

2011
Commercial Lines
OHIO MARKET SHARE FOR TOP
100
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2011 Market Share
1	CINCINNATI FIN GRP	374,915,360	7.8%
2	AMERICAN INTL GRP	325,869,426	6.7%
3	LIBERTY MUT GRP	288,551,904	6.0%
4	Travelers Grp	282,402,012	5.8%
5	WESTFIELD Grp	236,083,241	4.9%
6	ZURICH INS GRP	207,581,438	4.3%
7	Chubb Inc Grp	195,823,672	4.0%
8	CNA INS GRP	179,342,796	3.7%
9	NATIONWIDE CORP GRP	158,517,792	3.3%
10	AUTO OWNERS GRP	108,226,405	2.2%
11	STATE FARM GRP	102,133,290	2.1%
12	Ace Ltd Grp	96,500,676	2.0%
13	FM GLOBAL GRP	95,670,066	2.0%
14	ERIE INS GRP	92,120,429	1.9%
15	Assurant Inc Grp	85,706,047	1.8%
16	STATE AUTO MUT GRP	85,105,156	1.8%
17	BERKSHIRE HATHAWAY GRP	84,240,285	1.7%
18	MOTORISTS MUT GRP	81,542,850	1.7%
19	DOCTORS CO GRP	72,537,589	1.5%
20	GRANGE MUT CAS GRP	69,372,644	1.4%
21	HARTFORD FIRE & CAS GRP	63,223,966	1.3%
22	XL AMER GRP	57,731,429	1.2%
23	ALLIANZ INS GRP	55,546,173	1.1%
24	Tokio Marine Holdings Inc GRP	54,131,186	1.1%
25	American Financial Grp	53,517,043	1.1%
26	ProAssurance Corp Grp	51,040,077	1.1%
27	PROGRESSIVE GRP	50,549,611	1.0%
28	OHIO MUT GRP	48,479,246	1.0%
29	Munich Re Grp	41,467,756	0.9%
30	ALLSTATE INS GRP	39,750,536	0.8%

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The organizational structure and premium are based on the NAIC database as of 6/27/2012.

Refer to the appendix for lines of businesses that are included.

RANK	Group Name	Direct Written Premium	2011 Market Share
31	Acuity A Mut Ins Co	34,297,074	0.7%
32	SELECTIVE INS GRP	31,756,978	0.7%
33	WR Berkley Corp GRP	30,750,227	0.6%
34	BANKAMERICA CORP GRP	29,506,424	0.6%
35	OLD REPUBLIC GRP	29,291,587	0.6%
36	CENTRAL MUT INS CO GRP	29,212,924	0.6%
37	WESTERN RESERVE GRP	28,208,732	0.6%
38	FAIRFAX FIN GRP	27,110,863	0.6%
39	HCC INS HOLDINGS GRP	26,674,051	0.6%
40	AXIS Capital Grp	24,381,023	0.5%
41	The Hanover Ins Grp	24,319,987	0.5%
42	Arch Ins Grp	21,990,851	0.5%
43	Allied World Assur Holding Grp	20,670,015	0.4%
44	MARKEL CORP GRP	19,051,114	0.4%
45	Christus Hlth Grp	18,730,136	0.4%
46	FRANKENMUTH GRP	18,082,870	0.4%
47	Church Mut Ins Co	17,486,501	0.4%
48	ARGONAUT GRP	16,519,076	0.3%
49	SENTRY INS GRP	16,423,492	0.3%
50	Alleghany Grp	16,161,217	0.3%
51	QBE INS GRP	15,780,745	0.3%
52	EMC INS CO GRP	15,521,921	0.3%
53	West Bend Mut Ins Co	15,361,661	0.3%
54	DELPHI FIN GRP	14,647,883	0.3%
55	Hastings Mut Ins Co	13,776,815	0.3%
56	SWISS RE GRP	13,077,927	0.3%
57	Brotherhood Mut Ins Co	13,068,926	0.3%
58	Ironshore Grp	12,711,205	0.3%
59	Catlin US Ins Grp	12,452,775	0.3%
60	FEDERATED MUT GRP	12,224,405	0.3%
61	Baldwin & Lyons Grp	11,477,547	0.2%
62	RLI INS GRP	11,457,231	0.2%
63	Sirius Grp	11,287,586	0.2%
64	Attorneys Liab Assur Society Inc RRG	10,922,216	0.2%
65	AMERICAN FAMILY INS GRP	10,752,858	0.2%
66	OHA Ins Solutions	10,413,565	0.2%
67	Starr Grp	9,820,752	0.2%
68	UNITED SERV AUTOMOBILE ASSN GR	9,778,740	0.2%

