

2012
Personal Lines
OHIO MARKET SHARE FOR TOP
90
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2012 Market Share
1	STATE FARM GRP	1,540,678,443	19.8%
2	ALLSTATE INS GRP	780,566,670	10.0%
3	NATIONWIDE CORP GRP	748,761,340	9.6%
4	PROGRESSIVE GRP	670,092,446	8.6%
5	GRANGE MUT CAS GRP	414,214,382	5.3%
6	LIBERTY MUT GRP	371,792,324	4.8%
7	BERKSHIRE HATHAWAY GRP	258,883,814	3.3%
8	WESTFIELD Grp	255,810,321	3.3%
9	ERIE INS GRP	237,301,831	3.0%
10	ZURICH INS GRP	236,764,091	3.0%
11	CINCINNATI FIN GRP	229,804,255	3.0%
12	AMERICAN FAMILY INS GRP	204,863,929	2.6%
13	AUTO OWNERS GRP	175,766,956	2.3%
14	UNITED SERV AUTOMOBILE ASSN GR	174,162,380	2.2%
15	MOTORISTS MUT GRP	145,573,279	1.9%
16	STATE AUTO MUT GRP	134,978,215	1.7%
17	OHIO MUT GRP	114,097,966	1.5%
18	Travelers Grp	112,120,024	1.4%
19	WESTERN RESERVE GRP	102,020,315	1.3%
20	HARTFORD FIRE & CAS GRP	70,828,357	0.9%
21	METROPOLITAN GRP	68,617,940	0.9%
22	Safe Auto Ins Co	52,082,308	0.7%
23	CENTRAL MUT INS CO GRP	44,082,850	0.6%
24	Hastings Mut Ins Co	39,666,176	0.5%
25	PEKIN INS GRP	36,543,264	0.5%
26	The Hanover Ins Grp	36,067,595	0.5%
27	CELINA GRP	32,345,625	0.4%
28	German Mut Ins Co	26,034,738	0.3%
29	Alleghany Grp	25,611,216	0.3%
30	ALFA INS GRP	24,990,611	0.3%

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The organizational structure and premium are based on the NAIC database as of 6/18/2013.
Refer to the appendix for lines of businesses that are included.

RANK	Group Name	Direct Written Premium	2012 Market Share
31	Chubb Inc Grp	24,751,437	0.3%
32	AMERICAN NATL FIN GRP	24,424,028	0.3%
33	CALIFORNIA STATE AUTO GRP	20,476,301	0.3%
34	Wayne & Washington Mut Grp	19,775,934	0.3%
35	SENTRY INS GRP	19,703,457	0.3%
36	AMICA MUT GRP	17,097,816	0.2%
37	Ohio Fair Plan Underwriting Assoc	16,860,894	0.2%
38	DONEGAL GRP	16,568,509	0.2%
39	AUTOMOBILE CLUB MI GRP	16,415,864	0.2%
40	BUCKEYE INS GRP	16,361,055	0.2%
41	MAPFRE INS GRP	16,165,452	0.2%
42	FRANKENMUTH GRP	15,647,691	0.2%
43	First Acceptance Ins Grp	15,472,325	0.2%
44	Ameriprise Fin Grp	14,410,061	0.2%
45	AmTrust GMACI Maiden Grp	13,551,398	0.2%
46	EMC INS CO GRP	13,173,296	0.2%
47	SELECTIVE INS GRP	12,572,117	0.2%
48	American Independent Ins Grp	11,739,715	0.2%
49	Munich Re Grp	10,056,482	0.1%
50	CALIFORNIA CAS MGMT GRP	9,695,740	0.1%
51	Kemper Corp Grp	8,846,760	0.1%
52	GUIDEONE INS GRP	7,373,186	0.1%
53	MARKEL CORP GRP	7,135,185	0.1%
54	ELECTRIC INS GRP	6,912,900	0.1%
55	Assurant Inc Grp	6,636,446	0.1%
56	ALLIANZ INS GRP	6,503,141	0.1%
57	Mennonite Mut Grp	6,400,223	0.1%
58	MERCHANTS MUT GRP	5,475,663	0.1%
59	HORACE MANN GRP	4,491,327	0.1%
60	Acuity A Mut Ins Co	4,483,507	0.1%
61	AMERICAN INTL GRP	3,918,116	0.1%
62	QBE INS GRP	3,670,483	0.0%
