

2015
Total
OHIO MARKET SHARE FOR TOP
100
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2015 Market Share
1	STATE FARM GRP	1,920,173,838	12.6%
2	NATIONWIDE CORP GRP	1,020,956,729	6.7%
3	ALLSTATE INS GRP	1,015,391,151	6.7%
4	PROGRESSIVE GRP	826,024,631	5.4%
5	LIBERTY MUT GRP	792,204,060	5.2%
6	CINCINNATI FIN GRP	691,419,323	4.5%
7	GRANGE MUT CAS GRP	577,988,777	3.8%
8	WESTFIELD Grp	541,269,845	3.6%
9	BERKSHIRE HATHAWAY GRP	498,510,726	3.3%
10	Travelers Grp	441,434,424	2.9%
11	ERIE INS GRP	439,029,648	2.9%
12	Chubb Ltd Grp	406,800,006	2.7%
13	AMERICAN INTL GRP	353,249,372	2.3%
14	AUTO OWNERS GRP	310,761,843	2.0%
15	ZURICH INS GRP	269,209,217	1.8%
16	FARMERS INS GRP	266,135,643	1.7%
17	AMERICAN FAMILY INS GRP	255,500,579	1.7%
18	UNITED SERV AUTOMOBILE ASSN GR	254,223,617	1.7%
19	MOTORISTS MUT GRP	243,381,759	1.6%
20	CNA INS GRP	239,712,777	1.6%
21	STATE AUTO MUT GRP	201,473,897	1.3%
22	OHIO MUT GRP	171,602,552	1.1%
23	WESTERN RESERVE GRP	147,639,776	1.0%
24	HARTFORD FIRE & CAS GRP	140,077,582	0.9%
25	Tokio Marine Holdings Inc GRP	136,052,766	0.9%
26	XL AMER GRP	100,562,476	0.7%
27	American Financial Grp	93,894,798	0.6%
28	ALLIANZ INS GRP	91,784,343	0.6%
29	Assurant Inc Grp	87,341,803	0.6%
30	FM GLOBAL GRP	80,618,091	0.5%
31	CENTRAL MUT INS CO GRP	80,611,845	0.5%

Friday, May 27, 2016

Page 1 of 3

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premium are based on the NAIC database as of 5/26/2016.

Refer to the appendix for the lines of businesses that are included in the Total.

RANK	Group Name	Direct Written Premium	2015 Market Share
32	METROPOLITAN GRP	79,233,693	0.5%
33	QBE INS GRP	75,619,969	0.5%
34	PEKIN INS GRP	70,989,945	0.5%
35	Safe Auto Ins Co	65,919,012	0.4%
36	Munich Re Grp	65,768,400	0.4%
37	Acuity A Mut Ins Co	65,656,180	0.4%
38	The Hanover Ins Grp	63,516,492	0.4%
39	Hastings Mut Ins Co	59,784,014	0.4%
40	OLD REPUBLIC GRP	56,905,987	0.4%
41	MGIC GRP	51,546,077	0.3%
42	WR Berkley Corp GRP	51,230,672	0.3%
43	SELECTIVE INS GRP	50,861,463	0.3%
44	DOCTORS CO GRP	50,597,862	0.3%
45	Arch Ins Grp	49,725,269	0.3%
46	CELINA GRP	45,811,981	0.3%
47	MARKEL CORP GRP	42,300,268	0.3%
48	SENTRY INS GRP	38,041,201	0.2%
49	FAIRFAX FIN GRP	36,463,807	0.2%
50	ProAssurance Corp Grp	35,847,096	0.2%
51	AmTrust NGH Grp	35,476,569	0.2%
52	ALFA INS GRP	34,730,685	0.2%
53	EMC INS CO GRP	34,592,764	0.2%
54	Wayne & Washington Mut Grp	33,751,882	0.2%
55	Goodville & German Mut Grp	31,147,480	0.2%
56	FRANKENMUTH GRP	30,909,267	0.2%
57	DONEGAL GRP	29,484,140	0.2%
58	Coverys Grp	29,195,766	0.2%
59	CSAA Ins Grp	28,573,970	0.2%
60	First Acceptance Ins Grp	28,314,237	0.2%
61	Archer Daniels Midland Grp	28,201,933	0.2%
62	AXIS Capital Grp	28,085,641	0.2%
63	Starr Grp	27,433,630	0.2%
64	SWISS RE GRP	27,131,284	0.2%
65	AMERICAN NATL FIN GRP	26,765,017	0.2%
66	Radian Grp	26,410,273	0.2%
67	Allied World Assur Holding Grp	25,858,061	0.2%
68	Alleghany Grp	24,935,473	0.2%
69	Genworth Fin Grp	24,796,472	0.2%

Friday, May 27, 2016

Page 2 of 3

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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RANK	Group Name	Direct Written Premium	2015 Market Share
70	West Bend Mut Ins Co	24,759,202	0.2%
71	Ameriprise Fin Grp	23,529,723	0.2%
72	AMICA MUT GRP	22,557,119	0.1%
73	Ohio Fair Plan Underwriting Assoc	22,396,704	0.1%
74	MAPFRE INS GRP	22,188,688	0.1%
75	AUTOMOBILE CLUB MI GRP	21,478,718	0.1%
76	Ironshore Grp	20,944,999	0.1%
77	FARMERS MUT HAIL INS GRP	20,448,618	0.1%
78	UTICA GRP	20,276,353	0.1%
79	BUCKEYE INS GRP	20,089,804	0.1%
80	White Mountains Grp	20,007,792	0.1%
81	EVEREST REINS HOLDINGS GRP	19,021,922	0.1%
82	NAVIGATORS GRP	17,357,368	0.1%
83	GUIDEONE INS GRP	17,357,087	0.1%
84	Endurance Grp	17,276,099	0.1%
85	Brotherhood Mut Ins Co	16,380,150	0.1%
86	RLI INS GRP	16,169,395	0.1%
87	FEDERATED MUT GRP	16,163,155	0.1%
88	CGB Ins Co	15,623,076	0.1%
89	Church Mut Grp	15,571,695	0.1%
90	ARGONAUT GRP	15,279,480	0.1%
91	MS & AD Ins Grp	14,418,947	0.1%
92	American Independent Ins Grp	14,158,658	0.1%
93	Aspen Ins Holding Grp	13,382,645	0.1%
94	Attorneys Liab Assur Society GRP	13,150,393	0.1%
95	Baldwin & Lyons Grp	12,604,610	0.1%
96	HANNOVER GRP	12,597,338	0.1%
97	MINNESOTA MUT GRP	12,482,468	0.1%
98	Mennonite Mut Grp	11,830,563	0.1%
99	ELECTRIC INS GRP	11,600,513	0.1%
100	CALIFORNIA CAS MGMT GRP	11,092,726	0.1%
	Top 100 Sub Total:	14,838,847,834	97.5%
	Others Sub Total:	383,029,580	2.5%
	Total All Groups:	15,221,877,414	100.0%