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RANK	Group Name	Direct Written Premium	2011 Market Share
69	MS & AD Ins Grp	9,719,221	0.2%
70	Coverys Grp	9,447,765	0.2%
71	CELINA GRP	9,363,463	0.2%
72	Meadowbrook Ins Grp	9,297,918	0.2%
73	STATE NATL GRP	8,995,163	0.2%
74	NCMIC Grp	7,721,522	0.2%
75	CUNA MUT GRP	7,659,598	0.2%
76	GUIDEONE INS GRP	7,585,770	0.2%
77	EVEREST REINS HOLDINGS GRP	7,444,292	0.2%
78	Maxum Specialty Ins Grp	7,219,200	0.1%
79	Ohio Fair Plan Underwriting Assoc	7,166,523	0.1%
80	UTICA GRP	7,123,795	0.1%
81	PEKIN INS GRP	6,959,821	0.1%
82	Endurance Grp	6,827,930	0.1%
83	NAVIGATORS GRP	6,478,985	0.1%
84	NKSJ Holdings Inc Grp	6,256,429	0.1%
85	Healthcare Underwriters Grp Mut OH	6,167,820	0.1%
86	DONEGAL GRP	6,156,268	0.1%
87	IAT Reins Co Grp	6,127,821	0.1%
88	Ohio Bar Liab Ins Co	6,067,396	0.1%
89	Caterpillar Grp	6,029,500	0.1%
90	Electric Ins Co	5,954,935	0.1%
91	Wayne & Washington Mut Grp	5,646,473	0.1%
92	Housing Authority Prop Grp	5,604,729	0.1%
93	Global Ind Grp	5,346,687	0.1%
94	Mennonite Mut Ins Co	5,179,233	0.1%
95	Aegon US Holding Grp	5,162,884	0.1%
96	German Mut Ins Co	4,902,554	0.1%
97	Alterra Capital Holdings Grp	4,743,595	0.1%
98	HANNOVER GRP	4,426,014	0.1%
99	American Excess Ins Exch RRG	4,261,676	0.1%
100	AIA Holdings Inc Grp	4,166,846	0.1%
	Top 100 Sub Total:	4,654,051,827	96.2%
	Others Sub Total:	181,376,716	3.8%
	Total All Groups:	4,835,428,543	100.0%

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RANK	Group Name Company Name	Direct Written Premium	2011 Market Share
1	CINCINNATI FIN GRP	374,915,360	7.8%
	Cincinnati Ins Co	352,165,361	7.3%
	The Cincinnati Specialty Underwriter	9,605,088	0.2%
	Cincinnati Cas Co	7,148,659	0.1%
	The Cincinnati Ind Co	5,996,252	0.1%
2	AMERICAN INTL GRP	325,869,426	6.7%
	National Union Fire Ins Co Of Pitts	109,955,849	2.3%
	Lexington Ins Co	104,237,848	2.2%
	Commerce & Industry Ins Co	27,550,632	0.6%
	Chartis Specialty Ins Co	27,456,503	0.6%
	Illinois Natl Ins Co	21,429,263	0.4%
	New Hampshire Ins Co	16,493,198	0.3%
	Insurance Co Of The State Of PA	11,723,512	0.2%
	Granite State Ins Co	3,180,705	0.1%
	Chartis Prop Cas Co	2,683,907	0.1%
	American Home Assur Co	695,252	0.0%
	AIU Ins Co	204,186	0.0%
	Landmark Ins Co	171,874	0.0%
	Chartis Cas Co	86,697	0.0%

RANK	Group Name Company Name	Direct Written Premium	2011 Market Share
3	LIBERTY MUT GRP	288,551,904	6.0%
	Liberty Mut Ins Co	100,113,104	2.1%
	Netherlands Ins Co The	49,528,140	1.0%
	Liberty Mut Fire Ins Co	26,658,500	0.6%
	Peerless Ind Ins Co	13,536,974	0.3%
	Liberty Ins Corp	13,287,396	0.3%
	Ohio Cas Ins Co	12,033,833	0.2%
	Liberty Ins Underwriters Inc	7,658,331	0.2%
	Indiana Ins Co	7,625,324	0.2%
	West Amer Ins Co	6,732,822	0.1%
	Safeco Ins Co Of Amer	5,158,034	0.1%
	Peerless Ins Co	5,105,813	0.1%
	Consolidated Ins Co	5,101,482	0.1%
	Liberty Surplus Ins Corp	4,713,532	0.1%
	Midwestern Ind Co	3,870,643	0.1%
	LM Ins Corp	3,693,564	0.1%
	American Fire & Cas Co	3,688,852	0.1%
	Wausau Underwriters Ins Co	3,577,808	0.1%
	Mid Amer Fire & Cas Co	3,543,038	0.1%
	Ohio Security Ins Co	2,439,450	0.1%
	American States Ins Co	2,283,824	0.0%
	Employers Ins of Wausau	2,208,800	0.0%
	Wausau Business Ins Co	2,109,175	0.0%
	American Economy Ins Co	1,389,873	0.0%
	General Ins Co Of Amer	843,659	0.0%
	Safeco Ins Co Of IN	696,327	0.0%
	First Natl Ins Co Of Amer	618,883	0.0%
	First Liberty Ins Corp	326,125	0.0%
	Wausau Gen Ins Co	8,598	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2011 Market Share
4	Travelers Grp	282,402,012	5.8%
	Travelers Prop Cas Co Of Amer	66,398,437	1.4%
	Travelers Cas & Surety Co Of Amer	45,459,986	0.9%
	Travelers Ind Co	32,840,215	0.7%
	Charter Oak Fire Ins Co	28,064,861	0.6%
	St Paul Fire & Marine Ins Co	16,645,304	0.3%
	Northland Ins Co	15,860,547	0.3%
	Phoenix Ins Co	15,785,377	0.3%
	Travelers Ind Co Of CT	14,186,603	0.3%
	Travelers Ind Co Of Amer	12,450,457	0.3%
	Travelers Cas Ins Co Of Amer	12,336,019	0.3%
	St Paul Mercury Ins Co	8,932,863	0.2%
	Standard Fire Ins Co	3,949,633	0.1%
	Automobile Ins Co Of Hartford CT	2,104,166	0.0%
	Discover Prop & Cas Ins Co	1,338,545	0.0%
	Travelers Prop Cas Ins Co	1,317,811	0.0%
	Travelers Cas & Surety Co	911,004	0.0%
	Northfield Ins Co	780,611	0.0%
	St Paul Surplus Lines Ins Co	683,629	0.0%
	Travelers Excess & Surplus Lines Co	654,603	0.0%
	St Paul Protective Ins Co	619,518	0.0%
	United States Fidelity & Guar Co	606,666	0.0%
	St Paul Guardian Ins Co	399,789	0.0%
	Northland Cas Co	286,481	0.0%
	Travelers Home & Marine Ins Co	48,565	0.0%
	Farmington Cas Co	14,463	0.0%
	Athena Assur Co	4,905	0.0%
	Fidelity & Guar Ins Underwriters Inc	23	0.0%
	Fidelity & Guar Ins Co	-279,069	0.0%
5	WESTFIELD Grp	236,083,241	4.9%
	Westfield Ins Co	207,211,035	4.3%
	Ohio Farmers Ins Co	15,669,578	0.3%
	Westfield Natl Ins Co	12,392,545	0.3%
	American Select Ins Co	810,083	0.0%

