2015

Commercial Lines OHIO MARKET SHARE FOR TOP 70 INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2015 Market Share
1	CINCINNATI FIN GRP	449,088,792	8.0%
2	Chubb Ltd Grp	314,967,061	5.6%
3	Travelers Grp	307,892,921	5.5%
4	AMERICAN INTL GRP	296,910,391	5.3%
5	LIBERTY MUT GRP	284,066,435	5.1%
6	WESTFIELD Grp	260,345,817	4.6%
7	CNA INS GRP	235,363,740	4.2%
8	NATIONWIDE CORP GRP	211,278,749	3.8%
9	ZURICH INS GRP	190,990,909	3.4%
10	AUTO OWNERS GRP	126,191,895	2.3%
11	ERIE INS GRP	118,867,708	2.1%
12	Tokio Marine Holdings Inc GRP	116,762,700	2.1%
13	STATE FARM GRP	116,177,815	2.1%
14	BERKSHIRE HATHAWAY GRP	112,331,220	2.0%
15	MOTORISTS MUT GRP	107,363,736	1.9%
16	XL AMER GRP	93,683,250	1.7%
17	STATE AUTO MUT GRP	92,837,995	1.7%
18	GRANGE MUT CAS GRP	83,102,484	1.5%
19	FM GLOBAL GRP	79,832,893	1.4%
20	Assurant Inc Grp	74,565,476	1.3%
21	PROGRESSIVE GRP	73,623,354	1.3%
22	ALLIANZ INS GRP	70,938,948	1.3%
23	HARTFORD FIRE & CAS GRP	69,112,129	1.2%
24	American Financial Grp	64,551,382	1.2%
25	OHIO MUT GRP	55,331,381	1.0%
26	Acuity A Mut Ins Co	54,011,640	1.0%
27	FARMERS INS GRP	53,297,094	1.0%
28	DOCTORS CO GRP	50,597,862	0.9%
29	WR Berkley Corp GRP	50,316,364	0.9%
30	Munich Re Grp	49,235,622	0.9%

Thursday, June 30, 2016

Page 1 of 3

Ohio Department of Insurance Office of Product Regulation and Actuarial Services

The organizational structure and premium are based on the NAIC database as of 5/26/2016.

