

OHIO

2015

Property and Casualty Insurance

Market Share Report

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Total

Personal Lines

Private passenger Automobile

Homeowners Multiple Peril

Farmowners Multiple Peril

Commercial Lines

Commercial Automobile

Commercial General Liability

Fire and Allied Lines

Commercial Multiple Peril

Medical Professional Liability

Fidelity and Surety

Appendix

2015
Total
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

| RANK | Group Name | Direct Written Premium | 2015 Market Share |
|-------------|--------------------------|-------------------------------|--------------------------|
| 1 | STATE FARM GRP | 1,920,173,838 | 12.6% |
| 2 | NATIONWIDE CORP GRP | 1,020,956,729 | 6.7% |
| 3 | ALLSTATE INS GRP | 1,015,391,151 | 6.7% |
| 4 | PROGRESSIVE GRP | 826,024,631 | 5.4% |
| 5 | LIBERTY MUT GRP | 792,204,060 | 5.2% |
| 6 | CINCINNATI FIN GRP | 691,419,323 | 4.5% |
| 7 | GRANGE MUT CAS GRP | 577,988,777 | 3.8% |
| 8 | WESTFIELD Grp | 541,269,845 | 3.6% |
| 9 | BERKSHIRE HATHAWAY GRP | 498,510,726 | 3.3% |
| 10 | Travelers Grp | 441,434,424 | 2.9% |
| 11 | ERIE INS GRP | 439,029,648 | 2.9% |
| 12 | Chubb Ltd Grp | 406,800,006 | 2.7% |
| 13 | AMERICAN INTL GRP | 353,249,372 | 2.3% |
| 14 | AUTO OWNERS GRP | 310,761,843 | 2.0% |
| 15 | ZURICH INS GRP | 269,209,217 | 1.8% |
| | Top 15 Sub Total: | 10,104,423,590 | 66.4% |
| | Others Sub Total: | 5,117,453,824 | 33.6% |
| | Total All Groups: | 15,221,877,414 | 100.0% |

2015
Total
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|----------|----------------------------|---------------------------|----------------------|
| 1 | STATE FARM GRP | 1,920,173,838 | 12.6% |
| | State Farm Mut Auto Ins Co | 1,072,275,264 | 7.0% |
| | State Farm Fire & Cas Co | 847,898,574 | 5.6% |

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

Refer to the appendix for the lines of businesses that are included the Total.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|------------------------------------|-----------------------------------|------------------------------|
| 2 | NATIONWIDE CORP GRP | 1,020,956,729 | 6.7% |
| | Nationwide Mut Ins Co | 279,182,791 | 1.8% |
| | Nationwide Mut Fire Ins Co | 263,056,307 | 1.7% |
| | Nationwide Prop & Cas Ins Co | 142,620,549 | 0.9% |
| | Nationwide Agribusiness Ins Co | 61,727,602 | 0.4% |
| | Nationwide Gen Ins Co | 59,460,393 | 0.4% |
| | Nationwide Ins Co Of Amer | 51,362,335 | 0.3% |
| | Victoria Specialty Ins Co | 39,363,362 | 0.3% |
| | National Cas Co | 30,610,318 | 0.2% |
| | Allied Prop & Cas Ins Co | 15,463,606 | 0.1% |
| | Scottsdale Surplus Lines Ins Co | 13,730,122 | 0.1% |
| | Amco Ins Co | 12,691,550 | 0.1% |
| | Depositors Ins Co | 10,481,728 | 0.1% |
| | Nationwide Assur Co | 10,175,256 | 0.1% |
| | Scottsdale Ins Co | 5,101,366 | 0.0% |
| | Victoria Automobile Ins Co | 5,090,841 | 0.0% |
| | Farmland Mut Ins Co | 3,930,977 | 0.0% |
| | Scottsdale Ind Co | 3,721,683 | 0.0% |
| | Freedom Specialty Ins Co | 2,868,041 | 0.0% |
| | Western Heritage Ins Co | 2,758,731 | 0.0% |
| | HARLEYSVILLE LAKE STATES INS CO | 2,130,186 | 0.0% |
| | Crestbrook Ins Co | 1,691,441 | 0.0% |
| | Harleysville Worcester Ins Co | 1,394,842 | 0.0% |
| | Harleysville Ins Co | 1,126,089 | 0.0% |
| | Harleysville Preferred Ins Co | 739,265 | 0.0% |
| | Victoria Select Ins Co | 248,741 | 0.0% |
| | Nationwide Affinity Co of Amer | 190,217 | 0.0% |
| | Allied Ins Co of Amer | 110,656 | 0.0% |
| | Titan Ind Co | 20,488 | 0.0% |
| | Victoria Fire & Cas Co | -92,754 | 0.0% |

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Ohio Department of Insurance
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The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

Refer to the appendix for the lines of businesses that are included the Total.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|------------------------------------|-----------------------------------|------------------------------|
| 3 | ALLSTATE INS GRP | 1,015,391,151 | 6.7% |
| | Allstate Fire & Cas Ins Co | 368,282,982 | 2.4% |
| | Allstate Ins Co | 164,795,840 | 1.1% |
| | Allstate Prop & Cas Ins Co | 153,270,162 | 1.0% |
| | Allstate Ind Co | 81,670,628 | 0.5% |
| | Allstate Vehicle & Prop Ins Co | 76,896,553 | 0.5% |
| | Encompass Home & Auto Ins Co | 49,251,588 | 0.3% |
| | Esurance Prop & Cas Ins Co | 45,905,851 | 0.3% |
| | Allstate Northbrook Ind Co | 33,507,251 | 0.2% |
| | First Colonial Ins Co | 26,765,045 | 0.2% |
| | Encompass Ins Co Of Amer | 5,908,535 | 0.0% |
| | Esurance Ins Co | 4,656,798 | 0.0% |
| | Encompass Ind Co | 4,445,533 | 0.0% |
| | North Light Specialty Ins Co | 34,385 | 0.0% |
| 4 | PROGRESSIVE GRP | 826,024,631 | 5.4% |
| | Progressive Specialty Ins Co | 380,079,122 | 2.5% |
| | Progressive Direct Ins Co | 330,223,983 | 2.2% |
| | Progressive Preferred Ins Co | 67,552,296 | 0.4% |
| | Progressive Cas Ins Co | 21,185,167 | 0.1% |
| | Artisan & Truckers Cas Co | 11,941,301 | 0.1% |
| | American Strategic Ins Corp | 8,317,512 | 0.1% |
| | United Financial Cas Co | 5,370,097 | 0.0% |
| | National Continental Ins Co | 1,350,153 | 0.0% |
| | Progressive Max Ins Co | 5,000 | 0.0% |

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Ohio Department of Insurance
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The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

Refer to the appendix for the lines of businesses that are included the Total.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|--------------------------------------|-----------------------------------|------------------------------|
| 5 | LIBERTY MUT GRP | 792,204,060 | 5.2% |
| | Safeco Ins Co Of IL | 153,948,593 | 1.0% |
| | Safeco Ins Co Of IN | 108,093,197 | 0.7% |
| | Liberty Mut Fire Ins Co | 99,357,670 | 0.7% |
| | Liberty Mut Ins Co | 79,775,718 | 0.5% |
| | LM Gen Ins Co | 76,818,780 | 0.5% |
| | Liberty Ins Corp | 56,776,547 | 0.4% |
| | LM Ins Corp | 45,227,825 | 0.3% |
| | Liberty Ins Underwriters Inc | 44,199,579 | 0.3% |
| | Netherlands Ins Co The | 35,030,584 | 0.2% |
| | Ohio Security Ins Co | 19,067,234 | 0.1% |
| | Ohio Cas Ins Co | 14,637,605 | 0.1% |
| | Safeco Ins Co Of Amer | 12,700,543 | 0.1% |
| | Indiana Ins Co | 9,722,782 | 0.1% |
| | Consolidated Ins Co | 6,167,947 | 0.0% |
| | Liberty Surplus Ins Corp | 5,739,111 | 0.0% |
| | Peerless Ins Co | 5,531,692 | 0.0% |
| | American Fire & Cas Co | 4,723,181 | 0.0% |
| | Peerless Ind Ins Co | 4,405,507 | 0.0% |
| | First Liberty Ins Corp | 2,912,626 | 0.0% |
| | West Amer Ins Co | 2,599,770 | 0.0% |
| | American States Ins Co | 1,755,417 | 0.0% |
| | General Ins Co Of Amer | 798,834 | 0.0% |
| | American Economy Ins Co | 756,568 | 0.0% |
| | Employers Ins of Wausau | 605,499 | 0.0% |
| | First Natl Ins Co Of Amer | 585,238 | 0.0% |
| | Midwestern Ind Co | 151,356 | 0.0% |
| | Mid Amer Fire & Cas Co | 120,025 | 0.0% |
| | Wausau Underwriters Ins Co | 16,922 | 0.0% |
| | American States Ins Co Of TX | 299 | 0.0% |
| | American States Preferred Ins Co | -1,077 | 0.0% |
| | Wausau Business Ins Co | -21,512 | 0.0% |
| 6 | CINCINNATI FIN GRP | 691,419,323 | 4.5% |
| | Cincinnati Ins Co | 619,486,438 | 4.1% |
| | The Cincinnati Ind Co | 30,034,464 | 0.2% |
| | Cincinnati Cas Co | 27,727,344 | 0.2% |
| | The Cincinnati Specialty Underwriter | 14,171,077 | 0.1% |

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The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

Refer to the appendix for the lines of businesses that are included the Total.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|-------------------------------------|-----------------------------------|------------------------------|
| 7 | GRANGE MUT CAS GRP | 577,988,777 | 3.8% |
| | Grange Mut Cas Co | 334,893,389 | 2.2% |
| | Grange Prop & Cas Ins Co | 195,359,930 | 1.3% |
| | Grange Ind Ins Co | 26,543,276 | 0.2% |
| | Trustgard Ins Co | 21,192,182 | 0.1% |
| 8 | WESTFIELD Grp | 541,269,845 | 3.6% |
| | Westfield Ins Co | 267,494,001 | 1.8% |
| | Westfield Natl Ins Co | 179,866,026 | 1.2% |
| | American Select Ins Co | 81,638,620 | 0.5% |
| | Ohio Farmers Ins Co | 12,271,198 | 0.1% |
| 9 | BERKSHIRE HATHAWAY GRP | 498,510,726 | 3.3% |
| | Geico Cas Co | 182,929,065 | 1.2% |
| | Medical Protective Co | 60,986,594 | 0.4% |
| | Geico Gen Ins Co | 56,710,562 | 0.4% |
| | GEICO Advantage Ins Co | 33,917,029 | 0.2% |
| | GEICO Choice Ins Co | 32,673,443 | 0.2% |
| | Geico Ind Co | 24,476,702 | 0.2% |
| | GEICO Secure Ins Co | 23,016,285 | 0.2% |
| | Government Employees Ins Co | 21,386,605 | 0.1% |
| | National Ind Co | 17,539,959 | 0.1% |
| | United States Liab Ins Co | 8,684,580 | 0.1% |
| | National Fire & Marine Ins Co | 8,540,615 | 0.1% |
| | General Reins Corp | 7,667,390 | 0.1% |
| | National Liab & Fire Ins Co | 6,425,258 | 0.0% |
| | Berkshire Hathaway Homestate Ins Co | 4,593,327 | 0.0% |
| | Berkshire Hathaway Specialty Ins Co | 2,497,303 | 0.0% |
| | General Star Ind Co | 2,364,277 | 0.0% |
| | Mount Vernon Fire Ins Co | 2,124,983 | 0.0% |
| | Genesis Ins Co | 1,054,087 | 0.0% |
| | GEICO Marine Ins Co | 560,236 | 0.0% |
| | General Star Natl Ins Co | 312,591 | 0.0% |
| | Old United Cas Co | 49,499 | 0.0% |
| | Central States Ind Co Of Omaha | 336 | 0.0% |

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The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

Refer to the appendix for the lines of businesses that are included the Total.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|-------------------------------------|-----------------------------------|------------------------------|
| 10 | Travelers Grp | 441,434,424 | 2.9% |
| | Travelers Prop Cas Co Of Amer | 86,311,912 | 0.6% |
| | Travelers Cas & Surety Co Of Amer | 64,226,222 | 0.4% |
| | Travelers Prop Cas Ins Co | 62,081,638 | 0.4% |
| | Standard Fire Ins Co | 59,182,218 | 0.4% |
| | Travelers Ind Co | 38,444,132 | 0.3% |
| | Charter Oak Fire Ins Co | 29,702,249 | 0.2% |
| | Travelers Ind Co Of CT | 20,396,203 | 0.1% |
| | Phoenix Ins Co | 20,061,915 | 0.1% |
| | Travelers Ind Co Of Amer | 15,394,080 | 0.1% |
| | Northland Ins Co | 11,554,271 | 0.1% |
| | St Paul Fire & Marine Ins Co | 10,058,379 | 0.1% |
| | Travelers Cas Ins Co Of Amer | 8,818,260 | 0.1% |
| | Travelers Home & Marine Ins Co | 5,353,417 | 0.0% |
| | St Paul Mercury Ins Co | 2,714,892 | 0.0% |
| | Travelers Excess & Surplus Lines Co | 2,557,595 | 0.0% |
| | Automobile Ins Co Of Hartford CT | 2,447,242 | 0.0% |
| | Northfield Ins Co | 1,119,476 | 0.0% |
| | Travelers Cas & Surety Co | 648,369 | 0.0% |
| | St Paul Surplus Lines Ins Co | 152,502 | 0.0% |
| | St Paul Guardian Ins Co | 112,918 | 0.0% |
| | Northland Cas Co | 82,880 | 0.0% |
| | United States Fidelity & Guar Co | 13,271 | 0.0% |
| | Discover Prop & Cas Ins Co | 329 | 0.0% |
| | Farmington Cas Co | 54 | 0.0% |
| 11 | ERIE INS GRP | 439,029,648 | 2.9% |
| | Erie Ins Co | 274,546,984 | 1.8% |
| | Erie Ins Exch | 164,482,664 | 1.1% |

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The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

Refer to the appendix for the lines of businesses that are included the Total.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|--------------------------------------|-----------------------------------|------------------------------|
| 12 | Chubb Ltd Grp | 406,800,006 | 2.7% |
| | Federal Ins Co | 169,787,815 | 1.1% |
| | Ace Amer Ins Co | 66,515,292 | 0.4% |
| | Pacific Ind Co | 30,453,239 | 0.2% |
| | Ace Prop & Cas Ins Co | 25,985,109 | 0.2% |
| | Agri Gen Ins Co | 22,663,335 | 0.1% |
| | Westchester Fire Ins Co | 15,114,794 | 0.1% |
| | Great Northern Ins Co | 13,509,847 | 0.1% |
| | Illinois Union Ins Co | 12,214,399 | 0.1% |
| | Chubb Custom Ins Co | 9,963,294 | 0.1% |
| | Penn Millers Ins Co | 7,382,442 | 0.0% |
| | Chubb Natl Ins Co | 7,363,406 | 0.0% |
| | Westchester Surplus Lines Ins Co | 6,411,152 | 0.0% |
| | Vigilant Ins Co | 5,858,219 | 0.0% |
| | Bankers Standard Ins Co | 5,584,618 | 0.0% |
| | Indemnity Ins Co Of North Amer | 4,070,315 | 0.0% |
| | Executive Risk Ind Inc | 2,802,898 | 0.0% |
| | Executive Risk Speciality Ins Co | 701,516 | 0.0% |
| | Insurance Co of N Amer | 170,687 | 0.0% |
| | Chubb Ind Ins Co | 128,275 | 0.0% |
| | Ace Fire Underwriters Ins Co | 84,858 | 0.0% |
| | Pacific Employers Ins Co | 34,496 | 0.0% |
| 13 | AMERICAN INTL GRP | 353,249,372 | 2.3% |
| | National Union Fire Ins Co Of Pitts | 103,581,392 | 0.7% |
| | Lexington Ins Co | 86,891,210 | 0.6% |
| | Commerce & Industry Ins Co | 33,146,533 | 0.2% |
| | Illinois Natl Ins Co | 31,016,638 | 0.2% |
| | United Guar Residential Ins Co | 28,505,834 | 0.2% |
| | AIG Specialty Ins Co | 26,759,858 | 0.2% |
| | New Hampshire Ins Co | 11,712,678 | 0.1% |
| | Insurance Co Of The State Of PA | 11,483,963 | 0.1% |
| | AIG Prop Cas Co | 8,413,896 | 0.1% |
| | American Home Assur Co | 4,429,524 | 0.0% |
| | Granite State Ins Co | 3,605,176 | 0.0% |
| | United Guar Residential Ins Co of NC | 3,330,528 | 0.0% |
| | United Guar Mortgage Ind Co | 427,032 | 0.0% |
| | AIG Assur Co | -54,890 | 0.0% |

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The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

Refer to the appendix for the lines of businesses that are included the Total.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|---------------|------------------------------------|-----------------------------------|------------------------------|
| 14 | AUTO OWNERS GRP | 310,761,843 | 2.0% |
| | Auto Owners Ins Co | 106,419,901 | 0.7% |
| | Owners Ins Co | 106,025,515 | 0.7% |
| | Home Owners Ins Co | 97,880,181 | 0.6% |
| | Atlantic Cas Ins Co | 436,246 | 0.0% |
| 15 | ZURICH INS GRP | 269,209,217 | 1.8% |
| | Zurich Amer Ins Co | 104,751,118 | 0.7% |
| | Rural Comm Ins Co | 67,862,137 | 0.4% |
| | American Guar & Liab Ins | 35,171,896 | 0.2% |
| | Steadfast Ins Co | 18,452,796 | 0.1% |
| | Universal Underwriters Ins Co | 17,089,633 | 0.1% |
| | Empire Fire & Marine Ins Co | 8,711,858 | 0.1% |
| | Fidelity & Deposit Co Of MD | 7,995,363 | 0.1% |
| | American Zurich Ins Co | 5,725,611 | 0.0% |
| | Zurich Amer Ins Co Of IL | 2,453,637 | 0.0% |
| | Colonial Amer Cas & Surety Co | 664,567 | 0.0% |
| | Empire Ind Ins Co | 329,958 | 0.0% |
| | Maryland Cas Co | 500 | 0.0% |
| | Northern Ins Co Of NY | 160 | 0.0% |
| | Assurance Co Of Amer | -17 | 0.0% |
| Top 15 | Sub Total: | 10,104,423,590 | 66.4% |
| | Others Sub Total: | 5,117,453,824 | 33.6% |
| | Total All Company Groups: | 15,221,877,414 | 100.0% |

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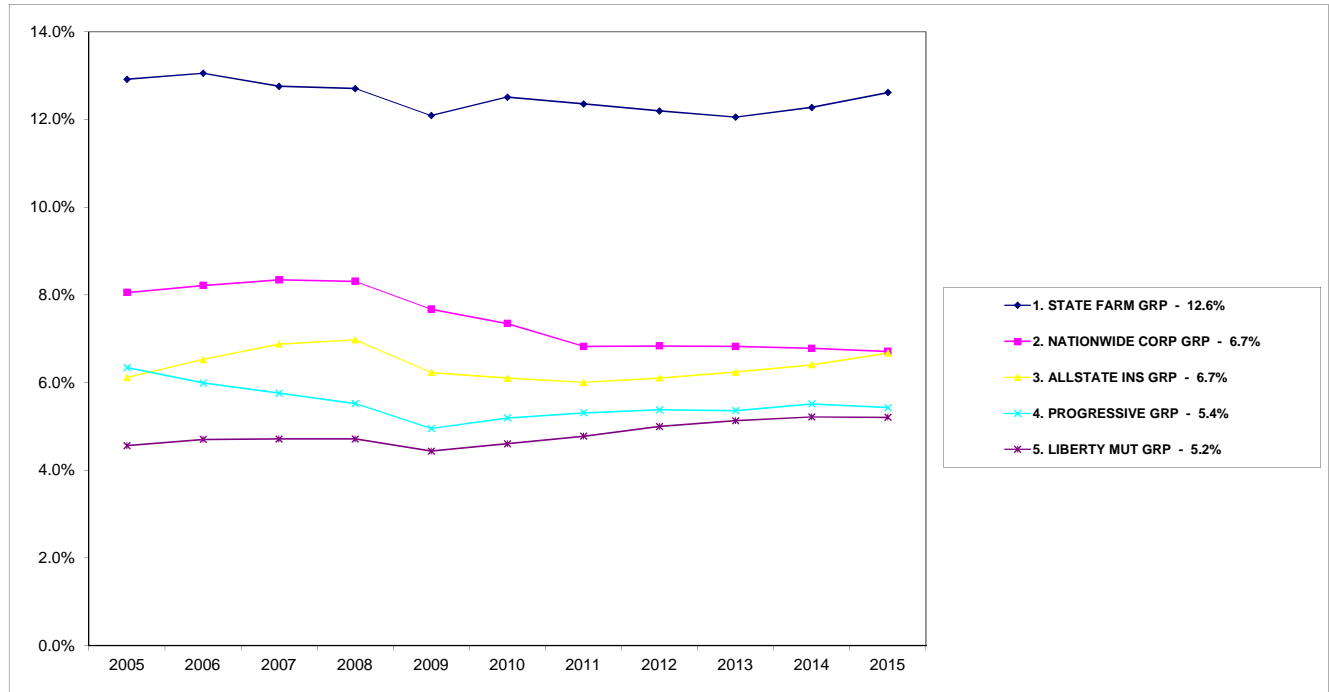
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Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

Refer to the appendix for the lines of businesses that are included the Total.

Total Market Share TOP 5 Groups

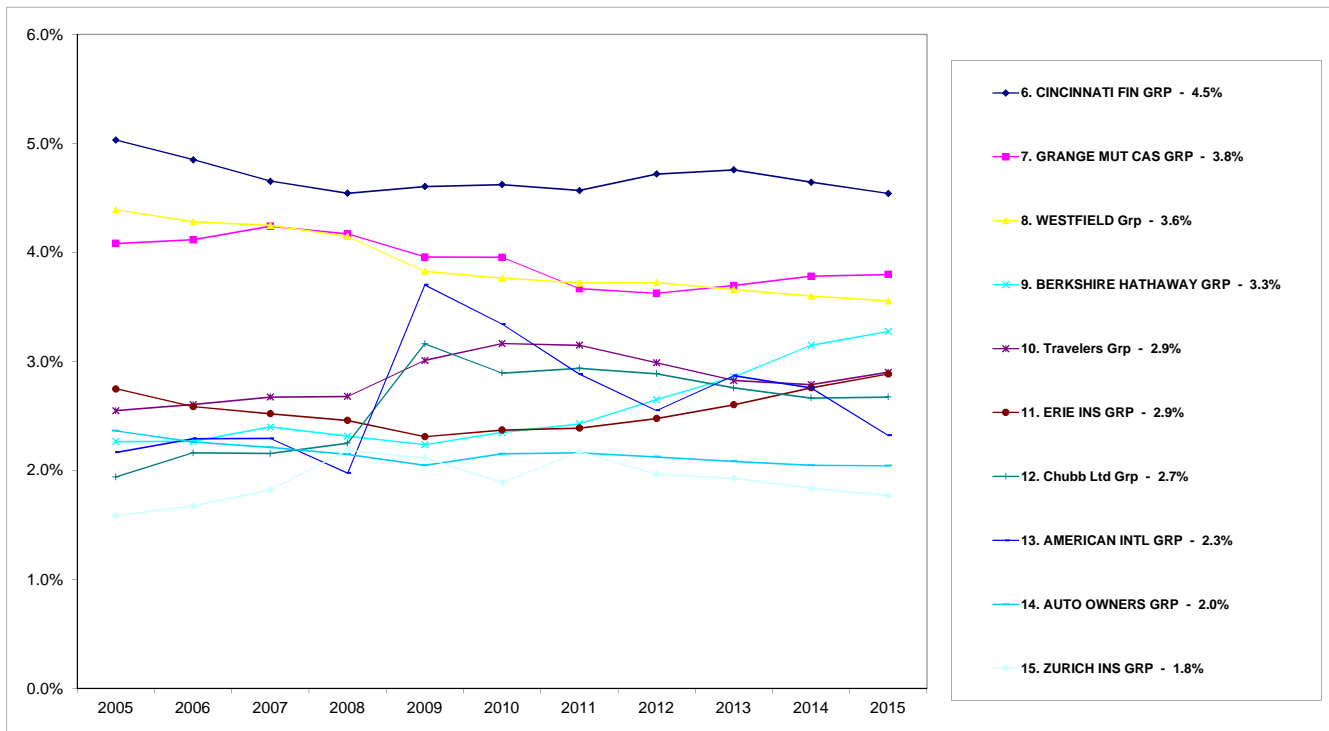


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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 5/26/2016.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 5/23/2016.

Total Market Share TOP 6 - 15 Groups



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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 5/26/2016.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 5/23/2016.

