

2015
Private Passenger Automobile
OHIO MARKET SHARE FOR TOP
70
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2015 Market Share
1	STATE FARM GRP	1,173,932,927	19.6%
2	PROGRESSIVE GRP	734,397,937	12.3%
3	ALLSTATE INS GRP	641,195,642	10.7%
4	NATIONWIDE CORP GRP	544,271,354	9.1%
5	BERKSHIRE HATHAWAY GRP	373,292,541	6.2%
6	GRANGE MUT CAS GRP	325,181,737	5.4%
7	LIBERTY MUT GRP	275,703,742	4.6%
8	ERIE INS GRP	180,771,027	3.0%
9	AMERICAN FAMILY INS GRP	160,618,027	2.7%
10	WESTFIELD Grp	155,951,728	2.6%
11	UNITED SERV AUTOMOBILE ASSN GR	152,986,704	2.6%
12	CINCINNATI FIN GRP	130,087,083	2.2%
13	FARMERS INS GRP	128,728,357	2.1%
14	AUTO OWNERS GRP	94,532,794	1.6%
15	MOTORISTS MUT GRP	82,661,726	1.4%
16	Travelers Grp	70,870,005	1.2%
17	Safe Auto Ins Co	65,919,012	1.1%
18	OHIO MUT GRP	61,100,023	1.0%
19	STATE AUTO MUT GRP	60,187,043	1.0%
20	WESTERN RESERVE GRP	57,555,067	1.0%
21	HARTFORD FIRE & CAS GRP	47,478,465	0.8%
22	METROPOLITAN GRP	45,328,956	0.8%
23	PEKIN INS GRP	34,796,647	0.6%
24	ALFA INS GRP	34,730,685	0.6%
25	First Acceptance Ins Grp	26,671,922	0.4%
26	CENTRAL MUT INS CO GRP	26,560,062	0.4%
27	CELINA GRP	18,629,204	0.3%
28	CSAA Ins Grp	18,090,261	0.3%
29	SENTRY INS GRP	17,600,690	0.3%
30	Hastings Mut Ins Co	17,328,964	0.3%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premium are based on the NAIC database as of 5/26/2015.

RANK	Group Name	Direct Written Premium	2015 Market Share
31	The Hanover Ins Grp	14,353,434	0.2%
32	AUTOMOBILE CLUB MI GRP	14,333,248	0.2%
33	AMERICAN NATL FIN GRP	14,150,280	0.2%
34	MAPFRE INS GRP	13,605,751	0.2%
35	American Independent Ins Grp	13,226,177	0.2%
36	AMICA MUT GRP	11,955,504	0.2%
37	Wayne & Washington Mut Grp	11,632,592	0.2%
38	Chubb Ltd Grp	11,047,731	0.2%
39	Goodville & German Mut Grp	11,019,176	0.2%
40	UTICA GRP	10,721,015	0.2%
41	DONEGAL GRP	10,118,554	0.2%
42	Ameriprise Fin Grp	9,309,112	0.2%
43	BUCKEYE INS GRP	8,381,427	0.1%
44	MARKEL CORP GRP	8,026,742	0.1%
45	CALIFORNIA CAS MGMT GRP	7,879,534	0.1%
46	AmTrust NGH Grp	7,391,588	0.1%
47	Acuity A Mut Ins Co	6,554,224	0.1%
48	FRANKENMUTH GRP	6,006,120	0.1%
49	GRINNELL MUT GRP	5,361,334	0.1%
50	EMC INS CO GRP	4,998,913	0.1%
51	ELECTRIC INS GRP	4,828,181	0.1%
52	SELECTIVE INS GRP	4,690,736	0.1%
53	GUIDEONE INS GRP	3,867,177	0.1%
54	HORACE MANN GRP	3,296,907	0.1%
55	Kemper Corp Grp	3,271,438	0.1%
56	Rider Ins Co	2,091,718	0.0%
57	Munich Re Grp	1,853,248	0.0%
58	QBE INS GRP	1,682,017	0.0%
59	Tokio Marine Holdings Inc GRP	1,567,646	0.0%
60	STATE NATL GRP	1,514,349	0.0%
61	Assurant Inc Grp	1,334,303	0.0%
62	Hallmark Fin Serv Grp	1,287,164	0.0%
63	AMERICAN INTL GRP	1,184,415	0.0%
64	ALLIANZ INS GRP	1,154,307	0.0%
65	Pure Companies Grp	731,087	0.0%
66	Ironshore Grp	720,008	0.0%
67	American Financial Grp	524,470	0.0%
68	Infinity Prop & Cas Ins Grp	333,820	0.0%

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The organizational structure and premium are based on the NAIC database as of 5/26/2015.