Friday, May 27, 2016

Page 3 of 3

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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2015
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OHIO MARKET SHARE FOR TOP
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RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
1	STATE FARM GRP	1,920,173,838	12.6%
	State Farm Mut Auto Ins Co	1,072,275,264	7.0%
	State Farm Fire & Cas Co	847,898,574	5.6%

Thursday, June 30, 2016

Page 1 of 22

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
2	NATIONWIDE CORP GRP	1,020,956,729	6.7%
	Nationwide Mut Ins Co	279,182,791	1.8%
	Nationwide Mut Fire Ins Co	263,056,307	1.7%
	Nationwide Prop & Cas Ins Co	142,620,549	0.9%
	Nationwide Agribusiness Ins Co	61,727,602	0.4%
	Nationwide Gen Ins Co	59,460,393	0.4%
	Nationwide Ins Co Of Amer	51,362,335	0.3%
	Victoria Specialty Ins Co	39,363,362	0.3%
	National Cas Co	30,610,318	0.2%
	Allied Prop & Cas Ins Co	15,463,606	0.1%
	Scottsdale Surplus Lines Ins Co	13,730,122	0.1%
	Amco Ins Co	12,691,550	0.1%
	Depositors Ins Co	10,481,728	0.1%
	Nationwide Assur Co	10,175,256	0.1%
	Scottsdale Ins Co	5,101,366	0.0%
	Victoria Automobile Ins Co	5,090,841	0.0%
	Farmland Mut Ins Co	3,930,977	0.0%
	Scottsdale Ind Co	3,721,683	0.0%
	Freedom Specialty Ins Co	2,868,041	0.0%
	Western Heritage Ins Co	2,758,731	0.0%
	HARLEYSVILLE LAKE STATES INS CO	2,130,186	0.0%
	Crestbrook Ins Co	1,691,441	0.0%
	Harleysville Worcester Ins Co	1,394,842	0.0%
	Harleysville Ins Co	1,126,089	0.0%
	Harleysville Preferred Ins Co	739,265	0.0%
	Victoria Select Ins Co	248,741	0.0%
	Nationwide Affinity Co of Amer	190,217	0.0%
	Allied Ins Co of Amer	110,656	0.0%
	Titan Ind Co	20,488	0.0%
	Victoria Fire & Cas Co	-92,754	0.0%

Thursday, June 30, 2016

Page 2 of 22

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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3	ALLSTATE INS GRP	1,015,391,151	6.7%
	Allstate Fire & Cas Ins Co	368,282,982	2.4%
	Allstate Ins Co	164,795,840	1.1%
	Allstate Prop & Cas Ins Co	153,270,162	1.0%
	Allstate Ind Co	81,670,628	0.5%
	Allstate Vehicle & Prop Ins Co	76,896,553	0.5%
	Encompass Home & Auto Ins Co	49,251,588	0.3%
	Esurance Prop & Cas Ins Co	45,905,851	0.3%
	Allstate Northbrook Ind Co	33,507,251	0.2%
	First Colonial Ins Co	26,765,045	0.2%
	Encompass Ins Co Of Amer	5,908,535	0.0%
	Esurance Ins Co	4,656,798	0.0%
	Encompass Ind Co	4,445,533	0.0%
	North Light Specialty Ins Co	34,385	0.0%
4	PROGRESSIVE GRP	826,024,631	5.4%
	Progressive Specialty Ins Co	380,079,122	2.5%
	Progressive Direct Ins Co	330,223,983	2.2%
	Progressive Preferred Ins Co	67,552,296	0.4%
	Progressive Cas Ins Co	21,185,167	0.1%
	Artisan & Truckers Cas Co	11,941,301	0.1%
	American Strategic Ins Corp	8,317,512	0.1%
	United Financial Cas Co	5,370,097	0.0%
	National Continental Ins Co	1,350,153	0.0%
	Progressive Max Ins Co	5,000	0.0%

Thursday, June 30, 2016

Page 3 of 22

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

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RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
5	LIBERTY MUT GRP	792,204,060	5.2%
	Safeco Ins Co Of IL	153,948,593	1.0%
	Safeco Ins Co Of IN	108,093,197	0.7%
	Liberty Mut Fire Ins Co	99,357,670	0.7%
	Liberty Mut Ins Co	79,775,718	0.5%
	LM Gen Ins Co	76,818,780	0.5%
	Liberty Ins Corp	56,776,547	0.4%
	LM Ins Corp	45,227,825	0.3%
	Liberty Ins Underwriters Inc	44,199,579	0.3%
	Netherlands Ins Co The	35,030,584	0.2%
	Ohio Security Ins Co	19,067,234	0.1%
	Ohio Cas Ins Co	14,637,605	0.1%
	Safeco Ins Co Of Amer	12,700,543	0.1%
	Indiana Ins Co	9,722,782	0.1%
	Consolidated Ins Co	6,167,947	0.0%
	Liberty Surplus Ins Corp	5,739,111	0.0%
	Peerless Ins Co	5,531,692	0.0%
	American Fire & Cas Co	4,723,181	0.0%
	Peerless Ind Ins Co	4,405,507	0.0%
	First Liberty Ins Corp	2,912,626	0.0%
	West Amer Ins Co	2,599,770	0.0%
	American States Ins Co	1,755,417	0.0%
	General Ins Co Of Amer	798,834	0.0%
	American Economy Ins Co	756,568	0.0%
	Employers Ins of Wausau	605,499	0.0%
	First Natl Ins Co Of Amer	585,238	0.0%
	Midwestern Ind Co	151,356	0.0%
	Mid Amer Fire & Cas Co	120,025	0.0%
	Wausau Underwriters Ins Co	16,922	0.0%
	American States Ins Co Of TX	299	0.0%
	American States Preferred Ins Co	-1,077	0.0%
	Wausau Business Ins Co	-21,512	0.0%
6	CINCINNATI FIN GRP	691,419,323	4.5%
	Cincinnati Ins Co	619,486,438	4.1%
	The Cincinnati Ind Co	30,034,464	0.2%
	Cincinnati Cas Co	27,727,344	0.2%
	The Cincinnati Specialty Underwriter	14,171,077	0.1%