2015
Personal Lines
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

| RANK | Group Name | Direct Written Premium | 2015 Market Share |
|-------------|--------------------------------|-------------------------------|--------------------------|
| 1 | STATE FARM GRP | 1,799,962,610 | 20.1% |
| 2 | ALLSTATE INS GRP | 942,320,278 | 10.5% |
| 3 | NATIONWIDE CORP GRP | 806,709,003 | 9.0% |
| 4 | PROGRESSIVE GRP | 752,401,277 | 8.4% |
| 5 | LIBERTY MUT GRP | 498,516,747 | 5.6% |
| 6 | GRANGE MUT CAS GRP | 493,514,637 | 5.5% |
| 7 | BERKSHIRE HATHAWAY GRP | 373,292,541 | 4.2% |
| 8 | ERIE INS GRP | 320,161,940 | 3.6% |
| 9 | WESTFIELD Grp | 279,100,341 | 3.1% |
| 10 | AMERICAN FAMILY INS GRP | 243,127,501 | 2.7% |
| 11 | CINCINNATI FIN GRP | 241,946,180 | 2.7% |
| 12 | UNITED SERV AUTOMOBILE ASSN GR | 238,733,797 | 2.7% |
| 13 | FARMERS INS GRP | 212,226,298 | 2.4% |
| 14 | AUTO OWNERS GRP | 182,979,706 | 2.0% |
| 15 | MOTORISTS MUT GRP | 135,140,906 | 1.5% |
| | Top 15 Sub Total: | 7,520,133,762 | 84.1% |
| | Others Sub Total: | 1,422,843,973 | 15.9% |
| | Total All Groups: | 8,942,977,735 | 100.0% |

2015
Personal Lines
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|------------------------------------|-----------------------------------|------------------------------|
| 1 | STATE FARM GRP | 1,799,962,610 | 20.1% |
| | State Farm Mut Auto Ins Co | 1,065,742,196 | 11.9% |
| | State Farm Fire & Cas Co | 734,220,414 | 8.2% |
| 2 | ALLSTATE INS GRP | 942,320,278 | 10.5% |
| | Allstate Fire & Cas Ins Co | 368,282,982 | 4.1% |
| | Allstate Ins Co | 153,298,179 | 1.7% |
| | Allstate Prop & Cas Ins Co | 149,745,947 | 1.7% |
| | Allstate Vehicle & Prop Ins Co | 75,684,945 | 0.8% |
| | Allstate Ind Co | 56,584,295 | 0.6% |
| | Esurance Prop & Cas Ins Co | 45,905,851 | 0.5% |
| | Encompass Home & Auto Ins Co | 45,070,291 | 0.5% |
| | Allstate Northbrook Ind Co | 33,507,251 | 0.4% |
| | Encompass Ins Co Of Amer | 5,439,234 | 0.1% |
| | Esurance Ins Co | 4,650,390 | 0.1% |
| | Encompass Ind Co | 4,115,725 | 0.0% |
| | North Light Specialty Ins Co | 34,385 | 0.0% |
| | First Colonial Ins Co | 803 | 0.0% |

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|------------------------------------|-----------------------------------|------------------------------|
| 3 | NATIONWIDE CORP GRP | 806,709,003 | 9.0% |
| | Nationwide Mut Ins Co | 233,429,991 | 2.6% |
| | Nationwide Mut Fire Ins Co | 226,698,046 | 2.5% |
| | Nationwide Prop & Cas Ins Co | 112,370,858 | 1.3% |
| | Nationwide Gen Ins Co | 57,192,807 | 0.6% |
| | Nationwide Ins Co Of Amer | 51,362,335 | 0.6% |
| | Nationwide Agribusiness Ins Co | 45,465,953 | 0.5% |
| | Victoria Specialty Ins Co | 38,308,411 | 0.4% |
| | Allied Prop & Cas Ins Co | 12,098,826 | 0.1% |
| | Nationwide Assur Co | 10,172,203 | 0.1% |
| | Depositors Ins Co | 8,169,437 | 0.1% |
| | Amco Ins Co | 5,062,097 | 0.1% |
| | Victoria Automobile Ins Co | 2,069,725 | 0.0% |
| | HARLEYSVILLE LAKE STATES INS CO | 2,067,576 | 0.0% |
| | Crestbrook Ins Co | 1,385,730 | 0.0% |
| | Scottsdale Surplus Lines Ins Co | 741,332 | 0.0% |
| | Nationwide Affinity Co of Amer | 184,684 | 0.0% |
| | Titan Ind Co | 20,488 | 0.0% |
| | Scottsdale Ins Co | 1,258 | 0.0% |
| | Victoria Fire & Cas Co | -92,754 | 0.0% |
| 4 | PROGRESSIVE GRP | 752,401,277 | 8.4% |
| | Progressive Specialty Ins Co | 373,054,503 | 4.2% |
| | Progressive Direct Ins Co | 328,071,291 | 3.7% |
| | Progressive Preferred Ins Co | 23,886,617 | 0.3% |
| | Progressive Cas Ins Co | 19,995,670 | 0.2% |
| | American Strategic Ins Corp | 7,393,196 | 0.1% |

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| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|------------------------------------|-----------------------------------|------------------------------|
| 5 | LIBERTY MUT GRP | 498,516,747 | 5.6% |
| | Safeco Ins Co Of IL | 153,948,593 | 1.7% |
| | Safeco Ins Co Of IN | 104,630,611 | 1.2% |
| | LM Gen Ins Co | 76,818,780 | 0.9% |
| | Liberty Mut Fire Ins Co | 72,025,994 | 0.8% |
| | Liberty Ins Corp | 48,915,788 | 0.5% |
| | LM Ins Corp | 36,851,116 | 0.4% |
| | Consolidated Ins Co | 2,762,432 | 0.0% |
| | Indiana Ins Co | 1,008,839 | 0.0% |
| | First Liberty Ins Corp | 822,572 | 0.0% |
| | Peerless Ins Co | 607,289 | 0.0% |
| | American States Ins Co | 97,481 | 0.0% |
| | American Economy Ins Co | 39,027 | 0.0% |
| | Safeco Ins Co Of Amer | 1,198 | 0.0% |
| | American States Ins Co Of TX | 299 | 0.0% |
| | Mid Amer Fire & Cas Co | 2 | 0.0% |
| | Peerless Ind Ins Co | -755 | 0.0% |
| | American States Preferred Ins Co | -1,023 | 0.0% |
| | American Fire & Cas Co | -3,050 | 0.0% |
| | West Amer Ins Co | -8,446 | 0.0% |
| 6 | GRANGE MUT CAS GRP | 493,514,637 | 5.5% |
| | Grange Mut Cas Co | 263,545,095 | 2.9% |
| | Grange Prop & Cas Ins Co | 190,365,257 | 2.1% |
| | Trustgard Ins Co | 21,192,182 | 0.2% |
| | Grange Ind Ins Co | 18,412,103 | 0.2% |
| 7 | BERKSHIRE HATHAWAY GRP | 373,292,541 | 4.2% |
| | Geico Cas Co | 182,929,065 | 2.0% |
| | Geico Gen Ins Co | 56,710,562 | 0.6% |
| | GEICO Advantage Ins Co | 33,917,029 | 0.4% |
| | GEICO Choice Ins Co | 32,673,443 | 0.4% |
| | Geico Ind Co | 24,476,702 | 0.3% |
| | GEICO Secure Ins Co | 23,016,285 | 0.3% |
| | Government Employees Ins Co | 19,554,354 | 0.2% |
| | United States Liab Ins Co | 15,101 | 0.0% |
| 8 | ERIE INS GRP | 320,161,940 | 3.6% |
| | Erie Ins Co | 243,376,145 | 2.7% |
| | Erie Ins Exch | 76,785,795 | 0.9% |

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premium are based on the NAIC database as of 5/26/2016.
Refer to the appendix for lines of businesses that are included.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|---------------------------------------|---|------------------------------------|
| 9 | WESTFIELD Grp | 279,100,341 | 3.1% |
| | Westfield Natl Ins Co | 157,350,710 | 1.8% |
| | American Select Ins Co | 71,409,331 | 0.8% |
| | Westfield Ins Co | 50,340,300 | 0.6% |
| 10 | AMERICAN FAMILY INS GRP | 243,127,501 | 2.7% |
| | American Family Ins Co | 150,051,941 | 1.7% |
| | Homesite Ins Co Of The Midwest | 28,435,382 | 0.3% |
| | The Gen Automobile Ins Co Inc | 25,359,557 | 0.3% |
| | Permanent Gen Assur Corp Of OH | 16,454,602 | 0.2% |
| | American Standard Ins Co Of OH | 16,415,762 | 0.2% |
| | Permanent Gen Assur Corp | 3,713,322 | 0.0% |
| | American Family Mut Ins Co | 2,696,935 | 0.0% |
| 11 | CINCINNATI FIN GRP | 241,946,180 | 2.7% |
| | Cincinnati Ins Co | 241,946,180 | 2.7% |
| 12 | UNITED SERV AUTOMOBILE ASSN GR | 238,733,797 | 2.7% |
| | United Serv Automobile Assn | 98,687,670 | 1.1% |
| | USAA Cas Ins Co | 66,140,792 | 0.7% |
| | USAA Gen Ind Co | 55,336,252 | 0.6% |
| | Garrison Prop & Cas Ins Co | 18,569,083 | 0.2% |
| 13 | FARMERS INS GRP | 212,226,298 | 2.4% |
| | Farmers Ins Of Columbus Inc | 111,545,512 | 1.2% |
| | Farmers Ins Exch | 45,349,781 | 0.5% |
| | Foremost Ins Co Grand Rapids MI | 19,928,358 | 0.2% |
| | 21st Century Centennial Ins Co | 17,952,905 | 0.2% |
| | Bristol W Cas Ins Co | 8,820,358 | 0.1% |
| | Foremost Prop & Cas Ins Co | 3,064,157 | 0.0% |
| | 21st Century Cas Co | 3,015,365 | 0.0% |
| | Bristol W Ins Co | 1,701,209 | 0.0% |
| | Civic Prop & Cas Co | 600,510 | 0.0% |
| | 21st Century Premier Ins Co | 209,756 | 0.0% |
| | Neighborhood Spirit Prop & Cas Co | 24,705 | 0.0% |
| | Mid Century Ins Co | 12,681 | 0.0% |
| | Exact Prop & Cas Co Inc | 1,001 | 0.0% |
| 14 | AUTO OWNERS GRP | 182,979,706 | 2.0% |
| | Home Owners Ins Co | 95,247,504 | 1.1% |
| | Owners Ins Co | 51,903,138 | 0.6% |
| | Auto Owners Ins Co | 35,829,064 | 0.4% |
| 15 | MOTORISTS MUT GRP | 135,140,906 | 1.5% |
| | Motorists Mut Ins Co | 135,140,906 | 1.5% |

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premium are based on the NAIC database as of 5/26/2016.
Refer to the appendix for lines of businesses that are included.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|---------------|------------------------------------|-----------------------------------|------------------------------|
| Top 15 | Sub Total: | 7,520,133,762 | 84.1% |
| | Others Sub Total: | 1,422,843,973 | 15.9% |
| | Total All Company Groups: | 8,942,977,735 | 100.0% |

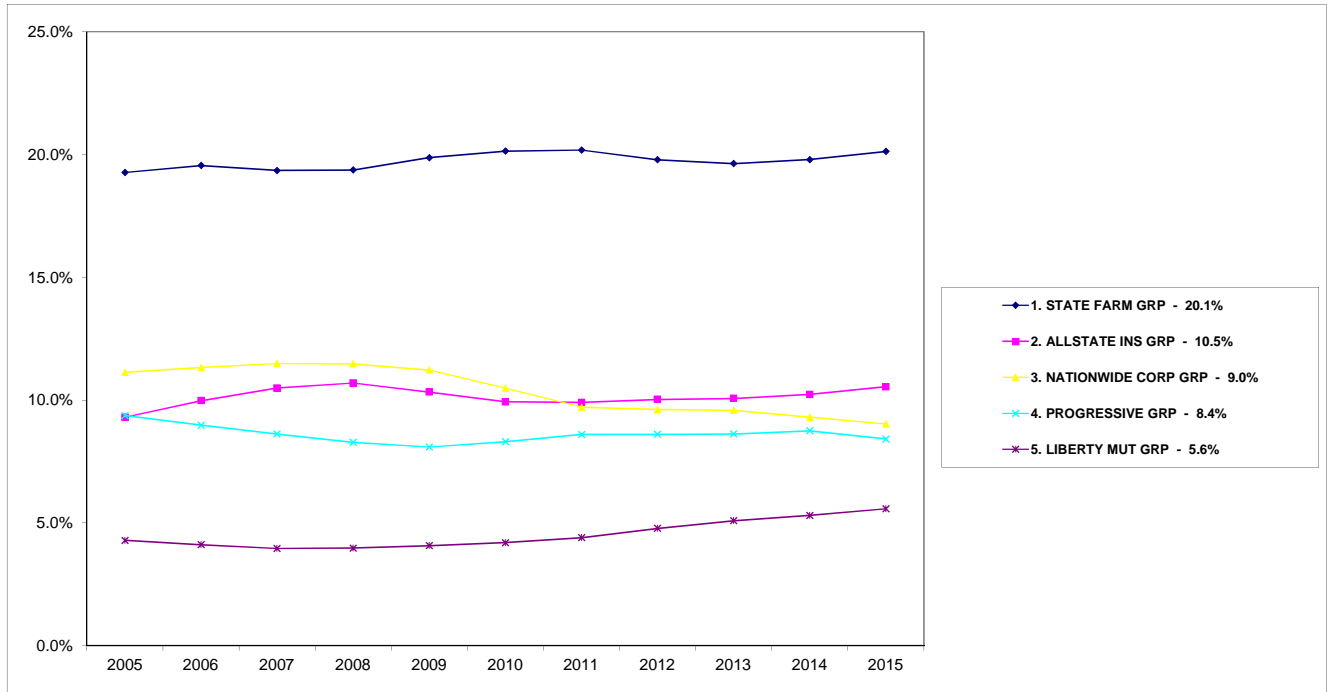
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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premium are based on the NAIC database as of 5/26/2016.
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Personal Lines Market Share TOP 5 Groups

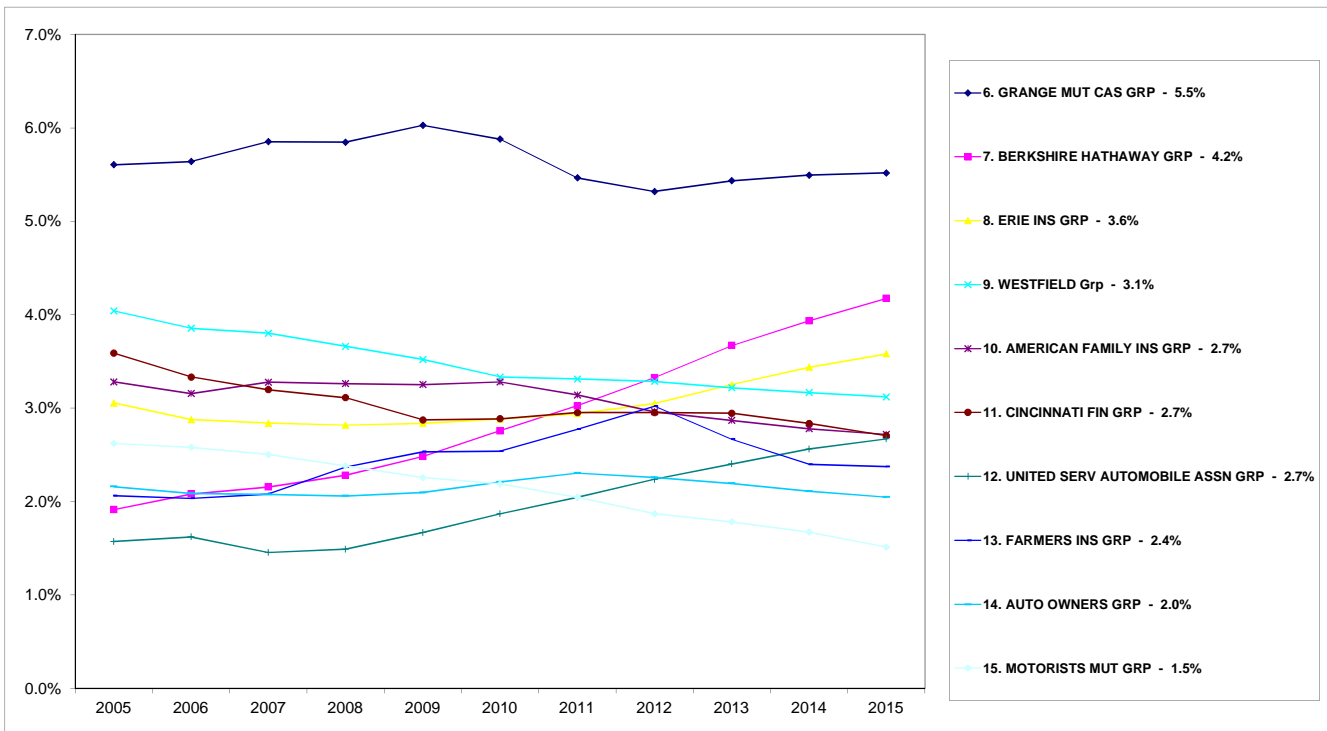


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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 5/26/2016.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 5/23/2016.

Personal Lines Market Share TOP 6 - 15 Groups



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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 5/26/2016.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 5/23/2016.

2015
Private Passenger Automobile
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

| RANK | Group Name | Direct Written Premium | 2015 Market Share |
|-------------|--------------------------------|-------------------------------|--------------------------|
| 1 | STATE FARM GRP | 1,173,932,927 | 19.6% |
| 2 | PROGRESSIVE GRP | 734,397,937 | 12.3% |
| 3 | ALLSTATE INS GRP | 641,195,642 | 10.7% |
| 4 | NATIONWIDE CORP GRP | 544,271,354 | 9.1% |
| 5 | BERKSHIRE HATHAWAY GRP | 373,292,541 | 6.2% |
| 6 | GRANGE MUT CAS GRP | 325,181,737 | 5.4% |
| 7 | LIBERTY MUT GRP | 275,703,742 | 4.6% |
| 8 | ERIE INS GRP | 180,771,027 | 3.0% |
| 9 | AMERICAN FAMILY INS GRP | 160,618,027 | 2.7% |
| 10 | WESTFIELD Grp | 155,951,728 | 2.6% |
| 11 | UNITED SERV AUTOMOBILE ASSN GR | 152,986,704 | 2.6% |
| 12 | CINCINNATI FIN GRP | 130,087,083 | 2.2% |
| 13 | FARMERS INS GRP | 128,728,357 | 2.1% |
| 14 | AUTO OWNERS GRP | 94,532,794 | 1.6% |
| 15 | MOTORISTS MUT GRP | 82,661,726 | 1.4% |
| | Top 15 Sub Total: | 5,154,313,326 | 86.0% |
| | Others Sub Total: | 839,913,664 | 14.0% |
| | Total All Groups: | 5,994,226,990 | 100.0% |

2015
Private Passenger Automobile
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|----------|------------------------------|---------------------------|----------------------|
| 1 | STATE FARM GRP | 1,173,932,927 | 19.6% |
| | State Farm Mut Auto Ins Co | 1,065,742,196 | 17.8% |
| | State Farm Fire & Cas Co | 108,190,731 | 1.8% |
| 2 | PROGRESSIVE GRP | 734,397,937 | 12.3% |
| | Progressive Specialty Ins Co | 362,444,132 | 6.0% |
| | Progressive Direct Ins Co | 328,071,291 | 5.5% |
| | Progressive Preferred Ins Co | 23,886,617 | 0.4% |
| | Progressive Cas Ins Co | 19,995,897 | 0.3% |
| 3 | ALLSTATE INS GRP | 641,195,642 | 10.7% |
| | Allstate Fire & Cas Ins Co | 368,282,982 | 6.1% |
| | Allstate Ins Co | 101,735,286 | 1.7% |
| | Allstate Prop & Cas Ins Co | 57,941,536 | 1.0% |
| | Esurance Prop & Cas Ins Co | 45,019,327 | 0.8% |
| | Allstate Northbrook Ind Co | 33,507,251 | 0.6% |
| | Encompass Home & Auto Ins Co | 25,265,267 | 0.4% |
| | Allstate Ind Co | 2,777,843 | 0.0% |
| | Encompass Ins Co Of Amer | 2,669,908 | 0.0% |
| | Encompass Ind Co | 2,070,768 | 0.0% |
| | Esurance Ins Co | 1,924,671 | 0.0% |
| | First Colonial Ins Co | 803 | 0.0% |

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|-----------------------------------|---|------------------------------------|
| 4 | NATIONWIDE CORP GRP | 544,271,354 | 9.1% |
| | Nationwide Mut Ins Co | 225,229,152 | 3.8% |
| | Nationwide Mut Fire Ins Co | 163,059,957 | 2.7% |
| | Nationwide Ins Co Of Amer | 51,363,535 | 0.9% |
| | Victoria Specialty Ins Co | 38,308,411 | 0.6% |
| | Nationwide Gen Ins Co | 27,680,004 | 0.5% |
| | Nationwide Assur Co | 10,172,203 | 0.2% |
| | Nationwide Agribusiness Ins Co | 9,893,937 | 0.2% |
| | Depositors Ins Co | 8,010,106 | 0.1% |
| | Amco Ins Co | 3,456,720 | 0.1% |
| | Nationwide Prop & Cas Ins Co | 2,156,487 | 0.0% |
| | Victoria Automobile Ins Co | 2,069,725 | 0.0% |
| | Allied Prop & Cas Ins Co | 1,863,691 | 0.0% |
| | Crestbrook Ins Co | 596,589 | 0.0% |
| | HARLEYSVILLE LAKE STATES INS CO | 483,116 | 0.0% |
| | Titan Ind Co | 20,488 | 0.0% |
| | Nationwide Affinity Co of Amer | -13 | 0.0% |
| | Victoria Fire & Cas Co | -92,754 | 0.0% |
| 5 | BERKSHIRE HATHAWAY GRP | 373,292,541 | 6.2% |
| | Geico Cas Co | 182,929,065 | 3.1% |
| | Geico Gen Ins Co | 56,710,562 | 0.9% |
| | GEICO Advantage Ins Co | 33,917,029 | 0.6% |
| | GEICO Choice Ins Co | 32,673,443 | 0.5% |
| | Geico Ind Co | 24,476,702 | 0.4% |
| | GEICO Secure Ins Co | 23,016,285 | 0.4% |
| | Government Employees Ins Co | 19,554,354 | 0.3% |
| | United States Liab Ins Co | 15,101 | 0.0% |
| 6 | GRANGE MUT CAS GRP | 325,181,737 | 5.4% |
| | Grange Mut Cas Co | 181,247,188 | 3.0% |
| | Grange Prop & Cas Ins Co | 104,330,264 | 1.7% |
| | Trustgard Ins Co | 21,192,182 | 0.4% |
| | Grange Ind Ins Co | 18,412,103 | 0.3% |

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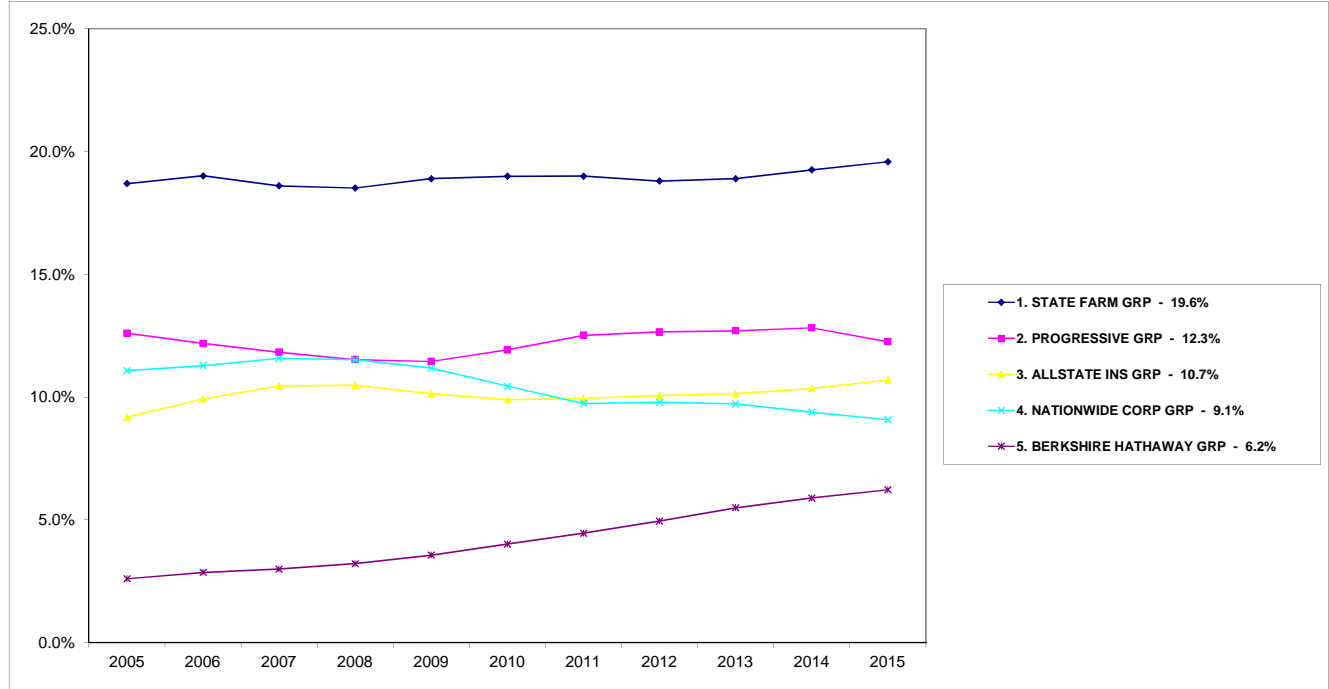
Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|---------------------------------------|-----------------------------------|------------------------------|
| 7 | LIBERTY MUT GRP | 275,703,742 | 4.6% |
| | Safeco Ins Co Of IL | 153,948,593 | 2.6% |
| | LM Gen Ins Co | 76,818,780 | 1.3% |
| | Liberty Mut Fire Ins Co | 37,316,454 | 0.6% |
| | LM Ins Corp | 6,455,256 | 0.1% |
| | First Liberty Ins Corp | 822,572 | 0.0% |
| | Liberty Ins Corp | 342,578 | 0.0% |
| | Safeco Ins Co Of Amer | 2,996 | 0.0% |
| | West Amer Ins Co | -32 | 0.0% |
| | Peerless Ind Ins Co | -748 | 0.0% |
| | American Fire & Cas Co | -2,707 | 0.0% |
| 8 | ERIE INS GRP | 180,771,027 | 3.0% |
| | Erie Ins Co | 180,771,027 | 3.0% |
| 9 | AMERICAN FAMILY INS GRP | 160,618,027 | 2.7% |
| | American Family Ins Co | 98,349,048 | 1.6% |
| | The Gen Automobile Ins Co Inc | 25,359,557 | 0.4% |
| | Permanent Gen Assur Corp Of OH | 16,454,602 | 0.3% |
| | American Standard Ins Co Of OH | 16,415,762 | 0.3% |
| | Permanent Gen Assur Corp | 3,713,322 | 0.1% |
| | American Family Mut Ins Co | 325,736 | 0.0% |
| 10 | WESTFIELD Grp | 155,951,728 | 2.6% |
| | Westfield Natl Ins Co | 87,776,882 | 1.5% |
| | American Select Ins Co | 46,151,098 | 0.8% |
| | Westfield Ins Co | 22,023,748 | 0.4% |
| 11 | UNITED SERV AUTOMOBILE ASSN GR | 152,986,704 | 2.6% |
| | United Serv Automobile Assn | 57,204,271 | 1.0% |
| | USAA Cas Ins Co | 42,327,766 | 0.7% |
| | USAA Gen Ind Co | 39,639,080 | 0.7% |
| | Garrison Prop & Cas Ins Co | 13,815,587 | 0.2% |
| 12 | CINCINNATI FIN GRP | 130,087,083 | 2.2% |
| | Cincinnati Ins Co | 130,087,083 | 2.2% |

