

OHIO

2017

Property and Casualty Insurance

Market Share Report

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Total

Personal Lines

Private passenger Automobile

Homeowners Multiple Peril

Farmowners Multiple Peril

Commercial Lines

Commercial Automobile

Commercial General Liability

Fire and Allied Lines

Commercial Multiple Peril

Medical Professional Liability

Fidelity and Surety

Appendix

2017
Total
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2017 Market Share
1	STATE FARM GRP	2,050,049,246	12.7%
2	ALLSTATE INS GRP	1,064,324,531	6.6%
3	PROGRESSIVE GRP	1,038,194,134	6.4%
4	NATIONWIDE CORP GRP	1,013,200,151	6.3%
5	LIBERTY MUT GRP	947,263,118	5.9%
6	CINCINNATI FIN GRP	723,985,002	4.5%
7	BERKSHIRE HATHAWAY GRP	611,903,876	3.8%
8	GRANGE MUT CAS GRP	590,336,912	3.6%
9	WESTFIELD Grp	555,619,713	3.4%
10	ERIE INS GRP	496,245,764	3.1%
11	Travelers Grp	481,471,290	3.0%
12	Chubb Ltd Grp	385,250,821	2.4%
13	AUTO OWNERS GRP	340,460,779	2.1%
14	UNITED SERV AUTOMOBILE ASSN GR	317,199,101	2.0%
15	AMERICAN FAMILY INS GRP	283,220,416	1.8%
	Top 15 Sub Total:	10,898,724,854	67.4%
	Others Sub Total:	5,279,866,008	32.6%
	Total All Groups:	16,178,590,862	100.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premium are based on the NAIC database as of 7/20/2018.
Refer to the appendix for the lines of businesses that are included in the Total.

2017
Total
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
1	STATE FARM GRP	2,050,049,246	12.7%
	State Farm Mut Auto Ins Co	1,218,854,969	7.5%
	State Farm Fire & Cas Co	831,194,277	5.1%
2	ALLSTATE INS GRP	1,064,324,531	6.6%
	Allstate Fire & Cas Ins Co	429,594,626	2.7%
	Allstate Ins Co	147,092,606	0.9%
	Allstate Prop & Cas Ins Co	133,607,557	0.8%
	Allstate Vehicle & Prop Ins Co	115,383,903	0.7%
	Allstate Ind Co	78,409,559	0.5%
	Encompass Home & Auto Ins Co	45,211,176	0.3%
	Allstate Northbrook Ind Co	44,667,773	0.3%
	Esurance Prop & Cas Ins Co	39,757,516	0.2%
	First Colonial Ins Co	16,818,581	0.1%
	Esurance Ins Co	6,632,787	0.0%
	Encompass Ins Co Of Amer	4,179,721	0.0%
	Encompass Ind Co	2,929,259	0.0%
	North Light Specialty Ins Co	39,467	0.0%
3	PROGRESSIVE GRP	1,038,194,134	6.4%
	Progressive Specialty Ins Co	454,678,765	2.8%
	Progressive Direct Ins Co	435,994,715	2.7%
	Progressive Preferred Ins Co	105,610,810	0.7%
	American Strategic Ins Corp	18,085,378	0.1%
	Progressive Cas Ins Co	17,683,919	0.1%
	United Financial Cas Co	4,100,818	0.0%
	National Continental Ins Co	2,034,565	0.0%
	Progressive Max Ins Co	5,000	0.0%
	Artisan & Truckers Cas Co	164	0.0%

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Refer to the appendix for the lines of businesses that are included the Total.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
4	NATIONWIDE CORP GRP	1,013,200,151	6.3%
	Nationwide Mut Ins Co	250,814,440	1.6%
	Nationwide Mut Fire Ins Co	223,952,173	1.4%
	Nationwide Gen Ins Co	177,996,662	1.1%
	Nationwide Prop & Cas Ins Co	120,661,650	0.7%
	Nationwide Agribusiness Ins Co	63,573,008	0.4%
	Nationwide Ins Co Of Amer	38,309,714	0.2%
	Allied Prop & Cas Ins Co	26,686,071	0.2%
	National Cas Co	25,686,354	0.2%
	Scottsdale Surplus Lines Ins Co	15,320,356	0.1%
	Victoria Specialty Ins Co	14,429,202	0.1%
	Depositors Ins Co	10,602,250	0.1%
	Nationwide Assur Co	10,546,532	0.1%
	Amco Ins Co	9,309,060	0.1%
	Scottsdale Ins Co	5,544,074	0.0%
	Crestbrook Ins Co	4,839,063	0.0%
	Farmland Mut Ins Co	2,649,506	0.0%
	Scottsdale Ind Co	2,622,388	0.0%
	Freedom Specialty Ins Co	2,484,979	0.0%
	HARLEYSVILLE LAKE STATES INS CO	1,581,191	0.0%
	Allied Ins Co of Amer	1,366,754	0.0%
	Harleysville Ins Co	1,311,539	0.0%
	Harleysville Worcester Ins Co	1,306,901	0.0%
	Victoria Automobile Ins Co	982,619	0.0%
	Harleysville Preferred Ins Co	477,907	0.0%
	Victoria Select Ins Co	92,873	0.0%
	Western Heritage Ins Co	52,628	0.0%
	Victoria Fire & Cas Co	257	0.0%

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Refer to the appendix for the lines of businesses that are included the Total.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
5	LIBERTY MUT GRP	947,263,118	5.9%
	Safeco Ins Co Of IL	168,612,207	1.0%
	Liberty Ins Underwriters Inc	152,724,434	0.9%
	Safeco Ins Co Of IN	119,146,838	0.7%
	LM Gen Ins Co	112,977,605	0.7%
	Liberty Ins Corp	88,938,128	0.5%
	Liberty Mut Fire Ins Co	82,576,175	0.5%
	LM Ins Corp	38,593,937	0.2%
	Netherlands Ins Co The	30,370,333	0.2%
	Ohio Security Ins Co	28,997,944	0.2%
	Liberty Mut Ins Co	23,239,745	0.1%
	Ironshore Specialty Ins Co	21,154,321	0.1%
	Ohio Cas Ins Co	18,238,458	0.1%
	Safeco Ins Co Of Amer	14,962,169	0.1%
	Indiana Ins Co	7,269,782	0.0%
	Consolidated Ins Co	6,283,108	0.0%
	Liberty Surplus Ins Corp	5,825,472	0.0%
	West Amer Ins Co	5,377,112	0.0%
	American Fire & Cas Co	5,261,619	0.0%
	Peerless Ins Co	4,358,608	0.0%
	Ironshore Ind Inc	3,410,808	0.0%
	Peerless Ind Ins Co	2,539,001	0.0%
	First Liberty Ins Corp	2,087,282	0.0%
	Employers Ins of Wausau	1,685,946	0.0%
	American States Ins Co	1,176,943	0.0%
	General Ins Co Of Amer	505,171	0.0%
	First Natl Ins Co Of Amer	416,580	0.0%
	American Economy Ins Co	408,998	0.0%
	Mid Amer Fire & Cas Co	90,235	0.0%
	Midwestern Ind Co	30,531	0.0%
	Wausau Business Ins Co	16,669	0.0%
	Wausau Underwriters Ins Co	-13,041	0.0%
6	CINCINNATI FIN GRP	723,985,002	4.5%
	The Cincinnati Ins Co	645,389,526	4.0%
	The Cincinnati Cas Co	31,943,139	0.2%
	The Cincinnati Ind Co	30,622,611	0.2%
	The Cincinnati Specialty Underwriter	16,029,726	0.1%

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RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
7	BERKSHIRE HATHAWAY GRP	611,903,876	3.8%
	Geico Cas Co	122,918,950	0.8%
	GEICO Advantage Ins Co	117,693,039	0.7%
	GEICO Choice Ins Co	87,884,233	0.5%
	GEICO Secure Ins Co	53,190,722	0.3%
	Medical Protective Co	47,151,105	0.3%
	Geico Gen Ins Co	45,764,064	0.3%
	National Fire & Marine Ins Co	30,613,515	0.2%
	Geico Ind Co	22,721,447	0.1%
	Government Employees Ins Co	19,718,314	0.1%
	National Ind Co	19,055,453	0.1%
	United States Liab Ins Co	10,384,480	0.1%
	Berkshire Hathaway Specialty Ins Co	8,298,454	0.1%
	General Reins Corp	7,096,263	0.0%
	Berkshire Hathaway Homestate Ins Co	4,173,807	0.0%
	General Star Ind Co	3,763,189	0.0%
	National Liab & Fire Ins Co	3,609,093	0.0%
	GEICO Marine Ins Co	2,852,893	0.0%
	Mount Vernon Fire Ins Co	1,822,341	0.0%
	Amguard Ins Co	1,565,454	0.0%
	Genesis Ins Co	1,116,890	0.0%
	General Star Natl Ins Co	307,088	0.0%
	Continental Ind Co	110,481	0.0%
	Mount Vernon Specialty Ins Co	51,254	0.0%
	Radnor Specialty Ins Co	21,771	0.0%
	Redwood Fire & Cas Ins Co	9,073	0.0%
	Berkshire Hathaway Direct Ins Co	5,522	0.0%
	Old United Cas Co	2,343	0.0%
	Oak River Ins Co	1,861	0.0%
	Us Underwriters Ins Co	487	0.0%
	Central States Ind Co Of Omaha	290	0.0%
8	GRANGE MUT CAS GRP	590,336,912	3.6%
	Grange Mut Cas Co	287,730,853	1.8%
	Grange Prop & Cas Ins Co	168,273,794	1.0%
	Grange Ind Ins Co	118,020,707	0.7%
	Trustgard Ins Co	16,311,558	0.1%

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RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
9	WESTFIELD Grp	555,619,713	3.4%
	Westfield Ins Co	245,750,153	1.5%
	Westfield Natl Ins Co	171,635,748	1.1%
	American Select Ins Co	126,086,509	0.8%
	Ohio Farmers Ins Co	12,147,303	0.1%
10	ERIE INS GRP	496,245,764	3.1%
	Erie Ins Co	346,889,017	2.1%
	Erie Ins Exch	149,356,747	0.9%
11	Travelers Grp	481,471,290	3.0%
	Travelers Prop Cas Co Of Amer	89,297,997	0.6%
	Standard Fire Ins Co	85,093,035	0.5%
	Travelers Cas & Surety Co Of Amer	68,473,940	0.4%
	Travelers Prop Cas Ins Co	65,873,467	0.4%
	Travelers Ind Co	41,625,592	0.3%
	Charter Oak Fire Ins Co	29,400,068	0.2%
	Phoenix Ins Co	24,587,014	0.2%
	Travelers Ind Co Of CT	18,946,208	0.1%
	Travelers Ind Co Of Amer	16,405,369	0.1%
	Northland Ins Co	12,864,318	0.1%
	Travelers Cas Ins Co Of Amer	9,367,023	0.1%
	St Paul Fire & Marine Ins Co	6,849,871	0.0%
	Travelers Home & Marine Ins Co	4,562,037	0.0%
	Travelers Excess & Surplus Lines Co	2,495,785	0.0%
	Automobile Ins Co Of Hartford CT	2,456,497	0.0%
	Northfield Ins Co	1,501,170	0.0%
	Travelers Cas & Surety Co	754,673	0.0%
	St Paul Mercury Ins Co	546,010	0.0%
	St Paul Surplus Lines Ins Co	358,758	0.0%
	United States Fidelity & Guar Co	13,961	0.0%
	Farmington Cas Co	2,147	0.0%
	Travelers Cas Co Of CT	300	0.0%
	St Paul Guardian Ins Co	-3,950	0.0%

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RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
12	Chubb Ltd Grp	385,250,821	2.4%
	Federal Ins Co	127,200,654	0.8%
	Ace Amer Ins Co	70,632,993	0.4%
	Ace Prop & Cas Ins Co	34,168,750	0.2%
	Pacific Ind Co	32,788,286	0.2%
	Agri Gen Ins Co	24,148,955	0.1%
	Illinois Union Ins Co	19,036,738	0.1%
	Great Northern Ins Co	14,722,300	0.1%
	Westchester Fire Ins Co	14,692,025	0.1%
	Bankers Standard Ins Co	8,619,594	0.1%
	Chubb Natl Ins Co	8,449,192	0.1%
	Penn Millers Ins Co	7,897,589	0.0%
	Westchester Surplus Lines Ins Co	7,222,394	0.0%
	Indemnity Ins Co Of North Amer	5,202,555	0.0%
	Vigilant Ins Co	4,222,810	0.0%
	Chubb Custom Ins Co	3,066,498	0.0%
	Executive Risk Ind Inc	1,747,589	0.0%
	Ace Fire Underwriters Ins Co	665,056	0.0%
	Executive Risk Specialty Ins Co	370,057	0.0%
	Chubb Ind Ins Co	239,575	0.0%
	Insurance Co of N Amer	122,302	0.0%
	Pacific Employers Ins Co	34,909	0.0%
13	AUTO OWNERS GRP	340,460,779	2.1%
	Auto Owners Ins Co	170,318,843	1.1%
	Owners Ins Co	90,513,491	0.6%
	Home Owners Ins Co	78,825,021	0.5%
	Atlantic Cas Ins Co	803,424	0.0%
14	UNITED SERV AUTOMOBILE ASSN GR	317,199,101	2.0%
	United Serv Automobile Assn	122,427,034	0.8%
	USAA Gen Ind Co	84,384,886	0.5%
	USAA Cas Ins Co	82,491,559	0.5%
	Garrison Prop & Cas Ins Co	27,895,622	0.2%

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Refer to the appendix for the lines of businesses that are included the Total.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
15	AMERICAN FAMILY INS GRP	283,220,416	1.8%
	American Family Ins Co	125,531,581	0.8%
	American Family Mut Ins Co SI	57,626,621	0.4%
	Permanent Gen Assur Corp Of OH	45,923,219	0.3%
	Homesite Ins Co Of The Midwest	39,146,186	0.2%
	The Gen Automobile Ins Co Inc	7,238,977	0.0%
	American Standard Ins Co Of OH	6,276,876	0.0%
	Permanent Gen Assur Corp	1,003,502	0.0%
	Midvale Ind Co	473,454	0.0%
Top 15	Sub Total:	10,898,724,854	67.4%
	Others Sub Total:	5,279,866,008	32.6%
	Total All Company Groups:	16,178,590,862	100.0%

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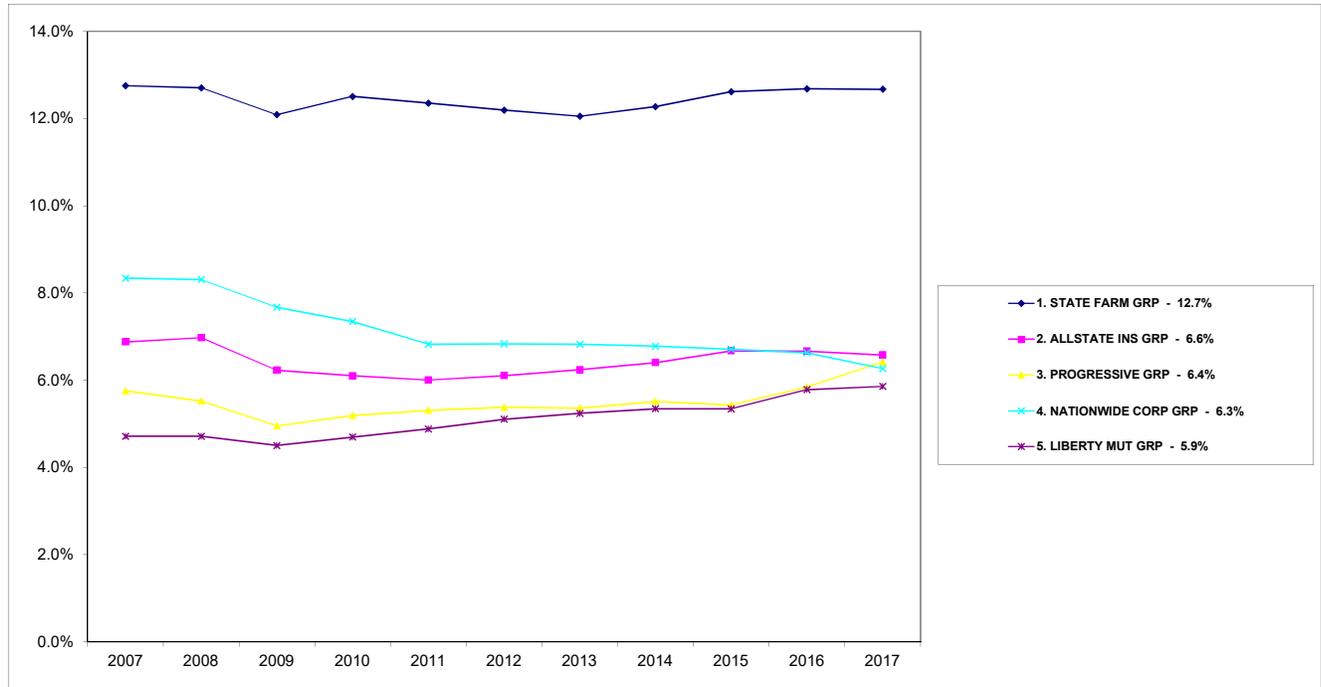
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Total Market Share TOP 5 Groups

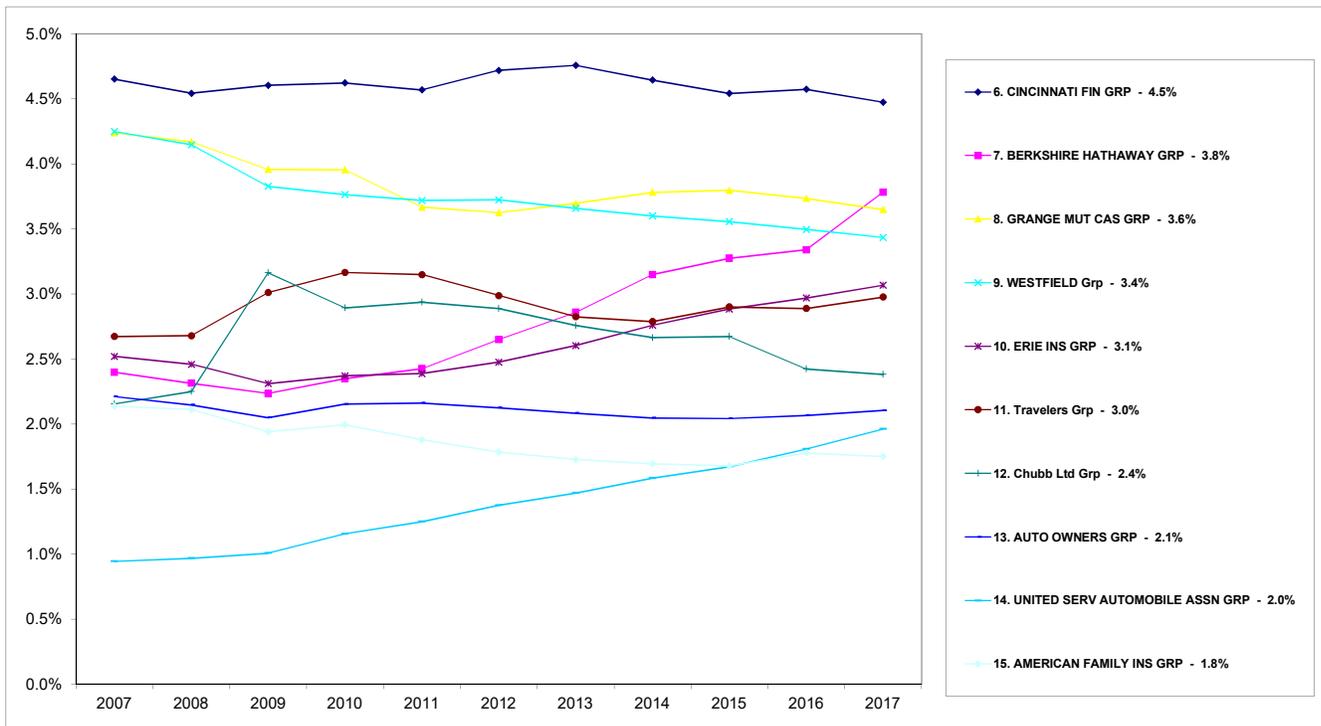


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The organizational structure is based on the NAIC database as of 7/20/2018.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 7/20/2018.

