



**Department  
of Insurance**

Mike DeWine, *Governor* / Jon Husted, *Lt. Governor* / Judith L. French, *Director*

# **Medicare 101**



- Premier, federally funded program for Medicare education in Ohio
  - Provides free, unbiased, objective Medicare information and counseling services
    - Counselors available at 1-800-686-1578
    - Virtual Counseling
- [www.ohiomedicarecounseling.as.me](http://www.ohiomedicarecounseling.as.me)
- Partners with community groups to provide local, personalized counseling services

# What is Medicare?

Federal health insurance program administered by the Centers for Medicare and Medicaid Services (CMS) for those who are:

1. 65 and older
2. any age and Disabled
3. diagnosed with End Stage Renal Disease (ESRD)

## Option 1

### Original Medicare

Part A and Part B

+

### Secondary Insurance

GHI, MedSup, or Medicaid

+

### Rx Coverage

Part D or GHI

# OR

## Option 2

### Medicare

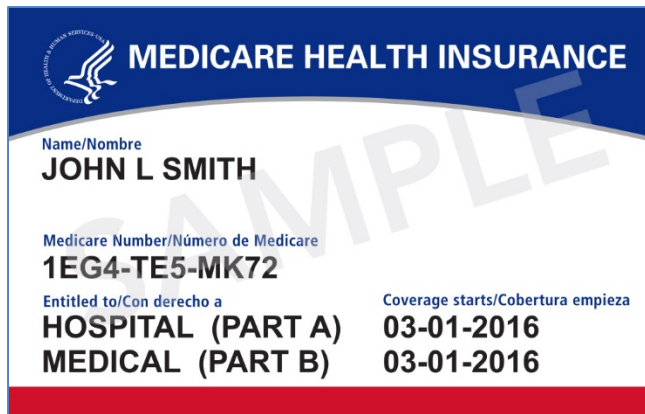
### Advantage

(Part C)

1. Hospitalization,
2. Medical
3. Rx (MA-PD)

# Applying for Medicare

- Enrollment automatic if you get Social Security or Railroad Retirement benefits prior to Medicare eligibility
- All others must apply with Social Security (or Railroad Retirement) during their **7 month Initial Enrollment Period (IEP)**
  - 3 months before your 65<sup>th</sup> birthday
  - Month of your 65<sup>th</sup> birthday
  - 3 months after your 65<sup>th</sup> birthday
- If you are covered under your (or your spouse's) current employer group health plan, you may delay enrollment into Medicare Part A & B.



## Part A- Hospital

- Inpatient Hospitalization
- Skilled Nursing Facilities
- Home Health Care
- Hospice

- ❖ Medicare was never intended to pay 100% of health care costs
- ❖ Medicare does not cover non-medically necessary services or care outside the USA in most cases

## Part B- Medical

- Outpatient services
- Doctors/Providers
- Preventive Benefits
- Durable Medical Equipment

# Medicare Preventive Benefits

- Screening tests and procedures
- No out-of-pocket costs for most preventive benefits
- Examples:
  - Flu Vaccine – Medicare highly recommends getting a flu shot this year
  - COVID-19 Vaccine
  - Pneumonia, Hepatitis B Vaccine
  - Welcome to Medicare Physical & Annual Wellness Checks
  - Diabetes testing supplies
- Complete list at [www.medicare.gov](http://www.medicare.gov) or Medicare & You Handbook

# 2021 Medicare Amounts

## Part A

- Monthly Premium \$0 for most
- Hospital Deductible  
\$1,484/benefit period
- Hospital Copays  
\$371/day, days 61-90  
\$742/day, days 91-150  
(Lifetime Reserve Days)
- Skilled Nursing Copay  
\$185.50/day, days 21-100

## Part B

- Monthly Premium \$148.50
  - Premium may be income based
  - Late enrollees may incur a 10% penalty for each year of delay
- Annual Deductible \$203
- Copayments generally 20% of Medicare Approved Amount

Use [MyMedicare.gov](https://www.medicare.gov) to see all your Medicare claims!