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|---------------|------------------------------------|-----------------------------------|------------------------------|
| 13 | FARMERS INS GRP | 128,728,357 | 2.1% |
| | Farmers Ins Of Columbus Inc | 93,120,679 | 1.6% |
| | 21st Century Centennial Ins Co | 17,952,905 | 0.3% |
| | Bristol W Cas Ins Co | 8,820,358 | 0.1% |
| | Foremost Ins Co Grand Rapids MI | 3,667,425 | 0.1% |
| | 21st Century Cas Co | 3,015,365 | 0.1% |
| | Bristol W Ins Co | 1,701,209 | 0.0% |
| | Foremost Prop & Cas Ins Co | 227,979 | 0.0% |
| | 21st Century Premier Ins Co | 209,756 | 0.0% |
| | Mid Century Ins Co | 12,681 | 0.0% |
| 14 | AUTO OWNERS GRP | 94,532,794 | 1.6% |
| | Home Owners Ins Co | 61,792,953 | 1.0% |
| | Owners Ins Co | 27,557,333 | 0.5% |
| | Auto Owners Ins Co | 5,182,508 | 0.1% |
| 15 | MOTORISTS MUT GRP | 82,661,726 | 1.4% |
| | Motorists Mut Ins Co | 82,661,726 | 1.4% |
| Top 15 | Sub Total: | 5,154,313,326 | 86.0% |
| | Others Sub Total: | 839,913,664 | 14.0% |
| | Total All Company Groups: | 5,994,226,990 | 100.0% |

Private Passenger Automobile Market Share TOP 5 Groups

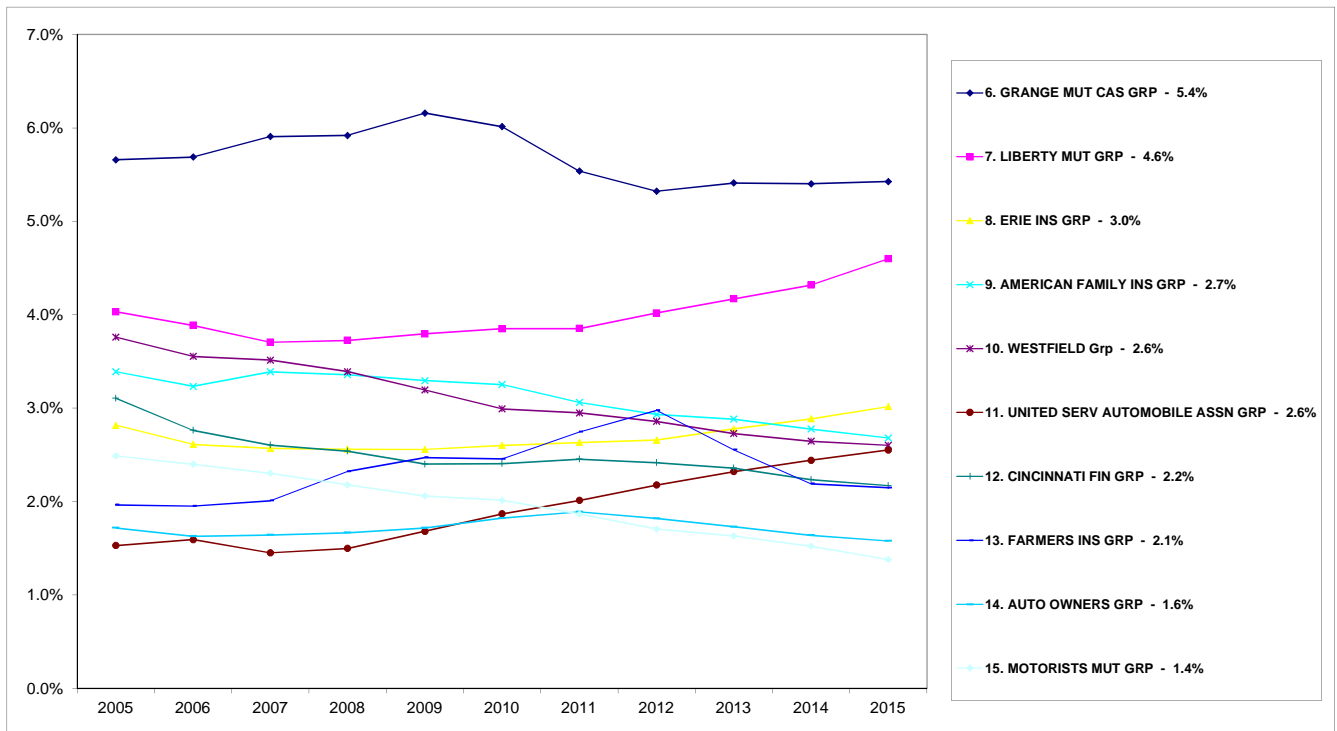


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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 5/26/2016.
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Private Passenger Automobile Market Share TOP 6 - 15 Groups



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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 5/26/2016.
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2015
Homeowners Multiple Peril
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

| RANK | Group Name | Direct Written Premium | 2015 Market Share |
|-------------------|--------------------------------|-------------------------------|--------------------------|
| 1 | STATE FARM GRP | 616,840,354 | 22.1% |
| 2 | ALLSTATE INS GRP | 301,124,636 | 10.8% |
| 3 | NATIONWIDE CORP GRP | 226,859,873 | 8.1% |
| 4 | LIBERTY MUT GRP | 218,296,524 | 7.8% |
| 5 | GRANGE MUT CAS GRP | 159,048,318 | 5.7% |
| 6 | ERIE INS GRP | 139,390,913 | 5.0% |
| 7 | CINCINNATI FIN GRP | 111,859,097 | 4.0% |
| 8 | WESTFIELD Grp | 109,546,211 | 3.9% |
| 9 | UNITED SERV AUTOMOBILE ASSN GR | 85,747,093 | 3.1% |
| 10 | FARMERS INS GRP | 83,497,941 | 3.0% |
| 11 | AUTO OWNERS GRP | 81,404,773 | 2.9% |
| 12 | AMERICAN FAMILY INS GRP | 80,138,275 | 2.9% |
| 13 | Travelers Grp | 52,681,234 | 1.9% |
| 14 | MOTORISTS MUT GRP | 52,479,180 | 1.9% |
| 15 | STATE AUTO MUT GRP | 45,796,155 | 1.6% |
| Top 15 Sub Total: | | 2,364,710,577 | 84.9% |
| Others Sub Total: | | 420,348,620 | 15.1% |
| Total All Groups: | | 2,785,059,197 | 100.0% |

2015
Homeowners Multiple Peril
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|------------------------------------|-----------------------------------|------------------------------|
| 1 | STATE FARM GRP | 616,840,354 | 22.1% |
| | State Farm Fire & Cas Co | 616,840,354 | 22.1% |
| 2 | ALLSTATE INS GRP | 301,124,636 | 10.8% |
| | Allstate Prop & Cas Ins Co | 91,804,411 | 3.3% |
| | Allstate Vehicle & Prop Ins Co | 75,684,945 | 2.7% |
| | Allstate Ind Co | 53,806,452 | 1.9% |
| | Allstate Ins Co | 51,562,893 | 1.9% |
| | Encompass Home & Auto Ins Co | 19,805,024 | 0.7% |
| | Encompass Ins Co Of Amer | 2,769,326 | 0.1% |
| | Esurance Ins Co | 2,725,719 | 0.1% |
| | Encompass Ind Co | 2,044,957 | 0.1% |
| | Esurance Prop & Cas Ins Co | 886,524 | 0.0% |
| | North Light Specialty Ins Co | 34,385 | 0.0% |
| 3 | NATIONWIDE CORP GRP | 226,859,873 | 8.1% |
| | Nationwide Prop & Cas Ins Co | 110,214,371 | 4.0% |
| | Nationwide Mut Fire Ins Co | 63,638,089 | 2.3% |
| | Nationwide Gen Ins Co | 29,512,803 | 1.1% |
| | Allied Prop & Cas Ins Co | 10,236,060 | 0.4% |
| | Nationwide Mut Ins Co | 8,200,839 | 0.3% |
| | Amco Ins Co | 1,605,377 | 0.1% |
| | HARLEYSVILLE LAKE STATES INS CO | 1,584,460 | 0.1% |
| | Crestbrook Ins Co | 789,141 | 0.0% |
| | Scottsdale Surplus Lines Ins Co | 734,647 | 0.0% |
| | Nationwide Affinity Co of Amer | 184,697 | 0.0% |
| | Depositors Ins Co | 159,331 | 0.0% |
| | Scottsdale Ins Co | 1,258 | 0.0% |
| | Nationwide Ins Co Of Amer | -1,200 | 0.0% |

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|---------------------------------------|---|------------------------------------|
| 4 | LIBERTY MUT GRP | 218,296,524 | 7.8% |
| | Safeco Ins Co Of IN | 104,630,611 | 3.8% |
| | Liberty Ins Corp | 48,573,210 | 1.7% |
| | Liberty Mut Fire Ins Co | 34,709,540 | 1.2% |
| | LM Ins Corp | 30,395,860 | 1.1% |
| | American States Ins Co Of TX | 299 | 0.0% |
| | Mid Amer Fire & Cas Co | 2 | 0.0% |
| | Peerless Ind Ins Co | -7 | 0.0% |
| | American Fire & Cas Co | -343 | 0.0% |
| | American States Preferred Ins Co | -1,023 | 0.0% |
| | American States Ins Co | -1,413 | 0.0% |
| | Safeco Ins Co Of Amer | -1,798 | 0.0% |
| | West Amer Ins Co | -8,414 | 0.0% |
| 5 | GRANGE MUT CAS GRP | 159,048,318 | 5.7% |
| | Grange Prop & Cas Ins Co | 86,034,993 | 3.1% |
| | Grange Mut Cas Co | 73,013,325 | 2.6% |
| 6 | ERIE INS GRP | 139,390,913 | 5.0% |
| | Erie Ins Exch | 76,785,795 | 2.8% |
| | Erie Ins Co | 62,605,118 | 2.2% |
| 7 | CINCINNATI FIN GRP | 111,859,097 | 4.0% |
| | Cincinnati Ins Co | 111,859,097 | 4.0% |
| 8 | WESTFIELD Grp | 109,546,211 | 3.9% |
| | Westfield Natl Ins Co | 69,573,828 | 2.5% |
| | American Select Ins Co | 25,258,233 | 0.9% |
| | Westfield Ins Co | 14,714,150 | 0.5% |
| 9 | UNITED SERV AUTOMOBILE ASSN GR | 85,747,093 | 3.1% |
| | United Serv Automobile Assn | 41,483,399 | 1.5% |
| | USAA Cas Ins Co | 23,813,026 | 0.9% |
| | USAA Gen Ind Co | 15,697,172 | 0.6% |
| | Garrison Prop & Cas Ins Co | 4,753,496 | 0.2% |
| 10 | FARMERS INS GRP | 83,497,941 | 3.0% |
| | Farmers Ins Exch | 45,349,781 | 1.6% |
| | Farmers Ins Of Columbus Inc | 18,424,833 | 0.7% |
| | Foremost Ins Co Grand Rapids MI | 16,260,933 | 0.6% |
| | Foremost Prop & Cas Ins Co | 2,836,178 | 0.1% |
| | Civic Prop & Cas Co | 600,510 | 0.0% |
| | Neighborhood Spirit Prop & Cas Co | 24,705 | 0.0% |
| | Exact Prop & Cas Co Inc | 1,001 | 0.0% |

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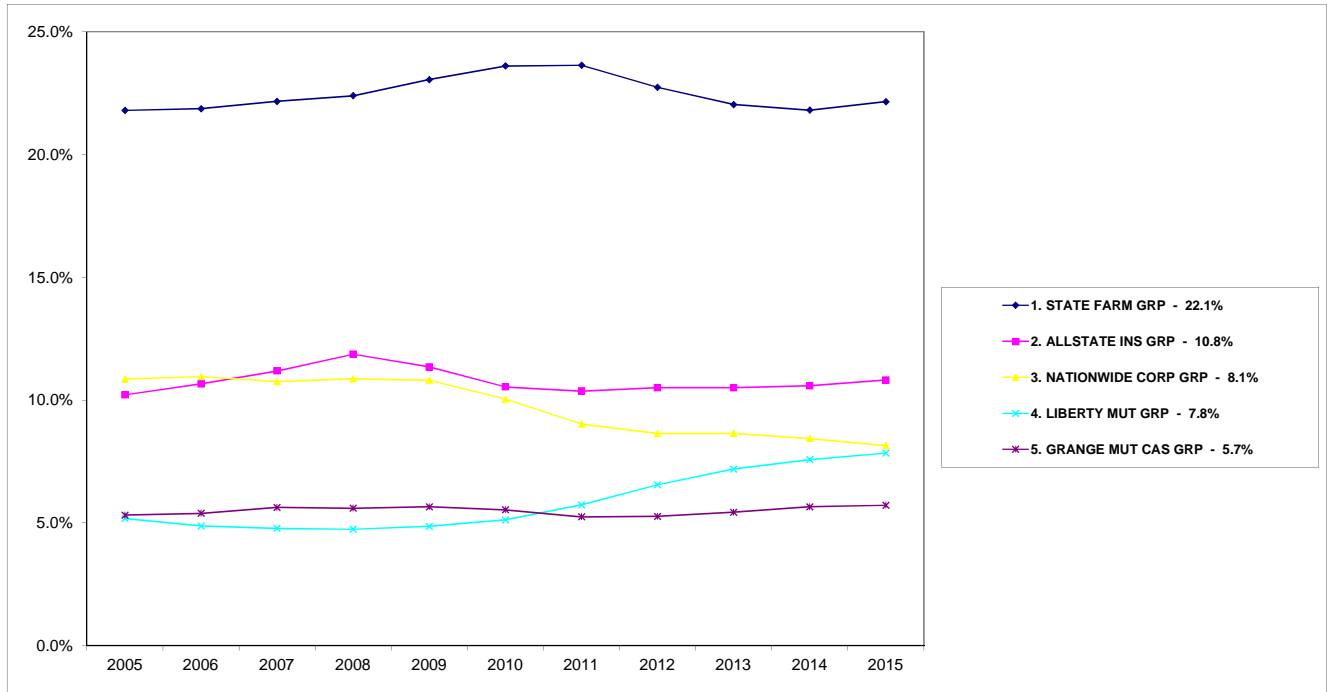
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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|---------------|------------------------------------|-----------------------------------|------------------------------|
| 11 | AUTO OWNERS GRP | 81,404,773 | 2.9% |
| | Home Owners Ins Co | 33,454,551 | 1.2% |
| | Auto Owners Ins Co | 26,033,134 | 0.9% |
| | Owners Ins Co | 21,917,088 | 0.8% |
| 12 | AMERICAN FAMILY INS GRP | 80,138,275 | 2.9% |
| | American Family Ins Co | 51,702,893 | 1.9% |
| | Homesite Ins Co Of The Midwest | 28,435,382 | 1.0% |
| 13 | Travelers Grp | 52,681,234 | 1.9% |
| | Travelers Prop Cas Ins Co | 33,775,310 | 1.2% |
| | Standard Fire Ins Co | 14,852,116 | 0.5% |
| | Travelers Home & Marine Ins Co | 2,178,538 | 0.1% |
| | Travelers Ind Co Of Amer | 994,236 | 0.0% |
| | Automobile Ins Co Of Hartford CT | 867,471 | 0.0% |
| | Travelers Ind Co Of CT | 13,563 | 0.0% |
| 14 | MOTORISTS MUT GRP | 52,479,180 | 1.9% |
| | Motorists Mut Ins Co | 52,479,180 | 1.9% |
| 15 | STATE AUTO MUT GRP | 45,796,155 | 1.6% |
| | State Auto Ins Co of OH | 23,856,881 | 0.9% |
| | State Automobile Mut Ins Co | 21,939,274 | 0.8% |
| Top 15 | Sub Total: | 2,364,710,577 | 84.9% |
| | Others Sub Total: | 420,348,620 | 15.1% |
| | Total All Company Groups: | 2,785,059,197 | 100.0% |

Homeowners Multiple Peril Market Share TOP 5 Groups

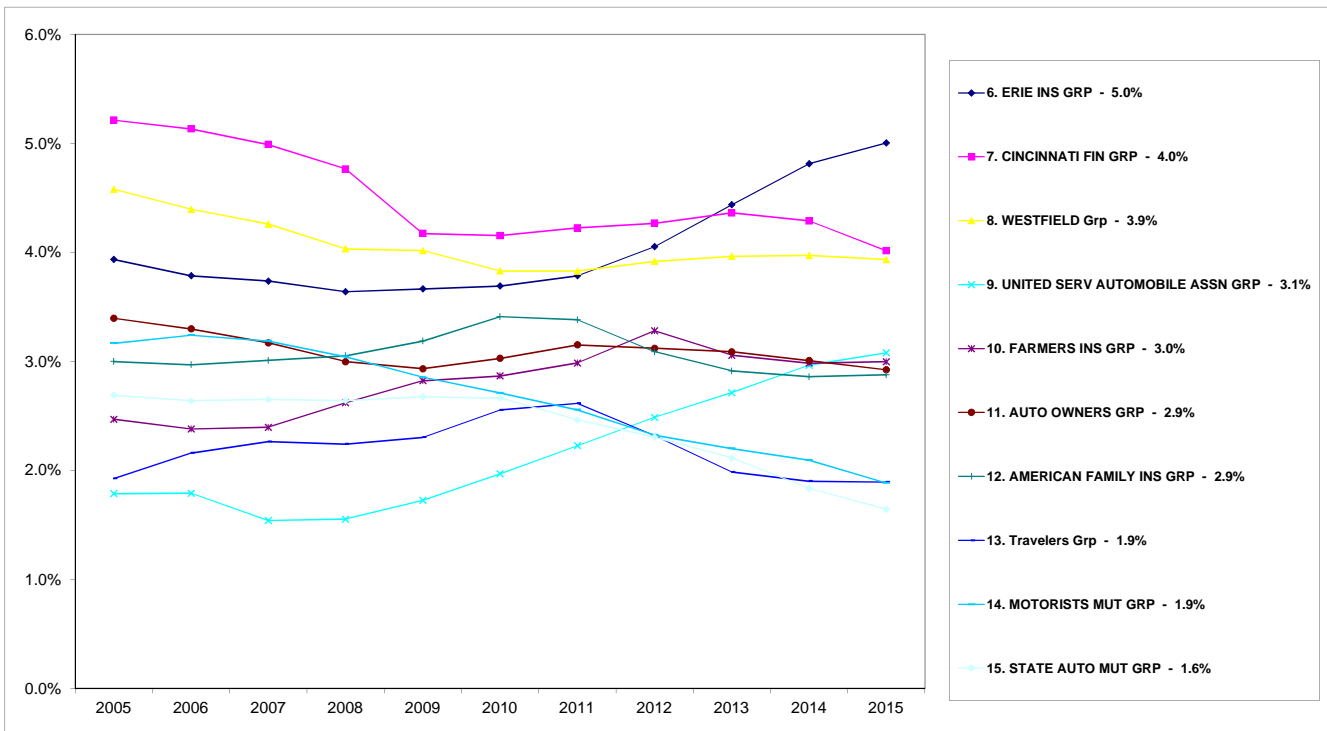


Thursday, May 26, 2016

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 5/26/2016.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 5/23/2016.

Homeowners Multiple Peril Market Share TOP 6 - 15 Groups



Thursday, May 26, 2016

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 5/26/2016.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 5/23/2016.

2015
Farmowners Multiple Peril
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

| RANK | Group Name | Direct Written Premium | 2015 Market Share |
|-------------|----------------------------|-------------------------------|--------------------------|
| 1 | NATIONWIDE CORP GRP | 35,577,776 | 21.7% |
| 2 | OHIO MUT GRP | 22,187,670 | 13.6% |
| 3 | Hastings Mut Ins Co | 13,851,575 | 8.5% |
| 4 | WESTFIELD Grp | 13,602,402 | 8.3% |
| 5 | WESTERN RESERVE GRP | 12,200,464 | 7.5% |
| 6 | GRANGE MUT CAS GRP | 9,284,582 | 5.7% |
| 7 | STATE FARM GRP | 9,189,329 | 5.6% |
| 8 | AUTO OWNERS GRP | 7,042,139 | 4.3% |
| 9 | Goodville & German Mut Grp | 6,216,374 | 3.8% |
| 10 | Mennonite Mut Grp | 5,571,192 | 3.4% |
| 11 | CELINA GRP | 5,521,519 | 3.4% |
| 12 | BUCKEYE INS GRP | 5,051,037 | 3.1% |
| 13 | LIBERTY MUT GRP | 4,516,481 | 2.8% |
| 14 | Wayne & Washington Mut Grp | 3,454,539 | 2.1% |
| 15 | Travelers Grp | 2,655,083 | 1.6% |
| | Top 15 Sub Total: | 155,922,162 | 95.3% |
| | Others Sub Total: | 7,769,386 | 4.7% |
| | Total All Groups: | 163,691,548 | 100.0% |

2015
Farmowners Multiple Peril
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|---------------------------------------|---|------------------------------------|
| 1 | NATIONWIDE CORP GRP | 35,577,776 | 21.7% |
| | Nationwide Agribusiness Ins Co | 35,572,016 | 21.7% |
| | Scottsdale Surplus Lines Ins Co | 6,685 | 0.0% |
| | Allied Prop & Cas Ins Co | -925 | 0.0% |
| 2 | OHIO MUT GRP | 22,187,670 | 13.6% |
| | United Ohio Ins Co | 20,302,081 | 12.4% |
| | Ohio Mut Ins Co | 1,885,589 | 1.2% |
| 3 | Hastings Mut Ins Co | 13,851,575 | 8.5% |
| | Hastings Mut Ins Co | 13,851,575 | 8.5% |
| 4 | WESTFIELD Grp | 13,602,402 | 8.3% |
| | Westfield Ins Co | 13,602,402 | 8.3% |
| 5 | WESTERN RESERVE GRP | 12,200,464 | 7.5% |
| | Lightning Rod Mut Ins Co | 11,883,946 | 7.3% |
| | Sonnenberg Mut Ins Assoc | 316,518 | 0.2% |
| 6 | GRANGE MUT CAS GRP | 9,284,582 | 5.7% |
| | Grange Mut Cas Co | 9,284,582 | 5.7% |
| 7 | STATE FARM GRP | 9,189,329 | 5.6% |
| | State Farm Fire & Cas Co | 9,189,329 | 5.6% |
| 8 | AUTO OWNERS GRP | 7,042,139 | 4.3% |
| | Auto Owners Ins Co | 4,613,422 | 2.8% |
| | Owners Ins Co | 2,428,717 | 1.5% |
| 9 | Goodville & German Mut Grp | 6,216,374 | 3.8% |
| | German Mut Ins Co | 6,132,923 | 3.7% |
| | Goodville Mut Cas Co | 83,451 | 0.1% |
| 10 | Mennonite Mut Grp | 5,571,192 | 3.4% |
| | Mennonite Mut Ins Co | 5,571,192 | 3.4% |
| 11 | CELINA GRP | 5,521,519 | 3.4% |
| | Celina Mut Ins Co | 5,521,519 | 3.4% |
| 12 | BUCKEYE INS GRP | 5,051,037 | 3.1% |
| | Buckeye State Mut Ins Co | 5,051,037 | 3.1% |

