

2012
Commercial Lines
OHIO MARKET SHARE FOR TOP
100
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2012 Market Share
1	CINCINNATI FIN GRP	408,160,115	8.1%
2	LIBERTY MUT GRP	295,833,784	5.9%
3	AMERICAN INTL GRP	290,237,657	5.7%
4	Travelers Grp	283,035,507	5.6%
5	WESTFIELD Grp	246,109,576	4.9%
6	ZURICH INS GRP	215,687,420	4.3%
7	CNA INS GRP	198,324,092	3.9%
8	Chubb Inc Grp	194,889,506	3.9%
9	NATIONWIDE CORP GRP	171,115,368	3.4%
10	Assurant Inc Grp	117,573,085	2.3%
11	AUTO OWNERS GRP	109,622,265	2.2%
12	STATE FARM GRP	104,142,257	2.1%
13	Ace Ltd Grp	101,428,318	2.0%
14	ERIE INS GRP	97,591,299	1.9%
15	BERKSHIRE HATHAWAY GRP	91,010,447	1.8%
16	STATE AUTO MUT GRP	87,505,771	1.7%
17	FM GLOBAL GRP	87,420,507	1.7%
18	MOTORISTS MUT GRP	84,472,638	1.7%
19	Tokio Marine Holdings Inc GRP	74,987,753	1.5%
20	GRANGE MUT CAS GRP	74,710,397	1.5%
21	DOCTORS CO GRP	67,337,102	1.3%
22	ALLIANZ INS GRP	65,599,328	1.3%
23	HARTFORD FIRE & CAS GRP	63,225,112	1.3%
24	XL AMER GRP	62,615,889	1.2%
25	PROGRESSIVE GRP	56,984,672	1.1%
26	American Financial Grp	54,775,333	1.1%
27	OHIO MUT GRP	51,168,913	1.0%
28	ProAssurance Corp Grp	49,433,737	1.0%
29	Munich Re Grp	46,347,025	0.9%
30	ALLSTATE INS GRP	40,761,185	0.8%

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The organizational structure and premium are based on the NAIC database as of 6/18/2013.
Refer to the appendix for lines of businesses that are included.

RANK	Group Name	Direct Written Premium	2012 Market Share
31	Acuity A Mut Ins Co	40,662,548	0.8%
32	WR Berkley Corp GRP	37,950,476	0.8%
33	SELECTIVE INS GRP	33,903,748	0.7%
34	WESTERN RESERVE GRP	30,904,275	0.6%
35	FAIRFAX FIN GRP	29,776,445	0.6%
36	The Hanover Ins Grp	29,566,268	0.6%
37	OLD REPUBLIC GRP	29,525,594	0.6%
38	HCC INS HOLDINGS GRP	29,086,652	0.6%
39	CENTRAL MUT INS CO GRP	28,825,922	0.6%
40	MARKEL CORP GRP	28,031,915	0.6%
41	AXIS Capital Grp	25,909,158	0.5%
42	Allied World Assur Holding Grp	23,442,520	0.5%
43	SWISS RE GRP	22,824,930	0.5%
44	Arch Ins Grp	20,617,854	0.4%
45	West Bend Mut Ins Co	18,605,720	0.4%
46	Alleghany Grp	18,410,806	0.4%
47	EMC INS CO GRP	18,253,078	0.4%
48	QBE INS GRP	17,817,440	0.4%
49	FRANKENMUTH GRP	17,319,568	0.3%
50	SENTRY INS GRP	17,243,609	0.3%
51	Church Mut Ins Co	16,733,341	0.3%
52	ARGONAUT GRP	16,642,405	0.3%
53	Hastings Mut Ins Co	14,655,309	0.3%
54	Starr Grp	14,532,431	0.3%
55	Brotherhood Mut Ins Co	13,790,068	0.3%
56	RLI INS GRP	13,690,631	0.3%
57	Coverys Grp	13,666,052	0.3%
58	Ironshore Grp	12,912,571	0.3%
59	FEDERATED MUT GRP	12,472,205	0.2%
60	White Mountains Grp	12,377,539	0.2%
61	Catlin US Ins Grp	12,042,823	0.2%
62	Attorneys Liab Assur Society Inc RRG	11,484,766	0.2%
63	Christus Hlth Grp	11,086,974	0.2%
64	Baldwin & Lyons Grp	11,060,092	0.2%
65	UNITED SERV AUTOMOBILE ASSN GR	11,021,156	0.2%
66	PEKIN INS GRP	10,886,175	0.2%
67	AMERICAN FAMILY INS GRP	10,766,896	0.2%
68	Meadowbrook Ins Grp	10,023,265	0.2%

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RANK	Group Name	Direct Written Premium	2012 Market Share
69	NAVIGATORS GRP	9,884,880	0.2%
70	MS & AD Ins Grp	9,743,027	0.2%
71	CELINA GRP	9,301,139	0.2%
72	OHA Ins Solutions	8,578,378	0.2%
73	GUIDEONE INS GRP	7,993,556	0.2%
74	Ohio Fair Plan Underwriting Assoc	7,862,674	0.2%
75	NCMIC Grp	7,764,785	0.2%
76	CUNA MUT GRP	7,614,356	0.2%
77	BANKAMERICA CORP GRP	7,483,488	0.1%
78	PROTECTIVE LIFE INS GRP	7,376,711	0.1%
79	UTICA GRP	7,375,668	0.1%
80	AmTrust GMACI Maiden Grp	7,297,033	0.1%
81	Maxum Specialty Ins Grp	7,234,743	0.1%
82	DONEGAL GRP	6,830,562	0.1%
83	ELECTRIC INS GRP	6,829,460	0.1%
84	Caterpillar Grp	6,699,474	0.1%