31 OLD REPUBLIC GRP 47,092,224 0.8% 32 ALLSTATE INS GRP 46,485,198 0.8% 33 SELECTIVE INS GRP 40,897,364 0.7% 34 WESTERN RESERVE GRP 38,648,323 0.7% 35 The Hanover Ins Grp 38,182,191 0.7% 36 ProAssurance Corp Grp 35,847,096 0.6% 37 Arch Ins Grp 35,186,742 0.6% 38 FAIRFAX FIN GRP 35,123,448 0.6% 39 CENTRAL MUT INS CO GRP 32,658,198 0.6% 40 MARKEL CORP GRP 31,956,508 0.6% 41 Coverys Grp 29,195,766 0.5% 42 AXIS Capital Grp 27,591,602 0.5% 43 SWISS RE GRP 26,541,389 0.5% 44 EMC INS CO GRP 25,477,534 0.5% 45 Allied World Assur Holding Grp 25,418,765 0.5% 46 Alleghany Grp 24,750,641 0.4% 47 West Bend Mut Ins CO 24,724,867 0.4% 48 SENTRY INS GRP 20,407,133 0.4% 49 QBE INS GRP 20,118,952 0.4% 50 Starr Grp 19,807,946 0.4% 51 Ironshore Grp 19,783,298 0.4% 52 FRANKENMUTH GRP 18,431,085 0.3% 54 Hastings Mut Ins CO 16,436,234 0.3% 55 Brotherhood Mut Ins CO 16,330,150 0.3% 56 FEDERATED MUT GRP 16,136,647 0.3% 57 White Mountains Grp 15,571,695 0.3% 58 RLI INS GRP 15,595,425 0.3% 59 Church Mut Grp 15,571,695 0.3% 60 AmTrust NGH Grp 15,571,695 0.3% 61 NAVIGATORS GRP 15,164,24 0.3% 62 ARGONAUT GRP 15,164,24 0.3% 63 UNITED SERV AUTOMOBILE ASSN GR 14,740,228 0.3% 64 MS & AD Ins Grp 13,150,333 0.2% 65 Aspen Ins Holding Grp 13,150,333 0.2% 66 Attorneys Liab Assur Society GRP 13,150,333 0.2% 66 Attorneys Liab Assur Society GRP 13,150,333 0.2% 66 Attorneys Liab Assur Society GRP 13,150,333 0.2%	RANK	Group Name	Direct Written Premium	2015 Market Share
33 SELECTIVE INS GRP 34 WESTERN RESERVE GRP 38,648,323 3.7% 35 The Hanover Ins Grp 38,182,191 37 Arch Ins Grp 35,847,096 38 FAIRFAX FIN GRP 35,123,448 39 CENTRAL MUT INS CO GRP 30,658,198 40 MARKEL CORP GRP 31,956,508 41 Coverys Grp 29,195,766 42 AXIS Capital Grp 27,591,602 43 SWISS RE GRP 26,541,389 45 Allied World Assur Holding Grp 27,475,534 46 Alleghany Grp 28,187,655 47 West Bend Mut Ins Co 24,724,867 48 SENTRY INS GRP 20,118,952 50 Starr Grp 19,807,946 51 Ironshore Grp 19,783,298 40,4% 51 Ironshore Grp 19,783,298 40,4% 52 FRANKENMUTH GRP 18,410,387 53 PEKIN INS GRP 18,110,387 54 Hastings Mut Ins Co 56 FEDERATED MUT GRP 15,595,425 50 Church Mut Grp 15,595,425 50 Church Mut Grp 15,595,425 50 AMROUNT GRP 15,595,425 50 AMROUNT GRP 15,595,425 50 Church Mut Grp 15,316,424 50 Church Mut Grp 15,316,424 50 Church Mut Grp 15,316,424 50 Church Mut Gr	31	OLD REPUBLIC GRP	47,092,224	0.8%
34 WESTERN RESERVE GRP 38,648,323 0.7% 35 The Hanover Ins Grp 38,182,191 0.7% 36 ProAssurance Corp Grp 35,847,096 0.6% 37 Arch Ins Grp 35,186,742 0.6% 38 FAIRFAX FIN GRP 35,123,448 0.6% 39 CENTRAL MUT INS CO GRP 32,658,198 0.6% 40 MARKEL CORP GRP 31,956,508 0.6% 41 Coverys Grp 29,195,766 0.5% 42 AXIS Capital Grp 27,591,602 0.5% 43 SWISS RE GRP 26,541,389 0.5% 44 EMC INS CO GRP 25,477,534 0.5% 45 Allied World Assur Holding Grp 25,418,765 0.5% 46 Alleghany Grp 24,750,641 0.4% 47 West Bend Mut Ins Co 24,724,867 0.4% 48 SENTRY INS GRP 20,407,133 0.4% 49 QBE INS GRP 20,407,133 0.4% 50 Starr Grp 19,807,946 0.4% 51 Ironshore Grp 19,807,946 0.4% 52 FRANKENMUTH GRP 18,431,085 0.3% 53 PEKIN INS GRP 18,110,387 0.3% 54 Hastings Mut Ins Co 16,380,150 0.3% 55 Brotherhood Mut Ins Co 16,380,150 0.3% 56 FEDERATED MUT GRP 15,576,695 0.3% 57 White Mountains Grp 16,045,413 0.3% 58 RLI INS GRP 15,595,425 0.3% 59 Church Mut Grp 15,571,695 0.3% 61 NAVIGATORS GRP 15,316,424 0.3% 62 ARGONAUT GRP 15,495,977 0.3% 63 UNITED SERV AUTOMOBILE ASSN GR 14,740,228 0.3% 64 MS & AD Ins Grp 13,576,130 0.2% 65 Aspen Ins Holding Grp 13,576,130 0.2% 66 Attorneys Liab Assur Society GRP 13,150,393 0.2% 67 Baldwin & Lyons Grp 12,569,695 0.2%	32	ALLSTATE INS GRP	46,485,198	0.8%
35 The Hanover Ins Grp 38,182,191 0.7% 36 ProAssurance Corp Grp 35,847,096 0.6% 37 Arch Ins Grp 35,186,742 0.6% 38 FAIRFAX FIN GRP 35,123,448 0.6% 39 CENTRAL MUT INS CO GRP 32,658,198 0.6% 40 MARKEL CORP GRP 31,956,508 0.6% 41 Coverys Grp 29,195,766 0.5% 42 AXIS Capital Grp 27,591,602 0.5% 43 SWISS RE GRP 26,541,389 0.5% 44 EMC INS CO GRP 25,477,534 0.5% 45 Allied World Assur Holding Grp 25,418,765 0.5% 46 Alleghany Grp 24,750,641 0.4% 47 West Bend Mut Ins Co 24,724,867 0.4% 48 SENTRY INS GRP 20,407,133 0.4% 49 QBE INS GRP 20,118,952 0.4% 50 Starr Grp 19,807,946 0.4% 51 Ironshore Grp 19,807	33	SELECTIVE INS GRP	40,897,364	0.7%
36 ProAssurance Corp Grp 35,847,096 0.6% 37 Arch Ins Grp 35,186,742 0.6% 38 FAIRFAX FIN GRP 35,123,448 0.6% 39 CENTRAL MUT INS CO GRP 32,658,198 0.6% 40 MARKEL CORP GRP 31,956,508 0.6% 41 Coverys Grp 29,195,766 0.5% 42 AXIS Capital Grp 27,591,602 0.5% 43 SWISS RE GRP 26,541,389 0.5% 44 EMC INS CO GRP 25,477,534 0.5% 45 Allied World Assur Holding Grp 25,418,765 0.5% 46 Alleghany Grp 24,750,641 0.4% 47 West Bend Mut Ins Co 24,724,867 0.4% 48 SENTRY INS GRP 20,407,133 0.4% 49 QBE INS GRP 20,118,952 0.4% 50 Starr Grp 19,807,946 0.4% 51 Ironshore Grp 19,783,298 0.4% 52 FRANKENMUTH GRP 18,410,387	34	WESTERN RESERVE GRP	38,648,323	0.7%
37 Arch Ins Grp 35,186,742 0.6% 38 FAIRFAX FIN GRP 35,123,448 0.6% 39 CENTRAL MUT INS CO GRP 32,658,198 0.6% 40 MARKEL CORP GRP 31,956,508 0.6% 41 Coverys Grp 29,195,766 0.5% 42 AXIS Capital Grp 27,591,602 0.5% 43 SWISS RE GRP 26,541,389 0.5% 44 EMC INS CO GRP 25,417,534 0.5% 45 Allied World Assur Holding Grp 25,418,765 0.5% 46 Alleghany Grp 24,750,641 0.4% 47 West Bend Mut Ins Co 24,724,867 0.4% 48 SENTRY INS GRP 20,407,133 0.4% 49 QBE INS GRP 20,118,952 0.4% 50 Starr Grp 19,807,946 0.4% 51 Ironshore Grp 19,783,298 0.4% 52 FRANKENMUTH GRP 18,431,085 0.3% 53 PEKIN INS GRP 18,110,387 0.3% 54 Hastings Mut Ins Co 16,380,234 <t< td=""><td>35</td><td>The Hanover Ins Grp</td><td>38,182,191</td><td>0.7%</td></t<>	35	The Hanover Ins Grp	38,182,191	0.7%
38 FAIRFAX FIN GRP 39 CENTRAL MUT INS CO GRP 30 GENTRAL MUT INS CO GRP 31,956,508 40 MARKEL CORP GRP 31,956,508 41 Coverys Grp 29,195,766 0.5% 42 AXIS Capital Grp 27,591,602 0.5% 43 SWISS RE GRP 26,541,389 0.5% 44 EMC INS CO GRP 25,418,765 0.5% 45 Allied World Assur Holding Grp 27,50,641 0.4% 47 West Bend Mut Ins Co 24,724,867 0.4% 48 SENTRY INS GRP 20,407,133 0.4% 49 QBE INS GRP 20,118,952 0.4% 50 Starr Grp 19,783,298 0.4% 51 Ironshore Grp 19,783,298 0.4% 52 FRANKENMUTH GRP 18,431,085 0.3% 53 PEKIN INS GRP 18,110,387 0.3% 54 Hastings Mut Ins Co 16,436,234 0.3% 55 Brotherhood Mut Ins Co 16,380,150 0.3% 56 FEDERATED MUT GRP 16,136,647 0.3% 57 White Mountains Grp 16,045,413 0.3% 58 RLI INS GRP 15,595,425 0.3% 59 Church Mut Grp 15,595,425 0.3% 60 AmTrust NGH Grp 15,595,777 0.3% 61 NAVIGATORS GRP 15,316,424 0.3% 62 ARGONAUT GRP 15,316,424 0.3% 63 UNITED SERV AUTOMOBILE ASSN GR 14,740,228 0.3% 65 Aspen Ins Holding Grp 13,310,501 0.2% 66 Attorneys Liab Assur Society GRP 13,150,393 0.2% 67 Baldwin & Lyons Grp 12,569,695 0.2%	36	ProAssurance Corp Grp	35,847,096	0.6%
39 CENTRAL MUT INS CO GRP 32,658,198 0.6% 40 MARKEL CORP GRP 31,956,508 0.6% 41 Coverys Grp 29,195,766 0.5% 42 AXIS Capital Grp 27,591,602 0.5% 43 SWISS RE GRP 26,541,389 0.5% 44 EMC INS CO GRP 25,477,534 0.5% 45 Allied World Assur Holding Grp 24,750,641 0.4% 47 West Bend Mut Ins Co 24,724,867 0.4% 48 SENTRY INS GRP 20,407,133 0.4% 49 QBE INS GRP 20,407,133 0.4% 50 Starr Grp 19,807,946 0.4% 51 Ironshore Grp 19,783,298 0.4% 52 FRANKENMUTH GRP 18,431,085 0.3% 53 PEKIN INS GRP 18,110,387 0.3% 54 Hastings Mut Ins Co 16,436,234 0.3% 55 Brotherhood Mut Ins Co 16,380,150 0.3% 56 FEDERATED MUT GRP 16,136,647 0.3% 57 White Mountains Grp 16,045,413 0.3% 58 RLI INS GRP 15,595,425 0.3% 59 Church Mut Grp 15,571,695 0.3% 60 AmTrust NGH Grp 15,571,695 0.3% 61 NAVIGATORS GRP 15,216,424 0.3% 62 ARGONAUT GRP 15,274,054 0.3% 63 UNITED SERV AUTOMOBILE ASSN GR 14,740,228 0.3% 64 MS & AD Ins Grp 13,576,130 0.2% 65 Aspen Ins Holding Grp 13,310,501 0.2% 66 Attorneys Liab Assur Society GRP 13,150,393 0.2% 67 Baldwin & Lyons Grp 12,569,695 0.2%	37	Arch Ins Grp	35,186,742	0.6%
