

2017
Private Passenger Automobile
OHIO MARKET SHARE FOR TOP
70
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2017 Market Share
1	STATE FARM GRP	1,316,296,920	19.7%
2	PROGRESSIVE GRP	903,179,229	13.5%
3	ALLSTATE INS GRP	687,527,078	10.3%
4	NATIONWIDE CORP GRP	536,768,446	8.0%
5	BERKSHIRE HATHAWAY GRP	466,534,650	7.0%
6	GRANGE MUT CAS GRP	344,399,366	5.2%
7	LIBERTY MUT GRP	315,307,714	4.7%
8	ERIE INS GRP	222,863,413	3.3%
9	UNITED SERV AUTOMOBILE ASSN GR	198,016,138	3.0%
10	AMERICAN FAMILY INS GRP	176,152,708	2.6%
11	WESTFIELD Grp	167,723,167	2.5%
12	CINCINNATI FIN GRP	133,675,475	2.0%
13	FARMERS INS GRP	117,132,110	1.8%
14	AUTO OWNERS GRP	109,687,030	1.6%
15	Travelers Grp	90,046,588	1.3%
16	Safe Auto Ins Co	73,797,800	1.1%
17	MOTORISTS MUT GRP	71,463,700	1.1%
18	OHIO MUT GRP	67,774,923	1.0%
19	WESTERN RESERVE GRP	67,001,705	1.0%
20	STATE AUTO MUT GRP	64,294,867	1.0%
21	METROPOLITAN GRP	49,947,824	0.7%
22	HARTFORD FIRE & CAS GRP	41,078,998	0.6%
23	PEKIN INS GRP	31,609,602	0.5%
24	ALFA INS GRP	29,030,097	0.4%
25	CENTRAL MUT INS CO GRP	28,265,958	0.4%
26	UTICA GRP	27,696,871	0.4%
27	First Acceptance Ins Grp	26,604,404	0.4%
28	SENTRY INS GRP	21,349,148	0.3%
29	CELINA GRP	20,500,284	0.3%
30	AMERICAN NATL FIN GRP	17,954,309	0.3%

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The organizational structure and premium are based on the NAIC database as of 7/20/2018.

RANK	Group Name	Direct Written Premium	2017 Market Share
31	AUTOMOBILE CLUB MI GRP	17,711,803	0.3%
32	Hastings Mut Ins Co	17,564,585	0.3%
33	CSAA Ins Grp	16,754,364	0.3%
34	Wayne & Washington Mut Grp	15,589,847	0.2%
35	The Hanover Ins Grp	15,197,103	0.2%
36	AmTrust NGH Grp	13,322,167	0.2%
37	AMICA MUT GRP	13,183,608	0.2%
38	Chubb Ltd Grp	12,535,928	0.2%
39	MAPFRE INS GRP	12,357,065	0.2%
40	Goodville & German Mut Grp	12,165,730	0.2%
41	MARKEL CORP GRP	11,503,113	0.2%
42	DONEGAL GRP	11,131,191	0.2%
43	Ameriprise Fin Grp	9,046,345	0.1%
44	GRINNELL MUT GRP	8,547,206	0.1%
45	BUCKEYE INS GRP	7,915,104	0.1%
46	CALIFORNIA CAS MGMT GRP	7,763,141	0.1%
47	FRANKENMUTH GRP	7,571,020	0.1%
48	Acuity A Mut Ins Co	6,985,253	0.1%
49	SELECTIVE INS GRP	5,643,196	0.1%
50	General Electric Grp	5,294,507	0.1%
51	EMC INS CO GRP	4,398,255	0.1%
52	HORACE MANN GRP	4,029,273	0.1%
53	Kemper Corp Grp	3,364,591	0.1%
54	American Independent Ins Grp	3,064,195	0.0%
55	Munich Re Grp	2,060,608	0.0%
56	Rider Ins Co	1,884,680	0.0%
57	Loya Grp	1,649,395	0.0%
58	Tokio Marine Holdings Inc GRP	1,623,130	0.0%
59	Root Ins Co	1,608,881	0.0%
60	QBE INS GRP	1,384,213	0.0%
61	AMERICAN INTL GRP	1,231,891	0.0%
62	Hallmark Fin Serv Grp	1,180,321	0.0%
63	Pure Companies Grp	1,149,959	0.0%
64	Assurant Inc Grp	1,041,834	0.0%
65	UNITED FIRE & CAS GRP	693,527	0.0%
66	American Financial Grp	638,309	0.0%
67	Fortress Grp	450,443	0.0%
68	SCOR GRP	369,364	0.0%