Total Market Share TOP 6 - 15 Groups



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2017
Personal Lines
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2017 Market Share
1	STATE FARM GRP	1,931,716,878	19.8%
2	ALLSTATE INS GRP	1,001,177,119	10.3%
3	PROGRESSIVE GRP	931,313,266	9.6%
4	NATIONWIDE CORP GRP	803,826,354	8.3%
5	LIBERTY MUT GRP	569,368,628	5.8%
6	GRANGE MUT CAS GRP	517,537,639	5.3%
7	BERKSHIRE HATHAWAY GRP	466,561,398	4.8%
8	ERIE INS GRP	373,477,878	3.8%
9	UNITED SERV AUTOMOBILE ASSN GR	300,062,949	3.1%
10	WESTFIELD Grp	294,704,423	3.0%
11	AMERICAN FAMILY INS GRP	270,195,461	2.8%
12	CINCINNATI FIN GRP	240,788,491	2.5%
13	AUTO OWNERS GRP	203,326,031	2.1%
14	FARMERS INS GRP	201,897,060	2.1%
15	Travelers Grp	154,525,778	1.6%
	Top 15 Sub Total:	8,260,479,353	84.8%
	Others Sub Total:	1,475,342,771	15.2%
	Total All Groups:	9,735,822,124	100.0%

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2017
Personal Lines
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
1	STATE FARM GRP	1,931,716,878	19.8%
	State Farm Mut Auto Ins Co	1,211,572,143	12.4%
	State Farm Fire & Cas Co	720,144,735	7.4%
2	ALLSTATE INS GRP	1,001,177,119	10.3%
	Allstate Fire & Cas Ins Co	429,594,626	4.4%
	Allstate Ins Co	136,436,036	1.4%
	Allstate Prop & Cas Ins Co	130,272,252	1.3%
	Allstate Vehicle & Prop Ins Co	113,645,051	1.2%
	Allstate Ind Co	52,032,535	0.5%
	Allstate Northbrook Ind Co	44,667,773	0.5%
	Encompass Home & Auto Ins Co	41,531,246	0.4%
	Esurance Prop & Cas Ins Co	39,757,516	0.4%
	Esurance Ins Co	6,619,604	0.1%
	Encompass Ins Co Of Amer	3,875,379	0.0%
	Encompass Ind Co	2,708,570	0.0%
	North Light Specialty Ins Co	34,141	0.0%
	First Colonial Ins Co	2,390	0.0%
3	PROGRESSIVE GRP	931,313,266	9.6%
	Progressive Specialty Ins Co	446,957,132	4.6%
	Progressive Direct Ins Co	433,414,897	4.5%
	Progressive Preferred Ins Co	18,439,854	0.2%
	American Strategic Ins Corp	16,560,337	0.2%
	Progressive Cas Ins Co	15,941,046	0.2%

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RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
4	NATIONWIDE CORP GRP	803,826,354	8.3%
	Nationwide Mut Ins Co	204,492,767	2.1%
	Nationwide Mut Fire Ins Co	189,680,588	1.9%
	Nationwide Gen Ins Co	166,650,547	1.7%
	Nationwide Prop & Cas Ins Co	94,631,051	1.0%
	Nationwide Agribusiness Ins Co	46,470,613	0.5%
	Nationwide Ins Co Of Amer	38,309,714	0.4%
	Allied Prop & Cas Ins Co	23,370,401	0.2%
	Victoria Specialty Ins Co	14,179,726	0.1%
	Nationwide Assur Co	10,543,314	0.1%
	Depositors Ins Co	7,311,635	0.1%
	Crestbrook Ins Co	3,924,760	0.0%
	Amco Ins Co	2,031,055	0.0%
	HARLEYSVILLE LAKE STATES INS CO	1,532,844	0.0%
	Scottsdale Surplus Lines Ins Co	702,272	0.0%
	Scottsdale Ins Co	6,255	0.0%
	Victoria Fire & Cas Co	257	0.0%
	Victoria Automobile Ins Co	-11,445	0.0%
5	LIBERTY MUT GRP	569,368,628	5.8%
	Safeco Ins Co Of IL	168,612,207	1.7%
	Safeco Ins Co Of IN	115,538,757	1.2%
	LM Gen Ins Co	112,977,605	1.2%
	Liberty Ins Corp	78,910,752	0.8%
	Liberty Mut Fire Ins Co	54,562,066	0.6%
	LM Ins Corp	32,280,454	0.3%
	Consolidated Ins Co	3,524,551	0.0%
	Indiana Ins Co	977,969	0.0%
	Ironshore Ind Inc	703,329	0.0%
	Peerless Ins Co	603,508	0.0%
	First Liberty Ins Corp	541,657	0.0%
	American States Ins Co	85,744	0.0%
	American Economy Ins Co	32,091	0.0%
	Wausau Business Ins Co	15,927	0.0%
	Safeco Ins Co Of Amer	2,011	0.0%
6	GRANGE MUT CAS GRP	517,537,639	5.3%
	Grange Mut Cas Co	226,243,661	2.3%
	Grange Prop & Cas Ins Co	163,418,473	1.7%
	Grange Ind Ins Co	111,791,739	1.1%
	Trustgard Ins Co	16,083,766	0.2%

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RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
7	BERKSHIRE HATHAWAY GRP	466,561,398	4.8%
	Geico Cas Co	122,918,950	1.3%
	GEICO Advantage Ins Co	117,693,039	1.2%
	GEICO Choice Ins Co	87,884,233	0.9%
	GEICO Secure Ins Co	53,190,722	0.5%
	Geico Gen Ins Co	45,764,064	0.5%
	Geico Ind Co	22,721,447	0.2%
	Government Employees Ins Co	16,362,195	0.2%
	Mount Vernon Fire Ins Co	26,748	0.0%
8	ERIE INS GRP	373,477,878	3.8%
	Erie Ins Co	310,325,966	3.2%
	Erie Ins Exch	63,151,912	0.6%
9	UNITED SERV AUTOMOBILE ASSN GR	300,062,949	3.1%
	United Serv Automobile Assn	112,871,152	1.2%
	USAA Gen Ind Co	81,703,379	0.8%
	USAA Cas Ins Co	78,580,459	0.8%
	Garrison Prop & Cas Ins Co	26,907,959	0.3%
10	WESTFIELD Grp	294,704,423	3.0%
	Westfield Natl Ins Co	138,198,733	1.4%
	American Select Ins Co	111,921,015	1.1%
	Westfield Ins Co	44,584,675	0.5%
11	AMERICAN FAMILY INS GRP	270,195,461	2.8%
	American Family Ins Co	123,797,081	1.3%
	American Family Mut Ins Co SI	46,811,277	0.5%
	Permanent Gen Assur Corp Of OH	45,923,219	0.5%
	Homesite Ins Co Of The Midwest	39,146,186	0.4%
	The Gen Automobile Ins Co Inc	7,238,977	0.1%
	American Standard Ins Co Of OH	6,275,219	0.1%
	Permanent Gen Assur Corp	1,003,502	0.0%
12	CINCINNATI FIN GRP	240,788,491	2.5%
	The Cincinnati Ins Co	240,788,491	2.5%
13	AUTO OWNERS GRP	203,326,031	2.1%
	Auto Owners Ins Co	95,654,647	1.0%
	Home Owners Ins Co	77,787,035	0.8%
	Owners Ins Co	29,884,349	0.3%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premium are based on the NAIC database as of 7/20/2018.
Refer to the appendix for lines of businesses that are included.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
14	FARMERS INS GRP	201,897,060	2.1%
	Farmers Ins Of Columbus Inc	114,572,966	1.2%
	Farmers Ins Exch	49,648,841	0.5%
	Foremost Ins Co Grand Rapids MI	20,020,164	0.2%
	Bristol W Cas Ins Co	8,538,105	0.1%
	21st Century Centennial Ins Co	3,884,185	0.0%
	Foremost Prop & Cas Ins Co	2,991,487	0.0%
	21st Century Cas Co	998,846	0.0%
	Bristol W Ins Co	641,686	0.0%
	Civic Prop & Cas Co	557,544	0.0%
	Neighborhood Spirit Prop & Cas Co	22,487	0.0%
	21st Century Premier Ins Co	12,654	0.0%
	Mid Century Ins Co	7,115	0.0%
	Exact Prop & Cas Co Inc	980	0.0%
15	Travelers Grp	154,525,778	1.6%
	Standard Fire Ins Co	81,807,517	0.8%
	Travelers Prop Cas Ins Co	64,384,119	0.7%
	Travelers Home & Marine Ins Co	4,325,289	0.0%
	Travelers Ind Co Of Amer	2,547,500	0.0%
	Automobile Ins Co Of Hartford CT	707,070	0.0%
	Travelers Ind Co	290,929	0.0%
	Travelers Ind Co Of CT	136,219	0.0%
	Charter Oak Fire Ins Co	134,411	0.0%
	Phoenix Ins Co	97,029	0.0%
	Travelers Prop Cas Co Of Amer	95,695	0.0%
Top 15	Sub Total:	8,260,479,353	84.8%
	Others Sub Total:	1,475,342,771	15.2%
	Total All Company Groups:	9,735,822,124	100.0%

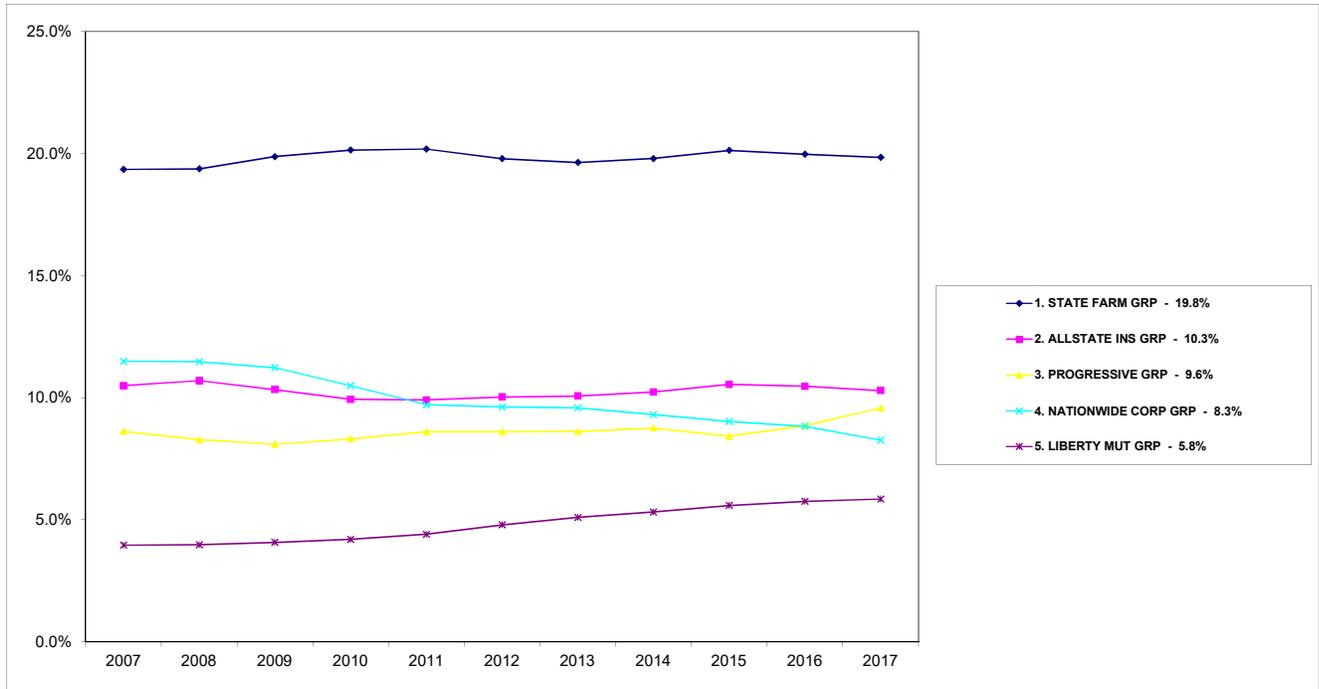
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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premium are based on the NAIC database as of 7/20/2018.
Refer to the appendix for lines of businesses that are included.

Personal Lines Market Share TOP 5 Groups

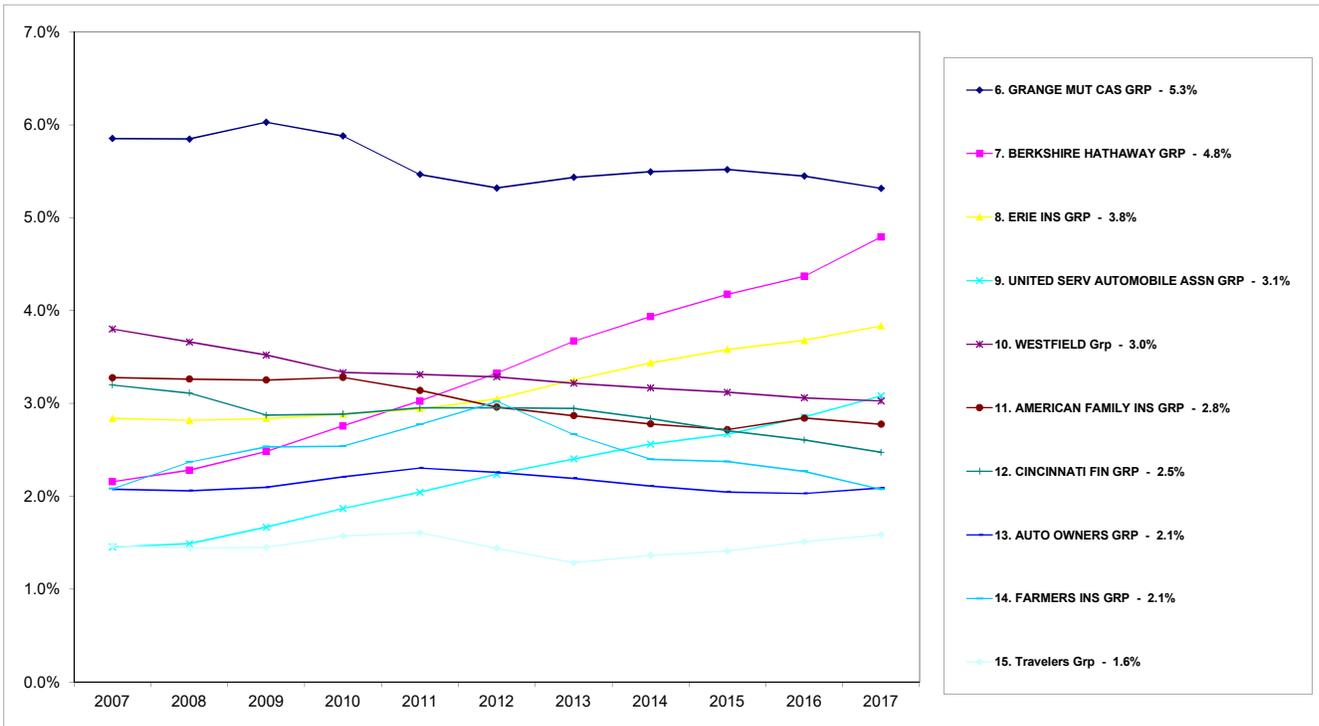


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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 7/20/2018.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 7/20/2018.

Personal Lines Market Share TOP 6 - 15 Groups



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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 7/20/2018.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 7/20/2018.

2017
Private Passenger Automobile
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2017 Market Share
1	STATE FARM GRP	1,316,296,920	19.7%
2	PROGRESSIVE GRP	903,179,229	13.5%
3	ALLSTATE INS GRP	687,527,078	10.3%
4	NATIONWIDE CORP GRP	536,768,446	8.0%
5	BERKSHIRE HATHAWAY GRP	466,534,650	7.0%
6	GRANGE MUT CAS GRP	344,399,366	5.2%
7	LIBERTY MUT GRP	315,307,714	4.7%
8	ERIE INS GRP	222,863,413	3.3%
9	UNITED SERV AUTOMOBILE ASSN GR	198,016,138	3.0%
10	AMERICAN FAMILY INS GRP	176,152,708	2.6%
11	WESTFIELD Grp	167,723,167	2.5%
12	CINCINNATI FIN GRP	133,675,475	2.0%
13	FARMERS INS GRP	117,132,110	1.8%
14	AUTO OWNERS GRP	109,687,030	1.6%
15	Travelers Grp	90,046,588	1.3%
	Top 15 Sub Total:	5,785,310,032	86.5%
	Others Sub Total:	899,363,600	13.5%
	Total All Groups:	6,684,673,632	100.0%

2017
Private Passenger Automobile
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
1	STATE FARM GRP	1,316,296,920	19.7%
	State Farm Mut Auto Ins Co	1,211,572,143	18.1%
	State Farm Fire & Cas Co	104,724,777	1.6%
2	PROGRESSIVE GRP	903,179,229	13.5%
	Progressive Specialty Ins Co	435,383,432	6.5%
	Progressive Direct Ins Co	433,414,897	6.5%
	Progressive Preferred Ins Co	18,439,854	0.3%
	Progressive Cas Ins Co	15,941,046	0.2%
3	ALLSTATE INS GRP	687,527,078	10.3%
	Allstate Fire & Cas Ins Co	429,594,626	6.4%
	Allstate Ins Co	91,247,669	1.4%
	Allstate Prop & Cas Ins Co	53,305,649	0.8%
	Allstate Northbrook Ind Co	44,667,773	0.7%
	Esurance Prop & Cas Ins Co	39,058,397	0.6%
	Encompass Home & Auto Ins Co	23,179,705	0.3%
	Allstate Ind Co	2,069,099	0.0%
	Encompass Ins Co Of Amer	1,870,087	0.0%
	Encompass Ind Co	1,352,862	0.0%
	Esurance Ins Co	1,178,821	0.0%
	First Colonial Ins Co	2,390	0.0%

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
4	NATIONWIDE CORP GRP	536,768,446	8.0%
	Nationwide Mut Ins Co	204,492,891	3.1%
	Nationwide Mut Fire Ins Co	127,210,637	1.9%
	Nationwide Gen Ins Co	112,323,334	1.7%
	Nationwide Ins Co Of Amer	38,309,714	0.6%
	Victoria Specialty Ins Co	14,179,726	0.2%
	Allied Prop & Cas Ins Co	12,307,979	0.2%
	Nationwide Assur Co	10,543,314	0.2%
	Depositors Ins Co	7,311,635	0.1%
	Nationwide Agribusiness Ins Co	6,384,666	0.1%
	Crestbrook Ins Co	1,682,180	0.0%
	Nationwide Prop & Cas Ins Co	1,040,551	0.0%
	Amco Ins Co	676,706	0.0%
	HARLEYSVILLE LAKE STATES INS CO	316,301	0.0%
	Victoria Fire & Cas Co	257	0.0%
	Victoria Automobile Ins Co	-11,445	0.0%
5	BERKSHIRE HATHAWAY GRP	466,534,650	7.0%
	Geico Cas Co	122,918,950	1.8%
	GEICO Advantage Ins Co	117,693,039	1.8%
	GEICO Choice Ins Co	87,884,233	1.3%
	GEICO Secure Ins Co	53,190,722	0.8%
	Geico Gen Ins Co	45,764,064	0.7%
	Geico Ind Co	22,721,447	0.3%
	Government Employees Ins Co	16,362,195	0.2%
6	GRANGE MUT CAS GRP	344,399,366	5.2%
	Grange Mut Cas Co	153,338,009	2.3%
	Grange Ind Ins Co	92,403,684	1.4%
	Grange Prop & Cas Ins Co	82,573,907	1.2%
	Trustgard Ins Co	16,083,766	0.2%
7	LIBERTY MUT GRP	315,307,714	4.7%
	Safeco Ins Co Of IL	168,612,207	2.5%
	LM Gen Ins Co	112,977,605	1.7%
	Liberty Mut Fire Ins Co	26,712,577	0.4%
	LM Ins Corp	5,499,288	0.1%
	Ironshore Ind Inc	698,982	0.0%
	First Liberty Ins Corp	541,657	0.0%
	Liberty Ins Corp	263,387	0.0%
	Safeco Ins Co Of Amer	2,011	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
8	ERIE INS GRP	222,863,413	3.3%
	Erie Ins Co	222,863,413	3.3%
9	UNITED SERV AUTOMOBILE ASSN GR	198,016,138	3.0%
	United Serv Automobile Assn	68,034,012	1.0%
	USAA Gen Ind Co	58,496,250	0.9%
	USAA Cas Ins Co	51,470,627	0.8%
	Garrison Prop & Cas Ins Co	20,015,249	0.3%
10	AMERICAN FAMILY INS GRP	176,152,708	2.6%
	American Family Ins Co	79,641,050	1.2%
	Permanent Gen Assur Corp Of OH	45,923,219	0.7%
	American Family Mut Ins Co SI	36,070,741	0.5%
	The Gen Automobile Ins Co Inc	7,238,977	0.1%
	American Standard Ins Co Of OH	6,275,219	0.1%
	Permanent Gen Assur Corp	1,003,502	0.0%
11	WESTFIELD Grp	167,723,167	2.5%
	Westfield Natl Ins Co	77,953,822	1.2%
	American Select Ins Co	71,475,575	1.1%
	Westfield Ins Co	18,293,770	0.3%
12	CINCINNATI FIN GRP	133,675,475	2.0%
	The Cincinnati Ins Co	133,675,475	2.0%
13	FARMERS INS GRP	117,132,110	1.8%
	Farmers Ins Of Columbus Inc	98,913,418	1.5%
	Bristol W Cas Ins Co	8,538,105	0.1%
	Foremost Ins Co Grand Rapids MI	3,901,435	0.1%
	21st Century Centennial Ins Co	3,884,185	0.1%
	21st Century Cas Co	998,846	0.0%
	Bristol W Ins Co	641,686	0.0%
	Foremost Prop & Cas Ins Co	234,666	0.0%
	21st Century Premier Ins Co	12,654	0.0%
	Mid Century Ins Co	7,115	0.0%
14	AUTO OWNERS GRP	109,687,030	1.6%
	Home Owners Ins Co	77,185,933	1.2%
	Owners Ins Co	26,337,276	0.4%
	Auto Owners Ins Co	6,163,821	0.1%
15	Travelers Grp	90,046,588	1.3%
	Standard Fire Ins Co	69,988,255	1.0%
	Travelers Prop Cas Ins Co	18,286,881	0.3%
	Travelers Home & Marine Ins Co	1,771,452	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
Top 15	Sub Total:	5,785,310,032	86.5%
	Others Sub Total:	899,363,600	13.5%
	Total All Company Groups:	6,684,673,632	100.0%

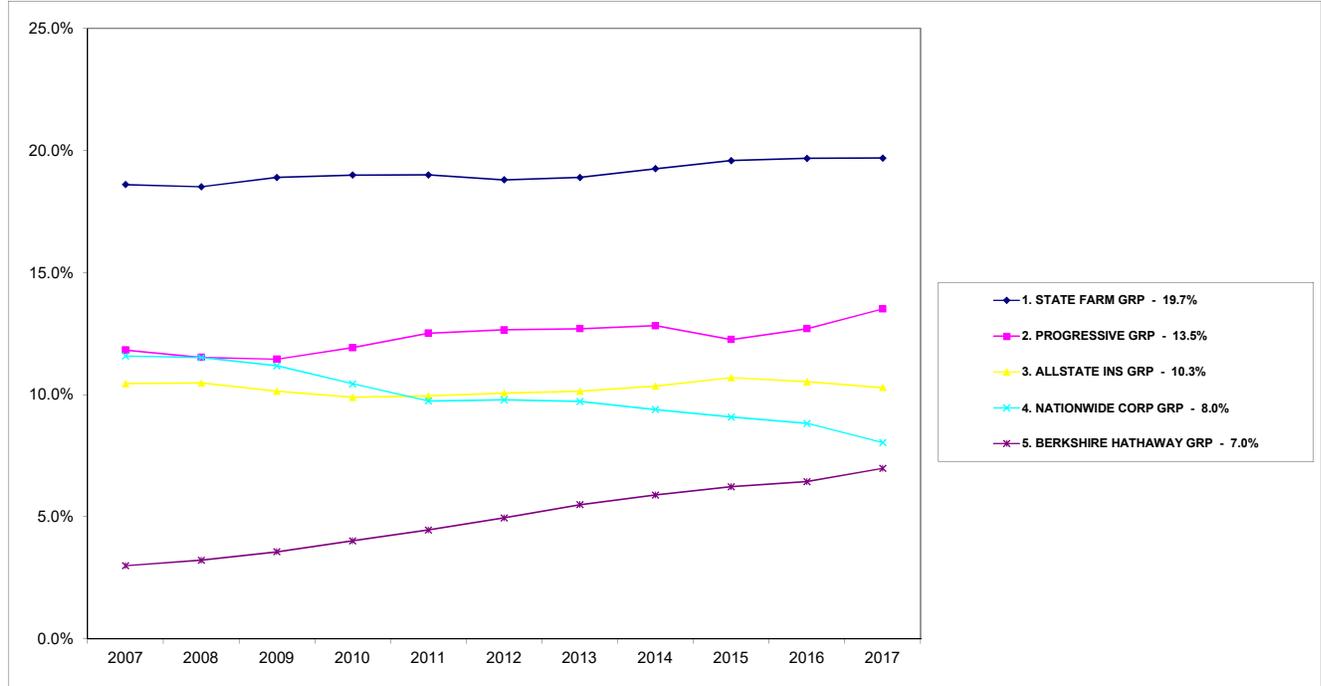
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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

Private Passenger Automobile Market Share TOP 5 Groups

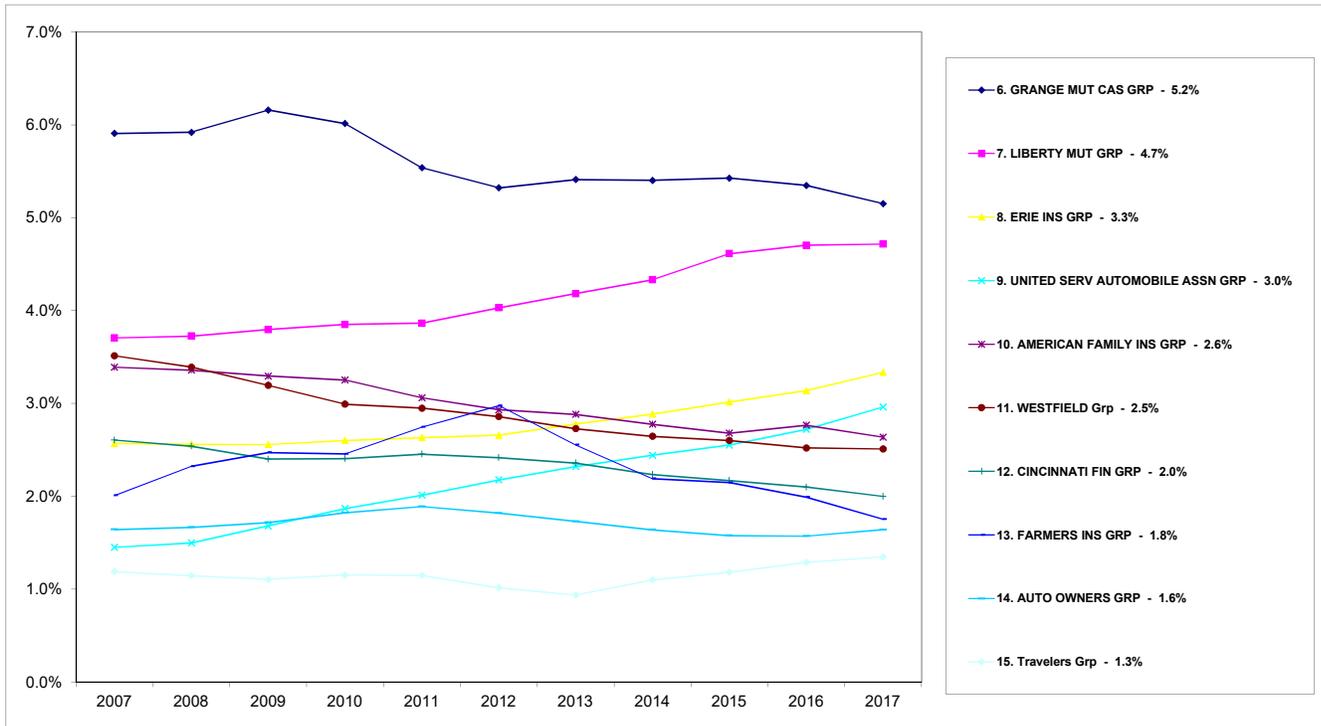


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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 7/20/2018.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 7/20/2018.

