

2016
Private Passenger Automobile
OHIO MARKET SHARE FOR TOP
70
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2016 Market Share
1	STATE FARM GRP	1,240,075,142	19.7%
2	PROGRESSIVE GRP	800,449,701	12.7%
3	ALLSTATE INS GRP	663,455,593	10.5%
4	NATIONWIDE CORP GRP	555,953,533	8.8%
5	BERKSHIRE HATHAWAY GRP	405,652,096	6.4%
6	GRANGE MUT CAS GRP	336,977,813	5.3%
7	LIBERTY MUT GRP	295,750,172	4.7%
8	ERIE INS GRP	197,723,145	3.1%
9	AMERICAN FAMILY INS GRP	174,359,887	2.8%
10	UNITED SERV AUTOMOBILE ASSN GR	171,518,428	2.7%
11	WESTFIELD Grp	158,927,738	2.5%
12	CINCINNATI FIN GRP	132,293,767	2.1%
13	FARMERS INS GRP	125,489,600	2.0%
14	AUTO OWNERS GRP	98,968,672	1.6%
15	Travelers Grp	81,215,096	1.3%
16	MOTORISTS MUT GRP	75,219,893	1.2%
17	Safe Auto Ins Co	65,652,034	1.0%
18	OHIO MUT GRP	64,200,404	1.0%
19	WESTERN RESERVE GRP	62,205,906	1.0%
20	STATE AUTO MUT GRP	58,310,995	0.9%
21	METROPOLITAN GRP	46,840,510	0.7%
22	HARTFORD FIRE & CAS GRP	45,510,338	0.7%
23	PEKIN INS GRP	33,456,501	0.5%
24	ALFA INS GRP	29,275,822	0.5%
25	First Acceptance Ins Grp	28,704,937	0.5%
26	CENTRAL MUT INS CO GRP	27,511,841	0.4%
27	CELINA GRP	19,241,336	0.3%
28	CSAA Ins Grp	18,186,239	0.3%
29	UTICA GRP	17,800,492	0.3%
30	Hastings Mut Ins Co	17,300,688	0.3%

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The organizational structure and premium are based on the NAIC database as of 6/27/2017.

RANK	Group Name	Direct Written Premium	2016 Market Share
31	SENTRY INS GRP	16,906,911	0.3%
32	AMERICAN NATL FIN GRP	15,840,557	0.3%
33	AUTOMOBILE CLUB MI GRP	15,735,636	0.2%
34	MAPFRE INS GRP	15,192,783	0.2%
35	The Hanover Ins Grp	14,050,021	0.2%
36	Wayne & Washington Mut Grp	13,565,811	0.2%
37	American Independent Ins Grp	13,327,557	0.2%
38	AMICA MUT GRP	12,492,813	0.2%
39	Chubb Ltd Grp	11,996,478	0.2%
40	Goodville & German Mut Grp	11,153,597	0.2%
41	DONEGAL GRP	10,463,590	0.2%
42	Ameriprise Fin Grp	8,957,974	0.1%
43	MARKEL CORP GRP	8,569,675	0.1%
44	BUCKEYE INS GRP	8,283,360	0.1%
45	CALIFORNIA CAS MGMT GRP	7,910,452	0.1%
46	Acuity A Mut Ins Co	6,794,451	0.1%
47	GRINNELL MUT GRP	6,553,770	0.1%
48	FRANKENMUTH GRP	6,340,506	0.1%
49	AmTrust NGH Grp	6,010,604	0.1%
50	ELECTRIC INS GRP	5,156,410	0.1%
51	GUIDEONE INS GRP	5,023,579	0.1%
52	SELECTIVE INS GRP	4,619,812	0.1%
53	EMC INS CO GRP	4,429,863	0.1%
54	HORACE MANN GRP	3,555,631	0.1%
55	Kemper Corp Grp	3,252,400	0.1%
56	Rider Ins Co	2,001,705	0.0%
57	Munich Re Grp	1,995,014	0.0%
58	Hallmark Fin Serv Grp	1,842,345	0.0%
59	STATE NATL GRP	1,802,703	0.0%
60	Tokio Marine Holdings Inc GRP	1,624,003	0.0%
61	QBE INS GRP	1,498,981	0.0%
62	AMERICAN INTL GRP	1,313,655	0.0%
63	Loya Grp	1,156,021	0.0%
64	Assurant Inc Grp	1,132,134	0.0%
65	Pure Companies Grp	928,432	0.0%
66	Ironshore Grp	724,211	0.0%
67	ALLIANZ INS GRP	624,657	0.0%
68	American Financial Grp	564,872	0.0%

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The organizational structure and premium are based on the NAIC database as of 6/27/2017.

