

2018
Private Passenger Automobile
OHIO MARKET SHARE FOR TOP
70
INSURANCE GROUPS

RANK	Group Name	Direct Written Premium	2018 Market Share
1	STATE FARM GRP	1,294,739,530	18.7%
2	PROGRESSIVE GRP	1,023,996,540	14.8%
3	ALLSTATE INS GRP	723,795,191	10.4%
4	BERKSHIRE HATHAWAY GRP	525,101,065	7.6%
5	NATIONWIDE CORP GRP	500,184,124	7.2%
6	GRANGE MUT CAS GRP	346,916,534	5.0%
7	LIBERTY MUT GRP	316,358,354	4.6%
8	ERIE INS GRP	249,225,065	3.6%
9	UNITED SERV AUTOMOBILE ASSN GR	208,881,627	3.0%
10	AMERICAN FAMILY INS GRP	184,236,692	2.7%
11	WESTFIELD Grp	175,331,235	2.5%
12	CINCINNATI FIN GRP	133,087,478	1.9%
13	AUTO OWNERS GRP	122,441,234	1.8%
14	FARMERS INS GRP	109,869,543	1.6%
15	Travelers Grp	92,904,187	1.3%
16	Safe Auto Grp	78,409,037	1.1%
17	OHIO MUT GRP	75,198,433	1.1%
18	WESTERN RESERVE GRP	70,527,923	1.0%
19	MOTORISTS MUT GRP	68,746,748	1.0%
20	STATE AUTO MUT GRP	62,930,052	0.9%
21	METROPOLITAN GRP	55,828,669	0.8%
22	HARTFORD FIRE & CAS GRP	37,657,026	0.5%
23	CENTRAL MUT INS CO GRP	28,786,159	0.4%
24	PEKIN INS GRP	27,390,153	0.4%
25	ALFA INS GRP	27,351,030	0.4%
26	UTICA GRP	26,198,617	0.4%
27	SENTRY INS GRP	24,832,166	0.4%
28	CELINA GRP	21,448,506	0.3%
29	National Gen Grp	20,878,745	0.3%
30	First Acceptance Ins Grp	20,555,790	0.3%

Monday, June 24, 2019

Page 1 of 3

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premium based on the NAIC database as of 6/19/2019.
Refer to the appendix for lines of businesses that are included.

RANK	Group Name	Direct Written Premium	2018 Market Share
31	AMERICAN NATL FIN GRP	19,991,803	0.3%
32	AUTOMOBILE CLUB MI GRP	19,778,257	0.3%
33	Wayne & Washington Mut Grp	17,920,513	0.3%
34	Hastings Mut Ins Co	17,878,407	0.3%
35	CSAA Ins Grp	16,221,916	0.2%
36	The Hanover Ins Grp	16,194,583	0.2%
37	AMICA MUT GRP	13,552,587	0.2%
38	Chubb Ltd Grp	13,320,996	0.2%
39	Goodville Mut Grp	13,317,477	0.2%
40	MARKEL CORP GRP	11,850,071	0.2%
41	DONEGAL GRP	10,463,464	0.2%
42	MAPFRE INS GRP	10,450,762	0.2%
43	GRINNELL MUT GRP	9,398,910	0.1%
44	FRANKENMUTH GRP	9,116,442	0.1%
45	Ameriprise Fin Grp	8,978,479	0.1%
46	Root Ins Co	8,970,934	0.1%
47	BUCKEYE INS GRP	8,163,544	0.1%
48	CALIFORNIA CAS MGMT GRP	7,927,365	0.1%
49	Acuity A Mut Ins Co	6,853,998	0.1%
50	SELECTIVE INS GRP	6,414,675	0.1%
51	Kemper Corp Grp	5,890,357	0.1%
52	General Electric Grp	5,415,666	0.1%
53	EMC INS CO GRP	4,647,397	0.1%
54	HORACE MANN GRP	4,534,755	0.1%
55	Loya Grp	2,440,698	0.0%
56	Munich Re Grp	2,057,342	0.0%
57	Rider Ins Co	1,747,528	0.0%
58	Tokio Marine Holdings Inc GRP	1,652,023	0.0%
59	Pure Companies Grp	1,455,532	0.0%
60	UNITED FIRE & CAS GRP	1,280,461	0.0%
61	QBE INS GRP	1,172,404	0.0%
62	Assurant Inc Grp	1,154,523	0.0%
63	AMERICAN INTL GRP	1,094,328	0.0%
64	SHELTER INS GRP	940,248	0.0%
65	Hallmark Fin Serv Grp	750,927	0.0%
66	WR Berkley Corp GRP	317,735	0.0%
67	PHARMACISTS MUT GRP	246,732	0.0%
68	Everett Mut Grp	191,253	0.0%