# 2021 Medicare Savings Programs (MSP)

- Pay Part B Premium
  - QMB pays Part A & B coinsurance & deductibles
- Income less than
  - \$1,469/month- single
  - \$1,980/month- married
- Resources less than
  - \$7,970- single
  - \$11,960- married

Call OSHIIP or local Jobs & Family Services Office for application



# Secondary Insurance

**Original Medicare**

Part A and Part B

+

**Secondary Insurance**

GHI, MedSup, or Medicaid

- **Group Health Insurance (GHI)**
  - Insurance from a former employer or union that supplements Medicare
- **Medicaid**
  - Assistance for those with limited income and resources
  - Medicare Savings Programs
- **Medicare Supplemental Insurance**
  - Private insurance that coordinates with Original Medicare
  - Also called Medigap or MedSup

# Medicare Supplement Insurance

- Plans are standardized
  - All companies sell same plans (A,B,\*C,D,\*F,G,K,L,M,N)
  - Plan premiums vary between companies
- No Network
- Pay only after Original Medicare (Parts A & B)
  - Little or no out-of-pocket cost after monthly premium
- Guaranteed Issue
  - Open Enrollment- 6 months beginning with Part B effective date at age 65 or older
  - Special Circumstances- typically 63 days after loss of coverage

# Medicare Supplement Changes

- Those 65 or eligible for Medicare before January 1, 2020:
  - All Med Sup plan options available
  - If enrolled in Plans C or F, you can keep the plan
  - May purchase plan C or F (high deductible F) after 1/1/2020
- Those turning 65 or eligible for Medicare after January 1, 2020:
  - Cannot purchase Plans C or F (high deductible F)
  - Creates a new Plan G High Deductible
  - All other plans remain the same

# Medicare 101

**Original Medicare**  
Part A and Part B

+

**Secondary Insurance**  
GHI, MedSup, or Medicaid

+

**RX Coverage**  
Part D or GHI

## 1. Primary Coverage

## 2. Secondary Coverage

## 3. Prescription Drug Coverage

# Medicare Part D

- Medicare's Prescription Drug Coverage
  - Offered by private companies that contract with Medicare
  - Available two ways
    - Stand Alone Prescription Drug Plans (PDPs)
    - Available through Medicare Advantage Plans (MAPDs)
  - Initial enrollment is the same as Part B
- ALL people with Medicare can get Part D
  - May not need Part D if you have creditable coverage
- Open Enrollment October 15<sup>th</sup>- December 7<sup>th</sup>
  - Coverage begins January 1
  - Special enrollment times based on circumstance
- Review plans annually with OSHIP or [www.medicare.gov](http://www.medicare.gov)

# Part D Costs in 2021

- **Monthly Premiums** – \$7.30-\$88.10
- **Annual Deductible** - \$0-\$445
- **Copays or coinsurance** - 25% or flat amount until \$10,313.75 total costs
- **Catastrophic Coverage** - 5% coinsurance

## Things to Consider

- All plans have a different cost structure and formulary
- Costs based on **your** individual drug needs and change annually
- Review the Explanation of Benefits you receive
- Late enrollees may incur a 1% penalty for each month of delay

# Review Drug Plans Each Year!

## (3 C's of PDPs)

- Convenience
  - Network & Preferred Pharmacies
  - Mail Order Option
- Coverage
  - All plans have a different formulary
  - Take the formulary with you when seeing your physicians
- Cost
  - Know all possible costs!

Compare annually at [www.medicare.gov](http://www.medicare.gov)!

