

**2013**  
**Personal Lines**  
**OHIO MARKET SHARE FOR TOP**  
**90**  
**INSURANCE GROUPS**

<b>RANK</b>	<b>Group Name</b>	<b>Direct Written Premium</b>	<b>2013 Market Share</b>
1	STATE FARM GRP	1,600,762,473	19.6%
2	ALLSTATE INS GRP	820,989,651	10.1%
3	NATIONWIDE CORP GRP	781,442,542	9.6%
4	PROGRESSIVE GRP	700,538,506	8.6%
5	GRANGE MUT CAS GRP	443,162,893	5.4%
6	LIBERTY MUT GRP	414,875,972	5.1%
7	BERKSHIRE HATHAWAY GRP	299,242,598	3.7%
8	ERIE INS GRP	265,018,343	3.2%
9	WESTFIELD Grp	262,489,282	3.2%
10	CINCINNATI FIN GRP	240,209,648	2.9%
11	AMERICAN FAMILY INS GRP	233,933,146	2.9%
12	FARMERS INS GRP	217,371,522	2.7%
13	UNITED SERV AUTOMOBILE ASSN GR	195,938,510	2.4%
14	AUTO OWNERS GRP	178,916,417	2.2%
15	MOTORISTS MUT GRP	145,293,507	1.8%
16	STATE AUTO MUT GRP	125,434,711	1.5%
17	OHIO MUT GRP	115,283,594	1.4%
18	WESTERN RESERVE GRP	105,659,005	1.3%
19	Travelers Grp	104,773,057	1.3%
20	METROPOLITAN GRP	72,858,316	0.9%
21	HARTFORD FIRE & CAS GRP	71,133,812	0.9%
22	Safe Auto Ins Co	54,951,026	0.7%
23	CENTRAL MUT INS CO GRP	46,061,315	0.6%
24	PEKIN INS GRP	44,210,213	0.5%
25	Hastings Mut Ins Co	43,769,676	0.5%
26	ALFA INS GRP	35,276,833	0.4%
27	CELINA GRP	34,628,796	0.4%
28	The Hanover Ins Grp	31,756,241	0.4%
29	Goodville & German Mut Grp	29,302,785	0.4%
30	Chubb Inc Grp	26,799,841	0.3%

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The organizational structure and premium are based on the NAIC database as of 5/13/2014.  
Refer to the appendix for lines of businesses that are included.

<b>RANK</b>	<b>Group Name</b>	<b>Direct Written Premium</b>	<b>2013 Market Share</b>
31	AMERICAN NATL FIN GRP	23,089,692	0.3%
32	CSAA Ins Grp	22,966,247	0.3%
33	Wayne & Washington Mut Grp	21,777,303	0.3%
34	AMICA MUT GRP	19,212,411	0.2%
35	SENTRY INS GRP	18,966,848	0.2%
36	Ameriprise Fin Grp	18,629,168	0.2%
37	AUTOMOBILE CLUB MI GRP	18,361,894	0.2%
38	First Acceptance Ins Grp	17,857,683	0.2%
39	Ohio Fair Plan Underwriting Assoc	17,829,525	0.2%
40	BUCKEYE INS GRP	17,555,563	0.2%
41	DONEGAL GRP	17,451,144	0.2%
42	MAPFRE INS GRP	17,350,199	0.2%
43	FRANKENMUTH GRP	14,983,904	0.2%
44	American Independent Ins Grp	12,876,364	0.2%
45	SELECTIVE INS GRP	11,481,883	0.1%
46	EMC INS CO GRP	11,399,625	0.1%
47	Munich Re Grp	11,214,978	0.1%
48	CALIFORNIA CAS MGMT GRP	10,665,627	0.1%
49	AmTrust NGH Grp	10,248,486	0.1%
50	MARKEL CORP GRP	7,929,844	0.1%
51	ELECTRIC INS GRP	7,343,927	0.1%
52	Acuity A Mut Ins Co	7,270,468	0.1%
53	Kemper Corp Grp	6,707,852	0.1%
54	GUIDEONE INS GRP	6,701,711	0.1%
55	Assurant Inc Grp	6,658,737	0.1%
56	ALLIANZ INS GRP	6,151,448	0.1%
57	Mennonite Mut Grp	5,284,493	0.1%
58	QBE INS GRP	5,119,574	0.1%
59	HORACE MANN GRP	4,686,522	0.1%
60	GRINNELL MUT GRP	4,492,986	0.1%
61	AMERICAN INTL GRP	3,898,939	0.0%
62	MutualAid eXchange	2,945,328	0.0%
63	Ace Ltd Grp	2,821,909	0.0%
64	MERCHANTS MUT GRP	2,765,161	0.0%
65	ARX HOLDING CORP GRP	2,474,797	0.0%
66	UTICA GRP	1,997,801	0.0%
67	Rider Ins Co	1,687,870	0.0%
68	ZURICH INS GRP	1,505,869	0.0%