Private Passenger Automobile Market Share TOP 6 - 15 Groups



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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 7/20/2018.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 7/20/2018.

2017
Homeowners Multiple Peril
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2017 Market Share
1	STATE FARM GRP	605,644,748	21.0%
2	ALLSTATE INS GRP	313,650,041	10.9%
3	LIBERTY MUT GRP	248,837,051	8.6%
4	NATIONWIDE CORP GRP	226,945,337	7.9%
5	GRANGE MUT CAS GRP	164,840,509	5.7%
6	ERIE INS GRP	150,614,465	5.2%
7	WESTFIELD Grp	113,026,866	3.9%
8	CINCINNATI FIN GRP	107,113,016	3.7%
9	UNITED SERV AUTOMOBILE ASSN GR	102,046,811	3.5%
10	AMERICAN FAMILY INS GRP	91,734,729	3.2%
11	AUTO OWNERS GRP	85,698,822	3.0%
12	FARMERS INS GRP	84,764,950	2.9%
13	Travelers Grp	61,970,793	2.2%
14	MOTORISTS MUT GRP	43,069,117	1.5%
15	WESTERN RESERVE GRP	39,799,555	1.4%
	Top 15 Sub Total:	2,439,756,810	84.8%
	Others Sub Total:	437,827,278	15.2%
	Total All Groups:	2,877,584,088	100.0%

2017
Homeowners Multiple Peril
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
1	STATE FARM GRP State Farm Fire & Cas Co	605,644,748 605,644,748	21.0% 21.0%
2	ALLSTATE INS GRP Allstate Vehicle & Prop Ins Co Allstate Prop & Cas Ins Co Allstate Ind Co Allstate Ins Co Encompass Home & Auto Ins Co Esurance Ins Co Encompass Ins Co Of Amer Encompass Ind Co Esurance Prop & Cas Ins Co North Light Specialty Ins Co	313,650,041 113,645,051 76,966,603 49,963,436 45,188,367 18,351,541 5,440,783 2,005,292 1,355,708 699,119 34,141	10.9% 3.9% 2.7% 1.7% 1.6% 0.6% 0.2% 0.1% 0.0% 0.0% 0.0%
3	LIBERTY MUT GRP Safeco Ins Co Of IN Liberty Ins Corp Liberty Mut Fire Ins Co LM Ins Corp Wausau Business Ins Co Ironshore Ind Inc	248,837,051 115,538,757 78,647,365 27,849,489 26,781,166 15,927 4,347	8.6% 4.0% 2.7% 1.0% 0.9% 0.0% 0.0%

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
4	NATIONWIDE CORP GRP	226,945,337	7.9%
	Nationwide Prop & Cas Ins Co	93,590,500	3.3%
	Nationwide Mut Fire Ins Co	62,469,951	2.2%
	Nationwide Gen Ins Co	54,327,213	1.9%
	Allied Prop & Cas Ins Co	11,062,422	0.4%
	Crestbrook Ins Co	2,242,580	0.1%
	Amco Ins Co	1,354,349	0.0%
	HARLEYSVILLE LAKE STATES INS CO	1,216,543	0.0%
	Scottsdale Surplus Lines Ins Co	679,772	0.0%
	Scottsdale Ins Co	2,131	0.0%
	Nationwide Mut Ins Co	-124	0.0%
5	GRANGE MUT CAS GRP	164,840,509	5.7%
	Grange Prop & Cas Ins Co	80,844,566	2.8%
	Grange Mut Cas Co	64,607,888	2.2%
	Grange Ind Ins Co	19,388,055	0.7%
6	ERIE INS GRP	150,614,465	5.2%
	Erie Ins Co	87,462,553	3.0%
	Erie Ins Exch	63,151,912	2.2%
7	WESTFIELD Grp	113,026,866	3.9%
	Westfield Natl Ins Co	60,244,911	2.1%
	American Select Ins Co	40,445,440	1.4%
	Westfield Ins Co	12,336,515	0.4%
8	CINCINNATI FIN GRP	107,113,016	3.7%
	The Cincinnati Ins Co	107,113,016	3.7%
9	UNITED SERV AUTOMOBILE ASSN GR	102,046,811	3.5%
	United Serv Automobile Assn	44,837,140	1.6%
	USAA Cas Ins Co	27,109,832	0.9%
	USAA Gen Ind Co	23,207,129	0.8%
	Garrison Prop & Cas Ins Co	6,892,710	0.2%
10	AMERICAN FAMILY INS GRP	91,734,729	3.2%
	American Family Ins Co	44,116,494	1.5%
	Homesite Ins Co Of The Midwest	39,146,186	1.4%
	American Family Mut Ins Co SI	8,472,049	0.3%
11	AUTO OWNERS GRP	85,698,822	3.0%
	Auto Owners Ins Co	84,742,155	2.9%
	Home Owners Ins Co	601,102	0.0%
	Owners Ins Co	355,565	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
12	FARMERS INS GRP	84,764,950	2.9%
	Farmers Ins Exch	49,648,841	1.7%
	Foremost Ins Co Grand Rapids MI	16,118,729	0.6%
	Farmers Ins Of Columbus Inc	15,659,548	0.5%
	Foremost Prop & Cas Ins Co	2,756,821	0.1%
	Civic Prop & Cas Co	557,544	0.0%
	Neighborhood Spirit Prop & Cas Co	22,487	0.0%
	Exact Prop & Cas Co Inc	980	0.0%
13	Travelers Grp	61,970,793	2.2%
	Travelers Prop Cas Ins Co	46,097,238	1.6%
	Standard Fire Ins Co	11,819,262	0.4%
	Travelers Home & Marine Ins Co	2,553,837	0.1%
	Travelers Ind Co Of Amer	779,329	0.0%
	Automobile Ins Co Of Hartford CT	707,070	0.0%
	Travelers Ind Co Of CT	14,057	0.0%
14	MOTORISTS MUT GRP	43,069,117	1.5%
	Motorists Mut Ins Co	43,069,117	1.5%
15	WESTERN RESERVE GRP	39,799,555	1.4%
	Lightning Rod Mut Ins Co	21,510,513	0.7%
	Western Reserve Mut Cas Co	18,301,207	0.6%
	Sonnenberg Mut Ins Assoc	-12,165	0.0%
Top 15	Sub Total:	2,439,756,810	84.8%
	Others Sub Total:	437,827,278	15.2%
	Total All Company Groups:	2,877,584,088	100.0%

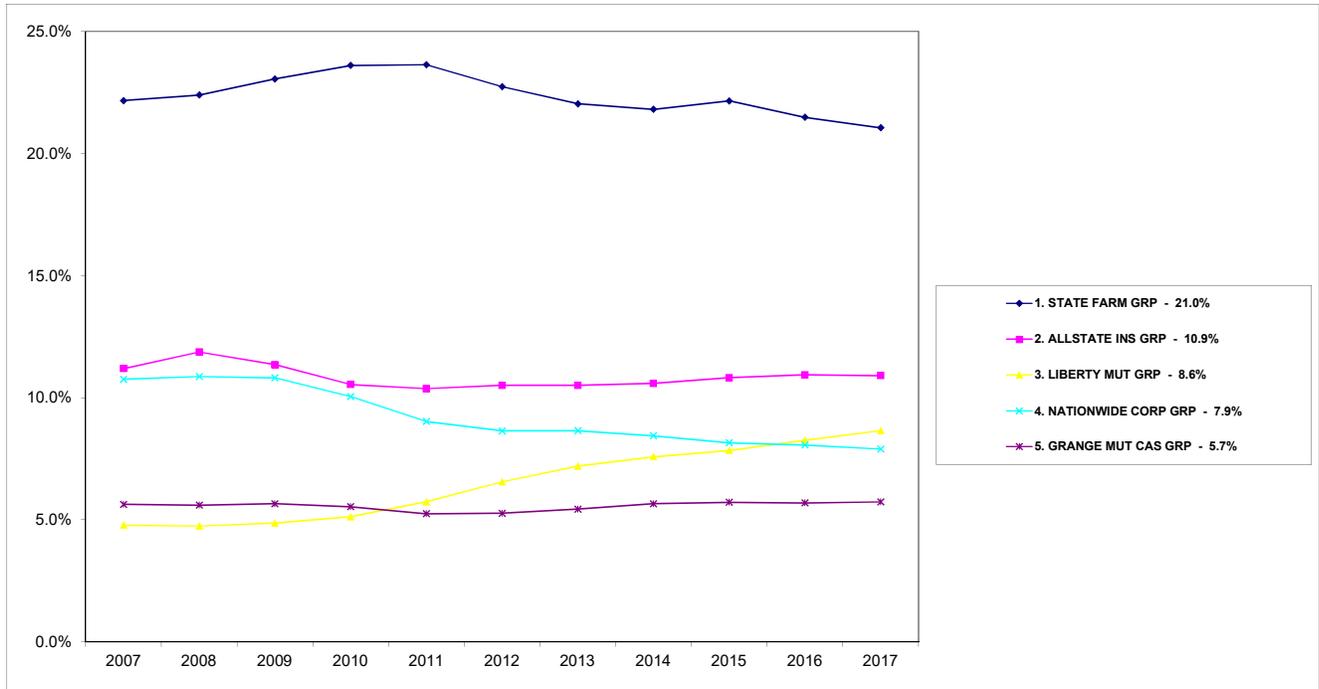
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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

Homeowners Multiple Peril Market Share TOP 5 Groups

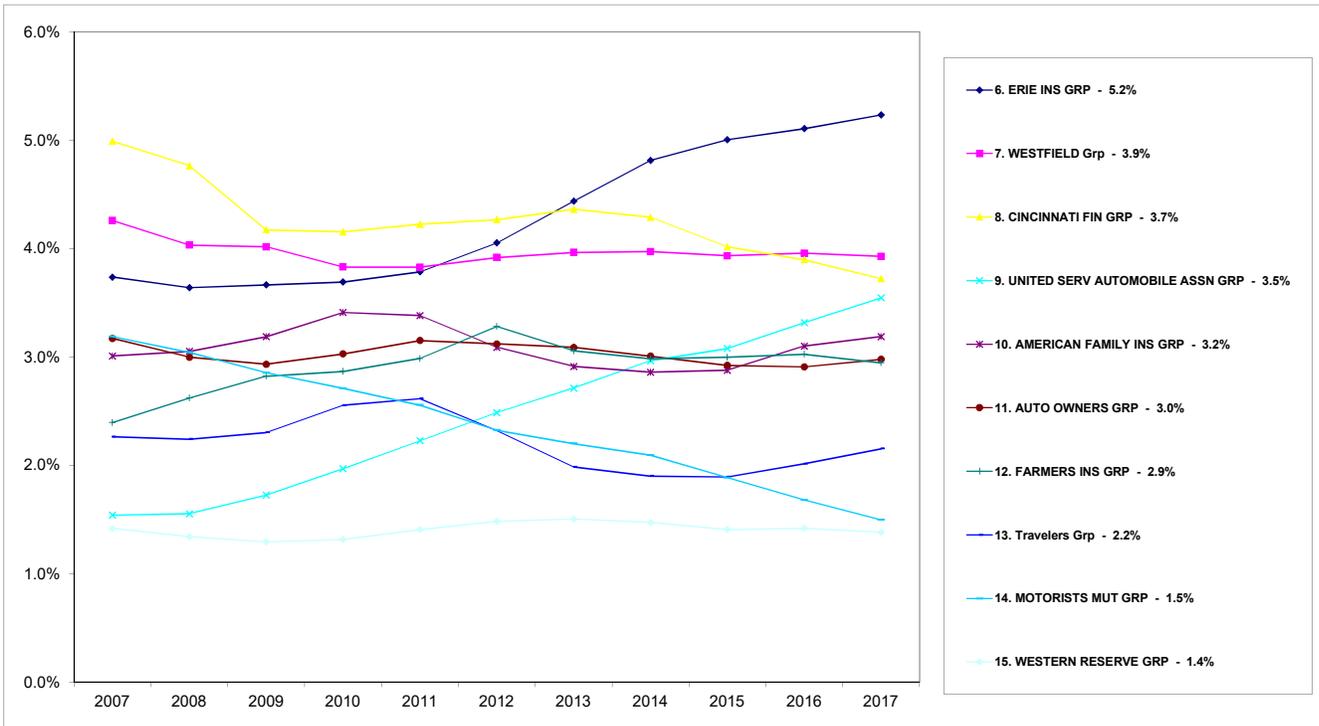


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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 7/20/2018.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 7/20/2018.

Homeowners Multiple Peril Market Share TOP 6 - 15 Groups



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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 7/20/2018.
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2017
Farmowners Multiple Peril
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2017 Market Share
1	NATIONWIDE CORP GRP	40,112,571	23.1%
2	OHIO MUT GRP	22,544,838	13.0%
3	Hastings Mut Ins Co	14,804,535	8.5%
4	WESTFIELD Grp	13,954,390	8.0%
5	WESTERN RESERVE GRP	12,870,268	7.4%
6	STATE FARM GRP	9,775,210	5.6%
7	GRANGE MUT CAS GRP	8,297,764	4.8%
8	AUTO OWNERS GRP	7,940,179	4.6%
9	Mennonite Mut Grp	5,949,466	3.4%
10	CELINA GRP	5,851,940	3.4%
11	Goodville & German Mut Grp	5,790,713	3.3%
12	LIBERTY MUT GRP	5,223,863	3.0%
13	BUCKEYE INS GRP	4,865,535	2.8%
14	Wayne & Washington Mut Grp	4,341,810	2.5%
15	Travelers Grp	2,508,397	1.4%
	Top 15 Sub Total:	164,831,479	95.0%
	Others Sub Total:	8,732,925	5.0%
	Total All Groups:	173,564,404	100.0%

2017
Farmowners Multiple Peril
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
1	NATIONWIDE CORP GRP	40,112,571	23.1%
	Nationwide Agribusiness Ins Co	40,085,947	23.1%
	Scottsdale Surplus Lines Ins Co	22,500	0.0%
	Scottsdale Ins Co	4,124	0.0%
2	OHIO MUT GRP	22,544,838	13.0%
	United Ohio Ins Co	19,413,895	11.2%
	Ohio Mut Ins Co	3,130,943	1.8%
3	Hastings Mut Ins Co	14,804,535	8.5%
	Hastings Mut Ins Co	14,804,535	8.5%
4	WESTFIELD Grp	13,954,390	8.0%
	Westfield Ins Co	13,954,390	8.0%
5	WESTERN RESERVE GRP	12,870,268	7.4%
	Lightning Rod Mut Ins Co	12,591,140	7.3%
	Sonnenberg Mut Ins Assoc	279,128	0.2%
6	STATE FARM GRP	9,775,210	5.6%
	State Farm Fire & Cas Co	9,775,210	5.6%
7	GRANGE MUT CAS GRP	8,297,764	4.8%
	Grange Mut Cas Co	8,297,764	4.8%
8	AUTO OWNERS GRP	7,940,179	4.6%
	Auto Owners Ins Co	4,748,671	2.7%
	Owners Ins Co	3,191,508	1.8%
9	Mennonite Mut Grp	5,949,466	3.4%
	Mennonite Mut Ins Co	5,949,466	3.4%
10	CELINA GRP	5,851,940	3.4%
	Celina Mut Ins Co	5,851,940	3.4%
11	Goodville & German Mut Grp	5,790,713	3.3%
	Goodville Mut Cas Co	5,820,881	3.4%
	German Mut Ins Co	-30,168	0.0%

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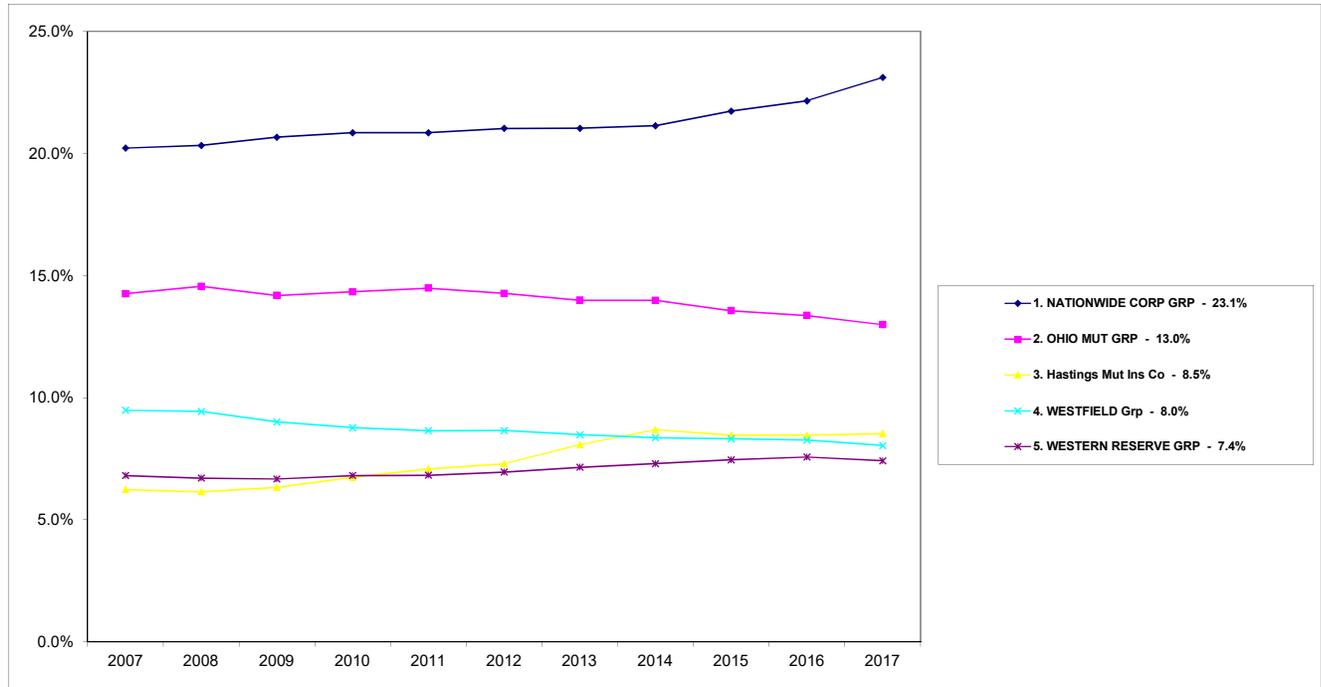
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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
12	LIBERTY MUT GRP	5,223,863	3.0%
	Consolidated Ins Co	3,524,551	2.0%
	Indiana Ins Co	977,969	0.6%
	Peerless Ins Co	603,508	0.3%
	American States Ins Co	85,744	0.0%
	American Economy Ins Co	32,091	0.0%
13	BUCKEYE INS GRP	4,865,535	2.8%
	Buckeye State Mut Ins Co	4,865,535	2.8%
14	Wayne & Washington Mut Grp	4,341,810	2.5%
	Wayne Mut Ins Co	4,341,810	2.5%
15	Travelers Grp	2,508,397	1.4%
	Travelers Ind Co Of Amer	1,768,171	1.0%
	Travelers Ind Co	290,929	0.2%
	Charter Oak Fire Ins Co	134,411	0.1%
	Travelers Ind Co Of CT	122,162	0.1%
	Phoenix Ins Co	97,029	0.1%
	Travelers Prop Cas Co Of Amer	95,695	0.1%
Top 15	Sub Total:	164,831,479	95.0%
	Others Sub Total:	8,732,925	5.0%
	Total All Company Groups:	173,564,404	100.0%

Farmowners Multiple Peril Market Share TOP 5 Groups

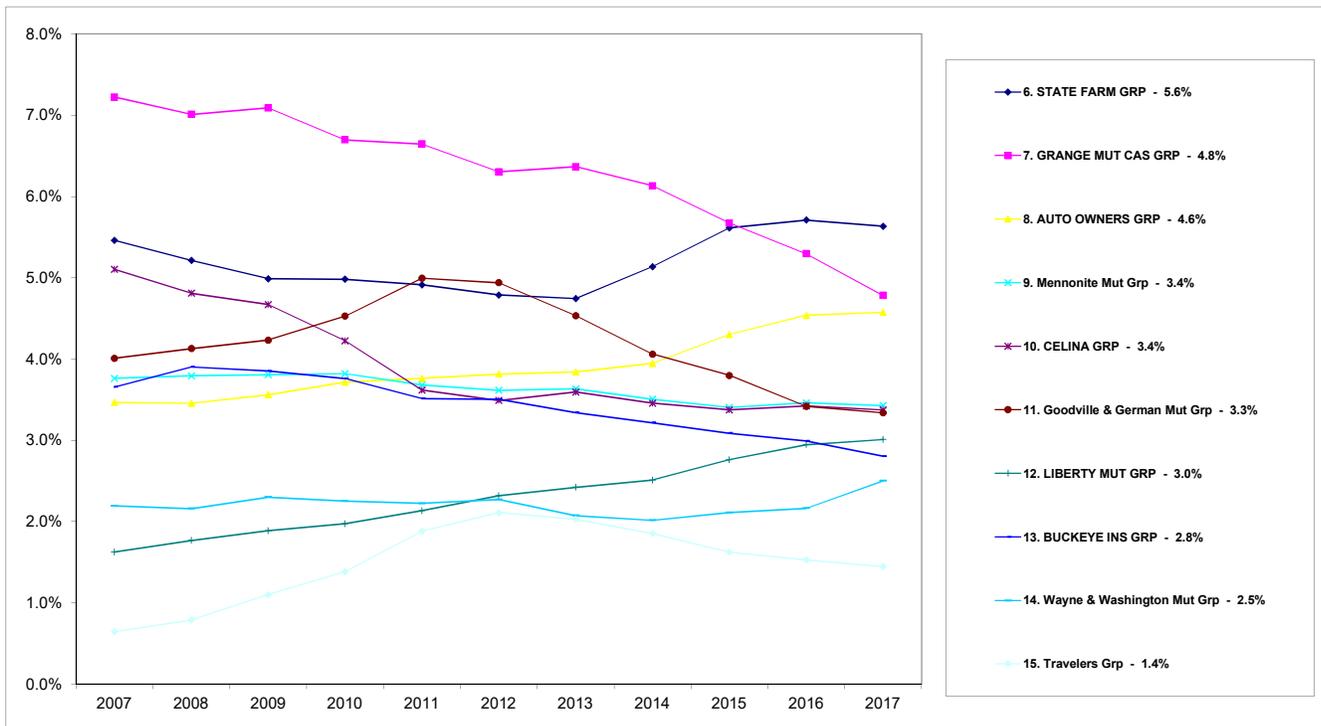


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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 7/20/2018.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 7/20/2018.