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RANK	Group Name	Direct Written Premium	2017 Market Share
69	Infinity Prop & Cas Ins Grp	347,800	0.0%
70	WR Berkley Corp GRP	307,528	0.0%
Top 70	Sub Total:	6,683,940,995	100.0%
	Others Sub Total:	732,637	0.0%
	Total All Groups:	6,684,673,632	100.0%

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INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
1	STATE FARM GRP	1,316,296,920	19.7%
	State Farm Mut Auto Ins Co	1,211,572,143	18.1%
	State Farm Fire & Cas Co	104,724,777	1.6%
2	PROGRESSIVE GRP	903,179,229	13.5%
	Progressive Specialty Ins Co	435,383,432	6.5%
	Progressive Direct Ins Co	433,414,897	6.5%
	Progressive Preferred Ins Co	18,439,854	0.3%
	Progressive Cas Ins Co	15,941,046	0.2%
3	ALLSTATE INS GRP	687,527,078	10.3%
	Allstate Fire & Cas Ins Co	429,594,626	6.4%
	Allstate Ins Co	91,247,669	1.4%
	Allstate Prop & Cas Ins Co	53,305,649	0.8%
	Allstate Northbrook Ind Co	44,667,773	0.7%
	Esurance Prop & Cas Ins Co	39,058,397	0.6%
	Encompass Home & Auto Ins Co	23,179,705	0.3%
	Allstate Ind Co	2,069,099	0.0%
	Encompass Ins Co Of Amer	1,870,087	0.0%
	Encompass Ind Co	1,352,862	0.0%
	Esurance Ins Co	1,178,821	0.0%
	First Colonial Ins Co	2,390	0.0%