85	Aegon US Holding Grp	6,604,461	0.1%
86	NKSJ Holdings Inc Grp	6,549,351	0.1%
87	Ohio Bar Liab Ins Co	6,472,793	0.1%
88	Endurance Grp	6,371,082	0.1%
89	Wayne & Washington Mut Grp	6,192,287	0.1%
90	Healthcare Underwriters Grp Mut OH	5,868,787	0.1%
91	HANNOVER GRP	5,674,707	0.1%
92	Housing Authority Prop Grp	5,626,030	0.1%
93	Mennonite Mut Grp	5,483,002	0.1%
94	Aspen Ins Holding Grp	5,002,847	0.1%
95	AMERICAN SAFETY HOLDING GRP	4,977,056	0.1%
96	German Mut Ins Co	4,923,513	0.1%
97	EVEREST REINS HOLDINGS GRP	4,882,534	0.1%
98	Hallmark Fin Serv Grp	4,810,409	0.1%
99	WESTERN WORLD GRP	4,708,787	0.1%
100	LIFE OF THE SOUTH CORP GRP	4,554,064	0.1%
	Top 100 Sub Total:	4,855,200,927	96.1%
	Others Sub Total:	195,760,997	3.9%
	Total All Groups:	5,050,961,924	100.0%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
1	CINCINNATI FIN GRP	408,160,115	8.1%
	Cincinnati Ins Co	357,439,406	7.1%
	Cincinnati Cas Co	22,646,034	0.4%
	The Cincinnati Ind Co	17,327,986	0.3%
	The Cincinnati Specialty Underwriter	10,746,689	0.2%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
2	LIBERTY MUT GRP	295,833,784	5.9%
	Liberty Mut Ins Co	113,859,216	2.3%
	Netherlands Ins Co The	45,529,776	0.9%
	Liberty Mut Fire Ins Co	26,698,290	0.5%
	Ohio Cas Ins Co	12,408,929	0.2%
	Peerless Ind Ins Co	12,176,267	0.2%
	Indiana Ins Co	8,583,215	0.2%
	Liberty Ins Corp	7,981,992	0.2%
	LM Ins Corp	7,500,648	0.1%
	Liberty Ins Underwriters Inc	6,928,463	0.1%
	Liberty Surplus Ins Corp	5,953,713	0.1%
	Safeco Ins Co Of Amer	5,827,760	0.1%
	West Amer Ins Co	5,813,744	0.1%
	Peerless Ins Co	5,263,809	0.1%
	Consolidated Ins Co	4,888,943	0.1%
	American Fire & Cas Co	3,727,840	0.1%
	Wausau Underwriters Ins Co	3,702,321	0.1%
	Midwestern Ind Co	3,228,936	0.1%
	Ohio Security Ins Co	2,888,677	0.1%
	Employers Ins of Wausau	2,521,866	0.0%
	Mid Amer Fire & Cas Co	2,500,142	0.0%
	American States Ins Co	2,474,174	0.0%
	American Economy Ins Co	1,299,324	0.0%
	Wausau Business Ins Co	1,149,561	0.0%
	Safeco Ins Co Of IN	979,321	0.0%
	General Ins Co Of Amer	850,839	0.0%
	First Natl Ins Co Of Amer	687,868	0.0%
	First Liberty Ins Corp	407,924	0.0%
	Wausau Gen Ins Co	226	0.0%

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3	AMERICAN INTL GRP	290,237,657	5.7%
	Lexington Ins Co	110,091,417	2.2%
	National Union Fire Ins Co Of Pitts	89,144,934	1.8%
	Commerce & Industry Ins Co	27,348,451	0.5%
	Chartis Specialty Ins Co	24,078,806	0.5%
	New Hampshire Ins Co	16,966,787	0.3%
	Insurance Co Of The State Of PA	10,615,320	0.2%
	Illinois Natl Ins Co	5,394,345	0.1%
	Granite State Ins Co	3,795,590	0.1%
	Chartis Prop Cas Co	3,561,739	0.1%
	Chartis Cas Co	212,678	0.0%
	AIU Ins Co	-20,045	0.0%
	American Home Assur Co	-952,365	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
4	Travelers Grp	283,035,507	5.6%
	Travelers Prop Cas Co Of Amer	68,094,544	1.3%
	Travelers Cas & Surety Co Of Amer	48,198,445	1.0%
	Travelers Ind Co	33,473,519	0.7%
	Charter Oak Fire Ins Co	30,543,565	0.6%
	St Paul Fire & Marine Ins Co	15,114,191	0.3%
	Travelers Ind Co Of CT	14,701,854	0.3%
	Northland Ins Co	13,676,998	0.3%
	Phoenix Ins Co	13,365,554	0.3%
	Travelers Cas Ins Co Of Amer	12,582,968	0.2%
	Travelers Ind Co Of Amer	12,535,981	0.2%
	St Paul Mercury Ins Co	7,065,458	0.1%
	Standard Fire Ins Co	3,831,397	0.1%
	Discover Prop & Cas Ins Co	2,606,021	0.1%
	Automobile Ins Co Of Hartford CT	1,914,715	0.0%
	Travelers Prop Cas Ins Co	1,125,612	0.0%
	Travelers Cas & Surety Co	994,231	0.0%
	Travelers Excess & Surplus Lines Co	938,400	0.0%
	Northfield Ins Co	761,327	0.0%
	St Paul Surplus Lines Ins Co	422,509	0.0%
	St Paul Protective Ins Co	350,402	0.0%
