

2016
Total
OHIO MARKET SHARE FOR TOP
100
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2016 Market Share
1	STATE FARM GRP	1,973,988,058	12.7%
2	ALLSTATE INS GRP	1,037,087,157	6.7%
3	NATIONWIDE CORP GRP	1,031,515,499	6.6%
4	PROGRESSIVE GRP	908,861,083	5.8%
5	LIBERTY MUT GRP	877,962,577	5.6%
6	CINCINNATI FIN GRP	711,785,458	4.6%
7	GRANGE MUT CAS GRP	581,147,624	3.7%
8	WESTFIELD Grp	544,107,961	3.5%
9	BERKSHIRE HATHAWAY GRP	519,646,521	3.3%
10	ERIE INS GRP	462,031,776	3.0%
11	Travelers Grp	449,453,651	2.9%
12	Chubb Ltd Grp	377,117,379	2.4%
13	AUTO OWNERS GRP	321,470,380	2.1%
14	UNITED SERV AUTOMOBILE ASSN GR	281,233,417	1.8%
15	AMERICAN FAMILY INS GRP	276,566,238	1.8%
16	AMERICAN INTL GRP	270,359,689	1.7%
17	FARMERS INS GRP	265,718,115	1.7%
18	ZURICH INS GRP	258,132,505	1.7%
19	CNA INS GRP	250,850,469	1.6%
20	MOTORISTS MUT GRP	241,600,296	1.6%
21	STATE AUTO MUT GRP	184,018,036	1.2%
22	OHIO MUT GRP	174,363,748	1.1%
23	WESTERN RESERVE GRP	155,445,363	1.0%
24	HARTFORD FIRE & CAS GRP	144,048,674	0.9%
25	Tokio Marine Holdings Inc GRP	136,235,340	0.9%
26	American Financial Grp	100,878,053	0.6%
27	XL AMER GRP	96,181,200	0.6%
28	ALLIANZ INS GRP	83,139,992	0.5%
29	CENTRAL MUT INS CO GRP	82,562,219	0.5%
30	FM GLOBAL GRP	80,205,998	0.5%
31	METROPOLITAN GRP	79,355,186	0.5%

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Refer to the appendix for the lines of businesses that are included in the Total.

RANK	Group Name	Direct Written Premium	2016 Market Share
32	Assurant Inc Grp	79,128,226	0.5%
33	QBE INS GRP	73,605,415	0.5%
34	PEKIN INS GRP	69,404,745	0.4%
35	Arch Ins Grp	69,004,970	0.4%
36	Acuity A Mut Ins Co	67,716,292	0.4%
37	The Hanover Ins Grp	65,772,381	0.4%
38	Safe Auto Ins Co	65,652,034	0.4%
39	Munich Re Grp	61,863,393	0.4%
40	Hastings Mut Ins Co	60,421,802	0.4%
41	OLD REPUBLIC GRP	58,576,017	0.4%
42	WR Berkley Corp GRP	54,059,723	0.3%
43	SELECTIVE INS GRP	52,985,384	0.3%
44	MGIC GRP	50,856,670	0.3%
45	CELINA GRP	47,396,085	0.3%
46	DOCTORS CO GRP	46,262,740	0.3%
47	MARKEL CORP GRP	43,164,237	0.3%
48	AmTrust NGH Grp	41,604,671	0.3%
49	SENTRY INS GRP	39,994,494	0.3%
50	Wayne & Washington Mut Grp	37,814,963	0.2%
51	FAIRFAX FIN GRP	35,887,014	0.2%
52	EMC INS CO GRP	35,010,914	0.2%
53	ProAssurance Corp Grp	32,857,605	0.2%
54	FRANKENMUTH GRP	32,543,874	0.2%
55	DONEGAL GRP	30,994,328	0.2%
56	Goodville & German Mut Grp	30,644,278	0.2%
57	First Acceptance Ins Grp	30,275,703	0.2%
58	SWISS RE GRP	29,380,486	0.2%
59	ALFA INS GRP	29,275,822	0.2%
60	AMERICAN NATL FIN GRP	29,219,101	0.2%
61	CSAA Ins Grp	29,092,913	0.2%
62	AXIS Capital Grp	28,535,801	0.2%
63	Genworth Fin Grp	27,628,660	0.2%
64	UTICA GRP	27,287,107	0.2%
65	West Bend Mut Ins Co	27,213,554	0.2%
66	Archer Daniels Midland Grp	26,440,981	0.2%
67	Radian Grp	24,595,288	0.2%
68	Alleghany Grp	24,580,370	0.2%
69	Allied World Assur Holding Grp	24,196,228	0.2%

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RANK	Group Name	Direct Written Premium	2016 Market Share
70	MAPFRE INS GRP	24,077,167	0.2%
71	Endurance Grp	23,984,547	0.2%
72	AMICA MUT GRP	23,800,304	0.2%
73	AUTOMOBILE CLUB MI GRP	23,288,950	0.1%
74	Starr Grp	23,202,043	0.1%
75	Coverys Grp	22,968,090	0.1%
76	Ameriprise Fin Grp	22,217,708	0.1%
77	Ironshore Grp	21,910,986	0.1%
78	NAVIGATORS GRP	21,012,664	0.1%
79	EVEREST REINS HOLDINGS GRP	20,312,849	0.1%
80	BUCKEYE INS GRP	19,569,610	0.1%
81	Ohio Fair Plan Underwriting Assoc	19,417,310	0.1%
82	White Mountains Grp	18,669,749	0.1%
83	GUIDEONE INS GRP	18,467,460	0.1%
84	FEDERATED MUT GRP	18,148,641	0.1%
85	FARMERS MUT HAIL INS GRP	17,931,208	0.1%
86	Brotherhood Mut Ins Co	16,851,232	0.1%
87	ARGONAUT GRP	16,000,635	0.1%
88	RLI INS GRP	15,177,319	0.1%
89	Church Mut Grp	15,135,727	0.1%
90	Aspen Ins Holding Grp	15,051,924	0.1%
91	MS & AD Ins Grp	14,597,430	0.1%
92	CGB Ins Co	14,339,431	0.1%
93	American Independent Ins Grp	14,315,773	0.1%
94	MINNESOTA MUT GRP	13,966,358	0.1%
95	HANNOVER GRP	12,977,878	0.1%
96	Attorneys Liab Assur Society GRP	12,691,679	0.1%
97	Mennonite Mut Grp	12,625,630	0.1%
98	Essent Grp	12,261,009	0.1%
99	Baldwin & Lyons Grp	12,232,658	0.1%
100	ELECTRIC INS GRP	11,555,132	0.1%
	Top 100 Sub Total:	15,146,773,032	97.3%
	Others Sub Total:	416,517,207	2.7%
	Total All Groups:	15,563,290,239	100.0%