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6	ZURICH INS GRP	207,581,438	4.3%
	Zurich Amer Ins Co	80,054,581	1.7%
	American Guar & Liab Ins	36,829,212	0.8%
	Steadfast Ins Co	18,131,599	0.4%
	Foremost Ins Co Grand Rapids MI	16,555,907	0.3%
	Fidelity & Deposit Co Of MD	10,500,417	0.2%
	Universal Underwriters Ins Co	8,060,672	0.2%
	Farmers Ins Exch	7,251,841	0.1%
	Empire Fire & Marine Ins Co	6,741,744	0.1%
	Truck Ins Exch	4,652,126	0.1%
	American Zurich Ins Co	3,941,947	0.1%
	Maryland Cas Co	3,575,929	0.1%
	Farmers Ins Of Columbus Inc	3,257,902	0.1%
	Mid Century Ins Co	3,176,105	0.1%
	Assurance Co Of Amer	2,493,867	0.1%
	Zurich Amer Ins Co Of IL	1,714,839	0.0%
	Civic Prop & Cas Co	309,817	0.0%
	Northern Ins Co Of NY	209,984	0.0%
	Empire Ind Ins Co	108,282	0.0%
	Neighborhood Spirit Prop & Cas Co	14,079	0.0%
	Colonial Amer Cas & Surety Co	460	0.0%
	21st Century Natl Ins Co	138	0.0%
	21st Century Centennial Ins Co	-10	0.0%
7	Chubb Inc Grp	195,823,672	4.0%
	Federal Ins Co	158,685,795	3.3%
	Great Northern Ins Co	9,734,593	0.2%
	Pacific Ind Co	7,425,703	0.2%
	Chubb Custom Ins Co	6,438,886	0.1%
	Vigilant Ins Co	6,158,557	0.1%
	Executive Risk Ind Inc	5,921,791	0.1%
	Executive Risk Speciality Ins Co	690,273	0.0%
	Chubb Natl Ins Co	678,608	0.0%
	Chubb Ind Ins Co	89,466	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2011 Market Share
8	CNA INS GRP	179,342,796	3.7%
	Continental Cas Co	92,447,303	1.9%
	Columbia Cas Co	32,635,782	0.7%
	National Fire Ins Co Of Hartford	11,198,033	0.2%
	Valley Forge Ins Co	11,180,927	0.2%
	American Cas Co Of Reading PA	10,856,768	0.2%
	Western Surety Co	9,057,872	0.2%
	Continental Ins Co	6,821,138	0.1%
	Transportation Ins Co	5,143,333	0.1%
	Universal Surety Of Amer	1,640	0.0%
9	NATIONWIDE CORP GRP	158,517,792	3.3%
	Nationwide Mut Ins Co	40,754,598	0.8%
	Nationwide Mut Fire Ins Co	26,886,440	0.6%
	Nationwide Prop & Cas Ins Co	25,381,096	0.5%
	National Cas Co	15,827,637	0.3%
	Nationwide Agribusiness Ins Co	10,155,083	0.2%
	Scottsdale Surplus Lines Ins Co	7,980,381	0.2%
	Amco Ins Co	6,648,860	0.1%
	Farmland Mut Ins Co	5,223,118	0.1%
	Scottsdale Ind Co	4,257,129	0.1%
	Allied Prop & Cas Ins Co	4,192,264	0.1%
	Scottsdale Ins Co	4,070,506	0.1%
	Victoria Specialty Ins Co	3,244,213	0.1%
	Western Heritage Ins Co	2,139,348	0.0%
	Depositors Ins Co	933,355	0.0%
	Victoria Select Ins Co	556,227	0.0%
	Freedom Specialty Ins Co	231,050	0.0%
	Victoria Fire & Cas Co	31,888	0.0%
	Nationwide Affinity Co of Amer	3,127	0.0%
	Nationwide Assur Co	1,095	0.0%
	Nationwide Ins Co Of Amer	377	0.0%
10	AUTO OWNERS GRP	108,226,405	2.2%
	Auto Owners Ins Co	65,123,763	1.3%
	Owners Ins Co	41,320,888	0.9%
	Home Owners Ins Co	1,781,754	0.0%
11	STATE FARM GRP	102,133,290	2.1%
	State Farm Fire & Cas Co	95,547,726	2.0%
	State Farm Mut Auto Ins Co	6,585,564	0.1%