Monday, June 24, 2019

Page 2 of 3

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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RANK	Group Name	Direct Written Premium	2018 Market Share
69	Tiptree Fin Grp	22,658	0.0%
70	AXA INS GRP	14,828	0.0%
Top 70	Sub Total:	6,937,600,031	100.0%
	Others Sub Total:	-76,488	0.0%
	Total All Groups:	6,937,523,543	100.0%

Monday, June 24, 2019

Page 3 of 3

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

The organizational structure and premium based on the NAIC database as of 6/19/2019.
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2018
Private Passenger Automobile
OHIO MARKET SHARE FOR TOP
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INSURANCE GROUPS

RANK	Group Name Company Name	Direct Written Premium	2018 Market Share
1	STATE FARM GRP	1,294,739,530	18.7%
	State Farm Mut Auto Ins Co	1,208,156,871	17.4%
	State Farm Fire & Cas Co	86,582,659	1.2%
2	PROGRESSIVE GRP	1,023,996,540	14.8%
	Progressive Specialty Ins Co	497,120,676	7.2%
	Progressive Direct Ins Co	495,021,653	7.1%
	Progressive Preferred Ins Co	16,630,518	0.2%
	Progressive Cas Ins Co	15,223,693	0.2%
3	ALLSTATE INS GRP	723,795,191	10.4%
	Allstate Fire & Cas Ins Co	476,217,563	6.9%
	Allstate Ins Co	85,833,045	1.2%
	Allstate Prop & Cas Ins Co	51,308,382	0.7%
	Allstate Northbrook Ind Co	48,168,081	0.7%
	Esurance Prop & Cas Ins Co	36,392,331	0.5%
	Encompass Home & Auto Ins Co	20,447,790	0.3%
	Allstate Ind Co	1,736,004	0.0%
	Encompass Ins Co Of Amer	1,530,846	0.0%
	Encompass Ind Co	1,138,335	0.0%
	Esurance Ins Co	1,022,348	0.0%
	First Colonial Ins Co	466	0.0%
4	BERKSHIRE HATHAWAY GRP	525,101,065	7.6%
	GEICO Advantage Ins Co	161,551,507	2.3%
	GEICO Choice Ins Co	113,873,403	1.6%
	Geico Cas Co	105,131,914	1.5%
	GEICO Secure Ins Co	67,091,311	1.0%
	Geico Gen Ins Co	40,908,360	0.6%
	Geico Ind Co	21,484,695	0.3%
	Government Employees Ins Co	15,059,875	0.2%

Monday, June 24, 2019

Page 1 of 8

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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Refer to the appendix for the lines of businesses that are included.