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<b>RANK</b>	<b>Group Name</b>	<b>Direct Written Premium</b>	<b>2013 Market Share</b>
69	Tokio Marine Holdings Inc GRP	1,393,825	0.0%
70	Municipal Mut Ins Co	1,142,243	0.0%
71	WBL Grp	1,097,351	0.0%
72	Tuscarora Grp	1,075,821	0.0%
73	American Financial Grp	848,776	0.0%
74	Pure Companies Grp	758,694	0.0%
75	Hallmark Fin Serv Grp	731,213	0.0%
76	Armed Forces Ins Exch	718,923	0.0%
77	Ironshore Grp	667,634	0.0%
78	Fortress Grp	574,436	0.0%
79	Everett Mut Grp	414,254	0.0%
80	PHARMACISTS MUT GRP	399,880	0.0%
81	FIRST AMER TITLE GRP	354,622	0.0%
82	Infinity Prop & Cas Ins Grp	320,501	0.0%
83	AEGIS GRP	179,788	0.0%
84	RLI INS GRP	116,872	0.0%
85	Inland Mut Ins Co	68,467	0.0%
86	Western Serv Contract Grp	43,282	0.0%
87	WR Berkley Corp GRP	33,749	0.0%
88	Baldwin & Lyons Grp	29,017	0.0%
89	FCCI MUT INS GRP	23,490	0.0%
90	FM GLOBAL GRP	19,600	0.0%
	<b>Top 90 Sub Total:</b>	<b>8,155,460,449</b>	<b>100.0%</b>
	<b>Others Sub Total:</b>	<b>15,926</b>	<b>0.0%</b>
	<b>Total All Groups:</b>	<b>8,155,476,375</b>	<b>100.0%</b>

**2013**  
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<b>RANK</b>	<b>Group Name Company Name</b>	<b>Direct Written Premium</b>	<b>2013 Market Share</b>
<b>1</b>	<b>STATE FARM GRP</b>	<b>1,600,762,473</b>	<b>19.6%</b>
	State Farm Mut Auto Ins Co	948,893,155	11.6%
	State Farm Fire & Cas Co	651,869,318	8.0%
<b>2</b>	<b>ALLSTATE INS GRP</b>	<b>820,989,651</b>	<b>10.1%</b>
	Allstate Fire & Cas Ins Co	282,147,496	3.5%
	Allstate Ins Co	172,304,188	2.1%
	Allstate Prop & Cas Ins Co	166,311,101	2.0%
	Allstate Ind Co	62,061,851	0.8%
	Encompass Home & Auto Ins Co	32,054,783	0.4%
	Allstate Vehicle & Prop Ins Co	31,427,844	0.4%
	Esurance Prop & Cas Ins Co	30,232,730	0.4%
	Northbrook Ind Co	29,560,235	0.4%
	Encompass Ins Co Of Amer	6,829,091	0.1%
	Encompass Ind Co	5,541,376	0.1%
	Esurance Ins Co	2,518,956	0.0%

<b>RANK</b>	<b>Group Name Company Name</b>	<b>Direct Written Premium</b>	<b>2013 Market Share</b>
<b>3</b>	<b>NATIONWIDE CORP GRP</b>	<b>781,442,542</b>	<b>9.6%</b>
	Nationwide Mut Ins Co	296,852,990	3.6%
	Nationwide Mut Fire Ins Co	165,547,292	2.0%
	Nationwide Prop & Cas Ins Co	129,239,341	1.6%
	Nationwide Ins Co Of Amer	74,185,488	0.9%
	Victoria Specialty Ins Co	40,730,902	0.5%
	Nationwide Agribusiness Ins Co	31,982,155	0.4%
	Nationwide Assur Co	9,599,978	0.1%
	Depositors Ins Co	9,521,206	0.1%
	Allied Prop & Cas Ins Co	9,204,658	0.1%
	Amco Ins Co	7,845,381	0.1%
	Victoria Automobile Ins Co	3,156,343	0.0%
	HARLEYSVILLE LAKE STATES INS CO	2,750,255	0.0%
	Scottsdale Surplus Lines Ins Co	648,567	0.0%
	Nationwide Affinity Co of Amer	175,924	0.0%
	Victoria Natl Ins Co	17,414	0.0%
	Victoria Select Ins Co	10,005	0.0%
	Scottsdale Ins Co	697	0.0%
	Victoria Fire & Cas Co	-26,054	0.0%
<b>4</b>	<b>PROGRESSIVE GRP</b>	<b>700,538,506</b>	<b>8.6%</b>
	Progressive Specialty Ins Co	368,808,344	4.5%
	Progressive Direct Ins Co	265,901,460	3.3%
	Progressive Cas Ins Co	34,165,386	0.4%
	Progressive Preferred Ins Co	31,663,316	0.4%
<b>5</b>	<b>GRANGE MUT CAS GRP</b>	<b>443,162,893</b>	<b>5.4%</b>
	Grange Mut Cas Co	295,788,384	3.6%
	Grange Prop & Cas Ins Co	125,652,590	1.5%
	Trustgard Ins Co	16,694,814	0.2%
	Grange Ind Ins Co	5,027,105	0.1%