RANK	Group Name	Direct Written Premium	2015 Market Share
69	Loya Grp	230,362	0.0%
70	PHARMACISTS MUT GRP	218,225	0.0%
Top 70	Sub Total:	5,993,614,366	100.0%
	Others Sub Total:	612,624	0.0%
	Total All Groups:	5,994,226,990	100.0%

2015
Private Passenger Automobile
OHIO MARKET SHARE FOR TOP
70
INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
1	STATE FARM GRP	1,173,932,927	19.6%
	State Farm Mut Auto Ins Co	1,065,742,196	17.8%
	State Farm Fire & Cas Co	108,190,731	1.8%
2	PROGRESSIVE GRP	734,397,937	12.3%
	Progressive Specialty Ins Co	362,444,132	6.0%
	Progressive Direct Ins Co	328,071,291	5.5%
	Progressive Preferred Ins Co	23,886,617	0.4%
	Progressive Cas Ins Co	19,995,897	0.3%
3	ALLSTATE INS GRP	641,195,642	10.7%
	Allstate Fire & Cas Ins Co	368,282,982	6.1%
	Allstate Ins Co	101,735,286	1.7%
	Allstate Prop & Cas Ins Co	57,941,536	1.0%
	Esurance Prop & Cas Ins Co	45,019,327	0.8%
	Allstate Northbrook Ind Co	33,507,251	0.6%
	Encompass Home & Auto Ins Co	25,265,267	0.4%
	Allstate Ind Co	2,777,843	0.0%
	Encompass Ins Co Of Amer	2,669,908	0.0%
	Encompass Ind Co	2,070,768	0.0%
	Esurance Ins Co	1,924,671	0.0%
	First Colonial Ins Co	803	0.0%

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
4	NATIONWIDE CORP GRP	544,271,354	9.1%
	Nationwide Mut Ins Co	225,229,152	3.8%
	Nationwide Mut Fire Ins Co	163,059,957	2.7%
	Nationwide Ins Co Of Amer	51,363,535	0.9%
	Victoria Specialty Ins Co	38,308,411	0.6%
	Nationwide Gen Ins Co	27,680,004	0.5%
	Nationwide Assur Co	10,172,203	0.2%
	Nationwide Agribusiness Ins Co	9,893,937	0.2%
	Depositors Ins Co	8,010,106	0.1%
	Amco Ins Co	3,456,720	0.1%
	Nationwide Prop & Cas Ins Co	2,156,487	0.0%
	Victoria Automobile Ins Co	2,069,725	0.0%
	Allied Prop & Cas Ins Co	1,863,691	0.0%
	Crestbrook Ins Co	596,589	0.0%
	HARLEYSVILLE LAKE STATES INS CO	483,116	0.0%
	Titan Ind Co	20,488	0.0%
	Nationwide Affinity Co of Amer	-13	0.0%
	Victoria Fire & Cas Co	-92,754	0.0%
5	BERKSHIRE HATHAWAY GRP	373,292,541	6.2%
	Geico Cas Co	182,929,065	3.1%
	Geico Gen Ins Co	56,710,562	0.9%
	GEICO Advantage Ins Co	33,917,029	0.6%
	GEICO Choice Ins Co	32,673,443	0.5%
	Geico Ind Co	24,476,702	0.4%
	GEICO Secure Ins Co	23,016,285	0.4%
	Government Employees Ins Co	19,554,354	0.3%
	United States Liab Ins Co	15,101	0.0%
6	GRANGE MUT CAS GRP	325,181,737	5.4%
	Grange Mut Cas Co	181,247,188	3.0%
	Grange Prop & Cas Ins Co	104,330,264	1.7%
	Trustgard Ins Co	21,192,182	0.4%
	Grange Ind Ins Co	18,412,103	0.3%