	Northland Cas Co	281,761	0.0%
	St Paul Guardian Ins Co	231,983	0.0%
	Fidelity & Guar Ins Co	158,569	0.0%
	Travelers Home & Marine Ins Co	41,523	0.0%
	Farmington Cas Co	14,186	0.0%
	United States Fidelity & Guar Co	8,157	0.0%
	Fidelity & Guar Ins Underwriters Inc	1,637	0.0%
5	WESTFIELD Grp	246,109,576	4.9%
	Westfield Ins Co	217,674,362	4.3%
	Westfield Natl Ins Co	13,620,650	0.3%
	Ohio Farmers Ins Co	12,276,278	0.2%
	American Select Ins Co	2,538,286	0.1%

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6	ZURICH INS GRP	215,687,420	4.3%
	Zurich Amer Ins Co	80,054,274	1.6%
	American Guar & Liab Ins	38,029,480	0.8%
	Foremost Ins Co Grand Rapids MI	21,531,479	0.4%
	Steadfast Ins Co	18,406,942	0.4%
	Universal Underwriters Ins Co	9,216,999	0.2%
	Fidelity & Deposit Co Of MD	8,378,069	0.2%
	Empire Fire & Marine Ins Co	7,443,544	0.1%
	Farmers Ins Exch	7,102,906	0.1%
	Truck Ins Exch	5,188,545	0.1%
	Mid Century Ins Co	4,266,182	0.1%
	Maryland Cas Co	3,429,768	0.1%
	American Zurich Ins Co	3,358,156	0.1%
	Farmers Ins Of Columbus Inc	3,290,921	0.1%
	Zurich Amer Ins Co Of IL	2,977,846	0.1%
	Assurance Co Of Amer	2,302,923	0.0%
	Northern Ins Co Of NY	367,182	0.0%
	Civic Prop & Cas Co	265,868	0.0%
	Empire Ind Ins Co	62,857	0.0%
	Neighborhood Spirit Prop & Cas Co	13,504	0.0%
	21st Century Centennial Ins Co	-25	0.0%
7	CNA INS GRP	198,324,092	3.9%
	Continental Cas Co	105,718,785	2.1%
	Columbia Cas Co	34,155,156	0.7%
	Valley Forge Ins Co	11,607,676	0.2%
	American Cas Co Of Reading PA	11,209,542	0.2%
	National Fire Ins Co Of Hartford	11,131,430	0.2%
	Continental Ins Co	10,156,324	0.2%
	Western Surety Co	9,560,637	0.2%
	Transportation Ins Co	4,784,542	0.1%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
8	Chubb Inc Grp	194,889,506	3.9%
	Federal Ins Co	157,725,719	3.1%
	Great Northern Ins Co	8,903,200	0.2%
	Pacific Ind Co	7,954,474	0.2%
	Chubb Custom Ins Co	7,055,995	0.1%
	Vigilant Ins Co	6,719,834	0.1%
	Executive Risk Ind Inc	4,848,173	0.1%
	Chubb Natl Ins Co	885,872	0.0%
	Executive Risk Speciality Ins Co	701,361	0.0%
	Chubb Ind Ins Co	94,878	0.0%
9	NATIONWIDE CORP GRP	171,115,368	3.4%
	Nationwide Mut Ins Co	43,104,749	0.9%
	Nationwide Mut Fire Ins Co	28,877,822	0.6%
	Nationwide Prop & Cas Ins Co	26,562,500	0.5%
	National Cas Co	16,865,275	0.3%
	Nationwide Agribusiness Ins Co	11,679,814	0.2%
	Scottsdale Surplus Lines Ins Co	10,269,160	0.2%
	Amco Ins Co	6,826,414	0.1%
	Farmland Mut Ins Co	5,361,068	0.1%
	Scottsdale Ind Co	3,469,226	0.1%
	Victoria Specialty Ins Co	3,413,923	0.1%
	Allied Prop & Cas Ins Co	3,240,182	0.1%
	Western Heritage Ins Co	2,999,637	0.1%
	Scottsdale Ins Co	2,691,339	0.1%
	Freedom Specialty Ins Co	1,581,474	0.0%
	Depositors Ins Co	1,245,506	0.0%
	Harleysville Worcester Ins Co	1,230,941	0.0%
	Harleysville Preferred Ins Co	603,307	0.0%
	Victoria Select Ins Co	446,217	0.0%
	Harleysville Ins Co	432,333	0.0%
	Victoria Automobile Ins Co	116,537	0.0%
	HARLEYSVILLE LAKE STATES INS CO	65,212	0.0%
	Victoria Fire & Cas Co	28,376	0.0%
	Nationwide Affinity Co of Amer	2,926	0.0%
	Nationwide Assur Co	1,126	0.0%
	Nationwide Ins Co Of Amer	304	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
10	Assurant Inc Grp	117,573,085	2.3%
	Voyager Ind Ins Co	52,053,707	1.0%
	American Security Ins Co	48,551,086	1.0%
	American Bankers Ins Co Of FL	11,788,653	0.2%
	American Reliable Ins Co	2,958,386	0.1%
	Standard Guar Ins Co	2,221,253	0.0%
11	AUTO OWNERS GRP	109,622,265	2.2%
	Auto Owners Ins Co	64,225,694	1.3%
	Owners Ins Co	43,548,639	0.9%
	Home Owners Ins Co	1,847,932	0.0%
12	STATE FARM GRP	104,142,257	2.1%
	State Farm Fire & Cas Co	97,684,914	1.9%