Farmowners Multiple Peril Market Share TOP 6 - 15 Groups



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Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 7/20/2018.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 7/20/2018.

2017
Commercial Lines
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2017 Market Share
1	CINCINNATI FIN GRP	480,011,202	8.3%
2	LIBERTY MUT GRP	364,757,882	6.3%
3	Travelers Grp	322,639,178	5.6%
4	Chubb Ltd Grp	286,228,022	5.0%
5	WESTFIELD Grp	259,027,826	4.5%
6	CNA INS GRP	256,050,327	4.4%
7	AMERICAN INTL GRP	208,229,029	3.6%
8	NATIONWIDE CORP GRP	205,861,190	3.6%
9	ZURICH INS GRP	171,408,252	3.0%
10	AUTO OWNERS GRP	135,327,733	2.3%
11	BERKSHIRE HATHAWAY GRP	131,104,834	2.3%
12	MOTORISTS MUT GRP	123,155,759	2.1%
13	ERIE INS GRP	122,767,886	2.1%
14	Tokio Marine Holdings Inc GRP	116,636,294	2.0%
15	STATE FARM GRP	114,709,741	2.0%
Top 15 Sub Total:		3,297,915,155	57.2%
Others Sub Total:		2,468,281,319	42.8%
Total All Groups:		5,766,196,474	100.0%

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Ohio Department of Insurance
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The organizational structure and premium are based on the NAIC database as of 7/20/2018.
Refer to the appendix for lines of businesses that are included.

2017
Commercial Lines
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
1	CINCINNATI FIN GRP	480,011,202	8.3%
	The Cincinnati Ins Co	401,452,269	7.0%
	The Cincinnati Cas Co	31,932,770	0.6%
	The Cincinnati Ind Co	30,598,249	0.5%
	The Cincinnati Specialty Underwriter	16,027,914	0.3%

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The organizational structure and premium are based on the NAIC database as of 7/20/2018.
Refer to the appendix for lines of businesses that are included.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
2	LIBERTY MUT GRP	364,757,882	6.3%
	Liberty Ins Underwriters Inc	152,724,434	2.6%
	Netherlands Ins Co The	30,078,507	0.5%
	Ohio Security Ins Co	28,995,824	0.5%
	Liberty Mut Fire Ins Co	27,623,633	0.5%
	Ohio Cas Ins Co	18,238,458	0.3%
	Ironshore Specialty Ins Co	16,940,394	0.3%
	Liberty Mut Ins Co	16,168,073	0.3%
	Safeco Ins Co Of Amer	14,952,693	0.3%
	Liberty Ins Corp	9,933,126	0.2%
	LM Ins Corp	6,288,103	0.1%
	Indiana Ins Co	6,266,680	0.1%
	Liberty Surplus Ins Corp	5,825,472	0.1%
	West Amer Ins Co	5,377,108	0.1%
	American Fire & Cas Co	5,261,599	0.1%
	Peerless Ins Co	3,744,215	0.1%
	Consolidated Ins Co	2,753,236	0.0%
	Safeco Ins Co Of IN	2,713,491	0.0%
	Ironshore Ind Inc	2,683,387	0.0%
	Peerless Ind Ins Co	2,536,523	0.0%
	Employers Ins of Wausau	1,624,125	0.0%
	First Liberty Ins Corp	1,545,625	0.0%
	American States Ins Co	1,079,079	0.0%
	General Ins Co Of Amer	504,865	0.0%
	First Natl Ins Co Of Amer	416,086	0.0%
	American Economy Ins Co	374,679	0.0%
	Mid Amer Fire & Cas Co	90,235	0.0%
	Midwestern Ind Co	30,531	0.0%
	Wausau Business Ins Co	742	0.0%
	Wausau Underwriters Ins Co	-13,041	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premium are based on the NAIC database as of 7/20/2018.
Refer to the appendix for lines of businesses that are included.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
3	Travelers Grp	322,639,178	5.6%
	Travelers Prop Cas Co Of Amer	86,565,174	1.5%
	Travelers Cas & Surety Co Of Amer	68,473,940	1.2%
	Travelers Ind Co	40,556,065	0.7%
	Charter Oak Fire Ins Co	29,256,071	0.5%
	Phoenix Ins Co	24,489,485	0.4%
	Travelers Ind Co Of CT	18,809,479	0.3%
	Travelers Ind Co Of Amer	13,841,061	0.2%
	Northland Ins Co	12,864,318	0.2%
	Travelers Cas Ins Co Of Amer	9,367,023	0.2%
	St Paul Fire & Marine Ins Co	6,849,871	0.1%
	Standard Fire Ins Co	2,916,490	0.1%
	Travelers Excess & Surplus Lines Co	2,438,922	0.0%
	Automobile Ins Co Of Hartford CT	1,735,981	0.0%
	Northfield Ins Co	1,501,170	0.0%
	Travelers Prop Cas Ins Co	1,277,092	0.0%
	Travelers Cas & Surety Co	754,673	0.0%
	St Paul Mercury Ins Co	546,010	0.0%
	St Paul Surplus Lines Ins Co	358,758	0.0%
	Travelers Home & Marine Ins Co	25,137	0.0%
	United States Fidelity & Guar Co	13,961	0.0%
	Farmington Cas Co	2,147	0.0%
	Travelers Cas Co Of CT	300	0.0%
	St Paul Guardian Ins Co	-3,950	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premium are based on the NAIC database as of 7/20/2018.
Refer to the appendix for lines of businesses that are included.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
4	Chubb Ltd Grp	286,228,022	5.0%
	Federal Ins Co	123,257,166	2.1%
	Ace Amer Ins Co	61,515,489	1.1%
	Illinois Union Ins Co	18,945,584	0.3%
	Westchester Fire Ins Co	14,632,040	0.3%
	Ace Prop & Cas Ins Co	12,392,687	0.2%
	Great Northern Ins Co	11,820,607	0.2%
	Pacific Ind Co	10,473,592	0.2%
	Penn Millers Ins Co	7,897,184	0.1%
	Westchester Surplus Lines Ins Co	7,159,145	0.1%
	Vigilant Ins Co	3,936,594	0.1%
	Indemnity Ins Co Of North Amer	3,648,452	0.1%
	Bankers Standard Ins Co	3,010,134	0.1%
	Chubb Custom Ins Co	2,539,534	0.0%
	Chubb Natl Ins Co	1,944,633	0.0%
	Executive Risk Ind Inc	1,747,589	0.0%
	Ace Fire Underwriters Ins Co	662,701	0.0%
	Executive Risk Specialty Ins Co	370,057	0.0%
	Chubb Ind Ins Co	239,575	0.0%
	Pacific Employers Ins Co	34,909	0.0%
	Insurance Co of N Amer	350	0.0%
5	WESTFIELD Grp	259,027,826	4.5%
	Westfield Ins Co	200,651,748	3.5%
	Westfield Natl Ins Co	32,606,016	0.6%
	American Select Ins Co	13,622,759	0.2%
	Ohio Farmers Ins Co	12,147,303	0.2%
6	CNA INS GRP	256,050,327	4.4%
	Continental Cas Co	156,256,784	2.7%
	Columbia Cas Co	29,278,349	0.5%
	Continental Ins Co	24,876,408	0.4%
	Western Surety Co	11,156,042	0.2%
	American Cas Co Of Reading PA	10,652,391	0.2%
	Valley Forge Ins Co	10,311,674	0.2%
	National Fire Ins Co Of Hartford	8,097,330	0.1%
	Transportation Ins Co	5,421,349	0.1%

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The organizational structure and premium are based on the NAIC database as of 7/20/2018.
Refer to the appendix for lines of businesses that are included.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
7	AMERICAN INTL GRP	208,229,029	3.6%
	National Union Fire Ins Co Of Pitts	64,048,005	1.1%
	Lexington Ins Co	52,791,217	0.9%
	Illinois Natl Ins Co	22,600,355	0.4%
	American Home Assur Co	15,670,348	0.3%
	AIG Specialty Ins Co	15,268,527	0.3%
	Commerce & Industry Ins Co	11,112,771	0.2%
	Insurance Co Of The State Of PA	10,126,640	0.2%
	New Hampshire Ins Co	8,375,924	0.1%
	AIG Prop Cas Co	4,756,753	0.1%
	Granite State Ins Co	2,295,797	0.0%
	Blackboard Specialty Ins Co	1,065,840	0.0%
	AIG Assur Co	77,250	0.0%
	Blackboard Ins Co	39,063	0.0%
	AIU Ins Co	539	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premium are based on the NAIC database as of 7/20/2018.
Refer to the appendix for lines of businesses that are included.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
8	NATIONWIDE CORP GRP	205,861,190	3.6%
	Nationwide Mut Ins Co	46,249,166	0.8%
	Nationwide Mut Fire Ins Co	33,843,622	0.6%
	Nationwide Prop & Cas Ins Co	25,418,633	0.4%
	National Cas Co	23,724,272	0.4%
	Nationwide Agribusiness Ins Co	17,053,210	0.3%
	Scottsdale Surplus Lines Ins Co	14,615,627	0.3%
	Nationwide Gen Ins Co	11,144,139	0.2%
	Amco Ins Co	7,249,149	0.1%
	Scottsdale Ins Co	5,532,263	0.1%
	Depositors Ins Co	3,274,977	0.1%
	Allied Prop & Cas Ins Co	3,249,697	0.1%
	Farmland Mut Ins Co	2,649,506	0.0%
	Scottsdale Ind Co	2,622,388	0.0%
	Freedom Specialty Ins Co	2,484,979	0.0%
	Allied Ins Co of Amer	1,363,865	0.0%
	Harleysville Ins Co	1,310,916	0.0%
	Harleysville Worcester Ins Co	1,303,345	0.0%
	Victoria Automobile Ins Co	994,064	0.0%
	Crestbrook Ins Co	855,087	0.0%
	Harleysville Preferred Ins Co	477,905	0.0%
	Victoria Specialty Ins Co	249,476	0.0%
	Victoria Select Ins Co	92,873	0.0%
	Western Heritage Ins Co	52,628	0.0%
	HARLEYSVILLE LAKE STATES INS CO	46,185	0.0%
	Nationwide Assur Co	3,218	0.0%
9	ZURICH INS GRP	171,408,252	3.0%
	Zurich Amer Ins Co	95,916,268	1.7%
	American Guar & Liab Ins	33,694,714	0.6%
	Steadfast Ins Co	15,666,644	0.3%
	Fidelity & Deposit Co Of MD	9,628,392	0.2%
	Empire Fire & Marine Ins Co	8,778,518	0.2%
	American Zurich Ins Co	4,125,515	0.1%
	Universal Underwriters Ins Co	2,503,488	0.0%
	Zurich Amer Ins Co Of IL	949,976	0.0%
	Colonial Amer Cas & Surety Co	126,705	0.0%
	Empire Ind Ins Co	18,032	0.0%

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Ohio Department of Insurance
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The organizational structure and premium are based on the NAIC database as of 7/20/2018.
Refer to the appendix for lines of businesses that are included.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
10	AUTO OWNERS GRP	135,327,733	2.3%
	Auto Owners Ins Co	73,218,072	1.3%
	Owners Ins Co	60,276,801	1.0%
	Home Owners Ins Co	1,029,436	0.0%
	Atlantic Cas Ins Co	803,424	0.0%
11	BERKSHIRE HATHAWAY GRP	131,104,834	2.3%
	Medical Protective Co	47,151,105	0.8%
	National Fire & Marine Ins Co	28,531,358	0.5%
	National Ind Co	16,887,478	0.3%
	United States Liab Ins Co	10,384,480	0.2%
	Berkshire Hathaway Specialty Ins Co	8,269,553	0.1%
	Berkshire Hathaway Homestate Ins Co	4,173,807	0.1%
	General Star Ind Co	3,752,787	0.1%
	National Liab & Fire Ins Co	3,610,040	0.1%
	Government Employees Ins Co	3,356,119	0.1%
	Mount Vernon Fire Ins Co	1,795,593	0.0%
	Amguard Ins Co	1,565,454	0.0%
	Genesis Ins Co	1,116,890	0.0%
	General Star Natl Ins Co	307,088	0.0%
	Continental Ind Co	110,481	0.0%
	Mount Vernon Specialty Ins Co	51,254	0.0%
	Radnor Specialty Ins Co	21,771	0.0%
	Redwood Fire & Cas Ins Co	9,073	0.0%
	Berkshire Hathaway Direct Ins Co	5,522	0.0%
	Old United Cas Co	2,343	0.0%
	Oak River Ins Co	1,861	0.0%
	Us Underwriters Ins Co	487	0.0%
	Central States Ind Co Of Omaha	290	0.0%
12	MOTORISTS MUT GRP	123,155,759	2.1%
	Motorists Mut Ins Co	120,682,244	2.1%
	Motorists Commercial Mut Ins Co	2,473,515	0.0%
13	ERIE INS GRP	122,767,886	2.1%
	Erie Ins Exch	86,204,835	1.5%
	Erie Ins Co	36,563,051	0.6%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premium are based on the NAIC database as of 7/20/2018.
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RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
14	Tokio Marine Holdings Inc GRP	116,636,294	2.0%
	Philadelphia Ind Ins Co	60,627,162	1.1%
	US Specialty Ins Co	17,121,977	0.3%
	Safety Natl Cas Corp	15,985,378	0.3%
	Tokio Marine Amer Ins Co	11,678,801	0.2%
	Tokio Marine Specialty Ins Co	5,317,338	0.1%
	Houston Cas Co	3,927,829	0.1%
	American Contractors Ind Co	977,736	0.0%
	United States Surety Co	392,454	0.0%
	TNUS Ins Co	288,865	0.0%
	Trans Pacific Ins Co	264,919	0.0%
	Avemco Ins Co	53,835	0.0%
15	STATE FARM GRP	114,709,741	2.0%
	State Farm Fire & Cas Co	107,426,915	1.9%
	State Farm Mut Auto Ins Co	7,282,826	0.1%
Top 15	Sub Total:	3,297,915,155	57.2%
	Others Sub Total:	2,468,281,319	42.8%
	Total All Company Groups:	5,766,196,474	100.0%

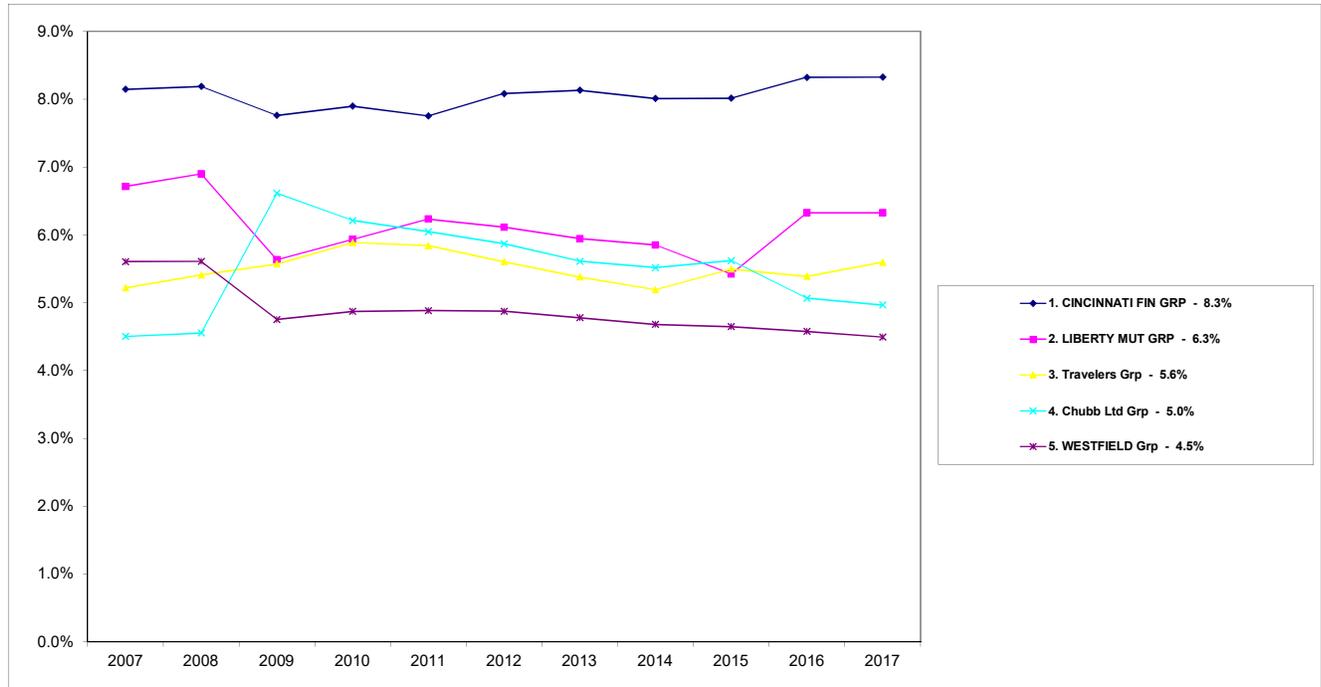
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The organizational structure and premium are based on the NAIC database as of 7/20/2018.
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Commercial Lines Market Share TOP 5 Groups

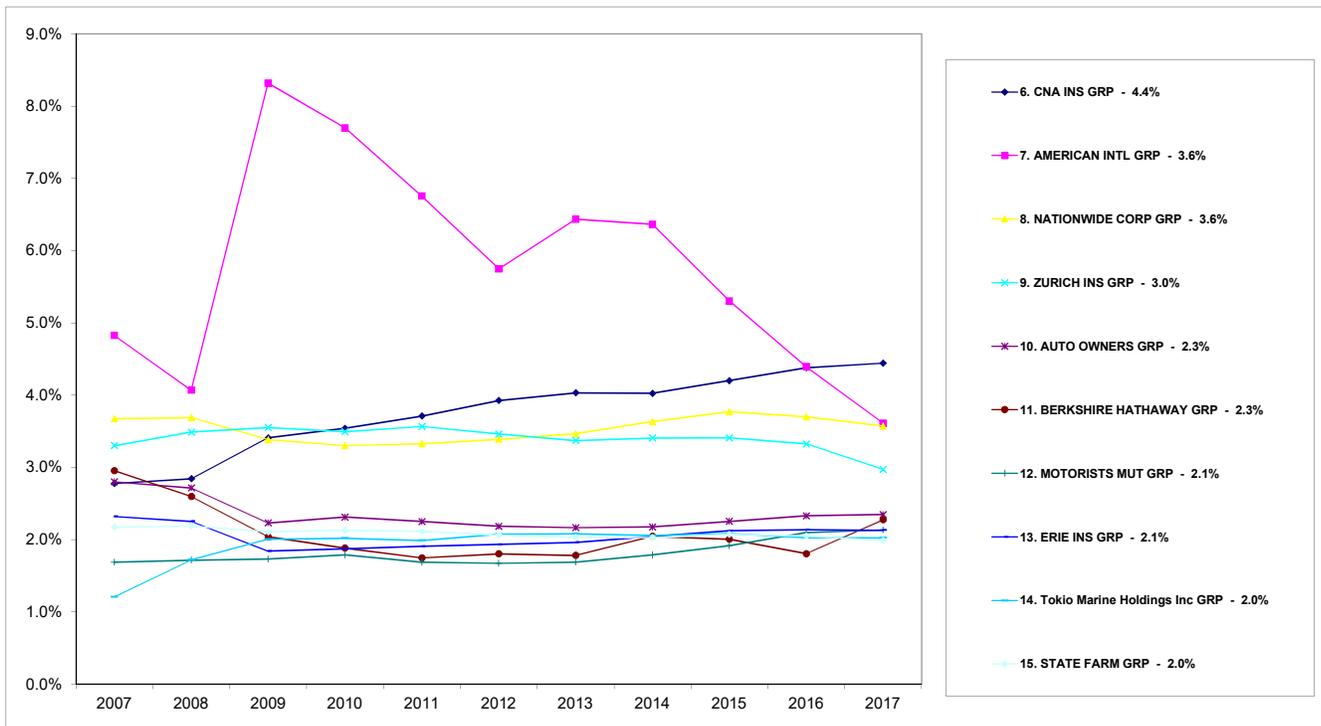


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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 7/20/2018.
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Commercial Lines Market Share TOP 6 - 15 Groups



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Ohio Department of Insurance
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The organizational structure is based on the NAIC database as of 7/20/2018.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 7/20/2018.