<b>RANK</b>	<b>Group Name</b> Company Name	<b>Direct Written</b> <b>Premium</b>	<b>2013</b> <b>Market Share</b>
<b>6</b>	<b>LIBERTY MUT GRP</b>	<b>414,875,972</b>	<b>5.1%</b>
	Safeco Ins Co Of IL	109,992,905	1.3%
	Liberty Mut Fire Ins Co	93,231,283	1.1%
	Safeco Ins Co Of IN	76,672,120	0.9%
	LM Gen Ins Co	42,275,653	0.5%
	Liberty Ins Corp	30,965,016	0.4%
	LM Ins Corp	27,691,581	0.3%
	West Amer Ins Co	22,397,330	0.3%
	Peerless Ind Ins Co	3,288,600	0.0%
	Mid Amer Fire & Cas Co	1,938,905	0.0%
	Consolidated Ins Co	1,875,314	0.0%
	First Liberty Ins Corp	1,204,694	0.0%
	American Fire & Cas Co	1,200,566	0.0%
	Indiana Ins Co	957,393	0.0%
	Peerless Ins Co	553,129	0.0%
	Ohio Cas Ins Co	476,532	0.0%
	American States Ins Co	103,212	0.0%
	American Economy Ins Co	32,173	0.0%
	Ohio Security Ins Co	14,748	0.0%
	Safeco Ins Co Of Amer	4,818	0.0%
<b>7</b>	<b>BERKSHIRE HATHAWAY GRP</b>	<b>299,242,598</b>	<b>3.7%</b>
	Geico Cas Co	190,619,489	2.3%
	Geico Gen Ins Co	59,502,317	0.7%
	Geico Ind Co	28,033,206	0.3%
	Government Employees Ins Co	21,059,582	0.3%
	United States Liab Ins Co	28,004	0.0%
<b>8</b>	<b>ERIE INS GRP</b>	<b>265,018,343</b>	<b>3.2%</b>
	Erie Ins Co	182,499,696	2.2%
	Erie Ins Exch	82,518,647	1.0%
<b>9</b>	<b>WESTFIELD Grp</b>	<b>262,489,282</b>	<b>3.2%</b>
	Westfield Natl Ins Co	175,604,370	2.2%
	Westfield Ins Co	56,264,313	0.7%
	American Select Ins Co	30,620,599	0.4%
<b>10</b>	<b>CINCINNATI FIN GRP</b>	<b>240,209,648</b>	<b>2.9%</b>
	Cincinnati Ins Co	240,209,648	2.9%