Thursday, June 30, 2016

Page 4 of 22

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

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RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
7	GRANGE MUT CAS GRP	577,988,777	3.8%
	Grange Mut Cas Co	334,893,389	2.2%
	Grange Prop & Cas Ins Co	195,359,930	1.3%
	Grange Ind Ins Co	26,543,276	0.2%
	Trustgard Ins Co	21,192,182	0.1%
8	WESTFIELD Grp	541,269,845	3.6%
	Westfield Ins Co	267,494,001	1.8%
	Westfield Natl Ins Co	179,866,026	1.2%
	American Select Ins Co	81,638,620	0.5%
	Ohio Farmers Ins Co	12,271,198	0.1%
9	BERKSHIRE HATHAWAY GRP	498,510,726	3.3%
	Geico Cas Co	182,929,065	1.2%
	Medical Protective Co	60,986,594	0.4%
	Geico Gen Ins Co	56,710,562	0.4%
	GEICO Advantage Ins Co	33,917,029	0.2%
	GEICO Choice Ins Co	32,673,443	0.2%
	Geico Ind Co	24,476,702	0.2%
	GEICO Secure Ins Co	23,016,285	0.2%
	Government Employees Ins Co	21,386,605	0.1%
	National Ind Co	17,539,959	0.1%
	United States Liab Ins Co	8,684,580	0.1%
	National Fire & Marine Ins Co	8,540,615	0.1%
	General Reins Corp	7,667,390	0.1%
	National Liab & Fire Ins Co	6,425,258	0.0%
	Berkshire Hathaway Homestate Ins Co	4,593,327	0.0%
	Berkshire Hathaway Specialty Ins Co	2,497,303	0.0%
	General Star Ind Co	2,364,277	0.0%
	Mount Vernon Fire Ins Co	2,124,983	0.0%
	Genesis Ins Co	1,054,087	0.0%
	GEICO Marine Ins Co	560,236	0.0%
	General Star Natl Ins Co	312,591	0.0%
	Old United Cas Co	49,499	0.0%
	Central States Ind Co Of Omaha	336	0.0%

Thursday, June 30, 2016

Page 5 of 22

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
10	Travelers Grp	441,434,424	2.9%
	Travelers Prop Cas Co Of Amer	86,311,912	0.6%
	Travelers Cas & Surety Co Of Amer	64,226,222	0.4%
	Travelers Prop Cas Ins Co	62,081,638	0.4%
	Standard Fire Ins Co	59,182,218	0.4%
	Travelers Ind Co	38,444,132	0.3%
	Charter Oak Fire Ins Co	29,702,249	0.2%
	Travelers Ind Co Of CT	20,396,203	0.1%
	Phoenix Ins Co	20,061,915	0.1%
	Travelers Ind Co Of Amer	15,394,080	0.1%
	Northland Ins Co	11,554,271	0.1%
	St Paul Fire & Marine Ins Co	10,058,379	0.1%
	Travelers Cas Ins Co Of Amer	8,818,260	0.1%
	Travelers Home & Marine Ins Co	5,353,417	0.0%
	St Paul Mercury Ins Co	2,714,892	0.0%
	Travelers Excess & Surplus Lines Co	2,557,595	0.0%
	Automobile Ins Co Of Hartford CT	2,447,242	0.0%
	Northfield Ins Co	1,119,476	0.0%
	Travelers Cas & Surety Co	648,369	0.0%
	St Paul Surplus Lines Ins Co	152,502	0.0%
	St Paul Guardian Ins Co	112,918	0.0%
	Northland Cas Co	82,880	0.0%
	United States Fidelity & Guar Co	13,271	0.0%
	Discover Prop & Cas Ins Co	329	0.0%
	Farmington Cas Co	54	0.0%
11	ERIE INS GRP	439,029,648	2.9%
	Erie Ins Co	274,546,984	1.8%
	Erie Ins Exch	164,482,664	1.1%

Thursday, June 30, 2016

Page 6 of 22

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
12	Chubb Ltd Grp	406,800,006	2.7%
	Federal Ins Co	169,787,815	1.1%
	Ace Amer Ins Co	66,515,292	0.4%
	Pacific Ind Co	30,453,239	0.2%
	Ace Prop & Cas Ins Co	25,985,109	0.2%
	Agri Gen Ins Co	22,663,335	0.1%
	Westchester Fire Ins Co	15,114,794	0.1%
	Great Northern Ins Co	13,509,847	0.1%
	Illinois Union Ins Co	12,214,399	0.1%
	Chubb Custom Ins Co	9,963,294	0.1%
	Penn Millers Ins Co	7,382,442	0.0%
	Chubb Natl Ins Co	7,363,406	0.0%
	Westchester Surplus Lines Ins Co	6,411,152	0.0%
	Vigilant Ins Co	5,858,219	0.0%
	Bankers Standard Ins Co	5,584,618	0.0%
	Indemnity Ins Co Of North Amer	4,070,315	0.0%
	Executive Risk Ind Inc	2,802,898	0.0%
	Executive Risk Speciality Ins Co	701,516	0.0%
	Insurance Co of N Amer	170,687	0.0%
	Chubb Ind Ins Co	128,275	0.0%
	Ace Fire Underwriters Ins Co	84,858	0.0%
	Pacific Employers Ins Co	34,496	0.0%
13	AMERICAN INTL GRP	353,249,372	2.3%
	National Union Fire Ins Co Of Pitts	103,581,392	0.7%
	Lexington Ins Co	86,891,210	0.6%
	Commerce & Industry Ins Co	33,146,533	0.2%
	Illinois Natl Ins Co	31,016,638	0.2%
	United Guar Residential Ins Co	28,505,834	0.2%
	AIG Specialty Ins Co	26,759,858	0.2%
	New Hampshire Ins Co	11,712,678	0.1%
	Insurance Co Of The State Of PA	11,483,963	0.1%
	AIG Prop Cas Co	8,413,896	0.1%
	American Home Assur Co	4,429,524	0.0%
	Granite State Ins Co	3,605,176	0.0%
	United Guar Residential Ins Co of NC	3,330,528	0.0%
	United Guar Mortgage Ind Co	427,032	0.0%
	AIG Assur Co	-54,890	0.0%