RANK	Group Name Company Name	Direct Written Premium	2018 Market Share
5	NATIONWIDE CORP GRP	500,184,124	7.2%
	Nationwide Mut Ins Co	190,447,033	2.7%
	Nationwide Gen Ins Co	122,338,414	1.8%
	Nationwide Mut Fire Ins Co	112,257,040	1.6%
	Nationwide Ins Co Of Amer	33,522,864	0.5%
	Allied Prop & Cas Ins Co	19,153,882	0.3%
	Nationwide Assur Co	10,174,458	0.1%
	Depositors Ins Co	5,552,976	0.1%
	Nationwide Agribusiness Ins Co	4,389,282	0.1%
	Crestbrook Ins Co	1,857,041	0.0%
	Amco Ins Co	431,662	0.0%
	HARLEYSVILLE LAKE STATES INS CO	260,483	0.0%
	Nationwide Prop & Cas Ins Co	-8,310	0.0%
	Victoria Fire & Cas Co	-192,701	0.0%
6	GRANGE MUT CAS GRP	346,916,534	5.0%
	Grange Ins Co	141,804,268	2.0%
	Grange Ind Ins Co	119,475,145	1.7%
	Grange Prop & Cas Ins Co	72,807,754	1.0%
	Trustgard Ins Co	12,829,367	0.2%
7	LIBERTY MUT GRP	316,358,354	4.6%
	Safeco Ins Co Of IL	163,519,367	2.4%
	LM Gen Ins Co	125,615,231	1.8%
	Liberty Mut Fire Ins Co	21,575,588	0.3%
	LM Ins Corp	4,333,410	0.1%
	Ironshore Ind Inc	700,007	0.0%
	First Liberty Ins Corp	410,446	0.0%
	Liberty Ins Corp	203,593	0.0%
	Safeco Ins Co Of Amer	712	0.0%
8	ERIE INS GRP	249,225,065	3.6%
	Erie Ins Co	249,225,065	3.6%
9	UNITED SERV AUTOMOBILE ASSN GR	208,881,627	3.0%
	United Serv Automobile Assn	70,502,512	1.0%
	USAA Gen Ind Co	61,404,140	0.9%
	USAA Cas Ins Co	54,720,423	0.8%
	Garrison Prop & Cas Ins Co	22,254,552	0.3%

Monday, June 24, 2019

Page 2 of 8

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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RANK	Group Name Company Name	Direct Written Premium	2018 Market Share
10	AMERICAN FAMILY INS GRP	184,236,692	2.7%
	American Family Ins Co	69,481,344	1.0%
	Permanent Gen Assur Corp Of OH	56,065,500	0.8%
	American Family Mut Ins Co SI	49,243,270	0.7%
	The Gen Automobile Ins Co Inc	4,483,083	0.1%
	American Standard Ins Co Of OH	4,259,024	0.1%
	Permanent Gen Assur Corp	676,228	0.0%
	Midvale Ind Co	28,243	0.0%
11	WESTFIELD Grp	175,331,235	2.5%
	American Select Ins Co	84,874,265	1.2%
	Westfield Natl Ins Co	73,723,226	1.1%
	Westfield Ins Co	16,733,744	0.2%
12	CINCINNATI FIN GRP	133,087,478	1.9%
	The Cincinnati Ins Co	133,087,478	1.9%
13	AUTO OWNERS GRP	122,441,234	1.8%
	Home Owners Ins Co	89,287,568	1.3%
	Owners Ins Co	26,039,628	0.4%
	Auto Owners Ins Co	7,114,038	0.1%
14	FARMERS INS GRP	109,869,543	1.6%
	Farmers Ins Of Columbus Inc	96,182,741	1.4%
	Bristol W Cas Ins Co	8,926,651	0.1%
	Foremost Ins Co Grand Rapids MI	4,112,331	0.1%
	Bristol W Ins Co	426,073	0.0%
	Foremost Prop & Cas Ins Co	224,313	0.0%
	Mid Century Ins Co	5,776	0.0%
	21st Century Premier Ins Co	-16	0.0%
	21st Century Cas Co	-2,174	0.0%
	21st Century Centennial Ins Co	-6,152	0.0%
15	Travelers Grp	92,904,187	1.3%
	Standard Fire Ins Co	75,471,210	1.1%
	Travelers Prop Cas Ins Co	15,891,742	0.2%
	Travelers Home & Marine Ins Co	1,541,235	0.0%
16	Safe Auto Grp	78,409,037	1.1%
	Safe Auto Ins Co	78,409,037	1.1%
17	OHIO MUT GRP	75,198,433	1.1%
	Ohio Mut Ins Co	53,954,865	0.8%
	United Ohio Ins Co	21,243,568	0.3%