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<b>11</b>	<b>AMERICAN FAMILY INS GRP</b>	<b>233,933,146</b>	<b>2.9%</b>
	American Family Ins Co	153,002,365	1.9%
	The Gen Automobile Ins Co Inc	25,499,972	0.3%
	Homesite Ins Co Of The Midwest	24,780,613	0.3%
	American Standard Ins Co Of OH	18,919,762	0.2%
	Permanent Gen Assur Corp Of OH	6,372,336	0.1%
	Permanent Gen Assur Corp	2,844,856	0.0%
	American Family Mut Ins Co	2,513,242	0.0%
<b>12</b>	<b>FARMERS INS GRP</b>	<b>217,371,522</b>	<b>2.7%</b>
	Farmers Ins Of Columbus Inc	124,846,790	1.5%
	Farmers Ins Exch	40,371,857	0.5%
	21st Century Centennial Ins Co	18,857,572	0.2%
	Foremost Ins Co Grand Rapids MI	17,691,592	0.2%
	Bristol W Ins Co	5,805,574	0.1%
	21st Century Cas Co	4,449,975	0.1%
	Foremost Prop & Cas Ins Co	2,769,374	0.0%
	Bristol W Cas Ins Co	1,432,053	0.0%
	Civic Prop & Cas Co	771,121	0.0%
	21st Century Premier Ins Co	311,110	0.0%
	Neighborhood Spirit Prop & Cas Co	42,162	0.0%
	Mid Century Ins Co	22,009	0.0%
	Exact Prop & Cas Co Inc	254	0.0%
	Foremost Signature Ins Co	79	0.0%
<b>13</b>	<b>UNITED SERV AUTOMOBILE ASSN GR</b>	<b>195,938,510</b>	<b>2.4%</b>
	United Serv Automobile Assn	91,550,664	1.1%
	USAA Cas Ins Co	60,101,050	0.7%
	USAA Gen Ind Co	31,244,716	0.4%
	Garrison Prop & Cas Ins Co	13,042,080	0.2%
<b>14</b>	<b>AUTO OWNERS GRP</b>	<b>178,916,417</b>	<b>2.2%</b>
	Home Owners Ins Co	89,118,967	1.1%
	Owners Ins Co	53,224,585	0.7%
	Auto Owners Ins Co	36,572,865	0.4%
<b>15</b>	<b>MOTORISTS MUT GRP</b>	<b>145,293,507</b>	<b>1.8%</b>
	Motorists Mut Ins Co	144,997,131	1.8%
	Mico Ins Co	296,376	0.0%
<b>16</b>	<b>STATE AUTO MUT GRP</b>	<b>125,434,711</b>	<b>1.5%</b>
	State Auto Ins Co of OH	62,061,013	0.8%
	State Automobile Mut Ins Co	61,706,534	0.8%
	Meridian Citizens Mut Ins Co	1,667,164	0.0%

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<b>17</b>	<b>OHIO MUT GRP</b>	<b>115,283,594</b>	<b>1.4%</b>
	United Ohio Ins Co	69,038,885	<b>0.8%</b>
	Ohio Mut Ins Co	46,244,709	<b>0.6%</b>
<b>18</b>	<b>WESTERN RESERVE GRP</b>	<b>105,659,005</b>	<b>1.3%</b>
	Western Reserve Mut Cas Co	55,333,809	<b>0.7%</b>
	Lightning Rod Mut Ins Co	48,345,105	<b>0.6%</b>
	Sonnenberg Mut Ins Assoc	1,980,091	<b>0.0%</b>
<b>19</b>	<b>Travelers Grp</b>	<b>104,773,057</b>	<b>1.3%</b>
	Travelers Prop Cas Ins Co	69,404,765	<b>0.9%</b>
	Standard Fire Ins Co	21,338,081	<b>0.3%</b>
	Travelers Home & Marine Ins Co	8,253,823	<b>0.1%</b>
	Travelers Ind Co Of Amer	3,894,847	<b>0.0%</b>
	Automobile Ins Co Of Hartford CT	1,074,782	<b>0.0%</b>
	Travelers Ind Co	527,861	<b>0.0%</b>
	Travelers Ind Co Of CT	164,097	<b>0.0%</b>
	Charter Oak Fire Ins Co	114,801	<b>0.0%</b>
<b>20</b>	<b>METROPOLITAN GRP</b>	<b>72,858,316</b>	<b>0.9%</b>
	Metropolitan Prop & Cas Ins Co	39,679,418	<b>0.5%</b>
	Metropolitan Grp Prop & Cas Ins Co	31,053,825	<b>0.4%</b>
	Economy Premier Assur Co	1,893,285	<b>0.0%</b>
	Metropolitan Gen Ins Co	116,407	<b>0.0%</b>
	Metropolitan Drt Prop & Cas Ins Co	115,381	<b>0.0%</b>
<b>21</b>	<b>HARTFORD FIRE &amp; CAS GRP</b>	<b>71,133,812</b>	<b>0.9%</b>
	Twin City Fire Ins Co Co	26,772,511	<b>0.3%</b>
	Property & Cas Ins Co Of Hartford	21,507,977	<b>0.3%</b>
	Hartford Underwriters Ins Co	8,650,937	<b>0.1%</b>
	Trumbull Ins Co	7,919,917	<b>0.1%</b>
	Sentinel Ins Co Ltd	2,865,128	<b>0.0%</b>
	Hartford Ins Co Of The Midwest	2,097,558	<b>0.0%</b>
	Hartford Cas Ins Co	678,719	<b>0.0%</b>
	Hartford Accident & Ind Co	390,145	<b>0.0%</b>
	Hartford Fire In Co	250,920	<b>0.0%</b>
<b>22</b>	<b>Safe Auto Ins Co</b>	<b>54,951,026</b>	<b>0.7%</b>
	Safe Auto Ins Co	54,951,026	<b>0.7%</b>
<b>23</b>	<b>CENTRAL MUT INS CO GRP</b>	<b>46,061,315</b>	<b>0.6%</b>
	Central Mut Ins Co	46,061,315	<b>0.6%</b>
<b>24</b>	<b>PEKIN INS GRP</b>	<b>44,210,213</b>	<b>0.5%</b>
	Pekin Ins Co	44,210,213	<b>0.5%</b>

