

2012
Total
OHIO MARKET SHARE FOR TOP
100
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2012 Market Share
1	STATE FARM GRP	1,649,018,732	12.2%
2	NATIONWIDE CORP GRP	923,974,222	6.8%
3	ALLSTATE INS GRP	825,615,135	6.1%
4	PROGRESSIVE GRP	727,077,118	5.4%
5	LIBERTY MUT GRP	675,717,331	5.0%
6	CINCINNATI FIN GRP	638,339,450	4.7%
7	WESTFIELD Grp	503,619,475	3.7%
8	GRANGE MUT CAS GRP	490,338,401	3.6%
9	ZURICH INS GRP	461,005,244	3.4%
10	Travelers Grp	403,985,219	3.0%
11	BERKSHIRE HATHAWAY GRP	358,102,800	2.6%
12	AMERICAN INTL GRP	344,912,425	2.6%
13	ERIE INS GRP	334,893,130	2.5%
14	AUTO OWNERS GRP	286,627,623	2.1%
15	MOTORISTS MUT GRP	230,988,723	1.7%
16	Chubb Inc Grp	224,789,903	1.7%
17	STATE AUTO MUT GRP	223,716,932	1.7%
18	AMERICAN FAMILY INS GRP	215,729,953	1.6%
19	CNA INS GRP	201,707,218	1.5%
20	UNITED SERV AUTOMOBILE ASSN GR	185,879,029	1.4%
21	Ace Ltd Grp	165,735,604	1.2%
22	OHIO MUT GRP	165,266,879	1.2%
23	HARTFORD FIRE & CAS GRP	135,243,175	1.0%
24	WESTERN RESERVE GRP	132,950,260	1.0%
25	Assurant Inc Grp	129,497,790	1.0%
26	QBE INS GRP	97,528,187	0.7%
27	ALLIANZ INS GRP	93,281,908	0.7%
28	American Financial Grp	90,335,004	0.7%
29	FM GLOBAL GRP	88,201,658	0.7%
30	Wells Fargo Grp	85,265,086	0.6%
31	Tokio Marine Holdings Inc GRP	77,226,110	0.6%

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The organizational structure and premium are based on the NAIC database as of 6/18/2013.
Refer to the appendix for the lines of businesses that are included in the Total.

RANK	Group Name	Direct Written Premium	2012 Market Share
32	CENTRAL MUT INS CO GRP	73,664,595	0.5%
33	METROPOLITAN GRP	70,613,946	0.5%
34	DOCTORS CO GRP	67,337,102	0.5%
35	The Hanover Ins Grp	66,029,603	0.5%
36	XL AMER GRP	65,468,266	0.5%
37	Munich Re Grp	59,361,387	0.4%
38	Hastings Mut Ins Co	54,355,224	0.4%
39	Safe Auto Ins Co	52,082,308	0.4%
40	ProAssurance Corp Grp	49,433,737	0.4%
41	MGIC GRP	48,054,302	0.4%
42	PEKIN INS GRP	47,429,439	0.4%
43	SELECTIVE INS GRP	46,475,865	0.3%
44	OLD REPUBLIC GRP	46,169,842	0.3%
45	Acuity A Mut Ins Co	45,146,055	0.3%
46	Alleghany Grp	44,206,668	0.3%
47	CELINA GRP	41,851,741	0.3%
48	WR Berkley Corp GRP	38,837,927	0.3%
49	SENTRY INS GRP	36,963,823	0.3%
50	MARKEL CORP GRP	36,819,700	0.3%
51	CUNA MUT GRP	34,792,475	0.3%
52	FRANKENMUTH GRP	33,022,735	0.2%
53	EMC INS CO GRP	31,481,704	0.2%
54	HCC INS HOLDINGS GRP	31,408,002	0.2%
55	German Mut Ins Co	30,998,973	0.2%
56	FAIRFAX FIN GRP	29,907,791	0.2%
57	Radian Grp	29,740,231	0.2%
58	AMERICAN NATL FIN GRP	28,417,048	0.2%
59	Arch Ins Grp	27,124,627	0.2%
60	AXIS Capital Grp	26,820,828	0.2%
61	Wayne & Washington Mut Grp	25,968,221	0.2%
62	ALFA INS GRP	24,990,611	0.2%
63	Ohio Fair Plan Underwriting Assoc	24,723,568	0.2%
64	SWISS RE GRP	23,910,873	0.2%
65	Archer Daniels Midland Grp	23,513,008	0.2%
66	Allied World Assur Holding Grp	23,511,749	0.2%
67	DONEGAL GRP	23,470,902	0.2%
68	AmTrust GMACI Maiden Grp	21,886,537	0.2%
69	Genworth Fin Grp	21,431,624	0.2%

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RANK	Group Name	Direct Written Premium	2012 Market Share
70	CALIFORNIA STATE AUTO GRP	21,351,042	0.2%
71	Starr Grp	20,505,475	0.2%
72	BUCKEYE INS GRP	18,663,519	0.1%
73	West Bend Mut Ins Co	18,617,672	0.1%
74	AMICA MUT GRP	18,406,510	0.1%
75	Deere & Co Grp	17,114,951	0.1%
76	MAPFRE INS GRP	17,094,040	0.1%
77	Church Mut Ins Co	16,750,485	0.1%
78	ARGONAUT GRP	16,646,261	0.1%
79	First Acceptance Ins Grp	16,597,875	0.1%
80	AUTOMOBILE CLUB MI GRP	16,491,058	0.1%
81	PMI GRP	16,332,258	0.1%
82	GUIDEONE INS GRP	15,862,368	0.1%
83	Main Street Amer Grp	15,696,441	0.1%
84	Ameriprise Fin Grp	14,546,589	0.1%
85	Ironshore Grp	14,303,442	0.1%
86	White Mountains Grp	14,296,856	0.1%
87	Catlin US Ins Grp	14,225,835	0.1%
88	RLI INS GRP	14,025,361	0.1%
89	Brotherhood Mut Ins Co	13,790,068	0.1%
90	ELECTRIC INS GRP	13,746,981	0.1%
91	Endurance Grp	13,732,340	0.1%
92	Coverys Grp	13,666,052	0.1%
93	FEDERATED MUT GRP	12,486,774	0.1%
94	American Independent Ins Grp	12,169,886	0.1%
95	FARMERS MUT HAIL INS GRP	12,141,002	0.1%
96	Mennonite Mut Grp	11,883,225	0.1%
97	Attorneys Liab Assur Society Inc RRG	11,484,766	0.1%
98	Baldwin & Lyons Grp	11,114,018	0.1%
99	Christus Hlth Grp	11,086,974	0.1%
100	NAVIGATORS GRP	11,024,079	0.1%
	Top 100 Sub Total:	13,139,846,964	97.2%
	Others Sub Total:	384,417,668	2.8%
	Total All Groups:	13,524,264,632	100.0%