2017
Commercial Automobile
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2017 Market Share
1	CINCINNATI FIN GRP	89,326,132	8.9%
2	PROGRESSIVE GRP	89,237,128	8.9%
3	WESTFIELD Grp	61,982,535	6.1%
4	Travelers Grp	52,166,202	5.2%
5	NATIONWIDE CORP GRP	46,820,718	4.6%
6	MOTORISTS MUT GRP	44,541,979	4.4%
7	ERIE INS GRP	35,256,400	3.5%
8	AUTO OWNERS GRP	35,216,091	3.5%
9	ZURICH INS GRP	34,948,400	3.5%
10	OLD REPUBLIC GRP	34,736,942	3.4%
11	LIBERTY MUT GRP	31,527,004	3.1%
12	Acuity A Mut Ins Co	28,487,677	2.8%
13	BERKSHIRE HATHAWAY GRP	24,595,500	2.4%
14	American Financial Grp	23,185,899	2.3%
15	GRANGE MUT CAS GRP	18,920,209	1.9%
	Top 15 Sub Total:	650,948,816	64.6%
	Others Sub Total:	356,912,201	35.4%
	Total All Groups:	1,007,861,017	100.0%

2017
Commercial Automobile
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
1	CINCINNATI FIN GRP	89,326,132	8.9%
	The Cincinnati Ins Co	74,218,567	7.4%
	The Cincinnati Ind Co	8,210,681	0.8%
	The Cincinnati Cas Co	6,896,884	0.7%
2	PROGRESSIVE GRP	89,237,128	8.9%
	Progressive Preferred Ins Co	82,194,020	8.2%
	United Financial Cas Co	4,072,379	0.4%
	National Continental Ins Co	2,034,565	0.2%
	Progressive Cas Ins Co	936,000	0.1%
	Artisan & Truckers Cas Co	164	0.0%
3	WESTFIELD Grp	61,982,535	6.1%
	Westfield Ins Co	54,227,055	5.4%
	Westfield Natl Ins Co	5,671,540	0.6%
	American Select Ins Co	2,083,940	0.2%
4	Travelers Grp	52,166,202	5.2%
	Northland Ins Co	11,636,984	1.2%
	Phoenix Ins Co	11,181,816	1.1%
	Travelers Prop Cas Co Of Amer	9,641,314	1.0%
	Travelers Ind Co Of CT	7,228,613	0.7%
	Travelers Ind Co	6,451,432	0.6%
	Charter Oak Fire Ins Co	1,975,927	0.2%
	St Paul Fire & Marine Ins Co	1,906,125	0.2%
	Travelers Ind Co Of Amer	1,340,343	0.1%
	Travelers Cas Ins Co Of Amer	673,556	0.1%
	St Paul Mercury Ins Co	130,092	0.0%

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Ohio Department of Insurance
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The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
5	NATIONWIDE CORP GRP	46,820,718	4.6%
	Nationwide Agribusiness Ins Co	9,725,126	1.0%
	National Cas Co	9,045,598	0.9%
	Nationwide Mut Ins Co	7,917,832	0.8%
	Nationwide Prop & Cas Ins Co	3,893,478	0.4%
	Nationwide Mut Fire Ins Co	2,998,438	0.3%
	Nationwide Gen Ins Co	2,923,640	0.3%
	Amco Ins Co	1,748,192	0.2%
	Scottsdale Ins Co	1,690,506	0.2%
	Allied Prop & Cas Ins Co	1,250,864	0.1%
	Victoria Automobile Ins Co	994,064	0.1%
	Scottsdale Surplus Lines Ins Co	853,993	0.1%
	Farmland Mut Ins Co	815,421	0.1%
	Harleysville Worcester Ins Co	571,632	0.1%
	Depositors Ins Co	546,120	0.1%
	Harleysville Ins Co	541,278	0.1%
	Allied Ins Co of Amer	447,219	0.0%
	Scottsdale Ind Co	444,765	0.0%
	Victoria Specialty Ins Co	249,476	0.0%
	Victoria Select Ins Co	92,873	0.0%
	Western Heritage Ins Co	45,253	0.0%
	Harleysville Preferred Ins Co	24,950	0.0%
6	MOTORISTS MUT GRP	44,541,979	4.4%
	Motorists Mut Ins Co	43,479,025	4.3%
	Motorists Commercial Mut Ins Co	1,062,954	0.1%
7	ERIE INS GRP	35,256,400	3.5%
	Erie Ins Co	35,256,400	3.5%
8	AUTO OWNERS GRP	35,216,091	3.5%
	Auto Owners Ins Co	20,075,681	2.0%
	Owners Ins Co	15,087,730	1.5%
	Atlantic Cas Ins Co	52,680	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
9	ZURICH INS GRP	34,948,400	3.5%
	Zurich Amer Ins Co	20,514,130	2.0%
	Empire Fire & Marine Ins Co	8,549,973	0.8%
	Steadfast Ins Co	3,173,616	0.3%
	American Guar & Liab Ins	1,721,955	0.2%
	Zurich Amer Ins Co Of IL	433,263	0.0%
	American Zurich Ins Co	428,248	0.0%
	Universal Underwriters Ins Co	125,025	0.0%
	Empire Ind Ins Co	2,190	0.0%
10	OLD REPUBLIC GRP	34,736,942	3.4%
	Great West Cas Co	30,505,985	3.0%
	Old Republic Ins Co	3,056,950	0.3%
	Pennsylvania Manufacturers Assoc Ins	514,947	0.1%
	Manufacturers Alliance Ins Co	349,083	0.0%
	Old Republic Gen Ins Corp	276,020	0.0%
	BITCO Natl Ins Co	41,622	0.0%
	Pennsylvania Manufacturers Ind Co	13,454	0.0%
	Old Republic Union Ins Co	10,616	0.0%
	BITCO Gen Ins Corp	-31,735	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
11	LIBERTY MUT GRP	31,527,004	3.1%
	Netherlands Ins Co The	7,450,963	0.7%
	Ohio Security Ins Co	6,532,343	0.6%
	Liberty Mut Fire Ins Co	6,350,930	0.6%
	Ohio Cas Ins Co	2,023,722	0.2%
	Peerless Ind Ins Co	1,999,711	0.2%
	Consolidated Ins Co	1,371,278	0.1%
	West Amer Ins Co	1,222,641	0.1%
	American Fire & Cas Co	971,797	0.1%
	First Liberty Ins Corp	901,852	0.1%
	Employers Ins of Wausau	649,422	0.1%
	Liberty Ins Corp	566,191	0.1%
	Peerless Ins Co	347,195	0.0%
	Liberty Mut Ins Co	304,316	0.0%
	Indiana Ins Co	239,361	0.0%
	American States Ins Co	187,978	0.0%
	LM Ins Corp	140,645	0.0%
	Liberty Surplus Ins Corp	75,752	0.0%
	Mid Amer Fire & Cas Co	67,123	0.0%
	General Ins Co Of Amer	61,316	0.0%
	First Natl Ins Co Of Amer	36,227	0.0%
	American Economy Ins Co	23,880	0.0%
	Midwestern Ind Co	2,361	0.0%
12	Acuity A Mut Ins Co	28,487,677	2.8%
	Acuity A Mut Ins Co	28,487,677	2.8%
13	BERKSHIRE HATHAWAY GRP	24,595,500	2.4%
	National Ind Co	16,045,231	1.6%
	National Liab & Fire Ins Co	3,141,837	0.3%
	Berkshire Hathaway Homestate Ins Co	2,337,081	0.2%
	Government Employees Ins Co	2,290,391	0.2%
	Berkshire Hathaway Specialty Ins Co	575,883	0.1%
	Amguard Ins Co	176,852	0.0%
	National Fire & Marine Ins Co	28,225	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
14	American Financial Grp	23,185,899	2.3%
	National Interstate Ins Co	11,690,584	1.2%
	Great Amer Assur Co	8,836,691	0.9%
	Great Amer Ins Co	1,072,062	0.1%
	Vanliner Ins Co	849,002	0.1%
	Great Amer Ins Co of NY	504,247	0.1%
	American Empire Surplus Lines Ins Co	110,326	0.0%
	Great Amer Alliance Ins Co	79,413	0.0%
	Mid Continent Cas Co	37,347	0.0%
	Great Amer E&S Ins Co	6,227	0.0%
15	GRANGE MUT CAS GRP	18,920,209	1.9%
	Grange Mut Cas Co	13,512,635	1.3%
	Grange Ind Ins Co	5,331,592	0.5%
	Trustgard Ins Co	75,982	0.0%
Top 15	Sub Total:	650,948,816	64.6%
	Others Sub Total:	356,912,201	35.4%
	Total All Company Groups:	1,007,861,017	100.0%

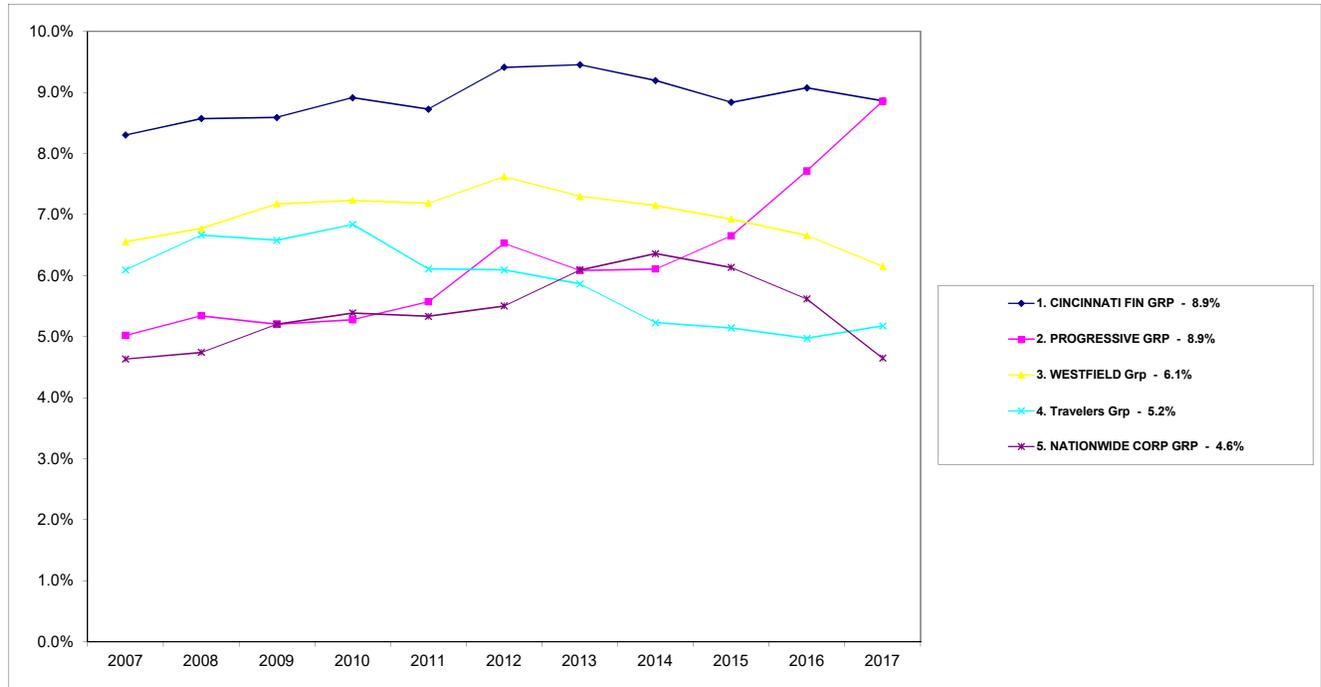
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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

Commercial Automobile Market Share TOP 5 Groups

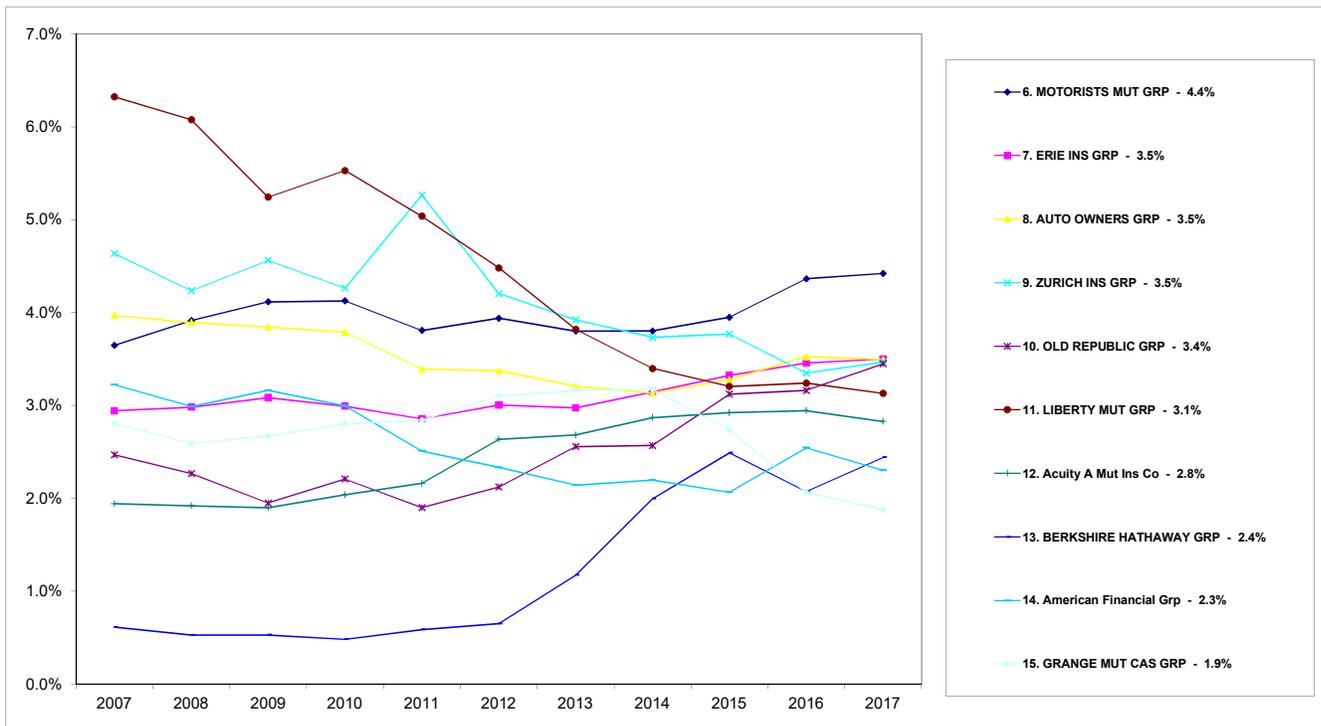


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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 7/20/2018.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 7/20/2018.

Commercial Automobile Market Share TOP 6 - 15 Groups



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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 7/20/2018.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 7/20/2018.

2017
Commercial General Liability
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2017 Market Share
1	Chubb Ltd Grp	168,259,593	9.5%
2	CINCINNATI FIN GRP	138,362,208	7.8%
3	AMERICAN INTL GRP	106,446,116	6.0%
4	Travelers Grp	99,817,301	5.7%
5	LIBERTY MUT GRP	75,889,176	4.3%
6	CNA INS GRP	71,120,307	4.0%
7	ZURICH INS GRP	65,367,063	3.7%
8	XL AMER GRP	63,708,210	3.6%
9	NATIONWIDE CORP GRP	50,067,590	2.8%
10	Tokio Marine Holdings Inc GRP	46,997,551	2.7%
11	BERKSHIRE HATHAWAY GRP	41,875,701	2.4%
12	FAIRFAX FIN GRP	38,975,523	2.2%
13	WESTFIELD Grp	37,961,266	2.2%
14	Arch Ins Grp	36,617,756	2.1%
15	MOTORISTS MUT GRP	35,514,415	2.0%
	Top 15 Sub Total:	1,076,979,776	61.1%
	Others Sub Total:	686,763,482	38.9%
	Total All Groups:	1,763,743,258	100.0%

2017
Commercial General Liability
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
1	Chubb Ltd Grp	168,259,593	9.5%
	Federal Ins Co	74,625,772	4.2%
	Ace Amer Ins Co	36,981,354	2.1%
	Illinois Union Ins Co	15,335,280	0.9%
	Ace Prop & Cas Ins Co	11,336,534	0.6%
	Westchester Fire Ins Co	10,771,224	0.6%
	Westchester Surplus Lines Ins Co	5,772,897	0.3%
	Pacific Ind Co	2,866,898	0.2%
	Penn Millers Ins Co	2,552,816	0.1%
	Executive Risk Ind Inc	1,634,428	0.1%
	Great Northern Ins Co	1,425,362	0.1%
	Indemnity Ins Co Of North Amer	1,137,984	0.1%
	Bankers Standard Ins Co	1,122,707	0.1%
	Vigilant Ins Co	908,477	0.1%
	Chubb Natl Ins Co	643,307	0.0%
	Ace Fire Underwriters Ins Co	554,782	0.0%
	Executive Risk Specialty Ins Co	355,432	0.0%
	Chubb Custom Ins Co	234,339	0.0%
2	CINCINNATI FIN GRP	138,362,208	7.8%
	The Cincinnati Ins Co	110,551,753	6.3%
	The Cincinnati Specialty Underwriter	13,811,525	0.8%
	The Cincinnati Cas Co	7,333,626	0.4%
	The Cincinnati Ind Co	6,665,304	0.4%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
3	AMERICAN INTL GRP	106,446,116	6.0%
	National Union Fire Ins Co Of Pitts	40,559,001	2.3%
	Illinois Natl Ins Co	21,540,236	1.2%
	Lexington Ins Co	18,890,046	1.1%
	AIG Specialty Ins Co	14,827,825	0.8%
	Commerce & Industry Ins Co	9,815,942	0.6%
	AIG Prop Cas Co	1,850,645	0.1%
	Blackboard Specialty Ins Co	815,184	0.0%
	Insurance Co Of The State Of PA	372,749	0.0%
	Granite State Ins Co	168,755	0.0%
	New Hampshire Ins Co	91,912	0.0%
	American Home Assur Co	-2,486,179	-0.1%
4	Travelers Grp	99,817,301	5.7%
	Travelers Cas & Surety Co Of Amer	40,592,551	2.3%
	Travelers Prop Cas Co Of Amer	33,932,746	1.9%
	Travelers Ind Co	6,871,021	0.4%
	St Paul Fire & Marine Ins Co	4,413,339	0.3%
	Charter Oak Fire Ins Co	4,102,400	0.2%
	Phoenix Ins Co	2,483,953	0.1%
	Automobile Ins Co Of Hartford CT	1,416,798	0.1%
	Travelers Ind Co Of CT	1,284,266	0.1%
	Travelers Ind Co Of Amer	1,099,032	0.1%
	Travelers Excess & Surplus Lines Co	801,150	0.0%
	Travelers Prop Cas Ins Co	753,498	0.0%
	Northfield Ins Co	632,790	0.0%
	St Paul Mercury Ins Co	370,674	0.0%
	St Paul Surplus Lines Ins Co	358,758	0.0%
	Travelers Cas & Surety Co	334,785	0.0%
	Standard Fire Ins Co	295,727	0.0%
	Northland Ins Co	71,137	0.0%
	Travelers Home & Marine Ins Co	4,076	0.0%
	Farmington Cas Co	1,471	0.0%
	Travelers Cas Ins Co Of Amer	885	0.0%
	Travelers Cas Co Of CT	300	0.0%
	St Paul Guardian Ins Co	-4,056	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
5	LIBERTY MUT GRP	75,889,176	4.3%
	Ironshore Specialty Ins Co	13,852,446	0.8%
	Liberty Mut Fire Ins Co	10,685,526	0.6%
	Ohio Cas Ins Co	8,140,579	0.5%
	Liberty Ins Corp	6,955,450	0.4%
	Safeco Ins Co Of Amer	6,846,678	0.4%
	Liberty Ins Underwriters Inc	6,390,966	0.4%
	LM Ins Corp	5,425,800	0.3%
	Liberty Mut Ins Co	5,363,145	0.3%
	Liberty Surplus Ins Corp	3,517,727	0.2%
	Indiana Ins Co	3,512,296	0.2%
	Ironshore Ind Inc	2,209,127	0.1%
	Ohio Security Ins Co	849,489	0.0%
	General Ins Co Of Amer	403,679	0.0%
	First Liberty Ins Corp	386,563	0.0%
	Safeco Ins Co Of IN	343,391	0.0%
	Netherlands Ins Co The	279,194	0.0%
	American States Ins Co	191,808	0.0%
	Peerless Ins Co	140,715	0.0%
	Employers Ins of Wausau	137,232	0.0%
	West Amer Ins Co	98,829	0.0%
	First Natl Ins Co Of Amer	53,136	0.0%
	Consolidated Ins Co	51,884	0.0%
	Peerless Ind Ins Co	26,727	0.0%
	Midwestern Ind Co	17,287	0.0%
	American Fire & Cas Co	16,419	0.0%
	American Economy Ins Co	3,911	0.0%
	Mid Amer Fire & Cas Co	1,487	0.0%
	Wausau Business Ins Co	741	0.0%
	Wausau Underwriters Ins Co	-13,056	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
6	CNA INS GRP	71,120,307	4.0%
	Continental Cas Co	33,793,594	1.9%
	Columbia Cas Co	20,725,506	1.2%
	Continental Ins Co	14,337,520	0.8%
	Transportation Ins Co	1,070,807	0.1%
	National Fire Ins Co Of Hartford	603,691	0.0%
	American Cas Co Of Reading PA	322,135	0.0%
	Valley Forge Ins Co	171,591	0.0%
	Western Surety Co	95,463	0.0%
7	ZURICH INS GRP	65,367,063	3.7%
	Zurich Amer Ins Co	35,748,861	2.0%
	American Guar & Liab Ins	17,546,553	1.0%
	Steadfast Ins Co	9,175,441	0.5%
	Universal Underwriters Ins Co	2,369,762	0.1%
	American Zurich Ins Co	401,256	0.0%
	Zurich Amer Ins Co Of IL	116,414	0.0%
	Empire Fire & Marine Ins Co	8,776	0.0%
8	XL AMER GRP	63,708,210	3.6%
	XL Specialty Ins Co	35,113,302	2.0%
	Indian Harbor Ins Co	11,618,570	0.7%
	XL Ins Amer Inc	7,175,977	0.4%
	Greenwich Ins Co	7,055,574	0.4%
	T H E Ins Co	1,463,684	0.1%
	Catlin Specialty Ins Co	544,712	0.0%
	Catlin Ins Co	401,788	0.0%
	Catlin Ind Co	334,603	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
9	NATIONWIDE CORP GRP	50,067,590	2.8%
	Nationwide Mut Ins Co	13,056,794	0.7%
	Scottsdale Surplus Lines Ins Co	9,141,156	0.5%
	Nationwide Mut Fire Ins Co	5,586,631	0.3%
	Nationwide Agribusiness Ins Co	3,664,203	0.2%
	National Cas Co	3,535,217	0.2%
	Nationwide Prop & Cas Ins Co	3,293,387	0.2%
	Scottsdale Ins Co	2,782,652	0.2%
	Freedom Specialty Ins Co	2,401,604	0.1%
	Scottsdale Ind Co	2,111,443	0.1%
	Amco Ins Co	1,574,921	0.1%
	Nationwide Gen Ins Co	1,251,119	0.1%
	Farmland Mut Ins Co	602,390	0.0%
	Crestbrook Ins Co	389,875	0.0%
	Allied Prop & Cas Ins Co	334,547	0.0%
	Depositors Ins Co	161,788	0.0%
	Harleysville Worcester Ins Co	127,549	0.0%
	Harleysville Preferred Ins Co	24,974	0.0%
	Harleysville Ins Co	18,732	0.0%
	HARLEYSVILLE LAKE STATES INS CO	4,117	0.0%
	Nationwide Assur Co	3,132	0.0%
	Western Heritage Ins Co	1,359	0.0%
10	Tokio Marine Holdings Inc GRP	46,997,551	2.7%
	Safety Natl Cas Corp	15,418,400	0.9%
	Philadelphia Ind Ins Co	13,130,665	0.7%
	US Specialty Ins Co	8,346,151	0.5%
	Tokio Marine Specialty Ins Co	4,699,185	0.3%
	Houston Cas Co	3,246,127	0.2%
	Tokio Marine Amer Ins Co	1,861,213	0.1%
	Trans Pacific Ins Co	169,461	0.0%
	TNUS Ins Co	116,019	0.0%
	Avemco Ins Co	10,330	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
11	BERKSHIRE HATHAWAY GRP	41,875,701	2.4%
	National Fire & Marine Ins Co	20,909,954	1.2%
	United States Liab Ins Co	7,278,839	0.4%
	Berkshire Hathaway Specialty Ins Co	5,753,491	0.3%
	General Star Ind Co	2,256,324	0.1%
	Mount Vernon Fire Ins Co	1,599,145	0.1%
	Genesis Ins Co	1,116,890	0.1%
	Government Employees Ins Co	1,065,728	0.1%
	Medical Protective Co	971,413	0.1%
	National Liab & Fire Ins Co	441,452	0.0%
	General Star Natl Ins Co	307,088	0.0%
	Amguard Ins Co	87,930	0.0%
	National Ind Co	51,857	0.0%
	Radnor Specialty Ins Co	21,771	0.0%
	Mount Vernon Specialty Ins Co	13,332	0.0%
	Us Underwriters Ins Co	487	0.0%
12	FAIRFAX FIN GRP	38,975,523	2.2%
	Crum & Forster Specialty Ins Co	5,660,821	0.3%
	Allied World Natl Assur Co	5,603,690	0.3%
	Allied World Assur Co US Inc	5,408,122	0.3%
	Allied World Surplus Lines Ins Co	5,055,500	0.3%
	Hudson Ins Co	3,583,803	0.2%
	United States Fire Ins Co	3,499,405	0.2%
	First Mercury Ins Co	3,184,198	0.2%
	Hudson Specialty Ins Co	2,216,240	0.1%
	Allied World Specialty Ins Co	1,725,201	0.1%
	North River Ins Co	1,377,579	0.1%
	Allied World Ins Co	1,197,146	0.1%
	Hudson Excess Ins Co	333,204	0.0%
	Seneca Ins Co Inc	77,576	0.0%
	Seneca Specialty Ins Co	52,356	0.0%
	Crum & Forster Ind Co	682	0.0%
13	WESTFIELD Grp	37,961,266	2.2%
	Westfield Ins Co	25,487,730	1.4%
	Westfield Natl Ins Co	8,193,092	0.5%
	American Select Ins Co	4,271,060	0.2%
	Ohio Farmers Ins Co	9,384	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
14	Arch Ins Grp	36,617,756	2.1%
	Arch Ins Co	30,128,662	1.7%
	Arch Specialty Ins Co	6,489,094	0.4%
15	MOTORISTS MUT GRP	35,514,415	2.0%
	Motorists Mut Ins Co	35,063,376	2.0%
	Motorists Commercial Mut Ins Co	451,039	0.0%
Top 15	Sub Total:	1,076,979,776	61.1%
	Others Sub Total:	686,763,482	38.9%
	Total All Company Groups:	1,763,743,258	100.0%