# **2021 Low Income Subsidy**

## **(Extra Help with Prescription Drug Costs)**

- Reduced or NO Premium
- Reduced or NO Deductible
- No more than 15% copays

Income:

single- \$1,630

married- \$2,198

Resources:

single- \$14,790

married- \$29,520



# Medicare Options

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### Medicare Advantage

(Part C)

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# Medicare Advantage

- Available to those
  - enrolled in Part A & B
  - That live within the plan's service area (county)
  - No age or medical restrictions
- Alternative to Original Medicare
  - Offered by private companies to replace Original Medicare
  - Plans types
    - HMO (Health Maintenance Organization)
    - PPO (Preferred Provider Organization)
  - Most plans include Part D benefit (MAPD)
  - Enrollees pay Part B premium and any other applicable costs
  - Networks, Premiums and Copays vary by plan

# Medicare Advantage

- Initial Enrollment Period
  - 7 Months surrounding Medicare eligibility
- Open Enrollment **October 15<sup>th</sup>- December 7<sup>th</sup>**
  - Coverage begins January 1
  - Other enrollment times based on circumstances
- MA Open Enrollment Period **January 1<sup>st</sup> - March 31<sup>st</sup>**
  - Switch MA plans
  - Drop MA Plan and return to original Medicare
  - Coverage begins first of month after you enroll

\*Must be in a MA plan on Jan. 1 to use this enrollment period.

\*Can't use enrollment period to pick up Part D for the first time.

# Moving Between Options

- Supplement to Medicare Advantage
  - Guaranteed Issue anytime enrollment is open
- Supplement to Supplement
  - No Guaranteed Issue
  - Can try anytime
    - no annual open enrollment period
- Medicare Advantage to Medicare Advantage
  - Guaranteed Issue anytime enrollment is open
- Medicare Advantage to Supplement
  - No Guaranteed Issue
  - Unless in a Special Enrollment Period

# At a Glance

	Medicare Supplement	Medicare Advantage
Cost	<ul style="list-style-type: none"> <li>• Part B Premium</li> <li>• Higher plan premium</li> <li>• \$150-\$200+ monthly</li> <li>• Little or no out of pocket cost when used</li> </ul>	<ul style="list-style-type: none"> <li>• Part B Premium</li> <li>• Lower plan premium</li> <li>• \$0-\$100/month</li> <li>• Charged out of pocket cost as plan is used</li> </ul>
Provider Choice	<ul style="list-style-type: none"> <li>• Any provider that accepts Medicare</li> <li>• May have foreign travel emergency coverage</li> </ul>	<ul style="list-style-type: none"> <li>• Plan will have a provider network. Cost will be higher out of network</li> <li>• Check with plan for travel restrictions</li> </ul>
Considerations	<ul style="list-style-type: none"> <li>• Important to use any provider without network restrictions</li> <li>• Can afford higher monthly premiums</li> </ul>	<ul style="list-style-type: none"> <li>• Willing to use network of providers</li> <li>• May have added benefits (vision, dental, hearing, fitness, etc.)</li> </ul>
Drug Coverage Included?	<ul style="list-style-type: none"> <li>• No</li> <li>• Need to purchase separate Part D Plan</li> </ul>	<ul style="list-style-type: none"> <li>• Yes</li> <li>• Some plans available without drug coverage</li> </ul>

# Know Your Options!

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# Protect Yourself From Unscrupulous Sales Practices

- The following sales tactics are prohibited:
  - Door to Door Sales
  - Giving out cash gifts or gifts exceeding \$15
  - High Pressure Sales Tactics
  - Misrepresenting a plan or giving incomplete information
  - Representing themselves as Medicare
- Ohio SMP, Pro Seniors
  - Prevent, detect and report fraud
  - 1-800-488-6070
- Ohio Dept. of Insurance
  - **1-877-727-6427** Healthcare Exchange Reports
  - **1-800-686-1527** All Other Reports

# Thank you for your attention Questions?



1-800-686-1578

[www.insurance.ohio.gov](http://www.insurance.ohio.gov)

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[www.ohiomedicarecounseling.as.me](http://www.ohiomedicarecounseling.as.me)



1-800-MEDICARE

[www.medicare.gov](http://www.medicare.gov)

[www.mymedicare.gov](http://www.mymedicare.gov)



1-800-772-1213

[www.socialsecurity.gov](http://www.socialsecurity.gov)



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