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2012
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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
1	STATE FARM GRP	1,649,018,732	12.2%
	State Farm Mut Auto Ins Co	918,853,323	6.8%
	State Farm Fire & Cas Co	730,161,696	5.4%
	State Farm Gen Ins Co	3,713	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
2	NATIONWIDE CORP GRP	923,974,222	6.8%
	Nationwide Mut Ins Co	347,456,115	2.6%
	Nationwide Mut Fire Ins Co	158,291,849	1.2%
	Nationwide Prop & Cas Ins Co	147,082,499	1.1%
	Nationwide Ins Co Of Amer	84,839,292	0.6%
	Victoria Specialty Ins Co	46,088,130	0.3%
	Nationwide Agribusiness Ins Co	38,856,074	0.3%
	National Cas Co	16,914,921	0.1%
	Amco Ins Co	15,926,510	0.1%
	Allied Prop & Cas Ins Co	11,134,203	0.1%
	Scottsdale Surplus Lines Ins Co	10,754,303	0.1%
	Depositors Ins Co	9,151,740	0.1%
	Nationwide Assur Co	9,083,955	0.1%
	Farmland Mut Ins Co	5,363,605	0.0%
	Scottsdale Ins Co	5,156,357	0.0%
	Victoria Automobile Ins Co	4,258,050	0.0%
	Scottsdale Ind Co	3,476,691	0.0%
	Western Heritage Ins Co	2,999,637	0.0%
	HARLEYSVILLE LAKE STATES INS CO	2,639,623	0.0%
	Freedom Specialty Ins Co	1,581,474	0.0%
	Harleysville Worcester Ins Co	1,231,193	0.0%
	Harleysville Preferred Ins Co	604,594	0.0%
	Victoria Select Ins Co	467,830	0.0%
	Harleysville Ins Co	432,333	0.0%
	Nationwide Affinity Co of Amer	144,556	0.0%
	Victoria Natl Ins Co	25,065	0.0%
	Victoria Fire & Cas Co	13,623	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
3	ALLSTATE INS GRP	825,615,135	6.1%
	Allstate Fire & Cas Ins Co	254,801,299	1.9%
	Allstate Ins Co	195,687,399	1.4%
	Allstate Prop & Cas Ins Co	182,136,940	1.3%
	Allstate Ind Co	86,617,006	0.6%
	Northbrook Ind Co	32,091,189	0.2%
	Encompass Home & Auto Ins Co	23,874,034	0.2%
	Esurance Prop & Cas Ins Co	17,085,211	0.1%
	Allstate Vehicle & Prop Ins Co	10,048,941	0.1%
	Encompass Ins Co Of Amer	8,486,004	0.1%
	Encompass Ind Co	6,994,607	0.1%
	First Colonial Ins Co	4,342,198	0.0%
	Esurance Ins Co	3,450,307	0.0%
4	PROGRESSIVE GRP	727,077,118	5.4%
	Progressive Specialty Ins Co	353,824,906	2.6%
	Progressive Direct Ins Co	248,754,702	1.8%
	Artisan & Truckers Cas Co	39,763,325	0.3%
	Progressive Cas Ins Co	39,242,102	0.3%
	Progressive Preferred Ins Co	36,044,716	0.3%
	United Financial Cas Co	9,078,323	0.1%
	Progressive Max Ins Co	250,000	0.0%
	National Continental Ins Co	119,044	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
5	LIBERTY MUT GRP	675,717,331	5.0%
	Liberty Mut Fire Ins Co	132,889,887	1.0%
	Liberty Mut Ins Co	119,737,292	0.9%
	Safeco Ins Co Of IL	62,144,812	0.5%
	Peerless Ind Ins Co	46,187,661	0.3%
	Netherlands Ins Co The	45,820,263	0.3%
	West Amer Ins Co	45,647,831	0.3%
	Safeco Ins Co Of IN	39,989,132	0.3%
	Liberty Ins Corp	29,608,721	0.2%
	LM Ins Corp	26,676,966	0.2%
	LM Gen Ins Co	25,256,755	0.2%
	Mid Amer Fire & Cas Co	21,105,160	0.2%
	Ohio Cas Ins Co	13,307,673	0.1%
	Indiana Ins Co	9,351,864	0.1%
	Liberty Ins Underwriters Inc	6,928,463	0.1%
	Consolidated Ins Co	6,695,889	0.0%
	Liberty Surplus Ins Corp	5,953,713	0.0%
	American Fire & Cas Co	5,923,765	0.0%
	Safeco Ins Co Of Amer	5,835,761	0.0%
	Peerless Ins Co	5,649,975	0.0%
	Wausau Underwriters Ins Co	3,719,109	0.0%
	Midwestern Ind Co	3,254,120	0.0%
	Ohio Security Ins Co	2,926,981	0.0%
	American States Ins Co	2,576,132	0.0%
	Employers Ins of Wausau	2,560,852	0.0%
	First Liberty Ins Corp	1,937,234	0.0%
	American Economy Ins Co	1,337,080	0.0%
	Wausau Business Ins Co	1,149,671	0.0%
	General Ins Co Of Amer	853,005	0.0%
	First Natl Ins Co Of Amer	691,338	0.0%
	Wausau Gen Ins Co	226	0.0%
6	CINCINNATI FIN GRP	638,339,450	4.7%
	Cincinnati Ins Co	587,586,957	4.3%
	Cincinnati Cas Co	22,657,929	0.2%
	The Cincinnati Ind Co	17,346,263	0.1%
	The Cincinnati Specialty Underwriter	10,748,301	0.1%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
7	WESTFIELD Grp	503,619,475	3.7%
	Westfield Ins Co	278,156,548	2.1%
	Westfield Natl Ins Co	199,623,227	1.5%
	American Select Ins Co	13,563,422	0.1%
	Ohio Farmers Ins Co	12,276,278	0.1%
8	GRANGE MUT CAS GRP	490,338,401	3.6%
	Grange Mut Cas Co	380,851,840	2.8%
	Grange Prop & Cas Ins Co	85,466,574	0.6%
	Trustgard Ins Co	13,748,757	0.1%
	Grange Ind Ins Co	10,271,230	0.1%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
9	ZURICH INS GRP	461,005,244	3.4%
	Farmers Ins Of Columbus Inc	146,687,575	1.1%
	Zurich Amer Ins Co	81,335,300	0.6%
	Farmers Ins Exch	46,998,588	0.3%
	Foremost Ins Co Grand Rapids MI	38,766,415	0.3%
	American Guar & Liab Ins	38,490,639	0.3%
	Steadfast Ins Co	18,457,758	0.1%
	21st Century Centennial Ins Co	18,419,036	0.1%
	Universal Underwriters Ins Co	15,412,479	0.1%
	Empire Fire & Marine Ins Co	8,842,556	0.1%
	Fidelity & Deposit Co Of MD	8,489,342	0.1%
	Bristol W Ins Co	7,629,648	0.1%
	21st Century Cas Co	5,325,374	0.0%
	Truck Ins Exch	5,190,020	0.0%
	Mid Century Ins Co	4,295,678	0.0%
	Maryland Cas Co	3,438,824	0.0%
	American Zurich Ins Co	3,373,580	0.0%
	Zurich Amer Ins Co Of IL	2,977,900	0.0%
	Foremost Prop & Cas Ins Co	2,466,668	0.0%
	Assurance Co Of Amer	2,310,936	0.0%
	Civic Prop & Cas Co	1,165,271	0.0%
	21st Century Premier Ins Co	370,941	0.0%
	Northern Ins Co Of NY	367,182	0.0%
	Bristol W Cas Ins Co	195,351	0.0%
	Empire Ind Ins Co	62,857	0.0%
	Neighborhood Spirit Prop & Cas Co	61,440	0.0%
	Exact Prop & Cas Co Inc	2,105	0.0%
	Foremost Signature Ins Co	-128,219	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
10	Travelers Grp	403,985,219	3.0%
	Travelers Prop Cas Ins Co	76,608,952	0.6%
	Travelers Prop Cas Co Of Amer	72,237,259	0.5%
	Travelers Cas & Surety Co Of Amer	48,198,445	0.4%
	Travelers Ind Co	36,282,121	0.3%
	Charter Oak Fire Ins Co	30,713,714	0.2%
	Standard Fire Ins Co	26,134,832	0.2%
	Travelers Ind Co Of Amer	16,857,570	0.1%
	St Paul Fire & Marine Ins Co	16,377,286	0.1%
	Travelers Ind Co Of CT	14,800,082	0.1%
	Northland Ins Co	13,676,998	0.1%
	Phoenix Ins Co	13,370,727	0.1%
	Travelers Cas Ins Co Of Amer	12,582,968	0.1%
	Travelers Home & Marine Ins Co	9,027,071	0.1%
	St Paul Mercury Ins Co	7,065,458	0.1%
	Automobile Ins Co Of Hartford CT	3,168,470	0.0%
	Discover Prop & Cas Ins Co	2,605,977	0.0%
	Travelers Excess & Surplus Lines Co	1,046,424	0.0%
	Travelers Cas & Surety Co	994,231	0.0%
	Northfield Ins Co	761,327	0.0%
	St Paul Surplus Lines Ins Co	422,509	0.0%
	St Paul Protective Ins Co	350,402	0.0%
	Northland Cas Co	281,761	0.0%
	St Paul Guardian Ins Co	231,983	0.0%
	Fidelity & Guar Ins Co	158,569	0.0%
	Farmington Cas Co	14,186	0.0%
	United States Fidelity & Guar Co	8,157	0.0%
	Travco Ins Co	5,154	0.0%
	Fidelity & Guar Ins Underwriters Inc	1,637	0.0%
	Travelers Commercial Ins Co	949	0.0%