40 MARKEL CORP GRP 41 Coverys Grp 42 AXIS Capital Grp 42 AXIS Capital Grp 43 SWISS RE GRP 44 EMC INS CO GRP 45 Allied World Assur Holding Grp 46 Alleghany Grp 47,750,641 48 SENTRY INS GRP 49 QBE INS GRP 40 Capital Grp 40 Capital Grp 41 Capital Grp 42 Capital Grp 43 SWISS RE GRP 44 EMC INS CO GRP 45 Allied World Assur Holding Grp 46 Alleghany Grp 47 West Bend Mut Ins Co 47,750,641 48 SENTRY INS GRP 49 QBE INS GRP 40 Capital Grp 40 Capital Grp 40 Capital Grp 41 Sentry INS GRP 42 Capital Grp 43 Capital Grp 44 Capital Grp 45 Capital Grp 46 Capital Grp 47 Capital Grp 48 SENTRY INS GRP 49 Capital Grp 49 Capital Grp 40 Capital Grp 41 Capital Grp 42 Capital Grp 43 Capital Grp 44 Capital Grp 45 Capital Grp 46 Capital Grp 47 Capital Grp 48 Capital Grp 48 Capital Grp 48 Capital Grp 49 Capital Grp 40 C	38	FAIRFAX FIN GRP	35,123,448	0.6%
41 Coverys Grp 29,195,766 0.5% 42 AXIS Capital Grp 27,591,602 0.5% 43 SWISS RE GRP 26,541,389 0.5% 44 EMC INS CO GRP 25,477,534 0.5% 45 Allied World Assur Holding Grp 25,418,765 0.5% 46 Alleghany Grp 24,750,641 0.4% 47 West Bend Mut Ins Co 24,724,867 0.4% 48 SENTRY INS GRP 20,407,133 0.4% 49 QBE INS GRP 20,418,952 0.4% 50 Starr Grp 19,807,946 0.4% 51 Ironshore Grp 19,783,298 0.4% 52 FRANKENMUTH GRP 18,431,085 0.3% 53 PEKIN INS GRP 18,110,387 0.3% 54 Hastings Mut Ins Co 16,436,234 0.3% 55 Brotherhood Mut Ins Co 16,380,150 0.3% 56 FEDERATED MUT GRP 16,136,647 0.3% 57 White Mountains Grp 15,595,425 0.3% 58 RLI INS GRP 15,595,425	39	CENTRAL MUT INS CO GRP	32,658,198	0.6%
42 AXIS Capital Grp 27,591,602 0.5% 43 SWISS RE GRP 26,541,389 0.5% 44 EMC INS CO GRP 25,477,534 0.5% 45 Allied World Assur Holding Grp 25,418,765 0.5% 46 Alleghany Grp 24,750,641 0.4% 47 West Bend Mut Ins Co 24,724,867 0.4% 48 SENTRY INS GRP 20,407,133 0.4% 49 QBE INS GRP 20,118,952 0.4% 50 Starr Grp 19,807,946 0.4% 51 Ironshore Grp 19,783,298 0.4% 52 FRANKENMUTH GRP 18,431,085 0.3% 53 PEKIN INS GRP 18,110,387 0.3% 54 Hastings Mut Ins Co 16,436,234 0.3% 55 Brotherhood Mut Ins Co 16,380,150 0.3% 56 FEDERATED MUT GRP 16,136,647 0.3% 57 White Mountains Grp 16,045,413 0.3% 58 RLI INS GRP 15,595,425 0.3% 59 Church Mut Grp 15,595,425	40	MARKEL CORP GRP	31,956,508	0.6%
43 SWISS RE GRP 26,541,389 0.5% 44 EMC INS CO GRP 25,477,534 0.5% 45 Allied World Assur Holding Grp 25,418,765 0.5% 46 Alleghany Grp 24,750,641 0.4% 47 West Bend Mut Ins Co 24,724,867 0.4% 48 SENTRY INS GRP 20,407,133 0.4% 49 QBE INS GRP 20,118,952 0.4% 50 Starr Grp 19,807,946 0.4% 51 Ironshore Grp 19,783,298 0.4% 52 FRANKENMUTH GRP 18,431,085 0.3% 53 PEKIN INS GRP 18,110,387 0.3% 54 Hastings Mut Ins Co 16,436,234 0.3% 55 Brotherhood Mut Ins Co 16,380,150 0.3% 56 FEDERATED MUT GRP 16,136,647 0.3% 57 White Mountains Grp 16,045,413 0.3% 58 RLI INS GRP 15,597,695 0.3% 59 Church Mut Grp 15,597,695 0.3% 60 AmTrust NGH Grp 15,495,977	41	Coverys Grp	29,195,766	0.5%
44 EMC INS CO GRP 25,477,534 0.5% 45 Allied World Assur Holding Grp 25,418,765 0.5% 46 Alleghany Grp 24,750,641 0.4% 47 West Bend Mut Ins Co 24,724,867 0.4% 48 SENTRY INS GRP 20,407,133 0.4% 49 QBE INS GRP 20,118,952 0.4% 50 Starr Grp 19,807,946 0.4% 51 Ironshore Grp 19,783,298 0.4% 52 FRANKENMUTH GRP 18,431,085 0.3% 53 PEKIN INS GRP 18,110,387 0.3% 54 Hastings Mut Ins Co 16,436,234 0.3% 55 Brotherhood Mut Ins Co 16,380,150 0.3% 56 FEDERATED MUT GRP 16,136,647 0.3% 57 White Mountains Grp 16,045,413 0.3% 58 RLI INS GRP 15,595,425 0.3% 59 Church Mut Grp 15,571,695 0.3% 60 AmTrust NGH Grp 15,495,977 0.3% 61 NAVIGATORS GRP 15,316,424 0.3% 62 ARGONAUT GRP 15,274,054 0.3% 63 UNITED SERV AUTOMOBILE ASSN GR 14,740,228 0.3% 64 MS & AD Ins Grp 13,576,130 0.2% 65 Aspen Ins Holding Grp 13,150,393 0.2% 66 Attorneys Liab Assur Society GRP 13,150,393 0.2% 67 Baldwin & Lyons Grp 12,569,695 0.2%	42	AXIS Capital Grp	27,591,602	0.5%
Afilied World Assur Holding Grp 25,418,765 0.5% Afileghany Grp 24,750,641 0.4% West Bend Mut Ins Co 24,724,867 0.4% BENTRY INS GRP 20,407,133 0.4% GBE INS GRP 20,118,952 0.4% Ironshore Grp 19,807,946 0.4% FRANKENMUTH GRP 18,431,085 0.3% FEKIN INS GRP 18,110,387 0.3% Hastings Mut Ins Co 16,380,150 0.3% FEDERATED MUT GRP 16,136,647 0.3% White Mountains Grp 16,045,413 0.3% RLI INS GRP 15,595,425 0.3% AmTrust NGH Grp 15,571,695 0.3% AmTrust NGH Grp 15,571,695 0.3% ARGONAUT GRP 15,316,424 0.3% ARGONAUT GRP 15,316,424 0.3% ARGONAUT GRP 15,316,424 0.3% ARGONAUT GRP 15,316,424 0.3% ARGONAUT GRP 15,274,054 0.3% ARGONAUT GRP 13,310,501 0.2% ARGONAUT GRP 13,310,501 0.2% ARGONAUT GRP 13,310,501 0.2% ARGONAUT GRP 13,310,501 0.2% ARGONAUT GRP 13,150,393 0.2% ARGONAUT GRP 13,150,393 0.2%	43	SWISS RE GRP	26,541,389	0.5%
46 Alleghany Grp 24,750,641 0.4% 47 West Bend Mut Ins Co 24,724,867 0.4% 48 SENTRY INS GRP 20,407,133 0.4% 49 QBE INS GRP 20,118,952 0.4% 50 Starr Grp 19,807,946 0.4% 51 Ironshore Grp 19,783,298 0.4% 52 FRANKENMUTH GRP 18,431,085 0.3% 53 PEKIN INS GRP 18,110,387 0.3% 54 Hastings Mut Ins Co 16,436,234 0.3% 55 Brotherhood Mut Ins Co 16,380,150 0.3% 56 FEDERATED MUT GRP 16,136,647 0.3% 57 White Mountains Grp 16,045,413 0.3% 58 RLI INS GRP 15,595,425 0.3% 59 Church Mut Grp 15,571,695 0.3% 60 AmTrust NGH Grp 15,495,977 0.3% 61 NAVIGATORS GRP 15,316,424 0.3% 62 ARGONAUT GRP 15,274,054 0.3% 63 UNITED SERV AUTOMOBILE ASSN GR 14,740,228	44	EMC INS CO GRP	25,477,534	0.5%
47 West Bend Mut Ins Co 24,724,867 0.4% 48 SENTRY INS GRP 20,407,133 0.4% 49 QBE INS GRP 20,118,952 0.4% 50 Starr Grp 19,807,946 0.4% 51 Ironshore Grp 19,783,298 0.4% 52 FRANKENMUTH GRP 18,431,085 0.3% 53 PEKIN INS GRP 18,110,387 0.3% 54 Hastings Mut Ins Co 16,436,234 0.3% 55 Brotherhood Mut Ins Co 16,380,150 0.3% 56 FEDERATED MUT GRP 16,136,647 0.3% 57 White Mountains Grp 16,045,413 0.3% 58 RLI INS GRP 15,595,425 0.3% 59 Church Mut Grp 15,571,695 0.3% 60 AmTrust NGH Grp 15,571,695 0.3% 61 NAVIGATORS GRP 15,316,424 0.3% 62 ARGONAUT GRP 15,274,054 0.3% 63 UNITED SERV AUTOMOBILE ASSN GR 14,740,228 0.3% 64 MS & AD Ins Grp 13,576,130	45	Allied World Assur Holding Grp	25,418,765	0.5%
48 SENTRY INS GRP 20,407,133 0.4% 49 QBE INS GRP 20,118,952 0.4% 50 Starr Grp 19,807,946 0.4% 51 Ironshore Grp 19,783,298 0.4% 52 FRANKENMUTH GRP 18,431,085 0.3% 53 PEKIN INS GRP 18,110,387 0.3% 54 Hastings Mut Ins Co 16,436,234 0.3% 55 Brotherhood Mut Ins Co 16,380,150 0.3% 56 FEDERATED MUT GRP 16,136,647 0.3% 57 White Mountains Grp 16,045,413 0.3% 58 RLI INS GRP 15,595,425 0.3% 59 Church Mut Grp 15,571,695 0.3% 60 AmTrust NGH Grp 15,495,977 0.3% 61 NAVIGATORS GRP 15,316,424 0.3% 62 ARGONAUT GRP 15,274,054 0.3% 63 UNITED SERV AUTOMOBILE ASSN GR 14,740,228 0.3% 64 MS & AD Ins Grp 13,576,130 0.2% 65 Aspen Ins Holding Grp 13,150,393 <td>46</td> <td>Alleghany Grp</td> <td>24,750,641</td> <td>0.4%</td>	46	Alleghany Grp	24,750,641	0.4%
49 QBE INS GRP 20,118,952 0.4% 50 Starr Grp 19,807,946 0.4% 51 Ironshore Grp 19,783,298 0.4% 52 FRANKENMUTH GRP 18,431,085 0.3% 53 PEKIN INS GRP 18,110,387 0.3% 54 Hastings Mut Ins Co 16,436,234 0.3% 55 Brotherhood Mut Ins Co 16,380,150 0.3% 56 FEDERATED MUT GRP 16,136,647 0.3% 57 White Mountains Grp 16,045,413 0.3% 58 RLI INS GRP 15,595,425 0.3% 59 Church Mut Grp 15,571,695 0.3% 60 AmTrust NGH Grp 15,495,977 0.3% 61 NAVIGATORS GRP 15,316,424 0.3% 62 ARGONAUT GRP 15,274,054 0.3% 63 UNITED SERV AUTOMOBILE ASSN GR 14,740,228 0.3% 64 MS & AD Ins Grp 13,576,130 0.2% 65 Aspen Ins Holding Grp 13,310,501 0.2% 66 Attorneys Liab Assur Society GRP	47	West Bend Mut Ins Co	24,724,867	0.4%