Monday, June 24, 2019

Page 3 of 8

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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RANK	Group Name Company Name	Direct Written Premium	2018 Market Share
18	WESTERN RESERVE GRP	70,527,923	1.0%
	Sonnenberg Mut Ins Assoc	31,952,322	0.5%
	Western Reserve Mut Cas Co	26,499,425	0.4%
	Lightning Rod Mut Ins Co	12,076,176	0.2%
19	MOTORISTS MUT GRP	68,746,748	1.0%
	Motorists Mut Ins Co	68,746,748	1.0%
20	STATE AUTO MUT GRP	62,930,052	0.9%
	State Auto Ins Co of OH	24,350,920	0.4%
	Milbank Ins Co	20,936,332	0.3%
	State Automobile Mut Ins Co	17,642,800	0.3%
21	METROPOLITAN GRP	55,828,669	0.8%
	Metropolitan Grp Prop & Cas Ins Co	31,066,080	0.4%
	Metropolitan Prop & Cas Ins Co	23,656,451	0.3%
	Metropolitan Cas Ins Co	526,076	0.0%
	Economy Premier Assur Co	373,996	0.0%
	Economy Fire & Cas Co	98,195	0.0%
	Metropolitan Drt Prop & Cas Ins Co	56,703	0.0%
	Metropolitan Gen Ins Co	51,168	0.0%
22	HARTFORD FIRE & CAS GRP	37,657,026	0.5%
	Twin City Fire Ins Co Co	25,873,121	0.4%
	Property & Cas Ins Co Of Hartford	5,820,482	0.1%
	Hartford Underwriters Ins Co	2,895,838	0.0%
	Trumbull Ins Co	1,706,518	0.0%
	Sentinel Ins Co Ltd	684,618	0.0%
	Hartford Ins Co Of The Midwest	279,468	0.0%
	Hartford Cas Ins Co	220,341	0.0%
	Hartford Accident & Ind Co	94,664	0.0%
	Hartford Fire Ins Co	81,976	0.0%
23	CENTRAL MUT INS CO GRP	28,786,159	0.4%
	Central Mut Ins Co	28,786,159	0.4%
24	PEKIN INS GRP	27,390,153	0.4%
	Pekin Ins Co	27,390,153	0.4%
25	ALFA INS GRP	27,351,030	0.4%
	Trexis Ins Corp	22,266,992	0.3%
	Trexis One Ins Corp	5,084,038	0.1%
26	UTICA GRP	26,198,617	0.4%
	Founders Ins Co	24,962,808	0.4%
	Utica Mut Ins Co	1,235,809	0.0%