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12	Ace Ltd Grp	96,500,676	2.0%
	Ace Amer Ins Co	57,644,501	1.2%
	Westchester Fire Ins Co	11,403,026	0.2%
	Illinois Union Ins Co	11,047,443	0.2%
	Ace Prop & Cas Ins Co	5,476,252	0.1%
	Westchester Surplus Lines Ins Co	5,414,014	0.1%
	Penn Millers Ins Co	3,038,048	0.1%
	Indemnity Ins Co Of North Amer	955,473	0.0%
	Agri Gen Ins Co	658,317	0.0%
	Bankers Standard Ins Co	467,610	0.0%
	Pacific Employers Ins Co	262,886	0.0%
	Ace Fire Underwriters Ins Co	129,931	0.0%
	Insurance Co of N Amer	3,175	0.0%
13	FM GLOBAL GRP	95,670,066	2.0%
	Factory Mut Ins Co	77,713,036	1.6%
	Affiliated Fm Ins Co	17,640,137	0.4%
	Appalachian Ins Co	316,893	0.0%
14	ERIE INS GRP	92,120,429	1.9%
	Erie Ins Exch	69,798,160	1.4%
	Erie Ins Co	22,322,269	0.5%
15	Assurant Inc Grp	85,706,047	1.8%
	American Security Ins Co	50,702,058	1.0%
	Voyager Ind Ins Co	23,802,979	0.5%
	American Bankers Ins Co Of FL	8,657,204	0.2%
	American Reliable Ins Co	2,531,096	0.1%
	Standard Guar Ins Co	12,710	0.0%
16	STATE AUTO MUT GRP	85,105,156	1.8%
	State Automobile Mut Ins Co	73,182,309	1.5%
	State Auto Ins Co of OH	7,705,049	0.2%
	State Auto Prop & Cas Ins Co	2,160,921	0.0%
	Rockhill Ins Co	1,563,599	0.0%
	Meridian Citizens Mut Ins Co	261,612	0.0%
	Plaza Ins Co	231,666	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2011 Market Share
17	BERKSHIRE HATHAWAY GRP	84,240,285	1.7%
	Medical Protective Co	65,988,808	1.4%
	United States Liab Ins Co	5,433,893	0.1%
	National Ind Co	2,684,115	0.1%
	Mount Vernon Fire Ins Co	2,552,851	0.1%
	General Star Ind Co	2,145,000	0.0%
	Genesis Ins Co	1,602,555	0.0%
	National Liab & Fire Ins Co	1,238,583	0.0%
	National Fire & Marine Ins Co	968,839	0.0%
	General Star Natl Ins Co	791,996	0.0%
	Government Employees Ins Co	657,816	0.0%
	Central States Ind Co Of Omaha	154,166	0.0%
	Kansas Bankers Surety Co	21,663	0.0%
18	MOTORISTS MUT GRP	81,542,850	1.7%
	Motorists Mut Ins Co	78,170,207	1.6%
	Motorists Commercial Mut Ins Co	3,372,643	0.1%
19	DOCTORS CO GRP	72,537,589	1.5%
	Doctors Co An Interins Exch	62,278,526	1.3%
	Ohic Ins Co	5,992,907	0.1%
	American Physicians Assur Corp	3,627,119	0.1%
	Professional Underwriters Liab Ins C	547,120	0.0%
	Anesthesiologists Pro Assur Co	83,882	0.0%
	First Professionals Ins Co	8,035	0.0%
20	GRANGE MUT CAS GRP	69,372,644	1.4%
	Grange Mut Cas Co	63,624,602	1.3%
	Grange Ind Ins Co	3,054,374	0.1%
	Grange Prop & Cas Ins Co	2,693,668	0.1%
21	HARTFORD FIRE & CAS GRP	63,223,966	1.3%
	Hartford Fire In Co	22,218,734	0.5%
	Twin City Fire Ins Co Co	15,087,204	0.3%
	Hartford Cas Ins Co	13,376,550	0.3%
	Sentinel Ins Co Ltd	7,266,939	0.2%
	Hartford Underwriters Ins Co	1,633,317	0.0%
	Pacific Ins Co Ltd	1,572,049	0.0%
	Hartford Ins Co Of The Midwest	759,981	0.0%
	Property & Cas Ins Co Of Hartford	747,391	0.0%
	Hartford Accident & Ind Co	484,981	0.0%
	Trumbull Ins Co	76,823	0.0%
	Nutmeg Ins Co	-3	0.0%