50 Starr Grp 19,807,946 0.4% 51 Ironshore Grp 19,783,298 0.4% 52 FRANKENMUTH GRP 18,431,085 0.3% 53 PEKIN INS GRP 18,110,387 0.3% 54 Hastings Mut Ins Co 16,436,234 0.3% 55 Brotherhood Mut Ins Co 16,380,150 0.3% 56 FEDERATED MUT GRP 16,136,647 0.3% 57 White Mountains Grp 16,045,413 0.3% 58 RLI INS GRP 15,595,425 0.3% 59 Church Mut Grp 15,571,695 0.3% 60 AmTrust NGH Grp 15,495,977 0.3% 61 NAVIGATORS GRP 15,316,424 0.3% 62 ARGONAUT GRP 15,274,054 0.3% 63 UNITED SERV AUTOMOBILE ASSN GR 14,740,228 0.3% 64 MS & AD Ins Grp 13,576,130 0.2% 65 Aspen Ins Holding Grp 13,310,501 0.2% 66 Attorneys Liab Assur Society GRP 13,150,393 0.2% 67 Baldwin & Lyons Grp <td>48</td> <td>SENTRY INS GRP</td> <td>20,407,133</td> <td>0.4%</td>	48	SENTRY INS GRP	20,407,133	0.4%
51 Ironshore Grp 19,783,298 0.4% 52 FRANKENMUTH GRP 18,431,085 0.3% 53 PEKIN INS GRP 18,110,387 0.3% 54 Hastings Mut Ins Co 16,436,234 0.3% 55 Brotherhood Mut Ins Co 16,380,150 0.3% 56 FEDERATED MUT GRP 16,136,647 0.3% 57 White Mountains Grp 16,045,413 0.3% 58 RLI INS GRP 15,595,425 0.3% 59 Church Mut Grp 15,571,695 0.3% 60 AmTrust NGH Grp 15,495,977 0.3% 61 NAVIGATORS GRP 15,316,424 0.3% 62 ARGONAUT GRP 15,274,054 0.3% 63 UNITED SERV AUTOMOBILE ASSN GR 14,740,228 0.3% 64 MS & AD Ins Grp 13,576,130 0.2% 65 Aspen Ins Holding Grp 13,310,501 0.2% 66 Attorneys Liab Assur Society GRP 13,150,393 0.2% 67 Baldwin & Lyons Grp 12,569,695 0.2%	49	QBE INS GRP	20,118,952	0.4%
52 FRANKENMUTH GRP 18,431,085 0.3% 53 PEKIN INS GRP 18,110,387 0.3% 54 Hastings Mut Ins Co 16,436,234 0.3% 55 Brotherhood Mut Ins Co 16,380,150 0.3% 56 FEDERATED MUT GRP 16,136,647 0.3% 57 White Mountains Grp 16,045,413 0.3% 58 RLI INS GRP 15,595,425 0.3% 59 Church Mut Grp 15,571,695 0.3% 60 AmTrust NGH Grp 15,495,977 0.3% 61 NAVIGATORS GRP 15,316,424 0.3% 62 ARGONAUT GRP 15,274,054 0.3% 63 UNITED SERV AUTOMOBILE ASSN GR 14,740,228 0.3% 64 MS & AD Ins Grp 13,576,130 0.2% 65 Aspen Ins Holding Grp 13,310,501 0.2% 66 Attorneys Liab Assur Society GRP 13,150,393 0.2% 67 Baldwin & Lyons Grp 12,569,695 0.2%	50	Starr Grp	19,807,946	0.4%
53 PEKIN INS GRP 18,110,387 0.3% 54 Hastings Mut Ins Co 16,436,234 0.3% 55 Brotherhood Mut Ins Co 16,380,150 0.3% 56 FEDERATED MUT GRP 16,136,647 0.3% 57 White Mountains Grp 16,045,413 0.3% 58 RLI INS GRP 15,595,425 0.3% 59 Church Mut Grp 15,571,695 0.3% 60 AmTrust NGH Grp 15,495,977 0.3% 61 NAVIGATORS GRP 15,316,424 0.3% 62 ARGONAUT GRP 15,274,054 0.3% 63 UNITED SERV AUTOMOBILE ASSN GR 14,740,228 0.3% 64 MS & AD Ins Grp 13,576,130 0.2% 65 Aspen Ins Holding Grp 13,310,501 0.2% 66 Attorneys Liab Assur Society GRP 13,150,393 0.2% 67 Baldwin & Lyons Grp 12,569,695 0.2%	51	Ironshore Grp	19,783,298	0.4%
54 Hastings Mut Ins Co 16,436,234 0.3% 55 Brotherhood Mut Ins Co 16,380,150 0.3% 56 FEDERATED MUT GRP 16,136,647 0.3% 57 White Mountains Grp 16,045,413 0.3% 58 RLI INS GRP 15,595,425 0.3% 59 Church Mut Grp 15,571,695 0.3% 60 AmTrust NGH Grp 15,495,977 0.3% 61 NAVIGATORS GRP 15,316,424 0.3% 62 ARGONAUT GRP 15,274,054 0.3% 63 UNITED SERV AUTOMOBILE ASSN GR 14,740,228 0.3% 64 MS & AD Ins Grp 13,576,130 0.2% 65 Aspen Ins Holding Grp 13,310,501 0.2% 66 Attorneys Liab Assur Society GRP 13,150,393 0.2% 67 Baldwin & Lyons Grp 12,569,695 0.2%	52	FRANKENMUTH GRP	18,431,085	0.3%
55 Brotherhood Mut Ins Co 16,380,150 0.3% 56 FEDERATED MUT GRP 16,136,647 0.3% 57 White Mountains Grp 16,045,413 0.3% 58 RLI INS GRP 15,595,425 0.3% 59 Church Mut Grp 15,571,695 0.3% 60 AmTrust NGH Grp 15,495,977 0.3% 61 NAVIGATORS GRP 15,316,424 0.3% 62 ARGONAUT GRP 15,274,054 0.3% 63 UNITED SERV AUTOMOBILE ASSN GR 14,740,228 0.3% 64 MS & AD Ins Grp 13,576,130 0.2% 65 Aspen Ins Holding Grp 13,310,501 0.2% 66 Attorneys Liab Assur Society GRP 13,150,393 0.2% 67 Baldwin & Lyons Grp 12,569,695 0.2%	53	PEKIN INS GRP	18,110,387	0.3%
56 FEDERATED MUT GRP 16,136,647 0.3% 57 White Mountains Grp 16,045,413 0.3% 58 RLI INS GRP 15,595,425 0.3% 59 Church Mut Grp 15,571,695 0.3% 60 AmTrust NGH Grp 15,495,977 0.3% 61 NAVIGATORS GRP 15,316,424 0.3% 62 ARGONAUT GRP 15,274,054 0.3% 63 UNITED SERV AUTOMOBILE ASSN GR 14,740,228 0.3% 64 MS & AD Ins Grp 13,576,130 0.2% 65 Aspen Ins Holding Grp 13,310,501 0.2% 66 Attorneys Liab Assur Society GRP 13,150,393 0.2% 67 Baldwin & Lyons Grp 12,569,695 0.2%	54	Hastings Mut Ins Co	16,436,234	0.3%
57 White Mountains Grp 16,045,413 0.3% 58 RLI INS GRP 15,595,425 0.3% 59 Church Mut Grp 15,571,695 0.3% 60 AmTrust NGH Grp 15,495,977 0.3% 61 NAVIGATORS GRP 15,316,424 0.3% 62 ARGONAUT GRP 15,274,054 0.3% 63 UNITED SERV AUTOMOBILE ASSN GR 14,740,228 0.3% 64 MS & AD Ins Grp 13,576,130 0.2% 65 Aspen Ins Holding Grp 13,310,501 0.2% 66 Attorneys Liab Assur Society GRP 13,150,393 0.2% 67 Baldwin & Lyons Grp 12,569,695 0.2%	55	Brotherhood Mut Ins Co	16,380,150	0.3%
58 RLI INS GRP 15,595,425 0.3% 59 Church Mut Grp 15,571,695 0.3% 60 AmTrust NGH Grp 15,495,977 0.3% 61 NAVIGATORS GRP 15,316,424 0.3% 62 ARGONAUT GRP 15,274,054 0.3% 63 UNITED SERV AUTOMOBILE ASSN GR 14,740,228 0.3% 64 MS & AD Ins Grp 13,576,130 0.2% 65 Aspen Ins Holding Grp 13,310,501 0.2% 66 Attorneys Liab Assur Society GRP 13,150,393 0.2% 67 Baldwin & Lyons Grp 12,569,695 0.2%	56	FEDERATED MUT GRP	16,136,647	0.3%
59 Church Mut Grp 15,571,695 0.3% 60 AmTrust NGH Grp 15,495,977 0.3% 61 NAVIGATORS GRP 15,316,424 0.3% 62 ARGONAUT GRP 15,274,054 0.3% 63 UNITED SERV AUTOMOBILE ASSN GR 14,740,228 0.3% 64 MS & AD Ins Grp 13,576,130 0.2% 65 Aspen Ins Holding Grp 13,310,501 0.2% 66 Attorneys Liab Assur Society GRP 13,150,393 0.2% 67 Baldwin & Lyons Grp 12,569,695 0.2%	57	White Mountains Grp	16,045,413	0.3%
60 AmTrust NGH Grp 15,495,977 0.3% 61 NAVIGATORS GRP 15,316,424 0.3% 62 ARGONAUT GRP 15,274,054 0.3% 63 UNITED SERV AUTOMOBILE ASSN GR 14,740,228 0.3% 64 MS & AD Ins Grp 13,576,130 0.2% 65 Aspen Ins Holding Grp 13,310,501 0.2% 66 Attorneys Liab Assur Society GRP 13,150,393 0.2% 67 Baldwin & Lyons Grp 12,569,695 0.2%	58	RLI INS GRP	15,595,425	0.3%
61 NAVIGATORS GRP 15,316,424 0.3% 62 ARGONAUT GRP 15,274,054 0.3% 63 UNITED SERV AUTOMOBILE ASSN GR 14,740,228 0.3% 64 MS & AD Ins Grp 13,576,130 0.2% 65 Aspen Ins Holding Grp 13,310,501 0.2% 66 Attorneys Liab Assur Society GRP 13,150,393 0.2% 67 Baldwin & Lyons Grp 12,569,695 0.2%	59	Church Mut Grp	15,571,695	0.3%
62 ARGONAUT GRP 15,274,054 0.3% 63 UNITED SERV AUTOMOBILE ASSN GR 14,740,228 0.3% 64 MS & AD Ins Grp 13,576,130 0.2% 65 Aspen Ins Holding Grp 13,310,501 0.2% 66 Attorneys Liab Assur Society GRP 13,150,393 0.2% 67 Baldwin & Lyons Grp 12,569,695 0.2%	60	AmTrust NGH Grp	15,495,977	0.3%
63 UNITED SERV AUTOMOBILE ASSN GR 14,740,228 0.3% 64 MS & AD Ins Grp 13,576,130 0.2% 65 Aspen Ins Holding Grp 13,310,501 0.2% 66 Attorneys Liab Assur Society GRP 13,150,393 0.2% 67 Baldwin & Lyons Grp 12,569,695 0.2%	61	NAVIGATORS GRP	15,316,424	0.3%
64 MS & AD Ins Grp 13,576,130 0.2% 65 Aspen Ins Holding Grp 13,310,501 0.2% 66 Attorneys Liab Assur Society GRP 13,150,393 0.2% 67 Baldwin & Lyons Grp 12,569,695 0.2%	62	ARGONAUT GRP	15,274,054	0.3%
65 Aspen Ins Holding Grp 13,310,501 0.2% 66 Attorneys Liab Assur Society GRP 13,150,393 0.2% 67 Baldwin & Lyons Grp 12,569,695 0.2%	63	UNITED SERV AUTOMOBILE ASSN GR	14,740,228	0.3%
66 Attorneys Liab Assur Society GRP 13,150,393 0.2% 67 Baldwin & Lyons Grp 12,569,695 0.2%	64	MS & AD Ins Grp	13,576,130	0.2%
67 Baldwin & Lyons Grp 12,569,695 0.2%	65	Aspen Ins Holding Grp	13,310,501	0.2%
	66	Attorneys Liab Assur Society GRP	13,150,393	0.2%
	67	Baldwin & Lyons Grp	12,569,695	0.2%
68 MINNESOTA MUT GRP 12,482,468 0.2%	68	MINNESOTA MUT GRP	12,482,468	0.2%