63	GRINNELL MUT GRP	3,510,936	0.0%
64	Goodville Mut Cas Co	2,707,823	0.0%
65	Ace Ltd Grp	2,378,729	0.0%
66	MutualAid eXchange	2,321,643	0.0%
67	UTICA GRP	1,960,769	0.0%
68	Tokio Marine Holdings Inc GRP	1,346,037	0.0%

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RANK	Group Name	Direct Written Premium	2012 Market Share
69	Rider Ins Co	1,334,759	0.0%
70	Municipal Mut Ins Co	1,297,219	0.0%
71	WBL Grp	967,394	0.0%
72	Hallmark Fin Serv Grp	926,619	0.0%
73	Armed Forces Ins Exch	889,210	0.0%
74	American Financial Grp	714,599	0.0%
75	Tuscarora Grp	705,194	0.0%
76	Ironshore Grp	698,134	0.0%
77	Fortress Grp	428,279	0.0%
78	PHARMACISTS MUT GRP	423,670	0.0%
79	Infinity Prop & Cas Ins Grp	363,083	0.0%
80	Pure Companies Grp	298,947	0.0%
81	FIRST AMER TITLE GRP	215,920	0.0%
82	AEGIS GRP	206,579	0.0%
83	BANKAMERICA CORP GRP	118,654	0.0%
84	Everett Mut Grp	83,496	0.0%
85	BCBS of SC Grp	68,414	0.0%
86	Inland Mut Ins Co	63,156	0.0%
87	Baldwin & Lyons Grp	53,926	0.0%
88	ARX HOLDING CORP GRP	43,430	0.0%
89	WR Berkley Corp GRP	41,827	0.0%
90	Western Serv Contract Grp	41,755	0.0%
Top 90	Sub Total:	7,786,100,371	100.0%
	Others Sub Total:	25,991	0.0%
	Total All Groups:	7,786,126,362	100.0%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
1	STATE FARM GRP	1,540,678,443	19.8%
	State Farm Mut Auto Ins Co	912,399,693	11.7%
	State Farm Fire & Cas Co	628,278,750	8.1%
2	ALLSTATE INS GRP	780,566,670	10.0%
	Allstate Fire & Cas Ins Co	254,801,299	3.3%
	Allstate Ins Co	183,073,457	2.4%
	Allstate Prop & Cas Ins Co	178,530,185	2.3%
	Allstate Ind Co	66,126,585	0.8%
	Northbrook Ind Co	32,091,230	0.4%
	Encompass Home & Auto Ins Co	21,384,855	0.3%
	Esurance Prop & Cas Ins Co	17,085,211	0.2%
	Allstate Vehicle & Prop Ins Co	9,921,467	0.1%
	Encompass Ins Co Of Amer	7,719,498	0.1%
	Encompass Ind Co	6,382,576	0.1%
	Esurance Ins Co	3,450,307	0.0%

RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
3	NATIONWIDE CORP GRP	748,761,340	9.6%
	Nationwide Mut Ins Co	304,000,961	3.9%
	Nationwide Mut Fire Ins Co	129,166,539	1.7%
	Nationwide Prop & Cas Ins Co	119,708,852	1.5%
	Nationwide Ins Co Of Amer	84,838,988	1.1%
	Victoria Specialty Ins Co	42,674,207	0.5%
	Nationwide Agribusiness Ins Co	27,138,293	0.3%
	Nationwide Assur Co	9,082,829	0.1%
	Amco Ins Co	9,068,096	0.1%
	Depositors Ins Co	7,900,188	0.1%
	Allied Prop & Cas Ins Co	7,824,066	0.1%
	Victoria Automobile Ins Co	4,141,513	0.1%
	HARLEYSVILLE LAKE STATES INS CO	2,569,464	0.0%
	Scottsdale Surplus Lines Ins Co	474,525	0.0%
	Nationwide Affinity Co of Amer	141,102	0.0%
	Victoria Natl Ins Co	25,065	0.0%
	Victoria Select Ins Co	21,613	0.0%
	Harleysville Worcester Ins Co	-208	0.0%
	Victoria Fire & Cas Co	-14,753	0.0%
4	PROGRESSIVE GRP	670,092,446	8.6%