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22	XL AMER GRP	57,731,429	1.2%
	XL Specialty Ins Co	29,397,857	0.6%
	Greenwich Ins Co	11,144,829	0.2%
	XL Ins Amer Inc	10,924,381	0.2%
	Indian Harbor Ins Co	6,236,849	0.1%
	XL Select	27,513	0.0%
23	ALLIANZ INS GRP	55,546,173	1.1%
	Allianz Global Risks US Ins Co	12,789,274	0.3%
	AGCS Marine Ins Co	7,643,684	0.2%
	Jefferson Ins Co	7,128,696	0.1%
	Firemans Fund Ins Co	7,096,465	0.1%
	American Ins Co	5,025,947	0.1%
	American Automobile Ins Co	4,404,525	0.1%
	National Surety Corp	4,352,273	0.1%
	Interstate Fire & Cas Co	3,841,427	0.1%
	Firemans Fund Ins Co Of OH	2,485,461	0.1%
	Chicago Ins Co	818,835	0.0%
	Associated Ind Corp	75,847	0.0%
	Firemans Fund Ins Co Of HI Inc	54,121	0.0%
	Allianz Underwriters Ins Co	-170,382	0.0%
24	Tokio Marine Holdings Inc GRP	54,131,186	1.1%
	Philadelphia Ind Ins Co	44,367,356	0.9%
	Tokio Marine & Nichido Fire Ins Co	8,854,297	0.2%
	Philadelphia Ins Co	643,785	0.0%
	Trans Pacific Ins Co	227,280	0.0%
	TNUS Ins Co	38,468	0.0%
25	American Financial Grp	53,517,043	1.1%
	Great Amer Ins Co	14,332,801	0.3%
	National Interstate Ins Co	11,151,945	0.2%
	Great Amer Assur Co	10,336,019	0.2%
	Great Amer Ins Co of NY	8,295,331	0.2%
	Great Amer E&S Ins Co	3,476,848	0.1%
	Great Amer Alliance Ins Co	2,604,356	0.1%
	Vanliner Ins Co	1,175,428	0.0%
	American Empire Surplus Lines Ins Co	1,055,868	0.0%
	Mid Continent Cas Co	446,277	0.0%
	Great Amer Spirit Ins Co	367,423	0.0%
	Great Amer Fidelity Ins Co	160,100	0.0%
	Republic Ind Co Of Amer	114,647	0.0%

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The organizational structure and premium are based on the NAIC database as of 6/27/2012.
Refer to the appendix for lines of businesses that are included.

RANK	Group Name Company Name	Direct Written Premium	2011 Market Share
26	ProAssurance Corp Grp	51,040,077	1.1%
	ProAssurance Ind Co Inc	42,768,065	0.9%
	Podiatry Ins Co Of Amer	3,476,280	0.1%
	ProAssurance Cas Co	3,410,474	0.1%
	ProAssurance Specialty Ins Co	1,223,032	0.0%
	PACO Assur Co Inc	162,226	0.0%
27	PROGRESSIVE GRP	50,549,611	1.0%
	Artisan & Truckers Cas Co	31,092,693	0.6%
	United Financial Cas Co	10,556,015	0.2%
	Progressive Specialty Ins Co	5,226,837	0.1%
	Progressive Cas Ins Co	1,962,294	0.0%
	Progressive Direct Ins Co	1,427,420	0.0%
	Progressive Max Ins Co	250,000	0.0%
	National Continental Ins Co	34,692	0.0%
	Progressive Preferred Ins Co	-340	0.0%
28	OHIO MUT GRP	48,479,246	1.0%
	United Ohio Ins Co	44,390,467	0.9%
	Ohio Mut Ins Co	4,088,779	0.1%
29	Munich Re Grp	41,467,756	0.9%
	American Modern Select Ins Co	9,502,577	0.2%
	American Alt Ins Corp	9,332,187	0.2%
	American Modern Home Ins Co	8,386,088	0.2%
	American Family Home Ins Co	5,392,690	0.1%
	Princeton Excess & Surplus Lines Ins	3,734,560	0.1%
	American Western Home Ins Co	3,322,764	0.1%
	Hartford Steam Boil Inspec & Ins Co	1,474,859	0.0%
	American Modern Surplus Lines Ins Co	282,445	0.0%
	American Southern Home Ins Co	39,586	0.0%
30	ALLSTATE INS GRP	39,750,536	0.8%
	Allstate Ind Co	21,132,338	0.4%
	Allstate Ins Co	11,625,965	0.2%
	Allstate Prop & Cas Ins Co	3,505,116	0.1%
	Encompass Home & Auto Ins Co	1,691,502	0.0%
	Encompass Ins Co Of Amer	899,156	0.0%
	Encompass Ind Co	718,865	0.0%
	First Colonial Ins Co	177,594	0.0%
31	Acuity A Mut Ins Co	34,297,074	0.7%
	Acuity A Mut Ins Co	34,297,074	0.7%