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The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
7	LIBERTY MUT GRP	275,703,742	4.6%
	Safeco Ins Co Of IL	153,948,593	2.6%
	LM Gen Ins Co	76,818,780	1.3%
	Liberty Mut Fire Ins Co	37,316,454	0.6%
	LM Ins Corp	6,455,256	0.1%
	First Liberty Ins Corp	822,572	0.0%
	Liberty Ins Corp	342,578	0.0%
	Safeco Ins Co Of Amer	2,996	0.0%
	West Amer Ins Co	-32	0.0%
	Peerless Ind Ins Co	-748	0.0%
	American Fire & Cas Co	-2,707	0.0%
8	ERIE INS GRP	180,771,027	3.0%
	Erie Ins Co	180,771,027	3.0%
9	AMERICAN FAMILY INS GRP	160,618,027	2.7%
	American Family Ins Co	98,349,048	1.6%
	The Gen Automobile Ins Co Inc	25,359,557	0.4%
	Permanent Gen Assur Corp Of OH	16,454,602	0.3%
	American Standard Ins Co Of OH	16,415,762	0.3%
	Permanent Gen Assur Corp	3,713,322	0.1%
	American Family Mut Ins Co	325,736	0.0%
10	WESTFIELD Grp	155,951,728	2.6%
	Westfield Natl Ins Co	87,776,882	1.5%
	American Select Ins Co	46,151,098	0.8%
	Westfield Ins Co	22,023,748	0.4%
11	UNITED SERV AUTOMOBILE ASSN GR	152,986,704	2.6%
	United Serv Automobile Assn	57,204,271	1.0%
	USAA Cas Ins Co	42,327,766	0.7%
	USAA Gen Ind Co	39,639,080	0.7%
	Garrison Prop & Cas Ins Co	13,815,587	0.2%
12	CINCINNATI FIN GRP	130,087,083	2.2%
	Cincinnati Ins Co	130,087,083	2.2%

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
13	FARMERS INS GRP	128,728,357	2.1%
	Farmers Ins Of Columbus Inc	93,120,679	1.6%
	21st Century Centennial Ins Co	17,952,905	0.3%
	Bristol W Cas Ins Co	8,820,358	0.1%
	Foremost Ins Co Grand Rapids MI	3,667,425	0.1%
	21st Century Cas Co	3,015,365	0.1%
	Bristol W Ins Co	1,701,209	0.0%
	Foremost Prop & Cas Ins Co	227,979	0.0%
	21st Century Premier Ins Co	209,756	0.0%
	Mid Century Ins Co	12,681	0.0%
14	AUTO OWNERS GRP	94,532,794	1.6%
	Home Owners Ins Co	61,792,953	1.0%
	Owners Ins Co	27,557,333	0.5%
	Auto Owners Ins Co	5,182,508	0.1%
15	MOTORISTS MUT GRP	82,661,726	1.4%
	Motorists Mut Ins Co	82,661,726	1.4%
16	Travelers Grp	70,870,005	1.2%
	Standard Fire Ins Co	40,837,247	0.7%
	Travelers Prop Cas Ins Co	27,038,450	0.5%
	Travelers Home & Marine Ins Co	2,994,308	0.0%
17	Safe Auto Ins Co	65,919,012	1.1%
	Safe Auto Ins Co	65,919,012	1.1%
18	OHIO MUT GRP	61,100,023	1.0%
	Ohio Mut Ins Co	37,511,079	0.6%
	United Ohio Ins Co	23,588,944	0.4%
19	STATE AUTO MUT GRP	60,187,043	1.0%
	State Auto Ins Co of OH	34,354,580	0.6%
	State Automobile Mut Ins Co	25,832,463	0.4%
20	WESTERN RESERVE GRP	57,555,067	1.0%
	Western Reserve Mut Cas Co	34,524,023	0.6%
	Lightning Rod Mut Ins Co	13,380,448	0.2%
	Sonnenberg Mut Ins Assoc	9,650,596	0.2%