RANK	Group Name	Direct Written Premium	2016 Market Share
69	Infinity Prop & Cas Ins Grp	332,768	0.0%
70	PHARMACISTS MUT GRP	218,550	0.0%
Top 70	Sub Total:	6,302,172,611	100.0%
	Others Sub Total:	975,080	0.0%
	Total All Groups:	6,303,147,691	100.0%

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INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
1	STATE FARM GRP	1,240,075,142	19.7%
	State Farm Mut Auto Ins Co	1,124,505,647	17.8%
	State Farm Fire & Cas Co	115,569,495	1.8%
2	PROGRESSIVE GRP	800,449,701	12.7%
	Progressive Specialty Ins Co	383,546,751	6.1%
	Progressive Direct Ins Co	378,744,142	6.0%
	Progressive Preferred Ins Co	20,595,803	0.3%
	Progressive Cas Ins Co	17,563,005	0.3%
3	ALLSTATE INS GRP	663,455,593	10.5%
	Allstate Fire & Cas Ins Co	399,780,989	6.3%
	Allstate Ins Co	96,677,466	1.5%
	Allstate Prop & Cas Ins Co	55,194,585	0.9%
	Esurance Prop & Cas Ins Co	43,253,650	0.7%
	Allstate Northbrook Ind Co	36,536,317	0.6%
	Encompass Home & Auto Ins Co	24,416,535	0.4%
	Allstate Ind Co	2,365,606	0.0%
	Encompass Ins Co Of Amer	2,195,764	0.0%
	Encompass Ind Co	1,604,657	0.0%
	Esurance Ins Co	1,428,736	0.0%
	First Colonial Ins Co	1,288	0.0%

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
4	NATIONWIDE CORP GRP	555,953,533	8.8%
	Nationwide Mut Ins Co	211,958,163	3.4%
	Nationwide Mut Fire Ins Co	142,613,083	2.3%
	Nationwide Gen Ins Co	77,290,635	1.2%
	Nationwide Ins Co Of Amer	43,737,576	0.7%
	Victoria Specialty Ins Co	39,267,885	0.6%
	Nationwide Assur Co	10,560,183	0.2%
	Depositors Ins Co	9,047,036	0.1%
	Allied Prop & Cas Ins Co	8,280,549	0.1%
	Nationwide Agribusiness Ins Co	8,065,704	0.1%
	Nationwide Prop & Cas Ins Co	1,766,787	0.0%
	Victoria Automobile Ins Co	1,179,143	0.0%
	Crestbrook Ins Co	1,070,125	0.0%
	Amco Ins Co	756,749	0.0%
	HARLEYSVILLE LAKE STATES INS CO	385,200	0.0%
	Nationwide Affinity Co of Amer	-249	0.0%
	Victoria Fire & Cas Co	-25,036	0.0%
5	BERKSHIRE HATHAWAY GRP	405,652,096	6.4%
	Geico Cas Co	147,855,986	2.3%
	GEICO Advantage Ins Co	70,538,074	1.1%
	GEICO Choice Ins Co	57,576,394	0.9%
	Geico Gen Ins Co	51,987,091	0.8%
	GEICO Secure Ins Co	36,281,102	0.6%
	Geico Ind Co	23,238,199	0.4%
	Government Employees Ins Co	18,175,278	0.3%
	United States Liab Ins Co	-28	0.0%
6	GRANGE MUT CAS GRP	336,977,813	5.3%
	Grange Mut Cas Co	167,248,882	2.7%
	Grange Prop & Cas Ins Co	94,770,815	1.5%
	Grange Ind Ins Co	55,628,387	0.9%
	Trustgard Ins Co	19,329,729	0.3%