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2016
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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
1	STATE FARM GRP	1,973,988,058	12.7%
	State Farm Mut Auto Ins Co	1,131,234,792	7.3%
	State Farm Fire & Cas Co	842,753,266	5.4%
2	ALLSTATE INS GRP	1,037,087,157	6.7%
	Allstate Fire & Cas Ins Co	399,780,989	2.6%
	Allstate Ins Co	156,563,376	1.0%
	Allstate Prop & Cas Ins Co	144,471,126	0.9%
	Allstate Vehicle & Prop Ins Co	94,594,715	0.6%
	Allstate Ind Co	79,203,913	0.5%
	Encompass Home & Auto Ins Co	48,299,860	0.3%
	Esurance Prop & Cas Ins Co	44,048,289	0.3%
	Allstate Northbrook Ind Co	36,536,317	0.2%
	First Colonial Ins Co	19,152,925	0.1%
	Esurance Ins Co	5,910,004	0.0%
	Encompass Ins Co Of Amer	4,945,722	0.0%
	Encompass Ind Co	3,540,327	0.0%
	North Light Specialty Ins Co	39,594	0.0%

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3	NATIONWIDE CORP GRP	1,031,515,499	6.6%
	Nationwide Mut Ins Co	258,433,795	1.7%
	Nationwide Mut Fire Ins Co	245,117,364	1.6%
	Nationwide Prop & Cas Ins Co	129,877,403	0.8%
	Nationwide Gen Ins Co	127,042,435	0.8%
	Nationwide Agribusiness Ins Co	63,443,498	0.4%
	Nationwide Ins Co Of Amer	43,737,576	0.3%
	Victoria Specialty Ins Co	39,988,079	0.3%
	National Cas Co	27,932,760	0.2%
	Allied Prop & Cas Ins Co	23,814,730	0.2%
	Scottsdale Surplus Lines Ins Co	11,969,683	0.1%
	Depositors Ins Co	11,923,233	0.1%
	Nationwide Assur Co	10,563,875	0.1%
	Amco Ins Co	10,290,509	0.1%
	Scottsdale Ins Co	4,720,583	0.0%
	Victoria Automobile Ins Co	4,092,841	0.0%
	Scottsdale Ind Co	3,203,691	0.0%
	Crestbrook Ins Co	3,097,270	0.0%
	Farmland Mut Ins Co	2,824,469	0.0%
	Freedom Specialty Ins Co	2,467,413	0.0%
	HARLEYSVILLE LAKE STATES INS CO	1,861,742	0.0%
	Harleysville Worcester Ins Co	1,559,235	0.0%
	Harleysville Ins Co	1,195,370	0.0%
	Western Heritage Ins Co	1,124,107	0.0%
	Allied Ins Co of Amer	653,816	0.0%
	Harleysville Preferred Ins Co	418,957	0.0%
	Victoria Select Ins Co	188,453	0.0%
	Nationwide Affinity Co of Amer	-2,352	0.0%
	Victoria Fire & Cas Co	-25,036	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
4	PROGRESSIVE GRP	908,861,083	5.8%
	Progressive Specialty Ins Co	401,961,081	2.6%
	Progressive Direct Ins Co	381,091,434	2.4%
	Progressive Preferred Ins Co	89,060,130	0.6%
	Progressive Cas Ins Co	18,979,487	0.1%
	American Strategic Ins Corp	10,961,907	0.1%
	United Financial Cas Co	4,563,274	0.0%
	National Continental Ins Co	2,301,000	0.0%
	Progressive Max Ins Co	5,000	0.0%
	Artisan & Truckers Cas Co	-62,230	0.0%

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5	LIBERTY MUT GRP	877,962,577	5.6%
	Safeco Ins Co Of IL	160,399,117	1.0%
	Liberty Ins Underwriters Inc	135,749,362	0.9%
	Safeco Ins Co Of IN	114,842,950	0.7%
	LM Gen Ins Co	96,661,006	0.6%
	Liberty Mut Fire Ins Co	89,800,291	0.6%
	Liberty Ins Corp	70,693,417	0.5%
	LM Ins Corp	41,907,863	0.3%
	Liberty Mut Ins Co	37,059,108	0.2%
	Netherlands Ins Co The	33,461,684	0.2%
	Ohio Security Ins Co	23,611,383	0.2%
	Ohio Cas Ins Co	16,109,576	0.1%
	Safeco Ins Co Of Amer	13,584,444	0.1%
	Indiana Ins Co	8,391,645	0.1%
	Consolidated Ins Co	6,284,957	0.0%
	Liberty Surplus Ins Corp	5,423,058	0.0%
	Peerless Ins Co	5,127,929	0.0%
	American Fire & Cas Co	4,663,872	0.0%
	West Amer Ins Co	4,298,838	0.0%
	Peerless Ind Ins Co	2,918,997	0.0%
	First Liberty Ins Corp	2,526,354	0.0%
	American States Ins Co	1,730,718	0.0%
	American Economy Ins Co	787,658	0.0%
	Employers Ins of Wausau	671,301	0.0%
	General Ins Co Of Amer	538,827	0.0%
	First Natl Ins Co Of Amer	477,418	0.0%
	Mid Amer Fire & Cas Co	86,772	0.0%
	Midwestern Ind Co	65,448	0.0%
	Wausau Underwriters Ins Co	51,389	0.0%
	Wausau Business Ins Co	37,195	0.0%
6	CINCINNATI FIN GRP	711,785,458	4.6%
	Cincinnati Ins Co	634,329,093	4.1%
	The Cincinnati Ind Co	32,243,977	0.2%
	Cincinnati Cas Co	29,560,713	0.2%
	The Cincinnati Specialty Underwriter	15,651,675	0.1%