Thursday, May 26, 2016

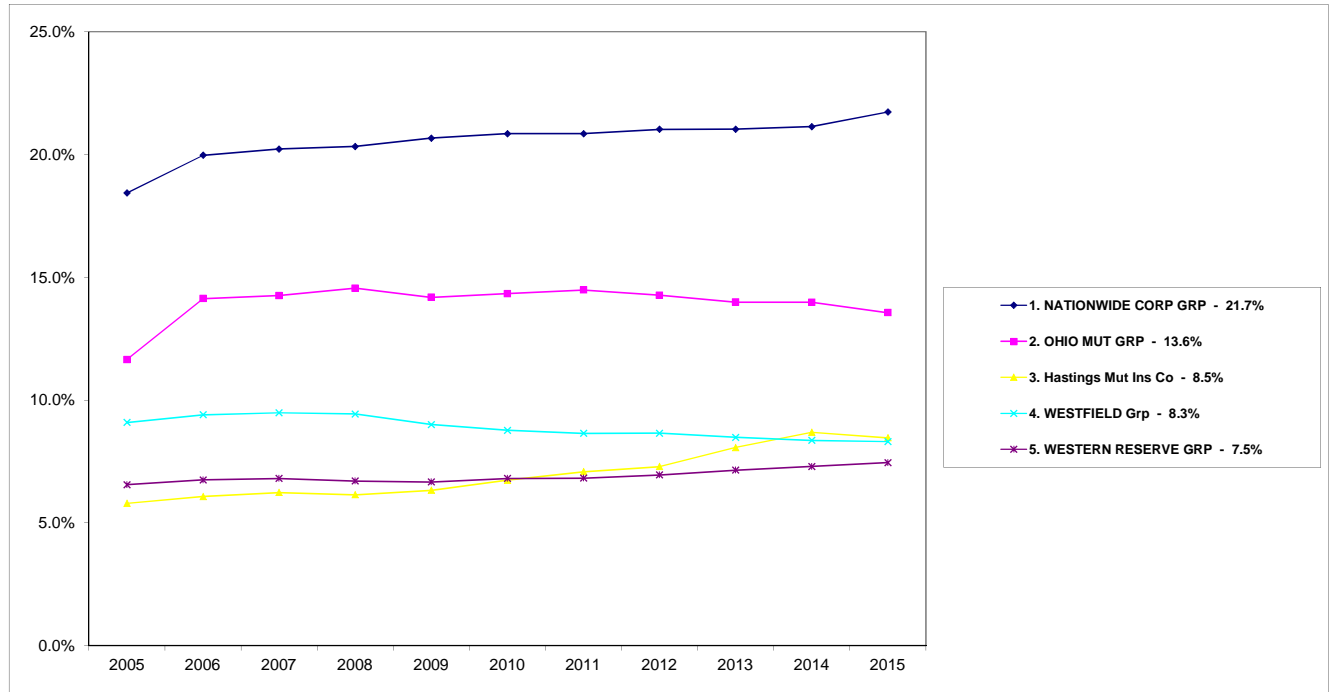
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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|---------------|---------------------------------------|-----------------------------------|------------------------------|
| 13 | LIBERTY MUT GRP | 4,516,481 | 2.8% |
| | Consolidated Ins Co | 2,762,432 | 1.7% |
| | Indiana Ins Co | 1,008,839 | 0.6% |
| | Peerless Ins Co | 607,289 | 0.4% |
| | American States Ins Co | 98,894 | 0.1% |
| | American Economy Ins Co | 39,027 | 0.0% |
| 14 | Wayne & Washington Mut Grp | 3,454,539 | 2.1% |
| | Wayne Mut Ins Co | 3,454,539 | 2.1% |
| 15 | Travelers Grp | 2,655,083 | 1.6% |
| | Travelers Ind Co Of Amer | 1,968,550 | 1.2% |
| | Travelers Ind Co | 417,671 | 0.3% |
| | Travelers Ind Co Of CT | 160,191 | 0.1% |
| | Charter Oak Fire Ins Co | 108,671 | 0.1% |
| Top 15 | Sub Total: | 155,922,162 | 95.3% |
| | Others Sub Total: | 7,769,386 | 4.7% |
| | Total All Company Groups: | 163,691,548 | 100.0% |

Farmowners Multiple Peril Market Share TOP 5 Groups

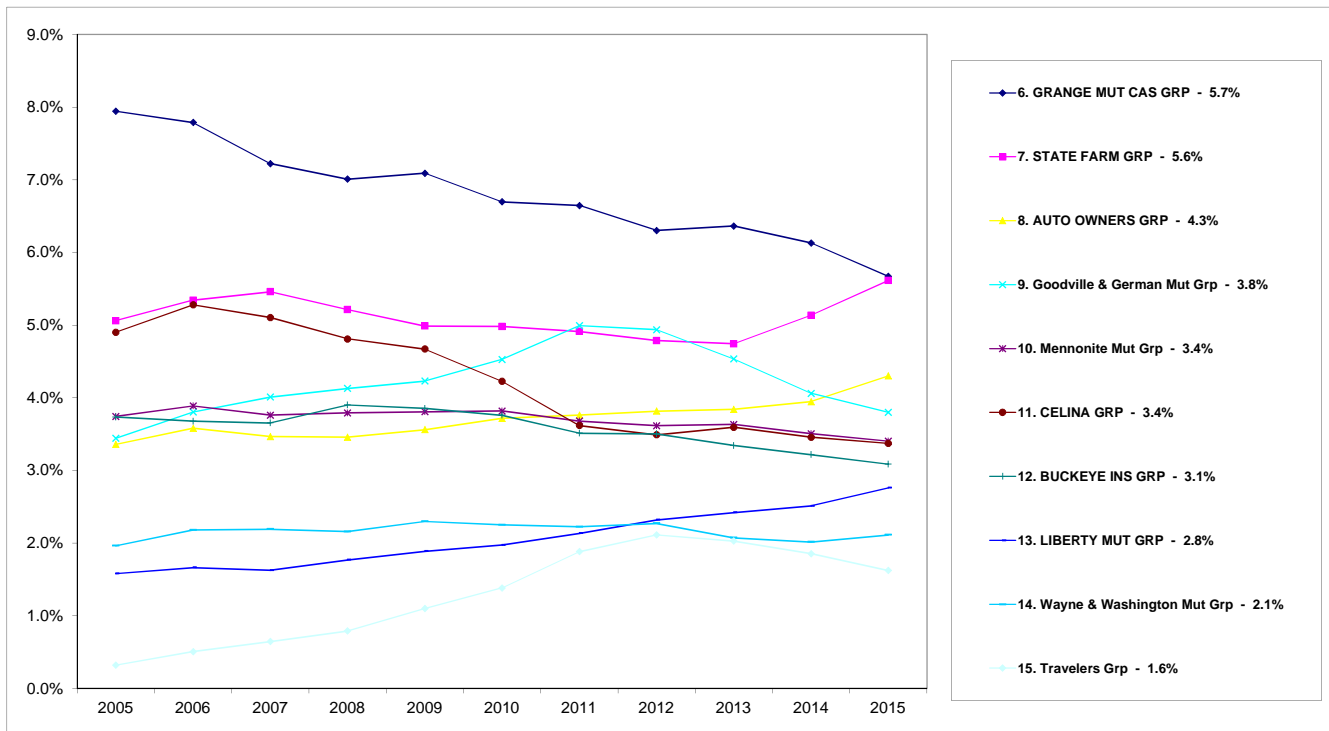


Thursday, May 26, 2016

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 5/26/2016.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 5/23/2016.

Farmowners Multiple Peril Market Share TOP 6 - 15 Groups



Thursday, May 26, 2016

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 5/26/2016.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 5/23/2016.

2015
Commercial Lines
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

| RANK | Group Name | Direct Written Premium | 2015 Market Share |
|-------------|-------------------------------|-------------------------------|--------------------------|
| 1 | CINCINNATI FIN GRP | 449,088,792 | 8.0% |
| 2 | Chubb Ltd Grp | 314,967,061 | 5.6% |
| 3 | Travelers Grp | 307,892,921 | 5.5% |
| 4 | AMERICAN INTL GRP | 296,910,391 | 5.3% |
| 5 | LIBERTY MUT GRP | 284,066,435 | 5.1% |
| 6 | WESTFIELD Grp | 260,345,817 | 4.6% |
| 7 | CNA INS GRP | 235,363,740 | 4.2% |
| 8 | NATIONWIDE CORP GRP | 211,278,749 | 3.8% |
| 9 | ZURICH INS GRP | 190,990,909 | 3.4% |
| 10 | AUTO OWNERS GRP | 126,191,895 | 2.3% |
| 11 | ERIE INS GRP | 118,867,708 | 2.1% |
| 12 | Tokio Marine Holdings Inc GRP | 116,762,700 | 2.1% |
| 13 | STATE FARM GRP | 116,177,815 | 2.1% |
| 14 | BERKSHIRE HATHAWAY GRP | 112,331,220 | 2.0% |
| 15 | MOTORISTS MUT GRP | 107,363,736 | 1.9% |
| | Top 15 Sub Total: | 3,248,599,889 | 58.0% |
| | Others Sub Total: | 2,355,586,066 | 42.0% |
| | Total All Groups: | 5,604,185,955 | 100.0% |

Thursday, May 26, 2016

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premium are based on the NAIC database as of 5/26/2016.
Refer to the appendix for lines of businesses that are included.

2015
Commercial Lines
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|----------|--------------------------------------|---------------------------|----------------------|
| 1 | CINCINNATI FIN GRP | 449,088,792 | 8.0% |
| | Cincinnati Ins Co | 377,193,833 | 6.7% |
| | The Cincinnati Ind Co | 30,008,799 | 0.5% |
| | Cincinnati Cas Co | 27,716,510 | 0.5% |
| | The Cincinnati Specialty Underwriter | 14,169,650 | 0.3% |
| 2 | Chubb Ltd Grp | 314,967,061 | 5.6% |
| | Federal Ins Co | 164,140,976 | 2.9% |
| | Ace Amer Ins Co | 56,704,572 | 1.0% |
| | Westchester Fire Ins Co | 15,100,272 | 0.3% |
| | Illinois Union Ins Co | 12,094,464 | 0.2% |
| | Great Northern Ins Co | 10,462,321 | 0.2% |
| | Chubb Custom Ins Co | 9,910,939 | 0.2% |
| | Pacific Ind Co | 9,743,465 | 0.2% |
| | Ace Prop & Cas Ins Co | 7,828,170 | 0.1% |
| | Penn Millers Ins Co | 7,382,442 | 0.1% |
| | Westchester Surplus Lines Ins Co | 6,364,758 | 0.1% |
| | Vigilant Ins Co | 5,531,771 | 0.1% |
| | Executive Risk Ind Inc | 2,802,898 | 0.1% |
| | Indemnity Ins Co Of North Amer | 2,202,676 | 0.0% |
| | Bankers Standard Ins Co | 2,129,982 | 0.0% |
| | Chubb Natl Ins Co | 1,616,877 | 0.0% |
| | Executive Risk Speciality Ins Co | 701,516 | 0.0% |
| | Chubb Ind Ins Co | 129,944 | 0.0% |
| | Ace Fire Underwriters Ins Co | 82,337 | 0.0% |
| | Pacific Employers Ins Co | 34,496 | 0.0% |
| | Insurance Co of N Amer | 2,185 | 0.0% |

Thursday, May 26, 2016

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premium are based on the NAIC database as of 5/26/2016.
Refer to the appendix for lines of businesses that are included.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|-------------------------------------|-----------------------------------|------------------------------|
| 3 | Travelers Grp | 307,892,921 | 5.5% |
| | Travelers Prop Cas Co Of Amer | 82,049,871 | 1.5% |
| | Travelers Cas & Surety Co Of Amer | 64,226,222 | 1.1% |
| | Travelers Ind Co | 36,038,903 | 0.6% |
| | Charter Oak Fire Ins Co | 29,587,417 | 0.5% |
| | Travelers Ind Co Of CT | 20,221,884 | 0.4% |
| | Phoenix Ins Co | 20,061,415 | 0.4% |
| | Travelers Ind Co Of Amer | 12,409,722 | 0.2% |
| | Northland Ins Co | 11,554,271 | 0.2% |
| | St Paul Fire & Marine Ins Co | 9,960,689 | 0.2% |
| | Travelers Cas Ins Co Of Amer | 8,818,260 | 0.2% |
| | Standard Fire Ins Co | 3,102,733 | 0.1% |
| | St Paul Mercury Ins Co | 2,714,892 | 0.0% |
| | Travelers Excess & Surplus Lines Co | 2,336,676 | 0.0% |
| | Automobile Ins Co Of Hartford CT | 1,561,569 | 0.0% |
| | Northfield Ins Co | 1,119,476 | 0.0% |
| | Travelers Prop Cas Ins Co | 1,095,710 | 0.0% |
| | Travelers Cas & Surety Co | 648,369 | 0.0% |
| | St Paul Surplus Lines Ins Co | 152,502 | 0.0% |
| | St Paul Guardian Ins Co | 112,918 | 0.0% |
| | Northland Cas Co | 82,880 | 0.0% |
| | Travelers Home & Marine Ins Co | 22,888 | 0.0% |
| | United States Fidelity & Guar Co | 13,271 | 0.0% |
| | Discover Prop & Cas Ins Co | 329 | 0.0% |
| | Farmington Cas Co | 54 | 0.0% |
| 4 | AMERICAN INTL GRP | 296,910,391 | 5.3% |
| | National Union Fire Ins Co Of Pitts | 92,093,064 | 1.6% |
| | Lexington Ins Co | 84,445,733 | 1.5% |
| | Illinois Natl Ins Co | 31,016,391 | 0.6% |
| | Commerce & Industry Ins Co | 27,515,740 | 0.5% |
| | AIG Specialty Ins Co | 26,759,858 | 0.5% |
| | New Hampshire Ins Co | 11,585,868 | 0.2% |
| | Insurance Co Of The State Of PA | 11,483,491 | 0.2% |
| | American Home Assur Co | 4,429,539 | 0.1% |
| | AIG Prop Cas Co | 4,044,941 | 0.1% |
| | Granite State Ins Co | 3,590,656 | 0.1% |
| | AIG Assur Co | -54,890 | 0.0% |

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premium are based on the NAIC database as of 5/26/2016.
Refer to the appendix for lines of businesses that are included.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|------------------------------------|-----------------------------------|------------------------------|
| 5 | LIBERTY MUT GRP | 284,066,435 | 5.1% |
| | Liberty Mut Ins Co | 72,120,257 | 1.3% |
| | Liberty Ins Underwriters Inc | 44,199,579 | 0.8% |
| | Netherlands Ins Co The | 34,741,104 | 0.6% |
| | Liberty Mut Fire Ins Co | 26,775,161 | 0.5% |
| | Ohio Security Ins Co | 19,065,904 | 0.3% |
| | Ohio Cas Ins Co | 14,637,605 | 0.3% |
| | Safeco Ins Co Of Amer | 12,687,004 | 0.2% |
| | Indiana Ins Co | 8,676,960 | 0.2% |
| | LM Ins Corp | 8,345,998 | 0.1% |
| | Liberty Ins Corp | 7,780,735 | 0.1% |
| | Liberty Surplus Ins Corp | 5,739,111 | 0.1% |
| | Peerless Ins Co | 4,910,604 | 0.1% |
| | American Fire & Cas Co | 4,726,231 | 0.1% |
| | Peerless Ind Ins Co | 4,398,311 | 0.1% |
| | Consolidated Ins Co | 3,397,997 | 0.1% |
| | West Amer Ins Co | 2,608,216 | 0.0% |
| | Safeco Ins Co Of IN | 2,548,615 | 0.0% |
| | First Liberty Ins Corp | 2,090,054 | 0.0% |
| | American States Ins Co | 1,647,462 | 0.0% |
| | General Ins Co Of Amer | 798,556 | 0.0% |
| | American Economy Ins Co | 714,926 | 0.0% |
| | Employers Ins of Wausau | 605,499 | 0.0% |
| | First Natl Ins Co Of Amer | 584,236 | 0.0% |
| | Midwestern Ind Co | 150,898 | 0.0% |
| | Mid Amer Fire & Cas Co | 120,010 | 0.0% |
| | Wausau Underwriters Ins Co | 16,922 | 0.0% |
| | American States Preferred Ins Co | -8 | 0.0% |
| | Wausau Business Ins Co | -21,512 | 0.0% |
| 6 | WESTFIELD Grp | 260,345,817 | 4.6% |
| | Westfield Ins Co | 216,581,635 | 3.9% |
| | Westfield Natl Ins Co | 21,607,690 | 0.4% |
| | Ohio Farmers Ins Co | 12,271,198 | 0.2% |
| | American Select Ins Co | 9,885,294 | 0.2% |

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premium are based on the NAIC database as of 5/26/2016.
Refer to the appendix for lines of businesses that are included.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|------------------------------------|-----------------------------------|------------------------------|
| 7 | CNA INS GRP | 235,363,740 | 4.2% |
| | Continental Cas Co | 141,003,031 | 2.5% |
| | Columbia Cas Co | 36,605,746 | 0.7% |
| | Continental Ins Co | 11,595,971 | 0.2% |
| | American Cas Co Of Reading PA | 11,259,875 | 0.2% |
| | Valley Forge Ins Co | 10,281,939 | 0.2% |
| | Western Surety Co | 10,122,221 | 0.2% |
| | National Fire Ins Co Of Hartford | 9,232,414 | 0.2% |
| | Transportation Ins Co | 5,262,543 | 0.1% |
| 8 | NATIONWIDE CORP GRP | 211,278,749 | 3.8% |
| | Nationwide Mut Ins Co | 45,639,303 | 0.8% |
| | Nationwide Mut Fire Ins Co | 35,943,943 | 0.6% |
| | Nationwide Prop & Cas Ins Co | 29,499,528 | 0.5% |
| | National Cas Co | 29,223,989 | 0.5% |
| | Nationwide Agribusiness Ins Co | 16,216,468 | 0.3% |
| | Scottsdale Surplus Lines Ins Co | 12,986,812 | 0.2% |
| | Amco Ins Co | 7,603,789 | 0.1% |
| | Scottsdale Ins Co | 5,092,104 | 0.1% |
| | Farmland Mut Ins Co | 3,930,977 | 0.1% |
| | Scottsdale Ind Co | 3,719,946 | 0.1% |
| | Allied Prop & Cas Ins Co | 3,285,066 | 0.1% |
| | Victoria Automobile Ins Co | 3,021,116 | 0.1% |
| | Freedom Specialty Ins Co | 2,868,041 | 0.1% |
| | Western Heritage Ins Co | 2,758,731 | 0.0% |
| | Depositors Ins Co | 2,303,869 | 0.0% |
| | Nationwide Gen Ins Co | 2,158,001 | 0.0% |
| | Harleysville Worcester Ins Co | 1,394,428 | 0.0% |
| | Harleysville Ins Co | 1,126,089 | 0.0% |
| | Victoria Specialty Ins Co | 1,054,951 | 0.0% |
| | Harleysville Preferred Ins Co | 736,677 | 0.0% |
| | Crestbrook Ins Co | 286,992 | 0.0% |
| | Victoria Select Ins Co | 248,741 | 0.0% |
| | Allied Ins Co of Amer | 110,656 | 0.0% |
| | HARLEYSVILLE LAKE STATES INS CO | 60,231 | 0.0% |
| | Nationwide Affinity Co of Amer | 5,248 | 0.0% |
| | Nationwide Assur Co | 3,053 | 0.0% |

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premium are based on the NAIC database as of 5/26/2016.
Refer to the appendix for lines of businesses that are included.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|--------------------------------------|---|------------------------------------|
| 9 | ZURICH INS GRP | 190,990,909 | 3.4% |
| | Zurich Amer Ins Co | 102,597,846 | 1.8% |
| | American Guar & Liab Ins | 34,595,405 | 0.6% |
| | Steadfast Ins Co | 18,321,357 | 0.3% |
| | Universal Underwriters Ins Co | 9,912,466 | 0.2% |
| | Empire Fire & Marine Ins Co | 8,714,939 | 0.2% |
| | Fidelity & Deposit Co Of MD | 7,992,120 | 0.1% |
| | American Zurich Ins Co | 5,712,825 | 0.1% |
| | Zurich Amer Ins Co Of IL | 2,452,155 | 0.0% |
| | Colonial Amer Cas & Surety Co | 664,567 | 0.0% |
| | Empire Ind Ins Co | 26,602 | 0.0% |
| | Maryland Cas Co | 500 | 0.0% |
| | Northern Ins Co Of NY | 144 | 0.0% |
| | Assurance Co Of Amer | -17 | 0.0% |
| 10 | AUTO OWNERS GRP | 126,191,895 | 2.3% |
| | Auto Owners Ins Co | 70,238,286 | 1.3% |
| | Owners Ins Co | 53,525,120 | 1.0% |
| | Home Owners Ins Co | 1,992,243 | 0.0% |
| | Atlantic Cas Ins Co | 436,246 | 0.0% |
| 11 | ERIE INS GRP | 118,867,708 | 2.1% |
| | Erie Ins Exch | 87,696,869 | 1.6% |
| | Erie Ins Co | 31,170,839 | 0.6% |
| 12 | Tokio Marine Holdings Inc GRP | 116,762,700 | 2.1% |
| | Philadelphia Ind Ins Co | 56,053,632 | 1.0% |
| | US Specialty Ins Co | 19,357,563 | 0.3% |
| | Safety Natl Cas Corp | 17,159,604 | 0.3% |
| | Tokio Marine Amer Ins Co | 12,086,547 | 0.2% |
| | Houston Cas Co | 6,096,226 | 0.1% |
| | Tokio Marine Specialty Ins Co | 3,075,584 | 0.1% |
| | American Contractors Ind Co | 1,279,565 | 0.0% |
| | Trans Pacific Ins Co | 1,147,902 | 0.0% |
| | United States Surety Co | 371,688 | 0.0% |
| | TNUS Ins Co | 124,737 | 0.0% |
| | Avemco Ins Co | 9,652 | 0.0% |
| 13 | STATE FARM GRP | 116,177,815 | 2.1% |
| | State Farm Fire & Cas Co | 109,644,747 | 2.0% |
| | State Farm Mut Auto Ins Co | 6,533,068 | 0.1% |

Thursday, May 26, 2016

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premium are based on the NAIC database as of 5/26/2016.
Refer to the appendix for lines of businesses that are included.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|---------------|-------------------------------------|-----------------------------------|------------------------------|
| 14 | BERKSHIRE HATHAWAY GRP | 112,331,220 | 2.0% |
| | Medical Protective Co | 60,986,594 | 1.1% |
| | National Ind Co | 15,710,455 | 0.3% |
| | United States Liab Ins Co | 8,669,479 | 0.2% |
| | National Fire & Marine Ins Co | 7,681,271 | 0.1% |
| | Berkshire Hathaway Homestate Ins Co | 4,593,327 | 0.1% |
| | National Liab & Fire Ins Co | 4,504,266 | 0.1% |
| | Berkshire Hathaway Specialty Ins Co | 2,497,303 | 0.0% |
| | General Star Ind Co | 2,364,277 | 0.0% |
| | Mount Vernon Fire Ins Co | 2,124,983 | 0.0% |
| | Government Employees Ins Co | 1,832,251 | 0.0% |
| | Genesis Ins Co | 1,054,087 | 0.0% |
| | General Star Natl Ins Co | 312,591 | 0.0% |
| | Central States Ind Co Of Omaha | 336 | 0.0% |
| 15 | MOTORISTS MUT GRP | 107,363,736 | 1.9% |
| | Motorists Mut Ins Co | 104,258,388 | 1.9% |
| | Motorists Commercial Mut Ins Co | 3,105,348 | 0.1% |
| Top 15 | Sub Total: | 3,248,599,889 | 58.0% |
| | Others Sub Total: | 2,355,586,066 | 42.0% |
| | Total All Company Groups: | 5,604,185,955 | 100.0% |

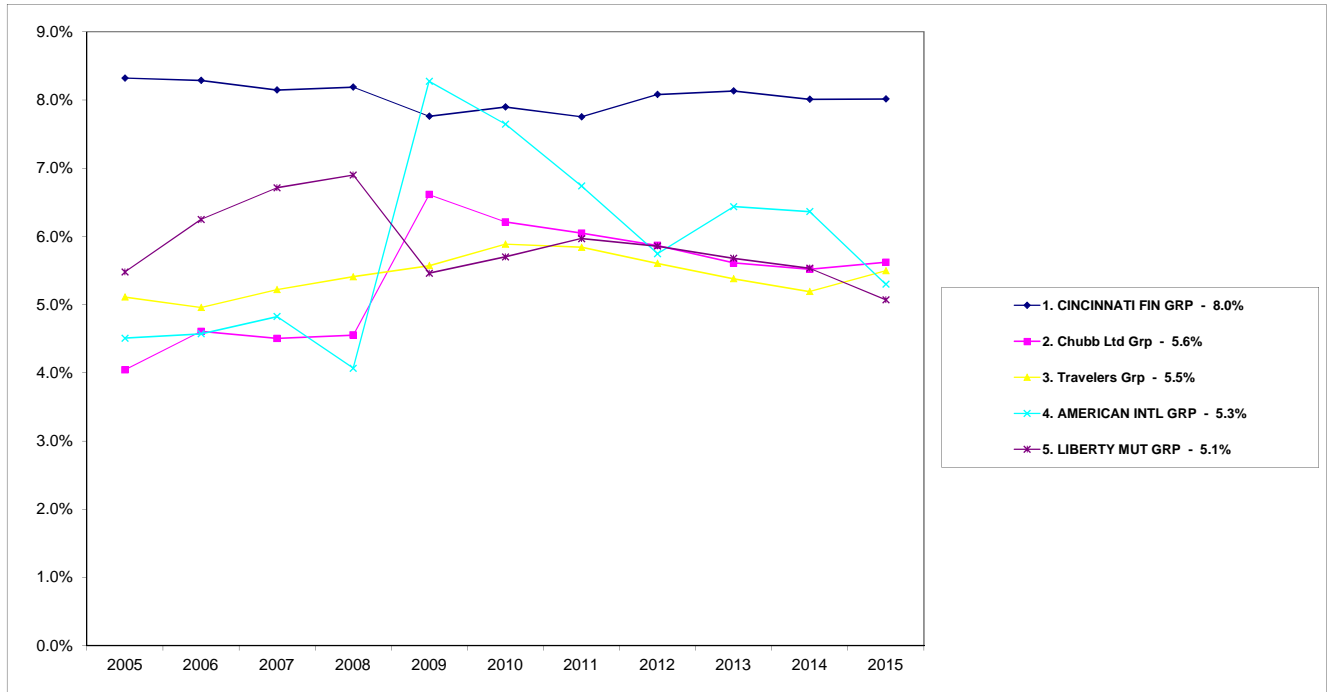
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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premium are based on the NAIC database as of 5/26/2016.
Refer to the appendix for lines of businesses that are included.