	State Farm Mut Auto Ins Co	6,453,630	0.1%
	State Farm Gen Ins Co	3,713	0.0%
13	Ace Ltd Grp	101,428,318	2.0%
	Ace Amer Ins Co	57,466,452	1.1%
	Illinois Union Ins Co	12,506,613	0.2%
	Westchester Fire Ins Co	10,332,752	0.2%
	Ace Prop & Cas Ins Co	8,475,083	0.2%
	Westchester Surplus Lines Ins Co	5,762,823	0.1%
	Penn Millers Ins Co	4,210,801	0.1%
	Indemnity Ins Co Of North Amer	992,055	0.0%
	Agri Gen Ins Co	809,904	0.0%
	Bankers Standard Ins Co	675,455	0.0%
	Ace Fire Underwriters Ins Co	166,892	0.0%
	Pacific Employers Ins Co	26,363	0.0%
	Insurance Co of N Amer	3,125	0.0%
14	ERIE INS GRP	97,591,299	1.9%
	Erie Ins Exch	74,176,604	1.5%
	Erie Ins Co	23,414,695	0.5%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
15	BERKSHIRE HATHAWAY GRP	91,010,447	1.8%
	Medical Protective Co	70,726,162	1.4%
	United States Liab Ins Co	6,185,481	0.1%
	Mount Vernon Fire Ins Co	2,817,952	0.1%
	National Ind Co	2,725,843	0.1%
	General Star Ind Co	2,615,006	0.1%
	National Liab & Fire Ins Co	1,777,066	0.0%
	National Fire & Marine Ins Co	1,725,423	0.0%
	Genesis Ins Co	1,182,715	0.0%
	Government Employees Ins Co	836,570	0.0%
	General Star Natl Ins Co	183,612	0.0%
	Central States Ind Co Of Omaha	157,194	0.0%
	Kansas Bankers Surety Co	41,580	0.0%
	Amguard Ins Co	35,843	0.0%
16	STATE AUTO MUT GRP	87,505,771	1.7%
	State Automobile Mut Ins Co	75,506,093	1.5%
	State Auto Ins Co of OH	7,078,750	0.1%
	State Auto Prop & Cas Ins Co	2,225,402	0.0%
	Rockhill Ins Co	1,740,364	0.0%
	Plaza Ins Co	665,889	0.0%
	Meridian Citizens Mut Ins Co	289,273	0.0%
17	FM GLOBAL GRP	87,420,507	1.7%
	Factory Mut Ins Co	68,458,270	1.4%
	Affiliated Fm Ins Co	18,650,049	0.4%
	Appalachian Ins Co	312,188	0.0%
18	MOTORISTS MUT GRP	84,472,638	1.7%
	Motorists Mut Ins Co	81,183,457	1.6%
	Motorists Commercial Mut Ins Co	3,289,181	0.1%
19	Tokio Marine Holdings Inc GRP	74,987,753	1.5%
	Philadelphia Ind Ins Co	47,063,139	0.9%
	Safety Natl Cas Corp	16,995,714	0.3%
	Tokio Marine & Nichido Fire Ins Co	9,724,672	0.2%
	Tokio Marine Specialty Ins Co	749,011	0.0%
	Trans Pacific Ins Co	316,946	0.0%
	TNUS Ins Co	138,271	0.0%
20	GRANGE MUT CAS GRP	74,710,397	1.5%
	Grange Mut Cas Co	67,183,521	1.3%
	Grange Ind Ins Co	4,266,151	0.1%
	Grange Prop & Cas Ins Co	3,260,725	0.1%

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21	DOCTORS CO GRP	67,337,102	1.3%
	Doctors Co An Interins Exch	66,715,269	1.3%
	Professional Underwriters Liab Ins C	567,152	0.0%
	American Physicians Assur Corp	57,258	0.0%
	Ohic Ins Co	-2,577	0.0%
22	ALLIANZ INS GRP	65,599,328	1.3%
	Allianz Global Risks US Ins Co	21,836,540	0.4%
	AGCS Marine Ins Co	8,613,819	0.2%
	Jefferson Ins Co	7,592,222	0.2%
	Firemans Fund Ins Co	6,529,009	0.1%
	American Automobile Ins Co	4,814,828	0.1%
	National Surety Corp	4,615,229	0.1%
	American Ins Co	4,385,772	0.1%
	Interstate Fire & Cas Co	4,240,839	0.1%
	Firemans Fund Ins Co Of OH	1,620,878	0.0%
	Chicago Ins Co	870,495	0.0%
	Associated Ind Corp	475,947	0.0%
	Firemans Fund Ins Co Of HI Inc	26,277	0.0%
	Allianz Underwriters Ins Co	-22,527	0.0%
23	HARTFORD FIRE & CAS GRP	63,225,112	1.3%
	Hartford Fire In Co	22,503,599	0.4%
	Twin City Fire Ins Co Co	14,366,311	0.3%
	Hartford Cas Ins Co	11,127,771	0.2%
	Sentinel Ins Co Ltd	9,462,883	0.2%
	Hartford Accident & Ind Co	2,455,932	0.0%
	Hartford Underwriters Ins Co	1,668,799	0.0%
	Property & Cas Ins Co Of Hartford	575,132	0.0%
	Trumbull Ins Co	448,337	0.0%
	Pacific Ins Co Ltd	350,689	0.0%
	Hartford Ins Co Of The Midwest	265,672	0.0%
	Nutmeg Ins Co	-13	0.0%
24	XL AMER GRP	62,615,889	1.2%
	XL Specialty Ins Co	27,876,813	0.6%
	XL Ins Amer Inc	15,805,541	0.3%