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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
7	LIBERTY MUT GRP	295,750,172	4.7%
	Safeco Ins Co Of IL	160,399,117	2.5%
	LM Gen Ins Co	96,661,006	1.5%
	Liberty Mut Fire Ins Co	31,250,878	0.5%
	LM Ins Corp	6,502,410	0.1%
	First Liberty Ins Corp	640,670	0.0%
	Liberty Ins Corp	293,511	0.0%
	Safeco Ins Co Of Amer	2,580	0.0%
8	ERIE INS GRP	197,723,145	3.1%
	Erie Ins Co	197,723,145	3.1%
9	AMERICAN FAMILY INS GRP	174,359,887	2.8%
	American Family Ins Co	91,773,476	1.5%
	Permanent Gen Assur Corp Of OH	43,440,398	0.7%
	American Family Mut Ins Co SI	15,314,334	0.2%
	The Gen Automobile Ins Co Inc	11,558,929	0.2%
	American Standard Ins Co Of OH	10,500,432	0.2%
	Permanent Gen Assur Corp	1,772,318	0.0%
10	UNITED SERV AUTOMOBILE ASSN GR	171,518,428	2.7%
	United Serv Automobile Assn	61,442,303	1.0%
	USAA Gen Ind Co	48,850,485	0.8%
	USAA Cas Ins Co	44,961,795	0.7%
	Garrison Prop & Cas Ins Co	16,263,845	0.3%
11	WESTFIELD Grp	158,927,738	2.5%
	Westfield Natl Ins Co	82,504,905	1.3%
	American Select Ins Co	56,369,291	0.9%
	Westfield Ins Co	20,053,542	0.3%
12	CINCINNATI FIN GRP	132,293,767	2.1%
	Cincinnati Ins Co	132,293,767	2.1%
13	FARMERS INS GRP	125,489,600	2.0%
	Farmers Ins Of Columbus Inc	97,850,957	1.6%
	21st Century Centennial Ins Co	11,546,819	0.2%
	Bristol W Cas Ins Co	8,339,432	0.1%
	Foremost Ins Co Grand Rapids MI	3,804,695	0.1%
	21st Century Cas Co	2,547,209	0.0%
	Bristol W Ins Co	985,025	0.0%
	Foremost Prop & Cas Ins Co	245,341	0.0%
	21st Century Premier Ins Co	159,987	0.0%
	Mid Century Ins Co	10,135	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
14	AUTO OWNERS GRP	98,968,672	1.6%
	Home Owners Ins Co	66,842,405	1.1%
	Owners Ins Co	26,729,701	0.4%
	Auto Owners Ins Co	5,396,566	0.1%
15	Travelers Grp	81,215,096	1.3%
	Standard Fire Ins Co	57,288,786	0.9%
	Travelers Prop Cas Ins Co	21,739,041	0.3%
	Travelers Home & Marine Ins Co	2,187,269	0.0%
16	MOTORISTS MUT GRP	75,219,893	1.2%
	Motorists Mut Ins Co	75,219,893	1.2%
17	Safe Auto Ins Co	65,652,034	1.0%
	Safe Auto Ins Co	65,652,034	1.0%
18	OHIO MUT GRP	64,200,404	1.0%
	Ohio Mut Ins Co	41,005,742	0.7%
	United Ohio Ins Co	23,194,662	0.4%
19	WESTERN RESERVE GRP	62,205,906	1.0%
	Western Reserve Mut Cas Co	31,093,672	0.5%
	Sonnenberg Mut Ins Assoc	18,258,160	0.3%
	Lightning Rod Mut Ins Co	12,854,074	0.2%
20	STATE AUTO MUT GRP	58,310,995	0.9%
	State Auto Ins Co of OH	35,372,354	0.6%
	State Automobile Mut Ins Co	22,430,569	0.4%
	Milbank Ins Co	508,072	0.0%
21	METROPOLITAN GRP	46,840,510	0.7%
	Metropolitan Grp Prop & Cas Ins Co	26,577,978	0.4%
	Metropolitan Prop & Cas Ins Co	19,429,017	0.3%
	Economy Premier Assur Co	488,085	0.0%
	Economy Fire & Cas Co	123,705	0.0%
	Metropolitan Gen Ins Co	78,752	0.0%
	Metropolitan Cas Ins Co	73,968	0.0%
	Metropolitan Drt Prop & Cas Ins Co	69,005	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
22	HARTFORD FIRE & CAS GRP	45,510,338	0.7%
	Twin City Fire Ins Co Co	28,503,089	0.5%
	Property & Cas Ins Co Of Hartford	6,878,054	0.1%
	Trumbull Ins Co	4,247,534	0.1%
	Hartford Underwriters Ins Co	3,768,478	0.1%
	Sentinel Ins Co Ltd	893,552	0.0%
	Hartford Ins Co Of The Midwest	640,490	0.0%
	Hartford Cas Ins Co	346,578	0.0%
	Hartford Accident & Ind Co	125,643	0.0%
	Hartford Fire Ins Co	106,920	0.0%
23	PEKIN INS GRP	33,456,501	0.5%
	Pekin Ins Co	33,456,501	0.5%
24	ALFA INS GRP	29,275,822	0.5%
	Alfa Vision Ins Corp	24,261,491	0.4%
	Alfa Specialty Ins Corp	5,014,331	0.1%
25	First Acceptance Ins Grp	28,704,937	0.5%
	First Acceptance Ins Co Inc	28,704,937	0.5%
26	CENTRAL MUT INS CO GRP	27,511,841	0.4%
	Central Mut Ins Co	27,511,841	0.4%
27	CELINA GRP	19,241,336	0.3%
	National Mut Ins Co	11,246,938	0.2%
	Celina Mut Ins Co	5,813,267	0.1%
	Miami Mut Ins Co	2,181,131	0.0%
28	CSAA Ins Grp	18,186,239	0.3%
	CSAA Gen Ins Co	18,186,239	0.3%
29	UTICA GRP	17,800,492	0.3%
	Founders Ins Co	16,758,447	0.3%
	Utica Mut Ins Co	1,042,045	0.0%
30	Hastings Mut Ins Co	17,300,688	0.3%
	Hastings Mut Ins Co	17,300,688	0.3%
31	SENTRY INS GRP	16,906,911	0.3%
	Viking Ins Co Of WI	13,324,783	0.2%
	Dairyland Ins Co	3,582,128	0.1%
32	AMERICAN NATL FIN GRP	15,840,557	0.3%
	American Natl Prop & Cas Co	15,387,440	0.2%
	American Natl Gen Ins Co	453,117	0.0%
33	AUTOMOBILE CLUB MI GRP	15,735,636	0.2%
	Memberselect Ins Co	15,735,636	0.2%