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
21	HARTFORD FIRE & CAS GRP	47,478,465	0.8%
	Twin City Fire Ins Co Co	27,625,216	0.5%
	Property & Cas Ins Co Of Hartford	7,630,093	0.1%
	Trumbull Ins Co	5,517,928	0.1%
	Hartford Underwriters Ins Co	4,223,180	0.1%
	Sentinel Ins Co Ltd	951,791	0.0%
	Hartford Ins Co Of The Midwest	832,444	0.0%
	Hartford Cas Ins Co	441,159	0.0%
	Hartford Accident & Ind Co	150,579	0.0%
	Hartford Fire In Co	106,075	0.0%
22	METROPOLITAN GRP	45,328,956	0.8%
	Metropolitan Grp Prop & Cas Ins Co	25,410,530	0.4%
	Metropolitan Prop & Cas Ins Co	19,200,974	0.3%
	Economy Premier Assur Co	521,628	0.0%
	Metropolitan Gen Ins Co	95,042	0.0%
	Metropolitan Drt Prop & Cas Ins Co	80,840	0.0%
	Metropolitan Cas Ins Co	10,535	0.0%
	Economy Fire & Cas Co	9,407	0.0%
23	PEKIN INS GRP	34,796,647	0.6%
	Pekin Ins Co	34,796,647	0.6%
24	ALFA INS GRP	34,730,685	0.6%
	Alfa Vision Ins Corp	26,828,140	0.4%
	Alfa Specialty Ins Corp	7,902,545	0.1%
25	First Acceptance Ins Grp	26,671,922	0.4%
	First Acceptance Ins Co Inc	26,671,922	0.4%
26	CENTRAL MUT INS CO GRP	26,560,062	0.4%
	Central Mut Ins Co	26,560,062	0.4%
27	CELINA GRP	18,629,204	0.3%
	National Mut Ins Co	11,454,364	0.2%
	Celina Mut Ins Co	5,481,388	0.1%
	Miami Mut Ins Co	1,693,452	0.0%
28	CSAA Ins Grp	18,090,261	0.3%
	CSAA Gen Ins Co	18,090,261	0.3%
29	SENTRY INS GRP	17,600,690	0.3%
	Viking Ins Co Of WI	13,610,144	0.2%
	Dairyland Ins Co	4,083,643	0.1%
	Sentry Ins A Mut Co	-93,097	0.0%

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
30	Hastings Mut Ins Co Hastings Mut Ins Co	17,328,964 17,328,964	0.3% 0.3%
31	The Hanover Ins Grp Hanover Ins Co Citizens Ins Co Of OH Citizens Ins Co Of Amer	14,353,434 14,259,885 89,450 4,099	0.2% 0.2% 0.0% 0.0%
32	AUTOMOBILE CLUB MI GRP Memberselect Ins Co	14,333,248 14,333,248	0.2% 0.2%
33	AMERICAN NATL FIN GRP American Natl Prop & Cas Co American Natl Gen Ins Co	14,150,280 13,538,169 612,111	0.2% 0.2% 0.0%
34	MAPFRE INS GRP American Commerce Ins Co	13,605,751 13,605,751	0.2% 0.2%
35	American Independent Ins Grp Personal Serv Ins Co Omni Ind Co Omni Ins Co	13,226,177 12,912,862 314,191 -876	0.2% 0.2% 0.0% 0.0%
36	AMICA MUT GRP Amica Mut Ins Co	11,955,504 11,955,504	0.2% 0.2%
37	Wayne & Washington Mut Grp Wayne Mut Ins Co	11,632,592 11,632,592	0.2% 0.2%
38	Chubb Ltd Grp Pacific Ind Co Chubb Natl Ins Co Bankers Standard Ins Co Federal Ins Co Great Northern Ins Co Vigilant Ins Co Ace Amer Ins Co	11,047,731 6,040,474 1,904,945 1,314,963 877,644 814,838 64,600 30,267	0.2% 0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
39	Goodville & German Mut Grp Goodville Mut Cas Co German Mut Ins Co	11,019,176 10,817,376 201,800	0.2% 0.2% 0.0%
40	UTICA GRP Founders Ins Co Utica Mut Ins Co	10,721,015 9,868,527 852,488	0.2% 0.2% 0.0%
41	DONEGAL GRP Atlantic States Ins Co	10,118,554 10,118,554	0.2% 0.2%

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RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
42	Ameriprise Fin Grp IDS Prop Cas Ins Co	9,309,112 9,309,112	0.2% 0.2%
43	BUCKEYE INS GRP Buckeye State Mut Ins Co	8,381,427 8,381,427	0.1% 0.1%
44	MARKEL CORP GRP Essentia Ins Co Markel Amer Ins Co	8,026,742 7,776,423 250,319	0.1% 0.1% 0.0%
45	CALIFORNIA CAS MGMT GRP California Cas Gen Ins Co of OR	7,879,534 7,879,534	0.1% 0.1%
46	AmTrust NGH Grp National Gen Ins Co National Gen Assur Co Integon Natl Ins Co Integon Preferred Ins Co New South Ins Co MIC Gen Ins Corp	7,391,588 4,194,855 1,115,269 766,747 680,317 350,837 283,563	0.1% 0.1% 0.0% 0.0% 0.0% 0.0% 0.0%
47	Acuity A Mut Ins Co Acuity A Mut Ins Co	6,554,224 6,554,224	0.1% 0.1%
48	FRANKENMUTH GRP Frankenmuth Mut Ins Co	6,006,120 6,006,120	0.1% 0.1%
49	GRINNELL MUT GRP Grinnell Select Ins Co Grinnell Mut Reins Co	5,361,334 3,986,872 1,374,462	0.1% 0.1% 0.0%
50	EMC INS CO GRP Employers Mut Cas Co Emcasco Ins Co Hamilton Mut Ins Co	4,998,913 4,753,149 219,222 26,542	0.1% 0.1% 0.0% 0.0%
51	ELECTRIC INS GRP Electric Ins Co	4,828,181 4,828,181	0.1% 0.1%
52	SELECTIVE INS GRP Selective Ins Co Of SC	4,690,736 4,690,736	0.1% 0.1%
53	GUIDEONE INS GRP Guideone Mut Ins Co Guideone Amer Ins Co Guideone Elite Ins Co	3,867,177 2,927,857 540,923 398,397	0.1% 0.0% 0.0% 0.0%