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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
7	GRANGE MUT CAS GRP	581,147,624	3.7%
	Grange Mut Cas Co	309,145,220	2.0%
	Grange Prop & Cas Ins Co	190,837,352	1.2%
	Grange Ind Ins Co	61,835,323	0.4%
	Trustgard Ins Co	19,329,729	0.1%
8	WESTFIELD Grp	544,107,961	3.5%
	Westfield Ins Co	258,378,801	1.7%
	Westfield Natl Ins Co	174,414,021	1.1%
	American Select Ins Co	99,983,540	0.6%
	Ohio Farmers Ins Co	11,331,599	0.1%
9	BERKSHIRE HATHAWAY GRP	519,646,521	3.3%
	Geico Cas Co	147,855,986	1.0%
	GEICO Advantage Ins Co	70,538,074	0.5%
	GEICO Choice Ins Co	57,576,394	0.4%
	Geico Gen Ins Co	51,987,091	0.3%
	GEICO Secure Ins Co	36,281,102	0.2%
	Medical Protective Co	33,824,270	0.2%
	National Fire & Marine Ins Co	23,432,388	0.2%
	Geico Ind Co	23,238,199	0.1%
	Government Employees Ins Co	20,654,387	0.1%
	National Ind Co	15,411,008	0.1%
	United States Liab Ins Co	9,461,918	0.1%
	General Reins Corp	7,307,422	0.0%
	Berkshire Hathaway Specialty Ins Co	7,091,342	0.0%
	Berkshire Hathaway Homestate Ins Co	3,168,857	0.0%
	National Liab & Fire Ins Co	2,927,416	0.0%
	General Star Ind Co	2,438,705	0.0%
	GEICO Marine Ins Co	2,247,886	0.0%
	Mount Vernon Fire Ins Co	1,823,004	0.0%
	Genesis Ins Co	1,124,260	0.0%
	Amguard Ins Co	861,668	0.0%
	General Star Natl Ins Co	299,222	0.0%
	Mount Vernon Specialty Ins Co	93,550	0.0%
	Berkshire Hathaway Direct Ins Co	5,908	0.0%
	Central States Ind Co Of Omaha	246	0.0%
	Old United Cas Co	-3,782	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
10	ERIE INS GRP	462,031,776	3.0%
	Erie Ins Co	305,879,364	2.0%
	Erie Ins Exch	156,152,412	1.0%
11	Travelers Grp	449,453,651	2.9%
	Travelers Prop Cas Co Of Amer	86,738,590	0.6%
	Standard Fire Ins Co	73,980,305	0.5%
	Travelers Prop Cas Ins Co	62,444,763	0.4%
	Travelers Cas & Surety Co Of Amer	60,598,022	0.4%
	Travelers Ind Co	39,029,204	0.3%
	Charter Oak Fire Ins Co	31,728,391	0.2%
	Phoenix Ins Co	21,834,845	0.1%
	Travelers Ind Co Of CT	18,306,191	0.1%
	Travelers Ind Co Of Amer	14,931,184	0.1%
	Northland Ins Co	11,374,731	0.1%
	Travelers Cas Ins Co Of Amer	8,718,234	0.1%
	St Paul Fire & Marine Ins Co	5,797,736	0.0%
	Travelers Home & Marine Ins Co	4,808,706	0.0%
	Automobile Ins Co Of Hartford CT	2,434,829	0.0%
	Travelers Excess & Surplus Lines Co	2,430,222	0.0%
	St Paul Mercury Ins Co	2,066,503	0.0%
	Northfield Ins Co	1,339,824	0.0%
	Travelers Cas & Surety Co	711,299	0.0%
	St Paul Surplus Lines Ins Co	140,828	0.0%
	St Paul Guardian Ins Co	26,199	0.0%
	United States Fidelity & Guar Co	14,075	0.0%
	St Paul Protective Ins Co	2,816	0.0%
	Farmington Cas Co	1,175	0.0%
	Northland Cas Co	92	0.0%
	Discover Prop & Cas Ins Co	-5,113	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
12	Chubb Ltd Grp	377,117,379	2.4%
	Federal Ins Co	137,311,634	0.9%
	Ace Amer Ins Co	65,309,921	0.4%
	Pacific Ind Co	31,373,859	0.2%
	Ace Prop & Cas Ins Co	27,224,419	0.2%
	Agri Gen Ins Co	20,946,762	0.1%
	Illinois Union Ins Co	17,757,821	0.1%
	Great Northern Ins Co	14,747,402	0.1%
	Westchester Fire Ins Co	14,196,385	0.1%
	Bankers Standard Ins Co	8,642,104	0.1%
	Chubb Natl Ins Co	7,900,975	0.1%
	Westchester Surplus Lines Ins Co	7,426,788	0.0%
	Penn Millers Ins Co	6,768,236	0.0%
	Vigilant Ins Co	5,244,326	0.0%
	Indemnity Ins Co Of North Amer	4,579,170	0.0%
	Chubb Custom Ins Co	4,431,915	0.0%
	Executive Risk Ind Inc	2,032,861	0.0%
	Executive Risk Specialty Ins Co	591,265	0.0%
	Ace Fire Underwriters Ins Co	289,336	0.0%
	Chubb Ind Ins Co	160,091	0.0%
	Insurance Co of N Amer	145,952	0.0%
	Pacific Employers Ins Co	36,157	0.0%
13	AUTO OWNERS GRP	321,470,380	2.1%
	Auto Owners Ins Co	166,016,714	1.1%
	Owners Ins Co	86,565,322	0.6%
	Home Owners Ins Co	68,334,333	0.4%
	Atlantic Cas Ins Co	554,011	0.0%
14	UNITED SERV AUTOMOBILE ASSN GR	281,233,417	1.8%
	United Serv Automobile Assn	113,573,443	0.7%
	USAA Cas Ins Co	73,709,311	0.5%
	USAA Gen Ind Co	71,049,896	0.5%
	Garrison Prop & Cas Ins Co	22,900,767	0.1%