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11	BERKSHIRE HATHAWAY GRP	358,102,800	2.6%
	Geico Cas Co	144,085,165	1.1%
	Medical Protective Co	70,726,162	0.5%
	Geico Gen Ins Co	61,340,532	0.5%
	Geico Ind Co	31,136,157	0.2%
	Government Employees Ins Co	23,139,412	0.2%
	General Reins Corp	6,365,441	0.0%
	United States Liab Ins Co	6,204,599	0.0%
	National Ind Co	4,031,382	0.0%
	Mount Vernon Fire Ins Co	2,817,952	0.0%
	General Star Ind Co	2,615,872	0.0%
	National Fire & Marine Ins Co	1,895,163	0.0%
	National Liab & Fire Ins Co	1,777,066	0.0%
	Genesis Ins Co	1,182,715	0.0%
	Seaworthy Ins Co	282,295	0.0%
	General Star Natl Ins Co	183,612	0.0%
	Central States Ind Co Of Omaha	157,194	0.0%
	Stonewall Ins Co	84,658	0.0%
	Kansas Bankers Surety Co	41,580	0.0%
	Amguard Ins Co	35,843	0.0%
12	AMERICAN INTL GRP	344,912,425	2.6%
	Lexington Ins Co	112,910,142	0.8%
	National Union Fire Ins Co Of Pitts	97,865,856	0.7%
	Commerce & Industry Ins Co	32,796,829	0.2%
	United Guar Residential Ins Co	28,459,667	0.2%
	Chartis Specialty Ins Co	24,158,305	0.2%
	New Hampshire Ins Co	17,249,510	0.1%
	Insurance Co Of The State Of PA	10,725,641	0.1%
	Chartis Prop Cas Co	7,734,170	0.1%
	Illinois Natl Ins Co	5,394,373	0.0%
	United Guar Residential Ins Co of NC	3,928,059	0.0%
	Granite State Ins Co	3,832,636	0.0%
	United Guar Mortgage Ind Co	611,214	0.0%
	Chartis Cas Co	212,678	0.0%
	AIU Ins Co	-15,007	0.0%
	American Home Assur Co	-951,648	0.0%