Thursday, June 30, 2016

Page 7 of 22

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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14	AUTO OWNERS GRP	310,761,843	2.0%
	Auto Owners Ins Co	106,419,901	0.7%
	Owners Ins Co	106,025,515	0.7%
	Home Owners Ins Co	97,880,181	0.6%
	Atlantic Cas Ins Co	436,246	0.0%
15	ZURICH INS GRP	269,209,217	1.8%
	Zurich Amer Ins Co	104,751,118	0.7%
	Rural Comm Ins Co	67,862,137	0.4%
	American Guar & Liab Ins	35,171,896	0.2%
	Steadfast Ins Co	18,452,796	0.1%
	Universal Underwriters Ins Co	17,089,633	0.1%
	Empire Fire & Marine Ins Co	8,711,858	0.1%
	Fidelity & Deposit Co Of MD	7,995,363	0.1%
	American Zurich Ins Co	5,725,611	0.0%
	Zurich Amer Ins Co Of IL	2,453,637	0.0%
	Colonial Amer Cas & Surety Co	664,567	0.0%
	Empire Ind Ins Co	329,958	0.0%
	Maryland Cas Co	500	0.0%
	Northern Ins Co Of NY	160	0.0%
	Assurance Co Of Amer	-17	0.0%
16	FARMERS INS GRP	266,135,643	1.7%
	Farmers Ins Of Columbus Inc	113,996,626	0.7%
	Foremost Ins Co Grand Rapids MI	57,118,256	0.4%
	Farmers Ins Exch	50,571,554	0.3%
	21st Century Centennial Ins Co	17,952,905	0.1%
	Bristol W Cas Ins Co	8,820,358	0.1%
	Mid Century Ins Co	4,289,543	0.0%
	Foremost Prop & Cas Ins Co	3,158,977	0.0%
	21st Century Cas Co	3,015,365	0.0%
	Truck Ins Exch	2,921,636	0.0%
	Bristol W Ins Co	1,701,209	0.0%
	Foremost Signature Ins Co	1,562,032	0.0%
	Civic Prop & Cas Co	783,495	0.0%
	21st Century Premier Ins Co	209,756	0.0%
	Neighborhood Spirit Prop & Cas Co	32,930	0.0%
	Exact Prop & Cas Co Inc	1,001	0.0%

Thursday, June 30, 2016

Page 8 of 22

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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17	AMERICAN FAMILY INS GRP	255,500,579	1.7%
	American Family Ins Co	151,820,281	1.0%
	Homesite Ins Co Of The Midwest	28,435,382	0.2%
	The Gen Automobile Ins Co Inc	25,359,557	0.2%
	Permanent Gen Assur Corp Of OH	16,454,602	0.1%
	American Standard Ins Co Of OH	16,417,305	0.1%
	American Family Mut Ins Co	13,278,734	0.1%
	Permanent Gen Assur Corp	3,713,322	0.0%
	Midvale Ind Co	21,396	0.0%
18	UNITED SERV AUTOMOBILE ASSN GR	254,223,617	1.7%
	United Serv Automobile Assn	107,863,795	0.7%
	USAA Cas Ins Co	69,672,365	0.5%
	USAA Gen Ind Co	57,386,108	0.4%
	Garrison Prop & Cas Ins Co	19,301,349	0.1%
19	MOTORISTS MUT GRP	243,381,759	1.6%
	Motorists Mut Ins Co	240,273,930	1.6%
	Motorists Commercial Mut Ins Co	3,107,829	0.0%
20	CNA INS GRP	239,712,777	1.6%
	Continental Cas Co	142,927,416	0.9%
	Columbia Cas Co	36,620,160	0.2%
	Continental Ins Co	14,005,032	0.1%
	American Cas Co Of Reading PA	11,260,170	0.1%
	Valley Forge Ins Co	10,282,076	0.1%
	Western Surety Co	10,122,221	0.1%
	National Fire Ins Co Of Hartford	9,232,506	0.1%
	Transportation Ins Co	5,263,196	0.0%
21	STATE AUTO MUT GRP	201,473,897	1.3%
	State Automobile Mut Ins Co	129,553,387	0.9%
	State Auto Ins Co of OH	63,986,923	0.4%
	State Auto Prop & Cas Ins Co	3,781,278	0.0%
	Rockhill Ins Co	2,932,162	0.0%
	Plaza Ins Co	1,220,147	0.0%
22	OHIO MUT GRP	171,602,552	1.1%
	United Ohio Ins Co	117,745,400	0.8%
	Ohio Mut Ins Co	53,857,152	0.4%

Thursday, June 30, 2016

Page 9 of 22

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

Refer to the appendix for the lines of businesses that are included the Total.

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
23	WESTERN RESERVE GRP	147,639,776	1.0%
	Western Reserve Mut Cas Co	70,071,729	0.5%
	Lightning Rod Mut Ins Co	65,778,655	0.4%
	Sonnenberg Mut Ins Assoc	11,789,392	0.1%
24	HARTFORD FIRE & CAS GRP	140,077,582	0.9%
	Twin City Fire Ins Co Co	40,615,902	0.3%
	Hartford Fire In Co	31,638,943	0.2%
	Property & Cas Ins Co Of Hartford	17,991,883	0.1%
	Sentinel Ins Co Ltd	14,288,496	0.1%
	Trumbull Ins Co	12,464,102	0.1%
	Hartford Cas Ins Co	11,300,700	0.1%
	Hartford Underwriters Ins Co	7,697,385	0.1%
	Hartford Ins Co Of The Midwest	2,225,042	0.0%
	Hartford Accident & Ind Co	1,838,640	0.0%
	Pacific Ins Co Ltd	16,195	0.0%
	Hartford Ins Co Of IL	252	0.0%
	Nutmeg Ins Co	42	0.0%
25	Tokio Marine Holdings Inc GRP	136,052,766	0.9%
	Philadelphia Ind Ins Co	57,621,278	0.4%
	US Specialty Ins Co	20,526,118	0.1%
	Safety Natl Cas Corp	17,159,604	0.1%
	Producers Agriculture Ins Co	14,028,148	0.1%
	Tokio Marine Amer Ins Co	13,569,680	0.1%
	Houston Cas Co	6,351,844	0.0%
	Tokio Marine Specialty Ins Co	3,075,584	0.0%
	American Contractors Ind Co	1,279,565	0.0%
	Trans Pacific Ins Co	1,147,902	0.0%
	Avemco Ins Co	796,618	0.0%
	United States Surety Co	371,688	0.0%
	TNUS Ins Co	124,737	0.0%