	Greenwich Ins Co	12,953,143	0.3%
	Indian Harbor Ins Co	5,980,392	0.1%

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25	PROGRESSIVE GRP	56,984,672	1.1%
	Artisan & Truckers Cas Co	39,763,325	0.8%
	United Financial Cas Co	9,078,323	0.2%
	Progressive Specialty Ins Co	5,323,754	0.1%
	Progressive Direct Ins Co	1,553,898	0.0%
	Progressive Cas Ins Co	893,513	0.0%
	Progressive Max Ins Co	250,000	0.0%
	National Continental Ins Co	119,044	0.0%
	Progressive Preferred Ins Co	2,815	0.0%
26	American Financial Grp	54,775,333	1.1%
	Great Amer Ins Co	15,367,409	0.3%
	Great Amer Assur Co	12,344,999	0.2%
	National Interstate Ins Co	9,621,232	0.2%
	Great Amer Ins Co of NY	8,095,158	0.2%
	Great Amer E&S Ins Co	3,916,776	0.1%
	Great Amer Alliance Ins Co	2,118,252	0.0%
	Vanliner Ins Co	1,293,328	0.0%
	American Empire Surplus Lines Ins Co	851,111	0.0%
	Mid Continent Cas Co	610,836	0.0%
	Great Amer Spirit Ins Co	531,937	0.0%
	Republic Ind Co Of Amer	16,598	0.0%
	Mid Continent Excess and Surplus Ins	12,456	0.0%
	Great Amer Fidelity Ins Co	-4,759	0.0%
27	OHIO MUT GRP	51,168,913	1.0%
	United Ohio Ins Co	47,346,838	0.9%
	Ohio Mut Ins Co	3,822,075	0.1%
28	ProAssurance Corp Grp	49,433,737	1.0%
	ProAssurance Ind Co Inc	41,038,720	0.8%
	ProAssurance Cas Co	3,346,574	0.1%
	Podiatry Ins Co Of Amer	3,221,942	0.1%
	Medmarc Cas Ins Co	1,012,505	0.0%
	ProAssurance Specialty Ins Co	610,264	0.0%
	PACO Assur Co Inc	120,937	0.0%
	Noetic Specialty Ins Co	82,795	0.0%

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The organizational structure and premium are based on the NAIC database as of 6/18/2013.
Refer to the appendix for lines of businesses that are included.

RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
29	Munich Re Grp	46,347,025	0.9%
	American Modern Select Ins Co	11,453,352	0.2%
	American Alt Ins Corp	10,965,379	0.2%
	American Modern Home Ins Co	8,183,382	0.2%
	American Family Home Ins Co	6,870,273	0.1%
	American Western Home Ins Co	3,998,011	0.1%
	Princeton Excess & Surplus Lines Ins	3,329,979	0.1%
	Hartford Steam Boil Inspec & Ins Co	1,374,073	0.0%
	American Modern Surplus Lines Ins Co	158,834	0.0%
	American Southern Home Ins Co	13,742	0.0%
30	ALLSTATE INS GRP	40,761,185	0.8%
	Allstate Ind Co	20,490,421	0.4%
	Allstate Ins Co	12,613,934	0.2%
	Allstate Prop & Cas Ins Co	3,606,755	0.1%
	Encompass Home & Auto Ins Co	2,489,179	0.0%
	Encompass Ins Co Of Amer	766,506	0.0%
	Encompass Ind Co	612,031	0.0%
	Allstate Vehicle & Prop Ins Co	127,474	0.0%
	First Colonial Ins Co	54,885	0.0%
31	Acuity A Mut Ins Co	40,662,548	0.8%
	Acuity A Mut Ins Co	40,662,548	0.8%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
32	WR Berkley Corp GRP	37,950,476	0.8%
	Nautilus Ins Co	8,798,481	0.2%
	Carolina Cas Ins Co	5,673,862	0.1%
	Admiral Ins Co	4,552,817	0.1%
	Gemini Ins Co	4,044,839	0.1%
	Berkley Ins Co	2,831,706	0.1%
	Union Ins Co	2,364,766	0.0%
	Starnet Ins Co	1,952,674	0.0%
	Great Divide Ins Co	1,683,313	0.0%
	Continental Western Ins Co	1,627,980	0.0%
	Berkley Regional Ins Co	1,167,948	0.0%
	Riverport Ins Co	1,067,450	0.0%
	Firemens Ins Co Of Washington DC	1,062,655	0.0%
	Berkley Assur Co	323,251	0.0%
	Acadia Ins Co	296,784	0.0%
	Berkley Natl Ins Co	264,437	0.0%
	Berkley Regional Specialty Ins Co	219,263	0.0%
	Midwest Employers Cas Co	13,550	0.0%
	American Mining Ins Co Inc	4,700	0.0%
33	SELECTIVE INS GRP	33,903,748	0.7%
	Selective Ins Co Of SC	11,816,105	0.2%
	Selective Ins Co Of The Southeast	11,135,506	0.2%
	Selective Ins Co Of Amer	8,098,148	0.2%
	Mesa Underwriters Specialty Ins Co	2,853,989	0.1%
34	WESTERN RESERVE GRP	30,904,275	0.6%