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RANK	Group Name Company Name	Direct Written Premium	2011 Market Share
32	SELECTIVE INS GRP	31,756,978	0.7%
	Selective Ins Co Of SC	11,607,753	0.2%
	Selective Ins Co Of The Southeast	10,602,463	0.2%
	Selective Ins Co Of Amer	5,646,275	0.1%
	Mesa Underwriters Specialty Ins Co	3,900,487	0.1%
33	WR Berkley Corp GRP	30,750,227	0.6%
	Nautilus Ins Co	7,196,837	0.1%
	Carolina Cas Ins Co	4,556,360	0.1%
	Admiral Ins Co	3,734,138	0.1%
	Gemini Ins Co	2,901,846	0.1%
	Berkley Ins Co	2,601,908	0.1%
	Starnet Ins Co	2,385,335	0.0%
	Union Ins Co	1,798,039	0.0%
	Continental Western Ins Co	1,488,698	0.0%
	Riverport Ins Co	929,204	0.0%
	Acadia Ins Co	849,451	0.0%
	Great Divide Ins Co	699,433	0.0%
	Berkley Regional Ins Co	634,278	0.0%
	Firemens Ins Co Of Washington DC	604,336	0.0%
	Berkley Regional Specialty Ins Co	171,363	0.0%
	Berkley Natl Ins Co	155,656	0.0%
	Berkley Assur Co	27,492	0.0%
	Midwest Employers Cas Co	15,853	0.0%
34	BANKAMERICA CORP GRP	29,506,424	0.6%
	Meritplan Ins Co	27,112,125	0.6%
	Balboa Ins Co	2,394,299	0.0%
35	OLD REPUBLIC GRP	29,291,587	0.6%
	Great West Cas Co	13,677,381	0.3%
	Old Republic Ins Co	11,986,780	0.2%
	Pennsylvania Manufacturers Assoc Ins	1,804,442	0.0%
	Old Republic Surety Co	583,806	0.0%
	Bituminous Cas Corp	465,164	0.0%
	Pennsylvania Manufacturers Ind Co	408,311	0.0%
	Old Republic Gen Ins Corp	390,237	0.0%
	Manufacturers Alliance Ins Co	37,481	0.0%
	Old Republic Union Ins Co	-2	0.0%
	Bituminous Fire & Marine Ins Co	-62,013	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2011 Market Share
36	CENTRAL MUT INS CO GRP	29,212,924	0.6%
	Central Mut Ins Co	22,508,379	0.5%
	All Amer Ins Co	6,704,545	0.1%
37	WESTERN RESERVE GRP	28,208,732	0.6%
	Western Reserve Mut Cas Co	16,813,696	0.3%
	Lightning Rod Mut Ins Co	11,332,731	0.2%
	Sonnenberg Mut Ins Assoc	62,305	0.0%
38	FAIRFAX FIN GRP	27,110,863	0.6%
	Hudson Specialty Ins Co	7,610,064	0.2%
	Hudson Ins Co	5,455,423	0.1%
	First Mercury Ins Co	4,093,604	0.1%
	United States Fire Ins Co	2,995,050	0.1%
	North River Ins Co	1,837,939	0.0%
	Crum & Forster Specialty Ins Co	1,727,485	0.0%
	Seneca Ins Co Inc	1,476,257	0.0%
	Seneca Specialty Ins Co	936,003	0.0%
	Valiant Ins Co	633,028	0.0%
	Commonwealth Ins Co Of Amer	251,783	0.0%
	Crum & Forster Ind Co	94,171	0.0%
	TIG Ins Co	56	0.0%
39	HCC INS HOLDINGS GRP	26,674,051	0.6%
	US Specialty Ins Co	18,466,372	0.4%
	Houston Cas Co	6,387,641	0.1%
	American Contractors Ind Co	1,187,324	0.0%
	United States Surety Co	583,206	0.0%
	Avemco Ins Co	49,508	0.0%
40	AXIS Capital Grp	24,381,023	0.5%
	Axis Ins Co	15,001,736	0.3%
	AXIS Surplus Ins Co	8,893,989	0.2%
	AXIS Reins Co	485,288	0.0%
	AXIS Specialty Ins Co	10	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2011 Market Share
41	The Hanover Ins Grp	24,319,987	0.5%
	Hanover Ins Co	7,777,017	0.2%
	Massachusetts Bay Ins Co	3,990,746	0.1%
	Citizens Ins Co Of Amer	3,798,140	0.1%
	Nova Cas Co	1,841,604	0.0%
	Citizens Ins Co Of OH	1,755,854	0.0%
	Verlan Fire Ins Co MD	1,585,470	0.0%
	Professionals Direct Ins Co	1,474,098	0.0%
	AIX Specialty Ins Co	1,018,366	0.0%
	Allmerica Fin Benefit Ins Co	1,012,878	0.0%
	Campmed Cas & Ind Co Inc	65,814	0.0%
42	Arch Ins Grp	21,990,851	0.5%
	Arch Ins Co	15,733,765	0.3%
	Arch Speciality Ins Co	6,257,086	0.1%
43	Allied World Assur Holding Grp	20,670,015	0.4%
	Darwin Select Ins Co	7,853,888	0.2%
	Allied World Natl Assur Co	5,667,763	0.1%
	Darwin Natl Assur Co	3,846,679	0.1%
	Allied World Assur Co US Inc	3,301,685	0.1%
44	MARKEL CORP GRP	19,051,114	0.4%
	Evanston Ins Co	11,195,544	0.2%
	Essex Ins Co	3,064,053	0.1%
	Markel Ins Co	2,538,176	0.1%
	Markel Amer Ins Co	1,724,654	0.0%
	Associated Intl Ins Co	487,434	0.0%
	Deerfield Ins Co	41,253	0.0%
45	Christus Hlth Grp	18,730,136	0.4%
	Preferred Professional Ins Co	18,730,136	0.4%
46	FRANKENMUTH GRP	18,082,870	0.4%
	Frankenmuth Mut Ins Co	16,321,332	0.3%
	Ansur Amer Ins	1,761,538	0.0%
47	Church Mut Ins Co	17,486,501	0.4%
	Church Mut Ins Co	17,486,501	0.4%