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13	ERIE INS GRP	334,893,130	2.5%
	Erie Ins Co	176,998,653	1.3%
	Erie Ins Exch	157,894,477	1.2%
14	AUTO OWNERS GRP	286,627,623	2.1%
	Auto Owners Ins Co	100,131,844	0.7%
	Owners Ins Co	98,363,908	0.7%
	Home Owners Ins Co	88,131,871	0.7%
15	MOTORISTS MUT GRP	230,988,723	1.7%
	Motorists Mut Ins Co	226,842,220	1.7%
	Motorists Commercial Mut Ins Co	3,293,722	0.0%
	Mico Ins Co	852,781	0.0%
16	Chubb Inc Grp	224,789,903	1.7%
	Federal Ins Co	164,427,447	1.2%
	Pacific Ind Co	24,746,059	0.2%
	Great Northern Ins Co	11,339,337	0.1%
	Vigilant Ins Co	7,114,733	0.1%
	Chubb Custom Ins Co	7,106,320	0.1%
	Executive Risk Ind Inc	4,848,173	0.0%
	Chubb Natl Ins Co	4,411,595	0.0%
	Executive Risk Speciality Ins Co	701,361	0.0%
	Chubb Ind Ins Co	94,878	0.0%
17	STATE AUTO MUT GRP	223,716,932	1.7%
	State Automobile Mut Ins Co	145,574,339	1.1%
	State Auto Ins Co of OH	71,691,191	0.5%
	State Auto Prop & Cas Ins Co	2,250,186	0.0%
	Meridian Citizens Mut Ins Co	1,794,807	0.0%
	Rockhill Ins Co	1,740,520	0.0%
	Plaza Ins Co	665,889	0.0%
18	AMERICAN FAMILY INS GRP	215,729,953	1.6%
	American Family Ins Co	152,237,675	1.1%
	The Gen Automobile Ins Co Inc	21,399,708	0.2%
	American Standard Ins Co Of OH	18,426,159	0.1%
	American Family Mut Ins Co	11,505,982	0.1%
	Permanent Gen Assur Corp Of OH	8,199,659	0.1%
	Permanent Gen Assur Corp	3,960,770	0.0%

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19	CNA INS GRP	201,707,218	1.5%
	Continental Cas Co	107,673,524	0.8%
	Columbia Cas Co	34,163,186	0.3%
	Valley Forge Ins Co	11,608,131	0.1%
	Continental Ins Co	11,573,467	0.1%
	American Cas Co Of Reading PA	11,209,542	0.1%
	National Fire Ins Co Of Hartford	11,133,593	0.1%
	Western Surety Co	9,560,637	0.1%
	Transportation Ins Co	4,785,138	0.0%
20	UNITED SERV AUTOMOBILE ASSN GR	185,879,029	1.4%
	United Serv Automobile Assn	94,684,019	0.7%
	USAA Cas Ins Co	58,431,140	0.4%
	USAA Gen Ind Co	20,448,605	0.2%
	Garrison Prop & Cas Ins Co	12,315,265	0.1%
21	Ace Ltd Grp	165,735,604	1.2%
	Ace Amer Ins Co	69,970,757	0.5%
	Ace Prop & Cas Ins Co	30,540,313	0.2%
	Agri Gen Ins Co	27,382,262	0.2%
	Illinois Union Ins Co	12,592,031	0.1%
	Westchester Fire Ins Co	10,398,425	0.1%
	Westchester Surplus Lines Ins Co	5,802,554	0.0%
	Penn Millers Ins Co	4,210,801	0.0%
	Bankers Standard Ins Co	2,428,171	0.0%
	Indemnity Ins Co Of North Amer	1,987,839	0.0%
	Insurance Co of N Amer	222,874	0.0%
	Ace Fire Underwriters Ins Co	173,214	0.0%
	Pacific Employers Ins Co	26,363	0.0%
22	OHIO MUT GRP	165,266,879	1.2%
	United Ohio Ins Co	115,184,353	0.9%
	Ohio Mut Ins Co	50,082,526	0.4%

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Refer to the appendix for the lines of businesses that are included the Total.

RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
23	HARTFORD FIRE & CAS GRP	135,243,175	1.0%
	Twin City Fire Ins Co Co	39,455,395	0.3%
	Property & Cas Ins Co Of Hartford	24,574,602	0.2%
	Hartford Fire In Co	23,772,949	0.2%
	Sentinel Ins Co Ltd	12,723,474	0.1%
	Hartford Cas Ins Co	11,878,590	0.1%
	Hartford Underwriters Ins Co	11,323,155	0.1%
	Trumbull Ins Co	5,767,574	0.0%
	Hartford Accident & Ind Co	2,949,407	0.0%
	Hartford Ins Co Of The Midwest	2,447,353	0.0%
	Pacific Ins Co Ltd	350,689	0.0%
	Nutmeg Ins Co	-13	0.0%
24	WESTERN RESERVE GRP	132,950,260	1.0%
	Western Reserve Mut Cas Co	71,463,738	0.5%
	Lightning Rod Mut Ins Co	59,788,528	0.4%
	Sonnenberg Mut Ins Assoc	1,697,994	0.0%
25	Assurant Inc Grp	129,497,790	1.0%
	Voyager Ind Ins Co	52,054,211	0.4%
	American Security Ins Co	51,111,358	0.4%
	American Bankers Ins Co Of FL	20,655,871	0.2%
	American Reliable Ins Co	3,349,559	0.0%
	Standard Guar Ins Co	2,326,791	0.0%
26	QBE INS GRP	97,528,187	0.7%
	NAU Country Ins Co	66,042,030	0.5%
	QBE Ins Corp	18,259,091	0.1%
	North Pointe Ins Co	3,905,699	0.0%
	Praetorian Ins Co	3,585,246	0.0%
	General Cas Co Of WI	3,414,407	0.0%
	QBE Specialty Ins Co	1,022,576	0.0%
	Regent Ins Co	744,074	0.0%
	National Farmers Union Prop & Cas	401,498	0.0%
	Stonington Ins Co	153,566	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
27	ALLIANZ INS GRP	93,281,908	0.7%
	Allianz Global Risks US Ins Co	26,043,530	0.2%
	Firemans Fund Ins Co	14,150,200	0.1%
	AGCS Marine Ins Co	12,250,929	0.1%
	Euler Hermes N Amer Ins Co	8,225,534	0.1%
	Jefferson Ins Co	7,592,222	0.1%
	American Ins Co	6,628,200	0.0%
	National Surety Corp	6,339,897	0.0%
	American Automobile Ins Co	4,814,828	0.0%
	Interstate Fire & Cas Co	4,241,139	0.0%
	Firemans Fund Ins Co Of OH	1,620,838	0.0%
	Chicago Ins Co	870,495	0.0%
	Associated Ind Corp	500,346	0.0%
	Firemans Fund Ins Co Of HI Inc	26,277	0.0%
	Allianz Underwriters Ins Co	-22,527	0.0%
28	American Financial Grp	90,335,004	0.7%
	Great Amer Ins Co	40,308,505	0.3%
	Great Amer Assur Co	17,299,801	0.1%
	Great Amer Ins Co of NY	11,233,408	0.1%
	National Interstate Ins Co	10,017,965	0.1%
	Great Amer E&S Ins Co	5,364,138	0.0%
	Great Amer Alliance Ins Co	2,798,439	0.0%
	Vanliner Ins Co	1,293,328	0.0%
	American Empire Surplus Lines Ins Co	852,352	0.0%
	Mid Continent Cas Co	610,836	0.0%
	Great Amer Spirit Ins Co	531,937	0.0%
	Republic Ind Co Of Amer	16,598	0.0%
	Mid Continent Excess and Surplus Ins	12,456	0.0%
	Great Amer Fidelity Ins Co	-4,759	0.0%
29	FM GLOBAL GRP	88,201,658	0.7%
	Factory Mut Ins Co	68,458,270	0.5%
	Affiliated Fm Ins Co	19,369,030	0.1%
	Appalachian Ins Co	374,358	0.0%
30	Wells Fargo Grp	85,265,086	0.6%
	Rural Comm Ins Co	82,312,171	0.6%
	Heritage Ind Co	2,952,915	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
31	Tokio Marine Holdings Inc GRP	77,226,110	0.6%
	Philadelphia Ind Ins Co	48,409,176	0.4%
	Safety Natl Cas Corp	16,995,714	0.1%
	Tokio Marine & Nichido Fire Ins Co	10,616,992	0.1%
	Tokio Marine Specialty Ins Co	749,011	0.0%
	Trans Pacific Ins Co	316,946	0.0%
	TNUS Ins Co	138,271	0.0%
32	CENTRAL MUT INS CO GRP	73,664,595	0.5%
	Central Mut Ins Co	67,962,816	0.5%
	All Amer Ins Co	5,701,779	0.0%
33	METROPOLITAN GRP	70,613,946	0.5%
	Metropolitan Prop & Cas Ins Co	39,264,314	0.3%
	Metropolitan Grp Prop & Cas Ins Co	28,657,238	0.2%
	Economy Premier Assur Co	2,418,564	0.0%
	Metropolitan Drt Prop & Cas Ins Co	137,491	0.0%
	Metropolitan Gen Ins Co	136,339	0.0%
34	DOCTORS CO GRP	67,337,102	0.5%
	Doctors Co An Interins Exch	66,715,269	0.5%
	Professional Underwriters Liab Ins C	567,152	0.0%
	American Physicians Assur Corp	57,258	0.0%
	Ohic Ins Co	-2,577	0.0%
35	The Hanover Ins Grp	66,029,603	0.5%
	Hanover Ins Co	32,418,788	0.2%
	Citizens Ins Co Of OH	17,125,123	0.1%
	Citizens Ins Co Of Amer	5,205,268	0.0%
	Massachusetts Bay Ins Co	4,542,715	0.0%
	Nova Cas Co	2,296,455	0.0%
	Verlan Fire Ins Co MD	2,055,606	0.0%
	Allmerica Fin Benefit Ins Co	1,276,067	0.0%
	AIX Specialty Ins Co	1,115,253	0.0%
	Campmed Cas & Ind Co Inc	65,556	0.0%
	Professionals Direct Ins Co	-71,228	0.0%
36	XL AMER GRP	65,468,266	0.5%
	XL Specialty Ins Co	30,439,429	0.2%
	XL Ins Amer Inc	16,125,270	0.1%
	Greenwich Ins Co	12,923,175	0.1%
	Indian Harbor Ins Co	5,980,392	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
37	Munich Re Grp	59,361,387	0.4%
	American Modern Select Ins Co	16,001,531	0.1%
	American Alt Ins Corp	13,627,555	0.1%
	American Modern Home Ins Co	11,687,592	0.1%