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<b>25</b>	<b>Hastings Mut Ins Co</b> Hastings Mut Ins Co	<b>43,769,676</b> 43,769,676	<b>0.5%</b> <b>0.5%</b>
<b>26</b>	<b>ALFA INS GRP</b> Alfa Vision Ins Corp Alfa Specialty Ins Corp	<b>35,276,833</b> 25,315,071 9,961,762	<b>0.4%</b> <b>0.3%</b> <b>0.1%</b>
<b>27</b>	<b>CELINA GRP</b> National Mut Ins Co Celina Mut Ins Co Miami Mut Ins Co	<b>34,628,796</b> 22,520,074 10,587,347 1,521,375	<b>0.4%</b> <b>0.3%</b> <b>0.1%</b> <b>0.0%</b>
<b>28</b>	<b>The Hanover Ins Grp</b> Hanover Ins Co Citizens Ins Co Of OH Citizens Ins Co Of Amer	<b>31,756,241</b> 18,504,862 13,129,031 122,348	<b>0.4%</b> <b>0.2%</b> <b>0.2%</b> <b>0.0%</b>
<b>29</b>	<b>Goodville &amp; German Mut Grp</b> German Mut Ins Co Goodville Mut Cas Co	<b>29,302,785</b> 24,757,043 4,545,742	<b>0.4%</b> <b>0.3%</b> <b>0.1%</b>
<b>30</b>	<b>Chubb Inc Grp</b> Pacific Ind Co Chubb Natl Ins Co Great Northern Ins Co Federal Ins Co Vigilant Ins Co Chubb Custom Ins Co	<b>26,799,841</b> 17,300,705 4,280,804 2,568,397 2,223,409 376,201 50,325	<b>0.3%</b> <b>0.2%</b> <b>0.1%</b> <b>0.0%</b> <b>0.0%</b> <b>0.0%</b> <b>0.0%</b>
<b>31</b>	<b>AMERICAN NATL FIN GRP</b> American Natl Prop & Cas Co American Natl Gen Ins Co	<b>23,089,692</b> 21,426,174 1,663,518	<b>0.3%</b> <b>0.3%</b> <b>0.0%</b>
<b>32</b>	<b>CSAA Ins Grp</b> CSAA Gen Ins Co CSAA Fire & Cas Ins Co	<b>22,966,247</b> 16,063,797 6,902,450	<b>0.3%</b> <b>0.2%</b> <b>0.1%</b>
<b>33</b>	<b>Wayne &amp; Washington Mut Grp</b> Wayne Mut Ins Co	<b>21,777,303</b> 21,777,303	<b>0.3%</b> <b>0.3%</b>
<b>34</b>	<b>AMICA MUT GRP</b> Amica Mut Ins Co	<b>19,212,411</b> 19,212,411	<b>0.2%</b> <b>0.2%</b>
<b>35</b>	<b>SENTRY INS GRP</b> Dairyland Ins Co Viking Ins Co Of WI Sentry Ins A Mut Co	<b>18,966,848</b> 6,887,234 6,593,229 5,486,385	<b>0.2%</b> <b>0.1%</b> <b>0.1%</b> <b>0.1%</b>
<b>36</b>	<b>Ameriprise Fin Grp</b> IDS Prop Cas Ins Co	<b>18,629,168</b> 18,629,168	<b>0.2%</b> <b>0.2%</b>