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RANK	Group Name Company Name	Direct Written Premium	2011 Market Share
48	ARGONAUT GRP	16,519,076	0.3%
	Argonaut Ins Co	9,851,005	0.2%
	Colony Ins Co	2,808,767	0.1%
	Argonaut Great Central Ins Co	1,951,794	0.0%
	Colony Specialty Ins Co	1,303,681	0.0%
	Rockwood Cas Ins Co	462,674	0.0%
	Colony Natl Ins Co	138,289	0.0%
	Argonaut Midwest Ins Co	2,866	0.0%
49	SENTRY INS GRP	16,423,492	0.3%
	Sentry Select Ins Co	12,004,187	0.2%
	Sentry Ins A Mut Co	3,734,768	0.1%
	Sentry Cas Co	680,070	0.0%
	Middlesex Ins Co	4,467	0.0%
50	Alleghany Grp	16,161,217	0.3%
	Landmark Amer Ins Co	6,910,585	0.1%
	RSUI Ind Co	6,676,406	0.1%
	Capitol Ind Corp	1,322,357	0.0%
	Capitol Specialty Ins Corp	656,038	0.0%
	Platte River Ins Co	595,831	0.0%
51	QBE INS GRP	15,780,745	0.3%
	QBE Ins Corp	4,842,054	0.1%
	North Pointe Ins Co	3,255,748	0.1%
	Praetorian Ins Co	3,029,160	0.1%
	General Cas Co Of WI	1,457,870	0.0%
	NAU Country Ins Co	937,255	0.0%
	Regent Ins Co	744,987	0.0%
	QBE Specialty Ins Co	587,028	0.0%
	Stonington Ins Co	562,442	0.0%
	National Farmers Union Prop & Cas	364,201	0.0%
52	EMC INS CO GRP	15,521,921	0.3%
	Employers Mut Cas Co	9,124,036	0.2%
	Hamilton Mut Ins Co	6,385,431	0.1%
	Illinois Emcasco Ins Co	10,737	0.0%
	Emcasco Ins Co	1,717	0.0%
53	West Bend Mut Ins Co	15,361,661	0.3%
	West Bend Mut Ins Co	15,361,661	0.3%
54	DELPHI FIN GRP	14,647,883	0.3%
	Safety Natl Cas Corp	14,647,883	0.3%

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RANK	Group Name Company Name	Direct Written Premium	2011 Market Share
55	Hastings Mut Ins Co Hastings Mut Ins Co	13,776,815 13,776,815	0.3% 0.3%
56	SWISS RE GRP Westport Ins Corp First Specialty Ins Corp North Amer Specialty Ins Co Washington Intl Ins Co North Amer Capacity Ins Co North Amer Elite Ins Co	13,077,927 7,438,095 3,528,867 1,597,961 197,080 182,492 133,432	0.3% 0.2% 0.1% 0.0% 0.0% 0.0% 0.0%
57	Brotherhood Mut Ins Co Brotherhood Mut Ins Co	13,068,926 13,068,926	0.3% 0.3%
58	Ironshore Grp Ironshore Specialty Ins Co Ironshore Ind Inc	12,711,205 11,033,882 1,677,323	0.3% 0.2% 0.0%
59	Catlin US Ins Grp Catlin Specialty Ins Co Catlin Ins Co	12,452,775 8,482,659 3,970,116	0.3% 0.2% 0.1%
60	FEDERATED MUT GRP Federated Mut Ins Co Federated Serv Ins Co	12,224,405 8,870,020 3,354,385	0.3% 0.2% 0.1%
61	Baldwin & Lyons Grp Protective Ins Co Sagamore Ins Co Protective Specialty Ins Co	11,477,547 11,116,915 323,505 37,127	0.2% 0.2% 0.0% 0.0%
62	RLI INS GRP RLI Ins Co MT Hawley Ins Co Contractors Bonding & Ins Co RLI Ind Co	11,457,231 10,210,596 1,002,766 214,300 29,569	0.2% 0.2% 0.0% 0.0% 0.0%
63	Sirius Grp Homeland Ins Co of NY Employers Fire Ins Co OneBeacon Ins Co OneBeacon Amer Ins Co Essentia Ins Co Atlantic Specialty Ins Co	11,287,586 6,153,444 2,353,499 1,280,703 1,248,796 206,644 44,500	0.2% 0.1% 0.0% 0.0% 0.0% 0.0% 0.0%
64	Attorneys Liab Assur Society Inc RRG Attorneys Liab Assur Society Inc RRG	10,922,216 10,922,216	0.2% 0.2%