	Progressive Specialty Ins Co	348,501,152	4.5%
	Progressive Direct Ins Co	247,200,804	3.2%
	Progressive Cas Ins Co	38,348,589	0.5%
	Progressive Preferred Ins Co	36,041,901	0.5%
5	GRANGE MUT CAS GRP	414,214,382	5.3%
	Grange Mut Cas Co	312,675,917	4.0%
	Grange Prop & Cas Ins Co	81,784,629	1.1%
	Trustgard Ins Co	13,748,757	0.2%
	Grange Ind Ins Co	6,005,079	0.1%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
6	LIBERTY MUT GRP	371,792,324	4.8%
	Liberty Mut Fire Ins Co	105,489,296	1.4%
	Safeco Ins Co Of IL	62,144,812	0.8%
	West Amer Ins Co	39,428,979	0.5%
	Safeco Ins Co Of IN	38,699,917	0.5%
	Peerless Ind Ins Co	33,904,434	0.4%
	LM Gen Ins Co	25,256,755	0.3%
	Liberty Ins Corp	21,569,636	0.3%
	LM Ins Corp	19,154,383	0.2%
	Mid Amer Fire & Cas Co	18,474,403	0.2%
	American Fire & Cas Co	2,169,066	0.0%
	Consolidated Ins Co	1,793,306	0.0%
	First Liberty Ins Corp	1,529,310	0.0%
	Ohio Cas Ins Co	884,721	0.0%
	Indiana Ins Co	743,216	0.0%
	Peerless Ins Co	374,885	0.0%
	American States Ins Co	100,993	0.0%
	Ohio Security Ins Co	38,304	0.0%
	American Economy Ins Co	30,316	0.0%
	Safeco Ins Co Of Amer	5,686	0.0%
	First Natl Ins Co Of Amer	301	0.0%
	General Ins Co Of Amer	-395	0.0%
7	BERKSHIRE HATHAWAY GRP	258,883,814	3.3%
	Geico Cas Co	144,085,165	1.9%
	Geico Gen Ins Co	61,340,532	0.8%
	Geico Ind Co	31,136,157	0.4%
	Government Employees Ins Co	22,302,842	0.3%
	United States Liab Ins Co	19,118	0.0%
8	WESTFIELD Grp	255,810,321	3.3%
	Westfield Natl Ins Co	184,944,969	2.4%
	Westfield Ins Co	59,847,942	0.8%
	American Select Ins Co	11,017,410	0.1%
9	ERIE INS GRP	237,301,831	3.0%
	Erie Ins Co	153,583,958	2.0%
	Erie Ins Exch	83,717,873	1.1%

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10	ZURICH INS GRP	236,764,091	3.0%
	Farmers Ins Of Columbus Inc	143,316,416	1.8%
	Farmers Ins Exch	39,834,631	0.5%
	21st Century Centennial Ins Co	18,419,061	0.2%
	Foremost Ins Co Grand Rapids MI	16,846,716	0.2%
	Bristol W Ins Co	7,629,648	0.1%
	21st Century Cas Co	5,325,374	0.1%
	Foremost Prop & Cas Ins Co	2,466,668	0.0%
	Empire Fire & Marine Ins Co	1,399,012	0.0%
	Civic Prop & Cas Co	899,403	0.0%
	21st Century Premier Ins Co	370,941	0.0%
	Bristol W Cas Ins Co	195,351	0.0%
	Fidelity & Deposit Co Of MD	109,552	0.0%
	Neighborhood Spirit Prop & Cas Co	47,936	0.0%
	Mid Century Ins Co	29,496	0.0%
	Exact Prop & Cas Co Inc	2,105	0.0%
	Foremost Signature Ins Co	-128,219	0.0%
11	CINCINNATI FIN GRP	229,804,255	3.0%
	Cincinnati Ins Co	229,804,255	3.0%
12	AMERICAN FAMILY INS GRP	204,863,929	2.6%
	American Family Ins Co	150,391,025	1.9%
	The Gen Automobile Ins Co Inc	21,399,708	0.3%
	American Standard Ins Co Of OH	18,424,630	0.2%
	Permanent Gen Assur Corp Of OH	8,199,659	0.1%