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<b>37</b>	<b>AUTOMOBILE CLUB MI GRP</b> Memberselect Ins Co	<b>18,361,894</b> 18,361,894	<b>0.2%</b> <b>0.2%</b>
<b>38</b>	<b>First Acceptance Ins Grp</b> First Acceptance Ins Co Inc	<b>17,857,683</b> 17,857,683	<b>0.2%</b> <b>0.2%</b>
<b>39</b>	<b>Ohio Fair Plan Underwriting Assoc</b> Ohio Fair Plan Underwriting Assoc	<b>17,829,525</b> 17,829,525	<b>0.2%</b> <b>0.2%</b>
<b>40</b>	<b>BUCKEYE INS GRP</b> Buckeye State Mut Ins Co	<b>17,555,563</b> 17,555,563	<b>0.2%</b> <b>0.2%</b>
<b>41</b>	<b>DONEGAL GRP</b> Atlantic States Ins Co Donegal Mut Ins Co	<b>17,451,144</b> 14,939,026 2,512,118	<b>0.2%</b> <b>0.2%</b> <b>0.0%</b>
<b>42</b>	<b>MAPFRE INS GRP</b> American Commerce Ins Co	<b>17,350,199</b> 17,350,199	<b>0.2%</b> <b>0.2%</b>
<b>43</b>	<b>FRANKENMUTH GRP</b> Frankenmuth Mut Ins Co	<b>14,983,904</b> 14,983,904	<b>0.2%</b> <b>0.2%</b>
<b>44</b>	<b>American Independent Ins Grp</b> Personal Serv Ins Co Omni Ind Co Omni Ins Co	<b>12,876,364</b> 11,718,030 1,122,663 35,671	<b>0.2%</b> <b>0.1%</b> <b>0.0%</b> <b>0.0%</b>
<b>45</b>	<b>SELECTIVE INS GRP</b> Selective Ins Co Of SC Selective Ins Co Of The Southeast	<b>11,481,883</b> 10,160,699 1,321,184	<b>0.1%</b> <b>0.1%</b> <b>0.0%</b>
<b>46</b>	<b>EMC INS CO GRP</b> Hamilton Mut Ins Co Emcasco Ins Co Employers Mut Cas Co	<b>11,399,625</b> 8,305,503 3,094,494 -372	<b>0.1%</b> <b>0.1%</b> <b>0.0%</b> <b>0.0%</b>
<b>47</b>	<b>Munich Re Grp</b> American Modern Select Ins Co American Modern Home Ins Co American Family Home Ins Co American Southern Home Ins Co	<b>11,214,978</b> 5,663,766 3,394,097 2,156,707 408	<b>0.1%</b> <b>0.1%</b> <b>0.0%</b> <b>0.0%</b> <b>0.0%</b>
<b>48</b>	<b>CALIFORNIA CAS MGMT GRP</b> California Cas Gen Ins Co of OR	<b>10,665,627</b> 10,665,627	<b>0.1%</b> <b>0.1%</b>

<b>RANK</b>	<b>Group Name Company Name</b>	<b>Direct Written Premium</b>	<b>2013 Market Share</b>
<b>49</b>	<b>AmTrust NGH Grp</b>	<b>10,248,486</b>	<b>0.1%</b>
	National Gen Ins Co	6,177,042	0.1%
	National Gen Assur Co	1,623,726	0.0%
	New South Ins Co	1,621,112	0.0%
	MIC Gen Ins Corp	409,858	0.0%
	Integon Preferred Ins Co	316,627	0.0%
	Integon Natl Ins Co	100,121	0.0%
<b>50</b>	<b>MARKEL CORP GRP</b>	<b>7,929,844</b>	<b>0.1%</b>
	Essentia Ins Co	6,845,467	0.1%
	Markel Amer Ins Co	632,580	0.0%
	Markel Ins Co	314,859	0.0%
	Alterra Excess & Surplus Ins Co	135,807	0.0%
	Essex Ins Co	1,131	0.0%
<b>51</b>	<b>ELECTRIC INS GRP</b>	<b>7,343,927</b>	<b>0.1%</b>
	Electric Ins Co	7,343,927	0.1%
<b>52</b>	<b>Acuity A Mut Ins Co</b>	<b>7,270,468</b>	<b>0.1%</b>
	Acuity A Mut Ins Co	7,270,468	0.1%
<b>53</b>	<b>Kemper Corp Grp</b>	<b>6,707,852</b>	<b>0.1%</b>
	Kemper Independence Ins Co	2,242,526	0.0%
	Alpha Prop & Cas Ins Co	1,644,088	0.0%
	Unitrin Direct Prop & Cas Co	1,008,869	0.0%
	Financial Ind Co	544,073	0.0%
	Warner Ins Co	539,259	0.0%
	Unitrin Direct Ins Co	298,005	0.0%
	Merastar Ins Co	286,621	0.0%
	Unitrin Preferred Ins Co	135,810	0.0%
	Response Ins Co	8,672	0.0%
	Response Worldwide Direct Auto Ins C	-71	0.0%
<b>54</b>	<b>GUIDEONE INS GRP</b>	<b>6,701,711</b>	<b>0.1%</b>
	Guideone Mut Ins Co	6,486,258	0.1%
	Guideone Specialty Mut Ins Co	222,850	0.0%
	Guideone Amer Ins Co	-7,397	0.0%
<b>55</b>	<b>Assurant Inc Grp</b>	<b>6,658,737</b>	<b>0.1%</b>
	American Bankers Ins Co Of FL	6,454,704	0.1%
	American Security Ins Co	163,820	0.0%
	American Reliable Ins Co	26,841	0.0%
	Standard Guar Ins Co	13,372	0.0%

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The organizational structure and premium are based on the NAIC database as of 5/13/2014.  
Refer to the appendix for lines of businesses that are included.