	American Family Home Ins Co	9,162,024	0.1%
	American Western Home Ins Co	3,998,011	0.0%
	Princeton Excess & Surplus Lines Ins	3,335,734	0.0%
	Hartford Steam Boil Inspec & Ins Co	1,374,073	0.0%
	American Modern Surplus Lines Ins Co	158,834	0.0%
	American Southern Home Ins Co	16,033	0.0%
38	Hastings Mut Ins Co	54,355,224	0.4%
	Hastings Mut Ins Co	54,355,224	0.4%
39	Safe Auto Ins Co	52,082,308	0.4%
	Safe Auto Ins Co	52,082,308	0.4%
40	ProAssurance Corp Grp	49,433,737	0.4%
	ProAssurance Ind Co Inc	41,038,720	0.3%
	ProAssurance Cas Co	3,346,574	0.0%
	Podiatry Ins Co Of Amer	3,221,942	0.0%
	Medmarc Cas Ins Co	1,012,505	0.0%
	ProAssurance Specialty Ins Co	610,264	0.0%
	PACO Assur Co Inc	120,937	0.0%
	Noetic Specialty Ins Co	82,795	0.0%
41	MGIC GRP	48,054,302	0.4%
	Mortgage Guar Ins Corp	46,982,111	0.3%
	MGIC Ind Corp	1,072,191	0.0%
42	PEKIN INS GRP	47,429,439	0.4%
	Pekin Ins Co	47,429,439	0.4%
43	SELECTIVE INS GRP	46,475,865	0.3%
	Selective Ins Co Of SC	22,562,752	0.2%
	Selective Ins Co Of The Southeast	12,960,976	0.1%
	Selective Ins Co Of Amer	8,098,148	0.1%
	Mesa Underwriters Specialty Ins Co	2,853,989	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
44	OLD REPUBLIC GRP	46,169,842	0.3%
	Great West Cas Co	15,513,519	0.1%
	Old Republic Ins Co	15,139,666	0.1%
	Republic Mortgage Ins Co	11,121,012	0.1%
	Pennsylvania Manufacturers Assoc Ins	2,218,475	0.0%
	Old Republic Surety Co	637,983	0.0%
	Bituminous Cas Corp	450,559	0.0%
	Old Republic Gen Ins Corp	404,670	0.0%
	Republic Mortgage Ins Of NC	303,985	0.0%
	Pennsylvania Manufacturers Ind Co	233,418	0.0%
	Bituminous Fire & Marine Ins Co	122,497	0.0%
	Manufacturers Alliance Ins Co	24,058	0.0%
45	Acuity A Mut Ins Co	45,146,055	0.3%
	Acuity A Mut Ins Co	45,146,055	0.3%
46	Alleghany Grp	44,206,668	0.3%
	Homesite Ins Co Of The Midwest	25,611,216	0.2%
	Landmark Amer Ins Co	8,622,567	0.1%
	RSUI Ind Co	6,578,465	0.0%
	Capitol Ind Corp	1,566,405	0.0%
	Capitol Specialty Ins Corp	940,664	0.0%
	Platte River Ins Co	732,162	0.0%
	Covington Specialty Ins Co	155,189	0.0%
47	CELINA GRP	41,851,741	0.3%
	National Mut Ins Co	23,399,956	0.2%
	Celina Mut Ins Co	16,916,770	0.1%
	Miami Mut Ins Co	1,535,015	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
48	WR Berkley Corp GRP	38,837,927	0.3%
	Nautilus Ins Co	8,798,481	0.1%
	Carolina Cas Ins Co	5,673,862	0.0%
	Admiral Ins Co	4,552,817	0.0%
	Gemini Ins Co	4,046,368	0.0%
	Berkley Ins Co	2,831,706	0.0%
	Starnet Ins Co	2,802,355	0.0%
	Union Ins Co	2,364,766	0.0%
	Great Divide Ins Co	1,683,313	0.0%
	Continental Western Ins Co	1,627,980	0.0%
	Berkley Regional Ins Co	1,167,948	0.0%
	Firemens Ins Co Of Washington DC	1,094,855	0.0%
	Riverport Ins Co	1,067,450	0.0%
	Berkley Assur Co	323,251	0.0%
	Acadia Ins Co	300,709	0.0%
	Berkley Natl Ins Co	264,553	0.0%
	Berkley Regional Specialty Ins Co	219,263	0.0%
	Midwest Employers Cas Co	13,550	0.0%
	American Mining Ins Co Inc	4,700	0.0%
49	SENTRY INS GRP	36,963,823	0.3%
	Sentry Select Ins Co	12,191,602	0.1%
	Sentry Ins A Mut Co	11,975,046	0.1%
	Dairyland Ins Co	7,100,309	0.1%
	Viking Ins Co Of WI	5,124,451	0.0%
	Sentry Cas Co	571,015	0.0%
	Middlesex Ins Co	1,400	0.0%
50	MARKEL CORP GRP	36,819,700	0.3%
	Evanston Ins Co	10,355,147	0.1%
	Essentia Ins Co	6,446,981	0.0%
	Markel Ins Co	6,321,098	0.0%
	Alterra Amer Ins Co	4,031,947	0.0%
	Essex Ins Co	3,785,606	0.0%
	Alterra Excess & Surplus Ins Co	2,766,268	0.0%
	Markel Amer Ins Co	2,590,584	0.0%
	Associated Intl Ins Co	404,431	0.0%
	Deerfield Ins Co	117,638	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
51	CUNA MUT GRP	34,792,475	0.3%
	Producers Agriculture Ins Co	24,607,782	0.2%
	Cumis Ins Society Inc	7,247,136	0.1%
	CMG Mortgage Ins Co	2,909,584	0.0%
	CMG Mortgage Assur Co	27,973	0.0%
52	FRANKENMUTH GRP	33,022,735	0.2%
	Frankenmuth Mut Ins Co	31,806,641	0.2%
	Ansur Amer Ins	1,216,094	0.0%
53	EMC INS CO GRP	31,481,704	0.2%
	Hamilton Mut Ins Co	16,592,513	0.1%
	Employers Mut Cas Co	11,392,729	0.1%
	Emcasco Ins Co	3,485,253	0.0%
	Illinois Emcasco Ins Co	11,209	0.0%
54	HCC INS HOLDINGS GRP	31,408,002	0.2%
	US Specialty Ins Co	21,879,501	0.2%
	Houston Cas Co	6,861,817	0.1%
	American Contractors Ind Co	1,267,874	0.0%
	Avemco Ins Co	920,073	0.0%
	United States Surety Co	478,737	0.0%
55	German Mut Ins Co	30,998,973	0.2%
	German Mut Ins Co	30,998,973	0.2%
56	FAIRFAX FIN GRP	29,907,791	0.2%
	Hudson Specialty Ins Co	7,808,312	0.1%
	Hudson Ins Co	5,464,055	0.0%
	First Mercury Ins Co	4,996,325	0.0%