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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
15	AMERICAN FAMILY INS GRP	276,566,238	1.8%
	American Family Ins Co	142,674,412	0.9%
	Permanent Gen Assur Corp Of OH	43,440,398	0.3%
	Homesite Ins Co Of The Midwest	35,435,181	0.2%
	American Family Mut Ins Co SI	31,045,951	0.2%
	The Gen Automobile Ins Co Inc	11,558,929	0.1%
	American Standard Ins Co Of OH	10,501,853	0.1%
	Permanent Gen Assur Corp	1,772,318	0.0%
	Midvale Ind Co	137,196	0.0%
16	AMERICAN INTL GRP	270,359,689	1.7%
	National Union Fire Ins Co Of Pitts	90,430,266	0.6%
	Lexington Ins Co	58,687,270	0.4%
	Commerce & Industry Ins Co	30,748,047	0.2%
	Illinois Natl Ins Co	29,253,431	0.2%
	AIG Specialty Ins Co	17,624,101	0.1%
	Insurance Co Of The State Of PA	15,246,881	0.1%
	American Home Assur Co	9,222,264	0.1%
	New Hampshire Ins Co	8,062,204	0.1%
	AIG Prop Cas Co	7,834,568	0.1%
	Granite State Ins Co	3,188,806	0.0%
	AIG Assur Co	61,244	0.0%
	AIU Ins Co	607	0.0%

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17	FARMERS INS GRP	265,718,115	1.7%
	Farmers Ins Of Columbus Inc	117,178,468	0.8%
	Foremost Ins Co Grand Rapids MI	58,129,139	0.4%
	Farmers Ins Exch	54,022,007	0.3%
	21st Century Centennial Ins Co	11,546,819	0.1%
	Bristol W Cas Ins Co	8,339,432	0.1%
	Mid Century Ins Co	4,250,719	0.0%
	Foremost Prop & Cas Ins Co	3,244,305	0.0%
	Truck Ins Exch	3,099,882	0.0%
	21st Century Cas Co	2,547,209	0.0%
	Foremost Signature Ins Co	1,399,586	0.0%
	Bristol W Ins Co	985,025	0.0%
	Civic Prop & Cas Co	781,719	0.0%
	21st Century Premier Ins Co	159,987	0.0%
	Neighborhood Spirit Prop & Cas Co	32,843	0.0%
	Exact Prop & Cas Co Inc	975	0.0%
18	ZURICH INS GRP	258,132,505	1.7%
	Zurich Amer Ins Co	104,023,718	0.7%
	Rural Comm Ins Co	60,870,103	0.4%
	American Guar & Liab Ins	34,711,544	0.2%
	Steadfast Ins Co	18,495,482	0.1%
	Universal Underwriters Ins Co	15,907,248	0.1%
	Fidelity & Deposit Co Of MD	9,839,755	0.1%
	Empire Fire & Marine Ins Co	9,077,437	0.1%
	American Zurich Ins Co	4,439,872	0.0%
	Zurich Amer Ins Co Of IL	712,567	0.0%
	Colonial Amer Cas & Surety Co	35,443	0.0%
	Empire Ind Ins Co	19,336	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
19	CNA INS GRP	250,850,469	1.6%
	Continental Cas Co	152,459,117	1.0%
	Columbia Cas Co	32,887,318	0.2%
	Continental Ins Co	22,365,281	0.1%
	American Cas Co Of Reading PA	11,140,439	0.1%
	Western Surety Co	11,128,325	0.1%
	Valley Forge Ins Co	9,542,644	0.1%
	National Fire Ins Co Of Hartford	7,537,020	0.0%
	Transportation Ins Co	3,790,372	0.0%
	Universal Surety Of Amer	-47	0.0%
20	MOTORISTS MUT GRP	241,600,296	1.6%
	Motorists Mut Ins Co	238,707,353	1.5%
	Motorists Commercial Mut Ins Co	2,892,943	0.0%
21	STATE AUTO MUT GRP	184,018,036	1.2%
	State Automobile Mut Ins Co	110,737,283	0.7%
	State Auto Ins Co of OH	63,826,509	0.4%
	State Auto Prop & Cas Ins Co	3,983,393	0.0%
	Rockhill Ins Co	3,378,939	0.0%
	Plaza Ins Co	1,222,457	0.0%
	Milbank Ins Co	869,455	0.0%
22	OHIO MUT GRP	174,363,748	1.1%
	United Ohio Ins Co	114,933,952	0.7%
	Ohio Mut Ins Co	59,429,796	0.4%
23	WESTERN RESERVE GRP	155,445,363	1.0%
	Western Reserve Mut Cas Co	68,941,071	0.4%
	Lightning Rod Mut Ins Co	66,883,355	0.4%
	Sonnenberg Mut Ins Assoc	19,620,937	0.1%

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The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