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RANK	Group Name Company Name	Direct Written Premium	2011 Market Share
65	AMERICAN FAMILY INS GRP	10,752,858	0.2%
	American Family Mut Ins Co	8,949,248	0.2%
	American Family Ins Co	1,801,589	0.0%
	American Standard Ins Co Of OH	2,021	0.0%
66	OHA Ins Solutions	10,413,565	0.2%
	OHA Ins Solutions	10,413,565	0.2%
67	Starr Grp	9,820,752	0.2%
	Starr Ind & Liab Co	5,507,268	0.1%
	Starr Surplus Lines Ins Co	4,313,484	0.1%
68	UNITED SERV AUTOMOBILE ASSN GR	9,778,740	0.2%
	United Serv Automobile Assn	6,672,305	0.1%
	USAA Cas Ins Co	2,431,063	0.1%
	USAA Gen Ind Co	405,060	0.0%
	Garrison Prop & Cas Ins Co	270,312	0.0%
69	MS & AD Ins Grp	9,719,221	0.2%
	Mitsui Sumitomo Ins USA Inc	7,730,020	0.2%
	Mitsui Sumitomo Ins Co of Amer	1,989,201	0.0%
70	Coverys Grp	9,447,765	0.2%
	MHA Ins Co	9,447,765	0.2%
71	CELINA GRP	9,363,463	0.2%
	Celina Mut Ins Co	7,489,468	0.2%
	National Mut Ins Co	1,565,931	0.0%
	Miami Mut Ins Co	308,064	0.0%
72	Meadowbrook Ins Grp	9,297,918	0.2%
	Star Ins Co	4,597,220	0.1%
	Century Surety Co	2,213,198	0.0%
	Savers Prop & Cas Ins Co	1,498,461	0.0%
	Procentury Ins Co	989,039	0.0%
73	STATE NATL GRP	8,995,163	0.2%
	National Specialty Ins Co	4,358,454	0.1%
	State Natl Ins Co Inc	3,984,148	0.1%
	United Specialty Ins Co	652,561	0.0%
74	NCMIC Grp	7,721,522	0.2%
	Professional Solutions Ins Co	4,821,815	0.1%
	NCMIC Ins Co	2,899,707	0.1%
75	CUNA MUT GRP	7,659,598	0.2%
	Cumis Ins Society Inc	7,025,595	0.1%
	Producers Agriculture Ins Co	634,003	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2011 Market Share
76	GUIDEONE INS GRP	7,585,770	0.2%
	Guideone Mut Ins Co	3,995,074	0.1%
	Guideone Elite Ins Co	1,761,875	0.0%
	Guideone Amer Ins Co	1,426,653	0.0%
	Guideone Specialty Mut Ins Co	402,168	0.0%
77	EVEREST REINS HOLDINGS GRP	7,444,292	0.2%
	Everest Natl Ins Co	5,829,878	0.1%
	Everest Ind Ins Co	1,465,298	0.0%
	Everest Reins Co	149,116	0.0%
78	Maxum Specialty Ins Grp	7,219,200	0.1%
	Maxum Cas Ins Co	5,075,275	0.1%
	Maxum Ind Co	2,143,925	0.0%
79	Ohio Fair Plan Underwriting Assoc	7,166,523	0.1%
	Ohio Fair Plan Underwriting Assoc	7,166,523	0.1%
80	UTICA GRP	7,123,795	0.1%
	Republic Franklin Ins Co	3,569,049	0.1%
	Utica Mut Ins Co	2,710,459	0.1%
	Founders Ins Co	462,134	0.0%
	Graphic Arts Mut Ins Co	382,153	0.0%
81	PEKIN INS GRP	6,959,821	0.1%
	Pekin Ins Co	6,959,821	0.1%
82	Endurance Grp	6,827,930	0.1%
	Endurance Amer Specialty Ins Co	4,962,064	0.1%
	Endurance Amer Ins Co	1,836,082	0.0%
	American Agri Business Ins Co	29,784	0.0%
83	NAVIGATORS GRP	6,478,985	0.1%
	Navigators Ins Co	5,181,544	0.1%
	Navigators Specialty Ins Co	1,297,441	0.0%
84	NKSJ Holdings Inc Grp	6,256,429	0.1%
	Sompo Japan Ins Co of Amer	5,617,930	0.1%
	Nipponkoa Ins Co Ltd US Br	581,113	0.0%
	Sompo Japan Fire & Mar Ins Co Amer	57,386	0.0%
85	Healthcare Underwriters Grp Mut OH	6,167,820	0.1%
	Healthcare Underwriters Grp Mut OH	6,167,820	0.1%
86	DONEGAL GRP	6,156,268	0.1%
	Donegal Mut Ins Co	3,772,854	0.1%
	Atlantic States Ins Co	2,383,414	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2011 Market Share
87	IAT Reins Co Grp	6,127,821	0.1%
	Occidental Fire & Cas Co Of NC	3,339,102	0.1%
	Harco Natl Ins Co	1,797,222	0.0%
	Wilshire Ins Co	615,531	0.0%
	Transguard Ins Co Of Amer Inc	293,722	0.0%
	Acceptance Ind Ins Co	82,244	0.0%
88	Ohio Bar Liab Ins Co	6,067,396	0.1%
	Ohio Bar Liab Ins Co	6,067,396	0.1%
89	Caterpillar Grp	6,029,500	0.1%
	Caterpillar Ins Co	6,029,500	0.1%
90	Electric Ins Co	5,954,935	0.1%
	Electric Ins Co	5,954,935	0.1%
91	Wayne & Washington Mut Grp	5,646,473	0.1%
	Wayne Mut Ins Co	5,646,473	0.1%
92	Housing Authority Prop Grp	5,604,729	0.1%
	Housing Authority Prop A Mut Co	2,967,638	0.1%
	Housing Authority RRG Inc	1,618,116	0.0%
	Housing Enterprise Ins Co Inc	1,018,975	0.0%
93	Global Ind Grp	5,346,687	0.1%
	Diamond State Ins Co	2,895,157	0.1%
	United Natl Ins Co	1,267,365	0.0%
	Penn Star Ins Co	1,154,527	0.0%
	Penn Amer Ins Co	29,638	0.0%
94	Mennonite Mut Ins Co	5,179,233	0.1%
	Mennonite Mut Ins Co	5,179,233	0.1%
95	Aegon US Holding Grp	5,162,884	0.1%
	Stonebridge Cas Ins Co	5,162,884	0.1%
96	German Mut Ins Co	4,902,554	0.1%
	German Mut Ins Co	4,902,554	0.1%
97	Alterra Capital Holdings Grp	4,743,595	0.1%
	Alterra Excess & Surplus Ins Co	3,324,651	0.1%
	Alterra Amer Ins Co	1,418,944	0.0%
98	HANNOVER GRP	4,426,014	0.1%
	HDI Gerling Amer Ins Co	4,426,014	0.1%
99	American Excess Ins Exch RRG	4,261,676	0.1%
	American Excess Ins Exch RRG	4,261,676	0.1%
100	AIA Holdings Inc Grp	4,166,846	0.1%
	International Fidelity Ins Co	3,392,626	0.1%
	Allegheny Cas Co	774,220	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2011 Market Share
Top 100	Sub Total:	4,654,051,827	96.2%
	Others Sub Total:	181,376,716	3.8%
	Total All Company Groups:	4,835,428,543	100.0%

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