Commercial Lines Market Share TOP 5 Groups

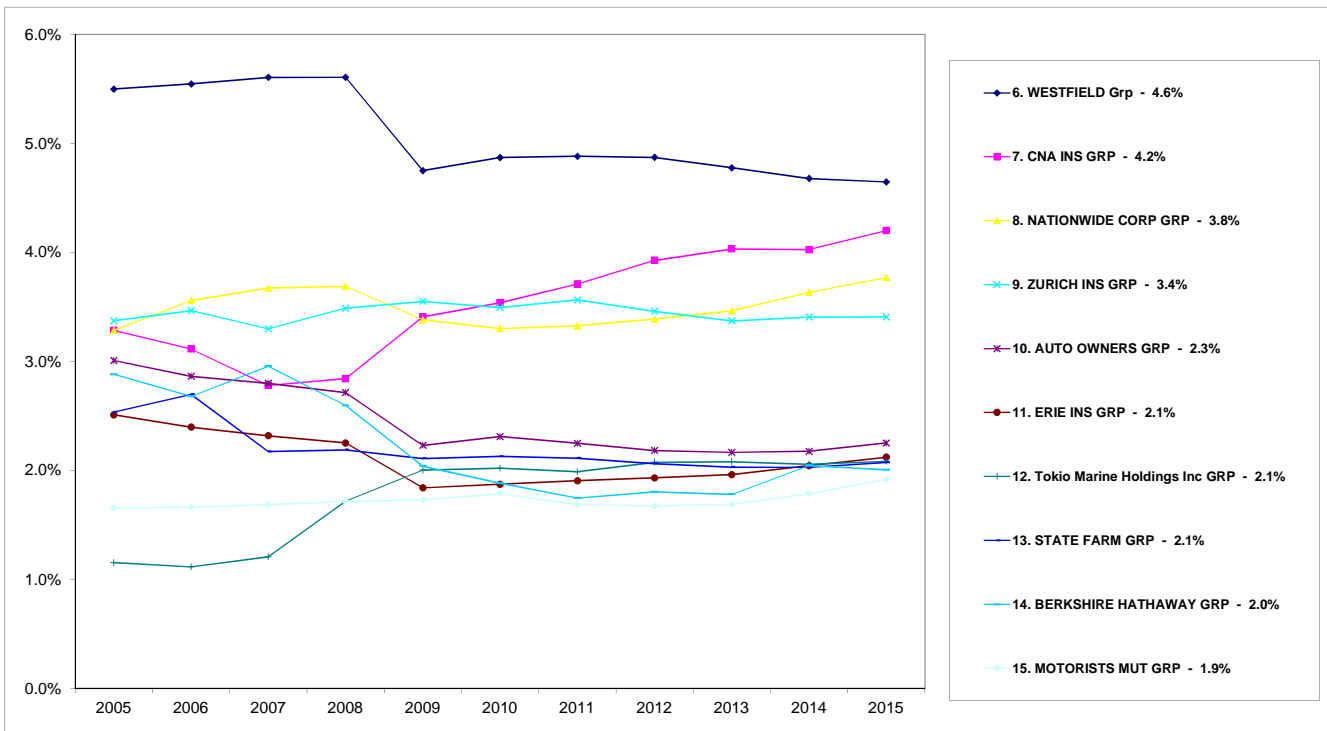


Thursday, May 26, 2016

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 5/26/2016.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 5/23/2016.

Commercial Lines Market Share TOP 6 - 15 Groups



Thursday, May 26, 2016

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 5/26/2016.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 5/23/2016.

2015
Commercial Automobile
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

| RANK | Group Name | Direct Written Premium | 2015 Market Share |
|-------------------|---------------------|-------------------------------|--------------------------|
| 1 | CINCINNATI FIN GRP | 79,167,561 | 8.8% |
| 2 | WESTFIELD Grp | 62,024,062 | 6.9% |
| 3 | PROGRESSIVE GRP | 59,583,752 | 6.6% |
| 4 | NATIONWIDE CORP GRP | 54,925,075 | 6.1% |
| 5 | Travelers Grp | 46,058,956 | 5.1% |
| 6 | MOTORISTS MUT GRP | 35,381,145 | 3.9% |
| 7 | ZURICH INS GRP | 33,766,095 | 3.8% |
| 8 | ERIE INS GRP | 29,780,651 | 3.3% |
| 9 | AUTO OWNERS GRP | 29,357,166 | 3.3% |
| 10 | LIBERTY MUT GRP | 28,707,541 | 3.2% |
| 11 | OLD REPUBLIC GRP | 27,975,402 | 3.1% |
| 12 | AMERICAN INTL GRP | 27,057,258 | 3.0% |
| 13 | Acuity A Mut Ins Co | 26,172,834 | 2.9% |
| 14 | STATE AUTO MUT GRP | 24,859,240 | 2.8% |
| 15 | GRANGE MUT CAS GRP | 24,534,495 | 2.7% |
| Top 15 Sub Total: | | 589,351,233 | 65.8% |
| Others Sub Total: | | 306,679,289 | 34.2% |
| Total All Groups: | | 896,030,522 | 100.0% |

2015
Commercial Automobile
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|----------|------------------------------|---------------------------|----------------------|
| 1 | CINCINNATI FIN GRP | 79,167,561 | 8.8% |
| | Cincinnati Ins Co | 66,195,755 | 7.4% |
| | The Cincinnati Ind Co | 7,826,444 | 0.9% |
| | Cincinnati Cas Co | 5,145,362 | 0.6% |
| 2 | WESTFIELD Grp | 62,024,062 | 6.9% |
| | Westfield Ins Co | 57,823,830 | 6.5% |
| | Westfield Natl Ins Co | 2,371,791 | 0.3% |
| | American Select Ins Co | 1,828,441 | 0.2% |
| 3 | PROGRESSIVE GRP | 59,583,752 | 6.6% |
| | Progressive Preferred Ins Co | 41,092,166 | 4.6% |
| | Artisan & Truckers Cas Co | 11,212,733 | 1.3% |
| | United Financial Cas Co | 5,340,400 | 0.6% |
| | National Continental Ins Co | 1,350,153 | 0.2% |
| | Progressive Cas Ins Co | 588,300 | 0.1% |

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|-----------------------------------|---|------------------------------------|
| 4 | NATIONWIDE CORP GRP | 54,925,075 | 6.1% |
| | National Cas Co | 17,317,887 | 1.9% |
| | Nationwide Mut Ins Co | 8,085,829 | 0.9% |
| | Nationwide Agribusiness Ins Co | 7,978,805 | 0.9% |
| | Nationwide Mut Fire Ins Co | 4,290,123 | 0.5% |
| | Nationwide Prop & Cas Ins Co | 3,722,854 | 0.4% |
| | Victoria Automobile Ins Co | 3,021,116 | 0.3% |
| | Scottsdale Ins Co | 1,746,265 | 0.2% |
| | Amco Ins Co | 1,418,237 | 0.2% |
| | Farmland Mut Ins Co | 1,276,810 | 0.1% |
| | Allied Prop & Cas Ins Co | 1,072,565 | 0.1% |
| | Victoria Specialty Ins Co | 1,054,951 | 0.1% |
| | Western Heritage Ins Co | 751,657 | 0.1% |
| | Scottsdale Ind Co | 660,106 | 0.1% |
| | Depositors Ins Co | 647,530 | 0.1% |
| | Harleysville Worcester Ins Co | 522,320 | 0.1% |
| | Harleysville Ins Co | 465,933 | 0.1% |
| | Nationwide Gen Ins Co | 334,196 | 0.0% |
| | Victoria Select Ins Co | 248,741 | 0.0% |
| | Scottsdale Surplus Lines Ins Co | 228,935 | 0.0% |
| | Harleysville Preferred Ins Co | 42,496 | 0.0% |
| | Allied Ins Co of Amer | 37,719 | 0.0% |
| 5 | Travelers Grp | 46,058,956 | 5.1% |
| | Northland Ins Co | 10,222,722 | 1.1% |
| | Phoenix Ins Co | 8,773,454 | 1.0% |
| | Travelers Prop Cas Co Of Amer | 8,051,606 | 0.9% |
| | Travelers Ind Co | 7,121,650 | 0.8% |
| | Travelers Ind Co Of CT | 5,933,488 | 0.7% |
| | Charter Oak Fire Ins Co | 2,222,729 | 0.2% |
| | St Paul Fire & Marine Ins Co | 1,963,113 | 0.2% |
| | Travelers Ind Co Of Amer | 841,844 | 0.1% |
| | Travelers Cas Ins Co Of Amer | 606,841 | 0.1% |
| | St Paul Mercury Ins Co | 238,661 | 0.0% |
| | Northland Cas Co | 82,848 | 0.0% |
| 6 | MOTORISTS MUT GRP | 35,381,145 | 3.9% |
| | Motorists Mut Ins Co | 33,956,082 | 3.8% |
| | Motorists Commercial Mut Ins Co | 1,425,063 | 0.2% |

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|------------------------------------|-----------------------------------|------------------------------|
| 7 | ZURICH INS GRP | 33,766,095 | 3.8% |
| | Zurich Amer Ins Co | 18,125,359 | 2.0% |
| | Empire Fire & Marine Ins Co | 8,452,527 | 0.9% |
| | Universal Underwriters Ins Co | 4,534,486 | 0.5% |
| | American Zurich Ins Co | 1,241,369 | 0.1% |
| | American Guar & Liab Ins | 671,958 | 0.1% |
| | Steadfast Ins Co | 639,984 | 0.1% |
| | Zurich Amer Ins Co Of IL | 96,016 | 0.0% |
| | Empire Ind Ins Co | 4,396 | 0.0% |
| 8 | ERIE INS GRP | 29,780,651 | 3.3% |
| | Erie Ins Co | 29,780,651 | 3.3% |
| 9 | AUTO OWNERS GRP | 29,357,166 | 3.3% |
| | Auto Owners Ins Co | 17,923,299 | 2.0% |
| | Owners Ins Co | 11,433,867 | 1.3% |
| 10 | LIBERTY MUT GRP | 28,707,541 | 3.2% |
| | Netherlands Ins Co The | 8,461,879 | 0.9% |
| | Liberty Mut Fire Ins Co | 5,945,952 | 0.7% |
| | Ohio Security Ins Co | 3,400,967 | 0.4% |
| | Peerless Ind Ins Co | 2,132,912 | 0.2% |
| | Consolidated Ins Co | 1,656,043 | 0.2% |
| | Ohio Cas Ins Co | 1,445,684 | 0.2% |
| | First Liberty Ins Corp | 1,153,232 | 0.1% |
| | American Fire & Cas Co | 1,069,892 | 0.1% |
| | Peerless Ins Co | 767,789 | 0.1% |
| | West Amer Ins Co | 582,722 | 0.1% |
| | Indiana Ins Co | 492,663 | 0.1% |
| | Employers Ins of Wausau | 405,993 | 0.0% |
| | American States Ins Co | 350,149 | 0.0% |
| | Liberty Ins Corp | 308,860 | 0.0% |
| | Liberty Mut Ins Co | 129,208 | 0.0% |
| | General Ins Co Of Amer | 120,125 | 0.0% |
| | Mid Amer Fire & Cas Co | 73,688 | 0.0% |
| | LM Ins Corp | 70,088 | 0.0% |
| | First Natl Ins Co Of Amer | 66,401 | 0.0% |
| | American Economy Ins Co | 53,304 | 0.0% |
| | Midwestern Ind Co | 14,455 | 0.0% |
| | Wausau Underwriters Ins Co | 5,762 | 0.0% |
| | Liberty Ins Underwriters Inc | -227 | 0.0% |

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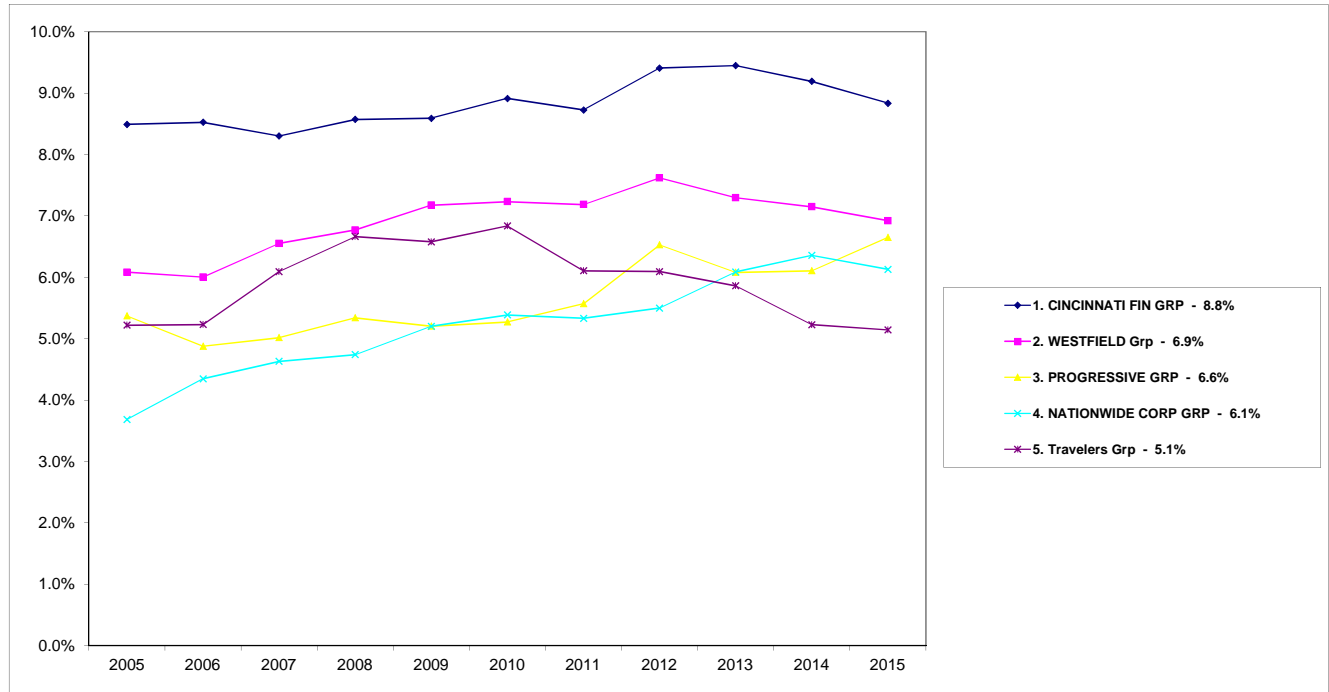
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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|---------------|--------------------------------------|-----------------------------------|------------------------------|
| 11 | OLD REPUBLIC GRP | 27,975,402 | 3.1% |
| | Great West Cas Co | 25,053,447 | 2.8% |
| | Old Republic Ins Co | 2,197,060 | 0.2% |
| | Pennsylvania Manufacturers Assoc Ins | 303,021 | 0.0% |
| | BITCO Gen Ins Corp | 301,354 | 0.0% |
| | Old Republic Gen Ins Corp | 107,357 | 0.0% |
| | Pennsylvania Manufacturers Ind Co | 7,178 | 0.0% |
| | Manufacturers Alliance Ins Co | 5,985 | 0.0% |
| 12 | AMERICAN INTL GRP | 27,057,258 | 3.0% |
| | Lexington Ins Co | 9,200,745 | 1.0% |
| | National Union Fire Ins Co Of Pitts | 7,749,713 | 0.9% |
| | Insurance Co Of The State Of PA | 3,340,129 | 0.4% |
| | Illinois Natl Ins Co | 2,768,042 | 0.3% |
| | Commerce & Industry Ins Co | 1,795,253 | 0.2% |
| | Granite State Ins Co | 1,357,082 | 0.2% |
| | New Hampshire Ins Co | 670,089 | 0.1% |
| | American Home Assur Co | 98,254 | 0.0% |
| | AIG Specialty Ins Co | 85,643 | 0.0% |
| | AIG Prop Cas Co | -7,692 | 0.0% |
| 13 | Acuity A Mut Ins Co | 26,172,834 | 2.9% |
| | Acuity A Mut Ins Co | 26,172,834 | 2.9% |
| 14 | STATE AUTO MUT GRP | 24,859,240 | 2.8% |
| | State Automobile Mut Ins Co | 23,452,316 | 2.6% |
| | Plaza Ins Co | 926,582 | 0.1% |
| | State Auto Prop & Cas Ins Co | 480,342 | 0.1% |
| 15 | GRANGE MUT CAS GRP | 24,534,495 | 2.7% |
| | Grange Mut Cas Co | 16,403,322 | 1.8% |
| | Grange Ind Ins Co | 8,131,173 | 0.9% |
| Top 15 | Sub Total: | 589,351,233 | 65.8% |
| | Others Sub Total: | 306,679,289 | 34.2% |
| | Total All Company Groups: | 896,030,522 | 100.0% |

Commercial Automobile Market Share TOP 5 Groups

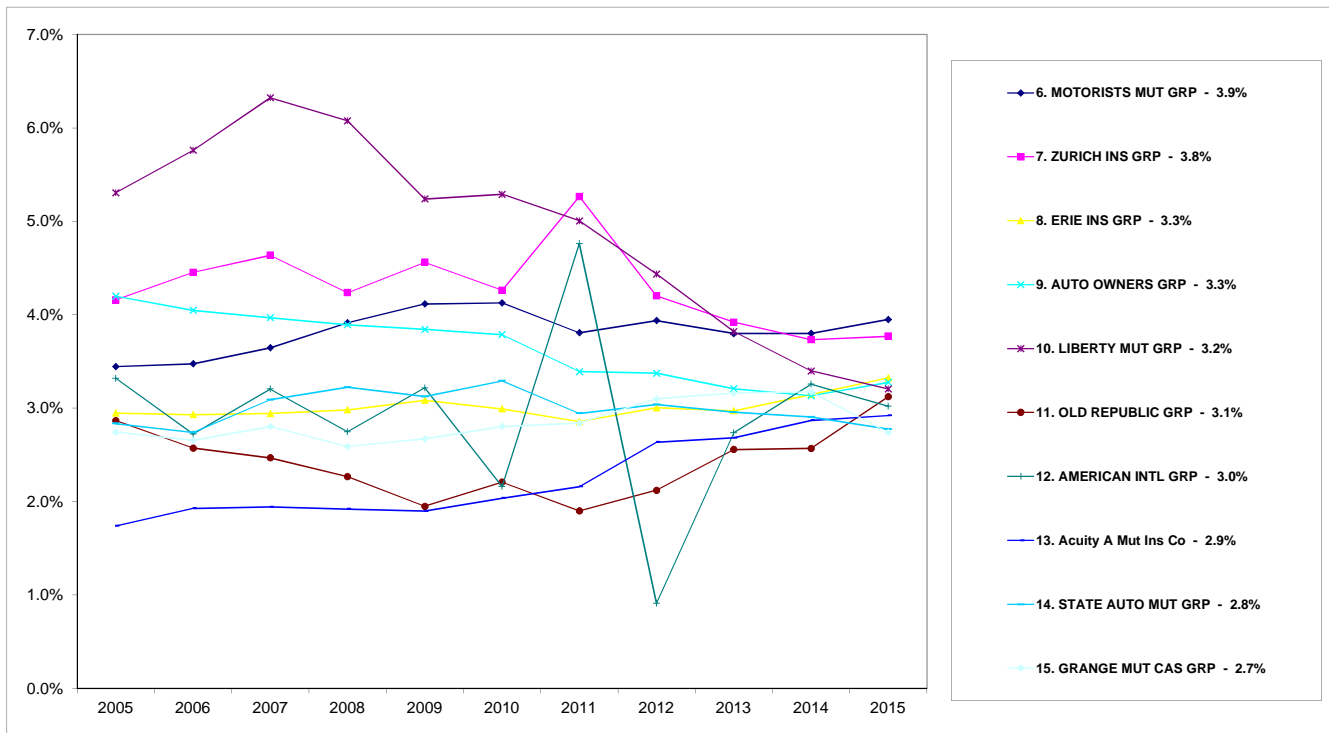


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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 5/26/2016.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 5/23/2016.

Commercial Automobile Market Share TOP 6 - 15 Groups



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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 5/26/2016.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 5/23/2016.

2015
Commercial General Liability
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

| RANK | Group Name | Direct Written Premium | 2015 Market Share |
|-------------------|-------------------------------|-------------------------------|--------------------------|
| 1 | Chubb Ltd Grp | 167,926,217 | 9.6% |
| 2 | AMERICAN INTL GRP | 166,026,548 | 9.5% |
| 3 | CINCINNATI FIN GRP | 133,025,061 | 7.6% |
| 4 | Travelers Grp | 99,445,598 | 5.7% |
| 5 | CNA INS GRP | 77,337,721 | 4.4% |
| 6 | ZURICH INS GRP | 73,357,023 | 4.2% |
| 7 | XL AMER GRP | 68,605,017 | 3.9% |
| 8 | LIBERTY MUT GRP | 53,903,542 | 3.1% |
| 9 | NATIONWIDE CORP GRP | 52,296,882 | 3.0% |
| 10 | Tokio Marine Holdings Inc GRP | 49,047,844 | 2.8% |
| 11 | WESTFIELD Grp | 37,428,922 | 2.1% |
| 12 | MOTORISTS MUT GRP | 31,076,379 | 1.8% |
| 13 | WR Berkley Corp GRP | 29,406,581 | 1.7% |
| 14 | American Financial Grp | 25,415,451 | 1.5% |
| 15 | STATE FARM GRP | 24,417,067 | 1.4% |
| Top 15 Sub Total: | | 1,088,715,853 | 62.5% |
| Others Sub Total: | | 653,568,238 | 37.5% |
| Total All Groups: | | 1,742,284,091 | 100.0% |

2015
Commercial General Liability
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|----------|----------------------------------|---------------------------|----------------------|
| 1 | Chubb Ltd Grp | 167,926,217 | 9.6% |
| | Federal Ins Co | 86,084,248 | 4.9% |
| | Ace Amer Ins Co | 33,440,900 | 1.9% |
| | Westchester Fire Ins Co | 10,760,583 | 0.6% |
| | Illinois Union Ins Co | 8,779,270 | 0.5% |
| | Ace Prop & Cas Ins Co | 7,203,468 | 0.4% |
| | Westchester Surplus Lines Ins Co | 4,773,035 | 0.3% |
| | Chubb Custom Ins Co | 3,227,917 | 0.2% |
| | Executive Risk Ind Inc | 2,691,342 | 0.2% |
| | Penn Millers Ins Co | 2,642,883 | 0.2% |
| | Pacific Ind Co | 2,403,779 | 0.1% |
| | Vigilant Ins Co | 1,416,914 | 0.1% |
| | Great Northern Ins Co | 1,361,722 | 0.1% |
| | Indemnity Ins Co Of North Amer | 1,068,710 | 0.1% |
| | Bankers Standard Ins Co | 829,584 | 0.0% |
| | Executive Risk Speciality Ins Co | 701,516 | 0.0% |
| | Chubb Natl Ins Co | 508,499 | 0.0% |
| | Ace Fire Underwriters Ins Co | 30,987 | 0.0% |
| | Insurance Co of N Amer | 860 | 0.0% |

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|--------------------------------------|-----------------------------------|------------------------------|
| 2 | AMERICAN INTL GRP | 166,026,548 | 9.5% |
| | National Union Fire Ins Co Of Pitts | 53,125,771 | 3.0% |
| | Lexington Ins Co | 34,559,030 | 2.0% |
| | Illinois Natl Ins Co | 27,417,954 | 1.6% |
| | AIG Specialty Ins Co | 26,538,984 | 1.5% |
| | Commerce & Industry Ins Co | 25,206,835 | 1.4% |
| | AIG Prop Cas Co | 1,313,743 | 0.1% |
| | New Hampshire Ins Co | 1,251,510 | 0.1% |
| | Insurance Co Of The State Of PA | 890,043 | 0.1% |
| | Granite State Ins Co | 235,850 | 0.0% |
| | AIG Assur Co | 2 | 0.0% |
| | American Home Assur Co | -4,513,174 | -0.3% |
| 3 | CINCINNATI FIN GRP | 133,025,061 | 7.6% |
| | Cincinnati Ins Co | 107,620,020 | 6.2% |
| | The Cincinnati Specialty Underwriter | 12,017,282 | 0.7% |
| | Cincinnati Cas Co | 6,787,855 | 0.4% |
| | The Cincinnati Ind Co | 6,599,904 | 0.4% |

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|-------------------------------------|-----------------------------------|------------------------------|
| 4 | Travelers Grp | 99,445,598 | 5.7% |
| | Travelers Cas & Surety Co Of Amer | 37,870,212 | 2.2% |
| | Travelers Prop Cas Co Of Amer | 28,944,613 | 1.7% |
| | Travelers Ind Co | 8,705,696 | 0.5% |
| | St Paul Fire & Marine Ins Co | 7,200,196 | 0.4% |
| | Charter Oak Fire Ins Co | 4,058,634 | 0.2% |
| | Phoenix Ins Co | 2,633,531 | 0.2% |
| | St Paul Mercury Ins Co | 2,380,841 | 0.1% |
| | Travelers Ind Co Of CT | 2,150,805 | 0.1% |
| | Travelers Ind Co Of Amer | 1,491,556 | 0.1% |
| | Automobile Ins Co Of Hartford CT | 1,144,868 | 0.1% |
| | Travelers Excess & Surplus Lines Co | 705,856 | 0.0% |
| | Travelers Prop Cas Ins Co | 660,464 | 0.0% |
| | Northfield Ins Co | 573,656 | 0.0% |
| | Standard Fire Ins Co | 337,842 | 0.0% |
| | Travelers Cas & Surety Co | 223,234 | 0.0% |
| | St Paul Surplus Lines Ins Co | 152,502 | 0.0% |
| | St Paul Guardian Ins Co | 112,918 | 0.0% |
| | Northland Ins Co | 93,741 | 0.0% |
| | Travelers Home & Marine Ins Co | 4,105 | 0.0% |
| | Discover Prop & Cas Ins Co | 324 | 0.0% |
| | Farmington Cas Co | 4 | 0.0% |
| 5 | CNA INS GRP | 77,337,721 | 4.4% |
| | Continental Cas Co | 43,446,966 | 2.5% |
| | Columbia Cas Co | 30,044,890 | 1.7% |
| | Transportation Ins Co | 1,124,616 | 0.1% |
| | National Fire Ins Co Of Hartford | 1,121,558 | 0.1% |
| | Valley Forge Ins Co | 774,119 | 0.0% |
| | Continental Ins Co | 452,843 | 0.0% |
| | American Cas Co Of Reading PA | 281,525 | 0.0% |
| | Western Surety Co | 91,204 | 0.0% |