Thursday, June 30, 2016

Page 10 of 22

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

Refer to the appendix for the lines of businesses that are included the Total.

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
26	XL AMER GRP	100,562,476	0.7%
	XL Specialty Ins Co	40,835,493	0.3%
	Greenwich Ins Co	16,002,305	0.1%
	XL Ins Amer Inc	12,412,766	0.1%
	Indian Harbor Ins Co	11,691,555	0.1%
	Catlin Ind Co	9,874,235	0.1%
	Catlin Specialty Ins Co	5,229,996	0.0%
	Catlin Ins Co	4,516,126	0.0%
27	American Financial Grp	93,894,798	0.6%
	Great Amer Ins Co	43,417,508	0.3%
	Great Amer Assur Co	17,014,266	0.1%
	National Interstate Ins Co	9,969,022	0.1%
	Great Amer E&S Ins Co	7,930,245	0.1%
	Great Amer Ins Co of NY	7,459,978	0.0%
	Great Amer Spirit Ins Co	2,840,583	0.0%
	Great Amer Alliance Ins Co	1,612,333	0.0%
	Vanliner Ins Co	1,453,894	0.0%
	American Empire Surplus Lines Ins Co	1,087,980	0.0%
	Mid Continent Cas Co	548,500	0.0%
	Great Amer Fidelity Ins Co	357,708	0.0%
	Triumphe Cas Co	102,062	0.0%
	Oklahoma Surety Co	69,457	0.0%
	Mid Continent Excess and Surplus Ins	31,262	0.0%
28	ALLIANZ INS GRP	91,784,343	0.6%
	Allianz Global Risks US Ins Co	24,754,843	0.2%
	AGCS Marine Ins Co	21,172,351	0.1%
	Jefferson Ins Co	12,092,148	0.1%
	Euler Hermes N Amer Ins Co	9,458,050	0.1%
	Firemans Fund Ins Co	8,359,488	0.1%
	American Automobile Ins Co	5,044,168	0.0%
	National Surety Corp	4,778,290	0.0%
	American Ins Co	4,189,159	0.0%
	Interstate Fire & Cas Co	1,059,611	0.0%
	Associated Ind Corp	458,191	0.0%
	Allianz Underwriters Ins Co	360,468	0.0%
	Chicago Ins Co	58,294	0.0%
	Firemans Fund Ins Co Of OH	-718	0.0%

Thursday, June 30, 2016

Page 11 of 22

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

Refer to the appendix for the lines of businesses that are included the Total.

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
29	Assurant Inc Grp	87,341,803	0.6%
	American Bankers Ins Co Of FL	38,230,949	0.3%
	Standard Guar Ins Co	29,316,068	0.2%
	Voyager Ind Ins Co	15,089,410	0.1%
	American Security Ins Co	4,705,376	0.0%
30	FM GLOBAL GRP	80,618,091	0.5%
	Factory Mut Ins Co	59,275,856	0.4%
	Affiliated Fm Ins Co	20,926,410	0.1%
	Appalachian Ins Co	415,825	0.0%
31	CENTRAL MUT INS CO GRP	80,611,845	0.5%
	Central Mut Ins Co	75,629,067	0.5%
	All Amer Ins Co	4,982,778	0.0%
32	METROPOLITAN GRP	79,233,693	0.5%
	Metropolitan Prop & Cas Ins Co	41,732,833	0.3%
	Metropolitan Grp Prop & Cas Ins Co	35,892,340	0.2%
	Economy Premier Assur Co	1,412,696	0.0%
	Metropolitan Gen Ins Co	95,042	0.0%
	Metropolitan Drt Prop & Cas Ins Co	80,840	0.0%
	Metropolitan Cas Ins Co	10,535	0.0%
	Economy Fire & Cas Co	9,407	0.0%
33	QBE INS GRP	75,619,969	0.5%
	NAU Country Ins Co	41,767,911	0.3%
	QBE Ins Corp	19,968,340	0.1%
	Praetorian Ins Co	6,899,792	0.0%
	General Cas Co Of WI	4,609,478	0.0%
	QBE Specialty Ins Co	1,311,212	0.0%
	National Farmers Union Prop & Cas	582,729	0.0%
	Regent Ins Co	312,045	0.0%
	General Cas Ins Co	127,189	0.0%
	North Pointe Ins Co	20,980	0.0%
	Stonington Ins Co	20,293	0.0%
34	PEKIN INS GRP	70,989,945	0.5%
	Pekin Ins Co	70,989,945	0.5%
35	Safe Auto Ins Co	65,919,012	0.4%
	Safe Auto Ins Co	65,919,012	0.4%

Thursday, June 30, 2016

Page 12 of 22

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

Refer to the appendix for the lines of businesses that are included the Total.