	Western Reserve Mut Cas Co	17,900,803	0.4%
	Lightning Rod Mut Ins Co	12,952,271	0.3%
	Sonnenberg Mut Ins Assoc	51,201	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
35	FAIRFAX FIN GRP	29,776,445	0.6%
	Hudson Specialty Ins Co	7,808,312	0.2%
	Hudson Ins Co	5,464,055	0.1%
	First Mercury Ins Co	4,996,325	0.1%
	United States Fire Ins Co	3,287,282	0.1%
	Crum & Forster Specialty Ins Co	2,377,848	0.0%
	Seneca Ins Co Inc	2,153,748	0.0%
	Seneca Specialty Ins Co	1,594,093	0.0%
	North River Ins Co	1,502,520	0.0%
	Crum & Forster Ind Co	401,949	0.0%
	Commonwealth Ins Co Of Amer	191,190	0.0%
	TIG Ins Co	43	0.0%
	Valiant Ins Co	-920	0.0%
36	The Hanover Ins Grp	29,566,268	0.6%
	Hanover Ins Co	11,339,752	0.2%
	Citizens Ins Co Of Amer	5,018,689	0.1%
	Massachusetts Bay Ins Co	4,542,391	0.1%
	Nova Cas Co	2,296,455	0.0%
	Verlan Fire Ins Co MD	2,003,761	0.0%
	Citizens Ins Co Of OH	1,979,572	0.0%
	Allmerica Fin Benefit Ins Co	1,276,067	0.0%
	AIX Specialty Ins Co	1,115,253	0.0%
	Campmed Cas & Ind Co Inc	65,556	0.0%
	Professionals Direct Ins Co	-71,228	0.0%
37	OLD REPUBLIC GRP	29,525,594	0.6%
	Great West Cas Co	15,513,519	0.3%
	Old Republic Ins Co	9,920,415	0.2%
	Pennsylvania Manufacturers Assoc Ins	2,218,475	0.0%
	Old Republic Surety Co	637,983	0.0%
	Bituminous Cas Corp	450,559	0.0%
	Old Republic Gen Ins Corp	404,670	0.0%
	Pennsylvania Manufacturers Ind Co	233,418	0.0%
	Bituminous Fire & Marine Ins Co	122,497	0.0%
	Manufacturers Alliance Ins Co	24,058	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
38	HCC INS HOLDINGS GRP	29,086,652	0.6%
	US Specialty Ins Co	20,722,594	0.4%
	Houston Cas Co	6,580,901	0.1%
	American Contractors Ind Co	1,267,874	0.0%
	United States Surety Co	478,737	0.0%
	Avemco Ins Co	36,546	0.0%
39	CENTRAL MUT INS CO GRP	28,825,922	0.6%
	Central Mut Ins Co	23,137,834	0.5%
	All Amer Ins Co	5,688,088	0.1%
40	MARKEL CORP GRP	28,031,915	0.6%
	Evanston Ins Co	10,099,354	0.2%
	Markel Ins Co	6,077,353	0.1%
	Essex Ins Co	3,614,961	0.1%
	Alterra Amer Ins Co	3,287,084	0.1%
	Alterra Excess & Surplus Ins Co	2,694,365	0.1%
	Markel Amer Ins Co	1,520,227	0.0%
	Associated Intl Ins Co	404,431	0.0%
	Essentia Ins Co	216,502	0.0%
	Deerfield Ins Co	117,638	0.0%
41	AXIS Capital Grp	25,909,158	0.5%
	Axis Ins Co	15,790,743	0.3%
	AXIS Surplus Ins Co	9,812,678	0.2%
	AXIS Reins Co	305,737	0.0%
42	Allied World Assur Holding Grp	23,442,520	0.5%
	Darwin Select Ins Co	8,149,835	0.2%
	Allied World Natl Assur Co	6,006,462	0.1%
	Darwin Natl Assur Co	4,820,629	0.1%
	Allied World Assur Co US Inc	4,465,594	0.1%
43	SWISS RE GRP	22,824,930	0.5%
	Westport Ins Corp	9,062,234	0.2%
	First Specialty Ins Corp	7,006,984	0.1%
	North Amer Specialty Ins Co	3,307,299	0.1%
	North Amer Elite Ins Co	1,715,286	0.0%
	North Amer Capacity Ins Co	1,588,032	0.0%
	Washington Intl Ins Co	145,095	0.0%
44	Arch Ins Grp	20,617,854	0.4%
	Arch Ins Co	15,715,528	0.3%
	Arch Speciaity Ins Co	4,902,326	0.1%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
45	West Bend Mut Ins Co	18,605,720	0.4%
	West Bend Mut Ins Co	18,605,720	0.4%
46	Alleghany Grp	18,410,806	0.4%
	Landmark Amer Ins Co	8,539,558	0.2%
	RSUI Ind Co	6,476,828	0.1%
	Capitol Ind Corp	1,566,405	0.0%
	Capitol Specialty Ins Corp	940,664	0.0%
	Platte River Ins Co	732,162	0.0%
	Covington Specialty Ins Co	155,189	0.0%
47	EMC INS CO GRP	18,253,078	0.4%
	Employers Mut Cas Co	11,381,506	0.2%
	Hamilton Mut Ins Co	6,858,039	0.1%
	Illinois Emcasco Ins Co	11,207	0.0%
	Emcasco Ins Co	2,326	0.0%
48	QBE INS GRP	17,817,440	0.4%
	QBE Ins Corp	6,075,095	0.1%
	North Pointe Ins Co	3,905,699	0.1%
	Praetorian Ins Co	2,363,688	0.0%
	NAU Country Ins Co	1,832,846	0.0%