Refer to the appendix for the lines of businesses that are included the Total.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
24	HARTFORD FIRE & CAS GRP	144,048,674	0.9%
	Twin City Fire Ins Co Co	43,230,435	0.3%
	Hartford Fire Ins Co	31,647,557	0.2%
	Property & Cas Ins Co Of Hartford	16,386,934	0.1%
	Sentinel Ins Co Ltd	13,491,558	0.1%
	Trumbull Ins Co	12,483,377	0.1%
	Hartford Cas Ins Co	11,770,598	0.1%
	Hartford Underwriters Ins Co	7,006,071	0.0%
	Maxum Ind Co	3,625,684	0.0%
	Hartford Accident & Ind Co	2,404,661	0.0%
	Hartford Ins Co Of The Midwest	1,874,705	0.0%
	Maxum Cas Ins Co	111,017	0.0%
	Pacific Ins Co Ltd	15,607	0.0%
	Hartford Ins Co Of IL	505	0.0%
	Nutmeg Ins Co	-35	0.0%
25	Tokio Marine Holdings Inc GRP	136,235,340	0.9%
	Philadelphia Ind Ins Co	57,803,105	0.4%
	US Specialty Ins Co	19,425,701	0.1%
	Producers Agriculture Ins Co	16,771,410	0.1%
	Safety Natl Cas Corp	15,800,755	0.1%
	Tokio Marine Amer Ins Co	12,983,763	0.1%
	Tokio Marine Specialty Ins Co	5,310,112	0.0%
	Houston Cas Co	5,178,703	0.0%
	American Contractors Ind Co	1,262,440	0.0%
	Avemco Ins Co	759,036	0.0%
	Trans Pacific Ins Co	409,908	0.0%
	United States Surety Co	337,343	0.0%
	TNUS Ins Co	193,064	0.0%

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The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

Refer to the appendix for the lines of businesses that are included the Total.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
26	American Financial Grp	100,878,053	0.6%
	Great Amer Ins Co	43,371,998	0.3%
	Great Amer Assur Co	21,089,045	0.1%
	National Interstate Ins Co	12,981,109	0.1%
	Great Amer E&S Ins Co	9,668,883	0.1%
	Great Amer Ins Co of NY	6,837,023	0.0%
	Great Amer Spirit Ins Co	2,086,572	0.0%
	Vanliner Ins Co	1,759,653	0.0%
	Great Amer Alliance Ins Co	1,414,806	0.0%
	American Empire Surplus Lines Ins Co	741,467	0.0%
	Great Amer Fidelity Ins Co	402,331	0.0%
	Mid Continent Cas Co	394,728	0.0%
	Triumphe Cas Co	75,997	0.0%
	Mid Continent Excess and Surplus Ins	33,102	0.0%
	Oklahoma Surety Co	21,339	0.0%
27	XL AMER GRP	96,181,200	0.6%
	XL Specialty Ins Co	41,884,212	0.3%
	XL Ins Amer Inc	13,712,420	0.1%
	Greenwich Ins Co	12,807,745	0.1%
	Indian Harbor Ins Co	12,119,263	0.1%
	Catlin Ind Co	7,708,208	0.0%
	Catlin Specialty Ins Co	4,116,759	0.0%
	Catlin Ins Co	1,961,838	0.0%
	T H E Ins Co	1,870,755	0.0%
28	ALLIANZ INS GRP	83,139,992	0.5%
	Allianz Global Risks US Ins Co	22,588,128	0.1%
	AGCS Marine Ins Co	20,840,770	0.1%
	Jefferson Ins Co	13,191,190	0.1%
	Euler Hermes N Amer Ins Co	9,315,033	0.1%
	Firemans Fund Ins Co	4,842,955	0.0%
	American Automobile Ins Co	4,197,842	0.0%
	National Surety Corp	3,220,899	0.0%
	American Ins Co	3,054,697	0.0%
	Allianz Underwriters Ins Co	1,248,842	0.0%
	Interstate Fire & Cas Co	363,023	0.0%
	Associated Ind Corp	276,613	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
29	CENTRAL MUT INS CO GRP	82,562,219	0.5%
	Central Mut Ins Co	78,250,661	0.5%
	All Amer Ins Co	4,311,558	0.0%
30	FM GLOBAL GRP	80,205,998	0.5%
	Factory Mut Ins Co	59,333,267	0.4%
	Affiliated Fm Ins Co	20,855,297	0.1%
	Appalachian Ins Co	17,434	0.0%
31	METROPOLITAN GRP	79,355,186	0.5%
	Metropolitan Prop & Cas Ins Co	41,186,004	0.3%
	Metropolitan Grp Prop & Cas Ins Co	36,505,476	0.2%
	Economy Premier Assur Co	1,318,276	0.0%
	Economy Fire & Cas Co	123,705	0.0%
	Metropolitan Gen Ins Co	78,752	0.0%
	Metropolitan Cas Ins Co	73,968	0.0%
	Metropolitan Drt Prop & Cas Ins Co	69,005	0.0%
32	Assurant Inc Grp	79,128,226	0.5%
	American Bankers Ins Co Of FL	36,656,731	0.2%
	Standard Guar Ins Co	26,246,474	0.2%
	Voyager Ind Ins Co	11,045,465	0.1%
	American Security Ins Co	5,179,556	0.0%
33	QBE INS GRP	73,605,415	0.5%
	NAU Country Ins Co	35,537,001	0.2%
	QBE Ins Corp	21,441,457	0.1%
	Praetorian Ins Co	7,788,980	0.1%
	General Cas Co Of WI	3,717,725	0.0%
	QBE Specialty Ins Co	3,290,730	0.0%
	National Farmers Union Prop & Cas	646,104	0.0%
	Regent Ins Co	603,532	0.0%
	General Cas Ins Co	503,898	0.0%
	Stonington Ins Co	58,791	0.0%
	North Pointe Ins Co	17,197	0.0%
34	PEKIN INS GRP	69,404,745	0.4%
	Pekin Ins Co	69,404,745	0.4%