	Permanent Gen Assur Corp	3,960,770	0.1%
	American Family Mut Ins Co	2,488,137	0.0%
13	AUTO OWNERS GRP	175,766,956	2.3%
	Home Owners Ins Co	85,797,452	1.1%
	Owners Ins Co	54,350,726	0.7%
	Auto Owners Ins Co	35,618,778	0.5%
14	UNITED SERV AUTOMOBILE ASSN GR	174,162,380	2.2%
	United Serv Automobile Assn	86,878,169	1.1%
	USAA Cas Ins Co	55,575,234	0.7%
	USAA Gen Ind Co	19,779,025	0.3%
	Garrison Prop & Cas Ins Co	11,929,952	0.2%
15	MOTORISTS MUT GRP	145,573,279	1.9%
	Motorists Mut Ins Co	144,720,498	1.9%
	Mico Ins Co	852,781	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
16	STATE AUTO MUT GRP	134,978,215	1.7%
	State Automobile Mut Ins Co	69,344,554	0.9%
	State Auto Ins Co of OH	64,140,222	0.8%
	Meridian Citizens Mut Ins Co	1,493,439	0.0%
17	OHIO MUT GRP	114,097,966	1.5%
	United Ohio Ins Co	67,837,515	0.9%
	Ohio Mut Ins Co	46,260,451	0.6%
18	Travelers Grp	112,120,024	1.4%
	Travelers Prop Cas Ins Co	75,306,340	1.0%
	Standard Fire Ins Co	21,794,967	0.3%
	Travelers Home & Marine Ins Co	8,815,365	0.1%
	Travelers Ind Co Of Amer	4,280,427	0.1%
	Automobile Ins Co Of Hartford CT	1,228,744	0.0%
	Travelers Ind Co	424,067	0.0%
	Charter Oak Fire Ins Co	165,185	0.0%
	Travelers Ind Co Of CT	97,694	0.0%
	Travco Ins Co	5,154	0.0%
	Phoenix Ins Co	1,132	0.0%
	Travelers Commercial Ins Co	949	0.0%
19	WESTERN RESERVE GRP	102,020,315	1.3%
	Western Reserve Mut Cas Co	53,553,351	0.7%
	Lightning Rod Mut Ins Co	46,820,171	0.6%
	Sonnenberg Mut Ins Assoc	1,646,793	0.0%
20	HARTFORD FIRE & CAS GRP	70,828,357	0.9%
	Twin City Fire Ins Co Co	25,088,303	0.3%
	Property & Cas Ins Co Of Hartford	23,872,946	0.3%
	Hartford Underwriters Ins Co	9,634,357	0.1%
	Trumbull Ins Co	5,308,235	0.1%
	Sentinel Ins Co Ltd	3,244,483	0.0%
	Hartford Ins Co Of The Midwest	2,181,142	0.0%
	Hartford Cas Ins Co	747,140	0.0%
	Hartford Accident & Ind Co	492,253	0.0%
	Hartford Fire In Co	259,498	0.0%
21	METROPOLITAN GRP	68,617,940	0.9%
	Metropolitan Prop & Cas Ins Co	37,722,995	0.5%
	Metropolitan Grp Prop & Cas Ins Co	28,375,723	0.4%
	Economy Premier Assur Co	2,245,392	0.0%
	Metropolitan Drt Prop & Cas Ins Co	137,491	0.0%
	Metropolitan Gen Ins Co	136,339	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
22	Safe Auto Ins Co Safe Auto Ins Co	52,082,308 52,082,308	0.7% 0.7%
23	CENTRAL MUT INS CO GRP Central Mut Ins Co	44,082,850 44,082,850	0.6% 0.6%
24	Hastings Mut Ins Co Hastings Mut Ins Co	39,666,176 39,666,176	0.5% 0.5%
25	PEKIN INS GRP Pekin Ins Co	36,543,264 36,543,264	0.5% 0.5%
26	The Hanover Ins Grp Hanover Ins Co Citizens Ins Co Of OH Citizens Ins Co Of Amer	36,067,595 20,810,133 15,071,862 185,600	0.5% 0.3% 0.2% 0.0%
27	CELINA GRP National Mut Ins Co Celina Mut Ins Co Miami Mut Ins Co	32,345,625 21,542,493 9,444,373 1,358,759	0.4% 0.3% 0.1% 0.0%