	General Cas Co Of WI	1,489,835	0.0%
	QBE Specialty Ins Co	844,138	0.0%
	Regent Ins Co	743,578	0.0%
	National Farmers Union Prop & Cas	401,498	0.0%
	Stonington Ins Co	161,063	0.0%
49	FRANKENMUTH GRP	17,319,568	0.3%
	Frankenmuth Mut Ins Co	16,103,474	0.3%
	Ansur Amer Ins	1,216,094	0.0%
50	SENTRY INS GRP	17,243,609	0.3%
	Sentry Select Ins Co	12,180,841	0.2%
	Sentry Ins A Mut Co	4,490,353	0.1%
	Sentry Cas Co	571,015	0.0%
	Middlesex Ins Co	1,400	0.0%
51	Church Mut Ins Co	16,733,341	0.3%
	Church Mut Ins Co	16,733,341	0.3%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
52	ARGONAUT GRP	16,642,405	0.3%
	Argonaut Ins Co	10,551,084	0.2%
	Colony Ins Co	3,166,595	0.1%
	Argonaut Great Central Ins Co	1,528,409	0.0%
	Colony Specialty Ins Co	982,877	0.0%
	Rockwood Cas Ins Co	382,153	0.0%
	Colony Natl Ins Co	26,369	0.0%
	Argonaut Midwest Ins Co	4,918	0.0%
53	Hastings Mut Ins Co	14,655,309	0.3%
	Hastings Mut Ins Co	14,655,309	0.3%
54	Starr Grp	14,532,431	0.3%
	Starr Ind & Liab Co	8,039,408	0.2%
	Starr Surplus Lines Ins Co	6,493,023	0.1%
55	Brotherhood Mut Ins Co	13,790,068	0.3%
	Brotherhood Mut Ins Co	13,790,068	0.3%
56	RLI INS GRP	13,690,631	0.3%
	RLI Ins Co	11,908,996	0.2%
	MT Hawley Ins Co	1,618,384	0.0%
	Contractors Bonding & Ins Co	111,547	0.0%
	RLI Ind Co	51,704	0.0%
57	Coverys Grp	13,666,052	0.3%
	MHA Ins Co	13,666,052	0.3%
58	Ironshore Grp	12,912,571	0.3%
	Ironshore Specialty Ins Co	10,837,651	0.2%
	Ironshore Ind Inc	2,074,920	0.0%
59	FEDERATED MUT GRP	12,472,205	0.2%
	Federated Mut Ins Co	9,966,895	0.2%
	Federated Serv Ins Co	2,505,310	0.0%
60	White Mountains Grp	12,377,539	0.2%
	Homeland Ins Co of NY	6,936,324	0.1%
	Atlantic Specialty Ins Co	3,520,942	0.1%
	OneBeacon Amer Ins Co	937,586	0.0%
	Employers Fire Ins Co	811,250	0.0%
	OneBeacon Ins Co	171,437	0.0%
61	Catlin US Ins Grp	12,042,823	0.2%
	Catlin Specialty Ins Co	6,737,325	0.1%
	Catlin Ins Co	3,967,988	0.1%
	Catlin Ind Co	1,337,510	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
62	Attorneys Liab Assur Society Inc RRG Attorneys Liab Assur Society Inc RRG	11,484,766 11,484,766	0.2% 0.2%
63	Christus Hlth Grp Preferred Professional Ins Co	11,086,974 11,086,974	0.2% 0.2%
64	Baldwin & Lyons Grp Protective Ins Co Sagamore Ins Co Protective Specialty Ins Co	11,060,092 10,672,150 319,160 68,782	0.2% 0.2% 0.0% 0.0%
65	UNITED SERV AUTOMOBILE ASSN GR United Serv Automobile Assn USAA Cas Ins Co USAA Gen Ind Co Garrison Prop & Cas Ins Co	11,021,156 7,299,792 2,700,209 646,242 374,913	0.2% 0.1% 0.1% 0.0% 0.0%
66	PEKIN INS GRP Pekin Ins Co	10,886,175 10,886,175	0.2% 0.2%
67	AMERICAN FAMILY INS GRP American Family Mut Ins Co American Family Ins Co American Standard Ins Co Of OH	10,766,896 9,013,584 1,751,783 1,529	0.2% 0.2% 0.0% 0.0%
68	Meadowbrook Ins Grp Star Ins Co Century Surety Co Procentury Ins Co Savers Prop & Cas Ins Co Williamsburg Natl Ins Co	10,023,265 6,092,235 2,051,907 1,252,337 569,935 56,851	0.2% 0.1% 0.0% 0.0% 0.0% 0.0%
69	NAVIGATORS GRP Navigators Ins Co Navigators Specialty Ins Co	9,884,880 6,185,150 3,699,730	0.2% 0.1% 0.1%
70	MS & AD Ins Grp Mitsui Sumitomo Ins USA Inc Mitsui Sumitomo Ins Co of Amer AIOI Nissay Dowa Ins Co Of Amer	9,743,027 7,734,548 2,008,374 105	0.2% 0.2% 0.0% 0.0%
71	CELINA GRP Celina Mut Ins Co National Mut Ins Co Miami Mut Ins Co	9,301,139 7,421,418 1,703,464 176,257	0.2% 0.1% 0.0% 0.0%
72	OHA Ins Solutions OHA Ins Solutions	8,578,378 8,578,378	0.2% 0.2%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
73	GUIDEONE INS GRP	7,993,556	0.2%
	Guideone Mut Ins Co	4,266,701	0.1%
	Guideone Elite Ins Co	1,904,010	0.0%
	Guideone Amer Ins Co	1,385,551	0.0%