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
4	NATIONWIDE CORP GRP	536,768,446	8.0%
	Nationwide Mut Ins Co	204,492,891	3.1%
	Nationwide Mut Fire Ins Co	127,210,637	1.9%
	Nationwide Gen Ins Co	112,323,334	1.7%
	Nationwide Ins Co Of Amer	38,309,714	0.6%
	Victoria Specialty Ins Co	14,179,726	0.2%
	Allied Prop & Cas Ins Co	12,307,979	0.2%
	Nationwide Assur Co	10,543,314	0.2%
	Depositors Ins Co	7,311,635	0.1%
	Nationwide Agribusiness Ins Co	6,384,666	0.1%
	Crestbrook Ins Co	1,682,180	0.0%
	Nationwide Prop & Cas Ins Co	1,040,551	0.0%
	Amco Ins Co	676,706	0.0%
	HARLEYSVILLE LAKE STATES INS CO	316,301	0.0%
	Victoria Fire & Cas Co	257	0.0%
	Victoria Automobile Ins Co	-11,445	0.0%
5	BERKSHIRE HATHAWAY GRP	466,534,650	7.0%
	Geico Cas Co	122,918,950	1.8%
	GEICO Advantage Ins Co	117,693,039	1.8%
	GEICO Choice Ins Co	87,884,233	1.3%
	GEICO Secure Ins Co	53,190,722	0.8%
	Geico Gen Ins Co	45,764,064	0.7%
	Geico Ind Co	22,721,447	0.3%
	Government Employees Ins Co	16,362,195	0.2%
6	GRANGE MUT CAS GRP	344,399,366	5.2%
	Grange Mut Cas Co	153,338,009	2.3%
	Grange Ind Ins Co	92,403,684	1.4%
	Grange Prop & Cas Ins Co	82,573,907	1.2%
	Trustgard Ins Co	16,083,766	0.2%
7	LIBERTY MUT GRP	315,307,714	4.7%
	Safeco Ins Co Of IL	168,612,207	2.5%
	LM Gen Ins Co	112,977,605	1.7%
	Liberty Mut Fire Ins Co	26,712,577	0.4%
	LM Ins Corp	5,499,288	0.1%
	Ironshore Ind Inc	698,982	0.0%
	First Liberty Ins Corp	541,657	0.0%
	Liberty Ins Corp	263,387	0.0%
	Safeco Ins Co Of Amer	2,011	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
8	ERIE INS GRP Erie Ins Co	222,863,413 222,863,413	3.3% 3.3%
9	UNITED SERV AUTOMOBILE ASSN GR United Serv Automobile Assn USAA Gen Ind Co USAA Cas Ins Co Garrison Prop & Cas Ins Co	198,016,138 68,034,012 58,496,250 51,470,627 20,015,249	3.0% 1.0% 0.9% 0.8% 0.3%
10	AMERICAN FAMILY INS GRP American Family Ins Co Permanent Gen Assur Corp Of OH American Family Mut Ins Co SI The Gen Automobile Ins Co Inc American Standard Ins Co Of OH Permanent Gen Assur Corp	176,152,708 79,641,050 45,923,219 36,070,741 7,238,977 6,275,219 1,003,502	2.6% 1.2% 0.7% 0.5% 0.1% 0.1% 0.0%
11	WESTFIELD Grp Westfield Natl Ins Co American Select Ins Co Westfield Ins Co	167,723,167 77,953,822 71,475,575 18,293,770	2.5% 1.2% 1.1% 0.3%
12	CINCINNATI FIN GRP The Cincinnati Ins Co	133,675,475 133,675,475	2.0% 2.0%
13	FARMERS INS GRP Farmers Ins Of Columbus Inc Bristol W Cas Ins Co Foremost Ins Co Grand Rapids MI 21st Century Centennial Ins Co 21st Century Cas Co Bristol W Ins Co Foremost Prop & Cas Ins Co 21st Century Premier Ins Co Mid Century Ins Co	117,132,110 98,913,418 8,538,105 3,901,435 3,884,185 998,846 641,686 234,666 12,654 7,115	1.8% 1.5% 0.1% 0.1% 0.1% 0.0% 0.0% 0.0% 0.0% 0.0%
14	AUTO OWNERS GRP Home Owners Ins Co Owners Ins Co Auto Owners Ins Co	109,687,030 77,185,933 26,337,276 6,163,821	1.6% 1.2% 0.4% 0.1%
15	Travelers Grp Standard Fire Ins Co Travelers Prop Cas Ins Co Travelers Home & Marine Ins Co	90,046,588 69,988,255 18,286,881 1,771,452	1.3% 1.0% 0.3% 0.0%

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RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
16	Safe Auto Ins Co Safe Auto Ins Co	73,797,800 73,797,800	1.1% 1.1%
17	MOTORISTS MUT GRP Motorists Mut Ins Co	71,463,700 71,463,700	1.1% 1.1%
18	OHIO MUT GRP Ohio Mut Ins Co United Ohio Ins Co	67,774,923 45,293,806 22,481,117	1.0% 0.7% 0.3%
19	WESTERN RESERVE GRP Western Reserve Mut Cas Co Sonnenberg Mut Ins Assoc Lightning Rod Mut Ins Co	67,001,705 28,457,691 25,995,578 12,548,436	1.0% 0.4% 0.4% 0.2%
20	STATE AUTO MUT GRP State Auto Ins Co of OH State Automobile Mut Ins Co Milbank Ins Co	64,294,867 31,824,843 20,982,104 11,487,920	1.0% 0.5% 0.3% 0.2%
21	METROPOLITAN GRP Metropolitan Grp Prop & Cas Ins Co Metropolitan Prop & Cas Ins Co Economy Premier Assur Co Metropolitan Cas Ins Co Economy Fire & Cas Co Metropolitan Gen Ins Co Metropolitan Drt Prop & Cas Ins Co	49,947,824 28,570,701 20,426,132 427,222 229,438 163,651 68,038 62,642	0.7% 0.4% 0.3% 0.0% 0.0% 0.0% 0.0% 0.0%
22	HARTFORD FIRE & CAS GRP Twin City Fire Ins Co Co Property & Cas Ins Co Of Hartford Hartford Underwriters Ins Co Trumbull Ins Co Sentinel Ins Co Ltd Hartford Ins Co Of The Midwest Hartford Cas Ins Co Hartford Accident & Ind Co Hartford Fire Ins Co	41,078,998 27,152,787 6,305,311 3,339,365 2,668,466 735,324 411,397 263,441 111,439 91,468	0.6% 0.4% 0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
23	PEKIN INS GRP Pekin Ins Co	31,609,602 31,609,602	0.5% 0.5%
24	ALFA INS GRP Trexis Ins Corp Trexis One Ins Corp	29,030,097 23,944,106 5,085,991	0.4% 0.4% 0.1%