<b>RANK</b>	<b>Group Name</b> Company Name	<b>Direct Written</b> <b>Premium</b>	<b>2013</b> <b>Market Share</b>
<b>56</b>	<b>ALLIANZ INS GRP</b>	<b>6,151,448</b>	<b>0.1%</b>
	Firemans Fund Ins Co	2,285,655	0.0%
	American Ins Co	2,042,092	0.0%
	National Surety Corp	1,788,794	0.0%
	Interstate Fire & Cas Co	25,171	0.0%
	Associated Ind Corp	9,736	0.0%
<b>57</b>	<b>Mennonite Mut Grp</b>	<b>5,284,493</b>	<b>0.1%</b>
	Mennonite Mut Ins Co	5,284,493	0.1%
<b>58</b>	<b>QBE INS GRP</b>	<b>5,119,574</b>	<b>0.1%</b>
	General Cas Co Of WI	2,455,888	0.0%
	Praetorian Ins Co	1,778,280	0.0%
	QBE Ins Corp	885,406	0.0%
<b>59</b>	<b>HORACE MANN GRP</b>	<b>4,686,522</b>	<b>0.1%</b>
	Teachers Ins Co	2,293,044	0.0%
	Horace Mann Prop & Cas Ins Co	2,066,097	0.0%
	Horace Mann Ins Co	327,381	0.0%
<b>60</b>	<b>GRINNELL MUT GRP</b>	<b>4,492,986</b>	<b>0.1%</b>
	Grinnell Select Ins Co	3,457,802	0.0%
	Grinnell Mut Reins Co	1,035,184	0.0%
<b>61</b>	<b>AMERICAN INTL GRP</b>	<b>3,898,939</b>	<b>0.0%</b>
	AIG Prop Cas Co	3,159,528	0.0%
	Lexington Ins Co	653,847	0.0%
	AIG Specialty Ins Co	63,373	0.0%
	National Union Fire Ins Co Of Pitts	24,082	0.0%
	Commerce & Industry Ins Co	-1,891	0.0%
<b>62</b>	<b>MutualAid eXchange</b>	<b>2,945,328</b>	<b>0.0%</b>
	MutualAid eXchange	2,945,328	0.0%
<b>63</b>	<b>Ace Ltd Grp</b>	<b>2,821,909</b>	<b>0.0%</b>
	Bankers Standard Ins Co	2,051,220	0.0%
	Indemnity Ins Co Of North Amer	737,572	0.0%
	Illinois Union Ins Co	33,117	0.0%
<b>64</b>	<b>MERCHANTS MUT GRP</b>	<b>2,765,161</b>	<b>0.0%</b>
	Merchants Preferred Ins Co	2,485,761	0.0%
	Merchants Mut Ins Co	279,400	0.0%
<b>65</b>	<b>ARX HOLDING CORP GRP</b>	<b>2,474,797</b>	<b>0.0%</b>
	American Strategic Ins Corp	2,474,797	0.0%
<b>66</b>	<b>UTICA GRP</b>	<b>1,997,801</b>	<b>0.0%</b>
	Founders Ins Co	1,705,366	0.0%
	Utica Mut Ins Co	292,435	0.0%