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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
35	Arch Ins Grp	69,004,970	0.4%
	Arch Ins Co	27,394,495	0.2%
	United Guar Residential Ins Co	23,957,463	0.2%
	Arch Specialty Ins Co	7,381,564	0.0%
	ARCH Mortgage Ins Co	6,535,897	0.0%
	United Guar Residential Ins Co of NC	1,719,284	0.0%
	Arch Mortgage Guar Co	1,635,916	0.0%
	United Guar Mortgage Ind Co	367,294	0.0%
	ARCH Mortgage Assur Co	13,057	0.0%
36	Acuity A Mut Ins Co	67,716,292	0.4%
	Acuity A Mut Ins Co	67,716,292	0.4%
37	The Hanover Ins Grp	65,772,381	0.4%
	Hanover Ins Co	30,642,536	0.2%
	Citizens Ins Co Of OH	11,168,351	0.1%
	Massachusetts Bay Ins Co	6,620,863	0.0%
	Citizens Ins Co Of Amer	6,364,329	0.0%
	Verlan Fire Ins Co MD	4,017,668	0.0%
	Allmerica Fin Benefit Ins Co	2,818,020	0.0%
	AIX Specialty Ins Co	2,707,888	0.0%
	Nova Cas Co	1,432,726	0.0%
38	Safe Auto Ins Co	65,652,034	0.4%
	Safe Auto Ins Co	65,652,034	0.4%
39	Munich Re Grp	61,863,393	0.4%
	American Modern Select Ins Co	20,388,435	0.1%
	American Alt Ins Corp	14,252,567	0.1%
	American Modern Home Ins Co	12,904,843	0.1%
	American Modern Prop & Cas Ins Co	3,965,803	0.0%
	Princeton Excess & Surplus Lines Ins	3,426,968	0.0%
	American Family Home Ins Co	3,049,583	0.0%
	American Western Home Ins Co	1,779,015	0.0%
	Hartford Steam Boil Inspec & Ins Co	1,387,927	0.0%
	American Southern Home Ins Co	685,092	0.0%
	HSB Specialty Ins Co	21,923	0.0%
	American Modern Surplus Lines Ins Co	1,237	0.0%
40	Hastings Mut Ins Co	60,421,802	0.4%
	Hastings Mut Ins Co	60,421,802	0.4%

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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
41	OLD REPUBLIC GRP	58,576,017	0.4%
	Great West Cas Co	28,858,742	0.2%
	Old Republic Ins Co	20,330,596	0.1%
	Republic Mortgage Ins Co	4,355,180	0.0%
	Pennsylvania Manufacturers Assoc Ins	2,306,137	0.0%
	Old Republic Surety Co	941,374	0.0%
	Old Republic Gen Ins Corp	785,618	0.0%
	BITCO Natl Ins Co	348,820	0.0%
	Old Republic Union Ins Co	209,224	0.0%
	Pennsylvania Manufacturers Ind Co	185,544	0.0%
	Manufacturers Alliance Ins Co	140,931	0.0%
	Republic Mortgage Ins Of NC	78,102	0.0%
	BITCO Gen Ins Corp	35,749	0.0%
42	WR Berkley Corp GRP	54,059,723	0.3%
	Nautilus Ins Co	10,103,549	0.1%
	Admiral Ins Co	8,803,512	0.1%
	Gemini Ins Co	5,704,638	0.0%
	Berkley Ins Co	4,490,672	0.0%
	Berkley Natl Ins Co	4,354,181	0.0%
	Great Divide Ins Co	4,143,376	0.0%
	Union Ins Co	2,905,131	0.0%
	Starnet Ins Co	2,695,449	0.0%
	Carolina Cas Ins Co	1,883,484	0.0%
	Berkley Assur Co	1,852,171	0.0%
	Firemens Ins Co Of Washington DC	1,735,678	0.0%
	Acadia Ins Co	1,582,280	0.0%
	Berkley Regional Ins Co	1,525,149	0.0%
	Continental Western Ins Co	1,197,413	0.0%
	Tri State Ins Co Of MN	490,210	0.0%
	Berkley Regional Specialty Ins Co	402,865	0.0%
	Riverport Ins Co	177,810	0.0%
	American Mining Ins Co	12,155	0.0%
43	SELECTIVE INS GRP	52,985,384	0.3%
	Selective Ins Co Of SC	21,501,548	0.1%
	Selective Ins Co Of Amer	14,984,858	0.1%
	Selective Ins Co Of The Southeast	12,457,786	0.1%
	Mesa Underwriters Specialty Ins Co	4,041,192	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
44	MGIC GRP	50,856,670	0.3%
	Mortgage Guar Ins Corp	47,659,035	0.3%
	MGIC Ind Corp	3,197,635	0.0%
45	CELINA GRP	47,396,085	0.3%
	National Mut Ins Co	24,446,810	0.2%
	Celina Mut Ins Co	20,633,279	0.1%
	Miami Mut Ins Co	2,315,996	0.0%
46	DOCTORS CO GRP	46,262,740	0.3%
	Doctors Co An Interins Exch	44,602,473	0.3%
	The Doctors Co RRG a Recip Exch	1,249,440	0.0%
	TDC Specialty Ins Co	410,827	0.0%
47	MARKEL CORP GRP	43,164,237	0.3%
	Evanston Ins Co	18,774,841	0.1%
	Essentia Ins Co	9,281,810	0.1%
	Markel Amer Ins Co	8,412,939	0.1%
	Markel Ins Co	5,312,263	0.0%
	Alterra Amer Ins Co	1,203,005	0.0%
	Suretec Ins Co	179,379	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
48	AmTrust NGH Grp	41,604,671	0.3%
	Wesco Ins Co	21,906,580	0.1%
	National Gen Ins Co	3,899,052	0.0%
	Heritage Ind Co	3,598,176	0.0%
	Milwaukee Cas Ins Co	2,100,162	0.0%
	Integon Natl Ins Co	1,760,165	0.0%
	Technology Ins Co Inc	1,293,233	0.0%
	Associated Industries Ins Co Inc	1,131,295	0.0%
	Security Natl Ins Co	952,904	0.0%
	National Gen Assur Co	932,792	0.0%
	Developers Surety & Ind Co	911,453	0.0%
	First Nonprofit Ins Co	776,513	0.0%
	Integon Preferred Ins Co	598,548	0.0%
	Century Natl Ins Co	525,106	0.0%
	AmTrust Ins Co of KS Inc	441,433	0.0%
	MIC Gen Ins Corp	257,421	0.0%
	New South Ins Co	202,474	0.0%
	Southern Ins Co	134,273	0.0%
	Agent Alliance Ins Co	98,685	0.0%
	Corepointe Ins Co	84,406	0.0%
49	SENTRY INS GRP	39,994,494	0.3%
	Sentry Select Ins Co	15,645,963	0.1%
	Viking Ins Co Of WI	13,324,783	0.1%
	Sentry Ins A Mut Co	5,863,409	0.0%
	Dairyland Ins Co	3,582,128	0.0%
	Florists Mut Ins Co	1,033,577	0.0%
	Sentry Cas Co	540,976	0.0%
	Middlesex Ins Co	3,658	0.0%
50	Wayne & Washington Mut Grp	37,814,963	0.2%
	Wayne Mut Ins Co	37,814,963	0.2%