	United States Fire Ins Co	3,445,724	0.0%
	Crum & Forster Specialty Ins Co	2,377,848	0.0%
	Seneca Ins Co Inc	2,153,748	0.0%
	Seneca Specialty Ins Co	1,594,093	0.0%
	North River Ins Co	1,502,520	0.0%
	Crum & Forster Ind Co	401,949	0.0%
	Commonwealth Ins Co Of Amer	191,190	0.0%
	TIG Ins Co	43	0.0%
	Valiant Ins Co	-920	0.0%
	General Fidelity Ins Co	-27,096	0.0%
57	Radian Grp	29,740,231	0.2%
	Radian Guar Inc	29,740,231	0.2%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
58	AMERICAN NATL FIN GRP	28,417,048	0.2%
	American Natl Prop & Cas Co	26,024,343	0.2%
	American Natl Gen Ins Co	2,392,705	0.0%
59	Arch Ins Grp	27,124,627	0.2%
	Arch Ins Co	22,060,477	0.2%
	Arch Speciality Ins Co	5,064,150	0.0%
60	AXIS Capital Grp	26,820,828	0.2%
	Axis Ins Co	16,322,021	0.1%
	AXIS Surplus Ins Co	10,150,729	0.1%
	AXIS Reins Co	348,078	0.0%
61	Wayne & Washington Mut Grp	25,968,221	0.2%
	Wayne Mut Ins Co	25,968,221	0.2%
62	ALFA INS GRP	24,990,611	0.2%
	Alfa Vision Ins Corp	17,218,067	0.1%
	Alfa Speciality Ins Corp	7,772,544	0.1%
63	Ohio Fair Plan Underwriting Assoc	24,723,568	0.2%
	Ohio Fair Plan Underwriting Assoc	24,723,568	0.2%
64	SWISS RE GRP	23,910,873	0.2%
	Westport Ins Corp	9,599,721	0.1%
	First Specialty Ins Corp	7,015,222	0.1%
	North Amer Specialty Ins Co	3,745,363	0.0%
	North Amer Elite Ins Co	1,817,440	0.0%
	North Amer Capacity Ins Co	1,588,032	0.0%
	Washington Intl Ins Co	145,095	0.0%
65	Archer Daniels Midland Grp	23,513,008	0.2%
	ADM Ins Co	23,513,008	0.2%
66	Allied World Assur Holding Grp	23,511,749	0.2%
	Darwin Select Ins Co	8,149,835	0.1%
	Allied World Natl Assur Co	6,006,462	0.0%
	Darwin Natl Assur Co	4,840,429	0.0%
	Allied World Assur Co US Inc	4,515,023	0.0%
67	DONEGAL GRP	23,470,902	0.2%
	Atlantic States Ins Co	17,256,801	0.1%
	Donegal Mut Ins Co	6,214,101	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
68	AmTrust GMACI Maiden Grp	21,886,537	0.2%
	National Gen Ins Co	7,569,237	0.1%
	Wesco Ins Co	4,078,480	0.0%
	New South Ins Co	3,450,310	0.0%
	Maiden Specialty Ins Co	3,181,617	0.0%
	National Gen Assur Co	1,967,213	0.0%
	MIC Gen Ins Corp	507,061	0.0%
	Milwaukee Cas Ins Co	373,873	0.0%
	Security Natl Ins Co	298,172	0.0%
	Associated Industries Ins Co Inc	205,271	0.0%
	AmTrust Ins Co of KS Inc	176,926	0.0%
	Integon Preferred Ins Co	35,631	0.0%
	Technology Ins Co Inc	18,376	0.0%
	Integon Natl Ins Co	17,990	0.0%
	Sequoia Ins Co	2,424	0.0%
	Integon Ind Corp	2,405	0.0%
	Integon Gen Ins Corp	1,551	0.0%
69	Genworth Fin Grp	21,431,624	0.2%
	Genworth Mortgage Ins Corp	14,642,273	0.1%
	Genworth Residential Mortgage Ins Co	3,766,356	0.0%
	Genworth Residential Mortgage Assur	3,022,908	0.0%
	Genworth Mortgage Ins Corp Of NC	87	0.0%
70	CALIFORNIA STATE AUTO GRP	21,351,042	0.2%
	Western United Ins Co	14,656,309	0.1%
	ACA Ins Co	6,694,733	0.0%
71	Starr Grp	20,505,475	0.2%
	Starr Ind & Liab Co	12,805,035	0.1%
	Starr Surplus Lines Ins Co	7,700,440	0.1%
72	BUCKEYE INS GRP	18,663,519	0.1%
	Buckeye State Mut Ins Co	18,663,519	0.1%
73	West Bend Mut Ins Co	18,617,672	0.1%
	West Bend Mut Ins Co	18,617,672	0.1%
74	AMICA MUT GRP	18,406,510	0.1%
	Amica Mut Ins Co	18,406,510	0.1%
75	Deere & Co Grp	17,114,951	0.1%
	John Deere Ins Co	17,114,951	0.1%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
76	MAPFRE INS GRP American Commerce Ins Co	17,094,040 17,094,040	0.1% 0.1%
77	Church Mut Ins Co Church Mut Ins Co	16,750,485 16,750,485	0.1% 0.1%
78	ARGONAUT GRP Argonaut Ins Co Colony Ins Co Argonaut Great Central Ins Co Colony Specialty Ins Co Rockwood Cas Ins Co Colony Natl Ins Co Argonaut Midwest Ins Co	16,646,261 10,552,810 3,168,725 1,528,409 982,877 382,153 26,369 4,918	0.1% 0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
79	First Acceptance Ins Grp First Acceptance Ins Co Inc	16,597,875 16,597,875	0.1% 0.1%
80	AUTOMOBILE CLUB MI GRP Memberselect Ins Co	16,491,058 16,491,058	0.1% 0.1%
81	PMI GRP PMI Mortgage Ins Co PMI Mortgage Assur Co	16,332,258 16,186,823 145,435	0.1% 0.1% 0.0%
82	GUIDEONE INS GRP Guideone Mut Ins Co Guideone Elite Ins Co Guideone Amer Ins Co Guideone Specialty Mut Ins Co GuideOne Natl Ins Co	15,862,368 11,335,435 1,904,010 1,688,107 930,251 4,565	0.1% 0.1% 0.0% 0.0% 0.0% 0.0%
83	Main Street Amer Grp Austin Mut Ins Co NGM Ins Co	15,696,441 15,545,331 151,110	0.1% 0.1% 0.0%
84	Ameriprise Fin Grp IDS Prop Cas Ins Co	14,546,589 14,546,589	0.1% 0.1%
85	Ironshore Grp Ironshore Specialty Ins Co Ironshore Ind Inc	14,303,442 11,530,388 2,773,054	0.1% 0.1% 0.0%