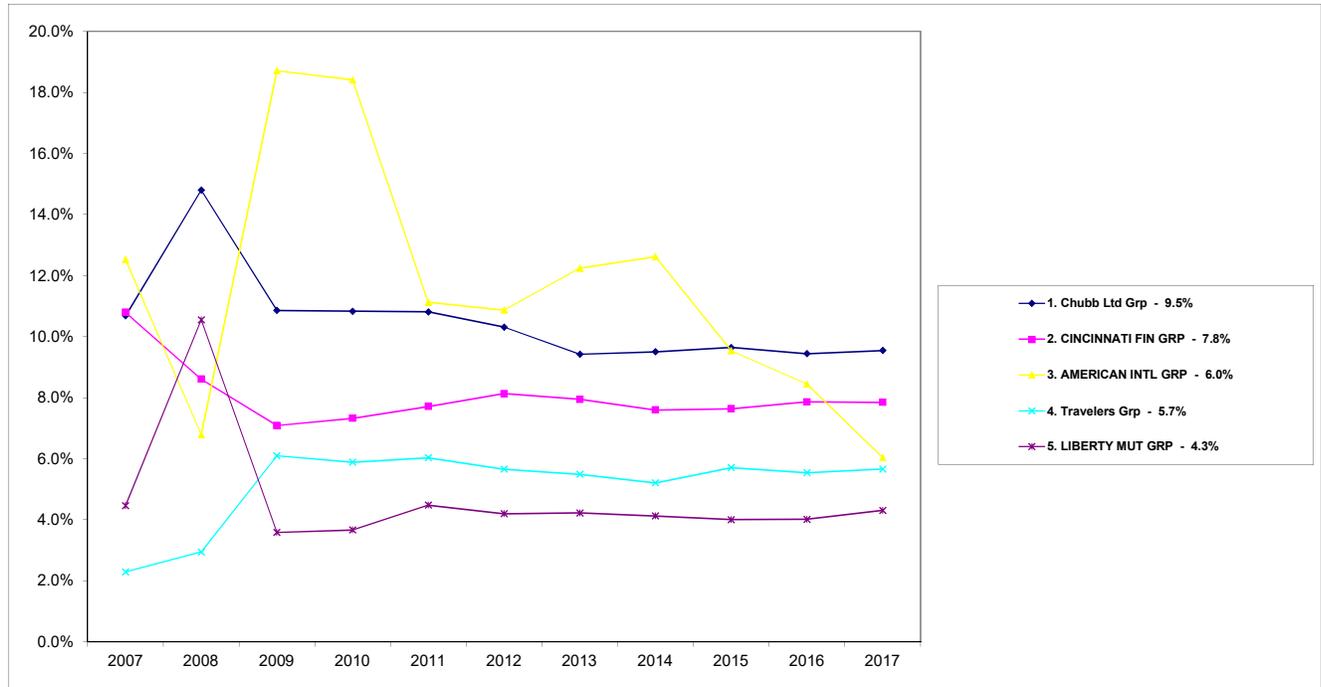
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The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

Commercial General Liability Market Share TOP 5 Groups

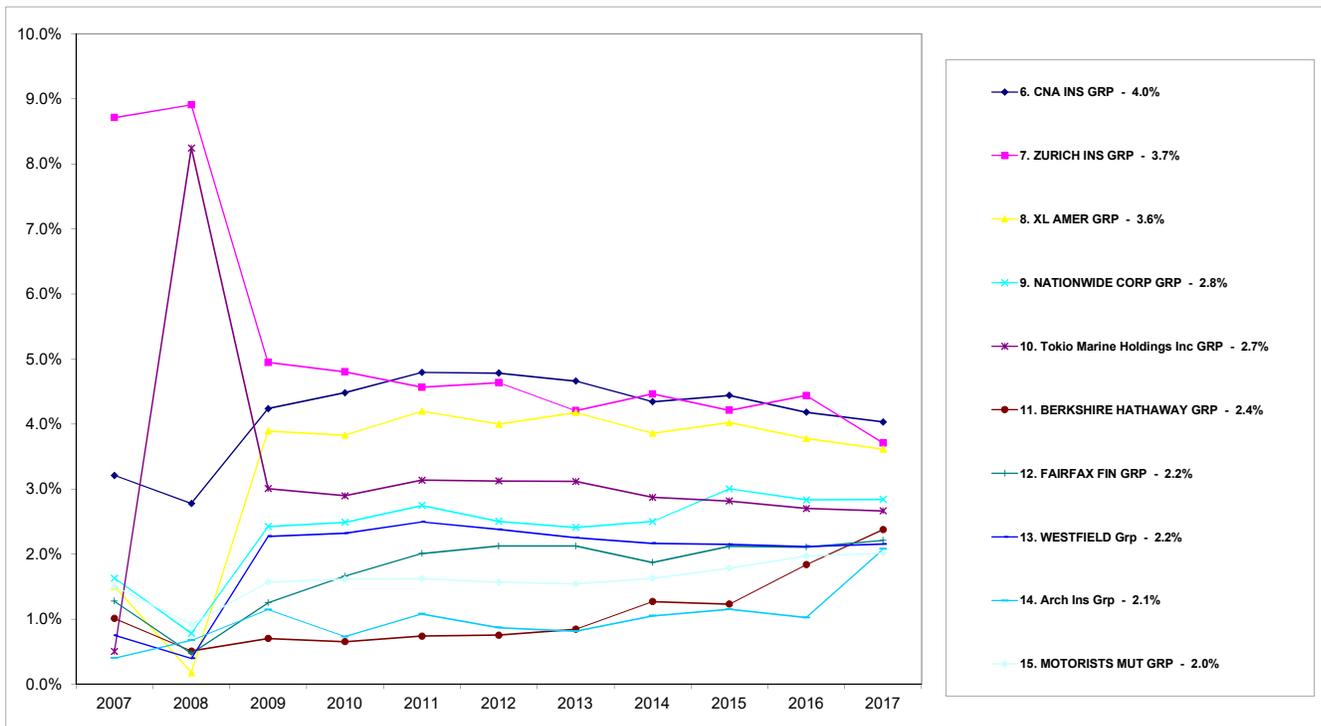


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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 7/20/2018.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 7/20/2018.

Commercial General Liability Market Share TOP 6 - 15 Groups



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Ohio Department of Insurance
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The organizational structure is based on the NAIC database as of 7/20/2018.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 7/20/2018.

2017
Fire and Allied Lines
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2017 Market Share
1	AMERICAN INTL GRP	48,786,003	8.4%
2	FM GLOBAL GRP	40,711,676	7.0%
3	Travelers Grp	36,701,363	6.3%
4	CINCINNATI FIN GRP	34,799,803	6.0%
5	FARMERS INS GRP	33,016,177	5.7%
6	ZURICH INS GRP	31,931,592	5.5%
7	Assurant Inc Grp	28,261,977	4.9%
8	AUTO OWNERS GRP	20,717,229	3.6%
9	STATE AUTO MUT GRP	19,012,248	3.3%
10	NATIONWIDE CORP GRP	18,668,470	3.2%
11	OHIO MUT GRP	18,037,789	3.1%
12	LIBERTY MUT GRP	17,500,422	3.0%
13	Munich Re Grp	16,400,708	2.8%
14	GRANGE MUT CAS GRP	15,118,081	2.6%
15	WESTFIELD Grp	11,959,241	2.1%
	Top 15 Sub Total:	391,622,779	67.6%
	Others Sub Total:	187,426,942	32.4%
	Total All Groups:	579,049,721	100.0%

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Ohio Department of Insurance
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The organizational structure and premium are based on the NAIC database as of 7/20/2018.

2017
Fire and Allied Lines
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
1	AMERICAN INTL GRP	48,786,003	8.4%
	Lexington Ins Co	24,411,172	4.2%
	American Home Assur Co	14,971,706	2.6%
	Insurance Co Of The State Of PA	8,569,326	1.5%
	National Union Fire Ins Co Of Pitts	468,115	0.1%
	Blackboard Specialty Ins Co	233,013	0.0%
	Granite State Ins Co	71,952	0.0%
	New Hampshire Ins Co	43,302	0.0%
	AIG Specialty Ins Co	8,284	0.0%
	Illinois Natl Ins Co	5,973	0.0%
	AIG Prop Cas Co	3,160	0.0%
2	FM GLOBAL GRP	40,711,676	7.0%
	Factory Mut Ins Co	29,396,900	5.1%
	Affiliated Fm Ins Co	11,138,234	1.9%
	Appalachian Ins Co	176,542	0.0%
3	Travelers Grp	36,701,363	6.3%
	Travelers Ind Co	17,835,069	3.1%
	Travelers Prop Cas Co Of Amer	12,138,971	2.1%
	Standard Fire Ins Co	2,408,667	0.4%
	Travelers Excess & Surplus Lines Co	1,570,320	0.3%
	Northfield Ins Co	831,212	0.1%
	Charter Oak Fire Ins Co	669,201	0.1%
	Travelers Ind Co Of Amer	468,723	0.1%
	Automobile Ins Co Of Hartford CT	307,093	0.1%
	Travelers Ind Co Of CT	219,634	0.0%
	St Paul Fire & Marine Ins Co	133,775	0.0%
	Phoenix Ins Co	67,582	0.0%
	Northland Ins Co	27,957	0.0%
	St Paul Mercury Ins Co	23,053	0.0%
	St Paul Guardian Ins Co	106	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
4	CINCINNATI FIN GRP	34,799,803	6.0%
	The Cincinnati Ins Co	28,901,653	5.0%
	The Cincinnati Ind Co	2,957,117	0.5%
	The Cincinnati Specialty Underwriter	2,165,458	0.4%
	The Cincinnati Cas Co	775,575	0.1%
5	FARMERS INS GRP	33,016,177	5.7%
	Foremost Ins Co Grand Rapids MI	32,870,400	5.7%
	Civic Prop & Cas Co	138,621	0.0%
	Neighborhood Spirit Prop & Cas Co	6,015	0.0%
	Mid Century Ins Co	639	0.0%
	Farmers Ins Exch	381	0.0%
	Truck Ins Exch	121	0.0%
6	ZURICH INS GRP	31,931,592	5.5%
	Zurich Amer Ins Co	18,719,192	3.2%
	American Guar & Liab Ins	12,066,497	2.1%
	Steadfast Ins Co	1,059,475	0.2%
	Fidelity & Deposit Co Of MD	34,015	0.0%
	American Zurich Ins Co	26,342	0.0%
	Empire Ind Ins Co	15,842	0.0%
	Universal Underwriters Ins Co	9,338	0.0%
	Empire Fire & Marine Ins Co	891	0.0%
7	Assurant Inc Grp	28,261,977	4.9%
	Standard Guar Ins Co	22,878,243	4.0%
	Voyager Ind Ins Co	5,352,038	0.9%
	American Security Ins Co	31,696	0.0%
8	AUTO OWNERS GRP	20,717,229	3.6%
	Auto Owners Ins Co	19,406,352	3.4%
	Home Owners Ins Co	899,345	0.2%
	Owners Ins Co	394,267	0.1%
	Atlantic Cas Ins Co	17,265	0.0%
9	STATE AUTO MUT GRP	19,012,248	3.3%
	State Automobile Mut Ins Co	15,211,736	2.6%
	State Auto Ins Co of OH	2,318,606	0.4%
	State Auto Prop & Cas Ins Co	963,538	0.2%
	Milbank Ins Co	336,057	0.1%
	Rockhill Ins Co	139,949	0.0%
	Plaza Ins Co	42,362	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
10	NATIONWIDE CORP GRP	18,668,470	3.2%
	Nationwide Mut Fire Ins Co	14,886,327	2.6%
	Scottsdale Surplus Lines Ins Co	1,328,939	0.2%
	Amco Ins Co	858,662	0.1%
	Scottsdale Ins Co	696,047	0.1%
	Nationwide Mut Ins Co	327,405	0.1%
	Nationwide Agribusiness Ins Co	151,842	0.0%
	Allied Prop & Cas Ins Co	147,371	0.0%
	Harleysville Worcester Ins Co	82,703	0.0%
	Scottsdale Ind Co	47,266	0.0%
	Depositors Ins Co	39,955	0.0%
	Nationwide Prop & Cas Ins Co	38,196	0.0%
	HARLEYSVILLE LAKE STATES INS CO	28,238	0.0%
	Western Heritage Ins Co	14,915	0.0%
	Harleysville Ins Co	14,060	0.0%
	National Cas Co	3,442	0.0%
	Harleysville Preferred Ins Co	2,834	0.0%
	Nationwide Gen Ins Co	268	0.0%
11	OHIO MUT GRP	18,037,789	3.1%
	United Ohio Ins Co	15,267,539	2.6%
	Ohio Mut Ins Co	2,770,250	0.5%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
12	LIBERTY MUT GRP	17,500,422	3.0%
	Safeco Ins Co Of Amer	6,913,344	1.2%
	Liberty Mut Fire Ins Co	6,688,488	1.2%
	Ironshore Specialty Ins Co	1,035,952	0.2%
	Netherlands Ins Co The	736,194	0.1%
	Employers Ins of Wausau	618,490	0.1%
	Liberty Mut Ins Co	428,635	0.1%
	Ohio Security Ins Co	354,284	0.1%
	Consolidated Ins Co	219,238	0.0%
	Peerless Ins Co	187,210	0.0%
	Indiana Ins Co	78,861	0.0%
	Liberty Surplus Ins Corp	63,536	0.0%
	West Amer Ins Co	62,629	0.0%
	First Natl Ins Co Of Amer	41,656	0.0%
	Ohio Cas Ins Co	26,134	0.0%
	American States Ins Co	14,713	0.0%
	Liberty Ins Corp	10,941	0.0%
	General Ins Co Of Amer	8,525	0.0%
	American Economy Ins Co	4,151	0.0%
	LM Ins Corp	2,873	0.0%
	Peerless Ind Ins Co	2,781	0.0%
	American Fire & Cas Co	1,787	0.0%
13	Munich Re Grp	16,400,708	2.8%
	American Modern Prop & Cas Ins Co	8,950,070	1.5%
	American Modern Select Ins Co	5,896,331	1.0%
	American Modern Home Ins Co	825,203	0.1%
	American Western Home Ins Co	549,156	0.1%
	Princeton Excess & Surplus Lines Ins	111,601	0.0%
	American Alt Ins Corp	68,636	0.0%
	American Southern Home Ins Co	228	0.0%
	American Family Home Ins Co	-517	0.0%
14	GRANGE MUT CAS GRP	15,118,081	2.6%
	Grange Mut Cas Co	15,118,081	2.6%
15	WESTFIELD Grp	11,959,241	2.1%
	Westfield Ins Co	11,251,983	1.9%
	American Select Ins Co	420,741	0.1%
	Westfield Natl Ins Co	286,517	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
Top 15	Sub Total:	391,622,779	67.6%
Others	Sub Total:	187,426,942	32.4%
Total All Company Groups:		579,049,721	100.0%

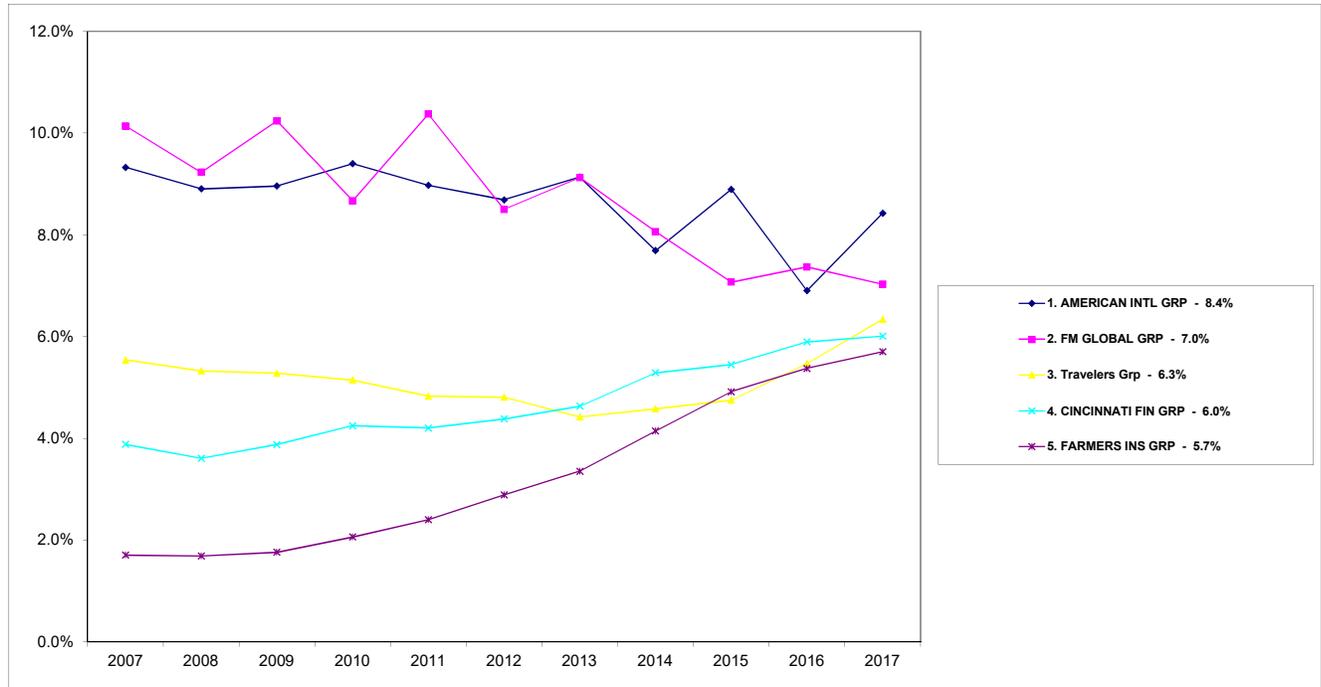
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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

Fire and Allied Lines Market Share TOP 5 Groups

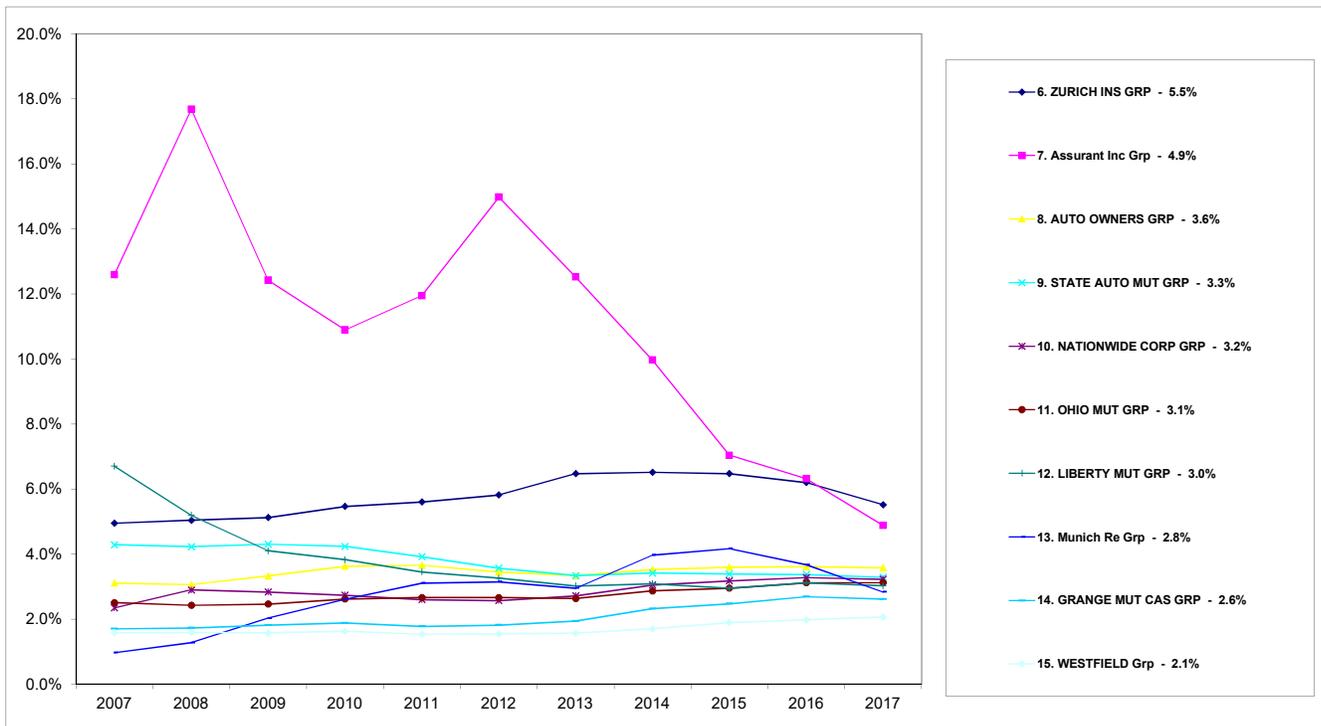


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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 7/20/2018.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 7/20/2018.