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RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
25	CENTRAL MUT INS CO GRP Central Mut Ins Co	28,265,958 28,265,958	0.4% 0.4%
26	UTICA GRP Founders Ins Co Utica Mut Ins Co	27,696,871 26,469,101 1,227,770	0.4% 0.4% 0.0%
27	First Acceptance Ins Grp First Acceptance Ins Co Inc	26,604,404 26,604,404	0.4% 0.4%
28	SENTRY INS GRP Viking Ins Co Of WI Dairyland Ins Co Sentry Select Ins Co	21,349,148 18,347,035 2,945,513 56,600	0.3% 0.3% 0.0% 0.0%
29	CELINA GRP National Mut Ins Co Celina Mut Ins Co Miami Mut Ins Co	20,500,284 11,246,812 6,407,955 2,845,517	0.3% 0.2% 0.1% 0.0%
30	AMERICAN NATL FIN GRP American Natl Prop & Cas Co American Natl Gen Ins Co	17,954,309 17,669,899 284,410	0.3% 0.3% 0.0%
31	AUTOMOBILE CLUB MI GRP Membersselect Ins Co	17,711,803 17,711,803	0.3% 0.3%
32	Hastings Mut Ins Co Hastings Mut Ins Co	17,564,585 17,564,585	0.3% 0.3%
33	CSAA Ins Grp CSAA Gen Ins Co	16,754,364 16,754,364	0.3% 0.3%
34	Wayne & Washington Mut Grp Wayne Mut Ins Co	15,589,847 15,589,847	0.2% 0.2%
35	The Hanover Ins Grp Hanover Ins Co Citizens Ins Co Of OH Citizens Ins Co Of Amer	15,197,103 15,137,096 58,270 1,737	0.2% 0.2% 0.0% 0.0%
36	AmTrust NGH Grp National Gen Ins Co Integon Ind Corp National Gen Assur Co Integon Preferred Ins Co MIC Gen Ins Corp New South Ins Co Integon Natl Ins Co	13,322,167 7,236,883 4,441,408 832,339 489,048 216,666 112,626 -6,803	0.2% 0.1% 0.1% 0.0% 0.0% 0.0% 0.0% 0.0%

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RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
37	AMICA MUT GRP Amica Mut Ins Co	13,183,608 13,183,608	0.2% 0.2%
38	Chubb Ltd Grp Pacific Ind Co Chubb Natl Ins Co Bankers Standard Ins Co Federal Ins Co Great Northern Ins Co Vigilant Ins Co	12,535,928 6,765,992 2,182,386 1,883,698 861,445 793,718 48,689	0.2% 0.1% 0.0% 0.0% 0.0% 0.0% 0.0%
39	MAPFRE INS GRP American Commerce Ins Co	12,357,065 12,357,065	0.2% 0.2%
40	Goodville & German Mut Grp Goodville Mut Cas Co	12,165,730 12,165,730	0.2% 0.2%
41	MARKEL CORP GRP Essentia Ins Co State Natl Ins Co Inc Markel Amer Ins Co	11,503,113 9,148,981 2,081,395 272,737	0.2% 0.1% 0.0% 0.0%
42	DONEGAL GRP Atlantic States Ins Co	11,131,191 11,131,191	0.2% 0.2%
43	Ameriprise Fin Grp IDS Prop Cas Ins Co	9,046,345 9,046,345	0.1% 0.1%
44	GRINNELL MUT GRP Grinnell Select Ins Co Grinnell Mut Reins Co	8,547,206 6,012,306 2,534,900	0.1% 0.1% 0.0%
45	BUCKEYE INS GRP Buckeye State Mut Ins Co	7,915,104 7,915,104	0.1% 0.1%
46	CALIFORNIA CAS MGMT GRP California Cas Gen Ins Co of OR	7,763,141 7,763,141	0.1% 0.1%
47	FRANKENMUTH GRP Frankenmuth Mut Ins Co	7,571,020 7,571,020	0.1% 0.1%
48	Acuity A Mut Ins Co Acuity A Mut Ins Co	6,985,253 6,985,253	0.1% 0.1%
49	SELECTIVE INS GRP Selective Ins Co Of SC	5,643,196 5,643,196	0.1% 0.1%
50	General Electric Grp Electric Ins Co	5,294,507 5,294,507	0.1% 0.1%