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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
34	MAPFRE INS GRP American Commerce Ins Co	15,192,783 15,192,783	0.2% 0.2%
35	The Hanover Ins Grp Hanover Ins Co Citizens Ins Co Of OH Citizens Ins Co Of Amer	14,050,021 13,974,302 73,736 1,983	0.2% 0.2% 0.0% 0.0%
36	Wayne & Washington Mut Grp Wayne Mut Ins Co	13,565,811 13,565,811	0.2% 0.2%
37	American Independent Ins Grp Personal Serv Ins Co Omni Ind Co	13,327,557 12,696,966 630,591	0.2% 0.2% 0.0%
38	AMICA MUT GRP Amica Mut Ins Co	12,492,813 12,492,813	0.2% 0.2%
39	Chubb Ltd Grp Pacific Ind Co Chubb Natl Ins Co Bankers Standard Ins Co Federal Ins Co Great Northern Ins Co Vigilant Ins Co Ace Amer Ins Co	11,996,478 6,348,362 2,020,659 1,858,862 936,237 820,862 41,763 -30,267	0.2% 0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
40	Goodville & German Mut Grp Goodville Mut Cas Co German Mut Ins Co	11,153,597 11,147,622 5,975	0.2% 0.2% 0.0%
41	DONEGAL GRP Atlantic States Ins Co	10,463,590 10,463,590	0.2% 0.2%
42	Ameriprise Fin Grp IDS Prop Cas Ins Co	8,957,974 8,957,974	0.1% 0.1%
43	MARKEL CORP GRP Essentia Ins Co Markel Amer Ins Co	8,569,675 8,308,803 260,872	0.1% 0.1% 0.0%
44	BUCKEYE INS GRP Buckeye State Mut Ins Co	8,283,360 8,283,360	0.1% 0.1%
45	CALIFORNIA CAS MGMT GRP California Cas Gen Ins Co of OR	7,910,452 7,910,452	0.1% 0.1%
46	Acuity A Mut Ins Co Acuity A Mut Ins Co	6,794,451 6,794,451	0.1% 0.1%