Monday, June 24, 2019

Page 4 of 8

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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RANK	Group Name Company Name	Direct Written Premium	2018 Market Share
27	SENTRY INS GRP	24,832,166	0.4%
	Viking Ins Co Of WI	21,618,212	0.3%
	Dairyland Ins Co	2,310,327	0.0%
	Sentry Select Ins Co	903,627	0.0%
28	CELINA GRP	21,448,506	0.3%
	National Mut Ins Co	11,189,212	0.2%
	Celina Mut Ins Co	6,922,116	0.1%
	Miami Mut Ins Co	3,337,178	0.0%
29	National Gen Grp	20,878,745	0.3%
	Integon Ind Corp	11,313,585	0.2%
	National Gen Ins Co	8,351,457	0.1%
	National Gen Assur Co	705,065	0.0%
	Integon Preferred Ins Co	283,123	0.0%
	MIC Gen Ins Corp	163,958	0.0%
	New South Ins Co	59,942	0.0%
	Integon Natl Ins Co	1,615	0.0%
30	First Acceptance Ins Grp	20,555,790	0.3%
	First Acceptance Ins Co Inc	20,555,790	0.3%
31	AMERICAN NATL FIN GRP	19,991,803	0.3%
	American Natl Prop & Cas Co	19,803,719	0.3%
	American Natl Gen Ins Co	188,084	0.0%
32	AUTOMOBILE CLUB MI GRP	19,778,257	0.3%
	Memberselect Ins Co	19,778,257	0.3%
33	Wayne & Washington Mut Grp	17,920,513	0.3%
	Wayne Mut Ins Co	17,920,513	0.3%
34	Hastings Mut Ins Co	17,878,407	0.3%
	Hastings Mut Ins Co	17,878,407	0.3%
35	CSAA Ins Grp	16,221,916	0.2%
	CSAA Gen Ins Co	16,221,916	0.2%
36	The Hanover Ins Grp	16,194,583	0.2%
	Hanover Ins Co	16,142,037	0.2%
	Citizens Ins Co Of OH	52,261	0.0%
	Citizens Ins Co Of Amer	285	0.0%
37	AMICA MUT GRP	13,552,587	0.2%
	Amica Mut Ins Co	13,408,932	0.2%
	Amica Prop & Cas Ins Co	143,655	0.0%

Monday, June 24, 2019

Page 5 of 8

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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RANK	Group Name Company Name	Direct Written Premium	2018 Market Share
38	Chubb Ltd Grp	13,320,996	0.2%
	Pacific Ind Co	7,258,380	0.1%
	Chubb Natl Ins Co	2,321,515	0.0%
	Bankers Standard Ins Co	1,934,282	0.0%
	Federal Ins Co	895,687	0.0%
	Great Northern Ins Co	801,212	0.0%
	Chubb Custom Ins Co	61,096	0.0%
	Vigilant Ins Co	48,824	0.0%
39	Goodville Mut Grp	13,317,477	0.2%
	Goodville Mut Cas Co	13,317,477	0.2%
40	MARKEL CORP GRP	11,850,071	0.2%
	Essentia Ins Co	10,050,984	0.1%
	State Natl Ins Co Inc	1,496,650	0.0%
	Markel Amer Ins Co	266,557	0.0%
	National Specialty Ins Co	35,880	0.0%
41	DONEGAL GRP	10,463,464	0.2%
	Atlantic States Ins Co	10,463,464	0.2%
42	MAPFRE INS GRP	10,450,762	0.2%
	American Commerce Ins Co	10,450,762	0.2%
43	GRINNELL MUT GRP	9,398,910	0.1%
	Grinnell Select Ins Co	6,823,247	0.1%
	Grinnell Mut Reins Co	2,575,663	0.0%
44	FRANKENMUTH GRP	9,116,442	0.1%
	Frankenmuth Mut Ins Co	9,116,442	0.1%
45	Ameriprise Fin Grp	8,978,479	0.1%
	IDS Prop Cas Ins Co	8,978,479	0.1%
46	Root Ins Co	8,970,934	0.1%
	Root Ins Co	8,970,934	0.1%
47	BUCKEYE INS GRP	8,163,544	0.1%
	Buckeye State Mut Ins Co	8,163,544	0.1%
48	CALIFORNIA CAS MGMT GRP	7,927,365	0.1%
	California Cas Gen Ins Co of OR	7,927,365	0.1%
49	Acuity A Mut Ins Co	6,853,998	0.1%
	Acuity A Mut Ins Co	6,853,998	0.1%
50	SELECTIVE INS GRP	6,414,675	0.1%
	Selective Ins Co Of SC	6,414,675	0.1%