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RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
86	White Mountains Grp	14,296,856	0.1%
	Homeland Ins Co of NY	6,962,534	0.1%
	Atlantic Specialty Ins Co	5,301,686	0.0%
	OneBeacon Amer Ins Co	937,413	0.0%
	Employers Fire Ins Co	887,269	0.0%
	OneBeacon Ins Co	175,312	0.0%
	Northern Assur Co Of Amer	32,642	0.0%
87	Catlin US Ins Grp	14,225,835	0.1%
	Catlin Specialty Ins Co	6,737,325	0.0%
	Catlin Ins Co	6,142,451	0.0%
	Catlin Ind Co	1,346,059	0.0%
88	RLI INS GRP	14,025,361	0.1%
	RLI Ins Co	12,221,603	0.1%
	MT Hawley Ins Co	1,640,507	0.0%
	Contractors Bonding & Ins Co	111,547	0.0%
	RLI Ind Co	51,704	0.0%
89	Brotherhood Mut Ins Co	13,790,068	0.1%
	Brotherhood Mut Ins Co	13,790,068	0.1%
90	ELECTRIC INS GRP	13,746,981	0.1%
	Electric Ins Co	13,746,981	0.1%
91	Endurance Grp	13,732,340	0.1%
	American Agri Business Ins Co	7,470,923	0.1%
	Endurance Amer Specialty Ins Co	3,691,861	0.0%
	Endurance Amer Ins Co	2,511,527	0.0%
	Endurance Risk Solutions Assur Co	58,029	0.0%
92	Coverys Grp	13,666,052	0.1%
	MHA Ins Co	13,666,052	0.1%
93	FEDERATED MUT GRP	12,486,774	0.1%
	Federated Mut Ins Co	9,978,862	0.1%
	Federated Serv Ins Co	2,507,912	0.0%
94	American Independent Ins Grp	12,169,886	0.1%
	Personal Serv Ins Co	10,369,722	0.1%
	Omni Ind Co	1,297,434	0.0%
	Bankers Independent Ins Co	430,171	0.0%
	Omni Ins Co	72,559	0.0%
95	FARMERS MUT HAIL INS GRP	12,141,002	0.1%
	Farmers Mut Hail Ins Co Of IA	12,141,002	0.1%

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The organizational structure and premiums are based on the NAIC database as of 6/18/2013.

Refer to the appendix for the lines of businesses that are included the Total.

RANK	Group Name Company Name	Direct Written Premium	2012 Market Share
96	Mennonite Mut Grp	11,883,225	0.1%
	Mennonite Mut Ins Co	11,883,225	0.1%
97	Attorneys Liab Assur Society Inc RRG	11,484,766	0.1%
	Attorneys Liab Assur Society Inc RRG	11,484,766	0.1%
98	Baldwin & Lyons Grp	11,114,018	0.1%
	Protective Ins Co	10,672,150	0.1%
	Sagamore Ins Co	373,086	0.0%
	Protective Specialty Ins Co	68,782	0.0%
99	Christus Hlth Grp	11,086,974	0.1%
	Preferred Professional Ins Co	11,086,974	0.1%
100	NAVIGATORS GRP	11,024,079	0.1%
	Navigators Ins Co	7,324,349	0.1%
	Navigators Specialty Ins Co	3,699,730	0.0%
Top 100	Sub Total:	13,139,846,964	97.2%
	Others Sub Total:	384,417,668	2.8%
	Total All Company Groups:	13,524,264,632	100.0%

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