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|------------------------------------|-----------------------------------|------------------------------|
| 6 | ZURICH INS GRP | 73,357,023 | 4.2% |
| | Zurich Amer Ins Co | 38,816,888 | 2.2% |
| | American Guar & Liab Ins | 17,012,636 | 1.0% |
| | Steadfast Ins Co | 11,779,059 | 0.7% |
| | Universal Underwriters Ins Co | 3,123,915 | 0.2% |
| | Zurich Amer Ins Co Of IL | 1,768,707 | 0.1% |
| | American Zurich Ins Co | 832,568 | 0.0% |
| | Empire Fire & Marine Ins Co | 23,250 | 0.0% |
| 7 | XL AMER GRP | 68,605,017 | 3.9% |
| | XL Specialty Ins Co | 32,870,522 | 1.9% |
| | Greenwich Ins Co | 10,941,402 | 0.6% |
| | Indian Harbor Ins Co | 9,675,132 | 0.6% |
| | XL Ins Amer Inc | 6,405,970 | 0.4% |
| | Catlin Specialty Ins Co | 4,750,576 | 0.3% |
| | Catlin Ins Co | 2,379,378 | 0.1% |
| | Catlin Ind Co | 1,582,037 | 0.1% |

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|------------------------------------|-----------------------------------|------------------------------|
| 8 | LIBERTY MUT GRP | 53,903,542 | 3.1% |
| | LM Ins Corp | 7,534,716 | 0.4% |
| | Liberty Mut Fire Ins Co | 7,495,560 | 0.4% |
| | Ohio Cas Ins Co | 6,519,392 | 0.4% |
| | Liberty Ins Underwriters Inc | 6,292,906 | 0.4% |
| | Safeco Ins Co Of Amer | 5,595,598 | 0.3% |
| | Liberty Ins Corp | 4,642,465 | 0.3% |
| | Liberty Surplus Ins Corp | 4,425,031 | 0.3% |
| | Indiana Ins Co | 4,212,575 | 0.2% |
| | Liberty Mut Ins Co | 3,816,476 | 0.2% |
| | First Liberty Ins Corp | 896,775 | 0.1% |
| | Ohio Security Ins Co | 460,353 | 0.0% |
| | General Ins Co Of Amer | 416,034 | 0.0% |
| | American States Ins Co | 352,971 | 0.0% |
| | Safeco Ins Co Of IN | 326,167 | 0.0% |
| | Peerless Ins Co | 254,166 | 0.0% |
| | Netherlands Ins Co The | 219,907 | 0.0% |
| | Employers Ins of Wausau | 164,672 | 0.0% |
| | Consolidated Ins Co | 95,121 | 0.0% |
| | West Amer Ins Co | 94,316 | 0.0% |
| | First Natl Ins Co Of Amer | 44,677 | 0.0% |
| | Midwestern Ind Co | 40,394 | 0.0% |
| | Peerless Ind Ins Co | 37,902 | 0.0% |
| | American Fire & Cas Co | 17,469 | 0.0% |
| | American Economy Ins Co | 4,047 | 0.0% |
| | Mid Amer Fire & Cas Co | 1,987 | 0.0% |
| | American States Preferred Ins Co | -8 | 0.0% |
| | Wausau Business Ins Co | -21,467 | 0.0% |
| | Wausau Underwriters Ins Co | -36,660 | 0.0% |

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|--------------------------------------|-----------------------------------|------------------------------|
| 9 | NATIONWIDE CORP GRP | 52,296,882 | 3.0% |
| | Nationwide Mut Ins Co | 12,961,878 | 0.7% |
| | Scottsdale Surplus Lines Ins Co | 9,699,512 | 0.6% |
| | Nationwide Mut Fire Ins Co | 5,822,338 | 0.3% |
| | Nationwide Agribusiness Ins Co | 4,302,868 | 0.2% |
| | Nationwide Prop & Cas Ins Co | 3,635,889 | 0.2% |
| | Scottsdale Ind Co | 2,969,427 | 0.2% |
| | Freedom Specialty Ins Co | 2,749,447 | 0.2% |
| | National Cas Co | 2,555,167 | 0.1% |
| | Scottsdale Ins Co | 2,371,628 | 0.1% |
| | Amco Ins Co | 1,688,922 | 0.1% |
| | Farmland Mut Ins Co | 1,126,017 | 0.1% |
| | Nationwide Gen Ins Co | 890,612 | 0.1% |
| | Western Heritage Ins Co | 675,267 | 0.0% |
| | Allied Prop & Cas Ins Co | 319,037 | 0.0% |
| | Harleysville Worcester Ins Co | 144,025 | 0.0% |
| | Crestbrook Ins Co | 141,858 | 0.0% |
| | Harleysville Preferred Ins Co | 130,113 | 0.0% |
| | Depositors Ins Co | 87,981 | 0.0% |
| | Harleysville Ins Co | 13,011 | 0.0% |
| | HARLEYSVILLE LAKE STATES INS CO | 7,081 | 0.0% |
| | Nationwide Assur Co | 2,901 | 0.0% |
| | Nationwide Affinity Co of Amer | 1,903 | 0.0% |
| 10 | Tokio Marine Holdings Inc GRP | 49,047,844 | 2.8% |
| | Safety Natl Cas Corp | 16,925,984 | 1.0% |
| | Philadelphia Ind Ins Co | 12,508,987 | 0.7% |
| | US Specialty Ins Co | 9,526,944 | 0.5% |
| | Houston Cas Co | 4,766,634 | 0.3% |
| | Tokio Marine Amer Ins Co | 2,696,220 | 0.2% |
| | Tokio Marine Specialty Ins Co | 2,446,924 | 0.1% |
| | Trans Pacific Ins Co | 166,433 | 0.0% |
| | Avemco Ins Co | 9,652 | 0.0% |
| | TNUS Ins Co | 66 | 0.0% |
| 11 | WESTFIELD Grp | 37,428,922 | 2.1% |
| | Westfield Ins Co | 27,306,587 | 1.6% |
| | Westfield Natl Ins Co | 7,229,161 | 0.4% |
| | American Select Ins Co | 2,886,874 | 0.2% |
| | Ohio Farmers Ins Co | 6,300 | 0.0% |

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|--------------------------------------|-----------------------------------|------------------------------|
| 12 | MOTORISTS MUT GRP | 31,076,379 | 1.8% |
| | Motorists Mut Ins Co | 30,470,670 | 1.7% |
| | Motorists Commercial Mut Ins Co | 605,709 | 0.0% |
| 13 | WR Berkley Corp GRP | 29,406,581 | 1.7% |
| | Nautilus Ins Co | 8,252,258 | 0.5% |
| | Admiral Ins Co | 6,465,379 | 0.4% |
| | Gemini Ins Co | 6,342,736 | 0.4% |
| | Berkley Ins Co | 3,362,891 | 0.2% |
| | Great Divide Ins Co | 1,878,229 | 0.1% |
| | Berkley Natl Ins Co | 1,710,021 | 0.1% |
| | Berkley Assur Co | 457,132 | 0.0% |
| | Carolina Cas Ins Co | 387,774 | 0.0% |
| | Starnet Ins Co | 260,944 | 0.0% |
| | Berkley Regional Specialty Ins Co | 137,755 | 0.0% |
| | Union Ins Co | 48,954 | 0.0% |
| | Continental Western Ins Co | 29,714 | 0.0% |
| | Acadia Ins Co | 20,997 | 0.0% |
| | Berkley Regional Ins Co | 20,185 | 0.0% |
| | Tri State Ins Co Of MN | 14,327 | 0.0% |
| | Riverport Ins Co | 10,611 | 0.0% |
| | Firemens Ins Co Of Washington DC | 6,674 | 0.0% |
| 14 | American Financial Grp | 25,415,451 | 1.5% |
| | Great Amer Ins Co | 8,584,732 | 0.5% |
| | Great Amer E&S Ins Co | 7,208,010 | 0.4% |
| | Great Amer Assur Co | 2,902,826 | 0.2% |
| | Great Amer Ins Co of NY | 1,701,526 | 0.1% |
| | National Interstate Ins Co | 1,480,015 | 0.1% |
| | Great Amer Alliance Ins Co | 872,711 | 0.1% |
| | Great Amer Spirit Ins Co | 866,425 | 0.0% |
| | American Empire Surplus Lines Ins Co | 542,960 | 0.0% |
| | Mid Continent Cas Co | 410,455 | 0.0% |
| | Vanliner Ins Co | 386,395 | 0.0% |
| | Great Amer Fidelity Ins Co | 357,708 | 0.0% |
| | Oklahoma Surety Co | 69,457 | 0.0% |
| | Mid Continent Excess and Surplus Ins | 31,262 | 0.0% |
| | Triumphe Cas Co | 969 | 0.0% |

Thursday, May 26, 2016

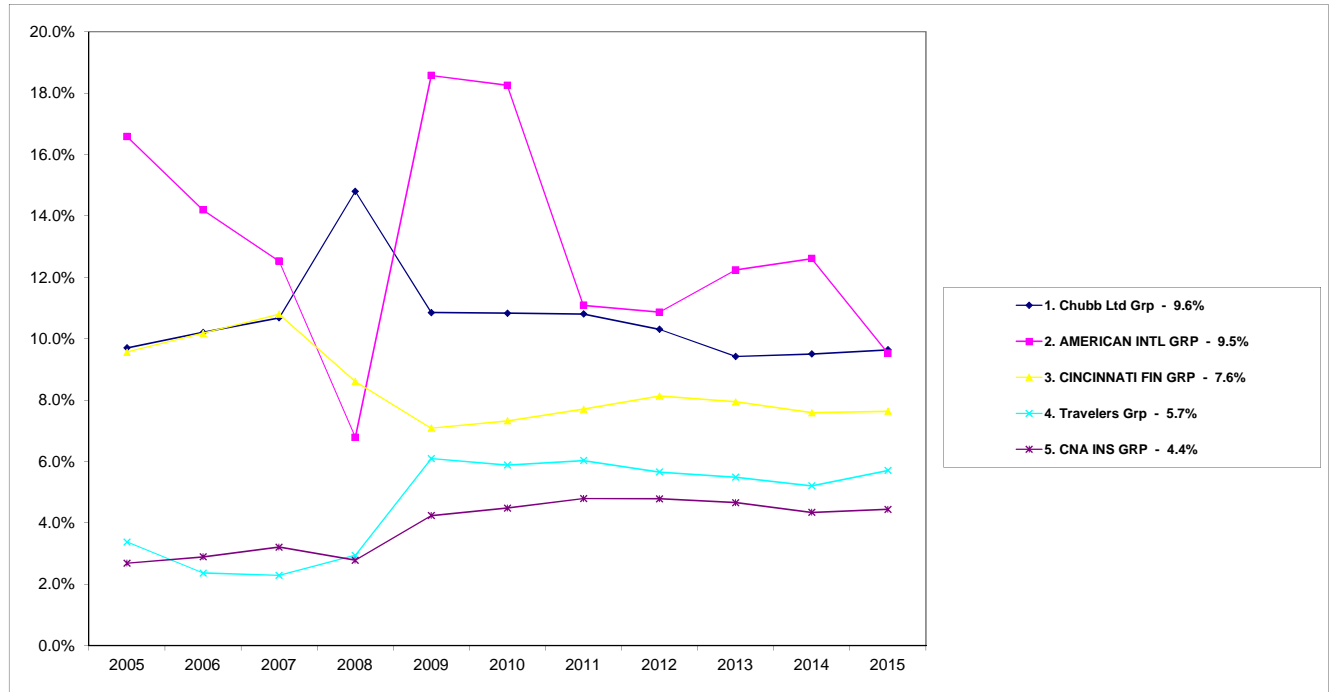
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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|---------------|------------------------------------|-----------------------------------|------------------------------|
| 15 | STATE FARM GRP | 24,417,067 | 1.4% |
| | State Farm Fire & Cas Co | 24,356,334 | 1.4% |
| | State Farm Mut Auto Ins Co | 60,733 | 0.0% |
| Top 15 | Sub Total: | 1,088,715,853 | 62.5% |
| | Others Sub Total: | 653,568,238 | 37.5% |
| | Total All Company Groups: | 1,742,284,091 | 100.0% |

Commercial General Liability Market Share TOP 5 Groups

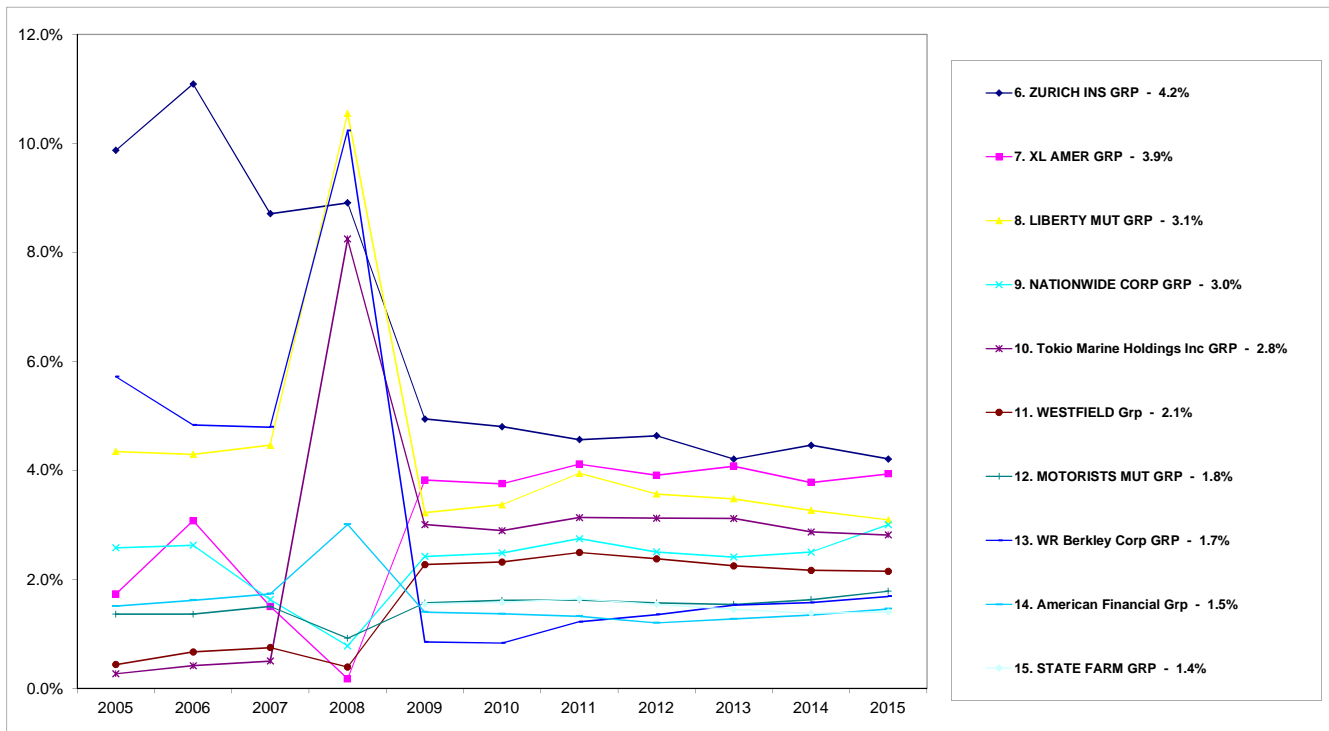


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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 5/26/2016.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 5/23/2016.

Commercial General Liability Market Share TOP 6 - 15 Groups



Thursday, May 26, 2016

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 5/26/2016.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 5/23/2016.

2015
Fire and Allied Lines
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

| RANK | Group Name | Direct Written Premium | 2015 Market Share |
|-------------|---------------------|-------------------------------|--------------------------|
| 1 | AMERICAN INTL GRP | 55,186,777 | 8.9% |
| 2 | FM GLOBAL GRP | 44,070,693 | 7.1% |
| 3 | Assurant Inc Grp | 43,851,695 | 7.0% |
| 4 | ZURICH INS GRP | 40,351,083 | 6.5% |
| 5 | CINCINNATI FIN GRP | 33,950,923 | 5.4% |
| 6 | FARMERS INS GRP | 30,643,367 | 4.9% |
| 7 | Travelers Grp | 29,602,847 | 4.7% |
| 8 | Munich Re Grp | 25,948,431 | 4.2% |
| 9 | AUTO OWNERS GRP | 22,404,553 | 3.6% |
| 10 | STATE AUTO MUT GRP | 21,110,538 | 3.4% |
| 11 | NATIONWIDE CORP GRP | 19,791,505 | 3.2% |
| 12 | OHIO MUT GRP | 18,370,166 | 2.9% |
| 13 | LIBERTY MUT GRP | 17,012,095 | 2.7% |
| 14 | GRANGE MUT CAS GRP | 15,383,129 | 2.5% |
| 15 | WESTFIELD Grp | 11,792,374 | 1.9% |
| | Top 15 Sub Total: | 429,470,176 | 68.9% |
| | Others Sub Total: | 193,893,495 | 31.1% |
| | Total All Groups: | 623,363,671 | 100.0% |

2015
Fire and Allied Lines
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|----------|-------------------------------------|---------------------------|----------------------|
| 1 | AMERICAN INTL GRP | 55,186,777 | 8.9% |
| | Lexington Ins Co | 30,907,276 | 5.0% |
| | American Home Assur Co | 9,130,102 | 1.5% |
| | National Union Fire Ins Co Of Pitts | 8,839,499 | 1.4% |
| | Insurance Co Of The State Of PA | 5,981,581 | 1.0% |
| | Granite State Ins Co | 222,233 | 0.0% |
| | AIG Prop Cas Co | 102,285 | 0.0% |
| | New Hampshire Ins Co | 2,819 | 0.0% |
| | Illinois Natl Ins Co | 982 | 0.0% |
| 2 | FM GLOBAL GRP | 44,070,693 | 7.1% |
| | Factory Mut Ins Co | 33,126,715 | 5.3% |
| | Affiliated Fm Ins Co | 10,793,130 | 1.7% |
| | Appalachian Ins Co | 150,848 | 0.0% |
| 3 | Assurant Inc Grp | 43,851,695 | 7.0% |
| | Standard Guar Ins Co | 29,304,761 | 4.7% |
| | Voyager Ind Ins Co | 13,461,822 | 2.2% |
| | American Security Ins Co | 1,085,112 | 0.2% |
| 4 | ZURICH INS GRP | 40,351,083 | 6.5% |
| | Zurich Amer Ins Co | 21,587,348 | 3.5% |
| | American Guar & Liab Ins | 14,100,679 | 2.3% |
| | Steadfast Ins Co | 2,950,489 | 0.5% |
| | Universal Underwriters Ins Co | 1,363,586 | 0.2% |
| | Zurich Amer Ins Co Of IL | 238,287 | 0.0% |
| | American Zurich Ins Co | 44,119 | 0.0% |
| | Fidelity & Deposit Co Of MD | 42,128 | 0.0% |
| | Empire Ind Ins Co | 22,206 | 0.0% |
| | Empire Fire & Marine Ins Co | 2,241 | 0.0% |

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|--------------------------------------|---|------------------------------------|
| 5 | CINCINNATI FIN GRP | 33,950,923 | 5.4% |
| | Cincinnati Ins Co | 28,447,178 | 4.6% |
| | The Cincinnati Ind Co | 2,716,986 | 0.4% |
| | The Cincinnati Specialty Underwriter | 2,109,237 | 0.3% |
| | Cincinnati Cas Co | 677,522 | 0.1% |
| 6 | FARMERS INS GRP | 30,643,367 | 4.9% |
| | Foremost Ins Co Grand Rapids MI | 30,461,091 | 4.9% |
| | Civic Prop & Cas Co | 173,481 | 0.0% |
| | Neighborhood Spirit Prop & Cas Co | 7,714 | 0.0% |
| | Farmers Ins Exch | 602 | 0.0% |
| | Mid Century Ins Co | 479 | 0.0% |
| 7 | Travelers Grp | 29,602,847 | 4.7% |
| | Travelers Ind Co | 11,877,284 | 1.9% |
| | Travelers Prop Cas Co Of Amer | 11,086,326 | 1.8% |
| | Standard Fire Ins Co | 2,511,353 | 0.4% |
| | Travelers Excess & Surplus Lines Co | 1,575,682 | 0.3% |
| | Charter Oak Fire Ins Co | 673,045 | 0.1% |
| | Travelers Ind Co Of Amer | 509,489 | 0.1% |
| | Northfield Ins Co | 505,769 | 0.1% |
| | Automobile Ins Co Of Hartford CT | 401,684 | 0.1% |
| | Travelers Ind Co Of CT | 187,900 | 0.0% |
| | St Paul Fire & Marine Ins Co | 98,722 | 0.0% |
| | Northland Ins Co | 59,423 | 0.0% |
| | Phoenix Ins Co | 58,456 | 0.0% |
| | St Paul Mercury Ins Co | 57,714 | 0.0% |
| 8 | Munich Re Grp | 25,948,431 | 4.2% |
| | American Modern Select Ins Co | 14,955,715 | 2.4% |
| | American Modern Home Ins Co | 8,529,626 | 1.4% |
| | American Western Home Ins Co | 1,270,277 | 0.2% |
| | Princeton Excess & Surplus Lines Ins | 1,084,056 | 0.2% |
| | American Alt Ins Corp | 97,120 | 0.0% |
| | American Modern Surplus Lines Ins Co | 11,637 | 0.0% |
| 9 | AUTO OWNERS GRP | 22,404,553 | 3.6% |
| | Auto Owners Ins Co | 21,042,120 | 3.4% |
| | Home Owners Ins Co | 788,321 | 0.1% |
| | Owners Ins Co | 550,381 | 0.1% |
| | Atlantic Cas Ins Co | 23,731 | 0.0% |

Thursday, May 26, 2016

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|------------------------------------|-----------------------------------|------------------------------|
| 10 | STATE AUTO MUT GRP | 21,110,538 | 3.4% |
| | State Automobile Mut Ins Co | 16,648,681 | 2.7% |
| | State Auto Ins Co of OH | 3,289,255 | 0.5% |
| | State Auto Prop & Cas Ins Co | 1,172,630 | 0.2% |
| | Rockhill Ins Co | -28 | 0.0% |
| 11 | NATIONWIDE CORP GRP | 19,791,505 | 3.2% |
| | Nationwide Mut Fire Ins Co | 15,895,955 | 2.6% |
| | Amco Ins Co | 1,082,456 | 0.2% |
| | Scottsdale Surplus Lines Ins Co | 981,318 | 0.2% |
| | Scottsdale Ins Co | 717,687 | 0.1% |
| | Nationwide Mut Ins Co | 245,071 | 0.0% |
| | Western Heritage Ins Co | 203,847 | 0.0% |
| | Allied Prop & Cas Ins Co | 190,564 | 0.0% |
| | Nationwide Prop & Cas Ins Co | 102,593 | 0.0% |
| | Nationwide Agribusiness Ins Co | 101,100 | 0.0% |
| | Harleysville Worcester Ins Co | 70,371 | 0.0% |
| | Scottsdale Ind Co | 66,080 | 0.0% |
| | National Cas Co | 60,383 | 0.0% |
| | HARLEYSVILLE LAKE STATES INS CO | 34,344 | 0.0% |
| | Depositors Ins Co | 31,338 | 0.0% |
| | Harleysville Preferred Ins Co | 5,046 | 0.0% |
| | Harleysville Ins Co | 3,228 | 0.0% |
| | Nationwide Affinity Co of Amer | 70 | 0.0% |
| | Nationwide Gen Ins Co | 54 | 0.0% |
| 12 | OHIO MUT GRP | 18,370,166 | 2.9% |
| | United Ohio Ins Co | 15,408,740 | 2.5% |
| | Ohio Mut Ins Co | 2,961,426 | 0.5% |

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|---------------|------------------------------------|-----------------------------------|------------------------------|
| 13 | LIBERTY MUT GRP | 17,012,095 | 2.7% |
| | Liberty Mut Fire Ins Co | 9,266,948 | 1.5% |
| | Safeco Ins Co Of Amer | 5,993,925 | 1.0% |
| | Netherlands Ins Co The | 776,405 | 0.1% |
| | Consolidated Ins Co | 247,029 | 0.0% |
| | Peerless Ins Co | 241,145 | 0.0% |
| | Ohio Security Ins Co | 165,456 | 0.0% |
| | American States Ins Co | 69,658 | 0.0% |
| | Indiana Ins Co | 69,423 | 0.0% |
| | Liberty Mut Ins Co | 40,898 | 0.0% |
| | First Natl Ins Co Of Amer | 28,182 | 0.0% |
| | American Economy Ins Co | 20,390 | 0.0% |
| | West Amer Ins Co | 18,326 | 0.0% |
| | General Ins Co Of Amer | 18,066 | 0.0% |
| | American Fire & Cas Co | 15,636 | 0.0% |
| | Peerless Ind Ins Co | 15,128 | 0.0% |
| | Ohio Cas Ins Co | 12,580 | 0.0% |
| | Liberty Ins Corp | 7,338 | 0.0% |
| | LM Ins Corp | 3,825 | 0.0% |
| | Midwestern Ind Co | 877 | 0.0% |
| | Wausau Underwriters Ins Co | 865 | 0.0% |
| | Liberty Ins Underwriters Inc | -5 | 0.0% |
| 14 | GRANGE MUT CAS GRP | 15,383,129 | 2.5% |
| | Grange Mut Cas Co | 15,383,129 | 2.5% |
| 15 | WESTFIELD Grp | 11,792,374 | 1.9% |
| | Westfield Ins Co | 11,480,141 | 1.8% |
| | American Select Ins Co | 272,016 | 0.0% |
| | Westfield Natl Ins Co | 40,217 | 0.0% |
| Top 15 | Sub Total: | 429,470,176 | 68.9% |
| | Others Sub Total: | 193,893,495 | 31.1% |
| | Total All Company Groups: | 623,363,671 | 100.0% |