Page 2 of 3

Ohio Department of Insurance Office of Product Regulation and Actuarial Services

The organizational structure and premium are based on the NAIC database as of 5/26/2016.

RANK	Group Name	Direct Written Premium	2015 Market Share
69	AMERICAN FAMILY INS GRP	12,284,079	0.2%
70	GUIDEONE INS GRP	11,148,233	0.2%
Тор	70 Sub Total:	5,191,588,166	92.6%
Oth	ers Sub Total:	412,597,789	7.4%
То	tal All Groups:	5,604,185,955	100.0%

Thursday, June 30, 2016 Page 3 of 3

2015

Commercial Lines OHIO MARKET SHARE FOR TOP 70 INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
1	CINCINNATI FIN GRP	449,088,792	8.0%
	Cincinnati Ins Co	377,193,833	6.7%
	The Cincinnati Ind Co	30,008,799	0.5%
	Cincinnati Cas Co	27,716,510	0.5%
	The Cincinnati Specialty Underwriter	14,169,650	0.3%
2	Chubb Ltd Grp	314,967,061	5.6%
	Federal Ins Co	164,140,976	2.9%
	Ace Amer Ins Co	56,704,572	1.0%
	Westchester Fire Ins Co	15,100,272	0.3%
	Illinois Union Ins Co	12,094,464	0.2%
	Great Northern Ins Co	10,462,321	0.2%
	Chubb Custom Ins Co	9,910,939	0.2%
	Pacific Ind Co	9,743,465	0.2%
	Ace Prop & Cas Ins Co	7,828,170	0.1%
	Penn Millers Ins Co	7,382,442	0.1%
	Westchester Surplus Lines Ins Co	6,364,758	0.1%
	Vigilant Ins Co	5,531,771	0.1%
	Executive Risk Ind Inc	2,802,898	0.1%
	Indemnity Ins Co Of North Amer	2,202,676	0.0%
	Bankers Standard Ins Co	2,129,982	0.0%
	Chubb Natl Ins Co	1,616,877	0.0%
	Executive Risk Speciality Ins Co	701,516	0.0%
	Chubb Ind Ins Co	129,944	0.0%
	Ace Fire Underwriters Ins Co	82,337	0.0%
	Pacific Employers Ins Co	34,496	0.0%
	Insurance Co of N Amer	2,185	0.0%

Thursday, June 30, 2016 Page 1 of 15

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
3	Travelers Grp	307,892,921	5.5%
	Travelers Prop Cas Co Of Amer	82,049,871	1.5%
	Travelers Cas & Surety Co Of Amer	64,226,222	1.1%
	Travelers Ind Co	36,038,903	0.6%
	Charter Oak Fire Ins Co	29,587,417	0.5%
	Travelers Ind Co Of CT	20,221,884	0.4%
	Phoenix Ins Co	20,061,415	0.4%
	Travelers Ind Co Of Amer	12,409,722	0.2%
	Northland Ins Co	11,554,271	0.2%
	St Paul Fire & Marine Ins Co	9,960,689	0.2%
	Travelers Cas Ins Co Of Amer	8,818,260	0.2%
	Standard Fire Ins Co	3,102,733	0.1%
	St Paul Mercury Ins Co	2,714,892	0.0%
	Travelers Excess & Surplus Lines Co	2,336,676	0.0%
	Automobile Ins Co Of Hartford CT	1,561,569	0.0%
	Northfield Ins Co	1,119,476	0.0%
	Travelers Prop Cas Ins Co	1,095,710	0.0%
	Travelers Cas & Surety Co	648,369	0.0%
	St Paul Surplus Lines Ins Co	152,502	0.0%
	St Paul Guardian Ins Co	112,918	0.0%
	Northland Cas Co	82,880	0.0%
	Travelers Home & Marine Ins Co	22,888	0.0%
	United States Fidelity & Guar Co	13,271	0.0%
	Discover Prop & Cas Ins Co	329	0.0%
	Farmington Cas Co	54	0.0%
4	AMERICAN INTL GRP	296,910,391	5.3%
	National Union Fire Ins Co Of Pitts	92,093,064	1.6%
	Lexington Ins Co	84,445,733	1.5%
	Illinois Natl Ins Co	31,016,391	0.6%
	Commerce & Industry Ins Co	27,515,740	0.5%
	AIG Specialty Ins Co	26,759,858	0.5%
	New Hampshire Ins Co	11,585,868	0.2%
	Insurance Co Of The State Of PA	11,483,491	0.2%
	American Home Assur Co	4,429,539	0.1%
	AIG Prop Cas Co	4,044,941	0.1%
	Granite State Ins Co	3,590,656	0.1%
	AIG Assur Co	-54,890	0.0%

Page 2 of 15

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
5	LIBERTY MUT GRP	284,066,435	5.1%
	Liberty Mut Ins Co	72,120,257	1.3%
	Liberty Ins Underwriters Inc	44,199,579	0.8%
	Netherlands Ins Co The	34,741,104	0.6%
	Liberty Mut Fire Ins Co	26,775,161	0.5%
	Ohio Security Ins Co	19,065,904	0.3%
	Ohio Cas Ins Co	14,637,605	0.3%
	Safeco Ins Co Of Amer	12,687,004	0.2%
	Indiana Ins Co	8,676,960	0.2%
	LM Ins Corp	8,345,998	0.1%
	Liberty Ins Corp	7,780,735	0.1%
	Liberty Surplus Ins Corp	5,739,111	0.1%
	Peerless Ins Co	4,910,604	0.1%
	American Fire & Cas Co	4,726,231	0.1%
	Peerless Ind Ins Co	4,398,311	0.1%
	Consolidated Ins Co	3,397,997	0.1%
	West Amer Ins Co	2,608,216	0.0%
	Safeco Ins Co Of IN	2,548,615	0.0%
	First Liberty Ins Corp	2,090,054	0.0%
	American States Ins Co	1,647,462	0.0%
	General Ins Co Of Amer	798,556	0.0%
	American Economy Ins Co	714,926	0.0%
	Employers Ins of Wausau	605,499	0.0%
	First Natl Ins Co Of Amer	584,236	0.0%
	Midwestern Ind Co	150,898	0.0%
	Mid Amer Fire & Cas Co	120,010	0.0%
	Wausau Underwriters Ins Co	16,922	0.0%
	American States Preferred Ins Co	-8	0.0%
	Wausau Business Ins Co	-21,512	0.0%
6	WESTFIELD Grp	260,345,817	4.6%
	Westfield Ins Co	216,581,635	3.9%
	Westfield Natl Ins Co	21,607,690	0.4%
	Ohio Farmers Ins Co	12,271,198	0.2%
	American Select Ins Co	9,885,294	0.2%