28	German Mut Ins Co German Mut Ins Co	26,034,738 26,034,738	0.3% 0.3%
29	Alleghany Grp Homesite Ins Co Of The Midwest	25,611,216 25,611,216	0.3% 0.3%
30	ALFA INS GRP Alfa Vision Ins Corp Alfa Specialty Ins Corp	24,990,611 17,218,067 7,772,544	0.3% 0.2% 0.1%
31	Chubb Inc Grp Pacific Ind Co Chubb Natl Ins Co Great Northern Ins Co Federal Ins Co Vigilant Ins Co Chubb Custom Ins Co	24,751,437 16,272,385 3,390,168 2,391,281 2,269,687 377,591 50,325	0.3% 0.2% 0.0% 0.0% 0.0% 0.0% 0.0%
32	AMERICAN NATL FIN GRP American Natl Prop & Cas Co American Natl Gen Ins Co	24,424,028 22,031,695 2,392,333	0.3% 0.3% 0.0%
33	CALIFORNIA STATE AUTO GRP Western United Ins Co ACA Ins Co	20,476,301 14,656,309 5,819,992	0.3% 0.2% 0.1%
34	Wayne & Washington Mut Grp Wayne Mut Ins Co	19,775,934 19,775,934	0.3% 0.3%

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35	SENTRY INS GRP	19,703,457	0.3%
	Sentry Ins A Mut Co	7,478,697	0.1%
	Dairyland Ins Co	7,100,309	0.1%
	Viking Ins Co Of WI	5,124,451	0.1%
36	AMICA MUT GRP	17,097,816	0.2%
	Amica Mut Ins Co	17,097,816	0.2%
37	Ohio Fair Plan Underwriting Assoc	16,860,894	0.2%
	Ohio Fair Plan Underwriting Assoc	16,860,894	0.2%
38	DONEGAL GRP	16,568,509	0.2%
	Atlantic States Ins Co	14,387,467	0.2%
	Donegal Mut Ins Co	2,181,042	0.0%
39	AUTOMOBILE CLUB MI GRP	16,415,864	0.2%
	Memberselect Ins Co	16,415,864	0.2%
40	BUCKEYE INS GRP	16,361,055	0.2%
	Buckeye State Mut Ins Co	16,361,055	0.2%
41	MAPFRE INS GRP	16,165,452	0.2%
	American Commerce Ins Co	16,165,452	0.2%
42	FRANKENMUTH GRP	15,647,691	0.2%
	Frankenmuth Mut Ins Co	15,647,691	0.2%
43	First Acceptance Ins Grp	15,472,325	0.2%
	First Acceptance Ins Co Inc	15,472,325	0.2%
44	Ameriprise Fin Grp	14,410,061	0.2%
	IDS Prop Cas Ins Co	14,410,061	0.2%
45	AmTrust GMACI Maiden Grp	13,551,398	0.2%
	National Gen Ins Co	7,569,237	0.1%
	New South Ins Co	3,450,310	0.0%
	National Gen Assur Co	1,967,213	0.0%
	MIC Gen Ins Corp	507,061	0.0%
	Integon Preferred Ins Co	35,631	0.0%
	Integon Natl Ins Co	17,990	0.0%
	Integon Ind Corp	2,405	0.0%
	Integon Gen Ins Corp	1,551	0.0%
46	EMC INS CO GRP	13,173,296	0.2%
	Hamilton Mut Ins Co	9,698,011	0.1%
	Emcasco Ins Co	3,482,927	0.0%
	Employers Mut Cas Co	-7,642	0.0%
47	SELECTIVE INS GRP	12,572,117	0.2%
	Selective Ins Co Of SC	10,746,647	0.1%
	Selective Ins Co Of The Southeast	1,825,470	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
48	American Independent Ins Grp	11,739,715	0.2%
	Personal Serv Ins Co	10,369,722	0.1%
	Omni Ind Co	1,297,434	0.0%
	Omni Ins Co	72,559	0.0%
49	Munich Re Grp	10,056,482	0.1%
	American Modern Select Ins Co	4,548,179	0.1%
	American Modern Home Ins Co	3,214,323	0.0%
	American Family Home Ins Co	2,291,689	0.0%