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The organizational structure and premiums are based on the NAIC database as of 5/26/2016.

RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
54	HORACE MANN GRP	3,296,907	0.1%
	Horace Mann Prop & Cas Ins Co	2,247,480	0.0%
	Teachers Ins Co	757,810	0.0%
	Horace Mann Ins Co	291,617	0.0%
55	Kemper Corp Grp	3,271,438	0.1%
	Kemper Independence Ins Co	680,260	0.0%
	Financial Ind Co	677,991	0.0%
	Response Ins Co	568,015	0.0%
	Unitrin Direct Prop & Cas Co	518,798	0.0%
	Alpha Prop & Cas Ins Co	505,911	0.0%
	Merastar Ins Co	167,314	0.0%
	Unitrin Direct Ins Co	121,236	0.0%
	Unitrin Preferred Ins Co	32,640	0.0%
	Warner Ins Co	-727	0.0%
56	Rider Ins Co	2,091,718	0.0%
	Rider Ins Co	2,091,718	0.0%
57	Munich Re Grp	1,853,248	0.0%
	American Modern Home Ins Co	1,445,956	0.0%
	American Modern Select Ins Co	410,700	0.0%
	American Family Home Ins Co	5,399	0.0%
	American Southern Home Ins Co	-8,807	0.0%
58	QBE INS GRP	1,682,017	0.0%
	General Cas Co Of WI	1,554,828	0.0%
	General Cas Ins Co	127,189	0.0%
59	Tokio Marine Holdings Inc GRP	1,567,646	0.0%
	Philadelphia Ind Ins Co	1,567,646	0.0%
60	STATE NATL GRP	1,514,349	0.0%
	State Natl Ins Co Inc	1,514,349	0.0%
61	Assurant Inc Grp	1,334,303	0.0%
	American Bankers Ins Co Of FL	1,334,693	0.0%
	American Security Ins Co	-390	0.0%
62	Hallmark Fin Serv Grp	1,287,164	0.0%
	Hallmark Natl Ins Co	1,248,350	0.0%
	American Hallmark Ins Co Of TX	37,504	0.0%
	Hallmark Ins Co	1,310	0.0%
63	AMERICAN INTL GRP	1,184,415	0.0%
	AIG Prop Cas Co	1,184,415	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2015 Market Share
64	ALLIANZ INS GRP	1,154,307	0.0%
	Firemans Fund Ins Co	918,276	0.0%
	National Surety Corp	154,293	0.0%
	Jefferson Ins Co	81,738	0.0%
65	Pure Companies Grp	731,087	0.0%
	Privilege Underwriters Recp Exch	731,087	0.0%
66	Ironshore Grp	720,008	0.0%
	Ironshore Ind Inc	720,008	0.0%
67	American Financial Grp	524,470	0.0%
	National Interstate Ins Co	422,534	0.0%
	Triumphe Cas Co	101,093	0.0%
	Great Amer Assur Co	843	0.0%
68	Infinity Prop & Cas Ins Grp	333,820	0.0%
	Infinity Ins Co	333,820	0.0%
69	Loya Grp	230,362	0.0%
	Loya Ins Co	230,362	0.0%
70	PHARMACISTS MUT GRP	218,225	0.0%
	Pharmacists Mut Ins Co	218,225	0.0%
Top 70	Sub Total:	5,993,614,366	100.0%
	Others Sub Total:	612,624	0.0%
	Total All Company Groups:	5,994,226,990	100.0%