Thursday, June 30, 2016 Page 3 of 15

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
7	CNA INS GRP	235,363,740	4.2%
	Continental Cas Co	141,003,031	2.5%
	Columbia Cas Co	36,605,746	0.7%
	Continental Ins Co	11,595,971	0.2%
	American Cas Co Of Reading PA	11,259,875	0.2%
	Valley Forge Ins Co	10,281,939	0.2%
	Western Surety Co	10,122,221	0.2%
	National Fire Ins Co Of Hartford	9,232,414	0.2%
	Transportation Ins Co	5,262,543	0.1%
8	NATIONWIDE CORP GRP	211,278,749	3.8%
	Nationwide Mut Ins Co	45,639,303	0.8%
	Nationwide Mut Fire Ins Co	35,943,943	0.6%
	Nationwide Prop & Cas Ins Co	29,499,528	0.5%
	National Cas Co	29,223,989	0.5%
	Nationwide Agribusiness Ins Co	16,216,468	0.3%
	Scottsdale Surplus Lines Ins Co	12,986,812	0.2%
	Amco Ins Co	7,603,789	0.1%
	Scottsdale Ins Co	5,092,104	0.1%
	Farmland Mut Ins Co	3,930,977	0.1%
	Scottsdale Ind Co	3,719,946	0.1%
	Allied Prop & Cas Ins Co	3,285,066	0.1%
	Victoria Automobile Ins Co	3,021,116	0.1%
	Freedom Specialty Ins Co	2,868,041	0.1%
	Western Heritage Ins Co	2,758,731	0.0%
	Depositors Ins Co	2,303,869	0.0%
	Nationwide Gen Ins Co	2,158,001	0.0%
	Harleysville Worcester Ins Co	1,394,428	0.0%
	Harleysville Ins Co	1,126,089	0.0%
	Victoria Specialty Ins Co	1,054,951	0.0%
	Harleysville Preferred Ins Co	736,677	0.0%
	Crestbrook Ins Co	286,992	0.0%
	Victoria Select Ins Co	248,741	0.0%
	Allied Ins Co of Amer	110,656	0.0%
	HARLEYSVILLE LAKE STATES INS CO	60,231	0.0%
	Nationwide Affinity Co of Amer	5,248	0.0%
	Nationwide Assur Co	3,053	0.0%

Ohio Department of Insurance Office of Product Regulation and Actuarial Services

The organizational structure and premium are based on the NAIC database as of 5/262016. Refer to the appendix for lines of businesses that are included.

Page 4 of 15

DANII	Group Name	Direct Written	2015
RANK	Company Name	Premium	Market Share
9	ZURICH INS GRP	190,990,909	3.4%
	Zurich Amer Ins Co	102,597,846	1.8%
	American Guar & Liab Ins	34,595,405	0.6%
	Steadfast Ins Co	18,321,357	0.3%
	Universal Underwriters Ins Co	9,912,466	0.2%
	Empire Fire & Marine Ins Co	8,714,939	0.2%
	Fidelity & Deposit Co Of MD	7,992,120	0.1%
	American Zurich Ins Co	5,712,825	0.1%
	Zurich Amer Ins Co Of IL	2,452,155	0.0%
	Colonial Amer Cas & Surety Co	664,567	0.0%
	Empire Ind Ins Co	26,602	0.0%
	Maryland Cas Co	500	0.0%
	Northern Ins Co Of NY	144	0.0%
	Assurance Co Of Amer	-17	0.0%
10	AUTO OWNERS GRP	126,191,895	2.3%
	Auto Owners Ins Co	70,238,286	1.3%
	Owners Ins Co	53,525,120	1.0%
	Home Owners Ins Co	1,992,243	0.0%
	Atlantic Cas Ins Co	436,246	0.0%
11	ERIE INS GRP	118,867,708	2.1%
	Erie Ins Exch	87,696,869	1.6%
	Erie Ins Co	31,170,839	0.6%
12	Tokio Marine Holdings Inc GRP	116,762,700	2.1%
	Philadelphia Ind Ins Co	56,053,632	1.0%
	US Specialty Ins Co	19,357,563	0.3%
	Safety Natl Cas Corp	17,159,604	0.3%
	Tokio Marine Amer Ins Co	12,086,547	0.2%
	Houston Cas Co	6,096,226	0.1%
	Tokio Marine Specialty Ins Co	3,075,584	0.1%
	American Contractors Ind Co	1,279,565	0.0%
	Trans Pacific Ins Co	1,147,902	0.0%
	United States Surety Co	371,688	0.0%
	TNUS Ins Co	124,737	0.0%
	Avemco Ins Co	9,652	0.0%
13	STATE FARM GRP	116,177,815	2.1%
	State Farm Fire & Cas Co	109,644,747	2.0%
	State Farm Mut Auto Ins Co	6,533,068	0.1%

Page 5 of 15

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
14	BERKSHIRE HATHAWAY GRP	112,331,220	2.0%
	Medical Protective Co	60,986,594	1.1%
	National Ind Co	15,710,455	0.3%
	United States Liab Ins Co	8,669,479	0.2%
	National Fire & Marine Ins Co	7,681,271	0.1%
	Berkshire Hathaway Homestate Ins Co	4,593,327	0.1%
	National Liab & Fire Ins Co	4,504,266	0.1%
	Berkshire Hathaway Specialty Ins Co	2,497,303	0.0%
	General Star Ind Co	2,364,277	0.0%
	Mount Vernon Fire Ins Co	2,124,983	0.0%
	Government Employees Ins Co	1,832,251	0.0%
	Genesis Ins Co	1,054,087	0.0%
	General Star Natl Ins Co	312,591	0.0%
	Central States Ind Co Of Omaha	336	0.0%
15	MOTORISTS MUT GRP	107,363,736	1.9%
	Motorists Mut Ins Co	104,258,388	1.9%
	Motorists Commercial Mut Ins Co	3,105,348	0.1%
16	XL AMER GRP	93,683,250	1.7%
	XL Specialty Ins Co	36,969,100	0.7%
	Greenwich Ins Co	16,002,660	0.3%
	XL Ins Amer Inc	11,876,337	0.2%
	Indian Harbor Ins Co	11,688,665	0.2%
	Catlin Ind Co	9,422,212	0.2%
	Catlin Specialty Ins Co	5,229,996	0.1%
	Catlin Ins Co	2,494,280	0.0%
17	STATE AUTO MUT GRP	92,837,995	1.7%
	State Automobile Mut Ins Co	79,513,373	1.4%
	State Auto Ins Co of OH	5,410,857	0.1%
	State Auto Prop & Cas Ins Co	3,761,446	0.1%
	Rockhill Ins Co	2,932,172	0.1%
	Plaza Ins Co	1,220,147	0.0%
18	GRANGE MUT CAS GRP	83,102,484	1.5%
	Grange Mut Cas Co	70,510,280	1.3%
	Grange Ind Ins Co	8,131,173	0.1%
	Grange Prop & Cas Ins Co	4,461,031	0.1%
19	FM GLOBAL GRP	79,832,893	1.4%
	Factory Mut Ins Co	59,275,856	1.1%
	Affiliated Fm Ins Co	20,210,268	0.4%
	Appalachian Ins Co	346,769	0.0%

Page 6 of 15

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
20	Assurant Inc Grp	74,565,476	1.3%
	Standard Guar Ins Co	29,304,761	0.5%
	American Bankers Ins Co Of FL	26,687,522	0.5%
	Voyager Ind Ins Co	15,089,410	0.3%
	American Security Ins Co	3,483,783	0.1%
21	PROGRESSIVE GRP	73,623,354	1.3%
	Progressive Preferred Ins Co	43,665,679	0.8%
	Artisan & Truckers Cas Co	11,941,301	0.2%
	Progressive Specialty Ins Co	7,024,619	0.1%
	United Financial Cas Co	5,370,097	0.1%
	Progressive Direct Ins Co	2,152,692	0.0%
	National Continental Ins Co	1,350,153	0.0%
	Progressive Cas Ins Co	1,189,497	0.0%
	American Strategic Ins Corp	924,316	0.0%
	Progressive Max Ins Co	5,000	0.0%
22	ALLIANZ INS GRP	70,938,948	1.3%
	Allianz Global Risks US Ins Co	20,934,741	0.4%
	AGCS Marine Ins Co	17,209,452	0.3%
	Jefferson Ins Co	12,010,410	0.2%
	Firemans Fund Ins Co	7,201,864	0.1%
	American Automobile Ins Co	5,044,168	0.1%
	National Surety Corp	3,528,267	0.1%
	American Ins Co	3,078,950	0.1%
	Interstate Fire & Cas Co	1,059,611	0.0%
	Associated Ind Corp	453,441	0.0%
	Allianz Underwriters Ins Co	360,468	0.0%
	Chicago Ins Co	58,294	0.0%
	Firemans Fund Ins Co Of OH	-718	0.0%