	American Southern Home Ins Co	2,291	0.0%
50	CALIFORNIA CAS MGMT GRP	9,695,740	0.1%
	California Cas Gen Ins Co of OR	9,695,740	0.1%
51	Kemper Corp Grp	8,846,760	0.1%
	Alpha Prop & Cas Ins Co	3,111,430	0.0%
	Kemper Independence Ins Co	2,371,685	0.0%
	Unitrin Direct Prop & Cas Co	1,267,591	0.0%
	Financial Ind Co	549,367	0.0%
	Warner Ins Co	543,105	0.0%
	Unitrin Direct Ins Co	497,443	0.0%
	Merastar Ins Co	345,689	0.0%
	Unitrin Preferred Ins Co	141,057	0.0%
	Response Worldwide Direct Auto Ins C	22,524	0.0%
	Response Ins Co	-3,131	0.0%
52	GUIDEONE INS GRP	7,373,186	0.1%
	Guideone Mut Ins Co	7,068,734	0.1%
	Guideone Amer Ins Co	302,556	0.0%
	Guideone Specialty Mut Ins Co	1,896	0.0%
53	MARKEL CORP GRP	7,135,185	0.1%
	Essentia Ins Co	6,230,479	0.1%
	Markel Amer Ins Co	660,863	0.0%
	Markel Ins Co	243,745	0.0%
	Essex Ins Co	98	0.0%
54	ELECTRIC INS GRP	6,912,900	0.1%
	Electric Ins Co	6,912,900	0.1%
55	Assurant Inc Grp	6,636,446	0.1%
	American Bankers Ins Co Of FL	6,084,207	0.1%
	American Security Ins Co	393,365	0.0%
	Standard Guar Ins Co	101,417	0.0%
	American Reliable Ins Co	56,953	0.0%
	Voyager Ind Ins Co	504	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
56	ALLIANZ INS GRP	6,503,141	0.1%
	Firemans Fund Ins Co	2,651,971	0.0%
	American Ins Co	2,168,506	0.0%
	National Surety Corp	1,658,311	0.0%
	Associated Ind Corp	24,353	0.0%
57	Mennonite Mut Grp	6,400,223	0.1%
	Mennonite Mut Ins Co	6,400,223	0.1%
58	MERCHANTS MUT GRP	5,475,663	0.1%
	Merchants Preferred Ins Co	4,878,790	0.1%
	Merchants Mut Ins Co	596,873	0.0%
59	HORACE MANN GRP	4,491,327	0.1%
	Teachers Ins Co	2,317,549	0.0%
	Horace Mann Prop & Cas Ins Co	1,865,908	0.0%
	Horace Mann Ins Co	307,870	0.0%
60	Acuity A Mut Ins Co	4,483,507	0.1%
	Acuity A Mut Ins Co	4,483,507	0.1%
61	AMERICAN INTL GRP	3,918,116	0.1%
	Chartis Prop Cas Co	3,324,521	0.0%
	Lexington Ins Co	533,989	0.0%
	Chartis Specialty Ins Co	79,499	0.0%
	AIU Ins Co	5,038	0.0%
	Commerce & Industry Ins Co	-849	0.0%
	National Union Fire Ins Co Of Pitts	-24,082	0.0%
62	QBE INS GRP	3,670,483	0.0%
	General Cas Co Of WI	1,922,083	0.0%
	Praetorian Ins Co	1,199,601	0.0%
	QBE Ins Corp	548,799	0.0%
63	GRINNELL MUT GRP	3,510,936	0.0%
	Grinnell Select Ins Co	2,678,360	0.0%
	Grinnell Mut Reins Co	832,576	0.0%
64	Goodville Mut Cas Co	2,707,823	0.0%
	Goodville Mut Cas Co	2,707,823	0.0%
65	Ace Ltd Grp	2,378,729	0.0%
	Bankers Standard Ins Co	1,718,505	0.0%
	Indemnity Ins Co Of North Amer	648,477	0.0%
	Illinois Union Ins Co	11,747	0.0%
66	MutualAid eXchange	2,321,643	0.0%
	MutualAid eXchange	2,321,643	0.0%

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The organizational structure and premium are based on the NAIC database as of 6/18/2013.