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Refer to the appendix for the lines of businesses that are included the Total.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
51	FAIRFAX FIN GRP	35,887,014	0.2%
	United States Fire Ins Co	8,752,523	0.1%
	Hudson Specialty Ins Co	5,443,658	0.0%
	Crum & Forster Specialty Ins Co	5,255,879	0.0%
	Hudson Ins Co	5,093,019	0.0%
	First Mercury Ins Co	4,503,625	0.0%
	North River Ins Co	2,476,599	0.0%
	Seneca Ins Co Inc	1,727,229	0.0%
	Seneca Specialty Ins Co	1,361,217	0.0%
	Crum & Forster Ind Co	1,137,803	0.0%
	Hudson Excess Ins Co	135,500	0.0%
	TIG Ins Co	-38	0.0%
52	EMC INS CO GRP	35,010,914	0.2%
	Employers Mut Cas Co	26,815,668	0.2%
	Hamilton Mut Ins Co	4,303,264	0.0%
	Emcasco Ins Co	3,335,303	0.0%
	Union Ins Co Of Providence	556,679	0.0%
53	ProAssurance Corp Grp	32,857,605	0.2%
	ProAssurance Ind Co Inc	24,651,562	0.2%
	Medmarc Cas Ins Co	4,527,877	0.0%
	Podiatry Ins Co Of Amer	2,653,007	0.0%
	ProAssurance Specialty Ins Co	636,657	0.0%
	Noetic Specialty Ins Co	251,800	0.0%
	PACO Assur Co Inc	102,461	0.0%
	ProAssurance Cas Co	34,241	0.0%
54	FRANKENMUTH GRP	32,543,874	0.2%
	Frankenmuth Mut Ins Co	31,551,287	0.2%
	Ansur Amer Ins	992,587	0.0%
55	DONEGAL GRP	30,994,328	0.2%
	Atlantic States Ins Co	21,543,202	0.1%
	Donegal Mut Ins Co	8,875,086	0.1%
	Peninsula Ins Co	576,040	0.0%
56	Goodville & German Mut Grp	30,644,278	0.2%
	Goodville Mut Cas Co	23,960,228	0.2%
	German Mut Ins Co	6,684,050	0.0%
57	First Acceptance Ins Grp	30,275,703	0.2%
	First Acceptance Ins Co Inc	30,275,703	0.2%

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Refer to the appendix for the lines of businesses that are included the Total.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
58	SWISS RE GRP	29,380,486	0.2%
	First Specialty Ins Corp	11,121,087	0.1%
	Westport Ins Corp	8,680,168	0.1%
	North Amer Elite Ins Co	3,564,236	0.0%
	North Amer Specialty Ins Co	3,490,609	0.0%
	North Amer Capacity Ins Co	2,344,873	0.0%
	Washington Intl Ins Co	179,513	0.0%
59	ALFA INS GRP	29,275,822	0.2%
	Alfa Vision Ins Corp	24,261,491	0.2%
	Alfa Specialty Ins Corp	5,014,331	0.0%
60	AMERICAN NATL FIN GRP	29,219,101	0.2%
	American Natl Prop & Cas Co	28,402,174	0.2%
	American Natl Gen Ins Co	733,109	0.0%
	American Natl Lloyds Ins Co	83,818	0.0%
61	CSAA Ins Grp	29,092,913	0.2%
	CSAA Gen Ins Co	18,196,398	0.1%
	CSAA Fire & Cas Ins Co	10,896,515	0.1%
62	AXIS Capital Grp	28,535,801	0.2%
	Axis Ins Co	17,207,090	0.1%
	AXIS Surplus Ins Co	11,182,472	0.1%
	AXIS Reins Co	146,239	0.0%
63	Genworth Fin Grp	27,628,660	0.2%
	Genworth Mortgage Ins Corp	27,628,660	0.2%
64	UTICA GRP	27,287,107	0.2%
	Founders Ins Co	16,859,017	0.1%
	Republic Franklin Ins Co	6,434,825	0.0%
	Utica Mut Ins Co	3,126,574	0.0%
	Graphic Arts Mut Ins Co	791,502	0.0%
	Utica Natl Ins Co of OH	75,189	0.0%
65	West Bend Mut Ins Co	27,213,554	0.2%
	West Bend Mut Ins Co	27,213,554	0.2%
66	Archer Daniels Midland Grp	26,440,981	0.2%
	ADM Ins Co	26,440,981	0.2%
67	Radian Grp	24,595,288	0.2%
	Radian Guar Inc	24,595,288	0.2%