Thursday, June 30, 2016 Page 7 of 15

RANK	Group Name	Direct Written	2015 Market Share
KANK	Company Name	Premium	Warket Share
23	HARTFORD FIRE & CAS GRP	69,112,129	1.2%
	Hartford Fire In Co	30,549,446	0.5%
	Twin City Fire Ins Co Co	12,115,769	0.2%
	Sentinel Ins Co Ltd	11,814,989	0.2%
	Hartford Cas Ins Co	10,668,377	0.2%
	Hartford Accident & Ind Co	1,538,248	0.0%
	Hartford Underwriters Ins Co	1,115,622	0.0%
	Property & Cas Ins Co Of Hartford	622,723	0.0%
	Trumbull Ins Co	365,446	0.0%
	Hartford Ins Co Of The Midwest	305,020	0.0%
	Pacific Ins Co Ltd	16,195	0.0%
	Hartford Ins Co Of IL	252	0.0%
	Nutmeg Ins Co	42	0.0%
24	American Financial Grp	64,551,382	1.2%
	Great Amer Ins Co	17,607,625	0.3%
	Great Amer Assur Co	14,678,024	0.3%
	National Interstate Ins Co	9,546,488	0.2%
	Great Amer Ins Co of NY	7,451,106	0.1%
	Great Amer E&S Ins Co	7,299,702	0.1%
	Great Amer Spirit Ins Co	2,840,583	0.1%
	Great Amer Alliance Ins Co	1,578,084	0.0%
	Vanliner Ins Co	1,453,894	0.0%
	American Empire Surplus Lines Ins Co	1,087,980	0.0%
	Mid Continent Cas Co	548,500	0.0%
	Great Amer Fidelity Ins Co	357,708	0.0%
	Oklahoma Surety Co	69,457	0.0%
	Mid Continent Excess and Surplus Ins	31,262	0.0%
	Triumphe Cas Co	969	0.0%
25	OHIO MUT GRP	55,331,381	1.0%
	United Ohio Ins Co	51,979,293	0.9%
	Ohio Mut Ins Co	3,352,088	0.1%
26	Acuity A Mut Ins Co	54,011,640	1.0%
	Acuity A Mut Ins Co	54,011,640	1.0%

Thursday, June 30, 2016 Page 8 of 15

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
27	FARMERS INS GRP	53,297,094	1.0%
	Foremost Ins Co Grand Rapids MI	36,697,296	0.7%
	Farmers Ins Exch	5,163,553	0.1%
	Mid Century Ins Co	4,276,862	0.1%
	Truck Ins Exch	2,920,732	0.1%
	Farmers Ins Of Columbus Inc	2,392,531	0.0%
	Foremost Signature Ins Co	1,560,090	0.0%
	Civic Prop & Cas Co	182,985	0.0%
	Foremost Prop & Cas Ins Co	94,820	0.0%
	Neighborhood Spirit Prop & Cas Co	8,225	0.0%
28	DOCTORS CO GRP	50,597,862	0.9%
	Doctors Co An Interins Exch	48,831,451	0.9%
	The Doctors Co RRG a Recip Exch	1,186,704	0.0%
	TDC Specialty Ins Co	579,707	0.0%
29	WR Berkley Corp GRP	50,316,364	0.9%
	Nautilus Ins Co	8,912,970	0.2%
	Admiral Ins Co	7,787,973	0.1%
	Gemini Ins Co	6,807,245	0.1%
	Great Divide Ins Co	5,585,104	0.1%
	Berkley Ins Co	4,742,284	0.1%
	Berkley Natl Ins Co	3,128,790	0.1%
	Union Ins Co	2,544,351	0.0%
	Starnet Ins Co	2,109,204	0.0%
	Continental Western Ins Co	1,751,845	0.0%
	Firemens Ins Co Of Washington DC	1,642,035	0.0%
	Carolina Cas Ins Co	1,550,848	0.0%
	Acadia Ins Co	1,382,393	0.0%
	Berkley Regional Ins Co	1,029,573	0.0%
	Berkley Assur Co	710,109	0.0%
	Berkley Regional Specialty Ins Co	359,760	0.0%
	Tri State Ins Co Of MN	248,869	0.0%
	Riverport Ins Co	13,615	0.0%
	American Mining Ins Co	9,396	0.0%

Thursday, June 30, 2016 Page 9 of 15

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
30	Munich Re Grp	49,235,622	0.9%
30	American Modern Select Ins Co	16,504,536	0.3%
	American Modern Home Ins Co	13,245,264	0.2%
	American Alt Ins Corp	10,283,826	0.2%
	Princeton Excess & Surplus Lines Ins	4,169,030	0.1%
	American Western Home Ins Co	1,550,438	0.0%
	American Family Home Ins Co	1,505,553	0.0%
	Hartford Steam Boil Inspec & Ins Co	1,434,189	0.0%
	American Southern Home Ins Co	526,949	0.0%
	American Modern Surplus Lines Ins Co	15,363	0.0%
	HSB Specialty Ins Co	474	0.0%
31	OLD REPUBLIC GRP	47,092,224	0.8%
	Great West Cas Co	27,869,710	0.5%
	Old Republic Ins Co	15,165,888	0.3%
	Pennsylvania Manufacturers Assoc Ins	1,868,244	0.0%
	Old Republic Surety Co	816,097	0.0%
	Old Republic Gen Ins Corp	524,412	0.0%
	BITCO Gen Ins Corp	496,881	0.0%
	Old Republic Union Ins Co	130,304	0.0%
	Pennsylvania Manufacturers Ind Co	100,245	0.0%
	BITCO Natl Ins Co	98,953	0.0%
	Manufacturers Alliance Ins Co	21,490	0.0%
32	ALLSTATE INS GRP	46,485,198	0.8%
	Allstate Ind Co	25,086,333	0.4%
	Allstate Ins Co	11,497,637	0.2%
	Encompass Home & Auto Ins Co	4,181,297	0.1%
	Allstate Prop & Cas Ins Co	3,524,215	0.1%
	Allstate Vehicle & Prop Ins Co	1,211,608	0.0%
	Encompass Ins Co Of Amer	469,301	0.0%
	Encompass Ind Co	329,808	0.0%
	First Colonial Ins Co	178,591	0.0%
	Esurance Ins Co	6,408	0.0%
33	SELECTIVE INS GRP	40,897,364	0.7%
	Selective Ins Co Of Amer	14,586,211	0.3%
	Selective Ins Co Of SC	11,521,124	0.2%
	Selective Ins Co Of The Southeast	11,137,899	0.2%
	Mesa Underwriters Specialty Ins Co	3,652,130	0.1%

Page 10 of 15

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
34	WESTERN RESERVE GRP	38,648,323	0.7%
	Western Reserve Mut Cas Co	21,485,134	0.4%
	Lightning Rod Mut Ins Co	17,112,025	0.3%
	Sonnenberg Mut Ins Assoc	51,164	0.0%
35	The Hanover Ins Grp	38,182,191	0.7%
	Hanover Ins Co	14,865,564	0.3%
	Massachusetts Bay Ins Co	6,302,162	0.1%
	Citizens Ins Co Of Amer	5,396,648	0.1%
	Verlan Fire Ins Co MD	4,092,501	0.1%
	AIX Specialty Ins Co	2,675,554	0.0%
	Allmerica Fin Benefit Ins Co	2,338,065	0.0%
	Citizens Ins Co Of OH	1,289,959	0.0%
	Nova Cas Co	1,212,864	0.0%
	Hanover Amer Ins Co	8,874	0.0%
36	ProAssurance Corp Grp	35,847,096	0.6%
	ProAssurance Ind Co Inc	26,776,909	0.5%
	Medmarc Cas Ins Co	2,897,738	0.1%
	Podiatry Ins Co Of Amer	2,855,597	0.1%
	ProAssurance Cas Co	2,035,852	0.0%
	ProAssurance Specialty Ins Co	618,105	0.0%
	Noetic Specialty Ins Co	558,767	0.0%
	PACO Assur Co Inc	104,128	0.0%
37	Arch Ins Grp	35,186,742	0.6%
	Arch Ins Co	26,458,610	0.5%
	Arch Specialty Ins Co	8,728,132	0.2%
38	FAIRFAX FIN GRP	35,123,448	0.6%
	United States Fire Ins Co	7,755,239	0.1%
	Hudson Specialty Ins Co	7,283,544	0.1%
	Crum & Forster Specialty Ins Co	4,796,855	0.1%
	Hudson Ins Co	4,382,795	0.1%
	First Mercury Ins Co	3,305,990	0.1%
	North River Ins Co	2,164,117	0.0%
	Seneca Ins Co Inc	2,023,644	0.0%
	Seneca Specialty Ins Co	1,758,208	0.0%
	Crum & Forster Ind Co	1,638,142	0.0%
	American Safety Cas Ins Co	10,730	0.0%
	American Safety Ind Co	4,684	0.0%
	Hudson Excess Ins Co	-500	0.0%