Monday, June 24, 2019

Page 6 of 8

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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RANK	Group Name Company Name	Direct Written Premium	2018 Market Share
51	Kemper Corp Grp	5,890,357	0.1%
	Alpha Prop & Cas Ins Co	2,577,642	0.0%
	Financial Ind Co	1,687,550	0.0%
	Kemper Independence Ins Co	489,184	0.0%
	Infinity Ins Co	364,258	0.0%
	Response Ins Co	348,390	0.0%
	Unitrin Direct Prop & Cas Co	294,990	0.0%
	Merastar Ins Co	69,577	0.0%
	Unitrin Direct Ins Co	45,380	0.0%
	Unitrin Safeguard Ins Co	13,386	0.0%
52	General Electric Grp	5,415,666	0.1%
	Electric Ins Co	5,415,666	0.1%
53	EMC INS CO GRP	4,647,397	0.1%
	Employers Mut Cas Co	4,648,613	0.1%
	Emcasco Ins Co	-1,216	0.0%
54	HORACE MANN GRP	4,534,755	0.1%
	Horace Mann Prop & Cas Ins Co	2,186,044	0.0%
	Horace Mann Ins Co	1,759,288	0.0%
	Teachers Ins Co	589,423	0.0%
55	Loya Grp	2,440,698	0.0%
	Loya Ins Co	2,440,698	0.0%
56	Munich Re Grp	2,057,342	0.0%
	American Modern Prop & Cas Ins Co	2,099,027	0.0%
	American Family Home Ins Co	7,993	0.0%
	American Modern Select Ins Co	-1,594	0.0%
	American Modern Home Ins Co	-48,084	0.0%
57	Rider Ins Co	1,747,528	0.0%
	Rider Ins Co	1,747,528	0.0%
58	Tokio Marine Holdings Inc GRP	1,652,023	0.0%
	Philadelphia Ind Ins Co	1,652,023	0.0%
59	Pure Companies Grp	1,455,532	0.0%
	Privilege Underwriters Recp Exch	1,455,532	0.0%
60	UNITED FIRE & CAS GRP	1,280,461	0.0%
	United Fire & Cas Co	1,280,461	0.0%
61	QBE INS GRP	1,172,404	0.0%
	General Cas Ins Co	644,778	0.0%
	General Cas Co Of WI	527,626	0.0%

Monday, June 24, 2019

Page 7 of 8

Ohio Department of Insurance
Office of Product Regulation and Actuarial Services

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RANK	Group Name Company Name	Direct Written Premium	2018 Market Share
62	Assurant Inc Grp	1,154,523	0.0%
	American Bankers Ins Co Of FL	1,074,183	0.0%
	Voyager Ind Ins Co	80,340	0.0%
63	AMERICAN INTL GRP	1,094,328	0.0%
	AIG Prop Cas Co	1,094,328	0.0%
64	SHELTER INS GRP	940,248	0.0%
	Shelter Mut Ins Co	940,248	0.0%
65	Hallmark Fin Serv Grp	750,927	0.0%
	American Hallmark Ins Co Of TX	750,843	0.0%
	Hallmark Natl Ins Co	84	0.0%
66	WR Berkley Corp GRP	317,735	0.0%
	Riverport Ins Co	317,735	0.0%
67	PHARMACISTS MUT GRP	246,732	0.0%
	Pharmacists Mut Ins Co	246,732	0.0%
68	Everett Mut Grp	191,253	0.0%
	1st Choice Advantage Ins Co Inc	191,253	0.0%
69	Tiptree Fin Grp	22,658	0.0%
	Lyndon Southern Ins Co	22,658	0.0%
70	AXA INS GRP	14,828	0.0%
	AXA Ins Co	14,828	0.0%
Top 70	Sub Total:	6,937,600,031	100.0%
	Others Sub Total:	-76,488	0.0%
	Total All Company Groups:	6,937,523,543	100.0%