Fire and Allied Lines Market Share TOP 6 - 15 Groups



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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 7/20/2018.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 7/20/2018.

2017
Commercial Multiple Peril
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2017 Market Share
1	CINCINNATI FIN GRP	179,804,701	14.1%
2	WESTFIELD Grp	108,187,284	8.5%
3	Travelers Grp	82,423,908	6.5%
4	ERIE INS GRP	67,897,632	5.3%
5	NATIONWIDE CORP GRP	63,950,583	5.0%
6	LIBERTY MUT GRP	63,795,887	5.0%
7	STATE FARM GRP	55,934,769	4.4%
8	AUTO OWNERS GRP	54,384,717	4.3%
9	Chubb Ltd Grp	45,497,995	3.6%
10	Tokio Marine Holdings Inc GRP	41,039,893	3.2%
11	CNA INS GRP	33,985,412	2.7%
12	MOTORISTS MUT GRP	29,804,888	2.3%
13	GRANGE MUT CAS GRP	26,182,135	2.1%
14	ALLSTATE INS GRP	24,673,586	1.9%
15	HARTFORD FIRE & CAS GRP	23,880,277	1.9%
Top 15 Sub Total:		901,443,667	70.9%
Others Sub Total:		370,697,141	29.1%
Total All Groups:		1,272,140,808	100.0%

2017
Commercial Multiple Peril
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
1	CINCINNATI FIN GRP	179,804,701	14.1%
	The Cincinnati Ins Co	152,225,278	12.0%
	The Cincinnati Cas Co	16,264,798	1.3%
	The Cincinnati Ind Co	11,314,625	0.9%
2	WESTFIELD Grp	108,187,284	8.5%
	Westfield Ins Co	91,082,265	7.2%
	Westfield Natl Ins Co	13,396,019	1.1%
	American Select Ins Co	3,709,000	0.3%
3	Travelers Grp	82,423,908	6.5%
	Charter Oak Fire Ins Co	19,951,014	1.6%
	Travelers Prop Cas Co Of Amer	15,840,449	1.2%
	Travelers Ind Co Of Amer	10,602,044	0.8%
	Travelers Ind Co Of CT	9,965,174	0.8%
	Phoenix Ins Co	9,241,791	0.7%
	Travelers Cas Ins Co Of Amer	8,692,582	0.7%
	Travelers Ind Co	8,130,854	0.6%
4	ERIE INS GRP	67,897,632	5.3%
	Erie Ins Exch	67,897,632	5.3%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
5	NATIONWIDE CORP GRP	63,950,583	5.0%
	Nationwide Mut Ins Co	18,645,819	1.5%
	Nationwide Prop & Cas Ins Co	14,850,768	1.2%
	Nationwide Mut Fire Ins Co	7,271,609	0.6%
	Nationwide Gen Ins Co	6,028,146	0.5%
	Scottsdale Surplus Lines Ins Co	3,093,122	0.2%
	Amco Ins Co	2,733,155	0.2%
	Nationwide Agribusiness Ins Co	2,468,615	0.2%
	Depositors Ins Co	2,449,519	0.2%
	National Cas Co	1,831,872	0.1%
	Farmland Mut Ins Co	1,169,526	0.1%
	Allied Ins Co of Amer	885,873	0.1%
	Allied Prop & Cas Ins Co	852,228	0.1%
	Harleysville Ins Co	611,581	0.0%
	Harleysville Worcester Ins Co	513,181	0.0%
	Harleysville Preferred Ins Co	424,606	0.0%
	Scottsdale Ins Co	122,277	0.0%
	Scottsdale Ind Co	8,017	0.0%
	Western Heritage Ins Co	-9,331	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
6	LIBERTY MUT GRP	63,795,887	5.0%
	Netherlands Ins Co The	21,514,622	1.7%
	Ohio Security Ins Co	21,241,074	1.7%
	American Fire & Cas Co	4,270,790	0.3%
	West Amer Ins Co	3,698,307	0.3%
	Indiana Ins Co	2,375,127	0.2%
	Liberty Surplus Ins Corp	1,852,032	0.1%
	Liberty Mut Fire Ins Co	1,775,252	0.1%
	Ohio Cas Ins Co	1,677,472	0.1%
	Peerless Ins Co	1,466,108	0.1%
	Consolidated Ins Co	1,099,892	0.1%
	Liberty Mut Ins Co	746,199	0.1%
	American States Ins Co	541,644	0.0%
	Peerless Ind Ins Co	501,783	0.0%
	American Economy Ins Co	342,493	0.0%
	First Natl Ins Co Of Amer	282,454	0.0%
	Safeco Ins Co Of Amer	264,323	0.0%
	Employers Ins of Wausau	87,712	0.0%
	General Ins Co Of Amer	30,287	0.0%
	Mid Amer Fire & Cas Co	21,625	0.0%
	Midwestern Ind Co	6,691	0.0%
7	STATE FARM GRP	55,934,769	4.4%
	State Farm Fire & Cas Co	55,934,769	4.4%
8	AUTO OWNERS GRP	54,384,717	4.3%
	Owners Ins Co	36,048,528	2.8%
	Auto Owners Ins Co	17,926,685	1.4%
	Atlantic Cas Ins Co	409,504	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
9	Chubb Ltd Grp	45,497,995	3.6%
	Federal Ins Co	24,509,867	1.9%
	Ace Amer Ins Co	10,228,691	0.8%
	Great Northern Ins Co	7,084,824	0.6%
	Vigilant Ins Co	1,967,547	0.2%
	Chubb Custom Ins Co	820,712	0.1%
	Illinois Union Ins Co	383,448	0.0%
	Pacific Ind Co	151,274	0.0%
	Ace Prop & Cas Ins Co	129,915	0.0%
	Indemnity Ins Co Of North Amer	82,610	0.0%
	Executive Risk Ind Inc	79,437	0.0%
	Ace Fire Underwriters Ins Co	60,225	0.0%
	Pacific Employers Ins Co	-555	0.0%
10	Tokio Marine Holdings Inc GRP	41,039,893	3.2%
	Philadelphia Ind Ins Co	34,033,458	2.7%
	US Specialty Ins Co	4,922,358	0.4%
	Tokio Marine Amer Ins Co	1,032,981	0.1%
	Tokio Marine Specialty Ins Co	613,568	0.0%
	Houston Cas Co	377,940	0.0%
	TNUS Ins Co	57,505	0.0%
	Trans Pacific Ins Co	2,083	0.0%
11	CNA INS GRP	33,985,412	2.7%
	Valley Forge Ins Co	7,292,136	0.6%
	Continental Cas Co	6,816,440	0.5%
	National Fire Ins Co Of Hartford	6,183,600	0.5%
	Continental Ins Co	5,940,931	0.5%
	Transportation Ins Co	3,560,141	0.3%
	American Cas Co Of Reading PA	3,559,860	0.3%
	Columbia Cas Co	632,304	0.0%
12	MOTORISTS MUT GRP	29,804,888	2.3%
	Motorists Mut Ins Co	29,337,199	2.3%
	Motorists Commercial Mut Ins Co	467,689	0.0%
13	GRANGE MUT CAS GRP	26,182,135	2.1%
	Grange Mut Cas Co	26,015,149	2.0%
	Trustgard Ins Co	151,810	0.0%
	Grange Ind Ins Co	15,176	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
14	ALLSTATE INS GRP	24,673,586	1.9%
	Allstate Ind Co	19,876,569	1.6%
	Allstate Ins Co	4,791,691	0.4%
	North Light Specialty Ins Co	5,326	0.0%
15	HARTFORD FIRE & CAS GRP	23,880,277	1.9%
	Hartford Fire Ins Co	9,490,772	0.7%
	Sentinel Ins Co Ltd	6,902,539	0.5%
	Hartford Cas Ins Co	3,262,296	0.3%
	Twin City Fire Ins Co Co	2,813,824	0.2%
	Hartford Accident & Ind Co	595,800	0.0%
	Trumbull Ins Co	429,813	0.0%
	Maxum Ind Co	182,861	0.0%
	Hartford Underwriters Ins Co	108,845	0.0%
	Hartford Ins Co Of The Midwest	78,817	0.0%
	Property & Cas Ins Co Of Hartford	14,710	0.0%
Top 15	Sub Total:	901,443,667	70.9%
	Others Sub Total:	370,697,141	29.1%
	Total All Company Groups:	1,272,140,808	100.0%

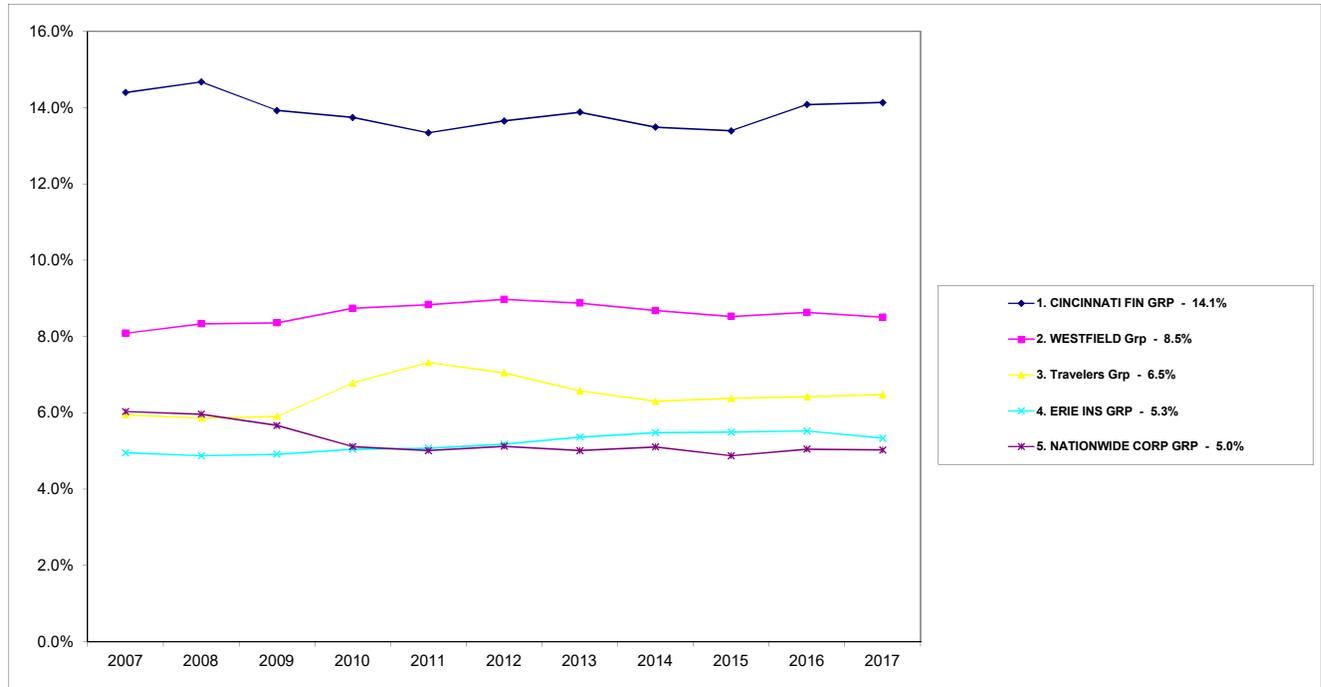
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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

Commercial Multiple Peril Market Share TOP 5 Groups

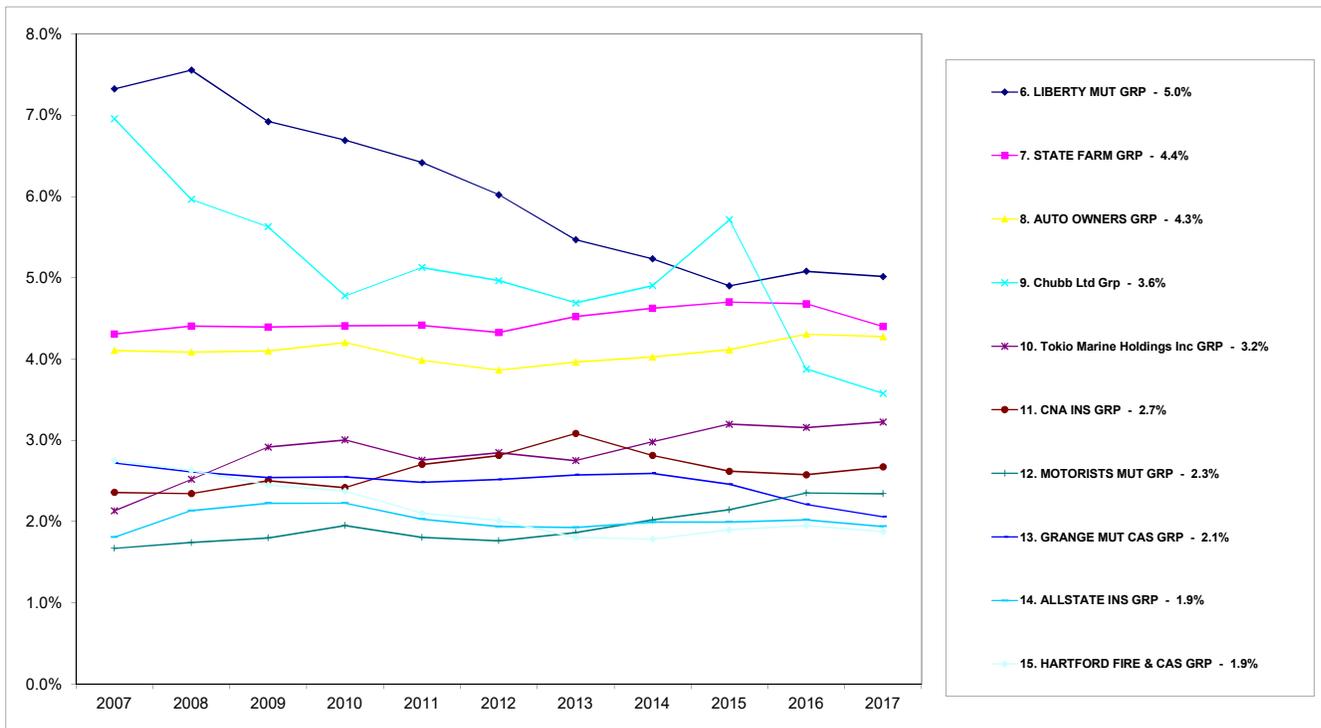


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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 7/20/2018.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 7/20/2018.

Commercial Multiple Peril Market Share TOP 6 - 15 Groups



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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 7/20/2018.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 7/20/2018.

2017
Medical Professional Liability
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2017 Market Share
1	BERKSHIRE HATHAWAY GRP	51,795,834	22.6%
2	DOCTORS CO GRP	41,603,449	18.2%
3	Coverys Grp	25,757,367	11.3%
4	ProAssurance Corp Grp	23,717,558	10.4%
5	CNA INS GRP	17,244,796	7.5%
6	CINCINNATI FIN GRP	6,677,976	2.9%
7	FAIRFAX FIN GRP	6,640,168	2.9%
8	Intact Financial Grp	5,644,430	2.5%
9	NCMIC Grp	5,250,591	2.3%
10	LIBERTY MUT GRP	4,206,875	1.8%
11	Chubb Ltd Grp	4,060,147	1.8%
12	Health Care Industry Liab Recip Ins	3,345,299	1.5%
13	Alleghany Grp	3,340,092	1.5%
14	American Excess Ins Exch RRG	2,626,750	1.1%
15	Norcal GRP	2,052,137	0.9%
	Top 15 Sub Total:	203,963,469	89.1%
	Others Sub Total:	24,885,776	10.9%
	Total All Groups:	228,849,245	100.0%

2017
Medical Professional Liability
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
1	BERKSHIRE HATHAWAY GRP	51,795,834	22.6%
	Medical Protective Co	46,179,692	20.2%
	National Fire & Marine Ins Co	5,279,756	2.3%
	General Star Ind Co	315,965	0.1%
	Berkshire Hathaway Specialty Ins Co	20,421	0.0%
2	DOCTORS CO GRP	41,603,449	18.2%
	Doctors Co An Interins Exch	38,664,006	16.9%
	The Doctors Co RRG a Recip Exch	2,312,272	1.0%
	TDC Specialty Ins Co	627,171	0.3%
3	Coverys Grp	25,757,367	11.3%
	Proselect Ins Co	18,023,395	7.9%
	Preferred Professional Ins Co	4,257,073	1.9%
	Healthcare Underwriters Grp Inc	3,476,899	1.5%
4	ProAssurance Corp Grp	23,717,558	10.4%
	ProAssurance Ind Co Inc	20,533,126	9.0%
	Podiatry Ins Co Of Amer	2,515,477	1.1%
	ProAssurance Specialty Ins Co	563,108	0.2%
	PACO Assur Co Inc	105,847	0.0%
5	CNA INS GRP	17,244,796	7.5%
	Columbia Cas Co	7,540,440	3.3%
	American Cas Co Of Reading PA	6,134,862	2.7%
	Continental Cas Co	3,569,494	1.6%
6	CINCINNATI FIN GRP	6,677,976	2.9%
	The Cincinnati Ins Co	5,855,542	2.6%
	The Cincinnati Ind Co	447,799	0.2%
	The Cincinnati Cas Co	350,883	0.2%
	The Cincinnati Specialty Underwriter	23,752	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
7	FAIRFAX FIN GRP	6,640,168	2.9%
	Hudson Ins Co	1,856,218	0.8%
	Allied World Assur Co US Inc	1,340,170	0.6%
	Hudson Specialty Ins Co	1,292,946	0.6%
	Allied World Surplus Lines Ins Co	1,187,899	0.5%
	Allied World Ins Co	954,141	0.4%
	Allied World Specialty Ins Co	8,794	0.0%
8	Intact Financial Grp	5,644,430	2.5%
	Homeland Ins Co of NY	5,644,430	2.5%
9	NCMIC Grp	5,250,591	2.3%
	NCMIC Ins Co	2,790,204	1.2%
	Professional Solutions Ins Co	2,460,387	1.1%
10	LIBERTY MUT GRP	4,206,875	1.8%
	Ironshore Specialty Ins Co	2,035,928	0.9%
	Liberty Ins Underwriters Inc	1,854,738	0.8%
	Liberty Surplus Ins Corp	316,209	0.1%
11	Chubb Ltd Grp	4,060,147	1.8%
	Ace Amer Ins Co	2,193,134	1.0%
	Illinois Union Ins Co	1,810,491	0.8%
	Chubb Custom Ins Co	56,522	0.0%
12	Health Care Industry Liab Recip Ins	3,345,299	1.5%
	Health Care Industry Liab Recip Ins	3,345,299	1.5%
13	Alleghany Grp	3,340,092	1.5%
	Capitol Specialty Ins Corp	1,315,925	0.6%
	Fair Amer Ins & Reins Co	1,003,928	0.4%
	Landmark Amer Ins Co	999,871	0.4%
	Platte River Ins Co	20,368	0.0%
14	American Excess Ins Exch RRG	2,626,750	1.1%
	American Excess Ins Exch RRG	2,626,750	1.1%
15	Norcal GRP	2,052,137	0.9%
	Norcal Mut Ins Co	1,294,759	0.6%
	Preferred Physicians Medical RRG a M	579,342	0.3%
	NORCAL Specialty Ins Co	178,036	0.1%
Top 15	Sub Total:	203,963,469	89.1%
	Others Sub Total:	24,885,776	10.9%
	Total All Company Groups:	228,849,245	100.0%

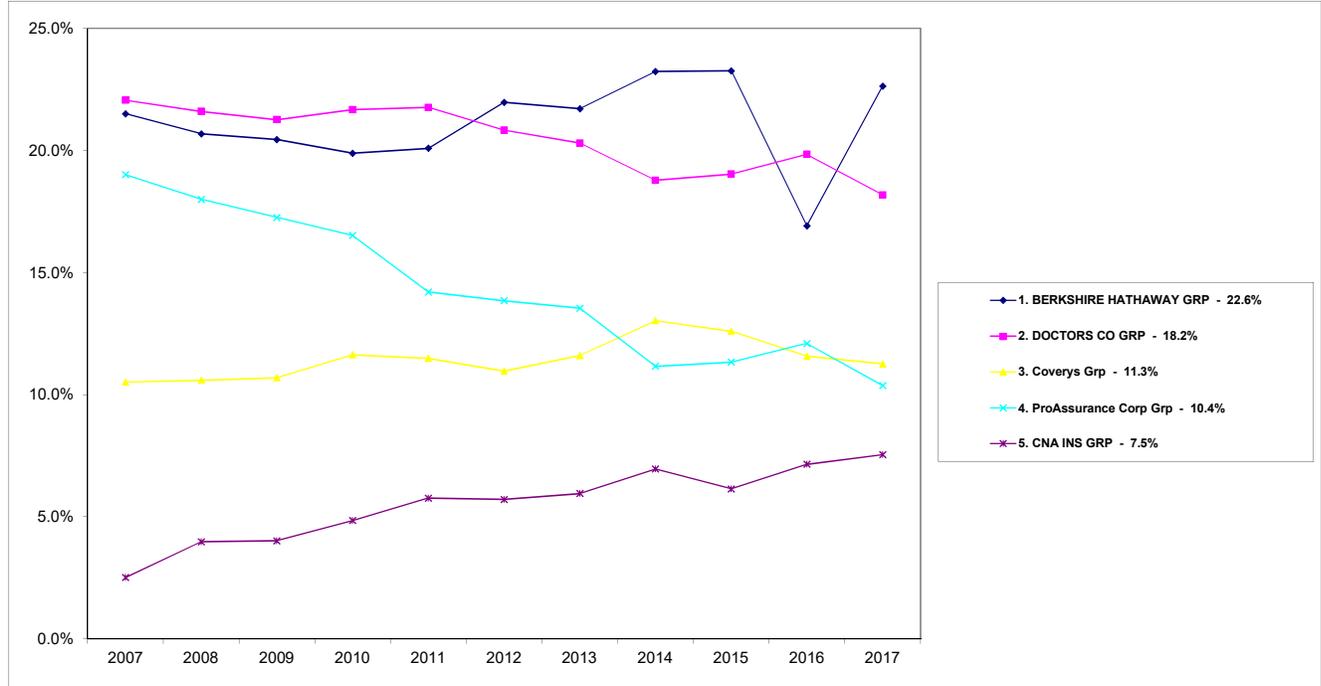
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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