Page 11 of 15

RANK	Group Name	Direct Written	2015 Market Share
	Company Name	Premium	
39	CENTRAL MUT INS CO GRP	32,658,198	0.6%
	Central Mut Ins Co	27,675,725	0.5%
	All Amer Ins Co	4,982,473	0.1%
40	MARKEL CORP GRP	31,956,508	0.6%
	Evanston Ins Co	13,695,016	0.2%
	Markel Ins Co	6,050,200	0.1%
	Alterra Amer Ins Co	5,546,092	0.1%
	Essex Ins Co	3,652,392	0.1%
	Markel Amer Ins Co	2,534,057	0.0%
	Essentia Ins Co	466,961	0.0%
	Associated Intl Ins Co	11,790	0.0%
41	Coverys Grp	29,195,766	0.5%
	MHA Ins Co	24,147,576	0.4%
	Preferred Professional Ins Co	4,943,412	0.1%
	OHA Ins Solutions	104,778	0.0%
42	AXIS Capital Grp	27,591,602	0.5%
	Axis Ins Co	16,306,759	0.3%
	AXIS Surplus Ins Co	11,092,003	0.2%
	AXIS Reins Co	192,840	0.0%
43	SWISS RE GRP	26,541,389	0.5%
	Westport Ins Corp	9,235,073	0.2%
	North Amer Elite Ins Co	6,490,068	0.1%
	First Specialty Ins Corp	5,434,573	0.1%
	North Amer Specialty Ins Co	2,655,572	0.0%
	North Amer Capacity Ins Co	2,574,094	0.0%
	Washington Intl Ins Co	152,009	0.0%
44	EMC INS CO GRP	25,477,534	0.5%
	Employers Mut Cas Co	19,352,944	0.3%
	Hamilton Mut Ins Co	4,117,844	0.1%
	Emcasco Ins Co	1,884,639	0.0%
	Union Ins Co Of Providence	122,107	0.0%
45	Allied World Assur Holding Grp	25,418,765	0.5%
	Allied World Surplus Lines Ins Co	7,065,663	0.1%
	Allied World Natl Assur Co	7,009,826	0.1%
	Allied World Assur Co US Inc	6,415,578	0.1%
	Allied World Specialty Ins Co	4,178,088	0.1%
	Allied World Ins Co	749,610	0.0%

Page 12 of 15

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
46	Alleghany Grp	24,750,641	0.4%
	Landmark Amer Ins Co	9,324,919	0.2%
	RSUI Ind Co	9,047,850	0.2%
	Capitol Specialty Ins Corp	2,390,814	0.0%
	Capitol Ind Corp	1,424,653	0.0%
	Fair Amer Ins & Reins Co	1,047,905	0.0%
	Covington Specialty Ins Co	911,220	0.0%
	Platte River Ins Co	603,280	0.0%
47	West Bend Mut Ins Co	24,724,867	0.4%
	West Bend Mut Ins Co	24,724,867	0.4%
48	SENTRY INS GRP	20,407,133	0.4%
	Sentry Select Ins Co	13,535,019	0.2%
	Sentry Ins A Mut Co	5,465,643	0.1%
	Florists Mut Ins Co	946,871	0.0%
	Sentry Cas Co	458,490	0.0%
	Middlesex Ins Co	1,110	0.0%
49	QBE INS GRP	20,118,952	0.4%
	QBE Ins Corp	13,766,377	0.2%
	Praetorian Ins Co	2,430,582	0.0%
	General Cas Co Of WI	1,731,331	0.0%
	QBE Specialty Ins Co	1,259,634	0.0%
	National Farmers Union Prop & Cas	582,729	0.0%
	Regent Ins Co	311,927	0.0%
	North Pointe Ins Co	20,980	0.0%
	Stonington Ins Co	15,392	0.0%
50	Starr Grp	19,807,946	0.4%
	Starr Ind & Liab Co	12,679,640	0.2%
	Starr Surplus Lines Ins Co	7,128,306	0.1%
51	Ironshore Grp	19,783,298	0.4%
	Ironshore Specialty Ins Co	16,290,330	0.3%
	Ironshore Ind Inc	3,492,968	0.1%
52	FRANKENMUTH GRP	18,431,085	0.3%
<u>-</u>	Frankenmuth Mut Ins Co	17,708,159	0.3%
	Ansur Amer Ins	722,926	0.0%
53	PEKIN INS GRP	18,110,387	0.3%
-	Pekin Ins Co	18,110,387	0.3%
54	Hastings Mut Ins Co	16,436,234	0.3%
	Hastings Mut Ins Co	16,436,234	0.3%

Page 13 of 15

RANK	Group Name	Direct Written	2015 Market Share
	Company Name	Premium	
55	Brotherhood Mut Ins Co	16,380,150	0.3%
	Brotherhood Mut Ins Co	16,380,150	0.3%
56	FEDERATED MUT GRP	16,136,647	0.3%
	Federated Mut Ins Co	14,215,813	0.3%
	Federated Serv Ins Co	1,920,834	0.0%
57	White Mountains Grp	16,045,413	0.3%
	Atlantic Specialty Ins Co	10,038,462	0.2%
	Homeland Ins Co of NY	5,957,066	0.1%
	Homeland Ins Co of DE	36,367	0.0%
	OBI Natl Ins Co	13,518	0.0%
58	RLI INS GRP	15,595,425	0.3%
	RLI Ins Co	14,039,122	0.3%
	MT Hawley Ins Co	1,482,307	0.0%
	Contractors Bonding & Ins Co	73,996	0.0%
59	Church Mut Grp	15,571,695	0.3%
	Church Mut Ins Co	15,571,695	0.3%
60	AmTrust NGH Grp	15,495,977	0.3%
	Wesco Ins Co	8,714,921	0.2%
	Milwaukee Cas Ins Co	2,105,643	0.0%
	Security Natl Ins Co	1,008,492	0.0%
	Associated Industries Ins Co Inc	990,410	0.0%
	Developers Surety & Ind Co	782,348	0.0%
	Corepointe Ins Co	727,438	0.0%
	First Nonprofit Ins Co	681,883	0.0%
	AmTrust Ins Co of KS Inc	396,780	0.0%
	Technology Ins Co Inc	81,398	0.0%
	Integon Natl Ins Co	6,664	0.0%
61	NAVIGATORS GRP	15,316,424	0.3%
	Navigators Ins Co	8,299,734	0.1%
	Navigators Specialty Ins Co	7,016,690	0.1%
62	ARGONAUT GRP	15,274,054	0.3%
•	Argonaut Ins Co	8,931,116	0.2%
	Colony Ins Co	4,689,138	0.1%
	Argonaut Great Central Ins Co	716,191	0.0%
	Colony Specialty Ins Co	664,368	0.0%
	Rockwood Cas Ins Co	272,787	0.0%
	Argonaut Midwest Ins Co	454	0.0%

Page 14 of 15

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
63	UNITED SERV AUTOMOBILE ASSN GR	14,740,228	0.3%
	United Serv Automobile Assn	8,667,421	0.2%
	USAA Cas Ins Co	3,360,862	0.1%
	USAA Gen Ind Co	1,992,875	0.0%
	Garrison Prop & Cas Ins Co	719,070	0.0%
64	MS & AD Ins Grp	13,576,130	0.2%
	Mitsui Sumitomo Ins USA Inc	10,152,956	0.2%
	Mitsui Sumitomo Ins Co of Amer	3,423,174	0.1%
65	Aspen Ins Holding Grp	13,310,501	0.2%
	Aspen Specialty Ins Co	11,362,257	0.2%
	Aspen Amer Ins Co	1,948,244	0.0%
66	Attorneys Liab Assur Society GRP	13,150,393	0.2%
	Attorneys Liab Assur Society Inc RRG	13,150,393	0.2%
67	Baldwin & Lyons Grp	12,569,695	0.2%
	Protective Ins Co	11,835,650	0.2%
	Sagamore Ins Co	732,545	0.0%
	Protective Specialty Ins Co	1,500	0.0%
68	MINNESOTA MUT GRP	12,482,468	0.2%
	Securian Cas Co	12,482,468	0.2%
69	AMERICAN FAMILY INS GRP	12,284,079	0.2%
	American Family Mut Ins Co	10,579,226	0.2%
	American Family Ins Co	1,681,914	0.0%
	Midvale Ind Co	21,396	0.0%
	American Standard Ins Co Of OH	1,543	0.0%
70	GUIDEONE INS GRP	11,148,233	0.2%
	Guideone Mut Ins Co	5,559,385	0.1%
	Guideone Elite Ins Co	1,822,531	0.0%
	GuideOne Natl Ins Co	1,698,251	0.0%
	Guideone Specialty Mut Ins Co	1,183,667	0.0%
	Guideone Amer Ins Co	884,399	0.0%
Top 70 Sub Total:		5,191,588,166	92.6%
Oth	ers Sub Total:	412,597,789	7.4%
Total All Company Groups:		5,604,185,955	100.0%

Page 15 of 15