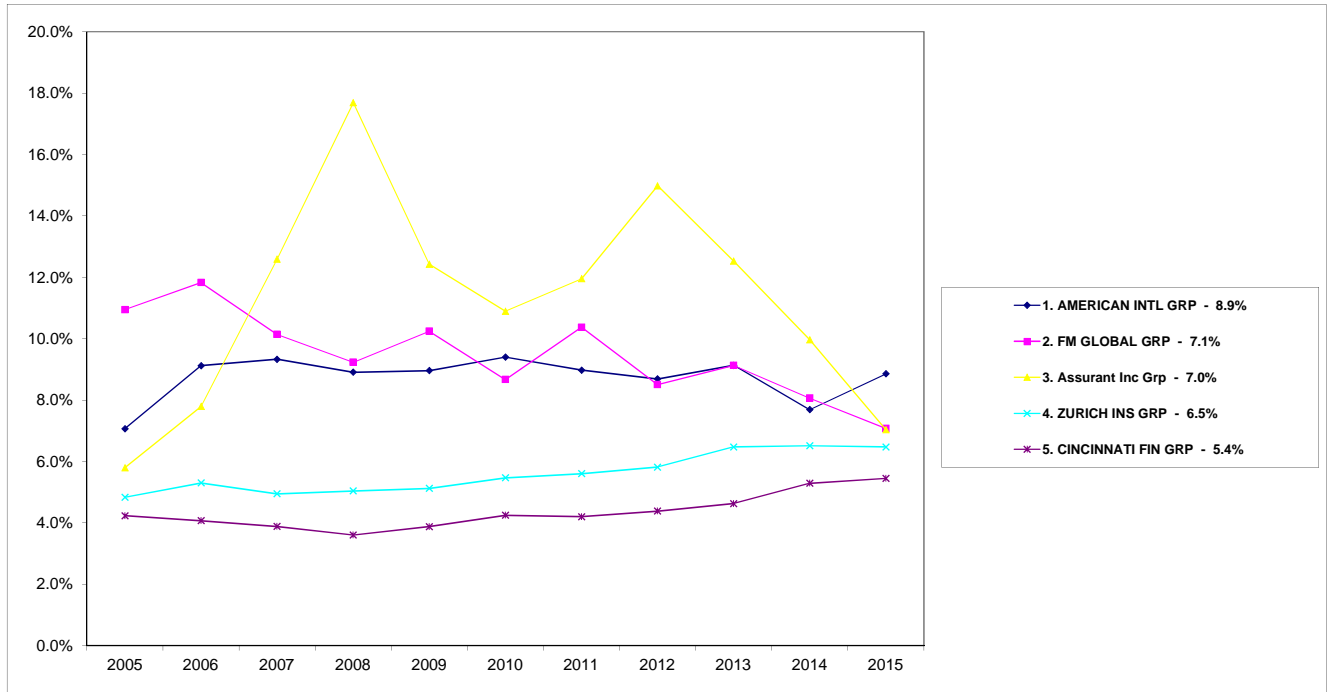
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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

Fire and Allied Lines Market Share TOP 5 Groups

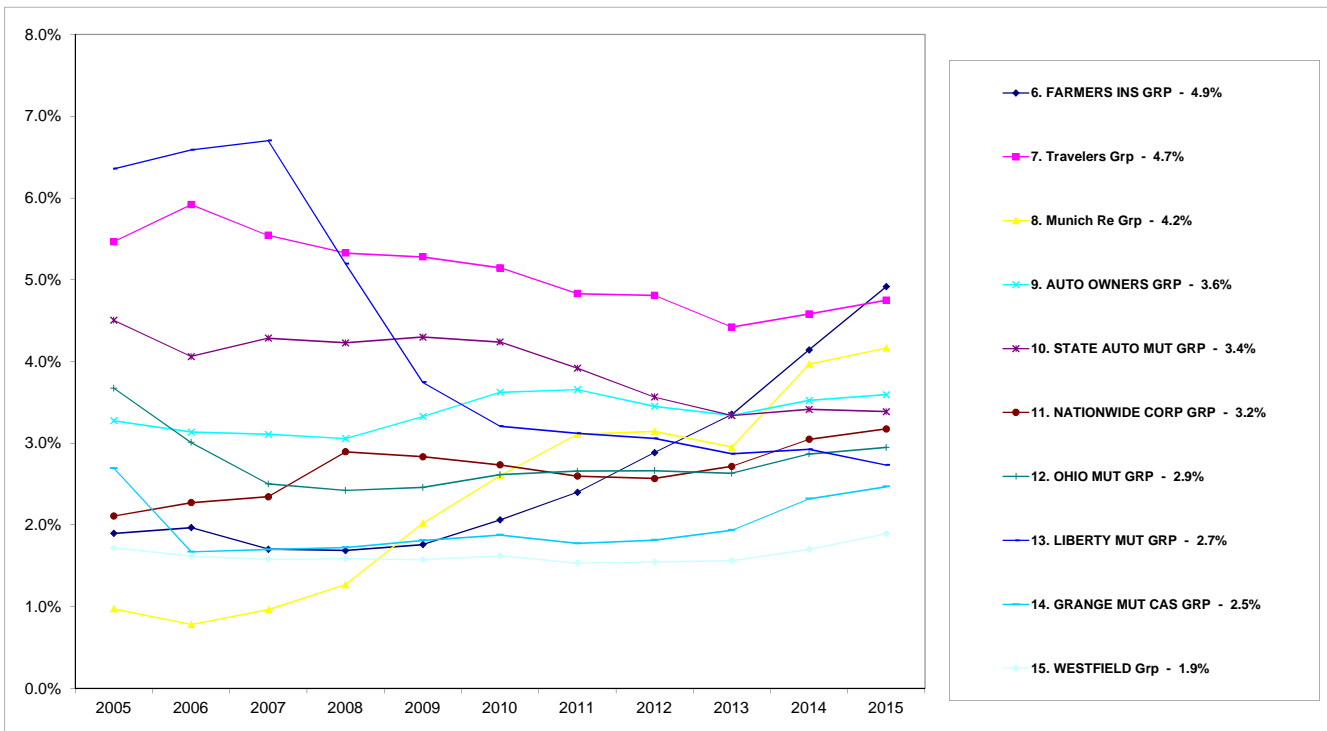


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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 5/26/2016.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 5/23/2016.

Fire and Allied Lines Market Share TOP 6 - 15 Groups



Thursday, May 26, 2016

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 5/26/2016.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 5/23/2016.

2015
Commercial Multiple Peril
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

| RANK | Group Name | Direct Written Premium | 2015 Market Share |
|-------------------|-------------------------------|-------------------------------|--------------------------|
| 1 | CINCINNATI FIN GRP | 169,495,476 | 13.4% |
| 2 | WESTFIELD Grp | 107,918,575 | 8.5% |
| 3 | Travelers Grp | 80,747,528 | 6.4% |
| 4 | Chubb Ltd Grp | 72,300,156 | 5.7% |
| 5 | ERIE INS GRP | 69,560,608 | 5.5% |
| 6 | LIBERTY MUT GRP | 62,031,207 | 4.9% |
| 7 | NATIONWIDE CORP GRP | 61,674,100 | 4.9% |
| 8 | STATE FARM GRP | 59,481,294 | 4.7% |
| 9 | AUTO OWNERS GRP | 52,061,176 | 4.1% |
| 10 | Tokio Marine Holdings Inc GRP | 40,480,501 | 3.2% |
| 11 | CNA INS GRP | 33,141,495 | 2.6% |
| 12 | GRANGE MUT CAS GRP | 31,102,995 | 2.5% |
| 13 | MOTORISTS MUT GRP | 27,140,058 | 2.1% |
| 14 | ALLSTATE INS GRP | 25,242,040 | 2.0% |
| 15 | HARTFORD FIRE & CAS GRP | 24,014,361 | 1.9% |
| Top 15 Sub Total: | | 916,391,570 | 72.4% |
| Others Sub Total: | | 349,261,061 | 27.6% |
| Total All Groups: | | 1,265,652,631 | 100.0% |

2015
Commercial Multiple Peril
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|-----------------------------------|---|------------------------------------|
| 1 | CINCINNATI FIN GRP | 169,495,476 | 13.4% |
| | Cincinnati Ins Co | 143,316,096 | 11.3% |
| | Cincinnati Cas Co | 14,479,105 | 1.1% |
| | The Cincinnati Ind Co | 11,700,275 | 0.9% |
| 2 | WESTFIELD Grp | 107,918,575 | 8.5% |
| | Westfield Ins Co | 98,131,319 | 7.8% |
| | Westfield Natl Ins Co | 7,074,964 | 0.6% |
| | American Select Ins Co | 2,712,292 | 0.2% |
| 3 | Travelers Grp | 80,747,528 | 6.4% |
| | Charter Oak Fire Ins Co | 19,756,602 | 1.6% |
| | Travelers Prop Cas Co Of Amer | 16,890,551 | 1.3% |
| | Travelers Ind Co Of CT | 11,859,488 | 0.9% |
| | Travelers Ind Co Of Amer | 9,216,597 | 0.7% |
| | Travelers Cas Ins Co Of Amer | 8,211,419 | 0.6% |
| | Phoenix Ins Co | 7,367,200 | 0.6% |
| | Travelers Ind Co | 7,307,382 | 0.6% |
| | Northland Ins Co | 113,247 | 0.0% |
| | St Paul Fire & Marine Ins Co | 25,042 | 0.0% |
| 4 | Chubb Ltd Grp | 72,300,156 | 5.7% |
| | Federal Ins Co | 48,848,813 | 3.9% |
| | Ace Amer Ins Co | 9,750,958 | 0.8% |
| | Great Northern Ins Co | 5,969,944 | 0.5% |
| | Chubb Custom Ins Co | 4,324,207 | 0.3% |
| | Vigilant Ins Co | 2,724,264 | 0.2% |
| | Illinois Union Ins Co | 290,355 | 0.0% |
| | Pacific Ind Co | 285,066 | 0.0% |
| | Executive Risk Ind Inc | 72,885 | 0.0% |
| | Indemnity Ins Co Of North Amer | 15,691 | 0.0% |
| | Ace Fire Underwriters Ins Co | 11,510 | 0.0% |
| | Ace Prop & Cas Ins Co | 6,463 | 0.0% |

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|------------------------------------|-----------------------------------|------------------------------|
| 5 | ERIE INS GRP | 69,560,608 | 5.5% |
| | Erie Ins Exch | 69,560,608 | 5.5% |
| 6 | LIBERTY MUT GRP | 62,031,207 | 4.9% |
| | Netherlands Ins Co The | 25,145,546 | 2.0% |
| | Ohio Security Ins Co | 15,029,863 | 1.2% |
| | Indiana Ins Co | 3,861,586 | 0.3% |
| | American Fire & Cas Co | 3,596,329 | 0.3% |
| | Peerless Ins Co | 2,258,657 | 0.2% |
| | Peerless Ind Ins Co | 2,151,998 | 0.2% |
| | West Amer Ins Co | 1,756,553 | 0.1% |
| | Ohio Cas Ins Co | 1,731,860 | 0.1% |
| | Consolidated Ins Co | 1,381,299 | 0.1% |
| | Liberty Surplus Ins Corp | 1,288,235 | 0.1% |
| | Liberty Mut Ins Co | 952,385 | 0.1% |
| | American States Ins Co | 671,708 | 0.1% |
| | American Economy Ins Co | 636,775 | 0.1% |
| | Liberty Mut Fire Ins Co | 536,433 | 0.0% |
| | First Natl Ins Co Of Amer | 440,132 | 0.0% |
| | General Ins Co Of Amer | 238,225 | 0.0% |
| | Safeco Ins Co Of Amer | 196,407 | 0.0% |
| | Midwestern Ind Co | 75,105 | 0.0% |
| | Employers Ins of Wausau | 62,528 | 0.0% |
| | Mid Amer Fire & Cas Co | 45,851 | 0.0% |
| | Wausau Underwriters Ins Co | 45,565 | 0.0% |
| | Liberty Ins Corp | 88 | 0.0% |
| | First Liberty Ins Corp | -71,921 | 0.0% |

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|--------------------------------------|---|------------------------------------|
| 7 | NATIONWIDE CORP GRP | 61,674,100 | 4.9% |
| | Nationwide Mut Ins Co | 18,767,131 | 1.5% |
| | Nationwide Prop & Cas Ins Co | 18,364,446 | 1.5% |
| | Nationwide Mut Fire Ins Co | 6,947,750 | 0.5% |
| | Nationwide Agribusiness Ins Co | 3,123,967 | 0.2% |
| | Amco Ins Co | 2,988,095 | 0.2% |
| | Scottsdale Surplus Lines Ins Co | 2,021,669 | 0.2% |
| | National Cas Co | 2,008,204 | 0.2% |
| | Depositors Ins Co | 1,489,861 | 0.1% |
| | Farmland Mut Ins Co | 1,416,958 | 0.1% |
| | Western Heritage Ins Co | 1,116,697 | 0.1% |
| | Allied Prop & Cas Ins Co | 938,521 | 0.1% |
| | Harleysville Worcester Ins Co | 661,372 | 0.1% |
| | Harleysville Preferred Ins Co | 554,867 | 0.0% |
| | Harleysville Ins Co | 542,261 | 0.0% |
| | Nationwide Gen Ins Co | 529,995 | 0.0% |
| | Scottsdale Ins Co | 120,766 | 0.0% |
| | Allied Ins Co of Amer | 70,576 | 0.0% |
| | Scottsdale Ind Co | 10,964 | 0.0% |
| 8 | STATE FARM GRP | 59,481,294 | 4.7% |
| | State Farm Fire & Cas Co | 59,481,294 | 4.7% |
| 9 | AUTO OWNERS GRP | 52,061,176 | 4.1% |
| | Owners Ins Co | 33,458,236 | 2.6% |
| | Auto Owners Ins Co | 18,373,767 | 1.5% |
| | Atlantic Cas Ins Co | 229,173 | 0.0% |
| 10 | Tokio Marine Holdings Inc GRP | 40,480,501 | 3.2% |
| | Philadelphia Ind Ins Co | 32,105,914 | 2.5% |
| | US Specialty Ins Co | 5,493,364 | 0.4% |
| | Tokio Marine Amer Ins Co | 1,344,064 | 0.1% |
| | Trans Pacific Ins Co | 793,331 | 0.1% |
| | Tokio Marine Specialty Ins Co | 390,311 | 0.0% |
| | Houston Cas Co | 230,846 | 0.0% |
| | TNUS Ins Co | 122,671 | 0.0% |

Thursday, May 26, 2016

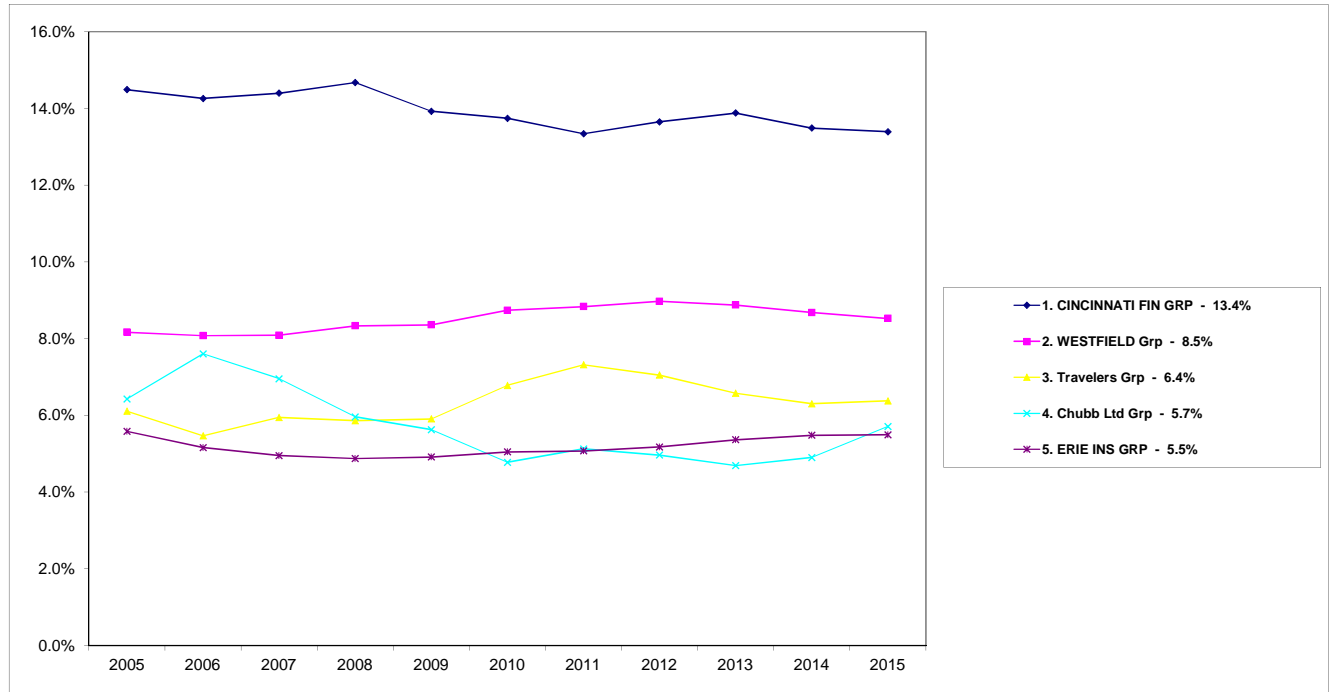
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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|----------------------------------|------------------------------------|-----------------------------------|------------------------------|
| 11 | CNA INS GRP | 33,141,495 | 2.6% |
| | Valley Forge Ins Co | 7,394,437 | 0.6% |
| | National Fire Ins Co Of Hartford | 7,347,078 | 0.6% |
| | Continental Ins Co | 6,475,258 | 0.5% |
| | Continental Cas Co | 4,740,243 | 0.4% |
| | American Cas Co Of Reading PA | 3,895,539 | 0.3% |
| | Transportation Ins Co | 3,187,487 | 0.3% |
| | Columbia Cas Co | 101,453 | 0.0% |
| 12 | GRANGE MUT CAS GRP | 31,102,995 | 2.5% |
| | Grange Mut Cas Co | 31,102,995 | 2.5% |
| 13 | MOTORISTS MUT GRP | 27,140,058 | 2.1% |
| | Motorists Mut Ins Co | 26,615,931 | 2.1% |
| | Motorists Commercial Mut Ins Co | 524,127 | 0.0% |
| 14 | ALLSTATE INS GRP | 25,242,040 | 2.0% |
| | Allstate Ind Co | 19,597,700 | 1.5% |
| | Allstate Ins Co | 5,644,340 | 0.4% |
| 15 | HARTFORD FIRE & CAS GRP | 24,014,361 | 1.9% |
| | Hartford Fire In Co | 9,919,264 | 0.8% |
| | Sentinel Ins Co Ltd | 8,024,294 | 0.6% |
| | Hartford Cas Ins Co | 4,591,101 | 0.4% |
| | Twin City Fire Ins Co Co | 549,871 | 0.0% |
| | Hartford Accident & Ind Co | 476,795 | 0.0% |
| | Hartford Underwriters Ins Co | 178,288 | 0.0% |
| | Trumbull Ins Co | 165,517 | 0.0% |
| | Hartford Ins Co Of The Midwest | 83,330 | 0.0% |
| | Property & Cas Ins Co Of Hartford | 25,901 | 0.0% |
| Top 15 | Sub Total: | 916,391,570 | 72.4% |
| Others | Sub Total: | 349,261,061 | 27.6% |
| Total All Company Groups: | | 1,265,652,631 | 100.0% |

Commercial Multiple Peril Market Share TOP 5 Groups

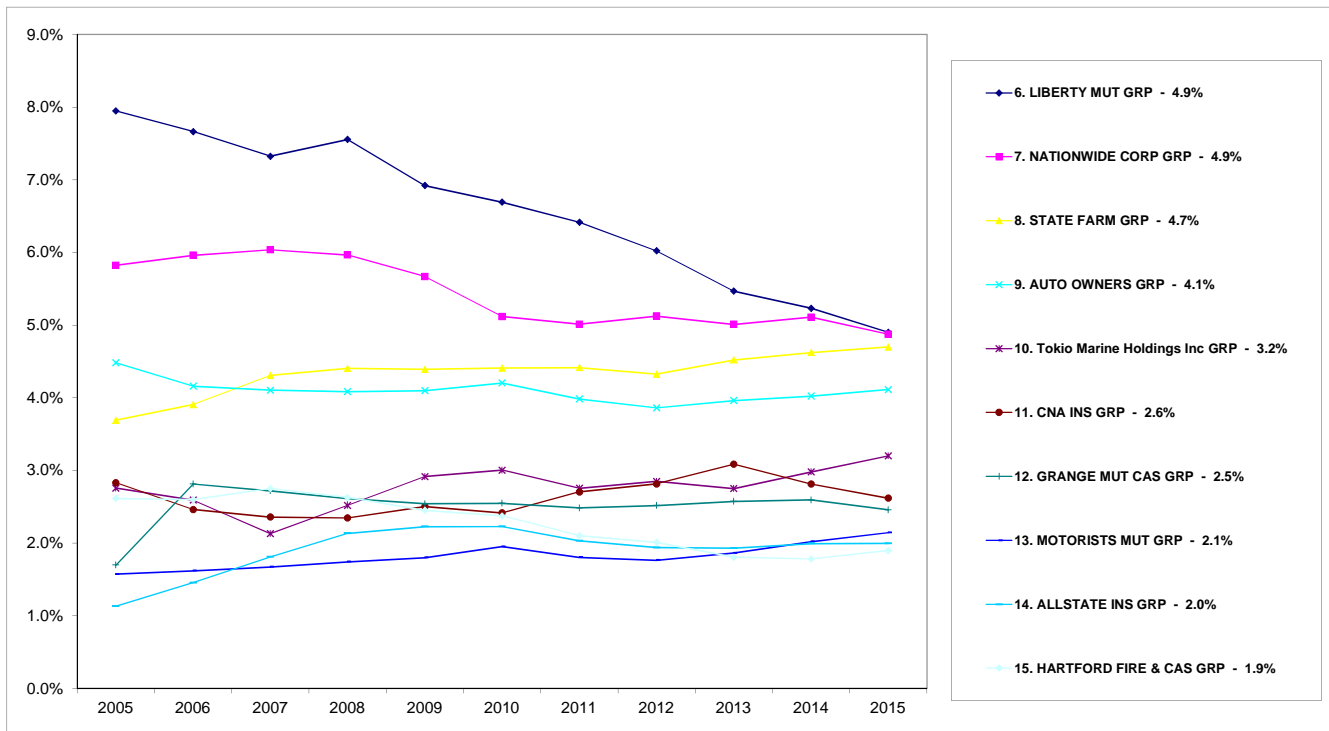


Thursday, May 26, 2016

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 5/26/2016.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 5/23/2016.

Commercial Multiple Peril Market Share TOP 6 - 15 Groups



Thursday, May 26, 2016

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 5/26/2016.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 5/23/2016.