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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
68	Alleghany Grp	24,580,370	0.2%
	Landmark Amer Ins Co	8,867,153	0.1%
	RSUI Ind Co	8,670,232	0.1%
	Capitol Specialty Ins Corp	3,018,791	0.0%
	Capitol Ind Corp	1,339,244	0.0%
	Fair Amer Ins & Reins Co	1,239,311	0.0%
	Covington Specialty Ins Co	765,270	0.0%
	Platte River Ins Co	680,369	0.0%
69	Allied World Assur Holding Grp	24,196,228	0.2%
	Allied World Assur Co US Inc	7,055,654	0.0%
	Allied World Natl Assur Co	6,306,528	0.0%
	Allied World Surplus Lines Ins Co	6,255,213	0.0%
	Allied World Specialty Ins Co	2,800,774	0.0%
	Allied World Ins Co	1,778,059	0.0%
70	MAPFRE INS GRP	24,077,167	0.2%
	American Commerce Ins Co	24,077,167	0.2%
71	Endurance Grp	23,984,547	0.2%
	Endurance Amer Ins Co	12,717,493	0.1%
	American Agri Business Ins Co	5,839,823	0.0%
	Endurance Amer Specialty Ins Co	5,365,987	0.0%
	Endurance Assur Corp	61,244	0.0%
72	AMICA MUT GRP	23,800,304	0.2%
	Amica Mut Ins Co	23,800,304	0.2%
73	AUTOMOBILE CLUB MI GRP	23,288,950	0.1%
	Membersselect Ins Co	23,288,950	0.1%
74	Starr Grp	23,202,043	0.1%
	Starr Ind & Liab Co	15,699,093	0.1%
	Starr Surplus Lines Ins Co	7,502,950	0.0%
75	Coverys Grp	22,968,090	0.1%
	MHA Ins Co	17,457,141	0.1%
	Preferred Professional Ins Co	5,510,949	0.0%
76	Ameriprise Fin Grp	22,217,708	0.1%
	IDS Prop Cas Ins Co	22,217,708	0.1%
77	Ironshore Grp	21,910,986	0.1%
	Ironshore Specialty Ins Co	18,198,824	0.1%
	Ironshore Ind Inc	3,712,162	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
78	NAVIGATORS GRP	21,012,664	0.1%
	Navigators Ins Co	11,989,151	0.1%
	Navigators Specialty Ins Co	9,023,513	0.1%
79	EVEREST REINS HOLDINGS GRP	20,312,849	0.1%
	Everest Natl Ins Co	14,322,996	0.1%
	Everest Reins Co	3,227,685	0.0%
	Everest Ind Ins Co	2,762,168	0.0%
80	BUCKEYE INS GRP	19,569,610	0.1%
	Buckeye State Mut Ins Co	19,569,610	0.1%
81	Ohio Fair Plan Underwriting Assoc	19,417,310	0.1%
	Ohio Fair Plan Underwriting Assoc	19,417,310	0.1%
82	White Mountains Grp	18,669,749	0.1%
	Atlantic Specialty Ins Co	11,995,004	0.1%
	Homeland Ins Co of NY	6,638,801	0.0%
	Homeland Ins Co of DE	21,150	0.0%
	OBI Natl Ins Co	14,794	0.0%
83	GUIDEONE INS GRP	18,467,460	0.1%
	Guideone Mut Ins Co	9,097,804	0.1%
	Guideone Elite Ins Co	3,210,422	0.0%
	Guideone Amer Ins Co	2,480,135	0.0%
	Guideone Specialty Mut Ins Co	2,106,351	0.0%
	GuideOne Natl Ins Co	1,572,748	0.0%
84	FEDERATED MUT GRP	18,148,641	0.1%
	Federated Mut Ins Co	14,177,174	0.1%
	Federated Serv Ins Co	3,622,767	0.0%
	Granite Re Inc	348,700	0.0%
85	FARMERS MUT HAIL INS GRP	17,931,208	0.1%
	FMH Ag Risk Ins Co	9,994,112	0.1%
	Farmers Mut Hail Ins Co Of IA	7,937,096	0.1%
86	Brotherhood Mut Ins Co	16,851,232	0.1%
	Brotherhood Mut Ins Co	16,851,232	0.1%

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The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

Refer to the appendix for the lines of businesses that are included the Total.

RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
87	ARGONAUT GRP	16,000,635	0.1%
	Argonaut Ins Co	9,959,622	0.1%
	Colony Ins Co	4,761,954	0.0%
	Colony Specialty Ins Co	596,205	0.0%
	Argonaut Great Central Ins Co	491,655	0.0%
	Rockwood Cas Ins Co	190,260	0.0%
	Peleus Ins Co	3,076	0.0%
	Argonaut Midwest Ins Co	-2,137	0.0%
88	RLI INS GRP	15,177,319	0.1%
	RLI Ins Co	13,514,038	0.1%
	MT Hawley Ins Co	1,593,613	0.0%
	Contractors Bonding & Ins Co	69,668	0.0%
89	Church Mut Grp	15,135,727	0.1%
	Church Mut Ins Co	15,129,897	0.1%
	CM Vantage Specialty Ins Co	5,830	0.0%
90	Aspen Ins Holding Grp	15,051,924	0.1%
	Aspen Specialty Ins Co	12,702,718	0.1%
	Aspen Amer Ins Co	2,349,206	0.0%
91	MS & AD Ins Grp	14,597,430	0.1%
	Mitsui Sumitomo Ins USA Inc	9,878,365	0.1%
	Mitsui Sumitomo Ins Co of Amer	4,719,065	0.0%
92	CGB Ins Co	14,339,431	0.1%
	CGB Ins Co	14,339,431	0.1%
93	American Independent Ins Grp	14,315,773	0.1%
	Personal Serv Ins Co	12,696,966	0.1%
	Bankers Independent Ins Co	988,216	0.0%
	Omni Ind Co	630,591	0.0%
94	MINNESOTA MUT GRP	13,966,358	0.1%
	Securian Cas Co	13,966,358	0.1%
95	HANNOVER GRP	12,977,878	0.1%
	HDI Global Ins Co	12,977,878	0.1%
96	Attorneys Liab Assur Society GRP	12,691,679	0.1%
	Attorneys Liab Assur Society Inc RRG	12,691,679	0.1%
97	Mennonite Mut Grp	12,625,630	0.1%
	Mennonite Mut Ins Co	12,625,630	0.1%
98	Essent Grp	12,261,009	0.1%
	Essent Guar Inc	12,261,009	0.1%

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The organizational structure and premiums are based on the NAIC database as of 6/27/2017.

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RANK	Group Name Company Name	Direct Written Premium	2016 Market Share
99	Baldwin & Lyons Grp	12,232,658	0.1%
	Protective Ins Co	11,698,096	0.1%
	Sagamore Ins Co	533,062	0.0%
	Protective Specialty Ins Co	1,500	0.0%
100	ELECTRIC INS GRP	11,555,132	0.1%
	Electric Ins Co	11,555,132	0.1%
Top 100	Sub Total:	15,146,773,032	97.3%
	Others Sub Total:	416,517,207	2.7%
	Total All Company Groups:	15,563,290,239	100.0%

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