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
36	Munich Re Grp	65,768,400	0.4%
	American Modern Select Ins Co	23,545,799	0.2%
	American Modern Home Ins Co	17,077,529	0.1%
	American Alt Ins Corp	13,942,013	0.1%
	Princeton Excess & Surplus Lines Ins	4,188,491	0.0%
	American Family Home Ins Co	3,495,962	0.0%
	American Western Home Ins Co	1,550,438	0.0%
	Hartford Steam Boil Inspec & Ins Co	1,434,189	0.0%
	American Southern Home Ins Co	518,142	0.0%
	American Modern Surplus Lines Ins Co	15,363	0.0%
	HSB Specialty Ins Co	474	0.0%
37	Acuity A Mut Ins Co	65,656,180	0.4%
	Acuity A Mut Ins Co	65,656,180	0.4%
38	The Hanover Ins Grp	63,516,492	0.4%
	Hanover Ins Co	29,616,071	0.2%
	Citizens Ins Co Of OH	11,641,684	0.1%
	Massachusetts Bay Ins Co	6,327,957	0.0%
	Citizens Ins Co Of Amer	5,476,812	0.0%
	Verlan Fire Ins Co MD	4,218,611	0.0%
	AIX Specialty Ins Co	2,675,554	0.0%
	Allmerica Fin Benefit Ins Co	2,338,065	0.0%
	Nova Cas Co	1,212,864	0.0%
	Hanover Amer Ins Co	8,874	0.0%
39	Hastings Mut Ins Co	59,784,014	0.4%
	Hastings Mut Ins Co	59,784,014	0.4%

Thursday, June 30, 2016

Page 13 of 22

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

Refer to the appendix for the lines of businesses that are included the Total.

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
40	OLD REPUBLIC GRP	56,905,987	0.4%
	Great West Cas Co	27,869,710	0.2%
	Old Republic Ins Co	19,226,123	0.1%
	Republic Mortgage Ins Co	5,622,369	0.0%
	Pennsylvania Manufacturers Assoc Ins	1,868,244	0.0%
	Old Republic Surety Co	816,097	0.0%
	Old Republic Gen Ins Corp	524,412	0.0%
	BITCO Gen Ins Corp	496,881	0.0%
	Republic Mortgage Ins Of NC	131,159	0.0%
	Old Republic Union Ins Co	130,304	0.0%
	Pennsylvania Manufacturers Ind Co	100,245	0.0%
	BITCO Natl Ins Co	98,953	0.0%
	Manufacturers Alliance Ins Co	21,490	0.0%
41	MGIC GRP	51,546,077	0.3%
	Mortgage Guar Ins Corp	47,348,719	0.3%
	MGIC Ind Corp	4,197,358	0.0%
42	WR Berkley Corp GRP	51,230,672	0.3%
	Nautilus Ins Co	8,912,970	0.1%
	Admiral Ins Co	7,787,973	0.1%
	Gemini Ins Co	6,807,620	0.0%
	Great Divide Ins Co	5,585,104	0.0%
	Berkley Ins Co	4,742,284	0.0%
	Berkley Natl Ins Co	3,128,790	0.0%
	Starnet Ins Co	3,021,414	0.0%
	Union Ins Co	2,546,074	0.0%
	Continental Western Ins Co	1,751,845	0.0%
	Firemens Ins Co Of Washington DC	1,642,035	0.0%
	Carolina Cas Ins Co	1,550,848	0.0%
	Acadia Ins Co	1,382,393	0.0%
	Berkley Regional Ins Co	1,029,573	0.0%
	Berkley Assur Co	710,109	0.0%
	Berkley Regional Specialty Ins Co	359,760	0.0%
	Tri State Ins Co Of MN	248,869	0.0%
	Riverport Ins Co	13,615	0.0%
	American Mining Ins Co	9,396	0.0%

Thursday, June 30, 2016

Page 14 of 22

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

Refer to the appendix for the lines of businesses that are included the Total.

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
43	SELECTIVE INS GRP	50,861,463	0.3%
	Selective Ins Co Of SC	20,592,784	0.1%
	Selective Ins Co Of Amer	14,586,211	0.1%
	Selective Ins Co Of The Southeast	12,030,338	0.1%
	Mesa Underwriters Specialty Ins Co	3,652,130	0.0%
44	DOCTORS CO GRP	50,597,862	0.3%
	Doctors Co An Interins Exch	48,831,451	0.3%
	The Doctors Co RRG a Recip Exch	1,186,704	0.0%
	TDC Specialty Ins Co	579,707	0.0%
45	Arch Ins Grp	49,725,269	0.3%
	Arch Ins Co	36,889,086	0.2%
	Arch Specialty Ins Co	8,885,012	0.1%
	ARCH Mortgage Ins Co	3,863,164	0.0%
	Arch Mortgage Guar Co	72,360	0.0%
	ARCH Mortgage Assur Co	15,647	0.0%
46	CELINA GRP	45,811,981	0.3%
	National Mut Ins Co	24,374,516	0.2%
	Celina Mut Ins Co	19,576,345	0.1%
	Miami Mut Ins Co	1,861,120	0.0%
47	MARKEL CORP GRP	42,300,268	0.3%
	Evanston Ins Co	13,833,498	0.1%
	Essentia Ins Co	8,290,850	0.1%
	Alterra Amer Ins Co	6,464,512	0.0%
	Markel Ins Co	6,339,884	0.0%
	Essex Ins Co	3,834,415	0.0%
	Markel Amer Ins Co	3,525,319	0.0%
	Associated Intl Ins Co	11,790	0.0%
48	SENTRY INS GRP	38,041,201	0.2%
	Viking Ins Co Of WI	13,610,144	0.1%
	Sentry Select Ins Co	13,573,812	0.1%
	Sentry Ins A Mut Co	5,367,131	0.0%
	Dairyland Ins Co	4,083,643	0.0%
	Florists Mut Ins Co	946,871	0.0%
	Sentry Cas Co	458,490	0.0%
	Middlesex Ins Co	1,110	0.0%

Thursday, June 30, 2016

Page 15 of 22

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

Refer to the appendix for the lines of businesses that are included the Total.

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
49	FAIRFAX FIN GRP	36,463,807	0.2%
	United States Fire Ins Co	8,041,664	0.1%
	Hudson Specialty Ins Co	7,283,544	0.0%
	Hudson Ins Co	5,437,196	0.0%
	Crum & Forster Specialty Ins Co	4,796,855	0.0%
	First Mercury Ins Co	3,305,990	0.0%
	North River Ins Co	2,164,117	0.0%
	Seneca Ins Co Inc	2,023,644	0.0%
	Seneca Specialty Ins Co	1,758,208	0.0%
	Crum & Forster Ind Co	1,638,142	0.0%
	American Safety Cas Ins Co	10,730	0.0%
	American Safety Ind Co	4,684	0.0%
	TIG Ins Co	-467	0.0%
	Hudson Excess Ins Co	-500	0.0%
50	ProAssurance Corp Grp	35,847,096	0.2%
	ProAssurance Ind Co Inc	26,776,909	0.2%
	Medmarc Cas Ins Co	2,897,738	0.0%
	Podiatry Ins Co Of Amer	2,855,597	0.0%
	ProAssurance Cas Co	2,035,852	0.0%
	ProAssurance Specialty Ins Co	618,105	0.0%
	Noetic Specialty Ins Co	558,767	0.0%
	PACO Assur Co Inc	104,128	0.0%

Thursday, June 30, 2016

Page 16 of 22

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

Refer to the appendix for the lines of businesses that are included the Total.