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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
47	GRINNELL MUT GRP	6,553,770	0.1%
	Grinnell Select Ins Co	4,740,358	0.1%
	Grinnell Mut Reins Co	1,813,412	0.0%
48	FRANKENMUTH GRP	6,340,506	0.1%
	Frankenmuth Mut Ins Co	6,340,506	0.1%
49	AmTrust NGH Grp	6,010,604	0.1%
	National Gen Ins Co	3,898,635	0.1%
	National Gen Assur Co	932,792	0.0%
	Integon Preferred Ins Co	598,548	0.0%
	MIC Gen Ins Corp	257,421	0.0%
	New South Ins Co	202,474	0.0%
	Integon Natl Ins Co	120,734	0.0%
50	ELECTRIC INS GRP	5,156,410	0.1%
	Electric Ins Co	5,156,410	0.1%
51	GUIDEONE INS GRP	5,023,579	0.1%
	Guideone Mut Ins Co	2,141,087	0.0%
	Guideone Amer Ins Co	1,471,193	0.0%
	Guideone Elite Ins Co	1,411,299	0.0%
52	SELECTIVE INS GRP	4,619,812	0.1%
	Selective Ins Co Of SC	4,619,812	0.1%
53	EMC INS CO GRP	4,429,863	0.1%
	Employers Mut Cas Co	4,347,761	0.1%
	Emcasco Ins Co	76,345	0.0%
	Hamilton Mut Ins Co	5,757	0.0%
54	HORACE MANN GRP	3,555,631	0.1%
	Horace Mann Prop & Cas Ins Co	2,155,128	0.0%
	Horace Mann Ins Co	725,104	0.0%
	Teachers Ins Co	675,399	0.0%
55	Kemper Corp Grp	3,252,400	0.1%
	Financial Ind Co	815,593	0.0%
	Kemper Independence Ins Co	622,217	0.0%
	Alpha Prop & Cas Ins Co	599,045	0.0%
	Response Ins Co	565,398	0.0%
	Unitrin Direct Prop & Cas Co	396,966	0.0%
	Merastar Ins Co	143,148	0.0%
	Unitrin Direct Ins Co	82,023	0.0%
	Unitrin Preferred Ins Co	28,010	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
56	Rider Ins Co	2,001,705	0.0%
	Rider Ins Co	2,001,705	0.0%
57	Munich Re Grp	1,995,014	0.0%
	American Modern Home Ins Co	1,427,556	0.0%
	American Modern Select Ins Co	390,609	0.0%
	American Modern Prop & Cas Ins Co	145,578	0.0%
	American Family Home Ins Co	22,464	0.0%
	American Southern Home Ins Co	8,807	0.0%
58	Hallmark Fin Serv Grp	1,842,345	0.0%
	American Hallmark Ins Co Of TX	1,470,950	0.0%
	Hallmark Natl Ins Co	370,610	0.0%
	Hallmark Ins Co	785	0.0%
59	STATE NATL GRP	1,802,703	0.0%
	State Natl Ins Co Inc	1,802,703	0.0%
60	Tokio Marine Holdings Inc GRP	1,624,003	0.0%
	Philadelphia Ind Ins Co	1,624,003	0.0%
61	QBE INS GRP	1,498,981	0.0%
	General Cas Co Of WI	995,083	0.0%
	General Cas Ins Co	503,898	0.0%
62	AMERICAN INTL GRP	1,313,655	0.0%
	AIG Prop Cas Co	1,313,655	0.0%
63	Loya Grp	1,156,021	0.0%
	Loya Ins Co	1,156,021	0.0%
64	Assurant Inc Grp	1,132,134	0.0%
	American Bankers Ins Co Of FL	1,132,134	0.0%
65	Pure Companies Grp	928,432	0.0%
	Privilege Underwriters Recp Exch	928,432	0.0%
66	Ironshore Grp	724,211	0.0%
	Ironshore Ind Inc	724,211	0.0%
67	ALLIANZ INS GRP	624,657	0.0%
	Jefferson Ins Co	677,483	0.0%
	National Surety Corp	-182	0.0%
	Firemans Fund Ins Co	-52,644	0.0%
68	American Financial Grp	564,872	0.0%
	National Interstate Ins Co	489,687	0.0%
	Triumphe Cas Co	75,185	0.0%
69	Infinity Prop & Cas Ins Grp	332,768	0.0%
	Infinity Ins Co	332,768	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
70	PHARMACISTS MUT GRP	218,550	0.0%
	Pharmacists Mut Ins Co	218,550	0.0%
Top 70	Sub Total:	6,302,172,611	100.0%
	Others Sub Total:	975,080	0.0%
	Total All Company Groups:	6,303,147,691	100.0%