Refer to the appendix for lines of businesses that are included.

RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
67	UTICA GRP	1,960,769	0.0%
	Founders Ins Co	1,849,326	0.0%
	Utica Mut Ins Co	111,443	0.0%
68	Tokio Marine Holdings Inc GRP	1,346,037	0.0%
	Philadelphia Ind Ins Co	1,346,037	0.0%
69	Rider Ins Co	1,334,759	0.0%
	Rider Ins Co	1,334,759	0.0%
70	Municipal Mut Ins Co	1,297,219	0.0%
	Municipal Mut Ins Co	1,297,219	0.0%
71	WBL Grp	967,394	0.0%
	Fidelity Natl Ins Co	967,394	0.0%
72	Hallmark Fin Serv Grp	926,619	0.0%
	Hallmark Natl Ins Co	483,164	0.0%
	Hallmark Ins Co	443,455	0.0%
73	Armed Forces Ins Exch	889,210	0.0%
	Armed Forces Ins Exch	889,210	0.0%
74	American Financial Grp	714,599	0.0%
	National Interstate Ins Co	393,973	0.0%
	Great Amer Ins Co	169,927	0.0%
	Great Amer Assur Co	130,272	0.0%
	Great Amer Alliance Ins Co	20,427	0.0%
75	Tuscarora Grp	705,194	0.0%
	Tuscarora Wayne Ins Co	553,956	0.0%
	Keystone Natl Ins Co	151,238	0.0%
76	Ironshore Grp	698,134	0.0%
	Ironshore Ind Inc	698,134	0.0%
77	Fortress Grp	428,279	0.0%
	Yosemite Ins Co	428,279	0.0%
78	PHARMACISTS MUT GRP	423,670	0.0%
	Pharmacists Mut Ins Co	423,670	0.0%
79	Infinity Prop & Cas Ins Grp	363,083	0.0%
	Infinity Ins Co	302,706	0.0%
	Infinity Auto Ins Co	47,792	0.0%
	Infinity Assur Ins Co	11,957	0.0%
	Infinity Preferred Ins Co	628	0.0%
80	Pure Companies Grp	298,947	0.0%
	Privilege Underwriters Recp Exch	298,947	0.0%
81	FIRST AMER TITLE GRP	215,920	0.0%
	First Amer Prop & Cas Ins Co	215,920	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
82	AEGIS GRP Aegis Security Ins Co	206,579 206,579	0.0% 0.0%
83	BANKAMERICA CORP GRP Balboa Ins Co Meritplan Ins Co	118,654 118,959 -305	0.0% 0.0%
84	Everett Mut Grp Everett Cash Mut Ins Co	83,496 83,496	0.0% 0.0%
85	BCBS of SC Grp Companion Prop & Cas Ins Co	68,414 68,414	0.0% 0.0%
86	Inland Mut Ins Co Inland Mut Ins Co	63,156 63,156	0.0% 0.0%
87	Baldwin & Lyons Grp Sagamore Ins Co	53,926 53,926	0.0% 0.0%
88	ARX HOLDING CORP GRP American Strategic Ins Corp	43,430 43,430	0.0% 0.0%
89	WR Berkley Corp GRP Starnet Ins Co Gemini Ins Co	41,827 40,298 1,529	0.0% 0.0%
90	Western Serv Contract Grp Pacific Specialty Ins Co	41,755 41,755	0.0% 0.0%
Top 90	Sub Total:	7,786,100,371	100.0%
	Others Sub Total:	25,991	0.0%
	Total All Company Groups:	7,786,126,362	100.0%