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
51	AmTrust NGH Grp	35,476,569	0.2%
	Wesco Ins Co	15,819,773	0.1%
	Heritage Ind Co	4,298,716	0.0%
	National Gen Ins Co	4,194,855	0.0%
	Milwaukee Cas Ins Co	2,105,643	0.0%
	Technology Ins Co Inc	1,197,689	0.0%
	National Gen Assur Co	1,115,269	0.0%
	Security Natl Ins Co	1,010,110	0.0%
	Associated Industries Ins Co Inc	990,410	0.0%
	Integon Natl Ins Co	835,832	0.0%
	Developers Surety & Ind Co	782,348	0.0%
	Corepointe Ins Co	732,544	0.0%
	First Nonprofit Ins Co	681,883	0.0%
	Integon Preferred Ins Co	680,317	0.0%
	AmTrust Ins Co of KS Inc	396,780	0.0%
	New South Ins Co	350,837	0.0%
	MIC Gen Ins Corp	283,563	0.0%
52	ALFA INS GRP	34,730,685	0.2%
	Alfa Vision Ins Corp	26,828,140	0.2%
	Alfa Specialty Ins Corp	7,902,545	0.1%
53	EMC INS CO GRP	34,592,764	0.2%
	Employers Mut Cas Co	24,140,120	0.2%
	Hamilton Mut Ins Co	8,210,967	0.1%
	Emcasco Ins Co	2,119,570	0.0%
	Union Ins Co Of Providence	122,107	0.0%
54	Wayne & Washington Mut Grp	33,751,882	0.2%
	Wayne Mut Ins Co	33,751,882	0.2%
55	Goodville & German Mut Grp	31,147,480	0.2%
	Goodville Mut Cas Co	22,221,469	0.1%
	German Mut Ins Co	8,926,011	0.1%
56	FRANKENMUTH GRP	30,909,267	0.2%
	Frankenmuth Mut Ins Co	30,186,341	0.2%
	Ansur Amer Ins	722,926	0.0%
57	DONEGAL GRP	29,484,140	0.2%
	Atlantic States Ins Co	20,485,511	0.1%
	Donegal Mut Ins Co	8,531,516	0.1%
	Peninsula Ins Co	467,113	0.0%

Thursday, June 30, 2016

Page 17 of 22

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

Refer to the appendix for the lines of businesses that are included the Total.

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
58	Coverys Grp	29,195,766	0.2%
	MHA Ins Co	24,147,576	0.2%
	Preferred Professional Ins Co	4,943,412	0.0%
	OHA Ins Solutions	104,778	0.0%
59	CSAA Ins Grp	28,573,970	0.2%
	CSAA Gen Ins Co	18,090,261	0.1%
	CSAA Fire & Cas Ins Co	10,483,709	0.1%
60	First Acceptance Ins Grp	28,314,237	0.2%
	First Acceptance Ins Co Inc	28,314,237	0.2%
61	Archer Daniels Midland Grp	28,201,933	0.2%
	ADM Ins Co	28,201,933	0.2%
62	AXIS Capital Grp	28,085,641	0.2%
	Axis Ins Co	16,636,384	0.1%
	AXIS Surplus Ins Co	11,252,119	0.1%
	AXIS Reins Co	197,138	0.0%
63	Starr Grp	27,433,630	0.2%
	Starr Ind & Liab Co	19,264,686	0.1%
	Starr Surplus Lines Ins Co	8,168,944	0.1%
64	SWISS RE GRP	27,131,284	0.2%
	Westport Ins Corp	9,498,548	0.1%
	North Amer Elite Ins Co	6,775,597	0.0%
	First Specialty Ins Corp	5,453,742	0.0%
	North Amer Specialty Ins Co	2,677,294	0.0%
	North Amer Capacity Ins Co	2,574,094	0.0%
	Washington Intl Ins Co	152,009	0.0%
65	AMERICAN NATL FIN GRP	26,765,017	0.2%
	American Natl Prop & Cas Co	25,783,015	0.2%
	American Natl Gen Ins Co	982,002	0.0%
66	Radian Grp	26,410,273	0.2%
	Radian Guar Inc	26,410,273	0.2%
67	Allied World Assur Holding Grp	25,858,061	0.2%
	Allied World Surplus Lines Ins Co	7,065,663	0.0%
	Allied World Natl Assur Co	7,009,826	0.0%
	Allied World Assur Co US Inc	6,842,249	0.0%
	Allied World Specialty Ins Co	4,178,088	0.0%
	Allied World Ins Co	762,235	0.0%