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RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
51	EMC INS CO GRP	4,398,255	0.1%
	Employers Mut Cas Co	4,399,040	0.1%
	Emcasco Ins Co	-384	0.0%
	Hamilton Mut Ins Co	-401	0.0%
52	HORACE MANN GRP	4,029,273	0.1%
	Horace Mann Prop & Cas Ins Co	2,182,883	0.0%
	Horace Mann Ins Co	1,225,217	0.0%
	Teachers Ins Co	621,173	0.0%
53	Kemper Corp Grp	3,364,591	0.1%
	Financial Ind Co	1,016,597	0.0%
	Alpha Prop & Cas Ins Co	819,220	0.0%
	Kemper Independence Ins Co	553,594	0.0%
	Response Ins Co	452,103	0.0%
	Unitrin Direct Prop & Cas Co	336,813	0.0%
	Merastar Ins Co	126,495	0.0%
	Unitrin Direct Ins Co	58,762	0.0%
	Unitrin Preferred Ins Co	1,007	0.0%
54	American Independent Ins Grp	3,064,195	0.0%
	Personal Serv Ins Co	3,125,148	0.0%
	Omni Ind Co	-60,953	0.0%
55	Munich Re Grp	2,060,608	0.0%
	American Modern Home Ins Co	935,585	0.0%
	American Modern Prop & Cas Ins Co	885,044	0.0%
	American Modern Select Ins Co	227,006	0.0%
	American Family Home Ins Co	13,000	0.0%
	American Southern Home Ins Co	-27	0.0%
56	Rider Ins Co	1,884,680	0.0%
	Rider Ins Co	1,884,680	0.0%
57	Loya Grp	1,649,395	0.0%
	Loya Ins Co	1,649,395	0.0%
58	Tokio Marine Holdings Inc GRP	1,623,130	0.0%
	Philadelphia Ind Ins Co	1,623,130	0.0%
59	Root Ins Co	1,608,881	0.0%
	Root Ins Co	1,608,881	0.0%
60	QBE INS GRP	1,384,213	0.0%
	General Cas Co Of WI	700,373	0.0%
	General Cas Ins Co	683,840	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
61	AMERICAN INTL GRP	1,231,891	0.0%
	AIG Prop Cas Co	1,231,891	0.0%
62	Hallmark Fin Serv Grp	1,180,321	0.0%
	American Hallmark Ins Co Of TX	1,151,423	0.0%
	Hallmark Natl Ins Co	28,898	0.0%
63	Pure Companies Grp	1,149,959	0.0%
	Privilege Underwriters Recp Exch	1,149,959	0.0%
64	Assurant Inc Grp	1,041,834	0.0%
	American Bankers Ins Co Of FL	1,041,834	0.0%
65	UNITED FIRE & CAS GRP	693,527	0.0%
	United Fire & Cas Co	693,527	0.0%
66	American Financial Grp	638,309	0.0%
	National Interstate Ins Co	588,770	0.0%
	Triumphe Cas Co	49,539	0.0%
67	Fortress Grp	450,443	0.0%
	Yosemite Ins Co	316,637	0.0%
	Triton Ins Co	133,806	0.0%
68	SCOR GRP	369,364	0.0%
	General Security Ind Co of AZ	369,364	0.0%
69	Infinity Prop & Cas Ins Grp	347,800	0.0%
	Infinity Ins Co	347,800	0.0%
70	WR Berkley Corp GRP	307,528	0.0%
	Riverport Ins Co	307,528	0.0%
Top 70	Sub Total:	6,683,940,995	100.0%
	Others Sub Total:	732,637	0.0%
Total All Company Groups:		6,684,673,632	100.0%