2015
Medical Professional Liability
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

| RANK | Group Name | Direct Written Premium | 2015 Market Share |
|-------------------|-------------------------------------|-------------------------------|--------------------------|
| 1 | BERKSHIRE HATHAWAY GRP | 61,806,210 | 23.3% |
| 2 | DOCTORS CO GRP | 50,555,929 | 19.0% |
| 3 | ProAssurance Corp Grp | 30,102,977 | 11.3% |
| 4 | Coverys Grp | 28,213,317 | 10.6% |
| 5 | CNA INS GRP | 16,303,372 | 6.1% |
| 6 | CINCINNATI FIN GRP | 6,868,937 | 2.6% |
| 7 | NCMIC Grp | 5,823,821 | 2.2% |
| 8 | Healthcare Underwriters Grp Inc | 5,249,340 | 2.0% |
| 9 | Chubb Ltd Grp | 4,522,021 | 1.7% |
| 10 | FAIRFAX FIN GRP | 4,332,656 | 1.6% |
| 11 | Allied World Assur Holding Grp | 3,942,825 | 1.5% |
| 12 | White Mountains Grp | 3,650,258 | 1.4% |
| 13 | AMERICAN INTL GRP | 3,250,020 | 1.2% |
| 14 | Alleghany Grp | 3,166,793 | 1.2% |
| 15 | Health Care Industry Liab Recip Ins | 3,041,546 | 1.1% |
| Top 15 Sub Total: | | 230,830,022 | 86.9% |
| Others Sub Total: | | 34,871,491 | 13.1% |
| Total All Groups: | | 265,701,513 | 100.0% |

2015
Medical Professional Liability
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|--------------------------------------|---|------------------------------------|
| 1 | BERKSHIRE HATHAWAY GRP | 61,806,210 | 23.3% |
| | Medical Protective Co | 60,087,029 | 22.6% |
| | National Fire & Marine Ins Co | 1,444,546 | 0.5% |
| | General Star Ind Co | 274,635 | 0.1% |
| 2 | DOCTORS CO GRP | 50,555,929 | 19.0% |
| | Doctors Co An Interins Exch | 48,789,518 | 18.4% |
| | The Doctors Co RRG a Recip Exch | 1,186,704 | 0.4% |
| | TDC Specialty Ins Co | 579,707 | 0.2% |
| 3 | ProAssurance Corp Grp | 30,102,977 | 11.3% |
| | ProAssurance Ind Co Inc | 26,744,201 | 10.1% |
| | Podiatry Ins Co Of Amer | 2,853,465 | 1.1% |
| | ProAssurance Specialty Ins Co | 401,183 | 0.2% |
| | PACO Assur Co Inc | 104,128 | 0.0% |
| 4 | Coverys Grp | 28,213,317 | 10.6% |
| | MHA Ins Co | 23,199,481 | 8.7% |
| | Preferred Professional Ins Co | 4,909,058 | 1.8% |
| | OHA Ins Solutions | 104,778 | 0.0% |
| 5 | CNA INS GRP | 16,303,372 | 6.1% |
| | American Cas Co Of Reading PA | 6,357,432 | 2.4% |
| | Continental Cas Co | 5,404,249 | 2.0% |
| | Columbia Cas Co | 4,541,691 | 1.7% |
| 6 | CINCINNATI FIN GRP | 6,868,937 | 2.6% |
| | Cincinnati Ins Co | 6,105,447 | 2.3% |
| | The Cincinnati Ind Co | 381,396 | 0.1% |
| | Cincinnati Cas Co | 360,816 | 0.1% |
| | The Cincinnati Specialty Underwriter | 21,278 | 0.0% |
| 7 | NCMIC Grp | 5,823,821 | 2.2% |
| | Professional Solutions Ins Co | 2,991,822 | 1.1% |
| | NCMIC Ins Co | 2,831,999 | 1.1% |

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|---------------|---|--|---|
| 8 | Healthcare Underwriters Grp Inc Healthcare Underwriters Grp Inc | 5,249,340 5,249,340 | 2.0% 2.0% |
| 9 | Chubb Ltd Grp Ace Amer Ins Co Illinois Union Ins Co Chubb Custom Ins Co | 4,522,021 3,748,979 721,739 51,303 | 1.7% 1.4% 0.3% 0.0% |
| 10 | FAIRFAX FIN GRP Hudson Specialty Ins Co Hudson Ins Co | 4,332,656 4,324,271 8,385 | 1.6% 1.6% 0.0% |
| 11 | Allied World Assur Holding Grp Allied World Surplus Lines Ins Co Allied World Assur Co US Inc Allied World Specialty Ins Co | 3,942,825 1,874,708 1,134,583 933,534 | 1.5% 0.7% 0.4% 0.4% |
| 12 | White Mountains Grp Homeland Ins Co of NY Atlantic Specialty Ins Co | 3,650,258 3,599,794 50,464 | 1.4% 1.4% 0.0% |
| 13 | AMERICAN INTL GRP Lexington Ins Co National Union Fire Ins Co Of Pitts American Home Assur Co Granite State Ins Co | 3,250,020 2,436,045 602,447 200,071 11,457 | 1.2% 0.9% 0.2% 0.1% 0.0% |
| 14 | Alleghany Grp Landmark Amer Ins Co Fair Amer Ins & Reins Co Capitol Specialty Ins Corp Capitol Ind Corp | 3,166,793 1,067,759 1,047,905 1,043,754 7,375 | 1.2% 0.4% 0.4% 0.4% 0.0% |
| 15 | Health Care Industry Liab Recip Ins Health Care Industry Liab Recip Ins | 3,041,546 3,041,546 | 1.1% 1.1% |
| Top 15 | Sub Total: | 230,830,022 | 86.9% |
| | Others Sub Total: | 34,871,491 | 13.1% |
| | Total All Company Groups: | 265,701,513 | 100.0% |

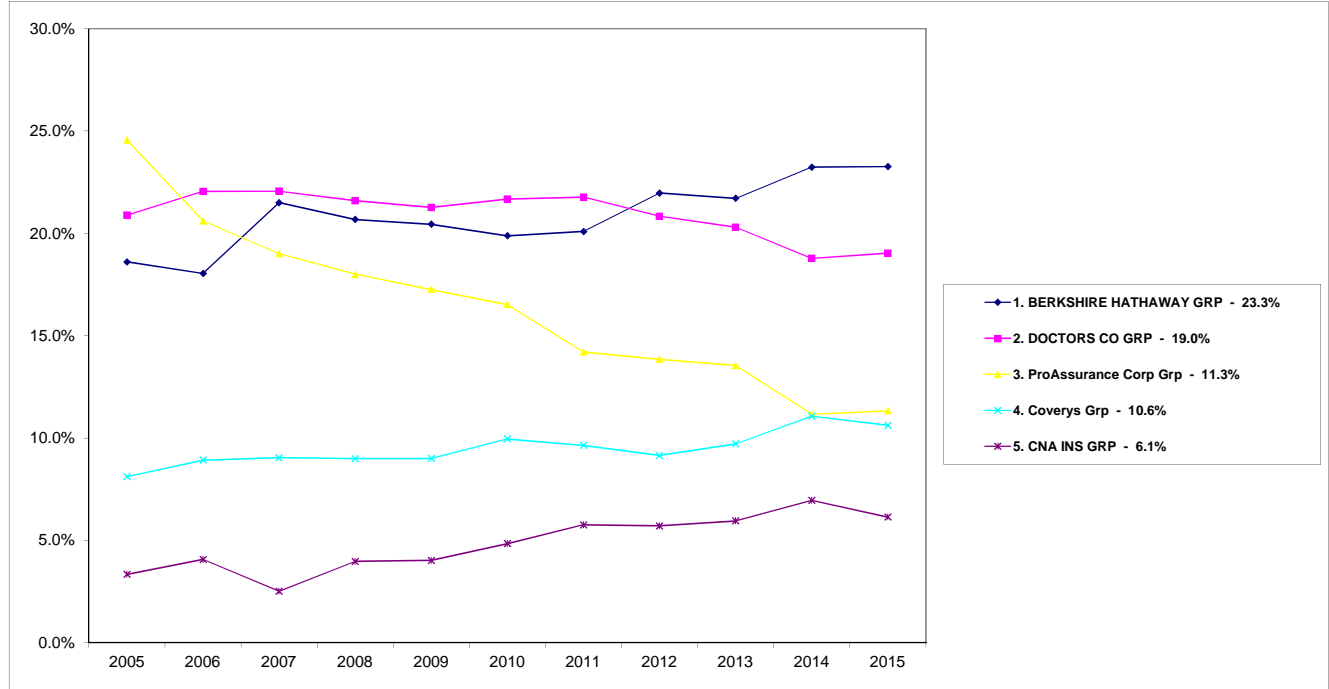
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Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

Medical Professional Liability Market Share TOP 5 Groups

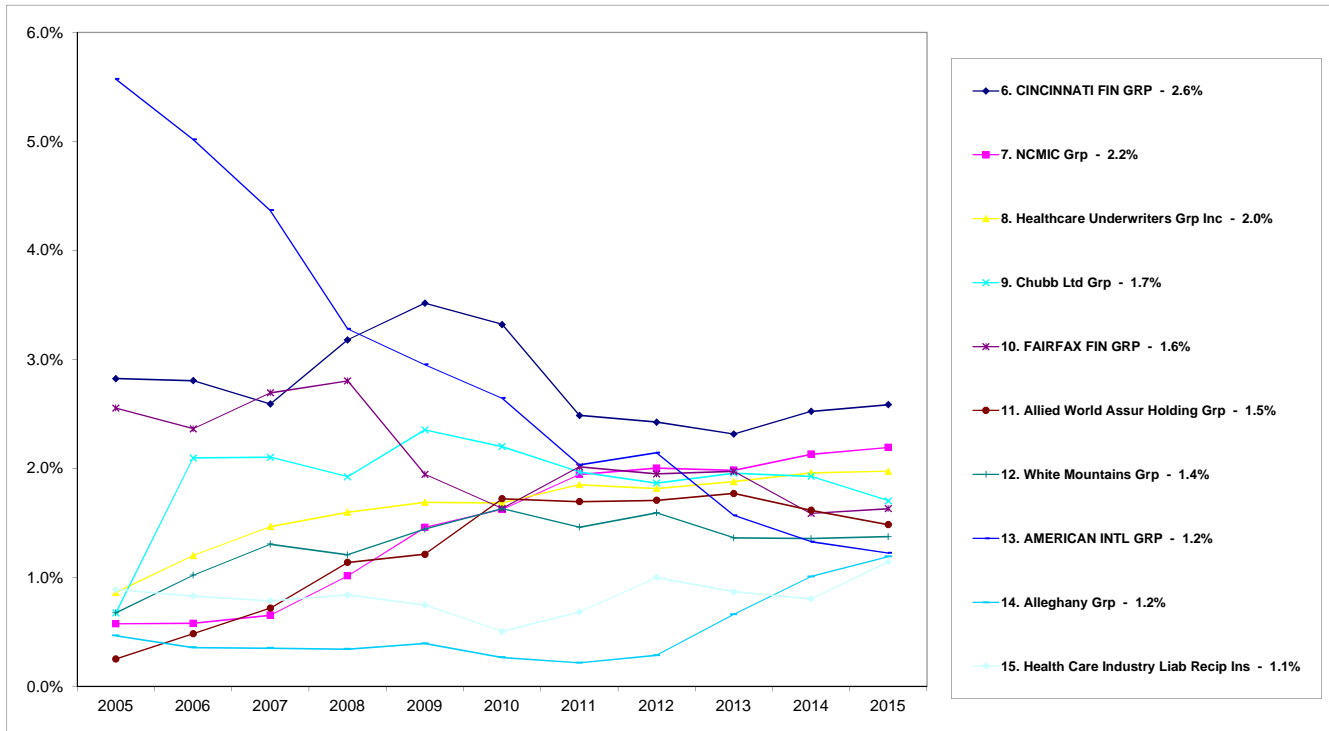


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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 5/26/2016.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 5/23/2016.

Medical Professional Liability Market Share TOP 6 - 15 Groups



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Ohio Department of Insurance
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The organizational structure is based on the NAIC database as of 5/26/2016.
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2015
Fidelity and Surety
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

| RANK | Group Name | Direct Written Premium | 2015 Market Share |
|-------------------|-------------------------------|-------------------------------|--------------------------|
| 1 | Travelers Grp | 25,035,314 | 13.9% |
| 2 | Chubb Ltd Grp | 17,635,141 | 9.8% |
| 3 | LIBERTY MUT GRP | 15,342,457 | 8.5% |
| 4 | WESTFIELD Grp | 14,701,095 | 8.2% |
| 5 | CNA INS GRP | 13,417,689 | 7.4% |
| 6 | ZURICH INS GRP | 10,133,523 | 5.6% |
| 7 | CINCINNATI FIN GRP | 7,917,891 | 4.4% |
| 8 | American Financial Grp | 5,796,028 | 3.2% |
| 9 | AMERICAN INTL GRP | 5,000,832 | 2.8% |
| 10 | HARTFORD FIRE & CAS GRP | 4,783,956 | 2.7% |
| 11 | Tokio Marine Holdings Inc GRP | 4,126,591 | 2.3% |
| 12 | IFIC Surety Grp | 4,017,970 | 2.2% |
| 13 | WBL Grp | 3,334,963 | 1.8% |
| 14 | RLI INS GRP | 2,788,814 | 1.5% |
| 15 | Arch Ins Grp | 2,630,830 | 1.5% |
| Top 15 Sub Total: | | 136,663,094 | 75.8% |
| Others Sub Total: | | 43,650,371 | 24.2% |
| Total All Groups: | | 180,313,465 | 100.0% |

2015
Fidelity and Surety
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|----------|-----------------------------------|---------------------------|----------------------|
| 1 | Travelers Grp | 25,035,314 | 13.9% |
| | Travelers Cas & Surety Co Of Amer | 24,489,128 | 13.6% |
| | Travelers Cas & Surety Co | 425,135 | 0.2% |
| | St Paul Fire & Marine Ins Co | 77,121 | 0.0% |
| | St Paul Mercury Ins Co | 14,462 | 0.0% |
| | United States Fidelity & Guar Co | 13,254 | 0.0% |
| | Charter Oak Fire Ins Co | 7,744 | 0.0% |
| | Travelers Prop Cas Co Of Amer | 3,496 | 0.0% |
| | Travelers Ind Co Of Amer | 3,001 | 0.0% |
| | Travelers Ind Co | 941 | 0.0% |
| | Travelers Ind Co Of CT | 819 | 0.0% |
| | Phoenix Ins Co | 163 | 0.0% |
| | Farmington Cas Co | 50 | 0.0% |
| 2 | Chubb Ltd Grp | 17,635,141 | 9.8% |
| | Federal Ins Co | 13,629,201 | 7.6% |
| | Westchester Fire Ins Co | 3,542,706 | 2.0% |
| | Ace Amer Ins Co | 280,560 | 0.2% |
| | Vigilant Ins Co | 48,641 | 0.0% |
| | Great Northern Ins Co | 38,738 | 0.0% |
| | Executive Risk Ind Inc | 34,477 | 0.0% |
| | Pacific Employers Ins Co | 33,866 | 0.0% |
| | Pacific Ind Co | 22,180 | 0.0% |
| | Chubb Custom Ins Co | 3,347 | 0.0% |
| | Insurance Co of N Amer | 1,325 | 0.0% |
| | Indemnity Ins Co Of North Amer | 100 | 0.0% |

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|-----------------------------------|---|------------------------------------|
| 3 | LIBERTY MUT GRP | 15,342,457 | 8.5% |
| | Liberty Mut Ins Co | 10,089,610 | 5.6% |
| | Ohio Cas Ins Co | 4,471,754 | 2.5% |
| | Safeco Ins Co Of Amer | 353,682 | 0.2% |
| | West Amer Ins Co | 155,698 | 0.1% |
| | American States Ins Co | 148,594 | 0.1% |
| | Liberty Ins Underwriters Inc | 39,138 | 0.0% |
| | Liberty Mut Fire Ins Co | 20,356 | 0.0% |
| | American Fire & Cas Co | 19,557 | 0.0% |
| | Peerless Ins Co | 18,104 | 0.0% |
| | LM Ins Corp | 14,596 | 0.0% |
| | General Ins Co Of Amer | 4,767 | 0.0% |
| | First Natl Ins Co Of Amer | 3,795 | 0.0% |
| | Employers Ins of Wausau | 2,806 | 0.0% |
| 4 | WESTFIELD Grp | 14,701,095 | 8.2% |
| | Ohio Farmers Ins Co | 12,264,898 | 6.8% |
| | Westfield Ins Co | 2,387,775 | 1.3% |
| | Westfield Natl Ins Co | 38,596 | 0.0% |
| | American Select Ins Co | 9,826 | 0.0% |
| 5 | CNA INS GRP | 13,417,689 | 7.4% |
| | Western Surety Co | 10,031,017 | 5.6% |
| | Continental Ins Co | 2,201,189 | 1.2% |
| | Continental Cas Co | 1,173,810 | 0.7% |
| | American Cas Co Of Reading PA | 8,655 | 0.0% |
| | National Fire Ins Co Of Hartford | 2,014 | 0.0% |
| | Transportation Ins Co | 759 | 0.0% |
| | Valley Forge Ins Co | 245 | 0.0% |
| 6 | ZURICH INS GRP | 10,133,523 | 5.6% |
| | Fidelity & Deposit Co Of MD | 7,778,632 | 4.3% |
| | Zurich Amer Ins Co | 1,348,065 | 0.7% |
| | Colonial Amer Cas & Surety Co | 664,567 | 0.4% |
| | Universal Underwriters Ins Co | 288,200 | 0.2% |
| | Steadfast Ins Co | 37,700 | 0.0% |
| | American Guar & Liab Ins | 12,808 | 0.0% |
| | American Zurich Ins Co | 2,401 | 0.0% |
| | Zurich Amer Ins Co Of IL | 650 | 0.0% |
| | Maryland Cas Co | 500 | 0.0% |

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|-------------|--------------------------------------|-----------------------------------|------------------------------|
| 7 | CINCINNATI FIN GRP | 7,917,891 | 4.4% |
| | Cincinnati Ins Co | 7,917,891 | 4.4% |
| 8 | American Financial Grp | 5,796,028 | 3.2% |
| | Great Amer Ins Co | 5,664,740 | 3.1% |
| | Mid Continent Cas Co | 67,502 | 0.0% |
| | National Interstate Ins Co | 23,400 | 0.0% |
| | Great Amer Assur Co | 19,554 | 0.0% |
| | Great Amer Alliance Ins Co | 11,882 | 0.0% |
| | Great Amer Ins Co of NY | 7,970 | 0.0% |
| | Great Amer E&S Ins Co | 980 | 0.0% |
| 9 | AMERICAN INTL GRP | 5,000,832 | 2.8% |
| | National Union Fire Ins Co Of Pitts | 3,557,374 | 2.0% |
| | Insurance Co Of The State Of PA | 888,002 | 0.5% |
| | Lexington Ins Co | 362,573 | 0.2% |
| | Illinois Natl Ins Co | 174,873 | 0.1% |
| | AIG Specialty Ins Co | 9,040 | 0.0% |
| | American Home Assur Co | 8,970 | 0.0% |
| 10 | HARTFORD FIRE & CAS GRP | 4,783,956 | 2.7% |
| | Hartford Fire In Co | 4,351,499 | 2.4% |
| | Hartford Cas Ins Co | 185,730 | 0.1% |
| | Twin City Fire Ins Co Co | 173,562 | 0.1% |
| | Hartford Accident & Ind Co | 73,165 | 0.0% |
| 11 | Tokio Marine Holdings Inc GRP | 4,126,591 | 2.3% |
| | Philadelphia Ind Ins Co | 1,821,833 | 1.0% |
| | American Contractors Ind Co | 1,279,565 | 0.7% |
| | US Specialty Ins Co | 595,309 | 0.3% |
| | United States Surety Co | 371,688 | 0.2% |
| | Houston Cas Co | 55,000 | 0.0% |
| | Tokio Marine Specialty Ins Co | 3,196 | 0.0% |
| 12 | IFIC Surety Grp | 4,017,970 | 2.2% |
| | International Fidelity Ins Co | 2,530,360 | 1.4% |
| | Allegheny Cas Co | 1,487,610 | 0.8% |
| 13 | WBL Grp | 3,334,963 | 1.8% |
| | Evergreen Natl Ind Co | 3,334,963 | 1.8% |
| 14 | RLI INS GRP | 2,788,814 | 1.5% |
| | RLI Ins Co | 2,722,340 | 1.5% |
| | Contractors Bonding & Ins Co | 66,474 | 0.0% |

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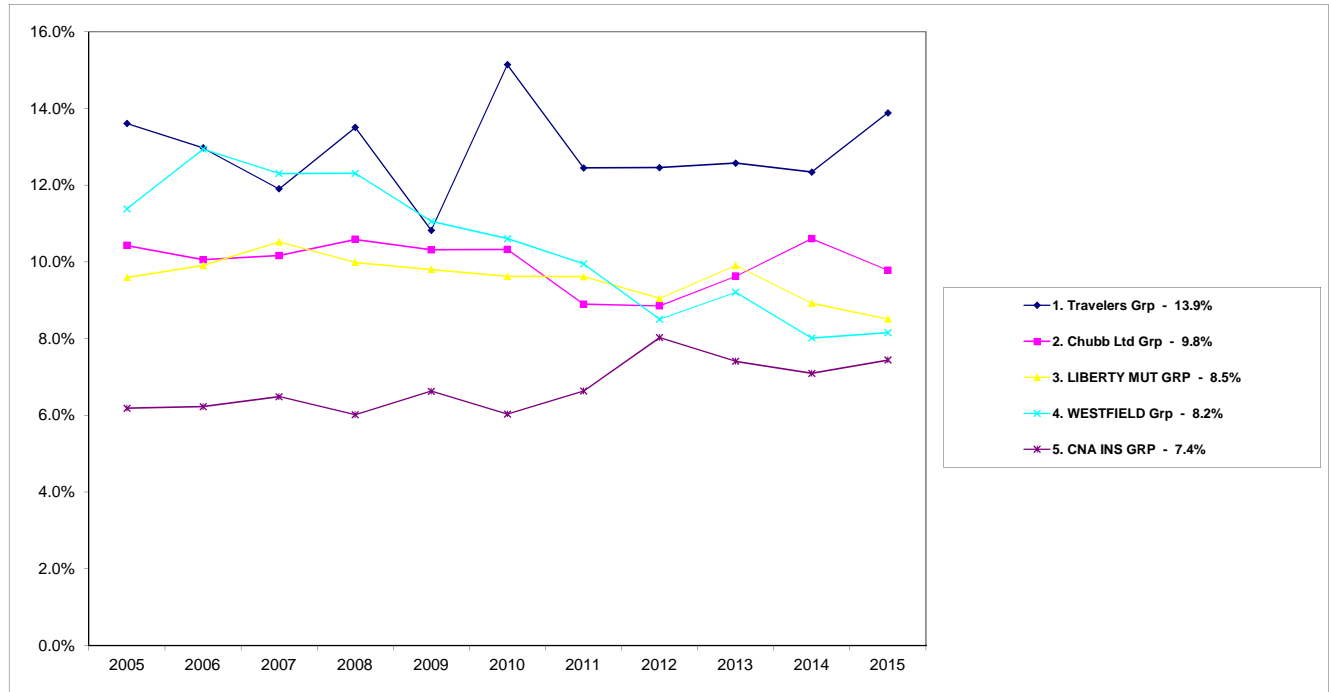
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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

| RANK | Group Name Company Name | Direct Written Premium | 2015 Market Share |
|---------------|------------------------------------|-----------------------------------|------------------------------|
| 15 | Arch Ins Grp | 2,630,830 | 1.5% |
| | Arch Ins Co | 2,626,295 | 1.5% |
| | Arch Specialty Ins Co | 4,535 | 0.0% |
| Top 15 | Sub Total: | 136,663,094 | 75.8% |
| | Others Sub Total: | 43,650,371 | 24.2% |
| | Total All Company Groups: | 180,313,465 | 100.0% |

Fidelity and Surety Market Share TOP 5 Groups



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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 5/23/2016.

Fidelity and Surety Market Share TOP 6 - 15 Groups



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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 5/23/2016.

Appendix

| Line of Business | Line Number | Row Description |
|---|---|--|
| Fire and Allied Lines | 1 | Fire |
| | 2.1 | Allied lines |
| Multiple peril crop | 2.2 | Multiple peril crop |
| Federal flood | 2.3 | Federal flood |
| Multiple peril crop | 2.4 | Private Crop |
| Farmowners multiple peril | 3 | Farmowners multiple peril |
| Homeowners multiple peril | 4 | Homeowners multiple peril |
| Commercial Multiple Peril | 5.1 | Commercial multiple peril (non-liability portion) |
| | 5.2 | Commercial multiple peril (liability portion) |
| Mortgage guaranty | 6 | Mortgage guaranty |
| Ocean marine | 8 | Ocean marine |
| Inland marine | 9 | Inland marine |
| Financial guaranty | 10 | Financial guaranty |
| Medical professional liability | 11 | Medical professional liability |
| Earthquake | 12 | Earthquake |
| Accident and Health | 13 | Group accident and health |
| | 14 | Credit A&H (group and individual) |
| | 15.1 | Collectively renewable A&H |
| | 15.2 | Non-cancelable A&H |
| | 15.3 | Guaranteed renewable A&H |
| | 15.4 | Non-renewable for stated reasons only |
| | 15.5 | Other accident only |
| | 15.6 | Medicare Title XVIII exempt from state taxes or fees |
| 15.7 | All Other A&H | |
| 15.8 | Federal employees health benefits program premium | |
| Workers' compensation | 16 | Workers' compensation |
| Commercial General Liability | 17.1 | Other liability - occurrence |
| | 17.2 | Other liability - claims-made |
| | 17.3 | Excess workers' compensation |
| | 18 | Products liability |
| Private Passenger Automobile | 19.1 | Private passenger auto no-fault (personal injury protection) |
| | 19.2 | Other private passenger auto liability |
| | 21.1 | Private passenger auto physical damage |
| Commercial Automobile | 19.3 | Commercial auto no-fault (personal injury protection) |
| | 19.4 | Other commercial auto liability |
| | 21.2 | Commercial auto physical damage |
| Aircraft | 22 | Aircraft (all perils) |
| Fidelity & Surety | 23 | Fidelity |
| | 24 | Surety |
| Crime | 26 | Burglary and theft |
| Boiler and machinery | 27 | Boiler and machinery |
| Credit | 28 | Credit |
| Warranty | 30 | Warranty |
| Aggregate write-ins for other lines of business | 34 | Aggregate write-ins for other lines of business |
| Totals | 35 | Totals |

| Commercial Lines of Business | |
|-------------------------------------|---|
| Line Number | Row Description |
| 1 | Fire |
| 2.1 | Allied lines |
| 5.1 | Commercial multiple peril (non-liability portion) |
| 5.2 | Commercial multiple peril (liability portion) |
| 9 | Inland marine |
| 11 | Medical professional liability |
| 16 | Workers' compensation |
| 17.1 | Other liability - occurrence |
| 17.2 | Other liability - claims-made |
| 17.3 | Excess workers' compensation |
| 18 | Products liability |
| 19.3 | Commercial auto no-fault (personal injury protection) |
| 19.4 | Other commercial auto liability |
| 21.2 | Commercial auto physical damage |
| 23 | Fidelity |
| 24 | Surety |
| 26 | Burglary and theft |
| 27 | Boiler and machinery |

| Personal Lines of Business | |
|-----------------------------------|--|
| Line Number | Row Description |
| 3 | Farmowners multiple peril |
| 4 | Homeowners multiple peril |
| 19.1 | Private passenger auto no-fault (personal injury protection) |
| 19.2 | Other private passenger auto liability |
| 21.1 | Private passenger auto physical damage |

| Lines of Business Included in Total | |
|--|--|
| Line Number | Row Description |
| 1 | Fire |
| 2.1 | Allied lines |
| 2.2 | Multiple peril crop |
| 2.4 | Private Crop |
| 3 | Farmowners multiple peril |
| 4 | Homeowners multiple peril |
| 5.1 | Commercial multiple peril (non-liability portion) |
| 5.2 | Commercial multiple peril (liability portion) |
| 6 | Mortgage guaranty |
| 8 | Ocean marine |
| 9 | Inland marine |
| 10 | Financial guaranty |
| 11 | Medical professional liability |
| 12 | Earthquake |
| 16 | Workers' compensation |
| 17.1 | Other liability - occurrence |
| 17.2 | Other liability - claims-made |
| 17.3 | Excess workers' compensation |
| 18 | Products liability |
| 19.1 | Private passenger auto no-fault (personal injury protection) |
| 19.2 | Other private passenger auto liability |
| 19.3 | Commercial auto no-fault (personal injury protection) |
| 19.4 | Other commercial auto liability |
| 21.1 | Private passenger auto physical damage |
| 21.2 | Commercial auto physical damage |
| 22 | Aircraft (all perils) |
| 23 | Fidelity |
| 24 | Surety |
| 26 | Burglary and theft |
| 27 | Boiler and machinery |
| 28 | Credit |
| 30 | Warranty |