Thursday, June 30, 2016

Page 18 of 22

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

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RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
68	Alleghany Grp	24,935,473	0.2%
	Landmark Amer Ins Co	9,443,198	0.1%
	RSUI Ind Co	9,114,403	0.1%
	Capitol Specialty Ins Corp	2,390,814	0.0%
	Capitol Ind Corp	1,424,653	0.0%
	Fair Amer Ins & Reins Co	1,047,905	0.0%
	Covington Specialty Ins Co	911,220	0.0%
	Platte River Ins Co	603,280	0.0%
69	Genworth Fin Grp	24,796,472	0.2%
	Genworth Mortgage Ins Corp	24,796,476	0.2%
	Genworth Mortgage Ins Corp Of NC	-4	0.0%
70	West Bend Mut Ins Co	24,759,202	0.2%
	West Bend Mut Ins Co	24,759,202	0.2%
71	Ameriprise Fin Grp	23,529,723	0.2%
	IDS Prop Cas Ins Co	23,529,723	0.2%
72	AMICA MUT GRP	22,557,119	0.1%
	Amica Mut Ins Co	22,557,119	0.1%
73	Ohio Fair Plan Underwriting Assoc	22,396,704	0.1%
	Ohio Fair Plan Underwriting Assoc	22,396,704	0.1%
74	MAPFRE INS GRP	22,188,688	0.1%
	American Commerce Ins Co	22,188,688	0.1%
75	AUTOMOBILE CLUB MI GRP	21,478,718	0.1%
	Memberselect Ins Co	21,478,718	0.1%
76	Ironshore Grp	20,944,999	0.1%
	Ironshore Specialty Ins Co	16,731,213	0.1%
	Ironshore Ind Inc	4,213,786	0.0%
77	FARMERS MUT HAIL INS GRP	20,448,618	0.1%
	FMH Ag Risk Ins Co	12,137,810	0.1%
	Farmers Mut Hail Ins Co Of IA	8,310,808	0.1%
78	UTICA GRP	20,276,353	0.1%
	Founders Ins Co	9,949,189	0.1%
	Republic Franklin Ins Co	6,342,574	0.0%
	Utica Mut Ins Co	3,223,622	0.0%
	Graphic Arts Mut Ins Co	711,389	0.0%
	Utica Natl Ins Co of OH	49,579	0.0%
79	BUCKEYE INS GRP	20,089,804	0.1%
	Buckeye State Mut Ins Co	20,089,804	0.1%

Thursday, June 30, 2016

Page 19 of 22

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

Refer to the appendix for the lines of businesses that are included the Total.

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
80	White Mountains Grp	20,007,792	0.1%
	Atlantic Specialty Ins Co	13,983,238	0.1%
	Homeland Ins Co of NY	5,974,669	0.0%
	Homeland Ins Co of DE	36,367	0.0%
	OBI Natl Ins Co	13,518	0.0%
81	EVEREST REINS HOLDINGS GRP	19,021,922	0.1%
	Everest Natl Ins Co	12,387,355	0.1%
	Everest Ind Ins Co	3,405,861	0.0%
	Everest Reins Co	3,228,706	0.0%
82	NAVIGATORS GRP	17,357,368	0.1%
	Navigators Ins Co	10,340,678	0.1%
	Navigators Specialty Ins Co	7,016,690	0.0%
83	GUIDEONE INS GRP	17,357,087	0.1%
	Guideone Mut Ins Co	10,285,199	0.1%
	Guideone Elite Ins Co	2,220,928	0.0%
	Guideone Specialty Mut Ins Co	1,727,387	0.0%
	GuideOne Natl Ins Co	1,698,251	0.0%
	Guideone Amer Ins Co	1,425,322	0.0%
84	Endurance Grp	17,276,099	0.1%
	Endurance Amer Ins Co	7,555,500	0.0%
	American Agri Business Ins Co	6,657,998	0.0%
	Endurance Amer Specialty Ins Co	3,056,884	0.0%
	Endurance Reins Corp of Amer	5,717	0.0%
85	Brotherhood Mut Ins Co	16,380,150	0.1%
	Brotherhood Mut Ins Co	16,380,150	0.1%
86	RLI INS GRP	16,169,395	0.1%
	RLI Ins Co	14,593,616	0.1%
	MT Hawley Ins Co	1,501,783	0.0%
	Contractors Bonding & Ins Co	73,996	0.0%
87	FEDERATED MUT GRP	16,163,155	0.1%
	Federated Mut Ins Co	14,241,033	0.1%
	Federated Serv Ins Co	1,922,122	0.0%
88	CGB Ins Co	15,623,076	0.1%
	CGB Ins Co	15,623,076	0.1%
89	Church Mut Grp	15,571,695	0.1%
	Church Mut Ins Co	15,571,695	0.1%

Thursday, June 30, 2016

Page 20 of 22

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

Refer to the appendix for the lines of businesses that are included the Total.

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
90	ARGONAUT GRP	15,279,480	0.1%
	Argonaut Ins Co	8,931,116	0.1%
	Colony Ins Co	4,694,564	0.0%
	Argonaut Great Central Ins Co	716,191	0.0%
	Colony Specialty Ins Co	664,368	0.0%
	Rockwood Cas Ins Co	272,787	0.0%
	Argonaut Midwest Ins Co	454	0.0%
91	MS & AD Ins Grp	14,418,947	0.1%
	Mitsui Sumitomo Ins USA Inc	10,152,956	0.1%
	Mitsui Sumitomo Ins Co of Amer	4,265,991	0.0%
92	American Independent Ins Grp	14,158,658	0.1%
	Personal Serv Ins Co	12,912,862	0.1%
	Bankers Independent Ins Co	932,481	0.0%
	Omni Ind Co	314,191	0.0%
	Omni Ins Co	-876	0.0%
93	Aspen Ins Holding Grp	13,382,645	0.1%
	Aspen Specialty Ins Co	11,432,257	0.1%
	Aspen Amer Ins Co	1,950,388	0.0%
94	Attorneys Liab Assur Society GRP	13,150,393	0.1%
	Attorneys Liab Assur Society Inc RRG	13,150,393	0.1%
95	Baldwin & Lyons Grp	12,604,610	0.1%
	Protective Ins Co	11,835,650	0.1%
	Sagamore Ins Co	767,460	0.0%
	Protective Specialty Ins Co	1,500	0.0%
96	HANNOVER GRP	12,597,338	0.1%
	HDI Global Ins Co	12,597,338	0.1%
97	MINNESOTA MUT GRP	12,482,468	0.1%
	Securian Cas Co	12,482,468	0.1%
98	Mennonite Mut Grp	11,830,563	0.1%
	Mennonite Mut Ins Co	11,830,563	0.1%
99	ELECTRIC INS GRP	11,600,513	0.1%
	Electric Ins Co	11,600,513	0.1%
100	CALIFORNIA CAS MGMT GRP	11,092,726	0.1%
	California Cas Gen Ins Co of OR	11,092,726	0.1%

Thursday, June 30, 2016

Page 21 of 22

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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Refer to the appendix for the lines of businesses that are included the Total.

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
Top 100	Sub Total:	14,838,847,834	97.5%
	Others Sub Total:	383,029,580	2.5%
	Total All Company Groups:	15,221,877,414	100.0%

Thursday, June 30, 2016

Page 22 of 22

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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