Medical Professional Liability Market Share TOP 5 Groups

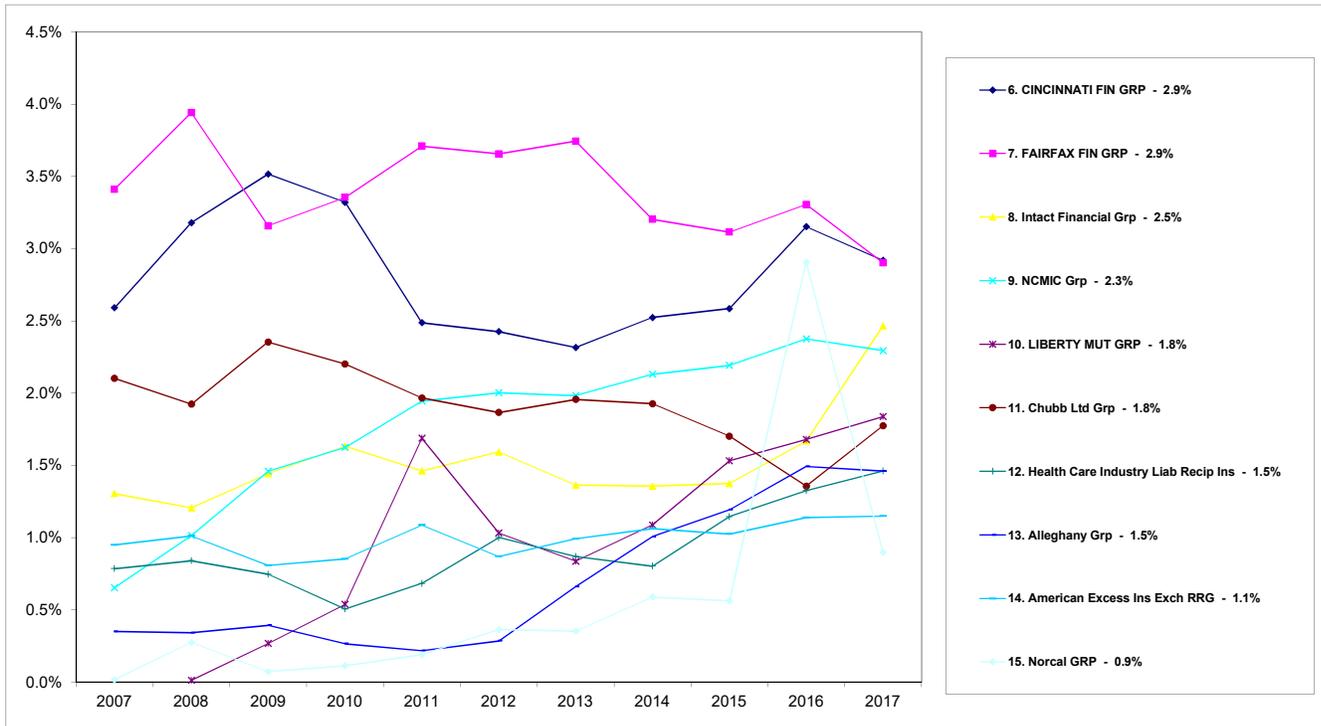


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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 7/20/2018.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 7/20/2018.

Medical Professional Liability Market Share TOP 6 - 15 Groups



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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 7/20/2018.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 7/20/2018.

2017
Fidelity and Surety
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2017 Market Share
1	Travelers Grp	25,528,882	13.7%
2	Chubb Ltd Grp	17,407,922	9.3%
3	CNA INS GRP	15,724,580	8.4%
4	LIBERTY MUT GRP	14,768,271	7.9%
5	WESTFIELD Grp	14,400,638	7.7%
6	ZURICH INS GRP	11,233,103	6.0%
7	CINCINNATI FIN GRP	8,638,104	4.6%
8	American Financial Grp	6,201,257	3.3%
9	HARTFORD FIRE & CAS GRP	5,654,121	3.0%
10	AMERICAN INTL GRP	3,745,718	2.0%
11	Tokio Marine Holdings Inc GRP	3,721,752	2.0%
12	WT Holdings Grp	3,703,473	2.0%
13	Guarantee Co Of N Amer USA	3,357,222	1.8%
14	Arch Ins Grp	3,274,325	1.8%
15	IFIC Surety Grp	3,263,571	1.7%
	Top 15 Sub Total:	140,622,939	75.3%
	Others Sub Total:	46,243,509	24.7%
	Total All Groups:	186,866,448	100.0%

2017
Fidelity and Surety
OHIO MARKET SHARE FOR TOP
15
INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
1	Travelers Grp	25,528,882	13.7%
	Travelers Cas & Surety Co Of Amer	25,024,267	13.4%
	Travelers Cas & Surety Co	419,888	0.2%
	St Paul Fire & Marine Ins Co	52,385	0.0%
	United States Fidelity & Guar Co	13,961	0.0%
	Charter Oak Fire Ins Co	7,578	0.0%
	Travelers Ind Co Of Amer	5,299	0.0%
	Travelers Prop Cas Co Of Amer	3,615	0.0%
	Travelers Ind Co	1,050	0.0%
	Farmington Cas Co	676	0.0%
	Phoenix Ins Co	163	0.0%
2	Chubb Ltd Grp	17,407,922	9.3%
	Federal Ins Co	13,486,248	7.2%
	Westchester Fire Ins Co	3,162,294	1.7%
	Ace Amer Ins Co	513,075	0.3%
	Pacific Ind Co	68,753	0.0%
	Great Northern Ins Co	51,693	0.0%
	Indemnity Ins Co Of North Amer	47,784	0.0%
	Vigilant Ins Co	32,437	0.0%
	Executive Risk Ind Inc	28,984	0.0%
	Executive Risk Specialty Ins Co	14,625	0.0%
	Pacific Employers Ins Co	1,679	0.0%
	Insurance Co of N Amer	350	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
3	CNA INS GRP	15,724,580	8.4%
	Western Surety Co	11,060,579	5.9%
	Continental Cas Co	3,354,911	1.8%
	Continental Ins Co	1,300,779	0.7%
	American Cas Co Of Reading PA	5,639	0.0%
	National Fire Ins Co Of Hartford	1,107	0.0%
	Columbia Cas Co	1,049	0.0%
	Transportation Ins Co	516	0.0%
4	LIBERTY MUT GRP	14,768,271	7.9%
	Liberty Mut Ins Co	9,035,936	4.8%
	Ohio Cas Ins Co	5,022,130	2.7%
	Safeco Ins Co Of Amer	233,190	0.1%
	West Amer Ins Co	188,801	0.1%
	American States Ins Co	107,419	0.1%
	Ironshore Ind Inc	83,288	0.0%
	Liberty Ins Underwriters Inc	56,605	0.0%
	Peerless Ins Co	18,837	0.0%
	LM Ins Corp	13,095	0.0%
	Liberty Mut Fire Ins Co	12,179	0.0%
	First Natl Ins Co Of Amer	1,595	0.0%
	Employers Ins of Wausau	1,241	0.0%
	General Ins Co Of Amer	667	0.0%
	American Fire & Cas Co	-1,712	0.0%
	Ironshore Specialty Ins Co	-5,000	0.0%
5	WESTFIELD Grp	14,400,638	7.7%
	Ohio Farmers Ins Co	12,137,919	6.5%
	Westfield Ins Co	2,180,883	1.2%
	Westfield Natl Ins Co	66,064	0.0%
	American Select Ins Co	15,772	0.0%
6	ZURICH INS GRP	11,233,103	6.0%
	Fidelity & Deposit Co Of MD	9,447,101	5.1%
	Zurich Amer Ins Co	1,429,620	0.8%
	Colonial Amer Cas & Surety Co	126,705	0.1%
	American Guar & Liab Ins	121,813	0.1%
	Steadfast Ins Co	77,506	0.0%
	American Zurich Ins Co	28,833	0.0%
	Zurich Amer Ins Co Of IL	2,750	0.0%
	Universal Underwriters Ins Co	-1,225	0.0%

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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
7	CINCINNATI FIN GRP	8,638,104	4.6%
	The Cincinnati Ins Co	8,609,357	4.6%
	The Cincinnati Cas Co	28,747	0.0%
8	American Financial Grp	6,201,257	3.3%
	Great Amer Ins Co	6,090,564	3.3%
	Mid Continent Cas Co	42,202	0.0%
	Great Amer Assur Co	25,471	0.0%
	National Interstate Ins Co	23,750	0.0%
	Great Amer Alliance Ins Co	14,767	0.0%
	Great Amer Ins Co of NY	4,582	0.0%
	Great Amer E&S Ins Co	-79	0.0%
9	HARTFORD FIRE & CAS GRP	5,654,121	3.0%
	Hartford Fire Ins Co	5,378,963	2.9%
	Twin City Fire Ins Co Co	170,272	0.1%
	Hartford Accident & Ind Co	104,885	0.1%
	Hartford Cas Ins Co	1	0.0%
10	AMERICAN INTL GRP	3,745,718	2.0%
	National Union Fire Ins Co Of Pitts	3,028,677	1.6%
	Insurance Co Of The State Of PA	259,905	0.1%
	Illinois Natl Ins Co	243,527	0.1%
	American Home Assur Co	211,903	0.1%
	AIG Specialty Ins Co	1,704	0.0%
	Lexington Ins Co	2	0.0%
11	Tokio Marine Holdings Inc GRP	3,721,752	2.0%
	Philadelphia Ind Ins Co	1,666,956	0.9%
	American Contractors Ind Co	977,736	0.5%
	US Specialty Ins Co	628,452	0.3%
	United States Surety Co	392,454	0.2%
	Houston Cas Co	56,154	0.0%
12	WT Holdings Grp	3,703,473	2.0%
	Evergreen Natl Ind Co	3,703,473	2.0%
13	Guarantee Co Of N Amer USA	3,357,222	1.8%
	Guarantee Co Of N Amer USA	3,357,222	1.8%
14	Arch Ins Grp	3,274,325	1.8%
	Arch Ins Co	3,274,466	1.8%
	Arch Specialty Ins Co	-141	0.0%

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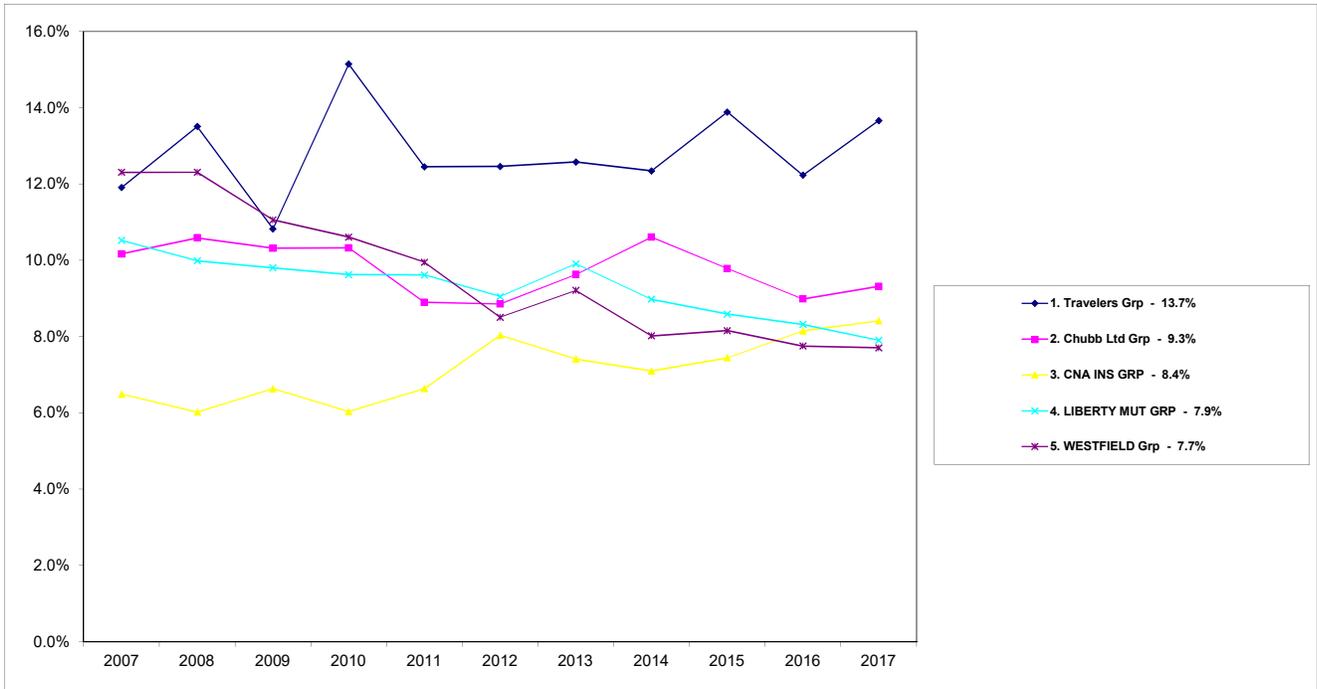
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Ohio Department of Insurance
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The organizational structure and premiums are based on the NAIC database as of 7/20/2018.

RANK	Group Name Company Name	Direct Written Premium	2017 Market Share
15	IFIC Surety Grp	3,263,571	1.7%
	International Fidelity Ins Co	2,002,407	1.1%
	Allegheny Cas Co	1,261,164	0.7%
Top 15	Sub Total:	140,622,939	75.3%
	Others Sub Total:	46,243,509	24.7%
	Total All Company Groups:	186,866,448	100.0%

Fidelity and Surety Market Share TOP 5 Groups

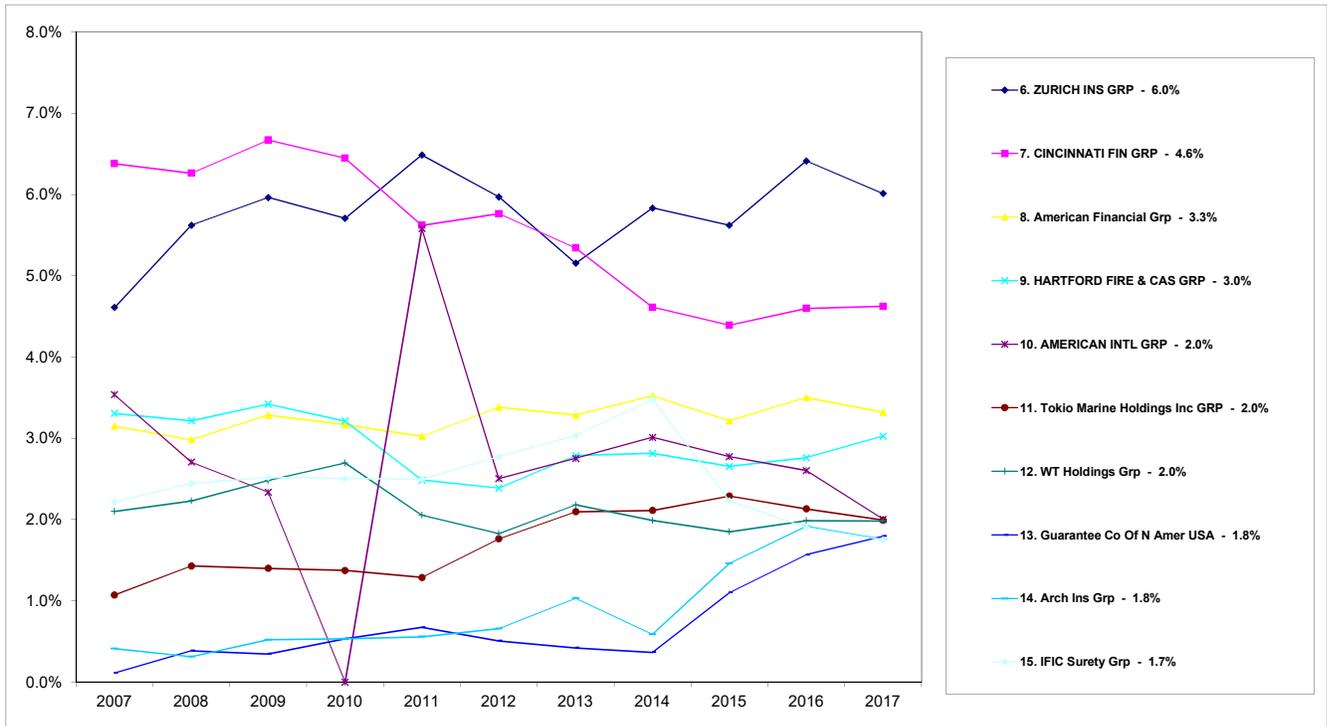


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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 7/20/2018.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 7/20/2018.

Fidelity and Surety Market Share TOP 6 - 15 Groups



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Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure is based on the NAIC database as of 7/20/2018.
The percentages are calculated from the latest year shown direct written premium from the NAIC database as of 7/20/2018.

Appendix 1

Line of Busniess	Line Number	Row Description
Fire and Allied Lines		
	01	Fire
	02.1	Allied lines
Flood		
	02.3	Federal flood
	02.5	Private Flood
Multiple Peril Crop		
	02.2	Multiple Peril crop
	02.4	Private Crop
Farmowners Multiple Peril		
	03	Farmowners multiple peril
Homeowners Multiple Peril		
	04	Homeowners multiple peril
Commercial Multiple Peril		
	05.1	Commercial multiple peril (non-liability portion)
	05.2	Commercial multiple peril (liability portion)
Mortgage Guaranty		
	06	Mortgage guaranty
Ocean Marine		
	08	Ocean marine
Inland Marine		
	09	Inland marine
Financial Guaranty		
	10	Financial guaranty
Medical Professional Liability		
	11	Medical professional liability

Line of Business	Line Number	Row Description
Earthquake		
	12	Earthquake
Accident & Health		
	13	Group accident and health
	14	Credit A&H (group and individual)
	15.1	Collectively renewable A&H
	15.2	Non-cancelable A&H
	15.3	Guaranteed renewable A&H
	15.4	Non-renewable for stated reasons only
	15.5	Other accident only
	15.6	Medicare Title XVIII exempt from state taxes or fees
	15.7	All other A& H
	15.8	Federal employees health benefits program premium
Workers' Compensation		
	16	Workers' compensation
Commercial General Liability		
	17.1	Other liability - occurrence
	17.2	Other liability - claims-made
	17.3	Excess Workers' Compensation
	18	Products liability
Private Passenger Automobile		
	19.1	Private passenger auto no-fault (personal injury protection)
	19.2	Other private passenger auto liability
	21.1	Private passenger auto physical damage
Commercial Automobile		
	19.3	Commercial auto no-fault (personal injury protection)
	19.4	Other commercial auto liability
	21.2	Commercial auto physical damage
Aircraft		
	22	Aircraft (all perils)

Line of Business	Line Number	Row Description
Fidelity and Surety		
	23	Fidelity
	24	Surety
Crime		
	26	Burglary and theft
Boiler and Machinery		
	27	Boiler and machinery
Credit		
	28	Credit
Warranty		
	30	Warranty
Aggregate write-ins for other lines of business		
	34	Aggregate write-ins for other lines of business
Totals		
	35	Totals (all lines)

Appendix 2

GROUPING	Line Number	Row Description
Commercial Total Excluding Auto		
	01	Fire
	02.1	Allied lines
	05.1	Commercial multiple peril (non-liability portion)
	05.2	Commercial multiple peril (liability portion)
	09	Inland marine
	17.1	Other liability - occurrence
	17.2	Other liability - claims-made
	17.3	Excess Workers' Compensation
	18	Products liability
	26	Burglary and theft
	27	Boiler and machinery

Appendix 3

Commercial or Persona	Line Number	Row Description
Commercial Lines		
	01	Fire
	02.1	Allied lines
	05.1	Commercial multiple peril (non-liability portion)
	05.2	Commercial multiple peril (liability portion)
	09	Inland marine
	11	Medical professional liability
	16	Workers' compensation
	17.1	Other liability - occurrence
	17.2	Other liability - claims-made
	17.3	Excess Workers' Compensation
	18	Products liability
	19.3	Commercial auto no-fault (personal injury protection)
	19.4	Other commercial auto liability
	21.2	Commercial auto physical damage
	23	Fidelity
	24	Surety
	26	Burglary and theft
	27	Boiler and machinery
Personal Lines		
	03	Farmowners multiple peril
	04	Homeowners multiple peril
	19.1	Private passenger auto no-fault (personal injury protection)
	19.2	Other private passenger auto liability
	21.1	Private passenger auto physical damage

Appendix 4

Lines of business included in Total	Line Number	Row Description
	01	Fire
	02.1	Allied lines
	02.2	Multiple Peril crop
	02.4	Private Crop
	03	Farmowners multiple peril
	04	Homeowners multiple peril
	05.1	Commercial multiple peril (non-liability portion)
	05.2	Commercial multiple peril (liability portion)
	06	Mortgage guaranty
	08	Ocean marine
	09	Inland marine
	10	Financial guaranty
	11	Medical professional liability
	12	Earthquake
	16	Workers' compensation
	17.1	Other liability - occurrence
	17.2	Other liability - claims-made
	17.3	Excess Workers' Compensation
	18	Products liability
	19.1	Private passenger auto no-fault (personal injury protection)
	19.2	Other private passenger auto liability
	19.3	Commercial auto no-fault (personal injury protection)
	19.4	Other commercial auto liability
	21.1	Private passenger auto physical damage
	21.2	Commercial auto physical damage
	22	Aircraft (all perils)
	23	Fidelity
	24	Surety
	26	Burglary and theft
	27	Boiler and machinery
	28	Credit
	30	Warranty