	Guideone Specialty Mut Ins Co	432,729	0.0%
	GuideOne Natl Ins Co	4,565	0.0%
74	Ohio Fair Plan Underwriting Assoc	7,862,674	0.2%
	Ohio Fair Plan Underwriting Assoc	7,862,674	0.2%
75	NCMIC Grp	7,764,785	0.2%
	Professional Solutions Ins Co	4,892,397	0.1%
	NCMIC Ins Co	2,872,388	0.1%
76	CUNA MUT GRP	7,614,356	0.2%
	Cumis Ins Society Inc	6,953,066	0.1%
	Producers Agriculture Ins Co	661,290	0.0%
77	BANKAMERICA CORP GRP	7,483,488	0.1%
	Meritplan Ins Co	6,870,384	0.1%
	Balboa Ins Co	613,104	0.0%
78	PROTECTIVE LIFE INS GRP	7,376,711	0.1%
	Lyndon Prop Ins Co	7,376,711	0.1%
79	UTICA GRP	7,375,668	0.1%
	Republic Franklin Ins Co	4,042,640	0.1%
	Utica Mut Ins Co	2,615,506	0.1%
	Founders Ins Co	425,937	0.0%
	Graphic Arts Mut Ins Co	291,585	0.0%
80	AmTrust GMACI Maiden Grp	7,297,033	0.1%
	Wesco Ins Co	3,261,078	0.1%
	Maiden Specialty Ins Co	2,962,707	0.1%
	Milwaukee Cas Ins Co	373,873	0.0%
	Security Natl Ins Co	296,378	0.0%
	Associated Industries Ins Co Inc	205,271	0.0%
	AmTrust Ins Co of KS Inc	176,926	0.0%
	Technology Ins Co Inc	18,376	0.0%
	Sequoia Ins Co	2,424	0.0%
81	Maxum Specialty Ins Grp	7,234,743	0.1%
	Maxum Cas Ins Co	3,771,689	0.1%
	Maxum Ind Co	3,463,054	0.1%
82	DONEGAL GRP	6,830,562	0.1%
	Donegal Mut Ins Co	3,999,588	0.1%
	Atlantic States Ins Co	2,830,974	0.1%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
83	ELECTRIC INS GRP Electric Ins Co	6,829,460 6,829,460	0.1% 0.1%
84	Caterpillar Grp Caterpillar Ins Co	6,699,474 6,699,474	0.1% 0.1%
85	Aegon US Holding Grp Stonebridge Cas Ins Co	6,604,461 6,604,461	0.1% 0.1%
86	NKSJ Holdings Inc Grp Sompo Japan Ins Co of Amer Nipponkoa Ins Co Ltd US Br Sompo Japan Fire & Mar Ins Co Amer	6,549,351 5,857,505 635,785 56,061	0.1% 0.1% 0.0% 0.0%
87	Ohio Bar Liab Ins Co Ohio Bar Liab Ins Co	6,472,793 6,472,793	0.1% 0.1%
88	Endurance Grp Endurance Amer Specialty Ins Co Endurance Amer Ins Co American Agri Business Ins Co Endurance Risk Solutions Assur Co	6,371,082 3,671,316 2,511,527 130,210 58,029	0.1% 0.1% 0.0% 0.0% 0.0%
89	Wayne & Washington Mut Grp Wayne Mut Ins Co	6,192,287 6,192,287	0.1% 0.1%
90	Healthcare Underwriters Grp Mut OH Healthcare Underwriters Grp Mut OH	5,868,787 5,868,787	0.1% 0.1%
91	HANNOVER GRP HDI Gerling Amer Ins Co	5,674,707 5,674,707	0.1% 0.1%
92	Housing Authority Prop Grp Housing Authority Prop A Mut Co Housing Authority RRG Inc Housing Enterprise Ins Co Inc	5,626,030 3,129,966 1,526,922 969,142	0.1% 0.1% 0.0% 0.0%
93	Mennonite Mut Grp Mennonite Mut Ins Co	5,483,002 5,483,002	0.1% 0.1%
94	Aspen Ins Holding Grp Aspen Specialty Ins Co Aspen Amer Ins Co	5,002,847 4,121,595 881,252	0.1% 0.1% 0.0%
95	AMERICAN SAFETY HOLDING GRP American Safety Ind Co American Safety Cas Ins Co American Safety RRG Inc	4,977,056 4,147,475 657,891 171,690	0.1% 0.1% 0.0% 0.0%
96	German Mut Ins Co German Mut Ins Co	4,923,513 4,923,513	0.1% 0.1%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
97	EVEREST REINS HOLDINGS GRP	4,882,534	0.1%
	Everest Reins Co	3,435,090	0.1%
	Everest Natl Ins Co	1,089,258	0.0%
	Everest Ind Ins Co	358,186	0.0%
98	Hallmark Fin Serv Grp	4,810,409	0.1%
	American Hallmark Ins Co Of TX	3,536,880	0.1%
	Hallmark Ins Co	842,505	0.0%
	Hallmark Specialty Ins Co	431,024	0.0%
99	WESTERN WORLD GRP	4,708,787	0.1%
	Western World Ins Co	3,164,362	0.1%
	Stratford Ins Co	1,090,152	0.0%
	Tudor Ins Co	454,273	0.0%
100	LIFE OF THE SOUTH CORP GRP	4,554,064	0.1%
	Lyndon Southern Ins Co	4,554,064	0.1%
Top 100	Sub Total:	4,855,200,927	96.1%
	Others Sub Total:	195,760,997	3.9%
	Total All Company Groups:	5,050,961,924	100.0%

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