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<b>RANK</b>	<b>Group Name Company Name</b>	<b>Direct Written Premium</b>	<b>2013 Market Share</b>
<b>67</b>	<b>Rider Ins Co</b> Rider Ins Co	<b>1,687,870</b> 1,687,870	<b>0.0%</b> 0.0%
<b>68</b>	<b>ZURICH INS GRP</b> Empire Fire & Marine Ins Co Fidelity & Deposit Co Of MD	<b>1,505,869</b> 1,390,066 115,803	<b>0.0%</b> 0.0% 0.0%
<b>69</b>	<b>Tokio Marine Holdings Inc GRP</b> Philadelphia Ind Ins Co	<b>1,393,825</b> 1,393,825	<b>0.0%</b> 0.0%
<b>70</b>	<b>Municipal Mut Ins Co</b> Municipal Mut Ins Co	<b>1,142,243</b> 1,142,243	<b>0.0%</b> 0.0%
<b>71</b>	<b>WBL Grp</b> Stillwater Ins Co	<b>1,097,351</b> 1,097,351	<b>0.0%</b> 0.0%
<b>72</b>	<b>Tuscarora Grp</b> Tuscarora Wayne Ins Co Keystone Natl Ins Co	<b>1,075,821</b> 703,625 372,196	<b>0.0%</b> 0.0% 0.0%
<b>73</b>	<b>American Financial Grp</b> National Interstate Ins Co Great Amer Ins Co Triumphe Cas Co Great Amer Assur Co Great Amer Alliance Ins Co	<b>848,776</b> 472,986 253,620 77,552 32,566 12,052	<b>0.0%</b> 0.0% 0.0% 0.0% 0.0% 0.0%
<b>74</b>	<b>Pure Companies Grp</b> Privilege Underwriters Recp Exch	<b>758,694</b> 758,694	<b>0.0%</b> 0.0%
<b>75</b>	<b>Hallmark Fin Serv Grp</b> Hallmark Ins Co Hallmark Natl Ins Co	<b>731,213</b> 420,512 310,701	<b>0.0%</b> 0.0% 0.0%
<b>76</b>	<b>Armed Forces Ins Exch</b> Armed Forces Ins Exch	<b>718,923</b> 718,923	<b>0.0%</b> 0.0%
<b>77</b>	<b>Ironshore Grp</b> Ironshore Ind Inc	<b>667,634</b> 667,634	<b>0.0%</b> 0.0%
<b>78</b>	<b>Fortress Grp</b> Yosemite Ins Co	<b>574,436</b> 574,436	<b>0.0%</b> 0.0%
<b>79</b>	<b>Everett Mut Grp</b> Everett Cash Mut Ins Co 1st Choice Auto Ins Co	<b>414,254</b> 348,468 65,786	<b>0.0%</b> 0.0% 0.0%
<b>80</b>	<b>PHARMACISTS MUT GRP</b> Pharmacists Mut Ins Co	<b>399,880</b> 399,880	<b>0.0%</b> 0.0%
<b>81</b>	<b>FIRST AMER TITLE GRP</b> First Amer Prop & Cas Ins Co	<b>354,622</b> 354,622	<b>0.0%</b> 0.0%

<b>RANK</b>	<b>Group Name Company Name</b>	<b>Direct Written Premium</b>	<b>2013 Market Share</b>
<b>82</b>	<b>Infinity Prop &amp; Cas Ins Grp</b>	<b>320,501</b>	<b>0.0%</b>
	Infinity Ins Co	308,373	0.0%
	Infinity Auto Ins Co	9,466	0.0%
	Infinity Assur Ins Co	2,662	0.0%
<b>83</b>	<b>AEGIS GRP</b>	<b>179,788</b>	<b>0.0%</b>
	Aegis Security Ins Co	179,788	0.0%
<b>84</b>	<b>RLI INS GRP</b>	<b>116,872</b>	<b>0.0%</b>
	RLI Ins Co	116,872	0.0%
<b>85</b>	<b>Inland Mut Ins Co</b>	<b>68,467</b>	<b>0.0%</b>
	Inland Mut Ins Co	68,467	0.0%
<b>86</b>	<b>Western Serv Contract Grp</b>	<b>43,282</b>	<b>0.0%</b>
	Pacific Specialty Ins Co	43,282	0.0%
<b>87</b>	<b>WR Berkley Corp GRP</b>	<b>33,749</b>	<b>0.0%</b>
	Starnet Ins Co	22,207	0.0%
	Gemini Ins Co	11,542	0.0%
<b>88</b>	<b>Baldwin &amp; Lyons Grp</b>	<b>29,017</b>	<b>0.0%</b>
	Sagamore Ins Co	29,017	0.0%
<b>89</b>	<b>FCCI MUT INS GRP</b>	<b>23,490</b>	<b>0.0%</b>
	FCCI Ins Co	14,405	0.0%
	National Trust Ins Co	9,085	0.0%
<b>90</b>	<b>FM GLOBAL GRP</b>	<b>19,600</b>	<b>0.0%</b>
	Affiliated Fm Ins Co	19,600	0.0%
<b>Top 90</b>	<b>Sub Total:</b>	<b>8,155,460,449</b>	<b>100.0%</b>
	<b>Others Sub Total:</b>	<b>15,926</b>	<b>0.0%</b>
	<b>Total All Company Groups:</b>	<b>8,155,476,375</b>	<b>100.0%</b>